

**NOTICE OF CONVENTION AND VISITORS ADVISORY BOARD MEETING
CITY OF SOUTH PADRE ISLAND**

WEDNESDAY, FEBRUARY 22, 2023
9:00 AM AT THE MUNICIPAL BUILDING,
CITY COUNCIL CHAMBERS, 2ND FLOOR
4601 PADRE BOULEVARD, SOUTH PADRE ISLAND, TEXAS

1. Call to Order

2. Pledge of Allegiance

3. Public Comments and Announcements

This is an opportunity for citizens to speak to the Convention and Visitors Advisory Board relating to agenda or non-agenda items. Speakers are required to address the Convention and Visitors Advisory Board at the podium and give their name before addressing their concerns. [Note: State law will not permit the Convention and Visitors Advisory Board to discuss, debate or consider items that are not on the agenda. Citizen comments may be referred to City Staff or may be placed on the agenda of a future Convention and Visitors Advisory Board meeting]

4. Approve Consent Agenda

4.1 Approve the meeting minutes for the January 25, 2023 regular meeting. (Till)

4.2 Approve the excused absence for Vice Chairman Daniel Salazar, Board Members Bryan Pinkerton, and Rene Valdez for the January 25, 2023 regular meeting. (Till)

4.3 Approve the post-event reports for the following events: (Till)
*SPI Kite Fest 2023

5. Regular Agenda

5.1 Update and presentation by The Atkins Group regarding the Branding Refresh Project. (Henry)

5.2 Presentation and discussion by the City of McAllen regarding the McAllen Holiday Parade. (Moore)

5.3 Presentation and discussion regarding the CVB Monthly Report. (Henry)

- 1.) Special Events
- 2.) Sales
- 3.) Marketing & Communications
- 4.) Social Media
- 5.) Cision



Agenda: FEBRUARY 22, 2023 - CONVENTION AND VISITORS ADVISORY BOARD MEETING

6.) In-House Creative

- 5.4 Discussion and action concerning the election of officers for the 2023 calendar year - CVAB Chairman and Vice Chairman. (Till)
- 5.5 Discussion and possible action regarding a feasibility study for the LED Queen Isabella Causeway Lighting Project. (Henry, Smith)
- 5.6 Discussion and possible action to approve the funding request for the SPI Beach Bash Skate Jam in June 2023. (Brown)
- 5.7 Discussion and possible action to approve the funding request for the 83rd Annual Texas International Fishing Tournament in August 2023. (Brown)
- 5.8 Discussion and possible action to approve the funding request for SPI Half Marathon Weekend in November 2023. (Brown)
- 5.9 Discussion and action concerning the new meeting date for March 2023. (Till)

6. Adjourn

NOTE:

One or more members of the City of South Padre Island City Council and Special Events Committee may attend this meeting; if so, this statement satisfies the requirements of the OPEN MEETINGS ACT.

DATED THIS THURSDAY, FEBRUARY 16, 2023


Ema Jaramillo, Management Assistant

I, THE UNDERSIGNED AUTHORITY, DO HEREBY CERTIFY THAT THE ABOVE NOTICE OF MEETING OF THE CONVENTION AND VISITORS ADVISORY BOARD OF THE CITY OF SOUTH PADRE ISLAND, TEXAS IS A TRUE AND CORRECT COPY OF SAID NOTICE AND THAT I POSTED A TRUE AND CORRECT COPY OF SAID NOTICE ON THE BULLETIN BOARD AT CITY HALL/MUNICIPAL BUILDING ON THURSDAY, FEBRUARY 16, 2023, AT/OR BEFORE 5:00PM AND REMAINED SO POSTED CONTINUOUSLY FOR AT LEAST 72 HOURS PRECEDING THE SCHEDULED TIME OF SAID MEETING.


Ema Jaramillo, Management Assistant

THIS FACILITY IS WHEELCHAIR ACCESSIBLE, AND ACCESSIBLE PARKING SPACES ARE AVAILABLE. REQUESTS FOR ACCOMMODATIONS OR INTERPRETIVE SERVICES MUST BE MADE 48 HOURS PRIOR TO THIS MEETING. PLEASE CONTACT BUILDING OFFICIAL, GEORGE MARTINEZ AT (956)761-8103.



Agenda: FEBRUARY 22, 2023 - CONVENTION AND VISITORS ADVISORY BOARD MEETING

THIS FACILITY IS WHEELCHAIR ACCESSIBLE, AND ACCESSIBLE PARKING SPACES ARE AVAILABLE. REQUESTS FOR ACCOMMODATIONS OR INTERPRETIVE SERVICES MUST BE MADE 48 HOURS PRIOR TO THIS MEETING. PLEASE CONTACT BUILDING OFFICIAL, GEORGE MARTINEZ AT (956)761-8103.

**CITY OF SOUTH PADRE ISLAND
CONVENTION AND VISITORS ADVISORY BOARD
AGENDA REQUEST FORM**

MEETING DATE: February 22, 2023

NAME & TITLE: Ema Jaramillo, Management Assistant

DEPARTMENT: Convention and Visitors Bureau

ITEM

Approve the meeting minutes for the January 25, 2023 regular meeting. (Till)

ITEM BACKGROUND

Approve the meeting minutes for the January 25, 2023 regular meeting. (Till)

BUDGET/FINANCIAL SUMMARY

N/A

COMPREHENSIVE PLAN GOAL

N/A

LEGAL REVIEW

Sent to Legal:

Approved by Legal:

RECOMMENDATIONS/COMMENTS:

**MEETING MINUTES
NOTICE OF CONVENTION AND VISITORS ADVISORY BOARD MEETING
CITY OF SOUTH PADRE ISLAND**

WEDNESDAY, JANUARY 25, 2023

1. Call to Order

The Convention and Visitors Advisory Board of the City of South Padre Island, Texas held a regular meeting on Wednesday, January 25, 2023, at the South Padre Island City Council Chambers, 4601 Padre Boulevard, South Padre Island, Texas. Chairman Sean Till called the meeting to order at 9:00 AM. Board members present were Chairman Sean Till, Bob Friedman, Rene Valdez, and Arnie Creinin. Board members Daniel Salazar, Bryan Pinkerton, and Tom Goodman were absent.

City Staff members present were CVB Director Blake Henry, Special Events Manager April Brown, Operations and Services Manager Lori Moore, CVB Sales and Services Manager Mayra Nunez, Marketing and Communications Specialist Dennise Hernandez, Marketing and Communications Specialist Mauricio Cervantes, and Management Assistant Ema Jaramillo.

2. Pledge of Allegiance

Chairman Sean Till led the pledge of allegiance.

3. Public Comments and Announcements

Public comments were given at this time.

4. Approve Consent Agenda

Board member Rene Valdez made a motion, seconded by Bob Friedman, to approve consent agenda. Motion carried unanimously.

4.1. Approve the meeting minutes for the December 15, 2022 regular meeting. (Till)

4.2. Approve the excused absence for Vice Chairman Daniel Salazar, Board Members Bryan Pinkerton and Rene Valdez for the December 15, 2022 regular meeting. (Till)

5. Regular Agenda

5.1 Presentation and discussion by Predictive Data Lab on campaign performances, KPIs, and analytics. (Moore)
Atique of Predictive Data Lab presented on campaign performance, KPIs, and analytics.

5.2 Update and presentation from the Zimmerman Team regarding the Spring Break Collegiate and Family Plan. (Henry)
The Zimmerman Team updated regarding Spring Break Collegiate and Family Plan as well as the allocation of funds and analytics for each campaign.

- 5.3 Presentation and discussion regarding the CVB Monthly Report. (Henry)
1.) Marketing & Communications - Marketing and Communications Specialist Dennise Hernandez presented on this item.
2.) Social Media - Marketing and Communications Specialist Dennise Hernandez presented on this item.
3.) Cision - Marketing and Communications Specialist Mauricio Cervantes presented on this item.
4.) In-House Creative - Marketing and Communications Specialist Mauricio Cervantes presented on this item.
- 5.4 Discussion and action concerning the election of officers for the 2023 calendar year - CVAB Chairman and Vice Chairman. (Till)
Chairman Sean Till made a motion, seconded by Bob Friedman, to table discussion concerning the election of officers for the 2023 calendar year - CVAB Chairman and Vice Chairman. Motion carried unanimously.
- 5.5 Discussion and possible action to approve the funding request for Splash South Padre in April 2023. (Brown)
Board member Rene Valdez made a motion, seconded by Bob Friedman, to approve \$10,000 in marketing funds on a post event reimbursement basis for Splash South Padre. Motion carried unanimously.
- 5.6 Discussion and possible action to approve the funding request for Sea Turtle Inc. 5K Kemp's Krawl in May 2023. (Brown)
Board member Arnie Creinin made a motion, seconded by Rene Valdez, to approve \$7,500 in marketing for Sea Turtle Inc. 5K Kemp's Krawl. Motion carried unanimously.
- 5.7 Discussion and possible action to approve the funding request for Shallow Sport Fishing Tournament in May 2023. (Brown)
Board Member Bob Friedman made a motion, seconded by Arnie Creinin, to approve \$25,000 in marketing for Shallow Sport Fishing Tournament. Motion carried unanimously.
- 5.8 Discussion and action concerning the new meeting date for February 2023. (Till)
Chairman Sean Till announced the next meeting date will be February 22, 2023 at 9:00 AM.

6. Adjourn

There being no further business, Chairman Sean Till adjourned the meeting at 9:45 AM.

Prepared By:

Ema Jaramillo, Management Assistant

Approved By:

Sean Till, CVAB Chairman

**CITY OF SOUTH PADRE ISLAND
CONVENTION AND VISITORS ADVISORY BOARD
AGENDA REQUEST FORM**

MEETING DATE: February 22, 2023

NAME & TITLE: Ema Jaramillo, Management Assistant

DEPARTMENT: Convention and Visitors Bureau

ITEM

Approve the excused absence for Vice Chairman Daniel Salazar, Board Members Bryan Pinkerton, and Rene Valdez for the January 25, 2023 regular meeting. (Till)

ITEM BACKGROUND

Approve the excused absence for Vice Chairman Daniel Salazar, Board Members Bryan Pinkerton and Rene Valdez for the January 25, 2023 regular meeting. (Till)

BUDGET/FINANCIAL SUMMARY

N/A

COMPREHENSIVE PLAN GOAL

N/A

LEGAL REVIEW

Sent to Legal:

Approved by Legal:

RECOMMENDATIONS/COMMENTS:

**CITY OF SOUTH PADRE ISLAND
CONVENTION AND VISITORS ADVISORY BOARD
AGENDA REQUEST FORM**

MEETING DATE: February 22, 2023

NAME & TITLE: Ema Jaramillo, Management Assistant

DEPARTMENT: Convention and Visitors Bureau

ITEM

Approve the post-event reports for the following events: (Till)

*SPI Kite Fest 2023

ITEM BACKGROUND

Approve the post-event reports for the following events: (Till)

*SPI Kite Fest 2023

BUDGET/FINANCIAL SUMMARY

N/A

COMPREHENSIVE PLAN GOAL

N/A

LEGAL REVIEW

Sent to Legal:

Approved by Legal:

RECOMMENDATIONS/COMMENTS:

SOUTH PADRE ISLAND EVENT FUNDING POST EVENT REPORT



Please complete all sections.

Date Report Submitted: 02-09-23

To be reimbursed, please submit the following within 10 days post event:

- 1. Number of participants calculated with backup documentation (i.e., zip codes, team rosters, surveys)
- 2. Number of room nights tracked with backup documentation (i.e., third-party housing documentation or certified hotel pickup reports)

Please submit the following within 30 days post event:

- 1. Valid invoice(s) supporting reimbursable allowable expenses. Please submit only enough receipts to reach awarded grant amount.
- 2. Evidence of payment to support invoices paid from grantee to a third party (front and back copies of cleared check(s) or detailed credit card/debit card receipts. For all media buys please provide tear sheets, copies of advertisements, schedules, and signed station affidavits.
- 3. Copies of marketing or advertising materials, and websites showing the South Padre Island CVB logo.

ORGANIZATION INFORMATION

Name of Organization: B&S Kites

Address: 2812 Padre Blvd. Ste. B

City, State, Zip: South Padre Island, TX 78597

Full Name:
Bill Doan

E-Mail:
bskites@hotmail.com

Office Number:
956-761-1248

Cell Phone Number:
956-433-1699

EVENT INFORMATION

Name of Event: SPI Kite Fest

Date(s) of Event: Feb. 2-4, 2023 Primary Location of the Event: Indoor - SPI Convention Centre Outdoor - The Flats

How many years have you held this event on South Padre Island? 20 years
2022-23 2016- 2020 2000-2013

EVENT FUNDING INFORMATION

Please attach an actual event budget showing all revenues including sponsorships and expenses.

Amount Requested: \$39,000

Total Amount to be Received: \$39,000

Did the event charge admission? Was there a net profit from the event? If so, what was the amount and how is it being used?

Indoor - Yes Outdoor - No (Cameron Co. Property)
Net Loss of \$215.47

EVENT ATTENDANCE INFORMATION

How many people did you **predict** would attend this event? (Number submitted in the application)?

2,000 +

What was the actual attendance at the event?

Thurs. Night ~ Approx. 1,000
Fri. ~ Indoor & Outdoor ~ Approx. 2,100
Sat. ~ Outdoor ~ Approx. 3,000

How many of the participants were from another city or county?

Was to be documented
by CVB staff

How many room nights did you **predict** in your application would be generated by attendees of this event?

600 +

How many room nights were **actually generated** by attendees of this event?

Was to be documented
by CVB staff

If this event has been funded by hotel occupancy tax in the last three years, how many room nights were generated at South Padre Island hotels by attendees of this event?

This Year:	<u>Documented by CVB staff</u>	Two Years Ago:	<u>621 +</u>
Last Year:	<u>383+ See note below</u>	Three Years Ago:	<u>547 +</u>

2022 - Friday Cancelled (cold/wind) - Due to rain Saturday, no registration except at Indoor Thurs. Evening

What method did you use to determine the number of people who booked rooms at South Padre Island hotels (e.g., room block usage information, a survey of hoteliers, total attendance formula, zip code information, etc.)?

Documentation in 2023 to be done by CVB Staff

Was a room block established for this event at an area hotel (hotels), and if so, did the room block fill? If the room block did not fill, how many rooms were picked up?

Documentation in 2023 to be done by CVB Staff

EVENT MARKETING INFORMATION

Please attach samples of documents showing how South Padre Island was recognized in your advertising/promotional campaign.

Please attach at least one sample of all forms of advertising/promoting used in your campaign. If the sample itself does not indicate the medium (radio, TV, print, or mail) used or where the advertising took place (e.g., a city's newspaper, or a radio spot that does not indicate the city where the spot was played), please include other information that would show location of the advertising and medium utilized.

Please list all efforts your organization used to promote the event and how much was spent in each category:

Print \$:	<u>\$4276.47</u>	Website \$:	<u>\$1551.85</u>
Printed Merchandise			
Radio \$:	<u>\$3575.09</u>	Social Media \$:	<u>\$450</u>
TV \$:	<u>Alex Garcia - Chief Meteorologist Fox 29 ~ Online Promo - See email</u>	Direct Marketing	
		Other Digital Advertising \$:	<u>\$5429.65</u>

SPI Kite Fest
Feb. 2nd, 3rd & 4th, 2023

Final Accounting

Demonstration Expense (<u>Airfare & Travel</u>)	\$20,577.79
Team Kitelife ~ Portland, OR - <u>\$8125.62</u>	
John Barresi, Eli & Sara Russell, Brett & Katie Marchel	
Sari Becker, Jim Doman, Mishelle Sharples, Geoff Hutton	
3 - Portland, OR 2 - Medford, OR 2 - Detroit, MI	
1 - Seattle, WA 1 - Phoenix, AZ	
Airfares \$6255.62 ~ 3 Cars/Bags/Gas/Per Diem \$1870	
Team Misfits of WOW ~ Baltimore, MD - <u>\$2273.86</u>	
James Fletcher, Paul Lamasters, Jim Cosca, Marc Conklin	
2 - Baltimore, MD 1 - Washington, DC 1 - Richmond, VA	
Airfares \$1548.86 ~ Car/Gas/Per Diem/Check-In \$725	
Scott Weider - Tampa, FL - <u>\$914.97</u>	
Airfare \$364.97 ~ Car/Gas/Per Diem \$550	
Spence Watson ~ Seattle, WA ~ <u>\$1998.50</u>	
Airfare \$1448.50 ~ Car/Gas/Per Diem \$550	
Paul deBakker & Nic O'Neill ~ Seattle, WA ~ <u>\$2363.00</u>	
Airfares \$1603.00 ~ Car/Bags/Gas/Per Diem \$760	
David & Adam Schutsky ~ Baltimore, MD ~ <u>\$1457.92</u>	
Airfare \$907.92 ~ Car/Gas/Per Diem - \$550	
Mario DiLucca ~ Victoria, BC ~ <u>\$1210.76</u>	
Airfares \$655.76 ~ Car/Gas/Per Diem \$555	
Amy & Connor Doran ~ Seattle, WA ~ <u>\$2233.16</u>	
Airfares \$1623.16 ~ Car/Bags/Gas/Per Diem \$610	
Demonstration Expense (<u>Hotels - 14</u>)	\$15,907.00
Isla Grand ~ 2 Condos, 9 Nights - \$7753	
The Inn @ SPI ~ 3 Rooms, 4 Nights - \$1530	
Hilton Garden Inn - 2 Rooms, 4 Nights - \$1509	
Courtyard by Marriott - 2 Rooms, 4 Nights - \$1582	
Courtyard by Marriott ~ 1 Room, 5 Nights - \$966	
Ramada ~ 2 Room, 3 Nights - \$799	
Holiday Inn Express ~ 2 Room, 4 Nights - \$1768	
Demonstration Expense (<u>Hotels ~ NOT COMPED - 4</u>)	\$ 1906.61
Isla Grand ~ 1 Room, 9 Nights - \$937.26	
Courtyard by Marriott ~ 2 Room2, 2 Nights ~ \$432.56	
Courtyard by Marriott ~ 1 Room, 3 Nights ~ \$324.42	
The Inn ~ 1 Room, 3 Nights - \$212.37	
Demonstration Expense - (<u>Show Kites/Generator</u>)	\$ 1,449.55
Demonstration Expense - (<u>Indoor Venue ~ CVB</u>)	\$23,000.00
Demonstration Expense ~ (<u>Indoor Special Effects/Programs</u>)	\$ 410.13
Demonstration Expense - (<u>Banquet</u>)	\$ 2,665.88
Advertising and Promotion	\$15,283.06
Website Design, Monitoring & Fees - \$1551.85	
Facebook Setup, Monitoring & Live Feed - \$450	
Draft & Submit Press Releases (33) - \$400	
Flyers & Posters - Design, printing, delivery - \$541.45	
Newspaper Ads - \$3335.02	
Festival Shirts (422) - Design & printing - \$3392.63	

Festival Buttons/Magnets/Youtube stick - \$182.46	
Banners - Float Christmas & Boat Parades \$551.18	
Marketing - Washington State Int'l Kite Fest - \$4878.47	
Sound & Announcing - Photography/Videography	\$ 1,300.00
Parking	\$ 1,000.00
Porta Potties / Insurance / Fee for Flats / Field Setup	\$ 3,857.80
Miscellaneous - U-haul, Lunch Tickets, Toilet Paper, Gas, Field Crew, Kite Parts, Indoor Tickets, etc.	\$ 2,483.04
	<hr/>
Expense Subtotal	\$89,840.86
Festival Management & Production - 6%	\$ 5,390.45
TOTAL Expense	\$95,231.31

Income & In-Kinds Received

<u>In-Kind Service (Hotels)</u>	\$15,907.00
Isla Grand ~ 2 Condos, 9 Nights - \$7753	
The Inn @ SPI ~ 3 Rooms, 4 Nights - \$1530	
Hilton Garden Inn - 2 Rooms, 4 Nights - \$1509	
Courtyard by Marriott - 2 Rooms, 4 Nights - \$1582	
Courtyard by Marriott ~ 1 Room, 5 Nights - \$966	
Ramada ~ 2 Room, 3 Nights - \$799	
Holiday Inn Express ~ 2 Room, 4 Nights - \$1768	
 <u>In-Kind Service - Convention Center</u>	 \$23,000.00
 <u>Festival Income</u>	 \$17,108.84
Festival Shirts - 258 @ \$18.48 = \$4767.84	
Banquet Tickets - 53 @ \$25 = \$1325.00	
Indoor Tickets - 918 @ \$12.00 = \$11,016.00	
 <u>CVB Sponsorship</u>	 \$ 39,000.00
	<hr/>
TOTAL Income/In-Kind	\$95,015.84

Final Profit / Loss for Event < \$ 215.47 >

SPI Kite Fest ~ 2023 ~ Expense Spreadsheet

Date	Payee	Description	Marketing - Adv.	Demonstration	Event Exp.	Misc.
05/19/22	American Airlines	Airfare - Wash. State Int'l Kite Fest	1933.44			
05/30/22	Walmart	Folders, Labels, Envelopes				19.50
06/03/22	Amazon	Firestick - Youtube Videos	32.46			
06/09/22	Harbor Tool Frt.	Generator & Ext. Cords		886.52		
06/28/22	Premier Kites	Show Kites - 2 Peacock Wrasse		278.22		
06/28/22	Weifang - AllExpress	Show Kites - 7 Clown Fish 8'		284.81		
08/16/22	Riverhouse	W.S.I.K.F. - Hotel	184.64			
08/18/22	Wash. State Int'l Kite Fest	Registration/Parking	30.00			
08/20/22	Oceanview at Arch	W.S.I.K.F. - Hotel	1202.01			
08/21/22	Holiday Inn Express	W.S.I.K.F. - Airport Hotel	223.90			
08/21/22	Alamo	W.S.I.K.F. - Car Rental	498.42			
08/22/22	Hyatt Regency - DFW	W.S.I.K.F. - Flight Cancelled	254.22			
08/16/22	Currents	W.S.I.K.F. - Dinner - Team WOW	294.00			
08/17/22	Long Beach Tavern	W.S.I.K.F. - Dinner - S. Watson	50.91			
08/19/22	Lost Roo	W.S.I.K.F. - Dinner - J. Barresi	85.00			
08/17/22	Shell	W.S.I.K.F. - Gas - Rental Car	40.84			
08/20/22	Safeway	W.S.I.K.F. - Gas - Rental Car	46.09			
08/22/22	Brownsville Airport	W.S.I.K.F. - Airport Parking	35.00			
08/24/22	Southwest Airlines	Airfare - Scott Weider		364.97		
08/24/22	Southwest Airlines	Airfare - J. Cosca & M. Conklin		758.94		
08/24/22	Southwest Airlines	Airfare - P. Lamasters & J. Fletcher		789.92		
08/25/22	United Airlines	Airfare - Sari Becker		793.92		
08/25/22	United Airlines	Airfare - James Doman		637.20		
08/25/22	United Airlines	Airfare - Brett & Katie Marchel		1362.40		
08/25/22	United Airlines	Airfare - Eli & Sara Russell		1444.40		
08/26/22	United Airlines	Airfare - Paul deBakker		606.20		
08/26/22	S&S Activewear	Adv. - Festival Shirts	1210.03			
08/29/22	American Airlines	Airfare - Mario DiLuca		655.76		
09/05/22	Vistaprint	Flyers, Tickets, VIP Badges	143.37			62.37
09/05/22	ID Zone	Lanyards for VIP Badges				30.16
W.S.I.K.F. ~ Washington State International Kite Festival ~ Long Beach, Washington ~ Market & Secure Flyers for SPI Kite Fest 2023						

SPI Kite Fest ~ 2023 ~ Expense Spreadsheet

Date	Payee	Description	Marketing - Adv.	Demonstration	Event Exp.	Misc.
09/05/22	Laminator.com	Laminating - Signs, Badges, etc.				57.84
09/06/22	Walmart	Card Stock - Signs				7.87
09/08/22	Amazon	Christmas Parade - Decorations	184.09			
09/12/22	Expedia - American Airlines	Airfare - Spence Watson		636.92		
09/15/22	United Airlines	Airfare - J.Barresi & M. Sharples		1374.40		
09/15/22	United Airlines	Airfare - Geoff Hutton		643.30		
09/27/22	American Kitefliers Assn	Safety Coordinator - Bowers-Vest			40.00	
09/28/22	American Kitefliers Assn	Insurance / Sanctioning Event			200.00	
09/30/22	Skydive/SPI Designs	Festival Shirts - Printing	2182.60			
10/01/22	Welcome Home RGV	Ads	400.02			
10/13/22	Banners on the Cheap	Adv. - Christmas Parade	72.67			
10/14/22	Southwest Airlines	Airfare - Dave & Adam Schutsky		907.92		
10/15/22	WIX	Website - spikitefest.com	181.86			
10/16/22	Otto	Caps - Volunteers, Flyers, Safety			111.24	
10/17/22	Purebuttons	Adv. - Magnets & Pins	150.00			
10/17/22	Walmart	Adv. - Christmas Parade - Candy	42.67			
10/19/22	Blue Marlin	Bags - VIP Packets				7.37
10/20/22	Home Depot	Adv. - Xmas Parades - Lumber	16.18			
11/01/22	Port Isabel Press	Ad - Indoor Kite Performances	250.00			
11/03/22	Welcome Home RGV	Adv. - Connection Fair (Flyers)	250.00			
11/03/22	Walmart	Adv. - Connection Fair (Candy)	22.60			
11/04/22	Hostgator	Domain - www.spikitefest.com	19.99			
11/04/22	Cameron Co. Parks	Lease - Flats			600.00	
11/04/22	In the Breeze	Adv. - Xmas Parades - Spinners	89.00			
11/12/22	American Airlines	Airfare - Amy & Connor Doran		1446.40		
11/14/22	U.S.P.S.	Stamps - Mail Flyers RV Parks	63.00			
11/14/22	United Airlines	Bag Fees - Eli & Sara Russell	MFR-BRO/BRO-MFR	120.00		
11/30/22	Winter Texan Times	Ads - Indoor	460.00			
12/02/22	Walmart	Adv. - Xmas Parades - Lights	37.97			
12/02/22	Harbor Laser Wash	Adv. - Xmas Parades - Truck	10.00			
12/02/22	Pizza Joint	Parade Helpers - Dinner	76.00			
12/07/22	Port Isabel Press	Ads - Parade & Winter Tourist	700.00			

SPI Kite Fest ~ 2023 ~ Expense Spreadsheet

Date	Payee	Description	Marketing - Adv.	Demonstration	Event Exp.	Misc.
12/22/22	Bill Doan	Deliver Flyers - Hrs. & Mileage	275.06			
12/22/23	Whataburger	Deliver Flyers - Breakfast	3.56			
12/22/23	Church's	Deliver Flyers - Lunch	19.46			
12/22/23	Walmart	Deliver Flyers - Gas	37.00			
12/24/22	Vistaprint	Programs - Indoor Performances		258.49		
01/06/23	Port Isabel Press	Ads	125.00			
01/23/23	Walmart	Farewell Dinner/Party - Plates				15.07
01/23/23	Pirates Landing	Indoor Committee - Dinner				105.00
01/25/23	United Airlines	Bag Fees - Jim Doman	PDX-BRO/BRO-PDX	60.00		
01/25/23	Winter Texan Times	Ads	690.00			
01/25/23	United Airlines	Bag Fees - Sari Becker	SEA-BRO/BRO-SEA	140.00		
01/27/23	United Airlines	Bag Fees - Brett & Katie Marchel	DTW-BRO	70.00		
01/27/23	United Airlines	Bag Fees - Geoff Hutton	PHX-BRO	35.00		
01/27/23	United Airlines	Bag Fees - Meshelle Sharples	PDX-BRO	45.00		
01/28/23	John Barresi	Avis - Car & Per Diem		350.00		49.00
01/28/23	Brett Marchel	Budget - Car & Per Diem		450.00		
01/28/23	Sara Russell	Budget - Car & Per Diem		450.00		
01/30/23	Montana's	Discuss Indoor Finale/Vet Tribute				49.00
02/01/23	Spence Watson	Enterprise - Car & Per Diem		550.00		
02/01/23	Paul deBakker	Enterprise - Car & Per Diem		600.00		
02/01/23	Scott Weider	Enterprise - Car & Per Diem		550.00		
02/01/23	Amy Doran	Enterprise - Car & Per Diem		550.00		
02/01/23	Marc Conklin	Enterprise - Car & Per Diem		675.00		
02/01/23	David Schutsky	Enterprise - Car & Per Diem		550.00		
02/02/23	Mario DiLuca	Enterprise - Car & Per Diem		555.00		
02/01/23	American Airlines	Bag Fees - Amy & Connor Doran	SEA-HRL	60.00		
02/01/23	Southwest Airlines	Early Check-In - Fletcher/Lamasters		50.00		
02/01/23	United Airlines	Bag Fees - Paul deBakker	SEA-HRL	80.00		
02/01/23	Priceline	Airfare - Nic O'Neill		996.80		
02/01/23	Southwest Airlines	Airfare - Rebook - S. Watson		411.38		
02/01/23	Southwest Airlines	Airfare - Rebook - A&C Doran		822.76		
02/01/23	American Airlines	Airfare - Rebook - Watson/Doran	Return Flights	1200.60		

SPI Kite Fest ~ 2023 ~ Expense Spreadsheet

Date	Payee	Description	Marketing – Adv.	Demonstration	Event Exp.	Misc.
02/01/23	Whataburger	Lunch – Helpers – Rebook Flights			34.76	
02/01/23	Whataburger	Breakfast – Indoor Setup Crew			12.55	
02/01/23	Laguna Vista Fire Dept.	Labor – Setup Flying Field			200.00	
02/01/23	Walmart	Farewell Dinner/Party				176.97
02/01/23	Winter Texan Times	Ads – Indoor/Outdoor	460.00			
02/02/23	Greg Bowers-Vest	Indoor Special Effects		151.64		
02/03/23	Stripes	Breakfast – Setup Crew			30.16	
02/03/23	Stripes	Coffee – Setup Crew			12.90	
02/03/23	Meatballs	Dinner – Outdoor Volunteers				156.00
02/03/23	Skydive/SPI Designs	Signs – Redirect to CVB			216.50	
02/04/23	Stripes	Breakfast – Setup Crew			30.16	
02/04/23	American Airlines	REFUND – Airfare – A.Doran		< 723.20 >		
02/04/23	American Airlines	REFUND – Airfare – C.Doran		< 723.20 >		
02/04/23	Laserwash	Wash Truck			12.00	
02/04/23	Isla Grand	Banquet			2665.88	
02/05/23	United Airlines	Bag Fees – Brett & Katie Marchel	BRO-DTW	70.00		
02/05/23	United Airlines	Bag Fees – Meshelle Sharples	BRO-PDX	45.00		
02/05/23	United Airlines	Bag Fees – Geoff Hutton	BRO-PHX	35.00		
02/05/23	United Airlines	Bag Fees – Paul deBakker	HRL-SEA	80.00		
02/05/23	Courtyard by Marriott	Hotel – Deb Lenzen		216.28		
02/05/23	Courtyard by Marriott	Hotel – Carlos DiLuca		216.28		
02/05/23	Courtyard by Marriott	Hotel – Jim Niehoff		324.42		
02/05/23	The Inn @ South Padre	Hotel – Eric Jensen		212.37		
02/06/23	Isla Grand	Hotel – J.Doman/G.Hutton		937.26		
02/06/23	A Clean Portoco	Porta Potties			2857.80	
02/06/23	Tommy Saenz	Photography/Videography	100.00			
02/06/23	U-haul	Trailer – Tents/Kites/Field Gear			230.62	
02/07/23	Clifton Audio	Sound System		1200.00		
02/07/23	Porky's Pit	Lunch Tickets – Kite Fest Staff			815.00	
02/07/23	Pirate's Landing	Gift Certificates – Volunteers				250.00
02/07/23	Susie & John Doan	Website – Design & Monitor	1350.00			
02/07/23	Susie & John Doan	Facebook – Design & Monitor	450.00			

SPI Kite Fest ~ 2023 ~ Expense Spreadsheet

Date	Payee	Description	Marketing – Adv.	Demonstration	Event Exp.	Misc.
02/07/23	Susie & John Doan	Draft & Submit Press Releases	400.00			
02/07/23	Friends of Animal Rescue	Parking Crew			1000.00	
		Subtotals	15,283.06	25,644.08	9,069.57	937.15
		Total Expenses				50,933.86

American Airlines <no-reply@notify.email.aa.com>
Thu 5/19/2022 3:08 PM
To: BSKITES@HOTMAIL.COM <BSKITES@HOTMAIL.COM>

Your trip confirmation (BRO - DFW)

Airfare ~ Marketing SPI Kite Fest
Washington State International Kite Festival
Longbeach, Washington ~ Aug. 15-21, 2022



Issued: May 19, 2022

Your trip confirmation and receipt

Record Locator: KFAPAY

We charged \$1,933.44 to your card ending in 0640 for your ticket purchase.

Washington
State
International
Kite Fest

"See attached

Tuesday, August 16, 2022

BRO DFW Seat: 8C, 8A
6:00 AM → 7:40 AM Class: (V)
Brownsville Dallas/Fort Worth Meals:

AA 3547

Operated by ENVOY AIR as AMERICAN EAGLE

DFW PDX Seat: 12E, 12F
8:57 AM → 10:56 AM Class: (V)
Dallas/Fort Worth Portland Meals: Refreshment

AA 2655

Sunday, August 21, 2022

PDX DFW Seat: 9A, 9B
8:50 AM → 2:33 PM Class: (V)
Portland Dallas/Fort Worth Meals: Refreshment

AA 1925

DFW BRO Seat: 18C, 18A
5:05 PM → 6:39 PM Class: (V)
Dallas/Fort Worth Brownsville Meals:

AA 3631

Operated by ENVOY AIR as AMERICAN EAGLE

SUSAN DOAN
AAAdvantage® #: M182JP8
Ticket #: 0012428846290

WILLIAM DOAN
AAAdvantage® #: E74BM26
Ticket #: 0012428846291

Total cost (all passengers) \$1,933.44

Your payment

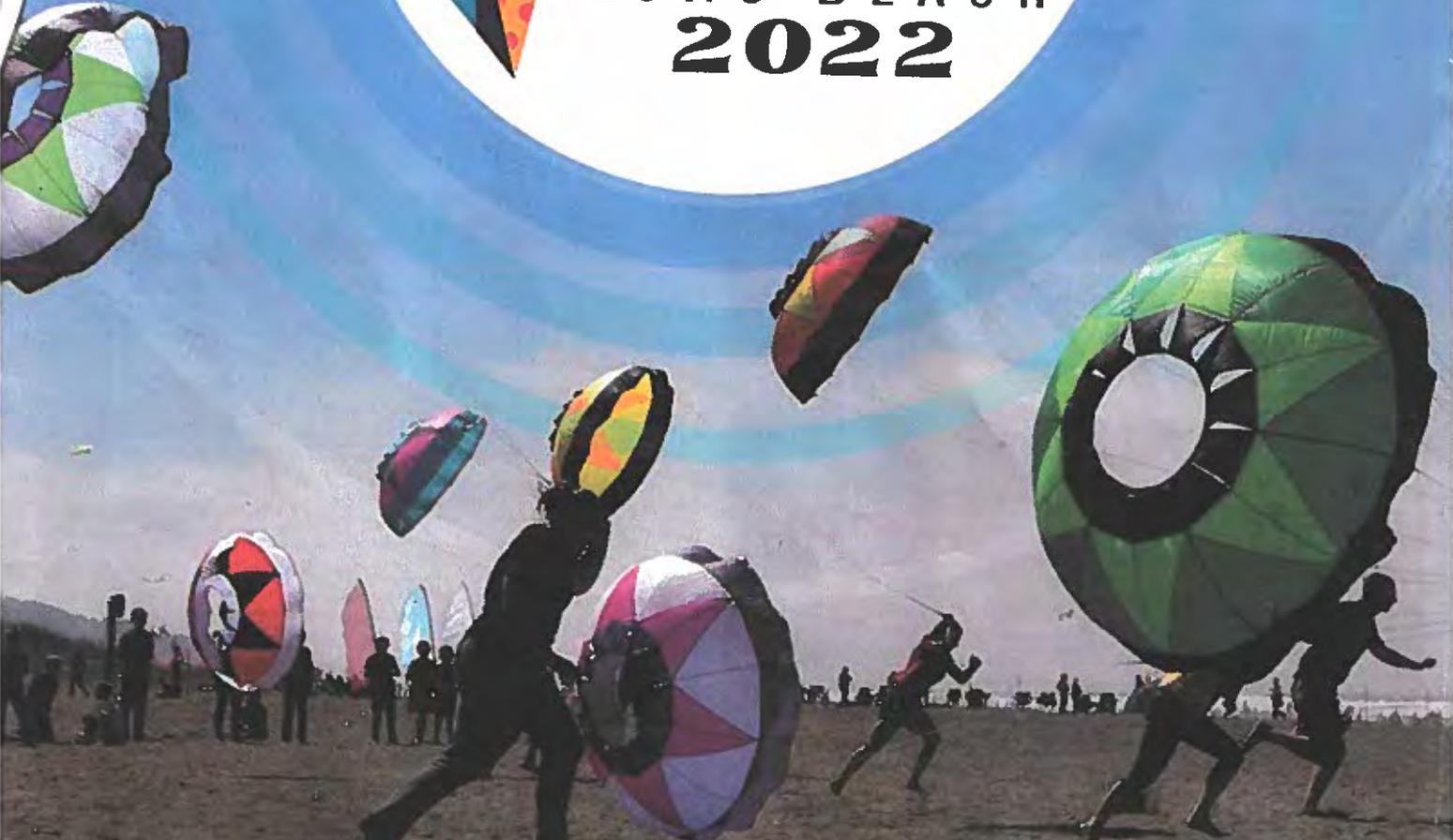
Credit Card (MasterCard ending 0640) \$1,933.44

5-19-22
V255
74600
Paid
me

WASHINGTON STATE
41st International
KITE
FESTIVAL
LONG BEACH
2022

MONDAY AUGUST 15 - SUNDAY AUGUST 21

Official Program





May 30, 2022 order
Order# 4212229-029227



Starbucks Veranda Blend, Light Roast Keurig Coffee Pods, 22 Count? Box	Qty 1	\$17.98
* Pen+Gear #10 Envelopes, 20 lb. White, Privacy Tinted, V-Flap, 4-1/8" x 9-1/2" ¹⁻ _{Kite Just}	Qty 2	\$7.48
* Avery Removable Writable Rectangular Labels, 1 x 3 Inches, White - 1 (6728)	Qty 1	\$7.54
* Staples Manila File Folders Letter 3 Tab Assorted Position TR56675 ^{1/2} _{Kite Just}	Qty 1	\$13.46
Avery Adhesive Name Tags, White with Blue Border (5144)	Qty 1	\$3.41

Subtotal \$49.87

Taxes \$2.63

Total \$52.50

Payment method Ending in 6657

Kite Just 19.50
Office 33.00

5-30-22
VISA
744600
710000
Visa
20100

amazon.com

Details for Order #113-6608469-9056244Print this page for your records.**Order Placed:** June 3, 2022**Amazon.com order number:** 113-6608469-9056244**Order Total:** \$32.46**Shipping now****Items Ordered**1 of: *Fire TV Stick 4K streaming device with latest Alexa Voice Remote (includes TV controls), Dolby Vision*

Sold by: Amazon.com Services LLC

Condition: New

Price
\$49.99**Shipping Address:**B&S Kites ~ Bill Doan
2812 PADRE BLVD STE B
SOUTH PADRE ISLAND, TX 78597-6908
United States**Shipping Speed:**

FREE Prime Delivery

Payment information**Payment Method:**

Visa | Last digits: 1517

Billing addressB&S Kites ~ Bill Doan
2812 PADRE BLVD STE B
SOUTH PADRE ISLAND, TX 78597-6908
United StatesItem(s) Subtotal: \$49.99
Shipping & Handling: \$0.00
Fire TV Promo: -\$20.00
-----Total before tax: \$29.99
Estimated tax to be collected: \$2.47
-----**Grand Total: \$32.46**To view the status of your order, return to [Order Summary](#).[Conditions of Use](#) | [Privacy Notice](#) © 1996-2022, Amazon.com, Inc. or its affiliatesKite Just
To market
Youtube Videos6-3-22
V427
74600
Uuuu
20100

HARBOR FREIGHT

QUALITY TOOLS | LOWEST PRICES

WESLACO TX #03134
1421 W Expressway 83
WESLACO, TX 78596
Telephone: (956) 405-7273

SALE

Customer Name: Susan Doan
Customer Number: 999011200183

62932 50 X 14G GREEN OUTDR EXT	\$23.39	}	Kite Test
62932 50 X 14G GREEN OUTDR EXT	\$23.39		
1142 TIES 8IN WHITE 100PK	\$0.89	}	Office
60263 TIES 8IN BLACK 100PK	\$0.89		
60254 5IN BLACK CABLE TIES 100	\$1.70		
65503 6IN HACKSAW BLADES 2PK	\$1.79		
65503 6IN HACKSAW BLADES 2PK	\$1.79		
3359 RETRACTABLE UTILITY KNIFE	\$1.34	}	Kite Test
62495 4 OUTLET POWER STRIP	\$3.59		
62495 4 OUTLET POWER STRIP	\$3.59		
59137 3500/3000W SUPER QUIET IN	\$765.00		

Subject to Restock Fee

REASON: Customer Satisfaction

Subtotal	\$919.29
<u>10% Transaction Discount</u>	(\$91.93)
Sales Tax 8.250%	\$68.26
Total	\$895.62

Additional Savings \$91.93

HFT Credit Card \$895.62

Card No. XXXXXXXXXXXX1243 <K>

Expiration Date XX/XX

Auth. No. 009733

Keyed

Please Retain for Your Records

Kite Test 886.52
Office 9.10

6-9-02
V383
14600
71000

Uisa
20100

Invoice



Remit To:
Premier Kites
5200 Lawrence Plac
Hyattsville, MD 207

5200 Lawrence Place Hyattsville, MD 20781
(301) 277-3888

S TX1052
O B AND S KITES
L 2812 PADRE BLVD
D S PADRE ISLAND, TX 78597
US
T
O

S B AND S KITES
H 2812 PADRE BLVD
I S PADRE ISLAND, TX 78597
P
T
O

Invoice No. 124047512
Invoice Date 06/28/2022
Field Office SPECIAL ORDER

Shipped Via: FEDEX Ground

Terms: NET 90

SLMN: 66

Order #: 1321488-0

Tracking Numbers:

Qty Ord	Qty Alloc	Qty B/O	UM	Item No. Description	Stock No.	T A X N	Unit Price	Extended Amount	SEQ #
8.00	8.0	0.00	EA	45935 8 FT. PEACOCK WRASSE - PINK	} 643 #26995	N	149.00	1043.00	1
7.00	7.0	0.00	EA	45936 8 FT. PEACOCK WRASSE - YELLOW		N	149.00	912.62	2
1.00	1.0	0.00	EA	SURCHARGE		N	131.03	131.03	3
\$1955.62 X 6.7000 % (AVAILABLE) Material Total									

THANK YOU
WE APPRECIATE YOUR BUSINESS

Sub Total	Freight Handling	Misc.	Tax	Invoice Total
2086.66	0.00	0.00	0.00	2086.66

A Finance charge will be applied to all past due invoices.

2-Kit Vest
Show Kites
\$278.02

6-28-22
1/01
12000
65600
74600

Invoice

Supplier name: Weifang Hengda Kite Manufacture Co., Ltd

Customer Name: Susie Doan

Marketplace Facilitator: Alibaba.com Singapore E-Commerce Private Limited

Delivery Address:

2812 Padre Blvd. Ste. B South padre Island Texas

Transaction	Quantity	Price (USD)	Sales Tax Rate	Sales Tax Amount		Total Inclusive of Sales Tax (USD)	
				(USD)	(USD)		
New High Quality Nylon Cloth 2.45M Power Fish Windsock For Pilot kites and Outdoor Flying Kite Festival Pink	1 - Stock 1 - Kite Fest 2	75.17	8.250 %	6.20	6.20	81.37	
New High Quality Nylon Cloth 2.45M Power Fish Windsock For Pilot kites and Outdoor Flying Kite Festival Red	1 - Stock 1 - Kite Fest 2	75.17	8.250 %	6.20	6.20	81.37	
New High Quality Nylon Cloth 2.45M Power Fish Windsock For Pilot kites and Outdoor Flying Kite Festival Blue	1 - Stock 1 - Kite Fest 2	75.18	8.250 %	6.20	6.20	81.38	
New High Quality Nylon Cloth 2.45M Power Fish Windsock For Pilot kites and Outdoor Flying Kite Festival Orange	1 - Stock 1 - Kite Fest 2	75.17	8.250 %	6.20	6.20	81.37	
New High Quality Nylon Cloth 2.45M Power Fish Windsock For Pilot kites and Outdoor Flying Kite Festival Yellow	1 - Stock 1 - Kite Fest 2	75.18	8.250 %	6.20	6.20	81.38	
New High Quality Nylon Cloth 2.45M Power Fish Windsock For Pilot kites and Outdoor Flying Kite Festival Green	1 - Stock 1 - Kite Fest 2	75.17	8.250 %	6.20	6.20	81.37	
New High Quality Nylon Cloth 2.45M Power Fish Windsock For Pilot kites and Outdoor Flying Kite Festival Purple	1 - Stock 1 - Kite Fest 2	75.18	8.250 %	6.21	6.21	81.39	
Total amount in USD						43.41	TOTAL

6-28-22
 ✓ 456
 74000
 12000
 color
 20100

*NOTE: 1 Each for Kite Fest 2023 - Show Kites
 1 Each for Stock #664

\$284.81
\$284.82

Washington State
Int'l Kite Fest



RIVERHOUSE
ON THE DESCHUTES

3075 N. Business 97
Bend, OR 97703
1-800-452-6878
www.riverhouse.com

William Doan
2812 Padre Blvd Ste B
South Padre Island TX 78597
United States

Folio #	: 135495	Clerk	: 649
Unit #	: 4236	Total Guests	: 2 / 0
Arrival	: 08/16/22	Rate Desc	: AARP
Depart	: 08/17/22	Rate	: \$150

Date	Description	Charges	Credits
08/16/22	AARP nighty rate	150.00	
08/16/22	City Tax	15.60	
08/16/22	State Tax	2.25	
08/16/22	Resort Fee '22	15.00	
08/16/22	City Tax	1.56	
08/16/22	State Tax	0.23	
08/17/22	Visa XXXXXXXXXXXX8021 XX/XX		184.64

Total Charges	184.64	
Total Credits		184.64
Balance		0.00

PAID IN FULL -- THANK YOU!!!

8-16-22
V255
746.00
2/21/22
20100

Receipt from Washington State International Kite Festival

Washington State International Kite Festival

Thu 8/18/2022 8:18 PM

To: bskites@hotmail.com <bskites@hotmail.com>

Receipt

August 18, 2022 1:17 PM PDT



Washington State International Kite Festival

www.KiteFestival.com

Festival Registration / Parking \$30.00

Total: \$30.00 USD

WSIKFestival (0%): \$0.00

Total tax: \$0.00 USD

PURCHASE

Tendered: \$50.00 USD

Change: \$20.00

Seller : WSIKF ipad002 • **Washington State International Kite Festival**
• 303 Sid Snyder Drive Long Beach, 98631 • +1 360-642-4020 • Admin@kitefestival.com

Electronic receipt

8-18-22
V255
74600

OCEANVIEW INN AT THE ARCH - LONG BEACH
208 Bolstad Avenue West
Long Beach, WA 98631
www.innatarch.com

Local 360-642-5400 Toll Free 888-886-9111
reservation@cedarsoceanviewinn.com
Printed: 8/17/2022 - 12:10pm

Washington State Int'l Rate Just

WILLIAM DOAN Guest #170754
2812 PADRE BLVD STE B
SOUTH PADRE ISLAND TX 78597
UNITED STATES

Room: 106 NK NV
Daily Rate: 359.99 + Tax
Check-in: 08/17/22 12:10pm Out: 08/20/22 Nights: 3 Guests: 2/0

Date	Charges					Payment				Balance
	Room	Phone	Misc.	Tax	Total	Credit	Cash	Bill	Total	
8/17/22	1079.97	0.00	0.00	122.04	1202.01	1202.01	0.00	0.00	1202.01	0.00

(Taxes - WASHINGTON: \$122.04)

Amount Tendered : \$1202.01 Visa/MC
TOTAL: \$1202.01
Change : \$0.00

Check-out time: 11:00am *(circled)* Check-in time: 3:00pm

*** CREDIT CARD SALES DRAFT ***

08/17/2022 - 12:10 PM
DOAN/WILLIAM
VISA 1517
Approval: 01651G
Card Keyed
Order #: 170754
Trans ID: 11ed1e605080722c9e6387be

SALE TOTAL: \$1202.01

*8-17-22
V255
741600
2/20
20100*

X
I AGREE TO PAY ABOVE TOTAL AMOUNT ACCORDING TO CARD ISSUER AGREEMENT
(MERCHANT AGREEMENT IF CREDIT VOUCHER)

THE MANAGEMENT ASSUMES NO LIABILITY FOR ACCIDENTS, INJURIES, THEFT OR LOSS.

- Each room is limited to the number of guests registered in the room at the time of check in. _____ (INITIALS) Following max. occupancy per room.
- All rooms are non-smoking. Rooms that have been smoked in, or smell of smoke, will be assessed and charged a minimum cleaning fee of \$200.00. _____ (INITIALS)
- Pet friendly rooms can only be reserved directly with the Hotel. A minimum \$200.00 cleaning fee will be charged for taking pets into non-pet friendly rooms. _____ (INTL)

WiFi : Cedars Ocean View Inn · Password:welcme (all lower case)
Connect to Cedars Ocean View Inn, network displays as unsecured. · Open up your Internet browser and wait for the Nomadix login page to load. · Use login and password info above at the login page, keep in mind login and password is case sensitive. · Press Login Button to complete connection.



Washington State
Int'l Rate Inst

67 08-21-22

Susan Doan 2812 Padre Blvd Ste B South-Padre-Island 78597-6908 United States	Folio No.	: 61174	Room No.	: 309
	A/R Number	:	Arrival	: 08-20-22
	Group Code	:	Departure	: 08-21-22
	Company	: Aarp Rate	Conf. No.	: 23450226
	Membership No.	: PC 286913627	Rate Code	: APARP
	Invoice No.	:	Page No.	: 1 of 1

Date	Description	Charges	Credits
08-20-22	*Accommodation	192.60	
08-20-22	City Tax - 11.5%	22.15	
08-20-22	State Tax - 1.5%	2.89	
08-20-22	Tourism Tax - 3%	5.78	
08-20-22	CAT Contribution Fee	0.48	
08-21-22	Visa		223.90
	XXXXXXXXXXXX6657		

Thank you for staying with us! Qualifying points for this stay will automatically be credited to your account. Please tell us about your stay by writing a review here - www.lhgrewardsclub.com/review. We look forward to welcoming you back soon.

Total	223.90	223.90
Balance	0.00	

Guest Signature: _____
 I have received the goods and / or services in the amount shown herein. I agree that my liability for this bill is not waived and agree to be held personally liable in the event that the indicated person, company, or associate fails to pay for any part or the full amount of these charges. If a credit card charge, I further agree to perform the obligations set forth in the cardholder's agreement with the issuer.

8-21-22
 V255
 74600
 U200
 20100

Holiday Inn Express & Suites Portland Airport
 9189 NE Cascades Parkway
 Portland, OR 97220
 Telephone: (503) 249-8686 Fax: (503) 249-8685
 Owned and Operated by Station Hospitality, LLC.



Rental Agreement Summary

RA #: 771456472
 Renter: WILLIAM DOAN



Counter Ticket

Dates & Times

Location

Pickup
 Aug 16, 2022
 11:35 AM

7240 NE AIRPORT WAY
 PORTLAND, OR 97218
 8443660497

Return
 Aug 21, 2022
 5:37 AM

7240 NE AIRPORT WAY
 PORTLAND, OR 97218
 8443660497

Vehicle

Make/Model: GMC/TERR
 Color: WHITE
 Car Class Driven: SFAR
 Car Class Charged: IFAR
 Miles In: 51476 Miles Out: 50861
 Mileage: 815
 Fuel In: 13.3g Fuel Out: 13.1g
 License: JALH27 State/Province: FL
 Unit #: 7T88MX Vehicle #: LL242056

VEHICLE

Midsize SUV
 Nissan Rogue or similar*
 Automatic



Time & Distance 1 Week(s) at \$ 361.64* / week \$ 361.64*

EXTRAS (0)

No extras added

TAXES, SURCHARGES & FEES

CONCESSION RECOVERY FEE (11.1%)	\$ 40.62*
CUSTOMER FACILITY CHARGE \$6/DAY	\$ 30.00*
MULTNOMAH CAR RENTAL TAX 17 PCT (17.0%)	\$ 62.16*
VEHICLE LICENSE FEE RECOV 0.80/DAY	\$ 4.00*

ESTIMATED TOTAL **\$ 498.42**

*Rates taxes and fees do not reflect rates taxes and fees applicable to non-included coverages extras added later or to coverages required if the customer fails to provide acceptable proof of current liability coverages.

Charges

Price/Unit Total

Renter Charges

TIME & DISTANCE 1 @ \$361.64 / W	\$361.64
08/16/2022 - 08/21/2022	
NO CHARGE 0 @ \$0.00 / MILE	\$0.00
DISTANCE 08/16/2022 - 08/21/2022	
CUSTOMER FACILITY 5 @ \$6.00 / DAY	\$30.00
CHARGE \$6/DAY	
CONCESSION RECOVERY FEE 11.1100%	\$40.62
11.11 PCT	
MULTNOMAH CAR RENTAL TAX 17 PCT	\$62.16
17.0000%	
VEHICLE LICENSE FEE RECOV 5 @ \$0.80 / DAY	\$4.00
0.80/DAY	

Total Charges: \$498.42

Charge To: VISA xxxx8021
 APN:
 AID:
 Verified: None
 Entry: Manual
 TSI:

Amount Due: \$0.00

Subject to Audit
 Customer Service Number 1-800-445-5664

View photos on your phone or using your printed ticket, access ticket offline by taking a screenshot.

Handwritten:
 8-18-22
 V255
 74600
 Udon
 20100

<p>RENTER INFORMATION</p> <p>William Doan Email: b*****s@hotmail.com Phone Number: *****1699</p>	<p>DATES & TIMES</p> <p>Pick-up: August 16, 2022, 11:30 AM</p> <p>Return: August 21, 2022, 8:00 AM</p>	<p>PICK-UP AND RETURN LOCATION</p> <p>Portland International Airport 7240 Ne Airport Way Portland, OR 97218 Phone: +1 844-366-0497 EAN HOLDINGS, LLC</p>
---------------------------------------------------------------------------------------------------------------------------------------------------	---------------------------------------------------------------------------------------------------------------------------------------------------------------------------	-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------

*Washington State Int'l Kib Just
"Flight Cancelled"*



Hyatt Regency DFW inside DFW Airport
 2334 North International Parkway
 Dallas, TX 75261
 Tel: 972-453-1234
 Fax: 972-615-6826
 hyattregencydfw.com

INVOICE

William Doan
 2812 Padre Blvd Ste B
 South Padre Island TX 78597
 United States

Room No. 0672
 Arrival 08-21-22
 Departure 08-22-22
 Folio Window 1
 Folio No. 1707807

Confirmation No. 2838514301
 Group Name

Date	Description	Charges	Credits
08-21-22	Guest Room	223.30	
08-21-22	City Occupancy Tax	15.63	
08-21-22	State Occupancy Tax	13.40	
08-21-22	State Cost Recovery Fee	1.67	
08-21-22	State Cost Recovery Fee Occupancy Tax City	0.12	
08-21-22	State Cost Recovery Fee Occupancy Tax State	0.10	
08-22-22	Visa	XXXXXXXXXXXX8021 XX/XX	254.22

Total 254.22 254.22

Guest Signature

Balance 0.00

I agree that my liability for this bill is not waived and I agree to be held personally liable in the event that the indicated person, company or association fails to pay for any part or the full amount of these charges.

WE HOPE YOU ENJOYED YOUR STAY WITH US!

For inquiries concerning your bill please call 888-587-4589.

World of Hyatt Summary

Membership: XXXXXX051J
 Bonus Codes:
 Qualifying Nights: 1
 Eligible Spend: 223.30
 Redemption Eligible: 0.00

Please remit all invoice payments to:
 Hyatt Regency DFW at Dallas/Ft. Worth Int'l Airport
 PO Box 840811
 Dallas, TX 75284-0811

Thank you for choosing Hyatt Regency DFW. Our goal is to provide every guest with an exceptional stay and we are interested in hearing your feedback regarding your visit. Comments are welcome at qualitydfwap@hyatt.com

Summary Invoice, please see front desk for eligibility details.

*B. 22-22
V255
71600
2/22/22
20100*

Washington State International Kite Festival ~ August 16-22, 2022
Market & Recruit Professional Kiteflyers for SPI Kite Fest 2023

Dinner Wines Over Washington

Jim Anson, Adam & Dave Schutsky

0069 Server: W/LA Z
08/16/22 17:59, Chip T: 14 Term: 3
Revs: 47
Currents at Riverhouse

Name: DOAN/WILLIAM
CREDIT CARD SALE

TID *****678
CARD TYPE VISA
CARD # XXXXXXXXXXXX8021
INVOICE 0006900552
AUTH # 072136
AMOUNT USD \$244.00

CHECK: 244.00
TIP: 00.00
TOTAL: 244.00

1ST COPY FOR CUSTOMER
Customer Copy

8.16.22
V255
74500
VISA
20100

Dinner
Spence
Watson
Long Beach Tavern
305 Pacific Ave S
Long Beach, WA 98631

Server: ANNE M
Check # 166
Guest Count: 2
Ordered: 8/17/22 6:41 PM
Table 10

1 Merlot \$5.00
1 Ultra \$3.00
1 Mushroom Swiss Burger \$13.00
Fries
No Lettuce
No Tomato
1 Cheese Burger \$11.50
Fries

Subtotal \$32.50
Tax \$2.03
Tip \$6.38
Total \$40.91

Input Type C (EMV Chip Read)
VISA CREDIT XXXXXXXX8021
Time 8:06 PM

Transaction Type Sale
Authorization Approved
Approval Code 089986
Payment ID N7RnrKtCptVq
Application ID A0000000031010
Application Label VISA CREDIT
Terminal ID f395e634450a6719
Card Reader BBPOS

WILLIAM DOAN

Powered by Toast 8.17.22
Cash Tip \$10.00
V255
74500
VISA
20100

Dinner with
John Barresi



1700 Pacific Ave S
Long Beach
WA 98631-3400

Server: Kristi L
Check # 302 Table 212
Ordered: 8/19/22 6:31 PM

Input Type C (EMV Chip Read)
Mastercard Debit XXXXXXXX6120
Time 7:00 PM

Transaction Type Sale
Authorization Approved
Approval Code H17091
Payment ID qXzHwMSRHJdb
Application ID A0000000041010
Application Label Mastercard Debit
Terminal ID
Card Reader BBPOS

8.17.22
V255
74500
VISA
20100
Amount \$69.85
+ TIP: 15.15
= Total: 85.00

Personal Card - Reimburse

"Kite Spot"

Washington State International Kite Festival - August 16-22, 2022

Market & Recruit Professional Kiteflyers for SPI Kite Fest

Welcome to Shell
WELCOME TO
JACKSONS #540
503-363-8794
57443149694
SHELL

2485 MISSION ST SE
SALEM OR
97302

DATE 8/17/22 12:38
TRAN# 9078453
PUMP# 07
SERVICE LEVEL: SELF
PRODUCT: UNLD
GALLONS: 9.692
PRICE/G: \$4.699
FUEL SALE \$40.84
CREDIT \$40.84
CHASE VISA
USD\$40.84
XXXX XXXX XXXX 8021
Chip Read
APPROVED
AUTH # 01153G
INV # 918039
Mode: Issuer
AID: A00000000031010
TVR: 00000008000
IAD: 06921203A0A002
TSI: E800
ARC: 00

Safeway
13023 NE Hwy 99
Vancouver, WA
98688
STORE NO: 1842

INV#: 1382069
Trans: PurChase
*****8021 C
CHASE VISA
Seq#: 201611354
Terminal ID: 18420063
Auth No: 00040696
AID: A00000000031010
APPROVED
Date: 08/20/22
Time: 16:14:19
PUMP #: 5-Unleaded
Vol: 10.2446
Price/G: \$4.499
Total: \$46.09
THANK YOU
Please
Come Again

8-17-22
V255
74600
2100
20100

8-20-22
V255
74600
2100
20100

STURBEVILLE
South Padre Island
International Airport
Thank You for Visiting!
Parking Receipt

AUG 22 2022 01:45 PM

TRANSACTION REFERENCE

ACCOUNT NO: 4288666666666666
CARD NO: 1234 5678 9010 1112
EXPIRES: 12/31/2022
ISSUER: BANK OF AMERICA

AMOUNT : 058246
DATE : 08/22/22
TIME : 13:45:26
REFERENCE# : 71916

058246 Approved

--- IMPORTANT ---
Retain This Copy For Your Records

ANK Customer Copy ***

TRANSACTION NO. 71916
TICKET NO. 921401

OPERATOR-LAWET [ANDREA-11]

IN: 04:33AM AUG16/22
OUT: 01:45PM AUG22/22

1 RATE \$35.00

BALANCE DUE \$35.00
CARD \$35.00
CARD # *****0922

8 22 22
V255
7191600
Urea
20100

You're going to Harlingen/Padre on 02/01 (4FE58E)!

Southwest Airlines <southwestairlines@ifly.southwest.com>

Wed 8/24/2022 9:54 PM

To: bskites@hotmail.com <bskites@hotmail.com>

Here's your itinerary & receipt. See you soon!
View our mobile site | View in browser



Manage Flight | Flight Status | My Account

Travel notice

REAL ID: Beginning May 3, 2023, TSA will require every Passenger to present a state-issued REAL ID compliant license or identification card, or another acceptable form of ID (such as a U.S. Passport), to fly within the United States.



Hi Scott Anthony,

Thank you for choosing Southwest. We're happy to help you get to where you want to go. We'll be there for you every step of the way. If you have any questions, please call us at 1-800-426-1222. We'll be there for you every step of the way.

FEBRUARY 1 - FEBRUARY 5

MCO → HRL

Orlando to Harlingen/Padre

Confirmation # **4FE58E**

Confirmation date: 08/24/2022

PASSENGER Scott Anthony Welder
RAPID REWARDS # Join or Log In
TICKET # 5262157755914
EST. POINTS EARNED 1,775

Rapid Rewards® points are only estimations.

Your itinerary

Flight 1: Southwest 4FE58E (02/01) | Flight 2: Southwest 4FE58E (02/02)

FLIGHT # 0927 **DEPARTS MCO 08:25AM** **ARRIVES HOU 10:05AM**
Orlando Houston (Hobby)

Stop: Change planes

FLIGHT # 0779 **DEPARTS HOU 12:10PM** **ARRIVES HRL 01:15PM**
Houston (Hobby) Harlingen/Padre

Flight 2: Southwest 4FE58E (02/02) | Flight 3: Southwest 4FE58E (02/03)

FLIGHT # 2988 **DEPARTS HRL 07:05AM** **ARRIVES HOU 08:10AM**
Harlingen/Padre Houston (Hobby)

Stop: Change planes

FLIGHT # 2649 **DEPARTS HOU 08:55AM** **ARRIVES MCO 12:10PM**
Houston (Hobby) Orlando

Payment information

FARE COST

Air - 4FE58E	
Base Fare	\$ 265.60
U.S. Transportation Tax	\$ 22.17
U.S. 9/11 Security Fee	\$ 11.20
U.S. Flight Segment Tax	\$ 18.00
U.S. Passenger Facility Chrg	\$ 18.00
Total	\$ 334.97

PAYMENT

Visa ending in 6557
Date: August 24, 2022
Payment Amount: \$384.97

8-24-22
V460
74600
2 Visa
20100

Fare rules: If you decide to make a change to your current itinerary, it may result in a fare increase.
Your ticket number: 5262157755914

You're going to Harlingen/Padre on 02/01 (4FG8FH)

Southwest Airlines <southwestairlines@ifly.southwest.com>
Wed 8/24/2022 10:07 PM
To: bskites@hotmail.com <bskites@hotmail.com>

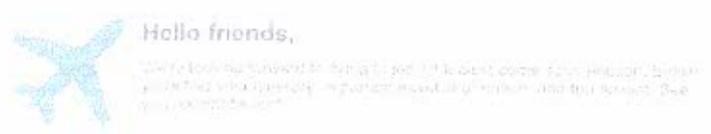
Here's your itinerary & receipt. See your score
View our mobile site | View in browser



Manage Flight | Flight Status | My Account

Travel notice

REAL ID: Beginning May 3, 2023, TSA will require every Passenger to present a state-issued **REAL ID** compliant license or identification card, or another acceptable form of ID (such as a U.S. Passport), to fly within the United States.



FEBRUARY 1 - FEBRUARY 5
DCA + HRL
Wash. D.C. (Reagan) to Harlingen/Padre

Confirmation # **4FG8FH**

Confirmation date: 08/24/2022

PASSENGER James Benjamin Cosca
RAPID REWARDS # [Join](#) or [Log In](#)
TICKET # 5262157760496
EST. POINTS EARNED 1,880

PASSENGER Marc Andrew Conklin
RAPID REWARDS # [Join](#) or [Log In](#)
TICKET # 5262157760495
EST. POINTS EARNED 1,880

Rapid Rewards® points are only estimations.

Your itinerary

Flights: 10/24/2022 - 12/28/2022 | Exp. Ticket Time: 6h 5m | 10/24/2022 - 12/28/2022

FLIGHT # 1054 DEPARTS **DCA 06:55AM** ARRIVES **HRL 12:00PM**
Wash. D.C. (Reagan) Harlingen/Padre
Stop: Dallas (Love) no plane change

FLIGHT # 2988 DEPARTS **HRL 07:05AM** ARRIVES **HOU 08:10AM**
Harlingen/Padre Houston (Hobby)
Stop: Change planes

FLIGHT # 1763 DEPARTS **HOU 11:30AM** ARRIVES **DCA 03:15PM**
Houston (Hobby) Wash. D.C. (Roagan)

Payment information

Total DUES		Payment	
Air - 4FG8FH		Visa ending in 6657	
Base Fare	\$ 626.54	Date: August 24, 2022	
U.S. Transportation Tax	\$ 47.00	Payment Amount: \$378.47	
U.S. 9/11 Security Fee	\$ 22.10		
U.S. Flight Segment Tax	\$ 36.00	Visa ending in 6657	
U.S. Passenger Facility Chg	\$ 27.00	Date: August 24, 2022	
Total	\$ 738.64	Payment Amount: \$378.47	

8-24-22
V460
74600
2600
20100

Fare rules: If you decide to make a change to your current itinerary, it may result in a fare increase.
Your ticket numbers: 5262157760496 5262157760495

You're going to Harlingen/Padre on 02/01 (4FL4C8)!

Southwest Airlines <southwestairlines@ifly.southwest.com>

Wed 8/24/2022 10:11 PM

To: bskites@hotmail.com <bskites@hotmail.com>

Helps your library & accept. See it accept
View our mobile site | View in browser



Manage Flight | Flight Status | My Account

Travel notice

REAL ID: Beginning May 3, 2023, TSA will require every Passenger to present a state-issued **REAL ID** compliant license or identification card, or another acceptable form of ID (such as a U.S. Passport), to fly within the United States.



FEBRUARY 1 - FEBRUARY 5

BWI + HRL

Baltimore to Harlingen/Padre

Confirmation # **4FL4C8**

Confirmation date: 08/24/2022

PASSENGER Paul Rull Lamsters
RAPID REWARDS # Join or Log in
TICKET # 5262157762301
EST. POINTS EARNED 1,942

PASSENGER James Fletcher
RAPID REWARDS # Join or Log in
TICKET # 5262157762300
EST. POINTS EARNED 1,942

Rapid Rewards® points are only for members.

Your itinerary

Flight 1: Baltimore, MD (BWI) to Dallas, TX (DAL) 08:25m | Flight 2: Dallas, TX (DAL) to Harlingen, TX (HRL) 01:45m | Flight 3: Harlingen, TX (HRL) to Houston, TX (HOU) 01:45m | Flight 4: Houston, TX (HOU) to Baltimore, MD (BWI) 01:45m

FLIGHT # 0451 **DEPARTS BWI 06:35AM** Baltimore **ARRIVES DAL 09:15AM** Dallas (Love)

Stop: Change planes

FLIGHT # 1054 **DEPARTS DAL 10:25AM** Dallas (Love) **ARRIVES HRL 12:00PM** Harlingen/Padre

Flight 2: Dallas, TX (DAL) to Harlingen, TX (HRL) 01:45m | Flight 3: Harlingen, TX (HRL) to Houston, TX (HOU) 01:45m | Flight 4: Houston, TX (HOU) to Baltimore, MD (BWI) 01:45m

FLIGHT # 2988 **DEPARTS HRL 07:05AM** Harlingen/Padre **ARRIVES HOU 08:10AM** Houston (Hobby)

Stop: Change planes

FLIGHT # 2304 **DEPARTS HOU 01:00PM** Houston (Hobby) **ARRIVES BWI 04:50PM** Baltimore

8-24-22
VH60
74600
Urb
20100

Payment information

Ticket total	Payment
Air - 4FL4C8	Visa ending in 6657
Base Fare \$ 647.00	Date: August 24, 2022
U.S. Transportation Tax \$ 48.52	Payment Amount: \$394.06
U.S. 9/11 Security Fee \$ 22.40	Visa ending in 6657
U.S. Flight Segment Tax \$ 36.00	Date: August 24, 2022
U.S. Passenger Facility Chg \$ 36.00	Payment Amount: \$394.06
Total \$ 789.92	

Fare rule: If you decide to make a change to your current itinerary, it may result in a fare increase.

Your United reservation for Brownsville, TX, US

United Airlines, Inc. <unitedairlines@united.com>

Thu 8/25/2022 10:30 PM

To: bskites@hotmail.com <bskites@hotmail.com>

Thursday, August 25, 2022

Confirmation number:

Vancouver, BC, CA (YVR)
to Brownsville, TX, US (BRO)

F4QØRY

Manage reservation

Sari Becker

Purchase summary

1 Adult (18-64)	\$622.00
Taxes and fees	\$171.92
Total	\$793.92
Credit card payment: \$793.92 (Visa-***6657)	

Trip summary

Sat, Jan 28, 2023

 UA 2057

1 Connection
6h 35m total

7:00 am
Vancouver, BC, CA (YVR)



1:40 pm
Houston, TX, US (IAH)

Duration: 4h 40m
United Economy (G)
Meals for purchase

 Change of Terminal
Terminal change

40m Layover

 UA 4886 Operated By COMMUTAIR DBA UNITED EXPRESS

2:20 pm
Houston, TX, US (IAH)



3:35 pm
Brownsville, TX, US (BRO)

Duration: 1h 15m
United Economy (G)
Meals are not offered for
this flight

 Change of Terminal
Terminal change

8-25-22
V459
74600
Uua
20100



Receipt for Itinerary #72387665023474

Feb 1, 2023 - Feb 5, 2023

Booked Items	Cost Summary								
<p>Flight: Seattle (SEA) to Harlingen (HRL) Flight: Harlingen (HRL) to Seattle (SEA) Depart: 2/1/2023 Return: 2/5/2023 ,1 round trip ticket</p> <p>Trip Protection Coverage Dates: 2/1/23 - 2/5/23</p>	<p>Booked Date: Sep 12, 2022</p> <table border="0"> <tr> <td>Traveler 1: Adult</td> <td style="text-align: right;">\$585.19</td> </tr> <tr> <td>Flight</td> <td style="text-align: right;">\$500.46</td> </tr> <tr> <td>Taxes & Fees</td> <td style="text-align: right;">\$84.73</td> </tr> <tr> <td>Trip Protection</td> <td style="text-align: right;">\$51.73</td> </tr> </table>	Traveler 1: Adult	\$585.19	Flight	\$500.46	Taxes & Fees	\$84.73	Trip Protection	\$51.73
Traveler 1: Adult	\$585.19								
Flight	\$500.46								
Taxes & Fees	\$84.73								
Trip Protection	\$51.73								
Traveler Information	Total: \$636.92								
<p>Spencer Watson - Adult Ticket # 0017834341608</p>	<p>Paid: \$636.92 All prices quoted in US dollars.</p>								

Paid 9/12/22
 CK # 1022

9-12-22
 V461
 74600



Details for Order #114-6437491-9629869

[Print this page for your records.](#)

Order Placed: September 8, 2022

Amazon.com order number: 114-6437491-9629869

Order Total: \$184.09

Not Yet Shipped

Items Ordered

	Price
3 of: <i>Dilunave 40 Feet Metallic Tinsel Twist Garland Foil Tinsel Garland Decoration Christmas Tinsel Garland for Christmas Tree, Wedding, Birthday and Party Hanging Decorations (Silver Blue)</i> Sold by: Langargelin (seller profile) Product question? Ask Seller	\$15.95
Condition: New	
2 of: <i>Aytai 5ft Collapsible Christmas Tree, Silver Tinsel Coastal Christmas Tree for Holiday Decorations</i> Sold by: Aytai (seller profile)	\$19.99
Condition: New	
1 of: <i>Meteor Shower Lights, Christmas Lights Outdoor Waterproof Falling Rain Light, 14 inch 20 Tubes 680 LEDs Cascading String Lights for Tree, Party, Birthday, Garden, Wedding Decoration</i> Sold by: Hezbjiti (seller profile) Product question? Ask Seller	\$30.99
Condition: New	
1 of: <i>Meteor Shower Lights, Outside String Lights, Waterproof Falling Snow Rain Light Cascading 14 inch 10 Tubes 340 LEDs Drop String Lights for Tree, Party, Birthday, Garden, Wedding Decoration</i> Sold by: Hezbjiti (seller profile) Product question? Ask Seller	\$15.99
Condition: New	
1 of: <i>Outdoor Christmas Decorations Star Lights, Smart Halloween Lights ICRGB 344 LED 11.8Ft DIY 64 Modes Yard Waterfall Tree String Lights Dimmable Music Timer, Remote Control Fairy Lights for Lawn Decor</i> Sold by: Dreamcolor (seller profile)	\$79.97
Condition: New	

Shipping Address:

B&S Kites ~ Bill Doan
2812 PADRE BLVD STE B
SOUTH PADRE ISLAND, TX 78597-6908
United States

Shipping Speed:

Two-Day Shipping

*Kite Quest
Adv.
Christmas &
Boat Parade*

*9-8-22
V427
74600
Uwaw
20100*

Payment information

Payment Method:

Visa | Last digits: 1517

Billing address

B&S Kites ~ Bill Doan
2812 PADRE BLVD STE B
SOUTH PADRE ISLAND, TX 78597-6908
United States

Item(s) Subtotal:	\$214.78
Shipping & Handling:	\$0.00
Promotion Applied:	-\$2.35
Your Coupon Savings:	-\$39.99
Your Coupon Savings:	-\$2.40

Total before tax:	\$170.04
Estimated tax to be collected:	\$14.05

Grand Total:	\$184.09

To view the status of your order, return to [Order Summary](#).



Hello SUSAN M ▾



Your trip is booked

We'll email your confirmation shortly. Thanks for choosing American Airlines.

\$1,446.40

Your trip to Harlingen, TX

Your trip to Harlingen, TX

Record Locator: **IAAEAG**

Trip name: **SEA/HRL**

\$1,446.40

DEPART

SEA to HRL

Wed, Feb 1, 2023

9:30 AM → 7:11 PM

Includes flights operated by Envoy Air As American Eagle

RETURN

HRL to SEA

Sun, Feb 5, 2023

6:00 AM → 1:09 PM

Includes flights operated by Envoy Air As American Eagle

View trip details, request upgrades, change seats and more.

[Manage your trip](#)

Passengers

Connor Doran

Ticket number: **0012350274034**

Status: **Ticketed**

Amy Doran

Ticket number: **0012350274033**

Status: **Ticketed**

*11-12-22
V461
74600
Visa
20100*

Receipt

U.S.P.S. & Envelopes
4701 Padre Blvd.
South Padre Island, TX

See attached USPS Receipt & Mailing List
Additional postage for mailing checks, etc.



Description	Price	Amount
Mailing Flyers to RV Parks - 11/12/22 82 @ \$.60 ea. (postage) & \$.03 (envelope) 18 @ \$.60 ea. (postage) & \$.03 (envelope)	\$63.00	\$63.00
	Subtotal	\$63.00
	Balance Due	\$63.00



SOUTH PADRE ISLAND
4701 PADRE BLVD
SOUTH PADRE ISLAND, TX 78597-9998
(800)275-8777

11/14/2022 10:38 AM

Product	Qty	Unit Price	Price
U.S. Flags Coil	1	\$60.00	\$60.00

Grand Total: \$60.00

Credit Card Remit \$60.00

Card Name: VISA
Account #: XXXXXXXXXXXX1517
Approval #: 04726G
Transaction #: 216
AID: A0000000031010 Chip
AL: VISA CREDIT
PIN: Not Required CAPITAL ONE VISA

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<https://informedelivery.usps.com>

All sales final on stamps and postage.
Refunds for guaranteed services only.
Thank you for your business.

Tell us about your experience.
Go to: <https://postalexperience.com/Pos>
or scan this code with your mobile device.



or call 1-800-410-7420.

UFN: 487210-0597
Receipt #: 840-57800364-3-2910842-1
Clerk: 07

11-14-22
V57
746.00
Used
20100

Direct Mail Marketing to RV Parks

Alamo Palms	Alamo
Alamo Rec-Veh Park	Alamo
Alamo Rose RV Resort	Alamo
Bentsen Grove Resort	Palmview
Bentsen Palm RV Park	Mission
Bentsen Palm Village	Mission
Bit-O-Heaven	Donna
Bluebonnet RV Park	Mission
Canyon Lake RV Resort	Mission
Casa Del Sol RV Resort	Donna
Chimney Park RV Resort	Mission
Circle T RV Park	Mission
Citrus RV Park	Edinburg
Citrus Valley RV Park	McAllen
Country Sunshine	Weslaco
Eastgate RV Park	Harlingen
El Valle Del Sol	Mission
Fiesta Village	Mission
Fig Tree RV Resort	Harlingen
First Colony RV Park	San Benito
Four Seasons RV Park	Zapata
Fun N Sun Resort	San Benito
J Five RV Park	Mission
Kenwood RV Resort	La Feria
Lake Texano Resort	Hildago
Lakefront Lodge	Zapata
Lakewood RV Park	Harlingen
Lazy Palms Ranch	Edinburg
Leisure Valley Ranch	Mission
Leisure World Village	Weslaco
Llano Grande	Mercedes
Magnolia RV Park	Donna
McAllen Mobile Park	McAllen

Mission Bell – Tradewinds	Mission
Mission Garden	Mission
Mission West Resort	Palmview
Monte Cristo	Edinburg
Oleander Acres	Mission
Orange Grove RV Park	Edinburg
Palm Gardens	Harlingen
Palm Shadows	Donna
Palmdale RV Resort	Los Fresnos
Paradise Park	Harlingen
Paradise Park	McAllen
Paradise Resort Estates	Pharr
Paradise South RV Park	Mercedes
Park Place RV Resort	Harlingen
Pharr South Park	Pharr
Pine to Palm Resort	Weslaco
Pleasant Valley Ranch	Mission
Port Isabel Park Center	Port Isabel
Ranchero Village	Weslaco
Restful Valley Ranch	Mission
Rio Valley Estates	Weslaco
River Bend RV Resort	Brownsville
Seven Oaks Resort	Mission
Siesta Retirement	Weslaco
Sleepy Valley Resort	Mission
Snow to Sun RV Park	Weslaco
South Padre KOA	South Padre Island
Southern Comfort	Weslaco
Split Rail RV Park	Mission
Sunlight Trailer Park	McAllen
Sunset Palms	Brownsville
Sunshine RV Resort	Harlingen
Texan Mobile Home Park	McAllen
Texas Trails RV Resort	Pharr
Tip-O-Texas	Pharr

Trails End RV Park	Weslaco
Triple B RV Park	McAllen
Trophy Gardens RV Resort	Alamo
Tropic Star RV Resort	Pharr
Tropic Winds Resort	Harlingen
Tropical Trails	Brownsville
Twin Lakes RV Park	Mission
Valley View Estates	Mission
Victoria Palms Resort	Donna
Weslaco Trailer Park	Weslaco
Winter Green Estates	Mission
Winter Haven Village	Pharr
Winter Haven	Brownsville
Winter Ranch RV Resort	Alamo

Thanks for your purchase with United
United Airlines <Receipts@united.com>
Mon 11/14/2022 8:46 PM
To: BSKITES@HOTMAIL.COM <BSKITES@HOTMAIL.COM>



Mon, Nov 14, 2022

Thank you for choosing United.

A receipt of your purchase is shown below. Please retain this email receipt for your records.

Note: There are travel restrictions in place due to the coronavirus. Check our [frequentflyer.com](#) for the latest updates

Flight 1 of 4 UA1810

Sat, Jan 28, 2023
Medford, OR, US (MFR)

Sat, Jan 28, 2023
Denver, CO, US (DEN)

Flight 2 of 4 UA1830

Sat, Jan 28, 2023
Denver, CO, US (DEN)

Sat, Jan 28, 2023
Houston, TX, US (HOU)

Flight 3 of 4 UA1875

Sat, Jan 28, 2023
Houston, TX, US (HOU)

Sat, Jan 28, 2023
Brownsville, TX, US (BRO)

Flight Operated by Continental aka United Express.

Flight 4 of 4 UA1920

Mon, Feb 06, 2023
Brownsville, TX, US (BRO)

Mon, Feb 06, 2023
Houston, TX, US (HOU)

Flight Operated by Continental aka United Express.

Flight 5 of 6 UA1975

Mon, Feb 06, 2023
Houston, TX, US (HOU)

Mon, Feb 06, 2023
Denver, CO, US (DEN)

Flight 6 of 6 UA2172

Mon, Feb 06, 2023
Denver, CO, US (DEN)

Mon, Feb 06, 2023
Medford, OR, US (MFR)

Traveler Details

RUSSELL/ELMOHN
First Checked Bag (0169810295207)
First Checked Bag (0169810295209)

eTicket number: 0162431828677
MFR-BRO
BRO-MFR

RUSSELL/SARAD
First Checked Bag (0169810295208)
First Checked Bag (0169810295210)

eTicket number: 0162431828678
MFR-BRO
BRO-MFR

Purchase Summary

Method of payment: Visa ending in 8033
Date of purchase: Mon, Nov 14, 2022
First Checked Bag (Reference Number: 0169810295207): 30.00 USD
Total: 30.00 USD

Additional Purchase Summary

Method of payment: Visa ending in 8033
Date of purchase: Mon, Nov 14, 2022
First Checked Bag (Reference Number: 0169810295208): 30.00 USD
Total: 30.00 USD

Additional Purchase Summary

Method of payment: Visa ending in 8033
Date of purchase: Mon, Nov 14, 2022
First Checked Bag (Reference Number: 0169810295209): 30.00 USD
Total: 30.00 USD

Additional Purchase Summary

Method of payment: Visa ending in 8033
Date of purchase: Mon, Nov 14, 2022
First Checked Bag (Reference Number: 0169810295210): 30.00 USD
Total: 30.00 USD

United Bag Fees

E. Russell MFR to BRO \$30
S. Russell MFR to BRO \$30

E. Russell BRO to MFR \$30
S. Russell BRO to MFR \$30

TOTAL \$120

Winter Texan Times

1217 N Conway Ave

Mission, TX 78572-4112

(956) 580-7800

bookkeeper@wintertexantimes.com

<https://www.wintertexantimes.com>**INVOICE****BILL TO**

B&S Kites

2812 Padre Blvd

South Padre Island, TX

78597

INVOICE # 40901**DATE** 11/30/2022**DUE DATE** 12/25/2022**SALES REP**

Dan

DATE	ACTIVITY	AMOUNT
11/09/2022	Display Advertising Quarter Page ad	286.00
11/09/2022	Discount Discount per contract	-56.00
11/23/2022	Display Advertising Quarter Page ad	286.00
11/23/2022	Discount Discount per contract	-56.00
SUBTOTAL		460.00
TAX		0.00
TOTAL		460.00
BALANCE DUE		\$460.00

*11-30-22
V597
74600
Jwa
20190*

ATTENTION BUSINESS OWNER/ACCOUNTS PAYABLE

Winter Texan Times **WILL NOT RECEIVE YOUR PAYMENT** if you send it to P.O. Box 399.
PLEASE Update Your Records to reflect our correct address:

Winter Texan Times
1217 N. Conway Ave.
Mission, TX 78572



Payment receipt

You paid \$460.00

to Winter Texan Times on 11/30/2022

Invoice no.	40901
Invoice amount	\$460.00
Total	\$460.00
No additional transfer fees or taxes apply.	

Status	Paid
Payment method	Credit Card
Authorization ID	MU0127047931

Thank you



Winter Texan Times

(956) 580-7800

<https://www.wintertexantimes.com> |
bookkeeper@wintertexantimes.com
 1217 N Conway Ave, Mission, TX 78572-4112

Payment services brought by:
 Intuit Payments Inc.
 2700 Coast Avenue, Mountain View, CA 94043
 Phone number 1-888-536-4801
 NMLS #1098819

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inet Ensemble performs their Fall concert featuring a wide variety of works for clarinet choir. It will be held at the UTRGV Brownsville at 7 p.m. Visit utrgvarts.universitytickets.com for tickets.

December 1 - City of McAllen will host their First Annual RGV Turkey Trot at Fireman's Park, 201 N. 2nd St. from 8 a.m. to 12 p.m. Proceeds will benefit a local Veterans charity. For more information visit <https://www.athleteguild.com/running/mcallen-tx/2022-1st-annual-rgv-turkey-trot-2022>.

December 1 - Weslaco City Hall, 275 S. Kansas, will have their Christmas Light Display with a holiday market at 6 p.m.

December 2 - South Padre Island will hold their tree lighting ceremony at the SPI City Hall starting with a welcome by the mayor at 5:30 p.m. Their Annual Christmas Parade will follow at 6 p.m. The route will travel south on Padre Blvd. from Mars to Acapulco east of the medians only.

December 2 - A Touch of Frost, by Valley Symphony Orchestra will be performed at the McAllen Performing Arts Center at 8 p.m. It is the

holiday tradition featuring the Valley Symphony Chorale and seasonal favorites including sections from Handel's Messiah and The Nutcracker. For tickets and more information, visit <https://valleyorchestra.org/concerts/>.

December 2 - The City of Mission will host their Holiday Market featuring local vendors and live music. The event will be held from 5 to 8 p.m. in the Market Square at 202 W. Tom Landry. The event is pet friendly.

December 2-17 - Skate-A Palooza Ice Rink will open at the Cameron County Amphitheater. The amphitheater is located at 53550 Dolphin Cove.

December 3 - Watch the Lighted Boat Parade of illuminated boats of all sizes cruise through the Laguna Madre Bay. Designated viewing areas throughout the route offers public viewing. The parade starts at 6 p.m.

December 3 - Cameron County Amphitheater and Isla Blanca Park will host a tree lighting and firework display at 9 p.m. The amphitheater is located at 53550 Dolphin Cove.



Indoor Kite Performances

**- Thursday Night -
February 2nd
8:30 - 8:50 p.m.**

**South Padre Island Convention Centre
Tickets \$12 - Limited Seating
Advance Tickets Required**

**- Tickets on Sale Now -
Call B&S Kites - (956) 761-1248**

**Outdoor Festival - Feb. 3rd & 4th - Admission Free
Fri. - 10 a.m. to 4 p.m. & Sat. - 10 a.m. to 3 p.m.**

B&S Kites
Phone - (956) 761-1248
Email - spikitefest@hotmail.com
Website - www.spikitefest.com



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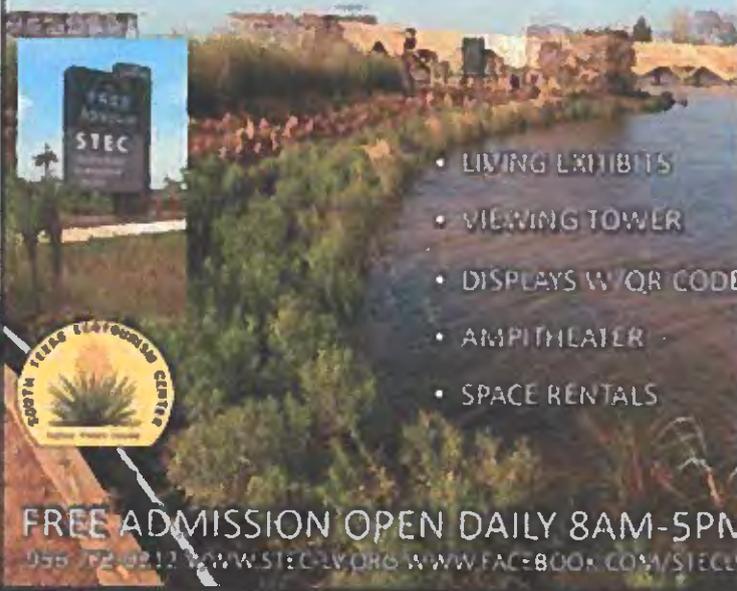
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Winter Texan Times: Looking back 35 years Valley cities welcome Winter Texans

For as long as I can remember, the City of Mission has been home to the most Winter Texan parks in the Rio Grande Valley. Although many cities have had new parks pop up, I think Mission is still number one in that category. There are several streets you can drive down and pass by more than one park, sometimes three or more along the way.

With the incoming of Winter Texans to the Valley, the cities saw what Winter Texans brought with them. Winter Texans have had a huge im-



Mike and Kathy Laska enjoying the Harlingen Winter Texan Fiesta.

act on the communities they live in, and those they visit while residing in the Valley. You not only make an economic impact, but you also help those in need, bring culture, share your talents and more. Because of this, many cities have recognized its Winter Texan community with events throughout the year.

Some cities have a welcome party and an appreciation party at the end of the season. Some cities just have a big celebration once during the season and bring entertainment, food, and wares close at hand.

past 35 years, and more. In our first issue on November 1987, Mission announced their annual Tourist Fest that was going to be held that December.

"It was an event they could call their own," said a chamber member about the event.

It was a three-day event filled with entertainment, and other festivities. The event featured a horse show, a petting zoo, a musical performance, arts and crafts, square dance, a sun show, art exhibits, motorhome



Winter Texans receiving their shirts at the Mission Winter Texan Fiesta.

We have certainly been thankful for you and everything you have brought to our communities these

exhibits and a food fair. This event was held at the Plaza La Loma

See WELCOME pg. 10



Indoor Kite Performances

~ Thursday Night ~
February 2nd
8:30 - 8:50 p.m.

South Padre Island Convention Centre
Tickets \$12 - Limited Seating
Advance Tickets Required

~ Tickets on Sale Now ~
Call B&S Kites - (956) 761-1248

Outdoor Festival - Feb. 3rd & 4th - Admission Free
Fri - 10 a.m. to 4 p.m. & Sat - 10 a.m. to 3 p.m.

B&S Kites
Phone - (956) 761-1248
Email - sp@thefest@hotmail.com
Website - www.sp@thefest.com



We Love Our Winter Texans!

Thank you for making us your home away from home

Lock In Your Rates For This Winter - Now



SPECIAL!
7 Day Plus

Winter Texan 7 Day Plus Special!
\$327.67 Queen Bed • \$375.97 2 Full Size Beds
For Reservations
956-668-7829

- Nightly, 7 Day Plus Rates Available
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- Free Wi-Fi • Outdoor Pool
- Small Pet Welcome (with fee)
- Guest Laundry Service



www.mcallen-studio6.com
700 Savannah Av
McAllen, TX

Walking Distance to the La Plaza Mall and several restaurants.

Christmas + Boat parades
Kite Just Advertising

Give us feedback @ survey.walmart.com
Thank you!! ID #: 7RHYH44GSWX



WM Supercenter
956-943-1387 Mgr. ARMANDO
1401 STATE HIGHWAY 100
PORT ISABEL TX 78578

ST# 00413 OP# 009043 TE# 43 TR# 05087
RGBW TAPE 714176029690 6.88 X
50CT C7 CW/B 764878722770 18.48 X
100 BLU GW 028208401140 3.24 X
100 BLU GW 028208401140 3.24 X
100 BLU GW 028208401140 3.24 X

SUBTOTAL 35.08
TAX1 8.2500 % 2.89
TOTAL 37.97
VISA TEND 37.97
CHANGE DUE 0.00

CAPITAL ONE VISA- 8644 I 2 APPR#02541G

37.97 TOTAL PURCHASE
REF # 233600349578
TRANS ID - 382336478715728
VALIDATION - 9PXK
PAYMENT SERVICE - E
AID A0000000031010
TC A3BBFC47F6F5776D
TERMINAL # 21655869

*No Signature Required

12/02/22 07:17:50

ITEMS SOLD 5
TC# 7912 0814 1531 0726 1473



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Kite Just - Advertising
Christmas + Boat Parades
Lights - Wash Truck - Dinner Parade helpers

12-2-22
V150
74600
Usa
20100

12-2-22
V173
74600
Usa
20100

12-2-22
V145
74600
Usa
20100

Parade Wash Truck

OPEN 24 HOURS

Harbor Street Laser Wash
1405 Padre Blvd
South Padre Island
Texas, 78597
Bay 2
Site: Harbor St. Bay 02
HARBOR STREET CAR WASH
1405 PADRE BLVD
SOUTH PADRE ISLAND TX, 78597
(956)-358-4592

Receipt

Date: 12/03/2022
Time: 10:50:10

Best Value

Wash price \$10.00

APPROVED 002020

DDAN/WILLIAM
Num *****8021
Approval 002020
Ref# 10168280000
Date 12/03/2022
Time 10:50
Sequence # 51656
Merchant Number
271464
Issuer Code us

Thank You!!
Please Come Again!!!

D PIZZA JOINT
2413 PADRE BLVD
S PADRE ISLE, TX. 78597-
956-761-7995

SALE

Server #: 000005

REF#: 00000004

Batch #: 725

12/02/22

20:37:29

APPR CODE: 01879G

ENCRYPTED BY ELAVON

Trace: 4

VISA

Manual CP

*****8021

AMOUNT \$67.04

TIP \$ 8.96

TOTAL \$ 76.00

APPROVED

THANK YOU

CUSTOMER COPY



Port Isabel South Padre Press
PO Box 308
Port Isabel TX 78578

Invoice/Statement	Date 11/30/2022	Number 8
-------------------	--------------------	-------------

Phone Number: (956) 420-0643

ID# 22

B&S Kites
2812 Padre Blvd
South Padre Island TX 78597

Balance Due: 700.00

Date	Description	Units	Debit	Credit
	Balance Forward		250.00	
11/09/2022	Payment on Account ck 14114			250.00-
11/24/2022	Winter Tourist Winter Texan Magazine		450.00	
11/30/2022	South Padre Parade 1/4pg		250.00	
	<u>Balance Due</u>		<u>700.00</u>	

Kite Dept

*12-1-22
V89
74600*

Current	30	60	90	90+
700.00	0.00	0.00	0.00	0.00

Paid 12/7/22 CK # 14146

REMITTANCE COUPON

B&S Kites
2812 Padre Blvd
South Padre Island TX 78597

Account No: 22

Amount Due Now: 700.00

THANK YOU for the opportunity to serve your business!

Amount Enclosed: _____

Port Isabel South Padre Press
PO Box 308
Port Isabel TX 78578



Kite Fest ~ Deliver Kite Fest Flyers to RV Parks

248.1 miles @ 62.5 cents = \$155.06

Bill's hours 7:30 a.m. - 5:30 p.m. 10 hrs @ \$12 = \$120.00

TOTAL \$275.06

IRS increases mileage rate for remainder of 2022

IR-2022-124, June 9, 2022

WASHINGTON — The Internal Revenue Service today announced an increase in the optional standard mileage rate for the final 6 months of 2022. Taxpayers may use the optional standard mileage rates to calculate the deductible costs of operating an automobile for business and certain other purposes.

For the final 6 months of 2022, the standard mileage rate for business travel will be 62.5 cents per mile, up 4 cents from the rate effective at the start of the year. The new rate for deductible medical or moving expenses (available for active-duty members of the military) will be 22 cents for the remainder of 2022, up 4 cents from the rate effective at the start of 2022. These new rates become effective July 1, 2022. The IRS provided legal guidance on the new rates in Announcement 2022-13 [PDF](#), issued today.

In recognition of recent gasoline price increases, the IRS made this special adjustment for the final months of 2022. The IRS normally updates the mileage rates once a year in the fall for the next calendar year. For travel from January 1 through June 30, 2022, taxpayers should use the rates set forth in Notice 2022-03 [PDF](#).

"The IRS is adjusting the standard mileage rates to better reflect the recent increase in fuel prices," said IRS Commissioner Chuck Rettig. "We are aware a number of unusual factors have come into play involving fuel costs, and we are taking this special step to help taxpayers, businesses and others who use this rate."

While fuel costs are a significant factor in the mileage figure, other items enter into the calculation of mileage rates, such as depreciation and insurance and other fixed and variable costs.

The optional business standard mileage rate is used to compute the deductible costs of operating an automobile for business use in lieu of tracking actual costs. This rate is also used as a benchmark by the federal government and many businesses to reimburse their employees for mileage.

Taxpayers always have the option of calculating the actual costs of using their vehicle rather than using the standard mileage rates.

The 14 cents per mile rate for charitable organizations remains unchanged as it is set by statute.

Midyear increases in the optional mileage rates are rare, the last time the IRS made such an increase was in 2011.

Mileage Rate Changes

Purpose	Rates 1/1 through 6/30/2022	Rates 7/1 through 12/31/2022
Business	58.5	62.5
Medical/Moving	18	22
Charitable	14	14

Page Last Reviewed or Updated: 13-Jun-2022

275.06 +
 3.56 +
 19.46 +
 298.08 *

12-22-22
 V59
 74600

Paid 12/22/22
 CK # 14165

Your United reservation for Brownsville, TX, US

United Airlines, Inc. <unitedairlines@united.com>

Thu 8/25/2022 10:43 PM

To: bskites@hotmail.com <bskites@hotmail.com>

Thursday, August 25, 2022

Confirmation number:

Portland, OR, US (PDX)
to Brownsville, TX, US (BRO)

F4J7YH

Manage reservation

James Doman

Purchase summary

1 Senior (65+)	\$548.84
Taxes and fees	\$88.36
Total	\$637.20
Credit card payment: \$637.20 (Visa-**6857)	

Trip summary

Sat, Jan 28, 2023

 UA 2304

6h 15m total

7:20 am
Portland, OR, US (PDX)



1:20 pm
Houston, TX, US (IAH)

Duration: 4h
United Economy (S)
Meals for purchase

 Change of Terminal
Terminal change

1h Layover

 UA 4886 Operated By COMMUTAIR DBA UNITED EXPRESS

2:20 pm
Houston, TX, US (IAH)



3:35 pm
Brownsville, TX, US (BRO)

Duration: 1h 15m
United Economy (S)
Meals are not offered for
this flight

 Change of Terminal
Terminal change

8-25-22
Y439
74600
Uaa
00100

Mon, Feb 06, 2023

 **UA 4329** Operated By COMMUTAIR DBA UNITED EXPRESS

1 Connection
9h 39m total

12:00 pm
Brownsville, TX, US (BRO)



1:15 pm
Houston, TX, US (IAH)

Duration: 1h 15m
United Economy (V)
Meals are not offered for
this flight

 Long Layover
Long layover

 Change of Terminal
Terminal change

3h 50m Layover

 **UA 2443**

5:05 pm
Houston, TX, US (IAH)



7:39 pm
Portland, OR, US (PDX)

Duration: 4h 34m
United Economy (V)
Meals for purchase

 Long Layover
Long layover

 Change of Terminal
Terminal change

Travelers

James Doman

PDX to IAH	24E
IAH to BRO	10A
BRO to IAH	10A
IAH to PDX	29D

Email address: bskites@hotmail.com
Home phone: +1 9564331192

Your United reservation for Brownsville, TX, US

United Airlines, Inc. <unitedairlines@united.com>

Thu 8/25/2022 10:37 PM

To: bskites@hotmail.com <bskites@hotmail.com>

Thursday August 25 2022

Confirmation number:

Detroit, MI, US (DTW)
to Brownsville, TX, US (BRO)

F40LDS

Manage reservation

Brett Marchel
Kathryn Marchel

Purchase summary

2 Adults (18-64)	\$1,179.52
Taxes and fees	\$182.88
Total	\$1,362.40
Credit card payment: \$1,362.40 (Visa-**6657)	

Trip summary

Sat, Jan 28, 2023

 UA 6125

8h 5m total

8:30 am
Detroit, MI, US (DTW)



10:50 am
Houston, TX, US (IAH)

Duration: 3h 20m
United Economy (W)
Snacks for Purchase

 Long Layover
Long layover

3h 30m Layover

 UA 4886 Operated By COMMUTAIR DBA UNITED EXPRESS

2:20 pm
Houston, TX, US (IAH)



3:35 pm
Brownsville, TX, US (BRO)

Duration: 1h 15m
United Economy (W)
Meals are not offered for
this flight

 Long Layover
Long layover

82522
V459
74600
Uua
20100

Mon, Feb 06, 2023

 **UA 4329** Operated By COMMUTAIR DBA UNITED EXPRESS

1 Connection

7h 28m total

12:00 pm
Brownsville, TX, US (BRO)



1:15 pm
Houston, TX, US (IAH)

Duration: 1h 15m
United Economy (Q)
Meals are not offered for
this flight

 Long Layover
Long layover

3h 30m Layover

 **UA 6047** Operated By MESA AIRLINES DBA UNITED EXPRESS

4:45 pm
Houston, TX, US (IAH)



8:28 pm
Detroit, MI, US (DTW)

Duration: 2h 43m
United Economy (Q)
Snacks for Purchase

 Long Layover
Long layover

Travelers

Brett Marchel	DTW to IAH	19B	Email address:	bskites@hotmail.com
	IAH to BRO	10C	Home phone:	+1 9564331192
	BRO to IAH	10C		
	IAH to DTW	19B		

Kathryn Marchel	DTW to IAH	19A	Email address:	bskites@hotmail.com
	IAH to BRO	10D	Home phone:	+1 9564331192
	BRO to IAH	10D		
	IAH to DTW	19A		

Your United reservation for Brownsville, TX, US

United Airlines, Inc. <unitedairlines@united.com>

Thu 8/25/2022 10:47 PM

To: bskites@hotmail.com <bskites@hotmail.com>

Thursday, August 25, 2022

Confirmation number:

Medford, OR, US (MFR)
to Brownsville, TX, US (BRO)

F5Q89G

Manage reservation

Eli Russell
Sara Russell

Purchase summary

2 Adults (18-64)		\$1,172.10
Taxes and fees		\$200.30
Additional services		
Preferred seats		\$72.00
MFR to DEN	Eli Russell, Sara Russell	
DEN to IAH	Eli Russell, Sara Russell	
Total		\$1,444.40
Credit card payment: \$1,444.40 (Visa-**6657)		

Trip summary

Sat. Jan. 28, 2023

UA 2637

2 Connections
8h 25m total

5:10 am
Medford, OR, US (MFR)



8:35 am
Denver, CO, US (DEN)

Duration: 2h 25m
United Economy (W)
Snacks for Purchase

Change of Terminal
Terminal change

1h 10m Layover

UA 699

9:45 am
Denver, CO, US (DEN)



1:09 pm
Houston, TX, US (IAH)

Duration: 2h 24m
United Economy (W)
Snacks for Purchase

Change of Terminal
Terminal change

1h 11m Layover

UA 4886 Operated By COMMUTAIR DBA UNITED EXPRESS

2:20 pm
Houston, TX, US (IAH)



3:35 pm
Brownsville, TX, US (BRO)

Duration: 1h 15m
United Economy (W)
Meals are not offered for
this flight

Change of Terminal
Terminal change

8-23-22
VIN59
74600
Uua
20100

Mon, Feb 06, 2023

 **UA 4329** Operated By COMMUTAIR DBA UNITED EXPRESS

2 Connections
11h 10m total

12:00 pm
Brownsville, TX, US (BRO)



1:15 pm
Houston, TX, US (IAH)

Duration: 1h 15m
United Economy (V)
Meals are not offered for
this flight

 Change of Terminal
Terminal change

 Long Layover
Long layover

1h 33m Layover

 **UA 678**

2:48 pm
Houston, TX, US (IAH)



4:24 pm
Denver, CO, US (DEN)

Duration: 2h 36m
United Economy (V)
Snacks for Purchase

 Change of Terminal
Terminal change

 Long Layover
Long layover

3h 6m Layover

 **UA 2342**

7:30 pm
Denver, CO, US (DEN)



9:10 pm
Medford, OR, US (MFR)

Duration: 2h 40m
United Economy (V)
Snacks for Purchase

 Change of Terminal
Terminal change

 Long Layover
Long layover

Travelers

Eli Russell	MFR to DEN	22B	Email address: Home phone:	bskites@hotmail.com +1 9564331192
	DEN to IAH	15B		
	IAH to BRO	11C		
	BRO to IAH	11C		
	IAH to DEN	33C		
	DEN to MFR	29D		

Sara Russell	MFR to DEN	22A	Email address: Home phone:	bskites@hotmail.com +1 9564331192
	DEN to IAH	15A		
	IAH to BRO	11D		
	BRO to IAH	11D		
	IAH to DEN	33B		
	DEN to MFR	29E		

Your United reservation for Harlingen, TX, US

United Airlines, Inc. <unitedairlines@united.com>

Fri 8/26/2022 10:59 PM

To: bskites@hotmail.com <bskites@hotmail.com>

Friday, August 26, 2022

Confirmation number:

Seattle, WA, US (SEA)
to Harlingen, TX, US (HRL)

IE5QYR

Manage reservation

Paul deBakker

Purchase summary

1 Adult (18-64)	\$520.00
Taxes and fees	\$86.20
Total	\$606.20

Credit card payment: \$606.20 (Visa-***6657)

Trip summary

Wed, Feb 01, 2023

 UA 580

7h 9m total

12:30 pm
Seattle, WA, US (SEA)



6:45 pm
Houston, TX, US (IAH)

Duration: 4h 15m
United Economy (S)
Meals for purchase

 Change of Terminal
Terminal change

1h 40m Layover

 UA 4846 Operated By COMMUTAIR DBA UNITED EXPRESS

8:25 pm
Houston, TX, US (IAH)



9:39 pm
Harlingen, TX, US (HRL)

Duration: 1h 14m
United Economy (S)
Meals are not offered for
this flight

 Change of Terminal
Terminal change

8-26-22
V459
74600
Visa
20100

Mon, Feb 06, 2023

 **UA 4867** Operated By COMMUTAIR DBA UNITED EXPRESS

1 Connection
7h 53m total

11:55 am
Harlingen, TX, US (HRL)



1:09 pm
Houston, TX, US (IAH)

Duration: 1h 14m
United Economy (W)
Meals are not offered for
this flight

 Change of Terminal
Terminal change

1h 44m Layover

 **UA 2212**

2:53 pm
Houston, TX, US (IAH)



5:48 pm
Seattle, WA, US (SEA)

Duration: 4h 55m
United Economy (W)
Meals for purchase

 Change of Terminal
Terminal change

Travelers

Paul deBakker	SEA to IAH	30C	Email address:	bskites@hotmail.com
	IAH to HRL	10A	Home phone:	+1 9564331192
	HRL to IAH	10A		
	IAH to SEA	29C		



S&S Activewear
 220 Remington Blvd
 Bolingbrook, IL 60440
 800-523-2155

Order Confirmation: 41959181
PO Number: SPIKF2023

Warehouse: Fort Worth, TX
8/26/2022 4:15 PM CT

Bill To: B&S Kites (618106)
 Attn: Susie Doan
 2812 Padre Blvd Ste B
 South Padre Island, TX 78597

Ship To: B&S Kites
 Attn: Susie Doan
 2812 Padre Blvd Ste B
 South Padre Island, TX 78597

Item	Description	Kite Fest	B&S	Color	Size	Pieces	Price	Total
00060784	Gildan - Heavy Cotton™ T-Shirt - 5000	36	13	Heather Sapphire	M	49	2.59	126.91
00060785	Gildan - Heavy Cotton™ T-Shirt - 5000	78	31	Heather Sapphire	L	109	2.59	282.31
00060786	Gildan - Heavy Cotton™ T-Shirt - 5000	108	34	Heather Sapphire	XL	142	2.59	367.78
00060788	Gildan - Heavy Cotton™ T-Shirt - 5000	36	3	Heather Sapphire	3XL	39	5.18	202.02
00060789	Gildan - Heavy Cotton™ T-Shirt - 5000	12	2	Heather Sapphire	4XL	14	5.18	72.52

- Warehouse: Fort Worth, TX
- You saved \$199.50 on shipping.
- Shipping Method: LSO Ground
- Billing Method: Credit Card ending in 2686
- 7 Boxes, 353 Items, 177 lbs.

Sub Total: 1051.54
Shipping & Handling: ① 0.00
Lost Cash Discount: 31.55
Total: 1083.09

Total \$1511.28

<u>Kite Fest</u>	<u>B&S Kites</u>
36	13
78	31
<u>108</u>	<u>34</u>
222 x \$2.59 = \$574.98	78 x \$2.59 = \$202.02
36	3
<u>12</u>	<u>2</u>
48 x \$5.18 = \$248.64	5 x \$5.18 = \$25.90
\$823.62	\$227.92
3% 24.71	3% 6.84
<u>Kite Fest \$848.23</u>	B&S Kites \$234.76
Total \$1,083.09	

<u>Kite Fest</u>	<u>B&S Kites</u>
\$ 848.23	\$ 234.76
\$ 350.90	\$ 66.49
<u>\$ 10.80</u>	
\$1,210.03	\$ 301.25

8-26-22
 V163
 74600
 60000
 Uva
 20100



S&S Activewear
220 Remington Blvd
Bolingbrook, IL 60440
800-523-2155

Order Confirmation: 41959181
PO Number: SPIKF2023

Warehouse: Olathe, KS
8/26/2022 4:15 PM CT

Bill To: B&S Kites (618106)
Attn: Susie Doan
2812 Padre Blvd Ste B
South Padre Island, TX 78597

Ship To: B&S Kites
Attn: Susie Doan
2812 Padre Blvd Ste B
South Padre Island, TX 78597

Item	Description	Kite Fest	B&S	Color	Size	Pieces	Price	Total
00060783	Gildan - Heavy Cotton™ T-Shirt - 5000	12	3	Heather Sapphire	S	15	2.59	38.85
00060787	Gildan - Heavy Cotton™ T-Shirt - 5000	72	12	Heather Sapphire	2XL	84	4.30	361.20
00060499	Gildan - Heavy Cotton™ T-Shirt - 5000		1	Graphite Heather	4XL	1	5.18	5.18
<ul style="list-style-type: none"> Warehouse: Olathe, KS You saved \$67.83 on shipping. Shipping Method: UPS Metro Billing Method: Credit Card ending in 2686 2 Boxes, 100 Items, 54 lbs. 		12 x \$2.59 = \$ 31.08	3 x \$2.59 = \$ 7.77					Sub Total: 405.23
		72 x \$4.30 = \$309.60	12 x \$4.30 = \$ 51.60					Shipping & Handling: ① 0.00
		\$340.68	1 x \$5.18 = \$ 5.18					Lost Cash Discount: 12.16
		3% \$ 10.22	\$ 64.55					Total: 417.39
		Kite Fest \$350.90	3% \$ 1.94					
			B&S Kites \$ 66.49					

NEED TO MAKE A CHANGE? YOU MAY CANCEL THIS ORDER UNTIL 4:25 PM CT BY CLICKING [HERE](#)



S&S Activewear
220 Remington Blvd
Bolingbrook, IL 60440
800-523-2155

Order Confirmation: 41959181
PO Number: SPIKF2023

Warehouse: McDonough, GA
8/26/2022 5:15 PM ET

Bill To: B&S Kites (618106)
Attn: Susie Doan
2812 Padre Blvd Ste B
South Padre Island, TX 78597

Ship To: B&S Kites
Attn: Susie Doan
2812 Padre Blvd Ste B
South Padre Island, TX 78597

Item	Description	Kite Fest	Color	Size	Pieces	Price	Total
22060765	Gildan - Heavy Blend™ Hooded Sweatshirt - 18500	Kite Fest	Sapphire	L	1	10.49	10.49
<ul style="list-style-type: none"> Warehouse: McDonough, GA You saved \$17.87 on shipping. Shipping Method: UPS Metro Billing Method: Credit Card ending in 2686 1 Box, 1 Item, 1 lbs. 		Kite Fest \$10.80					Sub Total: 10.49
							Shipping & Handling: ① 0.00
							Lost Cash Discount: 0.31
							Total: 10.80

NEED TO MAKE A CHANGE? YOU MAY CANCEL THIS ORDER UNTIL 5:25 PM ET BY CLICKING [HERE](#)



Your trip is booked

We'll email your confirmation shortly. Thanks for choosing American Airlines.

\$ 655.76

Your trip to Brownsville, TX
Your trip to Brownsville, TX

\$ 655.76

Record Locator: LHSYFL

Trip name: **YVR/BRO**

DEPART

YVR to BRO

Wed, Feb 1, 2023

7:35 AM → 6:30 PM

Includes flights operated by Envoy Air
As American Eagle

RETURN

BRO to YVR

Sun, Feb 5, 2023

10:05 AM → 7:16 PM

Includes flights operated by Envoy Air
As American Eagle

View trip details, request upgrades,
change seats and more.

Manage your trip

Passengers

Carlos Dilucca

Ticket number: **0012333506040**

Status: **Ticketed**

You're just a click away



Manage your trip
and enjoy
exclusive benefits
when you join the
AAAdvantage
program.

8-29-22
V461
74600

U
20100

Your VistaPrint order is confirmed

VistaPrint <no-reply@vistaprint.com>

Mon 9/5/2022 10:04 PM

To: Susan Doan <bskites@hotmail.com>

Order Confirmation



Order number: VP_BX6W5VDF



Thank you for your order.

Order status

Expected delivery: September 16
Shipping option: Standard
Order date: September 5

Shipping address

Susan Doan
B&S Kites
2812 Padre Blvd. Ste. B
South Padre Island, TX 78597-6908
United States

Billing address

Susan Doan
B&S Kites
2812 Padre Blvd. Ste. B
South Padre Island, TX 78597-6908
United States

Order summary



Standard Business Cards

In Progress

Expected delivery Friday, September 16, 2022
Quantity: 250
\$13.40



Standard Business Cards

In Progress

Expected delivery Friday, September 16, 2022
Quantity: 250
\$13.40



Flyers

In Progress

Expected delivery Friday, September 16, 2022
Quantity: 500
\$93.39



Flyers

In Progress

Expected delivery Friday, September 16, 2022
Quantity: 500
\$39.05



Standard Business Cards

In Progress

Expected delivery Friday, September 16, 2022
Quantity: 1500
\$30.82

Product subtotal: \$190.06
Shipping: \$0.00
Total tax: \$15.68
Total paid: \$205.74

9-5-22
V397
74600
Usa
20100

7000013961 - Your ID Zone Order Sales Receipt

Sales <sales@idzone.com>
Mon 9/5/2022 10:50 PM
To: Susan Doan <bskites@hotmail.com>



Susan Doan,
Thank you for your order from ID Zone. Once your package ships we will send you a tracking number. You can check the status of your order by [logging into your account](#).
If you have questions about your order, you can email us at sales@idzone.com.

Your Order #7000013961

Placed on Sep 5, 2022, 6:48:23 PM

Billing Info

Susan Doan
2812 Padre Blvd Ste B
South Padre Island, Texas, 78597
United States
T: (956) 761-1248
E: bskites@hotmail.com

Shipping Info

Susan Doan
2812 Padre Blvd Ste B
South Padre Island, Texas, 78597
United States
T: (956) 761-1248
E: bskites@hotmail.com

Payment Method

Credit Card

Shipping Method

FedEx - Super Saver (7-10 Days)

Items	Quantity	Price
3/8" Black Flat Braid Lanyard with Black Safety Breakaway & Swivel Hook - 100 per pack Item #: 2137-5001-PF	1	\$20.98

Subtotal	\$20.98
Shipping & Handling	\$6.95
Tax	\$2.23
Grand Total	\$30.16

*9-5-22
V300
74600
Uwa
2010r*

Thank you, ID Zone!

Invoice

SALES ORDER # 304639
WEB ORDER # 1000434704

Bill To

Susan Doan
B&S Kites
2812 Padre Blvd. Ste. B
South Padre Island, TX 78597
US

Ship To

Susan Doan
B&S Kites
2812 Padre Blvd. Ste. B
South Padre Island, TX 78597
US

CUSTOMER	SHIP VIA	ORDER DATE	DATE SHIPPED	TERMS	INVOICE DATE
Susan Doan (bskit)	FedEx Ground	9/5/2022	9/6/2022	Due on receipt	9/6/2022

QUANTITY		ITEM NO.	DESCRIPTION	UNIT PRICE	EXTENDED PRICE
ORDERED	SHIPPED				
2	2	000119	Luggage Tag Laminating Pouches (WITH Slot) - 7mil	6.09	12.18
1	1	000119	Luggage Tag Laminating Pouches (WITH Slot) - 7mil	0.00	0.00
2	2	000220	Letter Size Laminating Pouches - 3mil	18.49	36.98
1	1	000220	Letter Size Laminating Pouches - 3mil	0.00	0.00
1	1	Shipping	Shipping Charges	4.50	4.50

Handwritten notes in Item No. column:
 4) Kite Club
 Signs, Indoor
 Banquet +
 VIP Badges

Handwritten notes in Extended Price column:
 9-5-22
 V300
 74600
 Visa
 20100

Tracking Numbers

FedEx 277647410161

SUB TOTAL	INVOICE DISCOUNT	SALES TAX	PAYMENT	AMOUNT DUE
\$53.66		\$4.18	\$57.84	0.00

Card Stock For Kite Foot Signs *

Give us feedback @ survey.walmart.com
Thank you! ID #:7R6YN24GN9P



956-943-1387 Mar: ARMANDO
1401 STATE HIGHWAY 100
PORT ISABEL TX 78578

ST# 00413	DP# 006051	TE# 05	TR# 00678	
SCOTCH 3PK	063806018893			4.24 X
NW FSZ JUMBO	004000057362	F		5.78 X
3MUSKTR FSZ	004000057344	F		3.78 X
COPY PAPER	084235606159			5.27 X
* PG CARD	075959891273			7.27 X
	SUBTOTAL			26.34
TAX 1	8.250 %			2.17
	TOTAL			28.51
	VISA TEND			28.51

CAPITAL ONE VISA ** **** ** 6657 I 2
 APPROVAL # 034776
 REF # 225000483594
 TRANS ID - 582250020889157
 VALIDATION - SEBC
 PAYMENT SERVICE - E
 AID A0000000031010
 TC C2B638C214E26CF2
 TERMINAL # 262776420
 *NO SIGNATURE REQUIRED
 09/06/22 19:34:52
 CHANGE DUE 0.00
 # ITEMS SOLD 5
 TC# 0196 9284 9337 9556 6308

*9-6-22
VISA
2064 OFFICE
787 Kite Foot*



Become a member today
Scan for 30-day free trial.

*71000
74600
20100*

09/06/22 19:34:52
CUSTOMER COPY

Your United reservation for Brownsville, TX, US (BRO)

United Airlines, Inc. <unitedairlines@united.com>

Thu 9/15/2022 7:02 PM

To: bskites@hotmail.com <bskites@hotmail.com>

Thursday September 15, 2022

Confirmation number:

Portland, OR, US (PDX)
to Brownsville, TX, US (BRO)

E0V850

Manage reservation

John Barresi
Meshelle Sharples

Purchase summary

2 Adults (18-64)	\$1,190.70
Taxes and fees	\$183.70
Total	\$1,374.40

Credit card payment: \$1,374.40 (Visa-**6657)

Trip summary

Sat, Jan 28, 2023

UA 2075 8h 31m total

5:04 am → **11:09 am**
Portland, OR, US (PDX) Houston, TX, US (IAH)

Duration: 4h 5m
United Economy (S)
Meals for purchase

Long Layover
Long layover Change of Terminal
Terminal change

3h 11m Layover

UA 4886 Operated By COMMUTEAIR DBA UNITED EXPRESS

2:20 pm → **3:35 pm**
Houston, TX, US (IAH) Brownsville, TX, US (BRO)

Duration: 1h 15m
United Economy (S)
Meals are not offered for
this flight

Long Layover
Long layover Change of Terminal
Terminal change

*9-15-22
V459
74600
Visa
20100*

Mon, Feb 06, 2023

 **UA 4319** Operated By COMMUTEAIR DBA UNITED EXPRESS

1 Connection
7h 36m total

4:55 pm
Brownsville, TX, US (BRO)



6:16 pm
Houston, TX, US (IAH)

Duration: 1h 21m
United Economy (V)
Meals are not offered for
this flight

 Change of Terminal
Terminal change

1h 24m Layover

 **UA 2197**

7:40 pm
Houston, TX, US (IAH)



10:31 pm
Portland, OR, US (PDX)

Duration: 4h 51m
United Economy (V)
Meals for purchase

 Change of Terminal
Terminal change

Travelers

John Barresi	PDX to IAH	34C	Email address:	bskites@hotmail.com
	IAH to BRO	20C	Home phone:	+1 5038900280
	BRO to IAH	10C		
	IAH to PDX	31D		
Meshelle Sharples	PDX to IAH	34B	Email address:	bskites@hotmail.com
	IAH to BRO	20D	Home phone:	+1 9564331192
	BRO to IAH	10D		
	IAH to PDX	31E		

Your United reservation for Brownsville, TX, US (BRO)

United Airlines, Inc. <unitedairlines@united.com>

Thu 9/15/2022 8:09 PM

To: bskites@hotmail.com <bskites@hotmail.com>

Thursday, September 15, 2022

Confirmation number:

Phoenix, AZ, US (PHX)
to Brownsville, TX, US (BRO)

E4VFZJ

Manage reservation

Geoffrey Hutton

Purchase summary

1 Adult (18-64)

\$554.49

Taxes and fees

\$88.81

Total

\$643.30

Credit card payment: \$643.30 (Visa-**6657)

Trip summary

Sat, Jan 28, 2023



UA 2321

7h 3m total

7:32 am

Phoenix, AZ, US (PHX)



11:10 am

Houston, TX, US (IAH)

Duration: 2h 38m
United Economy (T)
Snacks for Purchase



Long Layover
Long layover



Change of Terminal
Terminal change

3h 10m Layover



UA 4886 Operated By COMMUTEAIR DBA UNITED EXPRESS

2:20 pm

Houston, TX, US (IAH)



3:35 pm

Brownsville, TX, US (BRO)

Duration: 1h 15m
United Economy (T)
Meals are not offered for
this flight



Long Layover
Long layover



Change of Terminal
Terminal change

*9-15-22
V459
746.00
Use
201.00*

Mon, Feb 06, 2023

 **UA 4329** Operated By COMMUTEAIR DBA UNITED EXPRESS

1 Connection

5h 18m total

12:00 pm
Brownsville, TX, US (BRO)



1:15 pm
Houston, TX, US (IAH)

Duration: 1h 15m
United Economy (W)
Meals are not offered for
this flight

 Change of Terminal
Terminal change

1h 5m Layover

 **UA 1798**

2:20 pm
Houston, TX, US (IAH)



4:18 pm
Phoenix, AZ, US (PHX)

Duration: 2h 58m
United Economy (W)
Snacks for Purchase

 Change of Terminal
Terminal change

Travelers

Geoffrey Hutton

PHX to IAH 29C
IAH to BRO 19A
BRO to IAH 19A
IAH to PHX 29D

Email address: bskites@hotmail.com
Home phone: +1 9564331192

Welcome to the AKA M Portal. Here you will be able to membership information and mer

Click to go to KITE.ORG

Your Profile

[Edit profile](#) [My directory profile](#)

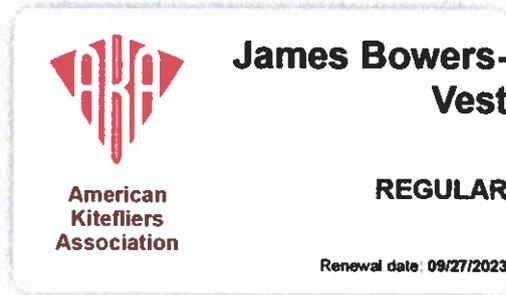
- [Profile](#)
- [Privacy](#)
- [Email subscriptions](#)
- [Member photo albums](#)
- [My event registrations](#)
- [Invoice](#)

Membership details

See In Safety Co-Ordinator

Payment successful

Membership card



[Image optimized for smartphones](#)

[Printable PDF](#)

*9-27-22
VIII
74600*

Membership level **REGULAR MEMBERSHIP - \$40.00 (USD)** [Change](#)

Subscription period: 1 year

No automatically recurring payments

Membership status **Active**

Member since 09/27/2022

*Viva
20100 7*

Purchase receipt from American Kitefliers Association

member@paypal.com <member@paypal.com>

Wed 9/28/2022 10:47 PM

To: bskites@hotmail.com <bskites@hotmail.com>

Hi William, Please find the receipt for the payment of \$200.00 for sanction SPI Kite Fest 2023. It was a pleasure doing business with you, thank you.

Receipt

American Kitefliers Association

14111 SE Wilkinson Ct Portland, OR 97267

09/28/2022 15:45:59

Transaction ID

4MJ55269T37790147

Billing information

Visa **** * 8021

William Doan

bskites@hotmail.com

Order information

Sanctioning SPI Kite Fest 2023

Amount \$200.00 USD

Shipping \$0.00 USD

Tax \$0.00 USD

Total **\$200.00 USD**

Insurance

*9-28-22
V 111
74600
Visa
20100*

Skydive SPI, LLC

INVOICE

DBA, SPI DESIGNS

PO Box 2686

South Padre Island, TX 78597

Phone 956-744-5867

INVOICE #1089

DATE: 09/30/2022

TO: Susie / B&S Kites

COMMR SPECIAL INSTRUCTIONS:

SALESPERSON	P.O. NUMBER	REQUISITION ER	SHIPPED VIA	F.O.B. POINT	TERMS
Frank					Due on receipt

QUANTITY	DESCRIPTION	UNIT PRICE	TOTAL
354	Screenprint shirts	4.00	1416.00
1	SetUp Charge	60.00	60.00
44 md-XL	Drift Shirts long sleeve	9.95	437.80
18 2XL		10.95	197.10
6 3XL		11.95	71.70

Paid 10/1/22 CK # 14081

*9-30-22
V450
74600*

SUBTOTAL 2182.60

SALES TAX RESALE

Credit card convenience fee 3%

TOTAL DUE 2182.60

Make all checks payable to Skydive SPI, LLC

If you have any questions concerning this invoice, contact Frank Shisler 956-744-5867

Welcome Home, Rio Grande Valley
219 W. Nolana
McAllen, Texas 78504
(956) 687-5115
www.welcomehomergv.com



Bill To
B & S Kites
Susie Doan
2812 Padre Blvd. Ste. B
South Padre Island, TX 78597

INVOICE

INVOICE DATE	DUE DATE	INVOICE #	PO #	TERM
09/30/2022	10/01/2022	5893-M		Due on Receipt (0 Days)

Product	Issue	Ad Size	Cash Net
Winter Texan Weekly	Vol 8 Issue 4: Nov 2, 2022	Quarter Page	\$66.67
Winter Texan Weekly	Vol 8 Issue 6: Nov 16, 2022	Quarter Page	\$66.67
Winter Texan Weekly	Vol 8 Issue 8: Nov 30, 2022	Quarter Page	\$66.67
Winter Texan Weekly	Vol 8 Issue 10: Dec 14, 2022	Quarter Page	\$66.67
Winter Texan Weekly	Vol 8 Issue 12: Jan 4, 2023	Quarter Page	\$66.67
Winter Texan Weekly	Vol 8 Issue 14: Jan 18, 2023	Quarter Page	\$66.67

Indoor Kite Performances Ad
Nov. 2, 16 & 30, 2022
Dec. 14 & Jan. 4, 2022
Outdoor Kite Show Ad
Jan. 18, 2022

Sub Total: \$400.02

BALANCE DUE \$400.02

*Paid 10/1/22
CK # 14083*

*10-1-22
V 446
746.00*

Thank you for your business!
For questions regarding your invoice, please call (956) 687-5115.

Thank you for ordering from Banners on the Cheap! Your Order Number is 90468636

Banners On The Cheap <service@bannersonthecheap.com>

Thu 10/13/2022 9:12 PM

To: bskites@hotmail.com <bskites@hotmail.com>

BANNERS ON THE CHEAP

For more information, please contact us at 1-877-710-1876

[Business Banners](#) [Special Occasion Banners](#) [Banner Accessories](#) [Help](#)

Thank you for ordering from Banners on the Cheap!
Your Order Number is 90468636

Make sure to print out this page or write down your order number for your records.
Here is a summary of the order you placed on **10/13/2022**:

Billing & Shipping Information

Bill To:
SUSAN M
2812 PADRE BLVD STE B
SOUTH PADRE ISLAND, TX, 78597
United States

Ship To:
SUSAN M
2812 PADRE BLVD STE B
SOUTH PADRE ISLAND, TX, 78597
United States

Contact Info:
bskites@hotmail.com
9567611248

Shipping Method:
Ground

Your order should arrive by:
10/19/2022

*10-13-22
V398
74600*

*Uva
2010c*

*Adv.
Christmas
Parade*

Order Item Information

Item Description	Material	Size	Unit Price	Qty	Total
SPI Kite Fest <small>Fri. & Sat. - Feb. 3rd & 4th www.spikitefest.com <small>Order Site Performance Terms Add. Info</small></small>	Vinyl Banner	3ft x 5ft	\$45.54	2	\$91.08
Custom Sign (ID: 887708855)	Sides: Single Sided				

Payment Information

Payment Status:
Complete

Unknown: 2686

Summary of Charges:

Subtotal:	\$91.08
Promotion:	(\$40.98)
Shipping:	\$17.03
Tax:	\$5.54
Total:	\$72.67

This email is your receipt, so please print out a copy for your records. We'll email you a shipping notification as soon as your order is carefully packaged and on its way. If

You're going to Harlingen/Padre on 02/01 (2L8NGW)!

Southwest Airlines <southwestairlines@ifly.southwest.com>

Fri 10/14/2022 3:03 PM

To: bskites@hotmail.com <bskites@hotmail.com>

Here's your itinerary & receipt. See ya soon!
View our mobile site | View in browser



Manage Flight | Flight Status | My Account

Travel notice

REAL ID: Beginning May 3, 2023, TSA will require every Passenger to present a state-issued [REAL ID](#) compliant license or identification card, or another acceptable form of ID (such as a U.S. Passport), to fly within the United States.



Hello friends,

We're looking forward to flying together! It can't come soon enough. Below you'll find your itinerary, important travel information, and trip receipt. See you onboard soon!

FEBRUARY 1 - FEBRUARY 5

BWI ✈️ **HRL**

Baltimore to Harlingen/Padre

Confirmation # **2L8NGW**

Confirmation date: 10/14/2022

PASSENGER David Schutsky
RAPID REWARDS # [Join](#) or [Log In](#)
TICKET # 5262176602625
EST. POINTS EARNED 2,272

PASSENGER Adam Schutsky
RAPID REWARDS # [Join](#) or [Log In](#)
TICKET # 5262176602624
EST. POINTS EARNED 2,272

Rapid Rewards® points are only estimations.

Your itinerary

Flight 1: Wednesday, 02/01/2023 Est. Travel Time: 6h 25m [Wanna Get Away®](#)

FLIGHT # 0451 **DEPARTS** **BWI 06:35AM** **ARRIVES** **DAL 09:15AM**
 Baltimore Dallas (Love)

Stop: ✈️ Change planes

FLIGHT # 1054 **DEPARTS** **DAL 10:25AM** **ARRIVES** **HRL 12:00PM**
 Dallas (Love) Harlingen/Padre

Flight 2: Sunday, 02/05/2023 Est. Travel Time: 8h 50m [Wanna Get Away®](#)

FLIGHT # 2988 **DEPARTS** **HRL 07:00AM** **ARRIVES** **HOU 08:05AM**
 Harlingen/Padre Houston (Hobby)

Stop: ✈️ Change planes

FLIGHT # 2304 **DEPARTS** **HOU 01:00PM** **ARRIVES** **BWI 04:50PM**
 Houston (Hobby) Baltimore

10-14-22
V460
74600
Used
20100

Payment information

Total cost	
Air - 2L8NGW	
Base Fare	\$ 756.76
U.S. Transportation Tax	\$ 56.76
U.S. 9/11 Security Fee	\$ 22.40
U.S. Flight Segment Tax	\$ 36.00
U.S. Passenger Facility Chg	\$ 36.00
Total	\$ 907.92

Payment	
Visa ending in 2686	Date: October 14, 2022
Payment Amount: \$453.96	
Visa ending in 2686	Date: October 14, 2022
Payment Amount: \$453.96	

Fare rules: If you decide to make a change to your current itinerary it may result in a fare increase.

Thanks for your purchase with United

United Airlines <Receipts@united.com>

Fri 1/27/2023 6:36 PM

To: BSKITES@HOTMAIL.COM <BSKITES@HOTMAIL.COM>



Fri, Jan 27, 2023

Thank you for choosing United.

A receipt of your purchase is shown below. Please retain this email receipt for your records.

Note: There are travel restrictions in place due to the coronavirus. Check our [Important notices page](#) for the latest updates

Flight 1 of 2 014274

Sat, Jan 28, 2023
Phoenix, AZ, US (PHX)

Sat, Jan 28, 2023
Houston, TX, US (IAH)

Flight 2 of 2 UA4896

Sat, Jan 28, 2023
Houston, TX, US (IAH)

Sat, Jan 28, 2023
Brownsville, TX, US (BRO)

Flight Operated by Commuteair dba United Express

Traveler Details

HUTTON/GEOFFREYDAVID
First Checked Bag (0169827516415)

eTicket number: **0162435746961**
PHX-BRO

Purchase Summary

Method of payment:

Date of purchase:

Fri, Jan 27, 2023

First Checked Bag (Reference Number: 0169827516415):

35.00 USD

Total:

35.00 USD

A STAR ALLIANCE MEMBER



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Geoff Hutton Bag Fees
Total \$35

E-mail Information

Please do not reply to this message using the "reply" address.

The information contained in this email is intended for the original recipient only.

[View our Privacy Policy](#)

[View our Legal Notices](#)

Thanks for your purchase with United

United Airlines <Receipts@united.com>

Fri 1/27/2023 4:24 PM

To: BSKITES@HOTMAIL.COM <BSKITES@HOTMAIL.COM>



Fri, Jan 27, 2023

Thank you for choosing United.

A receipt of your purchase is shown below. Please retain this email receipt for your records.

Note: There are travel restrictions in place due to the coronavirus. Check our [Important notices page](#) for the latest updates

Flight 1 of 2 UA-0075

Sat, Jan 28, 2023
Portland, OR, US (PDX)

Sat, Jan 28, 2023
Houston, TX, US (IAH)

Flight 2 of 2 UA-0000

Sat, Jan 28, 2023
Houston, TX, US (IAH)

Sat, Jan 28, 2023
Brownsville, TX, US (BRO)

Flight Operated by Commuteair dba United Express.

Traveler Details

SHARPLES/MESHELLEANN
Second Checked Bag (0169827483356)

eTicket number: **0162435731778**
PDX-BRO

Purchase Summary

Method of payment:
Date of purchase:

Fri, Jan 27, 2023

Second Checked Bag (Reference Number: 0169827483356):

45.00 USD

Total:

45.00 USD

A STAR ALLIANCE MEMBER

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Meshelle Sharples Bag Fees
Total \$45

Reservation Confirmation: JOHN, your Avis reservation #46042216US3 at Brownsville/South Padre Island Intl Apo,BRO is confirmed

Avis <avis@e.avis.com>

Sun 10/23/2022 9:36 PM

To: BSKITES@HOTMAIL.COM <BSKITES@HOTMAIL.COM>



Reservations Locations Offers Car Sales Customer Service

View in Browser
Add avis@e.avis.com to your Address Book.



YOUR RENTAL IS UNPROTECTED
Your rental is not covered by the standard insurance included in your rental rate. You may want to consider purchasing additional coverage to protect your rental.

Car \$237.58
Gas/Per Diem \$112.42
TOTAL \$350.00

Received by

John Barresi

SAVE TIME AT THE COUNTER

Great news! Your upcoming Avis reservation is eligible for Digital Check-In. Check-in now and save time at the counter.

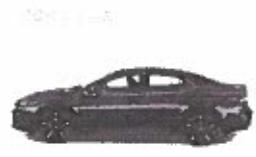
Thank you JOHN, your car has been reserved.

46042216US3

Sat Jan 28, 2023 at 04:00 PM

[Modify/Cancel This Reservation](#)

Mon Feb 06, 2023 at 04:00 PM



Toyota Camry or similar
Mileage: Unlimited
Automatic Transmission

\$237.58

Base Rate:	\$174.72
Rental Options:	\$0.00
Protections/Coverages:	\$0.00
Surcharges/Fees:	\$42.20
Concession Recovery Fee (10%):	\$17.47
Energy Recovery Fee .60/day:	\$5.40
Short Term Motor Rental Tax (5%):	\$10.33
Vehicle License Fee 1.00/day:	\$8.00
Taxes:	\$20.68

[View complete summary of charges](#)

Additional Fees May Apply if Changes Are Made To Your Return Date, Time And/Or Location.

Brownsville/South Padre Island Intl Apo,BRO
700 South Amelia Earhart Drive
Brownsville, TX 78521 US
(1) 956-541-8271
Sun 10:00 AM - 7:00 PM, Mon - Fri 9:00 AM - 11:30 PM, Sat 10:00 AM - 7:00 PM

Brownsville/South Padre Island Intl Apo,BRO
700 South Amelia Earhart Drive
Brownsville, TX 78521 US
(1) 956-541-8271
Sun 10:00 AM - 7:00 PM, Mon - Fri 9:00 AM - 11:30 PM, Sat 10:00 AM - 7:00 PM

Budget Rent A Car: Reservation Confirmation: BRETT, your Budget reservation #18523028US6 at BRO is confirmed

Budget <budget@e.budget.com>

Wed 10/12/2022 8:36 PM

To: BSKITES@HOTMAIL.COM <BSKITES@HOTMAIL.COM>

[View in Browser](#)
Add budget@e.budget.com to your Address Book.



Home | My Account | My Reservations | My Rentals | My Profile | My History | My Settings



YOUR RENTAL IS NOW CONFIRMED
Thank you for your reservation. We have confirmed your reservation and will email you a confirmation letter with your rental details. Please print and bring this confirmation letter to the rental location.

PROTECT MY RENTAL

Car	\$344.63
Gas/Per Diem	\$105.37
TOTAL	\$450.00

Received by

Brett Marcher

Pick up:
Sat Jan 28, 2023 at 04:00 PM

Drop off:
Mon Feb 06, 2023 at 11:30 AM

Your Confirmation Number:
18523028US6

[Modify/Cancel This Reservation.](#)

Your Car



Toyota Corolla or similar
Mileage: Unlimited free miles
Automatic Transmission

Estimated Total:	\$344.63
Base Rate:	\$212.71
Rental Options:	\$0.00
Protections/Coverages:	\$0.00
Surcharges/Fees:	\$101.95
Concession Recovery Fee (10%)	\$23.97
Customer Facility Charge 3.00/day	\$27.00
Short Term Motor Rental Tax (5%):	\$14.98
Vehicle License Fee 4.00/day	\$36.00
Taxes:	\$ 29.97

[View complete summary of charges](#)

Additional Fees May Apply If Changes Are Made To Your Return Date, Time And/Or Location.

Location and Hours of Operation

Pick Up Location
Brownsville Intl Airport, BRO
700 Amelia Earhart Drive,
BROWNSVILLE, TX 78521 US
(1) 956-646-5119
Sun 11:00 AM - 5:00 PM; Mon - Fri 9:00 AM
- 7:00 PM; Sat 11:00 AM - 5:00 PM

Drop Off Location
Brownsville Intl Airport, BRO
700 Amelia Earhart Drive,
BROWNSVILLE, TX 78521 US
(1) 956-646-5119
Sun 11:00 AM - 5:00 PM; Mon - Fri 9:00 AM -
7:00 PM; Sat 11:00 AM - 5:00 PM

[View complete summary of charges](#)

Additional Fees May Apply If Changes Are Made To Your Return Date, Time And/Or Location.

Budget Rent A Car: Reservation Confirmation: SARA, your Budget reservation #18529133US0 at BRO is confirmed

Budget <budget@e.budget.com>

Wed 10/12/2022 10:11 PM

To: BSKITES@HOTMAIL.COM <BSKITES@HOTMAIL.COM>

[View in Browser](#)
Add budget@e.budget.com to your Address Book.



Home | My Account | My Reservations | My Profile | My Car | My Locations | My Rental History

Car	\$344.63
Gas/Per Diem	\$105.37
TOTAL	\$450.00



Received by

Sara Russell
Sara Russell

PROTECT MY RENTAL

Pick up:
Sat Jan 28, 2023 at 04:00 PM

Your Confirmation Number:
18529133US0

Drop off:
Mon Feb 06, 2023 at 11:30 AM

[Modify/Cancel This Reservation.](#)

Your Car



Toyota Corolla or similar
Mileage: Unlimited free miles
Automatic Transmission

Estimated Total: \$344.63

Base Rate:	\$212.71
Rental Options:	\$0.00
Protections/Coverages:	\$0.00
Surcharges/Fees:	\$101.95
Concession Recovery Fee (10%):	\$23.97
Customer Facility Charge 3.00/day:	\$27.00
Short Term Motor Rental Tax (5%):	\$14.98
Vehicle License Fee 4.00/day:	\$36.00
Taxes:	\$ 29.97

[View complete summary of charges](#)

Additional Fees May Apply If Changes Are Made To Your Return Date, Time And/Or Location.

Pick Up Location

Brownsville Intl Airport,BRO
700 Amelia Earhart Drive,
BROWNSVILLE, TX 78521 US
(1) 956-548-5119
Sun 11:00 AM - 5:00 PM; Mon - Fri 9:00 AM
- 7:00 PM; Sat 11:00 AM - 5:00 PM

Drop Off Location

Brownsville Intl Airport,BRO
700 Amelia Earhart Drive,
BROWNSVILLE, TX 78521 US
(1) 956-548-5119
Sun 11:00 AM - 5:00 PM; Mon - Fri 9:00 AM -
7:00 PM; Sat 11:00 AM - 5:00 PM

Montana's Bar and Grill
2700 Padre Blvd
South Padre Island, TX
956-772-7002

*** DINE-IN ***

ORDER NUMBER: 082
SERVER: The
TABLE: HI TOP
2 GUESTS
1/30/2023 6:05:17 PM

1	Monday - Domestic coors lites	\$3.00
1	double filtered water	\$0.00
1	Liberty creek Chardonnay	\$4.00
1	Pork Chop 2 Platter coleslaw SLAW X 2	\$15.00
1 NOW		
1	Pork Chop 2 Platter White gravy on all coleslaw mashed potatoes SLAW NOW	\$15.00
1	Gravy White	\$0.50

SUBTOTAL:	\$37.50
Sales Tax:	\$2.52
Mix Bev Ta:	\$0.58
TOTAL:	\$40.60

Tip 8.40

3.5% Credit Card Fee w/CC transaction

B000231891

cash

\$ 49.00

000231891

1-30-23
V59
74600

Kate Frost
Dorice John Barresi
Indoor Finale + Veteran's Tribute

Paid 1/30/23
CK # 14203

Confirmed: Enterprise Rent-A-Car Reservation 1642237488 at Harlingen Valley Intl. Airport (HRL)

Enterprise Rent-A-Car <No-Reply@enterprise.com>

Wed 10/12/2022 8:53 PM

To: bskites@hotmail.com <bskites@hotmail.com>



YOUR RESERVATION IS CONFIRMED

Car	\$446.39
Gas/Per Diem	<u>\$103.61</u>
TOTAL	\$550.00

Thank you for your reservation.
Your confirmation number is 1642237488.

Pick-Up Details

Location Harlingen Valley Intl. Airport (HRL)
Date & Time Wednesday, February 1, 2023 @ 7:30 PM
Address 3030 Airport Dr
 Harlingen, TX 78550
Phone +1 956-430-8643
Hours Wednesday: 8:00 AM - 11:00 PM

Received by



 Spence Watson

Return Details

Location Harlingen Valley Intl. Airport (HRL)
Date & Time Sunday, February 5, 2023 @ 3:30 PM
Address 3030 Airport Dr
 Harlingen, TX 78550
Phone +1 956-430-8643
Hours Sunday: 9:00 AM - 11:00 PM

Renter Details

Name Spencer Watson
E-mail Address b*****s@hotmail.com
Phone *****1182

Pricing Details

Vehicle Class Toyota Corolla or Similar
Transmission Type Automatic

Estimated Total to be billed **\$446.39**

Rates

Vehicle
 TIME & DISTANCE 4 DAILY @ \$84.00 \$336.00

Extras

Unlimited Mileage Included

Taxes & Fees

CAMERON AMPHITHEATER TAX 5 PCT (5.0%)	\$19.41
CONCESSION FEE RECOVERY 10.00 PCT (10.0%)	\$34.20
CONSOLIDATED FACILITY CHG 3.00/DAY	\$12.00
VLF REC 1.48/DAY	\$5.96
TX MOTOR VEH RENTAL TAX (10.0%)	\$38.82

Estimated Total

\$446.39

Confirmed: Enterprise Rent-A-Car Reservation 1642237980 at Harlingen Valley Intl. Airport (HRL)

Enterprise Rent-A-Car <No-Reply@enterprise.com>

Wed 10/12/2022 9:05 PM

To: bskites@hotmail.com <bskites@hotmail.com>



YOUR RESERVATION IS CONFIRMED

Car	\$494.73
Gas/Per Diem	\$105.27
TOTAL	\$600.00

Thank you for your reservation.
Your confirmation number is 1642237980.

Pick-Up Details

Location	Harlingen Valley Intl. Airport (HRL)
Date & Time	Wednesday, February 1, 2023 @ 8:30 PM
Address	3030 Airport Dr Harlingen, TX 78550
Phone	+1 956-430-8643
Hours	Wednesday: 8:00 AM - 11:00 PM

Received by


Paul deBakker

Return Details

Location	Harlingen Valley Intl. Airport (HRL)
Date & Time	Monday, February 5, 2023 @ 11:30 AM
Address	3030 Airport Dr Harlingen, TX 78550
Phone	+1 956-430-8643
Hours	Monday: 8:00 AM - 11:00 PM

Renter Details

Name	Paul deBakker
E-mail Address	b*****s@hotmail.com
Phone	*****1192

Pricing Details

Vehicle Class	Toyota Corolla or Similar
Transmission Type	Automatic

Estimated Total to be billed		\$494.73
Rates		
Vehicle		
TIME & DISTANCE	1 WEEKLY @ \$370.00	\$370.00
Extras		
Unlimited Mileage		Included
Taxes & Fees		
CAMERON AMPHITHEATER TAX 5 PCT (5.0%)		\$21.51
CONCESSION FEE RECOVERY 10.00 PCT (10.0%)		\$37.75
CONSOLIDATED FACILITY CHG 3.00/DAY		\$15.00
VLF REC 1.49/DAY		\$7.45
TX MOTOR VEH RENTAL TAX (10.0%)		\$43.02
Estimated Total		\$494.73

Confirmed: Enterprise Rent-A-Car Reservation 1642238175 at Harlingen Valley Intl. Airport (HRL)

Enterprise Rent-A-Car <No-Reply@enterprise.com>

Wed 10/12/2022 9:09 PM

To: bskites@hotmail.com <bskites@hotmail.com>



DATE TIME 1/1/2023

YOUR RESERVATION IS CONFIRMED

Car \$446.39
Gas/Per Diem \$103.61

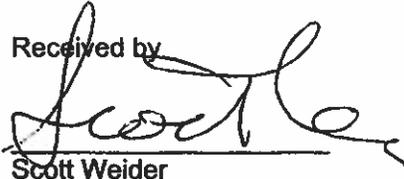
TOTAL \$550.00

Thank you for your reservation.
Your confirmation number is 1642238175.

Pick-Up Details

Location Harlingen Valley Intl. Airport (HRL)
Date & Time Wednesday, February 1, 2023 @ 1:30 PM
Address 3030 Airport Dr
Harlingen, TX 78550
Phone +1 956-430-8643
Hours Wednesday: 8:00 AM - 11:00 PM

Received by


Scott Weider

Return Details

Location Harlingen Valley Intl. Airport (HRL)
Date & Time Sunday, February 5, 2023 @ 6:30 AM
Address 3030 Airport Dr
Harlingen, TX 78550
Phone +1 956-430-8643
Hours Sunday: 8:00 AM - 11:00 PM
12:00 AM - 11:59 PM

Renter Details

Name Scott Weider
E-mail Address bskites@hotmail.com
Phone *****1192

Pricing Details

Vehicle Class Toyota Corolla or Similar
Transmission Type Automatic

Estimated Total to be billed \$446.39

Rates

Vehicle

TIME & DISTANCE	4 DAILY @ \$84.00	\$336.00
Extras		
Unlimited Mileage		Included
Taxes & Fees		
CAMERON AMPHITHEATER TAX 5 PCT (5.0%)		\$19.41
CONCESSION FEE RECOVERY 10.00 PCT (10.0%)		\$34.20
CONSOLIDATED FACILITY CHG 3.00/DAY		\$12.00
VLF REC 1.49/DAY		\$5.96
TX MOTOR VEH RENTAL TAX (10.0%)		\$38.82
Estimated Total		\$446.39

Extras

Taxes & Fees

Confirmed: Enterprise Rent-A-Car Reservation 1643206488 at Harlingen Valley Intl. Airport (HRL)

Enterprise Rent-A-Car <No-Reply@enterprise.com>

Sat 11/12/2022 9:26 PM

To: bskites@hotmail.com <bskites@hotmail.com>



YOUR RESERVATION IS CONFIRMED

Car	\$446.39
Gas/Per Diem	<u>\$103.61</u>
Total	\$550.00

Thank you for your reservation.
Your confirmation number is 1643206488.

Pick-Up Details

Location Harlingen Valley Intl. Airport (HRL)
Date & Time Wednesday, February 1, 2023 @ 7:30 PM
Address 3030 Airport Dr
 Harlingen, TX 78550
Phone +1 956-430-8643
Hours Wednesday: 8:00 AM - 11:00 PM

Received by

Amy Doran
 Amy Doran

Return Details

Location Harlingen Valley Intl. Airport (HRL)
Date & Time Sunday, February 5, 2023 @ 5:30 AM
Address 3030 Airport Dr
 Harlingen, TX 78550
Phone +1 956-430-8643
Hours Sunday: 8:00 AM - 11:00 PM
 12:00 AM - 11:59 PM

Renter Details

Name Amy Doran
E-mail Address b-----s@hotmail.com
Phone -----1192

Pricing Details

Vehicle Class Toyota Corolla or Similar
Transmission Type Automatic

Estimated Total to be billed		\$446.39
Rates		
Vehicle		
TIME & DISTANCE	4 DAILY @ \$84.00	\$336.00
Extras		
Unlimited Mileage		Included
Taxes & Fees		
CAMERON AMPHITHEATER TAX 5 PCT (5.0%)		\$19.41
CONCESSION FEE RECOVERY 10.00 PCT (10.0%)		\$34.20
CONSOLIDATED FACILITY CHG 3.00/DAY		\$12.00
VLF REC 1.49/DAY		\$5.96
TX MOTOR VEH RENTAL TAX (10.0%)		\$38.82

Estimated Total

\$446.39

Modified: Enterprise Rent-A-Car Reservation 1641232466 at Harlingen Valley Intl. Airport (HRL)

Enterprise Rent-A-Car <No-Reply@enterprise.com>

Thu 10/13/2022 6:05 PM

To: bskites@hotmail.com <bskites@hotmail.com>



www.enterprise.com

YOUR RESERVATION IS CONFIRMED

Car	\$572.89
Gas/Per Diem	\$102.11
TOTAL	\$675.00

Thank you for your reservation.
Your confirmation number is 1641232466.

Pick-Up Details

Location	Harlingen Valley Intl. Airport (HRL)
Date & Time	Wednesday, February 1, 2023 @ 12:30 PM
Address	3030 Airport Dr Harlingen, TX 78550
Phone	+1 956-430-8643
Hours	Wednesday: 8:00 AM - 11:00 PM

Received by

James Cosca / Marc Conklin

Return Details

Location	Harlingen Valley Intl. Airport (HRL)
Date & Time	Sunday, February 5, 2023 @ 6:30 AM
Address	3030 Airport Dr Harlingen, TX 78550
Phone	+1 956-430-8643
Hours	Sunday: 9:00 AM - 11:00 PM 12:00 AM - 11:59 PM

Renter Details

Name	JAMES COSCA / Marc Conklin
E-mail Address	b*****@hotmail.com
Phone	*****1192

Pricing Details

Vehicle Class	Nissan Rogue or Similar
Transmission Type	Automatic

Estimated Total to be billed		\$572.89
Rates		
Vehicle		
TIME & DISTANCE	4 DAILY @ \$109.00	\$436.00
Extras		
Unlimited Mileage		Included
Taxes & Fees		
CAMERON AMPHITHEATER TAX 5 PCT (5.0%)		\$24.91
CONCESSION FEE RECOVERY 10.00 PCT (10.0%)		\$44.20
CONSOLIDATED FACILITY CHG 3.00/DAY		\$12.00
VLF REC 1.49/DAY		\$5.98
TX MOTOR VEH RENTAL TAX (10.0%)		\$49.82

Estimated Total

\$572.89

Confirmed: Enterprise Rent-A-Car Reservation 1642297410 at Harlingen Valley Intl. Airport (HRL)

Enterprise Rent-A-Car <No-Reply@enterprise.com>

Fri 10/14/2022 3:24 PM

To: bskites@hotmail.com <bskites@hotmail.com>



1642297410

YOUR RESERVATION IS CONFIRMED

Car	\$446.39
Gas/Per Diem	\$103.61
TOTAL	\$550.00

Thank you for your reservation.
Your confirmation number is 1642297410.

Pick-Up Details

Location	Harlingen Valley Intl. Airport (HRL)
Date & Time	Wednesday, February 1, 2023 @ 12:30 PM
Address	3030 Airport Dr Harlingen, TX 78550
Phone	+1 956-430-8843
Hours	Wednesday: 8:00 AM - 11:00 PM

Received by

David Schufsky

Return Details

Location	Harlingen Valley Intl. Airport (HRL)
Date & Time	Sunday, February 5, 2023 @ 6:30 AM
Address	3030 Airport Dr Harlingen, TX 78550
Phone	+1 956-430-8843
Hours	Sunday: 8:00 AM - 11:00 PM 12:00 AM - 11:59 PM

Renter Details

Name	David Schufsky
E-mail Address	b-----s@hotmail.com
Phone	-----1192

Pricing Details

Vehicle Class	Toyota Corolla or Similar
Transmission Type	Automatic

Estimated Total to be billed **\$446.39**

Rates

Vehicle

TIME & DISTANCE	4 DAILY @ \$64.00	\$336.00
-----------------	-------------------	----------

Extras

Unlimited Mileage	Included
-------------------	----------

Taxes & Fees

CAMERON AMPHITHEATER TAX 5 PCT (5.0%)	\$19.41
CONCESSION FEE RECOVERY 10.00 PCT (10.0%)	\$34.20
CONSOLIDATED FACILITY CHG 3.00/DAY	\$12.00
VLF REC 1.49/DAY	\$5.96
TX MOTOR VEH RENTAL TAX (10.0%)	\$38.82

Estimated Total

\$446.39

Modify Reservation

Car	\$450.40
Gas/Per Diem	<u>\$104.60</u>
Total	\$555.00

Midsize

Toyota Corolla or similar
Automatic



LOCATION

Brownsville-South Padre Island Airport (BRO)

Mario Di Lucca

PICK UP

Thu, Feb 2 at 12:00 PM
Counter

RETURN

Sun, Feb 5 at 5:00 AM
After Hours

Serviced by Enterprise Rent-A-Car

ADD ONS

Loss Damage Waiver - Supplemental Liability Protection

Estimated Total

\$ 450.40 USD *

RENTAL RATE

TIME & DISTANCE (3 Day(s) @ \$ 84.00) \$ 252.00

ADD-ONS

Loss Damage Waiver (3 Day(s) @ \$ 24.99) \$ 74.97
Supplemental Liability Protection (3 Day(s) @ \$ 13.25) \$ 39.75

MILEAGE

Unlimited Mileage Included

FEES

CAMERON AMPHITHEATER TAX 5 PCT (5.0%) \$ 17.85
CONCESSION FEE RECOVERY 10.00 PCT (10.0%) \$ 25.65
VLF REC 1.49/DAY \$ 4.47
TX MOTOR VEH RENTAL TAX (10.0%) \$ 35.71

ESTIMATED TOTAL

\$ 450.40 *

* Rates, taxes, and fees do not reflect rates, taxes and fees applicable to non-included optional coverages or extras added later

DRIVER INFORMATION

MARIO DI LUCCA
b*****s@hotmail.com
****1248

FLIGHT INFORMATION

UNITED AIRLINES, INC. 4813

Fwd: Your purchase receipt - IAAEAG

Amy Doran <niteflower1@gmail.com>

Wed 2/1/2023 5:22 PM

To: Bill Doan <bskites@hotmail.com>

----- Forwarded message -----

From: American Airlines <no-reply@info.email.aa.com>

Subject: Your purchase receipt - IAAEAG

To: <niteflower1@gmail.com>



Your receipt

Your receipt is available on the AA app & the AA website. You can also view your receipt on the AA website.

Record Locator: IAAEAG

Your purchase

Amy Doran

Join the AAdvantage[®] Program

Checked Bag (SEA-HRL)

\$30.00

Document #: (0014408901182)

Connor Doran

Checked Bag (SEA-HRL)

\$30.00

Document #: (0014408901183)

Total cost (all passengers)

\$60.00

\$60.00

Total paid

\$60.00



Book a car

AA Vacations

**Amy Doran/Connor Doran Bag Fees
Total \$60**

Paul's 02/01 HRL trip (4FL4C8): You've added EarlyBird Check-In®.

Southwest Airlines <southwestairlines@ifly.southwest.com>

Tue 1/31/2023 10:16 AM

To: bskites@hotmail.com <bskites@hotmail.com>

We'll automatically check you in 36 hours before your flight.
View our mobile site | View in browser



[Manage Flight](#) | [Flight Status](#) | [My Account](#)



EarlyBird Check-In®

It's time to get ahead of the pack. EarlyBird Check-In® gives you the ability to check in 36 hours before your flight. You'll get the best seats available, including extra legroom and priority boarding. You'll also get a mobile boarding pass 36 hours before departure.

FEBRUARY 1 - FEBRUARY 5

BWI HRL

Baltimore to Harlingen/Padre

Confirmation # **4FL4C8**

PASSENGER Paul Lamasters

PASSENGER James Fletcher

Your itinerary

FLIGHT # 451	DEPARTS BWI 06:35AM Baltimore	ARRIVES DAL 09:15AM Dallas (Love)
	Stop: Change planes	
FLIGHT # 1054	DEPARTS DAL 10:25AM Dallas (Love)	ARRIVES HRL 12:00PM Harlingen/Padre
FLIGHT # 2988	DEPARTS HRL 07:00AM Harlingen/Padre	ARRIVES HOU 08:05AM Houston (Hobby)
	Stop: Change planes	
FLIGHT # 5445	DEPARTS HOU 01:00PM Houston (Hobby)	ARRIVES BWI 04:50PM Baltimore

Payment information

Air - 4FL4C8			
EarlyBird Check-In	\$	50.00	Date: January 31, 2023
Total	\$	50.00	Payment Amount: \$50.00

EarlyBird Check-In® is non-refundable. Some exclusions may apply.

Need help?

Connect with us

Book again

James Fletcher/Paul Lamasters
Early Check-In Fee
Total \$50

Thanks for your purchase with United

United Airlines <Receipts@united.com>

Wed 2/1/2023 5:22 PM

To: BSKITES@HOTMAIL.COM <BSKITES@HOTMAIL.COM>



Wed, Feb 01, 2023

Thank you for choosing United.

A receipt of your purchase is shown below. Please retain this email receipt for your records.

Note: There are travel restrictions in place due to the coronavirus. Check our [important notices page](#) for the latest updates

Seattle, WA, US (SEA)

Wed, Feb 01, 2023
Seattle, WA, US (SEA)

Wed, Feb 01, 2023
Denver, CO, US (DEN)

Denver, CO, US (DEN)

Wed, Feb 01, 2023
Denver, CO, US (DEN)

Wed, Feb 01, 2023
Houston, TX, US (IAH)

Wed, Feb 01, 2023
Houston, TX, US (IAH)

Wed, Feb 01, 2023
Harlingen, TX, US (HRL)

Flight Operated by Commuteair dba United Express.

Traveler Details

DEBAKKER/PAUL ROBIN
First Checked Bag (0169828599593)
Second Checked Bag (0169828599594)

eTicket number: 0162435541882
SEA-HRL
SEA-HRL

Purchase Summary

Date of purchase:	Wed, Feb 01, 2023
First <u>Checked Bag</u> (Reference Number: 0169828599593):	35.01 USD
Total:	<u>33.00 USD</u>

Additional Purchase Summary

Method of payment:	
Date of purchase:	Wed, Feb 01, 2023
Second <u>Checked Bag</u> (Reference Number: 0169828599594):	45.00 USD
Total:	<u>45.00 USD</u>

Paul de Bakker Bag Fees
Total \$80

Your current trip

[Email](#)
[Print](#)

Priceline trip #: [241-437-715-18](#)

Email sent to: bandskites@hotmail.com

✈ SEA - HRL

Feb 1

Departure: 07:20PM

Confirmation #: UNITED: [MP4Q74](#)

[Cancel / Change your flight](#)

Airfare Nic O'Neill

✈ HRL - SEA

Feb 6

Departure: 10:40AM

Confirmation #: AMERICAN: [TQWWHV](#)

[Cancel / Change your flight](#)

2-1-23
V459
74600
Visa
20100

Payment Summary

Priceline trip number	241-437-715-18
Purchase date	Feb 1, 2023
Payment method	Visa (2686)
Billing name	Susan Doan
Seattle to Harlingen	
Ticket cost	\$519.07
Taxes and fees	\$72.73
Harlingen to Seattle	
Ticket cost	\$349.77
Taxes and fees	\$55.23
Number of travelers	X1
Flight subtotal	\$996.80
Total charged	\$996.80

Prices are in USD.

See United Airlines [baggage information](#) for additional fees that may apply.

See American Airlines [baggage information](#) for additional fees that may apply.

Please Note: We've combined 2 one-way flight tickets to get the lowest price possible. Each ticket is subject to its own rules and regulations.

This itinerary including summary of charges is your official receipt.

Your trip on February 01, 2023

Priceline <info@travel.priceline.com>

Wed 2/1/2023 5:31 PM

To: bskites@hotmail.com <bskites@hotmail.com>



Hotels Cars Flights Packages Cruises

Congrats, your flight on Wednesday, February 01, 2023 is confirmed!

Priceline Trip Number: 241-437-715-18

To view your full Itinerary, [click here](#).

Print Itinerary

Manage your booking

Seattle, WA → Harlingen, TX
Harlingen, TX → Seattle, WA

Thursday, February 2, 2023 -

1 Ticket(s)

Airline Confirmation Number(s)

United Airlines: MP4Q74

United Airlines: MP4Q74

United Airlines: MP4Q74

United Airlines: MP4Q74

American Airlines: TQWWHV

American Airlines: TQWWHV

American Airlines: TQWWHV

This trip is a combination of 2 **one-way** tickets, each is subject to its own rules and regulations. To see more details, [go here](#).

**Passengers
and Tickets:**

Nicolette Oneill

SEA -> HRL: 0162462831977

HRL -> SEA: 0017903430440

 **United Airlines**
Economy Class

UA 1061
Airbus A320

 **7:20p** Seattle, WA
SEA Seattle-Tacoma Intl Airport

 **9:35p** San Francisco, CA
SFO San Francisco Intl Airport

Flight Time 2h 15m
Layover 1st Stop 1h 0m

SFO to LAX

Wed, Feb 1

 **United Airlines**
Economy Class

UA 2034
Airbus A320

 **10:35p** San Francisco, CA
SFO San Francisco Intl Airport

 **11:59p** Los Angeles, CA
LAX Los Angeles Intl Airport

Flight Time 1h 24m
Layover 2nd Stop 51m

LAX to IAH

Thu, Feb 2

 **United Airlines**
Economy Class

UA 1896
Boeing 757-300

 **12:50a** Los Angeles, CA
LAX Los Angeles Intl Airport

 **6:01a** Houston, TX
IAH George Bush Intercontinental Airport

Flight Time 3h 11m
Layover 3rd Stop 3h 57m

IAH to HRL

Thu, Feb 2

 **United Airlines**
Economy Class

UA 4858
Embraer RJ135/145

 **9:58a** Houston, TX
IAH George Bush Intercontinental Airport

 **11:24a** Harlingen, TX
HRL Valley Intl Airport

Flight Time 1h 26m
Trip Total 14h 4m

Mon, Feb 6 10:40a - 8:49p

Harlingen → Seattle

American 2 Stops 12h 9m

HRL to DFW

Mon, Feb 6

American Airlines
Economy Class

AA 3571

Embraer 175

 **10:40a** Harlingen, TX
HRL Valley Intl Airport

 **12:17p** Dallas, TX
DFW Dallas/Fort Worth Intl Airport

Flight Time 1h 37m

Layover 1st Stop 1h 21m

DFW to PHX

Mon, Feb 6

American Airlines
Economy Class

AA 1965

Airbus A321

 **1:38p** Dallas, TX
DFW Dallas/Fort Worth Intl Airport

 **3:15p** Phoenix, AZ
PHX Phoenix Sky Harbor Intl Airport

Flight Time 3h 37m

Layover 2nd Stop 3h 25m

PHX to SEA

Mon, Feb 6

American Airlines
Economy Class

AA 2781

Airbus A321

 **6:40p** Phoenix, AZ
PHX Phoenix Sky Harbor Intl Airport

 **8:49p** Seattle, WA
SEA Seattle-Tacoma Intl Airport

Flight Time 4h 9m

Trip Total 12h 9m

You're going to Harlingen/Padre on 02/01 (4PKZDJ)!

Southwest Airlines <southwestairlines@ifly.southwest.com>

Wed 2/1/2023 3:35 PM

To: bskites@hotmail.com <bskites@hotmail.com>

Here's your itinerary & receipt. See ya soon!
View our mobile site | View in browser



[Manage Flight](#) | [Flight Status](#) | [My Account](#)



Hi Spencer Lee,

We're looking forward to flying together! It can't come soon enough. Below you'll find your itinerary, important travel information, and trip receipt. See you onboard soon!

FEBRUARY 1

SEA + HRL

Seattle/Tacoma to Harlingen/Padre

Confirmation # **4PKZDJ**

Confirmation date: 02/01/2023

PASSENGER Spencer Lee Watson
RAPID REWARDS # [Join or Log in](#)
TICKET # 5262415311187
EST. POINTS EARNED 2,103

Rapid Rewards® points are only estimations.

Your itinerary

Flight: Wednesday, 02-01-2023 | Est. Travel Time: 11h 25m | 1 Stop via Colorado

FLIGHT # 2395 DEPARTS SEA 09:35AM Seattle/Tacoma ARRIVES DEN 01:15PM Denver

Stop: Change planes

FLIGHT # 1424 DEPARTS DEN 05:55PM Denver ARRIVES HRL 11:00PM Harlingen/Padre

Stop: Houston (Hobby) no plane change

2-1-23
V460
74600
Visa
20100

Payment information

Total cost

Air - 4PKZDJ		
Base Fare	\$	350.49
U.S. Transportation Tax	\$	26.29
U.S. 9/11 Security Fee	\$	11.20
U.S. Flight Segment Tax	\$	14.40
U.S. Passenger Facility Chg	\$	9.00
Total	\$	411.38

Payment

Visa ending in 2686
Date: February 1, 2023
Payment Amount: \$411.38

Fare rules: If you decide to make a change to your current itinerary it may result in a fare increase.

Your ticket number: 5262415311187

All your perks, all in one place. (Plus a few reminders.)

You're going to Harlingen/Padre on 02/01 (4OUDZY)!

Southwest Airlines <southwestairlines@ifly.southwest.com>

Wed 2/1/2023 2:59 PM

To: bskites@hotmail.com <bskites@hotmail.com>

Here's your itinerary & receipt. See ya soon!
View our mobile site | View in browser



[Manage Flight](#) | [Flight Status](#) | [My Account](#)



Hello friends,

We're looking forward to flying together! It can't come soon enough. Below you'll find your itinerary, important travel information, and lap medals. See you onboard soon!

FEBRUARY 1

SEA + HRL

Seattle/Tacoma to Harlingen/Padre

Confirmation # **4OUDZY**

Confirmation date: 02/01/2023

PASSENGER Amy Doran
RAPID REWARDS # [Join or Log in](#)
TICKET # 5262415298358
EST. POINTS EARNED 2,103

PASSENGER Connor Doran
RAPID REWARDS # [Join or Log in](#)
TICKET # 5262415298357
EST. POINTS EARNED 2,103

Rapid Rewards® points are only estimations.

Your itinerary

Flight: Wednesday, 02/01/2023 Est. Travel Time: 11h 25m SWN123456789

FLIGHT # 2395 **DEPARTS SEA 09:35AM** **ARRIVES DEN 01:15PM**
Seattle/Tacoma Denver

Stop: Change planes

FLIGHT # 1424 **DEPARTS DEN 05:55PM** **ARRIVES HRL 11:00PM**
Denver Harlingen/Padre

Stop: Houston (Hobby) no plane change

2-1-23
V460
74600
Visa
20100

Payment information

Total cost

Air - 4OUDZY	
Base Fare	\$ 700.98
U.S. Transportation Tax	\$ 52.58
U.S. 9/11 Security Fee	\$ 22.40
U.S. Flight Segment Tax	\$ 28.80
U.S. Passenger Facility Chg	\$ 18.00
Total	\$ 822.76

Payment

Visa ending in 2886
Date: February 1, 2023
Payment Amount: \$411.38

Visa ending in 2886
Date: February 1, 2023
Payment Amount: \$411.38

Fare rules: If you decide to make a change to your current itinerary it may result in a fare increase.

Your trip confirmation (HRL - SEA)

American Airlines <no-reply@info.email.aa.com>

Wed 2/1/2023 6:33 PM

To: bskites@hotmail.com <bskites@hotmail.com>



Issued: February 1, 2023

Your trip confirmation and receipt

We charged \$1,200.00 to your card ending in 2656 for your ticket purchase.

You can check in via the American app 34 hours before your flight and get your mobile boarding pass.

Record Locator: ZPLUTM

Sunday, February 5, 2023

≧ HRL

Hartingen
6:00 AM

AA 3587

Operated by Envoy Air
as American Eagle

○ DFW

Dallas/Fort Worth
7:37 AM

Seat: 15F, 15D, 15C

Class: Economy (L)

Meals:

≧ DFW

Dallas/Fort Worth
10:40 AM

AA 2769



○ SEA

Seattle
1:10 PM

Seat: 23F, 23E, 23D

Class: Economy (L)

Meals: Food for purchase

2-1-23
V461
74600
Uwa
20100

Manage your trip

Earn 10,000 bonus miles

Plus \$50 back and no annual fee. Terms Apply.

Learn more



Your purchase

Amy Doran

Join the AAdvantage® Program

New ticket (0012368331695) \$400.20
 [\$349.77 + Taxes & carrier-imposed fees
 \$50.43]

Connor Doran

New ticket (0012368331696) \$400.20
 [\$349.77 + Taxes & carrier-imposed fees
 \$50.43]

Spencer Watson

New ticket (0012368331697) \$400.20
 [\$349.77 + Taxes & carrier-imposed fees
 \$50.43]

Total cost (all passengers) \$1,200.60

Your payment

Visa (ending 2686) \$1,200.60

Total paid \$1,200.60

Bag information

Checked Bag (Airport)		Checked Bag (Online*)	
1 st bag	\$30.00	1 st bag	\$30.00
2 nd bag	\$40.00	2 nd bag	\$40.00

Maximum dimensions: 62 inches or 158 centimeters calculated as (length + width + height)

Maximum weight: 50 pounds or 23 kilograms

Bag fees apply at each Check-in location. Additional allowances and/or discounts may apply. [Bag and optional fees](#)

If your flight is operated by a partner airline, see the [other airline's](#) website for carry-on and checked bag policies.

*Online payment available beginning 24 hours (and up to 4 hours) before departure.

Carry-on bags

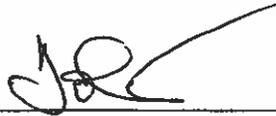
1st carry-on Includes purse, briefcase, laptop bag, or similar item that must fit under the seat in front of you.

Receipt

Tommy Saenz
 109 E. Sheepshead St.
 South Padre Island, TX
 Phone: (956) 346-9114



Description	Price	Amount
Photography / Videography Indoor ~ Thurs. Feb. 2nd, 2023 & Outdoor ~ Fri. & Sat. ~ Feb. 3rd & 4th, 2023	\$100.00	\$100.00
	Subtotal	\$100.00
	Balance Due	\$100.00



 Receipt of Payment in Full



 Date

Receipt

Laguna Vista Fire Dept.
235 Santa Isabel Blvd.
Laguna Vista, TX

Phone: (956) 426-9089



Description	Price	Amount
SPI Kite Fest ~ Labor to setup flying field Thurs. Feb 2, 2023	\$200.00	\$200.00
	Subtotal	\$200.00
	Balance Due	\$200.00



 Receipt of Payment in Full

2-1-23

 Date

Jan 31, 2023 order
Order# 2000106-93592210



Freshness Guaranteed Homestyle Ready-To-Serve Cole Slaw Salad Small Tub (15 oz, 1 Count)	} <u>Kite</u> <u>Feet</u> <u>Jarewell</u> <u>Party</u>	Substitutions Qty 2	\$6.54	
Tropicana Pure Premium Low Acid 100% Juice Orange No Pulp with Vitamins A and C 52 Fl Oz Bottle		Substitutions Qty 1	\$4.18	
Ocean Spray Cranberry Juice Cocktail, 64 fl oz		Shopped Qty 1	\$3.24	
Nestle Toll House Semi Sweet Chocolate Baking Chips, 24 oz Bag		Shopped Qty 1	\$4.78	
Eagle Brand Sweetened Condensed Milk, 14 oz		Shopped Qty 1	\$2.58	
Fisher Chopped Pecans, 16 Ounces		Shopped Qty 1	\$9.87	
Great Value Sweetened Coconut Flakes, 14 oz		Shopped Qty 1	\$2.98	
Fritos Scoops! Corn Snacks, Party Size, 15.5 oz Bag		Shopped Qty 2	\$8.96	
Equate Complete Multivitamin/Multimineral Supplement Tablets, Women 50+, 200 Count		} Personal	Shopped Qty 1	\$12.88
Tostitos Scoops! Tortilla Chips Party Size, 14.5 oz Bag			Shopped Qty 1	\$4.48
Santa Margherita Pinot Grigio Wine, 750 mL	} <u>Kite</u> <u>Feet</u> <u>Jarewell</u> <u>Party</u>	Shopped Qty 1	\$20.48	
Robert Mondavi Private Selection Cabernet Sauvignon Red Wine, 750 mL Bottle, 13.5% ABV		Shopped Qty 1	\$9.48	
Horizon Organic 2% Reduced Fat DHA Omega-3 Milk, Half Gallon	} Personal	Shopped Qty 1	\$5.47	
Coors Light Lager Beer, 12 Pack, 12 fl oz Bottles, 4.2% ABV		Shopped Qty 1	\$12.98	
Corona Extra Beer Mexican Lager, Beer 6 Pack, 12 fl oz Bottles, 4.6% ABV	} <u>Kite</u> <u>Feet</u> <u>Jarewell</u> <u>Party</u>	Shopped Qty 1	\$10.98	
Land O Lakes® Salted Butter, 4 Butter Sticks, 1 lb Pack		Shopped Qty 1	\$5.78	
Honey Maid Honey Graham Crackers, 14.4 oz		Shopped Qty 1	\$4.58	
Coke Zero Sugar Soda Soft Drink, 12 fl oz, 24 Pack		Shopped Qty 2	\$25.56	
Pepsi Cola, 12 Fl Oz, 15 Count Cans		Shopped Qty 2	\$13.56	
Freshness Guaranteed Original Ready To-Serve Mustard Potato Salad Family Size (32 oz, 1 Count)		Shopped Qty 4	\$18.68	

Subtotal \$188.04

Taxes \$8.34

Total \$196.38

Payment method 2-1-23
VISA
741600 Paid 2/7/23
CK # 14212

Ending in 1292
Personal Card

Personal 1941
Kite Feet 176.97

Sunday Night
Jarewell Party

Winter Texan Times

1217 N Conway Ave
Mission, TX 78572-4112

(956) 580-7800

bookkeeper@wintertexantimes.com

https://www.wintertexantimes.com

INVOICE

BILL TO

B&S Kites - SPI Kite Fest
2812 Padre Blvd
South Padre Island, TX
78597

INVOICE # 41075

DATE 01/25/2023

DUE DATE 02/19/2023

SALES REP

Dan

DATE	ACTIVITY	AMOUNT
01/04/2023	Display Advertising Quarter Page ad - SPI Kite Fest	286.00
01/04/2023	Discount Discount per contract	-56.00
01/18/2023	Display Advertising Quarter page ad - SPI Kite Fest	286.00
01/18/2023	Discount Discount per contract	-56.00
01/25/2023	Display Advertising Quarter Page ad - No charge	0.00
SUBTOTAL		460.00

PAID

2-1-23
V597
74600
Viva
20100

*Paid Viva
2/4/23*

ATTENTION BUSINESS OWNER/ACCOUNTS PAYABLE

Winter Texan Times WILL NOT RECEIVE YOUR PAYMENT if you send it to P.O. Box 399.
PLEASE Update Your Records to reflect our correct address:

Winter Texan Times
1217 N. Conway Ave.
Mission, TX 78572

EVENTS CALENDAR



Now - January 8, 2023 - The Museum of South Texas History will feature the Bishop Innocentius Raymundo Pena Nativity Scene Collection displaying 120 nativity scenes. MOSTII is located in downtown Edinburg at 200 North Closer Blvd. Call (956) 383-6911 for more information.

January 6 - Join a park naturalist and observe the vast numbers of colorful butterflies that are attracted to the park's gardens at Estero Llano Grande State Park at 1:30 p.m. Walk will be one mile or two and half miles. Call for more information at (956) 565-3919. Walks happen every Friday. The park is located at 154A Lakeview Drive in Weslaco.

January 7 - Free Saturday at the Weslaco Museum from 10 a.m. to 4 p.m. The museum is located at 500 S. Texas Blvd. Call (956) 968-9142 for more information.

January 7 - Gardening for Wildlife, presented by the Center for Urban Ecology, introduces the how and why guests can use plants for wild-

life-friendly gardens. The workshop will be presented at Quinta Mazatlan from 2 to 3 p.m. Participants must register in advance at quintamazatlan.ticketleap.com. Workshop admission is \$5 per person. For more information, call (956) 681-3370.

January 7 - Let a knowledgeable park naturalist guide you on a birding adventure at Estero Llano Grande State Park at 8:30 a.m. You'll walk along the boardwalks and through the wetlands getting an up-close and personal look at the shorebirds, herons, egrets, waterfowl, and woodland birds that reside at the park. Call for more information at (956) 565-3919. Walks happen every Saturday. The park is located at 154A Lakeview Drive in Weslaco.

January 8 - Manhattan lawyer Dannie Kohan is on track according to her five-year plan - then she wakes up. Join the Sunday Book Club as they discuss "In Five Years" by Rebecca Serle. They will meet at the McAllen Public Library in the board room at 2

p.m. Registration is required. Register online at: <https://mcallenlibrary.libnet.info/events>. The library is located at 4001 N. 23rd St. Call (956) 681-3069 for more information.

January 8 - Bentsen RGV State Park will have a Useful and Edible Plant Walk at 9:30 a.m. Please call ahead to confirm program schedule and details at (956) 584-9156. Bentsen RGV State Park is located on 2800 South Bentsen Palm Drive in Mission.

January 9 - Broadway McAllen presents The Book of Mormon at the McAllen Performing Arts Center. You can order tickets, and season tickets, at LiveinMcAllen.com. For more information visit the website or call (956) 450-1929.

January 10 - DivasJ will be performing all of your favorite hits by some of the most famous female singers in music history in a live concert at Christian Fellowship Church, 901 N. Loop 499, Harlingen, at 7:30 p.m. For ticket information, visit www.HarlingenConcert.com or call (956) 392-9757.

January 10 - The McAllen Public Library will hold a Basic Computer Class from 3 to 4 p.m. The class will focus on keyboard, mouse, and Microsoft Office Word. The library is lo-

ated at 4001 N. 23rd St. Call (956) 681-3069 for more information.

January 13 - Join a park naturalist and observe the vast numbers of colorful butterflies that are attracted to the park's gardens at Estero Llano Grande State Park at 1:30 p.m. Walk will be one mile or two and half miles. Call for more information at (956) 565-3919. Walks happen every Friday. The park is located at 154A Lakeview Drive in Weslaco.

January 14 - Bentsen-RCV State Park will have an Easy Nature Walk at 9:30 a.m. Please call ahead to confirm program schedule and details at (956) 584-9156. Bentsen RGV State Park is located on 2800 South Bentsen Palm Drive in Mission.

January 14 - Let a knowledgeable park naturalist guide you on a birding adventure at Estero Llano Grande State Park at 8:30 a.m. You'll walk along the boardwalks and through the wetlands getting an up-close personal look at the shorebirds, herons, egrets, waterfowl, and woodland birds that reside at the park. Call for more information at (956) 565-3919. Walks happen every Saturday. The park is located at 154A Lakeview Drive in Weslaco.



Indoor Kite Performances

~ Thursday Night ~
February 2nd
6:50 - 8:50 p.m.

South Padre Island Convention Centre
Tickets \$12 - Limited Seating
Advance Tickets Required

~ Tickets on Sale Now ~
Call B&S Kites ~ (956) 761-1248

Outdoor Festival - Feb. 3rd & 4th - Admission Free
Fri. - 10 a.m. to 4 p.m. & Sat. - 10 a.m. to 5 p.m.

B&S Kites
Phone - (956) 761-1248
Email - spikitefest@hotmail.com
Website - www.spikitefest.com



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NON-SURGICAL REGENERATION

- ✓ 50% Off Each Additional Joint
- ✓ Free Exam and Consultation
- ✓ Financing Available
- ✓ No Downtime!
- ✓ Non-Steroidal Treatments

CHERRY STAFF
Pain Specialist | Licensed
& QCC Member | Certified
Physiotherapist



Pain due to arthritis, a sports injury,
or another musculoskeletal condition?
WE CAN HELP!

QC KinēTix offers natural and regenerative medicine treatment options to help relieve pain without surgery.

qckinetix.com

(956) 406-7533



A CLEAN PORTOCO
"One Call Does it All"

A Clean Portoco(Store 1)
DBA: A Clean Portoco
P.O. Box 531607
Harlingen, TX 78553
Tel: 956-230-1370

INVOICE #
41759.1.2



40043
C:\Er\F4\Ent\Usert\Tpt\plm\CproSn.

Operator: Marcite Adriano
Saved Fri, Feb 03, 2023 11:30 am

Out Fri, Feb 03, 2023
Due Mon, Feb 06, 2023
Pickup Mon, Feb 06, 2023

B & S Kites
2812 Padre Blvd
Ste: B
South Padre Island, TX 78597
Tel: 956-761-1248

SPI Kite Just

Use at: B & S KITES
2812 PADRE BLVD
SOUTH PADRE ISLAND, TX 78550

Customer ID 14718
Alt. ID: B&SK01

Tel: 956-761-1248

INVOICE

Qty	Description	Part Nr	Unit Price	Adj	Extended
On Rent					
1 Ea	Party PE-MAXIM Serial No. 01-6984				
1 Ea	Party PE-MAXIM Serial No. 01-6971				
1 Ea	Party PARTY Serial No. TMP 002				
1 Ea	Party PE-SYNERGY Serial No. 01-6418				
1 Ea	Party PE-TAURUS Serial No. 01-6342				
1 Ea	Party PE-TAURUS Serial No. 01-6133				
1 Ea	Party PE-SYNERGY Serial No. 01-6127				
1 Ea	Party PE-SYNERGY Serial No. 01-6055				
1 Ea	Party PE-SYNERGY Serial No. 01-6052				
1 Ea	Party PE-SYNERGY Serial No. 01-5808				
1 Ea	Party PE-SAT Serial No. 01-5684				
1 Ea	Party PE-SAT Serial No. 01-5685				
1 Ea	Party PE-SAT/MURAL Serial No. 01-5639				
1 Ea	Party PE-SAT/MURAL Serial No. 01-5623				
1 Ea	Party PE-SAT Serial No. 01-5596				
1 Ea	Party PE-SAT Serial No. 01-5589				
1 Ea	Party PE-SAT/MURAL Serial No. 01-5586				
1 Ea	Party PE-SAT Serial No. 01-5565				

285780

*2-6-23
V393
74600*

*Paid 2/6/23
CK # 14215*

41759.1.2

Page 2 of 2

Qty	Description	Part Nr	Unit Price	Adj	Extended
1 Ea	Handicap-ada HC-ADA #5 Serial No. 01-0005				
1 Ea	Party sink 2-way 2 Way Bravo Sink # 133 Serial No. 01-0133				
1 Ea	Party sink 2-way 2 WAY SINK TMP 1 Serial No. TMP 1				
1 Ea	Party sink 2-way 2WAY PARTY SINK #8 Serial No. 01-0008				
Sold					
22 Ea	Delivery/set up		15.00	0.00	330.00
22 Ea	Pick up/tear down		15.00	0.00	330.00

This Invoice Amount

Tollet rental - Env	1,980.00
Del/pu fee	680.00
TA: Tx s/s tax	165.00
TL: Harlingen	52.80
Total Charges	2,857.80

Net 28

REMIT PAYMENTS TO:

Anrige Inc.
DBA: A Clean Portoco
P.O. Box 531607
Harlingen, TX 78553

Receipt

Susie & John Doan
2812 Padre Blvd.
South Padre Island, TX

Phone: (956) 433-1192



Description	Price	Amount
Facebook Setup and Monitoring SPI Kite Fest 2023	\$450.00	\$450.00
	Subtotal	\$450.00
	Balance Due	\$450.00

Receipt

Susie & John Doan
2812 Padre Blvd.
South Padre Island, TX

Phone: (956) 433-1192



Description	Price	Amount
Draft & Submit Press Releases	\$400.00	\$400.00
Draft & Submit 40 Press Releases		
Submit Event to 8 Online Calendars		
Submit Press Release to 13 Regional American Kiteflier Assn. Regional Rectors		
Submit Kite Fest Flyer to 12 Kite Clubs across Texas & US		
	Subtotal	\$400.00
	Balance Due	\$400.00

Receipt

Susie & John Doan
2812 Padre Blvd.
South Padre Island, TX

Phone: (956) 433-1192



Description	Price	Amount
SPI Kite Fest ~ Website Design ~ www.spikitefest.com Design/Maintenance/Monitoring (June-Feb.)	\$850.00	\$1,350.00
	Subtotal	\$1,350.00
	Balance Due	\$1,350.00

Receipt

Friends of Animal Rescue

4908 Padre Blvd.
South Padre Island, TX

Phone: (956) 772-1171



Description	Price	Amount
Parking Crew Parking for SPI Kite Fest ~ Friday & Saturday ~ Feb. 3rd & 4th, 2023	\$1,000.00	\$1,000.00
	Subtotal	\$1,000.00
	Balance Due	\$1,000.00

Jerry Joseph
 Receipt of Payment in Full

2-7-23
 Date

*Paid 2/7/23
 CK # 14217*

*2-7-23
 V439
 74600*

THE FACE OF THIS DOCUMENT HAS A COLORED BACKGROUND. ON WHITE PAPER AND ORIGINAL DOCUMENT SECURITY SCREEN ON BACK WITH PADLOCK SECURITY ICON.

B & S KITES
2812 PADRE BLVD. STE. B
SOUTH PADRE ISLAND, TX 78597
PHONE 956-761-1248

88-828/1149

14216

PAY TO THE ORDER OF Pirates Landing DATE 2-7-23
Two hundred fifty and 00/100 \$ 250.00
DOLLARS

FIRST COMMUNITY BANK
2701 PADRE BLVD.
SOUTH PADRE ISLAND, TX 78597

MEMO Gift Cert. Kitefest Volunteers



COPI

Susan M. Dean
AUTHORIZED SIGNATURE

Security features included. Details on back.

⑈014216⑈ ⑆114908289⑆ 0111999101⑈

MARINA VILLAGE INC
DBA PIRATES LANDING
501 E. MAXAN ST
PORT ISABEL, TX 78578

RECEIPT DATE 2/7/23 No. **630830**

RECEIVED FROM B&S Kites \$ 250.00
DOLLARS

FOR RENT
 FOR gift certificates

ACCOUNT	
PAYMENT	
BAL. DUE	

CASH
 CHECK
 MONEY ORDER
 CREDIT CARD

FROM _____ TO _____
BY *[Signature]*

3-11

*2-7-23
V222
74600*

Receipt

Porky's Pit
 5301 Padre Blvd.
 South Padre Island, TX
 Phone: (956) 772-8143



Description	Amount
SPI Kite Fest Lunch Vouchers For Volunteers and Performers	<u>815⁰⁰</u> <i>SAB</i> Initials
Subtotal	<u>815⁰⁰</u> <i>SAB</i> Initials
Balance Due	<u>815⁰⁰</u> <i>SAB</i> Initials



 Receipt of Payment in Full

2-7-23
 Date

*Paid 2/7/23
 CK # 14214*

*2-7-23
 V300
 74600*

**Kite Fest
Lunch Tickets**

Date	Number of Tickets Collected	Cost per Ticket	Total Sales
2/2/2023	14		
2/3/2023	33		
	<u>47</u>	\$13.00	\$611.00
2/4/2023	17	\$12.00	\$204.00
			<u>\$815.00</u>

**CLIFTON INTERNATIONAL AUDIO
BOX 2862 SOUTH PADRE IS. TX
78597 Limeyspidj@yahoo.com
956-433-6387 SS# 453-61-3238**

***B and S Kites
Doan Family***

2/7/223

***Sound equipment, set up and
maintain at SPI convention center
and outside on flats. Provide music
mics and MC/DJ services for all
events, Kitefest '23***

3 days at \$400 per day

\$1200 total

*2-7-23
1262
74600*

Paid 2/7/23

CK # 14208



U-HAUL® Receipt

In-Town Return (In)

Contract No: 24202385
Monday, February 6, 2023 2:44 PM

WHITE LUMBER & SUPPLY
37352

927 S GARCIA ST
PORT ISABEL, TX 78578

(956) 772-3467

Customer Name:
William Doan
2812 Padre Boulevard Ste B # B
South Padre Island, TX 78597

Cust Ph - EMail:
(956) 433-1699
bskites@hotmail.com

Authorized Driver(s): William Doan

Rental Date/Time: 1/31/2023 11:43 AM
Return Date/Time: 2/6/2023 2:43 PM

Chargeable Rental Periods: 7

Equipment	Coverage	Missing/Damage Charge	Rental Rate	Rental Charge	Actual Charges
RV - 6' x 12' Van Trailer RV2130C 4468TRL - TN	No Coverage: \$0.00	\$0.00	\$29.95	\$209.65	\$209.65

Subtotal: \$209.65
Rental Tax: \$20.97
Total Rental Charges: \$230.62

Card Type: Account: Type: Ref No.: Approved:
Visa XXXX-XXXX-XXXX-1517 PAYMENT 00185G
Entry Method: Manual **Application Label:** Visa **Merchant ID:** 4445022647115

Credit Card Payment: \$230.62
Net Paid Today: \$230.62

- I confirm that during the term of my rental there was not an accident involving the rented U-Haul equipment and no incidence where this equipment struck or otherwise caused damage to any person or property either while on a public road or private property. There was no injury or damage sustained by me or any other drivers or passengers of this equipment.

cg037352

X _____
William Doan

U-Haul Signature - (cg037352)

MobileContractClose

Kite Fest
Store Tent/Kites/Field Gear

2-6-23
V300
746.00
Jaw
201.00

SPI Kite Fest Feb. 2-4, 2023

Participant List

- | | | |
|-----|------------------------|------------------------------------------|
| 1. | Bill Doan | South Padre Island, Texas |
| 2. | Susie Doan | South Padre Island, Texas |
| 3. | John Doan | South Padre Island, Texas |
| 4. | John Bible | Nashville, Tennessee |
| 5. | John Barresi | Long Beach, Washington |
| 6. | Mishelle Sharples | Long Beach, Washington |
| 7. | Eli Russell | Medford, Oregon |
| 8. | Sara Russell | Medford, Oregon |
| 9. | Sari Becker | Abbotsford, British Columbia |
| 10. | Jim Doman | Long Beach, Washington |
| 11. | Geoff Hutton | Scottsdale, Arizona |
| 12. | Brett Marchel | New Boston, Michigan |
| 13. | Katie Marchel | New Boston, Michigan |
| 14. | Jim Cosca | Fort Washington, Maryland |
| 15. | James Fletcher | Baltimore, Maryland |
| 16. | Paul LaMasters | Germantown, Maryland |
| 17. | Marc Conklin | Midlothian, Virginia |
| 18. | Adam Schutsky | Baltimore, Maryland |
| 19. | Dave Schutsky | Baltimore, Maryland |
| 20. | Spence Watson | SeaTac, Washington |
| 21. | Paul deBakker | Oak Harbor, Washington |
| 22. | Scott Weider | Vancouver, Washington (Orlando, Florida) |
| 23. | Nic O'Neil | Oak Harbor, Washington |
| 24. | Phil Burks | Portland, Oregon |
| 25. | Barb Burks | Portland, Oregon |
| 26. | Amy Doran | Seattle, Washington |
| 27. | Connor Doran | Seattle, Washington |
| 28. | Mario DiLucca | Victoria, British Columbia |
| 29. | Micahel Boswell | Austin, Texas |
| 30. | Ben Gray | Leander, Texas |
| 31. | Cory Gray | Leander, Texas |
| 32. | Christian Baden Powell | Marble Falls, Texas |
| 33. | Eric Jensen | Austin, Texas |
| 34. | Christalina Jensen | Austin, Texas |
| 35. | Avery Jensen | Austin, Texas |

36. Andrew Scott Austin, Texas
37. Billy Ray Mladenka Freeport, Texas
38. Kat Mladenka Freeport, Texas
39. Gary Moss Sulpur, Louisiana
40. Val Deale Kensington, Maryland
41. Bryan Wagstaff Austin, Texas
42. Emily Wagstaff Roundrock, Texas
43. Sara Wagstaff Austin, Texas
44. Terry Allen San Antonio, Texas
45. Paul Allen San Antonio, Texas
46. Randy Ashley Harlingen, Texas
47. Sylvia Ashley Harlingen, Texas
48. Greg Bowers-Vest South Padre Island, Texas
49. Kayleen Bowers-Vest Marion, Texas
50. Jim Vest Marion, Texas
51. Chris Brown Paris, Maine
52. Pam Brown Paris, Maine
53. Ron Henderson St. Francis, Minnesota
54. Karen Henderson St. Francis, Minnesota
55. Doug LaRock Yakima, Washington
56. Linda LaRock Yakima, Washington
57. Deb Lenzen Prescott, Arizona
58. Mike Shaw Prescott, Arizona
59. Mike Luter San Antonio, Texas
60. Sandi Luter San Antonio, Texas
61. Robert Muise Houston, Texas
62. Franklin Wu Houston, Texas
63. Larry Sherlund Hessel, Michigan
64. Jane Sherlund Hessel, Michigan
65. Tim Sorenson Palmer, Alaska
66. Paula Villarreal Harlingen, Texas
67. Rick Villarreal Harlingen, Texas
68. Larry Ward Rockport, Texas
69. Barb Ward Rockport, Texas
70. Danny Drummond Houston, Texas
71. William Velez-Barnesett San Antonio, Texas
72. John Shamrock Houston, Texas
73. Laura Shamrock Houston, Texas
74. Jason Dalton Indianapolis, Indiana
75. Gerald Menees Denison, Texas
76. Nancy Menees Denison, Texas

- | | | |
|-----|------------------|---------------------------|
| 77. | Pat reibold | Caramel, Indiana |
| 78. | Richard May | Grinnell, Iowa |
| 79. | Jim Niehoff | Baldwin City, Kansas |
| 80. | Diane Niehoff | Baldwin City, Kansas |
| 81. | Adrian Olson | Deerwood, Minnesota |
| 82. | Jean Olson | Deerwood, Minnesota |
| 83. | Jon Bonsky | Canton, Ohio |
| 84. | Jim Martinaitis | Oregon, Illinois |
| 85. | Kris Martinaitis | Oregon, Illinois |
| 86. | Rod Decker | Dixon, Illinois |
| 87. | Coral Decker | Dixon, Illinois |
| 88. | Bobby Leeper | Brownsville, Texas |
| 89. | Sally Leeper | Brownsville, Texas |
| 90. | Dave O'Neil | Ontario, Canada |
| 91. | Norma O'Neil | Ontario, Canada |
| 92. | Ed McGuire | South Padre Island, Texas |
| 93. | Sandra McGuire | South Padre Island, Texas |
| 94. | Tommy Saenz | South Padre Island, Texas |

~ Bad Press Release ~
Submitted by South Padre Island CVB

~ WRONG DATES ~

6

January 25, 2023 • • • Welcome Home WINTER TEXAN • • • www.welcomehomecvb.com



Winter Texans Invited to Discount Day at Gladys Porter Zoo

The Gladys Porter Zoo will host its annual Winter Texan Discount Day Wednesday, February 1. On this day, Winter Texans will receive a special discounted admission rate of only \$8.00, with proof of out-of-state residence, such as a driver license or passport.

At this event, the Zoo will be giving all Winter Texans a coupon to redeem a hot cup of coffee from the Oasis concession stand. Additionally, the Education Department will be conducting free train tours throughout the day. The schedule for the tours will be as follows, if space and weather permits: 9:30 a.m., 10:30 a.m., 1:30 p.m. and 2:30 p.m.

Like last year, the Zoo will be

inviting various community entities to work together and promote their organizations and inform Winter Texans about all of the amazing things going on in the City of Brownsville. Their tables will be set up throughout Zoo grounds from 10:00 a.m. to 1:00 p.m.

Don't miss out on these great opportunities at the Gladys Porter Zoo. For more information about Winter Texan Discount Day, please contact the Gladys Porter Zoo at 956-546-7187 or visit their website at gpz.org.



GLADYS PORTER ZOO

Fly With Us at the 2023 SPI Kite Fest



The SPI Kite Fest is back for a weekend full of beautiful displays and shows that will captivate the audience. As a kid, nearly everyone flew a kite, and this is the perfect event to rekindle that childhood nostalgia. The outdoor festival will be held at the Flats, next to the South Padre Island Convention Center.

The outdoor performances will take place February 4 and 5 and will start at 10:00 a.m., with displays, performances, and food concessions

going on all day. The outdoor shows are free to the public, and everyone is encouraged to come. This is the perfect opportunity to bring the family together and check out the colorful, larger-than-life kites. The winter weather is perfect for this event, as the strong winds are ideal for flying kites, and cool temperatures allow you to relax.

For more information on the 2023 SPI Kite Fest and future events, check out sopadre.com.

South Padre Island Kite Fest Back ~ And Ready to Tie One On!

In need of sunshine and fresh gulf breezes? Then it's time to head to South Padre Island for SPI Kite Fest to watch kitefliers from around the country as they 'tie one on' for a weekend filled with amazing kites and performances.

On Feb. 3rd, 4th, & 5th, 2022 ~ Thursday Night, Friday & Saturday ~ SPI Kite Fest will descend once again on the town of South Padre Island. The festival kicks off Thursday evening with Indoor Kite Performances held at the SPI Convention Centre from 6:30 to 8:30 p.m.

The indoor performance lineup boasts an array of internationally-known kitefliers. John Barresi holds thirty-one national championship titles and was the 2018 Open Individual Unlimited Ballet champion. John will be joined by the 2014 AKA National Indoor Champion, James Fletcher (Baltimore, MD) as well as many talented fliers ~ Spence Watson (SeaTac, WA), Paul de Bakker (Oak Harbor, WA), Amy & Connor Doran (Seattle, WA), Paul Lamasters (Germantown, MD), Jim Cosca (Fort Washington, MD), Eli Russell (Medford, OR) and Brett Marchel (New Boston, MI). These amazing indoor fliers will show off their kiteflying talent as they hit the floor with their choreographed routines to a mix of jazz, swing, classic rock and pop music.

If you have never been to an Indoor Kite Performance ~ you don't know what you are missing! It is the truly the best part of kite fest. Tickets for the Indoor Kite Exhibition are \$12 per person and can be purchased or reserved in advance at B&S Kites (956-761-1248). Tickets are not available at the door.

The festival continues on Friday & Saturday (Feb. 4th & 5th) when the festival moves outdoors from 10 a.m. to 4 p.m. on the flats just north of the Convention Centre.

Kitefliers bring their magnificent 'show kites' that will be on display throughout the day. Just imagine it ~ a 150 ft. octopus, a 90 ft. gecko, a 32 ft. clownfish or a 24 ft. spinning bol ~ or maybe a sky filled with colorful trilobites. Have you ever seen a trilobite, do you even know what trilobites are?

No kite fest is complete without the individual and team performances. Three teams are scheduled to perform at this year's event ~ John Barresi with his 6-person Team KiteLife as well as Team Misfits from Baltimore, Maryland and Team End of the Line from Austin. Completing the flying roster will be a few 'Winter Texans' who have found they not only have a passion for kite flying but a talent for performing as well. Admission for the outdoor event is FREE.

For more information about kite fest and sponsoring hotels, contact B&S Kites at (956) 761-1248, by email at bskites@hotmail.com, our website www.spikitefest.com, or visit SPI Kite Fest 2022 event page on Facebook.

So . . . bring a cooler, bring a lawn chair, and definitely stay for the weekend. You'll be happy you did. You'll not only get amazing photos to share with your friends, you may decide you are never too young or too old to 'tie one on'!

SPI Kite Fest 2023 Press Releases Submitted

1. Kathy Blackwell Texas Monthly
kblackwell@texasmonthly.com
2. Editor AAA Texas Journey Magazine
journey@aaa-texas.com
3. Deanna Watson Times Record News – Wichita Falls ~ Features Editor
deanna.watson@timesrecordnews.com
4. Torin Halsey Times Record News ~ Reporter
torin.halsey@timesrecordnews.com
1301 Lamar St., Wichita Falls, TX 76301
5. Emily Spicer San Antonio Express News ~ Features Editor
ESpicer@express-news.net
6. Jim Kiest San Antonio Express News ~ Entertainment Editor
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7. Adam Young Lubbock Avalanche Journal ~ Managing Editor
ayoung@gannett.com
8. Jill Nevels-Haun Lubbock Avalanche Journal ~ Executive Editor
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9. LeAnda Staebner Lubbock Avalanche Journal ~ Content Planner
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10. Houston Chronicle Entertainment & Lifestyle
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11. Houston Chronicle Food & Travel
melissa.aguilar@chron.com
12. Matt Leclercq Star Telegram – Senior Managing Editor
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13. Tom Johanningmeier Star Telegram – Managing Editor/Projects
tjohanningmeier@star-telegram.com
14. Lynn Hayes Family Travel – Dallas News
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15. Dallas News Entertainment Release
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16. Erin Booke Dallas Morning News – Texas Travel Reporter
ebooke@dallasnews.com
17. Tom Huang Dallas Morning News – Editor/Features
Thuang@dallasnews.com
18. June Naylor 360 West Magazine – Dallas (Texas Travel)
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19. Andy Alford Austin Statesman ~ Managing Editor
aalford@statesman.com
20. Kelsey Bradshaw Austin Statesman ~ Arts & Culture Reporter
kbradshaw@statesmand.com
21. Sharon Chapman Austin Statesman ~ Features
schapman@statesman.com
22. Mark Fagan Austin Chronicle Calendar Events
calendar@austinchronicle.com

23. Bryan Hale KGBT Weather
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24. KGBT KGBT
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25. Tim Smith KRGV Weather
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26. John Kittleman KRGV General Manager
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27. Danielle Banda KVEO – Valley Por Vida – ‘Feature’
Dbanda@kveo.com
28. Kristi Collier Welcome Home RGV
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29. Lisa Seiser Valley Morning Star ~ Editor
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30. Rick Kelley Valley Morning Star ~ Reporter
rkelly@valleystar.com
31. Ryan Henry Brownsville Herald – Editor
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32. Patricia McGrath The Parade
sales@portisabelsouthpadre.com
33. Parade Editor The Parade
paradeeditor@portisabelsouthpadre.com
34. Alexandria Bailey Port Isabel – South Padre Press
editor@portisabelsouthpadre.com
35. David Gonzalez Coastal Current
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36. Editor Winter Texan Times
carina@wintertexantimes.com
37. Dan Brunson Winter Texan Times ~ Publisher
dan@wintertexantimes.com
38. J. Foley The Monitor
jfoley@themonitor.com
39. Daniel Prentice Kiting Magazine ~ Editor
kitepub@gmail.com
40. Phillip Whitaker American Kitefliers Association ~ President
President@aka.kite.org

Calendars

KRGV.com
Valley Central.com
Texas Highways
Welcome Home RGV
Nic O’Neil
Lubbock Avalanche Jmnl
Port Isabel Press
Texas

Community Calendar
Community Calendar
texasevents@txdot.gov (email address)
calendar@welcomehomergv.com (Laurie ~ Flyer)
AKA Events calendar ~ kite.org/calendar
lifeclerk@lubbockonline.com
Calendar of Events
TourTexas.com Events

American Kiteflier Association ~ Press Releases/Festival Flyers to Region Directors

Region 1 ~ New England	CT NH MA ME RI VT NY
Gary Engvall	RD1@aka.kite.org
Region 2 ~ Northeast	NJ PA NY
Kurtis Jones	RD2@aka.kite.org
Region 3 ~ Mid Atlantic	DC DE MD VA WV
Mike Klaiber	RD3@aka.kite.org
Region 4 ~ Southeast	AL FL GA KY MS PR NC SC TN
Greg Lamoureux	RD4@aka.kite.org
Region 5 ~ Great Lakes	MI OH
Mike Dertien	RD5@aka.kite.org
Region 6 ~ Midwest	IA IL IN MN WI
Dale Bowden	RD6@aka.kite.org
Region 7 ~ Great Plains	CO KS MO ND NE SD UT WY
Sherman Myers	RD7@aka.kite.org
Region 8 ~ South Central	AR LA NM OK TX
Phillip Whitaker	RD8@aka.kite.org
Region 9 ~ Intermountain	ID MT OR
PV Nguyen	RD9@aka.kite.org
Region 10 ~ Northwest	AK WA
Pamela Knight	RD10@aka.kite.org
Region 11 ~ N. California	Northern CA NV
Darril dela Torre	RD11@aka.kite.org
Region 12 ~ Southwest	Southern CA AZ HI
Don Fox	RD12@aka.kite.org
Region 13 ~ International	Rest of World
Gary Mark, Oakville, Ontario, Canada	RD13@aka.kite.org

Festival Flyers to Kite Clubs

S.H.A.R.K	Houston, TX ~ Facebook
Dallas Kite Club	Dallas, TX ~ Facebook
Coastal Bend Sky Pirates	Rockport, TX ~ Facebook
Surfside Flyers Kite Club	Freeport, TX ~ Facebook
Kansas City Kite Club	Lee's Summit, MO ~ Facebook
Illinois Kite Enthusiasts	Charleston, IL ~ Facebook
Fly Pittsburgh Kite Club	conEngels@kitemail.com
Hoosier Kitefliers Society	South Bend, IN ~ mcmanmon1@gmail.com
Wings over Washington	Washington, DC ~ Facebook
Wind Weavers	Abilene, TX ~ Judyabilene@aol.com
Wisconsin Kitefliers Club	Michael Sherman ~ info@wisconsinkitersclub.com
Kite Flying Fun	Facebook Community Page
Alex Garcia	Fox 29 ~ Chief Meteorologist San Antonio

Direct Mail Marketing to RV Parks ~ Kite Fest Poster

Alamo Palms	Alamo
Alamo Rec-Veh Park	Alamo
Alamo Rose RV Resort	Alamo
Bentsen Grove Resort	Palmview
Bentsen Palm RV Park	Mission
Bentsen Palm Village	Mission
Bit-O-Heaven	Donna
Bluebonnet RV Park	Mission
Canyon Lake RV Resort	Mission
Casa Del Sol RV Resort	Donna
Chimney Park RV Resort	Mission
Circle T RV Park	Mission
Citrus RV Park	Edinburg
Citrus Valley RV Park	McAllen
Country Sunshine	Weslaco
Eastgate RV Park	Harlingen
El Valle Del Sol	Mission
Fiesta Village	Mission
Fig Tree RV Resort	Harlingen
First Colony RV Park	San Benito
Four Seasons RV Park	Zapata
Fun N Sun Resort	San Benito
J Five RV Park	Mission
Kenwood RV Resort	La Feria
Lake Texano Resort	Hildago
Lakefront Lodge	Zapata
Lakewood RV Park	Harlingen
Lazy Palms Ranch	Edinburg
Leisure Valley Ranch	Mission
Leisure World Village	Weslaco
Llano Grande	Mercedes
Magnolia RV Park	Donna
McAllen Mobile Park	McAllen

Mission Bell – Tradewinds	Mission
Mission Garden	Mission
Mission West Resort	Palmview
Monte Cristo	Edinburg
Oleander Acres	Mission
Orange Grove RV Park	Edinburg
Palm Gardens	Harlingen
Palm Shadows	Donna
Palmdale RV Resort	Los Fresnos
Paradise Park	Harlingen
Paradise Park	McAllen
Paradise Resort Estates	Pharr
Paradise South RV Park	Mercedes
Park Place RV Resort	Harlingen
Pharr South Park	Pharr
Pine to Palm Resort	Weslaco
Pleasant Valley Ranch	Mission
Port Isabel Park Center	Port Isabel
Ranchero Village	Weslaco
Restful Valley Ranch	Mission
Rio Valley Estates	Weslaco
River Bend RV Resort	Brownsville
Seven Oaks Resort	Mission
Siesta Retirement	Weslaco
Sleepy Valley Resort	Mission
Snow to Sun RV Park	Weslaco
South Padre KOA	South Padre Island
Southern Comfort	Weslaco
Split Rail RV Park	Mission
Sunlight Trailer Park	McAllen
Sunset Palms	Brownsville
Sunshine RV Resort	Harlingen
Texan Mobile Home Park	McAllen
Texas Trails RV Resort	Pharr
Tip-O-Texas	Pharr

Trails End RV Park	Weslaco
Triple B RV Park	McAllen
Trophy Gardens RV Resort	Alamo
Tropic Star RV Resort	Pharr
Tropic Winds Resort	Harlingen
Tropical Trails	Brownsville
Twin Lakes RV Park	Mission
Valley View Estates	Mission
Victoria Palms Resort	Donna
Weslaco Trailer Park	Weslaco
Winter Green Estates	Mission
Winter Haven Village	Pharr
Winter Haven	Brownsville
Winter Ranch RV Resort	Alamo

SPI Kite Fest 2023
Rio Grande Valley RV Parks
Emailed & Hand Delivered Flyers
Park Director/Activities Director

[Parks from wintertexaninfo.com](http://wintertexaninfo.com) & Rio Grande Valley Park Directory

Alamo, Texas

1. Alamo Country Club
2. Alamo Palms Mobile Park
3. Alamo Paradise Acres
4. Alamo Rec-Veh Park
5. Alamo Rose RV Resort
6. Bibleville Conference Grounds
7. Casa Del Valle
8. Trophy Gafdens RV Park
9. Winter Ranch RV Resort

Brownsville, Texas

10. Breeze Lake Campground
11. Gulf Trailer Park
12. Honeydale MH & RV Park
13. Paul's RV Park
14. River Bend Resort

Donna, Texas

15. Big Valley Trailer Park
16. Bit-O-Heaven RV & MH Park
17. Casa Del Sol
18. Palm Shadows RV Park
19. Victoria Palms Resort

Edinburg, Texas

20. Citrus Mobile and RV Park
21. Lazy Palms Ranch
22. Orange Grove RV Park

Harlingen, Texas

23. Ash Grove RV Park
24. Carefree Valley Resort
25. Cottonwood Country Club
26. Dixieland MH Park
27. Eastgate MH & RV Park
28. Lakewood RV Resort
29. Palm Gardens Resort
30. Paradise Park
31. Park Place Estates
32. Posada Del Sol RV Resort
33. Sunshine RV Resort
34. Tropic Winds Resort

La Feria, Texas

35. Kenwood RV & MH Resort
36. VIP-La Feria RV Park

McAllen, Texas

37. Citrus Valley RV Park
38. Homestead Mobile Home & RV
39. McAllen Mobile Home Park
40. Sunlight Trailer Park

Mercedes, Texas

41. Llano Grande Lake Park Resort
42. Paradise South

Mission, Texas

43. Americana RV Park
44. Bentsen Grove Resort
45. Bentsen Palm Village RV Resort
46. Bluebonnet RV Park
47. Canyon Lake RV Resort
48. Chinmney Park RV Resort
49. Circle T RV Park
50. Citrus Mobile RV
51. El Valle Del Sol
52. Fiesta Village
53. Hidden Valley Ranch
54. Mission Gardens Resort
55. Mobile Garden Community
56. Oleander Acres
57. Pleasant Valley Resort
58. Seven Oaks Resort
59. Sleepy Valley Resort
60. Split Rail RV Park
61. W&I Resort

Pharr, Texas

62. Citrus Bay Village
63. Paradise Park
64. Texas Trails RV Resort
65. Tip-O-Texas RV Resort
66. Tropic Star RV & MN Resort
67. Winter Haven MH Village

Port Isabel, Texas

68. Park Center

San Benito, Texas

69. First Colony MH & RV Park
70. Fun N Sun Resort
71. Palmdale RV Resort
72. Treasure Lake HOA MH Park

Weslaco, Texas

73. Country Sunshine
74. Leisure World RV Resort
75. Magic Valley RV Park
76. Pine to Palm
77. Rancho Village
78. Rio Valley Estates

79. Snow to Sun RV Park
80. Trails End RV Resort
81. Four Seasons RV/MH Park
82. Lakefront Lodge

Parks ~ Winter Texan Times Directory

83. 1015 Park RV
84. 4 Seasons RV
85. Adobe Wells HO
86. Aladdin Villas Subd.
87. Alamo Rose RV Resort
88. Ash Grove RV Park
89. Autumn Acres MH & RV Resort
90. Bentsen Palm Village RV Resort
91. Bentsen Palms RV Park
92. Bibleville Conference Grounds
93. Big Valley Trailer Park
94. Bit-O-Heaven RV & MH Park
95. Bluebonnet RV Park
96. Breeze Lake Campground
97. Canyon Lake RV Resort
98. Carefree Valley Resort
99. Casa Del Sol MH/RV Resort
100. Circle T RV Park
101. Citrus Mobile & RV Park
102. Citrus Valley RV Park
103. Cottonwood Country Club
104. Country Rose RV Park
105. Country Sunshine
106. Countryside RV & MH Park
107. Crooked Tree Campland
108. Eastgate MH & RV Park
109. El Ranchito RV Park
110. El Valle de la Luna
111. El Valle Del Sol
112. Eldorado Acres RV Park
113. Encore's Paradise South
114. Fiesta Village
115. Fig Tree RV Resort
116. Fun N Sun Resort
117. Green Gate Grove
118. Hummingbird Cove
119. Leisure World MH Village
120. Lemon Tree RV Inn
121. Llano Grande Lake Park Resort
122. Long Island Village
123. Magnolia RV Park
124. McAllen Mobile Park

125. Melody Lane Christian Renewal
126. Mission Bell – Tradewinds
127. Monte Cristo Golf Club
128. Oleander Acres
129. Palm Gardens MH & RV
130. Palm Resaca MH Park
131. Palm Shadows
132. Paradise Park - McAllen
133. Paradise Park - Harlingen
134. Paradise Resort Estates
135. Park Place RV Resort
136. Pharr South Park
137. Pine to Palm Resort
138. Plantation Country Club
139. Posada Del Sol
140. Ranchero Village
141. Rio Valley Estates
142. Seaway Village
143. Seldom Rest Ranch
144. Seven Oaks Resort
145. Siesta Mobile Home Park
146. Siesta Retirement Village
147. Sleepy Valley Resort
148. Snow to Sun RV Park
149. Split Rail RV Park
150. Sunlight Trailer Park
151. Texan Mobile Home Park
152. Texas Trails RV Resort
153. The Homestead
154. Tip-O-Texas
155. Trophy Gardens RV Resort
156. Tropic Star RV Resort
157. Tropical Trail MH Park
158. Twin Palms RV Resort
159. Valley View Estates
160. Victoria Palms Resort
161. VIP – La Feria RV Park
162. VIP – La Feria RV Park West
163. W & I Resort
164. Winter Haven MH Village
165. Winter Ranch RV Resort

Hand Delivered Flyers to Activities Directors

1. Alamo Palms RV Park – Alamo
2. Alamo Rec-Veh Park – Alamo
3. Alamo Rose RV Resort – Alamo
4. Bentsen Palm Village RV – Mission
5. Bit-O-Heaven – Donna

6. Canyon Lake – Mission
7. Casa Del Sol ~ Donna
8. Casa Del Valle – Alamo
9. Chimney Park ~ Mission
10. Cottonwood ~ Mission
11. Country Sunshine – Weslaco
12. Eldorado Acres ~ Mission
13. Fiesta Village ~ Mission
14. First Colony ~ San Benito
15. Fun N Sun RV ~ San Benito
16. Green Gate ~ Palmview
17. Kenwood RV Resort – LaFeria
18. Lakeside ~ Harlingen
19. Lakewood RV Resort – Harlingen
20. Lamplighter RV Park ~ Mission
21. Lemon Tree ~ Mission
22. Llano Grande – Mercedes
23. Magic Valley ~ Weslaco
24. Mission Ball RV ~ Mission
25. Orange Grove RV Park – Edinburg
26. Palmdale RV Resort ~ San Benito
27. Paradise Park Resort ~ Harlingen
28. Paradise South Resort – Mercedes
29. Pine to Palm ~ Weslaco
30. Seven Oaks ~ Mission
31. Sleepy Valley ~ Mission
32. Snow to Sun RV Resort – Weslaco
33. Southern Comfort RV ~ Weslaco
34. Sunshine RV Resort ~ Harlingen
35. Texas Trails – Pharr
36. Trophy Gardens – Alamo
37. Tropic Star – Pharr
38. Val's Kountry Corral ~ Mission
39. Victoria Palms – Donna
40. W & I Resort ~ Mission
41. Winter Ranch – Alamo



Kite Festival

Friday & Saturday

Feb. 3rd & 4th

Fri. ~ 10 a.m. - 4 p.m.

Sat. ~ 10 a.m. - 3 p.m.

~ Outdoor Admission Free ~

North of the Convention Centre

~ South Padre Island ~

Indoor Kite Performances

Thursday Night - Feb. 2nd, 2023 ~ 6:30 - 8:30 p.m.

South Padre Island Convention Centre

Tickets \$12 per person

Limited Seating - Advance Tickets Required

Call for Reservations ~ B&S Kites ~ 956-761-1248

Tickets on Sale NOW !

Tickets must be picked up at B&S Kites on or before Jan. 22nd

B&S Kites

Phone ~ (956) 761-1248

Email ~ spikitefest@hotmail.com

Website ~ www.spikitefest.com

Sponsored by:



Cameron
County
Park
System

Sand Castle Village



THE ART BUSINESS INCUBATOR SPI

OPEN EVERYDAY 11AM-7PM
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ART GALLERY | CLASSES | EVENTS | STUDIOS



Indoor Kite Performances

~ Thursday Night ~
February 2nd, 2023
6:30 - 8:30 p.m.

South Padre Island Convention Centre
Tickets \$12 ~ Limited Seating
Advance Tickets Required

~ Tickets on Sale Now ~
Call B&S Kites ~ (956) 761-1248



Outdoor Festival ~ Admission Free
Fri., Feb. 3rd ~ 10 a.m. to 4 p.m.
& Sat., Feb. 4th ~ 10 a.m. to 3 p.m.

B&S Kites
Phone ~ (956) 761-1248
Email ~ spikitefest@hotmail.com
Website ~ www.spikitefest.com

From SPI Kite Fest to the inaugural ATX Open, we've compiled events to keep you busy in February.

Texas Highways Magazine <letters@texashighways.com>

Sun 1/15/2023 2:37 PM

To: bskites@hotmail.com <bskites@hotmail.com>

[view in browser](#) | texashighways.com



EVENTS

CALENDAR

FEBRUARY
2023

Advertisement



Photo by Kevin Stillman

Feb. 2-4, South Padre Island

SPI Kite Fest

Founded by South Padre Island kite shop owners Bill and Susie Doan, the SPI Kite Festival lets everyone “tie one on.” For more than 20 years, people from across the country have come to this festival to watch hundreds of colorful kites fill the sky along the beach or fly indoors at the Convention Centre, where professional flyers show off their skills. The outdoor event offers kite shows, food, and family-friendly activities.

spikitefest.com

(<https://www.burbio.com/groups/b-s-kites-4f196765-833f-4255-aac0-199077bef0d3>)

Online Calendars
of Events

B&S Kites

[Edit Organization Info \(https://www.burbio.com/groups/b-s-kites-4f196765-833f-4255-aac0-199077bef0d3/edit\)](https://www.burbio.com/groups/b-s-kites-4f196765-833f-4255-aac0-199077bef0d3/edit)

[View details](#) ▾

 Your events on this calendar will be automatically added to the KRGVida Community Calendar

[Create Event \(https://www.burbio.com/groups/b-s-kites-4f196765-833f-4255-aac0-199077bef0d3/new_event\)](https://www.burbio.com/groups/b-s-kites-4f196765-833f-4255-aac0-199077bef0d3/new_event)

Thursday February 2 6:30pm - 8:30pm CST

SPI Kite Fest - Indoor Kite Performances

Indoor Kite Performances ~ South Padre Island Convention Centre ~ Limited Seating ~ Tickets \$12 ~ Advance Tickets Required ~ Phone 956-761-1248 ~ www.spikitefest.com (<http://www.spikitefest.com>)

7355 Padre Blvd.  (<http://maps.google.com/?q=7355+Padre+Bld>)

[Edit](#) [Delete](#) [Image](#)

Friday February 3 10:00am - 4:00pm CST

SPI Kite Fest ~ Outdoor Kite Festival

Outdoor Kite Festival ~ On Flats ~ Beside South Padre Island Convention Centre ~ Admission Free ~ www.spikitefest.com (<http://www.spikitefest.com>)

7355 Padre Blvd.  (<http://maps.google.com/?q=7355+Padre+Bld>)

[Edit](#) [Delete](#) [Image](#)

Saturday February 4 10:00am - 3:00pm CST

SPI Kite Fest ~ Outdoor Kite Festival

Outdoor Kite Festival ~ On Flats ~ Beside South Padre Island Convention Centre ~ Admission Free ~ www.spikitefest.com (<http://www.spikitefest.com>)

7355 Padre Blvd.  (<http://maps.google.com/?q=7355+Padre+Bld>)

[Edit](#) [Delete](#) [Image](#)

Submission Confirmation

Please save this page for your records.

Event Submission Successful

Event Summary



SPI Kite Fest - Indoor Kite Performances

Thu 2/2/23 06:30 pm to 08:30 pm

South Padre Island Convention Centre, 7355 Padre Blvd., South Padre Island, TX

Event Submission Details

Submission ID: 2793007

Calendar: ValleyCentral.com

Submitter: bskites@hotmail.com

Timestamp: Jan 4, 2023 7:53 PM GMT+00:00

Thank you for submitting your event. Upon approval it will appear online on [ValleyCentral.com](#).

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Note: Please do not submit the same event more than once to this platform or it may create duplicates and delay publication

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Submission Confirmation

Please save this page for your records.

Event Submission Successful

Event Summary



SPI Kite Fest ~ Outdoor Kite Festival

Fri 2/3/23 10:00 am to 04:00 pm

Has additional dates

On: Flats ~ Beside SPI Convention Centre, 7355 Padre Blvd., South Padre Island, TX

Event Submission Details

Submission ID: 2793942

Calendar: ValleyCentral.com

Submitter: bskites@hotmail.com

Timestamp: Jan 4, 2023 8:02 PM GMT+00:00

Thank you for submitting your event. Upon approval it will appear online on [ValleyCentral.com](#).

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Note: Please do not submit the same event more than once to this platform or it may create duplicates and delay publication

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January 17, 2023
Only 13 days until the Winter Texan Expo!



About Connect Area Guide Upcoming Events Publications Tours & Travel

Events > Festivals & Events > SPI Kite Fest

Select Language

SPI Kite Fest

Date: Feb 03 - Feb 04, 2023

Location(s):

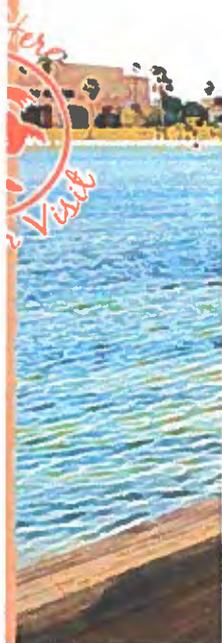
South Padre Island Convention Center - (956) 761-3000

Category(s):

Festivals & Events



7355 Padre Blvd, SPI, South Padre Island Convention Center, On the Flats. Free admission. Bring a lawn chair. (956) 761-1248.



Kite Festival
Friday & Saturday
Feb. 3rd & 4th
Fri. - 10 a.m. - 4 p.m.
Sat. - 10 a.m. - 3 p.m.
- Outdoor Admission Free -
North of the Convention Centre
- South Padre Island -

Indoor Kite Performances
Thurs. Night - Feb. 2nd, 2023 - 6:30 - 8:30 p.m.
South Padre Island Convention Centre
Tickets \$12 per person
Limited Seating - Advance Tickets Required
Call for Reservations - B&S Kites - 956-761-1248
Tickets on Sale NOW!
Tickets must be picked up at B&S Kites on or before Jan. 22nd

Invited Performers
Team KiteLife - John Rowland, Scott Marchal
Jim Dorman, Bud Burden, Ed & Sara Rowell
Hells of NOW - James Fletcher
Jim Conner, Marc Castella & Paul Leffertson
Space Station - Paul de Belder - Scott Whitty
Hells of NOW - Steve De Hoop - Amy & Casson Dorman
B&S Kites
Phone - (956) 761-1248
Email - spikitefest@bbskites.com
Website - www.spikitefest.com

Up

TEXAS

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South Padre Island

SPI Kite Fest

Feb. 2-4

South Padre Island Convention Center, 7355 Padre Blvd.

Watch professional flyers showcase their skills in both outdoor and indoor performances. Food concessions are available.

sopadre.com/event/spi-kite-fest-2023-869



Close

San Angelo

Friday

By: [unreadable]

[Plan Your Event](#)[Select Package](#)

Your Event



SPI Kite Fest ~ Indoor Kite Performances

February 2nd 2023, 6:30 pm

Location: [South Padre Island](#)

Category: [Festivals](#)

SPI Kite Fest ~ Indoor Kite Performances

January 4th 2023, 2:33 pm

Location: [South Padre Island](#)

Category: [Festivals](#)


[Plan Your Event](#)

[Select Package](#)

Your Event



SPI Kite Fest - Outdoor Kite Festival

February 3rd 2023, 10:00 am

Location: [South Padre Island](#)

Category: [Festivals](#)

SPI Kite Fest - Outdoor Kite Festival

January 4th 2023, 2:46 pm

Location: [South Padre Island](#)

Category: [Festivals](#)

Promote your event to 1 relevant event listing sites, calendars, industry publications, online magazines, specialized press, local radio & news sites within 24 hours to reach a large audience, access insightful reporting and engage with new targeted customers

1

Publishers Available

This portion of the site is intended for users of the TourTexas.com website.

My Events

Title	Dates	Active	
SPI Kite Fest - Outdoor Kite Festival FESTIVAL - South Padre Island	02/03/2023 → 02/04/2023	Yes	Edit
SPI Kite Fest - Indoor Kite Performances FESTIVAL - South Padre Island	02/02/2023 → 02/02/2023	Yes	Edit

Events Around Texas

Big-time rodeos, spectacular air shows, food and wine festivals, musical performances. You name it, Texas has it. Every month, there are many events held across the Lone Star State. To find out what's going on near you, check out our Texas events calendar below.

[Click here to Filter Results or enter date range](#)

Currently viewing Feb 2, 2023 - Feb 3, 2023

Feb 02, 2023

SPI Kite Fest ~ Indoor Kite Performances

Feb 02, 2023
7355 Padre Blvd
South Padre Island, TX 78597

Texas Hill Country Wineries

Jan 30, 2023 - Feb 24, 2023
Participating Texas Hill Country Wineries
Fredericksburg, TX 78624

Farley Boat Works Weekly Lecture Series

Jan 09, 2023 - Feb 27, 2023
403 N. Allister St
Port Aransas, TX 78373

Main Street Market

Sep 10, 2022 - May 13, 2023
224 E. 5th
Corsicana, TX 75110



Feb 03, 2023

"Run for your Wife"

Feb 03, 2023 - Feb 19, 2023
 Hill Country Arts Foundation - 120 Point Theatre Rd.
 Ingram, TX 78025

Port Aransas Art Center 1st Friday: Celebrating the Return of the Whooping Crane

Feb 03, 2023
 104 N. Allister St.
 Port Aransas, TX 78373

SPI Kite Fest ~ Outdoor Kite Festival

Feb 03, 2023 - Feb 04, 2023
 7355 Padre Blvd.
 South Padre Island, TX 78597

Texas Hill Country Wineries

Jan 30, 2023 - Feb 24, 2023
 Participating Texas Hill Country Wineries
 Fredericksburg, TX 78624

Farley Boat Works Weekly Lecture Series

Jan 09, 2023 - Feb 27, 2023
 403 N. Allister St.
 Port Aransas, TX 78373

Main Street Market

Sep 10, 2022 - May 13, 2023
 224 F. 5th



Re: [EXT] SPI Kite Fest

Alex Garcia <avgarcia@sbgvtv.com>

Wed 1/4/2023 10:38 PM

To: Bill - Susie Doan <bskites@hotmail.com>

Thanks Bill! I'll put it on the calendar and mention it on air.



Alex Garcia, CBM
Weather Team Lead
Chief Meteorologist FOX29



From: Bill - Susie Doan <bskites@hotmail.com>

Date: Wednesday, January 4, 2023 at 4:19 PM

To: Alex Garcia <avgarcia@sbgvtv.com>

Subject: [EXT] SPI Kite Fest

CAUTION: This email originated from outside of Sinclair. Do not click links or open attachments unless you recognize the sender and know the content is safe.

Alex

Just wanted to let you and Tim (Smith) both

know that Kite Fest is returning in February

again this year. Hope all is well with you

Bill

B&S Kites ~ South Padre Island

Sent from Mail for Windows



Kite Festival

Friday & Saturday
Feb. 3rd & 4th

Fri. - 10 a.m. - 4 p.m.

Sat. - 10 a.m. - 3 p.m.

- Outdoor Admission Free -

North of the Convention Centre
- South Padre Island -

Indoor Kite Performances

Thursday Night - Feb. 2nd, 2023 - 6:30 - 8:30 p.m.

South Padre Island Convention Centre

Tickets \$12 per person

Limited Seating - Advance Tickets Required

Call for Reservations - B&S Kites - 956-761-1248

Tickets on Sale NOW !

Tickets must be picked up at B&S Kites on or before Jan. 22nd

Sponsored by:



B&S Kites

Phone - (956) 761-1248

Email - spikitefest@hotmail.com

Website - www.spikitefest.com



event

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PROMOTE YOUR EVENT



FEB 2



Indoor Kite Performances ~ Limited Seating ~ Tickets \$12 ~ Advance Tickets Required ~ Tickets NOT available at the door!

World-renowned kitefliers will be performing to music. For more formation visit the festival website @ www.spikitefest.com or call B&S Kites @ 956-761-1248

Festivals South Padre Island

SPI Kite Fest ~ Indoor Kite Performances

THU FEB 2 4:00PM - 8:00PM

South Padre Island Convention Center

1700 Padre Blvd, Suite 1000
South Padre Island, TX 78597

Free

MORE DETAILS



View on Google Maps Get Directions

Promoted by Susie Doan
Website
201-988-1000
201-988-1000



FEB 3

SPI Kite Fest - Outdoor Kite Festival

From 10:00 AM to 03:00 PM

South Padre Island Convention Center

1000 Padre Boulevard
South Padre Island
77591



Outdoor Kite Festival - Free Admission - On Flats - Beside South Padre Island Convention Centre
Fri. Feb. 3rd, 2023 - 10 a.m. to 4 p.m. & Sat. Feb. 4th, 2023 - 10 a.m. to 3 p.m. - www.spikitefest.com

Outdoor Kite Festival - Individual and Team Performances - Huge Show Kites. Admission is FREE. Bring a lawn chair.

Festivals South Padre Island

MORE DETAILS



View on Google Maps Get Directions

Promoted by Susie Doan

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- Profile phone



KRGV Tim Smith

Chief meteorologist for KRGV CHANNEL 5 NEWS, the Rio Grande Valley's news channel

Page · News personality

(956) 968-5555

tim@krgv.com

krgv.com

Send message

Typically replies in days



Write a comment .



Top fan

Alyssa Michelle
How cool! 🤩

Like Reply 4d

View more comments



KRGV Tim Smith ✓

5d · 🌐

Good times on the island this weekend! Sunshine returns in time for the SPI Kite Fest!

Photos

[See all photos](#)



Indoor Kite Performances

Thurs. Night - Feb. 2nd, 2023
South Padre Island Convention Centre
6:30 to 8:30 p.m.
Limited Seating - Advance tickets required!

Outdoor Kite Festival

Fri. & Sat. - Feb. 3rd & 4th, 2023
On the Flats - South Padre Island
Fri. 10 a.m. to 4 p.m. - Sat. 10 a.m. to 3 p.m.

SPI Kite Fest 2023

February 2nd, 3rd & 4th, 2023
South Padre Island, Texas



~ SPI Kite Fest 2023 ~
Free Indoor Kite Demos ~ Fri. Feb. 3rd
Outdoor Kite Festival ~ Sat. Feb. 4th
Due to weather conditions ~ Friday's
kite festivities will be held inside the
South Padre Island Convention Centre
~ Food ~ Festivities ~ Fun

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Beautiful South Padre Island, Texas

Indoor Kite Performances

Thurs. ~ Feb. 2nd, 2023 ~ 6:30 - 8:30 p.m.
 South Padre Island Convention Centre
 Advance tickets required ~ Limited Seating
 Taking Reservations Now !

Outdoor Kite Festival

Fri. & Sat. - Feb. 3rd & 4th, 2023
 Fri. 10 a.m. - 4 p.m. ~ Sat. 10 a.m. - 3 p.m.
 On the flats - SPI Convention Centre



SPI Kite Fest 2023

February 2nd, 3rd & 4th, 2023
South Padre Island, Texas



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Hotel Sponsors ~ Ask for SPI Kite Fest Rate !

For hotel reservations ~ click on links below

Isla Grand Beach Resort ~ 956-761-6511

The Inn at SPI ~ 956-761-5658

Courtyard by Marriott ~ 956-433-0590

Holiday Inn Express ~ 956-761-8844

Ramada ~ 956-761-4744

Hilton Garden Inn ~ 956-761-8700

La Quinta ~ 956-772-7000

La Copa Inn ~ 956-761-6000

SPI Kite Fest 2023

February 2nd, 3rd & 4th, 2023
South Padre Island, Texas



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Indoor Kite Performances

Thursday ~ February 2nd, 2023
 ~ 6:30 p.m. to 8:30 p.m. ~
 South Padre Island Convention Centre
 Admission ~ \$12.00 per person

~ Limited Seating ~
 Advance tickets required !

Tickets available at
 B&S Kites ~ 956-761-1248

Tickets must be picked up
 @ B&S Kites

Scott Weider- South Padre Island K...



Spencer Watson - Stack Indoors - S...



Seating limited to 800

SPI Kite Fest 2023

February 2nd, 3rd & 4th, 2023
South Padre Island, Texas



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Outdoor Kite Festival

Friday & Saturday

February 3rd & 4th, 2023

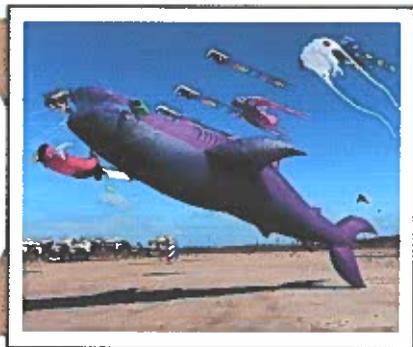
Fri. ~ 10 a.m. to 4 p.m. & Sat. ~ 10 a.m. to 3 p.m.

On the flats ~ Next to SPI Convention Centre

Admission ~ Free

Show Kites ~ Kite Performances ~ Fun ~ Food

~ Bring a lawn chair, stay all day ~



SPI Kite Fest 2023

February 2nd, 3rd & 4th, 2023
South Padre Island, Texas



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Banquet & Silent Auction



Saturday, February 4th, 2023 ~ 6:30 p.m.
Isla Grand beach Resort

~ Limited Seating ~ Mexican Buffet ~
Advance tickets required !
Tickets available at B&S Kites
956-761-1248





John Barresi



Eli Russell



Brett Marchel

Sara Russell



Jim Doman



Sari Becker

Meshelle Sharples



Geoff Hutton

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SPI Kite Fest 2023

February 2nd, 3rd & 4th, 2023
South Padre Island, Texas



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Team Kitelife

John Barresi ~ Ocean Shores, Washington
 Brett Marchel ~ New Boston, Michigan
 Eli & Sara Russell ~ Medford, Oregon
 Jim Doman ~ Denver, Colorado
 Sari Becker ~ Abbotsford, British Columbia, Canada
 Meshelle Sharples ~ Ocean Shores, Washington
 Geoff Hutton ~ Scottsdale, Arizona

South Padre Island Texas Kite Fest 2022...





James Fletcher



Marc Conklin



Jim Cosca



Paul Lamasters

SPI Kite Fest 2023

February 2nd, 3rd & 4th, 2023
South Padre Island, Texas



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Team ~ Misfits of W.D.W.

James Fletcher ~ Baltimore, Maryland
Jim Cosca ~ Fort Washington, Maryland
Marc Conklin ~ Midlothian, Virginia
Paul Lamasters ~ Germantown, Maryland

South Padre Island Texas Kite Fest 2022 MisFits ...





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Michael Boswell



Cory Gray
Field Crew



SPI Kite Fest 2023

February 2nd, 3rd & 4th, 2023
South Padre Island, Texas



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Team End of the Line

Jim Cox, Laurie Ramos, Ben Gray & Michael Boswell ~ Austin, Texas



Jim Cox

Laurie Ramos

Ben Gray



SPI Kite Fest 2023

February 2nd, 3rd & 4th, 2023
South Padre Island, Texas



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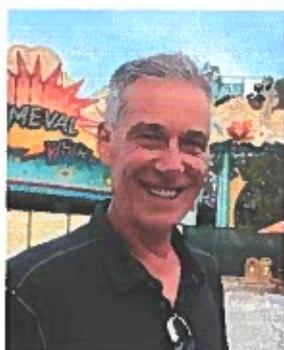
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Scott Weider

Vancouver, Washington

2019 South Padre Island Indoor Kite Performance



SPI Kite Fest 2023

February 2nd, 3rd & 4th, 2023
South Padre Island, Texas



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Spence Watson
Bellevue, Washington

2020 South Padre Island Indoor Kite Performance



James Fletcher

Share



Facebook Watch

SPI Kite Fest 2023

February 2nd, 3rd & 4th, 2023
South Padre Island, Texas



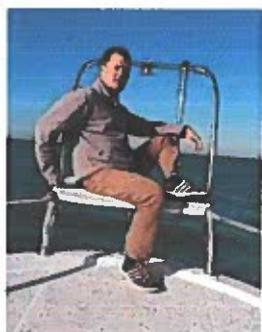
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Paul deBakker

Oak Harbor, Washington

2020 South Padre Island Indoor Kite Performance



Muse - Algorithms

2022 South Padre Island Indoor Kite Performance

SPI Kite Fest 2023

February 2nd, 3rd & 4th, 2023
South Padre Island, Texas



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Amy Doran

Amy & Connor Doran

Seattle, Washington

2022 South Padre Island Indoor Kite Performance



Connor Doran

SPI Kite Fest 2023

February 2nd, 3rd & 4th, 2023
South Padre Island, Texas



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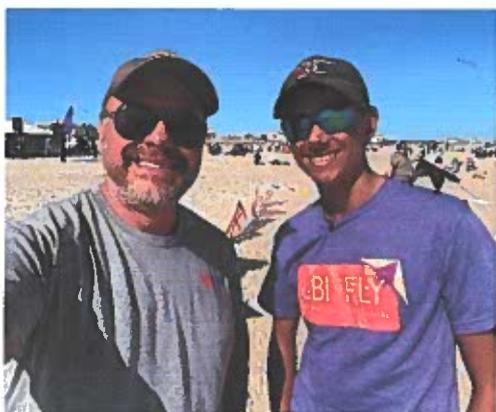
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Dave & Adam Schutsky

Dave & Adam Schutsky

Baltimore, Maryland

Adam Schutsky ~ Indoor Kite Performanc
2022 Wildwood New Jersey

SPI Kite Fest 2023

February 2nd, 3rd & 4th, 2023
South Padre Island, Texas



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South Padre Island Convention Centre***

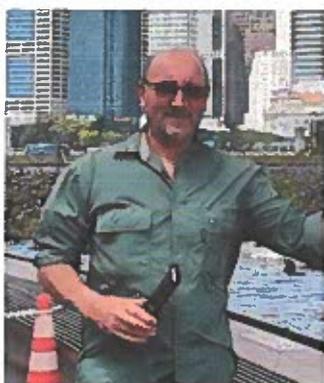
~ Food ~ Festivities ~ Fun

[Home](#)
[Hotels](#)
[Indoor](#)
[Outdoor](#)
[Banquet](#)
[Invited Flyers 2023](#)
[Festival Information](#)
[Contact](#)

Mario DiLucca

Victoria, British Columbia, Canada

2019 South Padre Island Indoor Kite Performance



SPI Kite Fest 2023

February 2nd, 3rd & 4th, 2023
South Padre Island, Texas



~ SPI Kite Fest 2023 ~

Free Indoor Kite Demos ~ Fri. Feb. 3rd

Outdoor Kite Festival ~ Sat. Feb. 4th

***Due to weather conditions ~ Friday's
kite festivities will be held inside the
South Padre Island Convention Centre***

~ Food ~ Festivities ~ Fun

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[Invited Flyers 2023](#)
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[Contact](#)

Doug & Linda LaRock

Yakima, Washington



SPI Kite Fest 2023

February 2nd, 3rd & 4th, 2023
South Padre Island, Texas



~ SPI Kite Fest 2023 ~

Free Indoor Kite Demos ~ Fri. Feb. 3rd

Outdoor Kite Festival ~ Sat. Feb. 4th

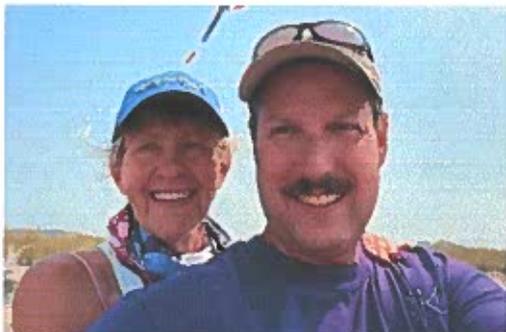
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~ Food ~ Festivities ~ Fun

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[Banquet](#)
[Invited Flyers 2023](#)
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[Contact](#)

Phil & Barb Burks

Portland, Oregon



SPI Kite Fest 2023

February 2nd, 3rd & 4th, 2023
South Padre Island, Texas



~ SPI Kite Fest 2023 ~

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[Outdoor](#)
[Banquet](#)
[Invited Flyers 2023](#)
[Festival Information](#)
[Contact](#)


Kite Festival

Friday & Saturday
Feb. 3rd & 4th

Fri. ~ 10 a.m. - 4 p.m.
Sat. ~ 10 a.m. - 3 p.m.

~ Outdoor Admission Free ~
North of the Convention Centre
~ South Padre Island ~

Indoor Kite Performances

Thursday Night - Feb. 2nd, 2023 ~ 6:30 - 8:30 p.m.
South Padre Island Convention Centre
Tickets \$12 per person

Limited Seating - Advance Tickets Required
Call for Reservations ~ B&S Kites ~ 956-761-1248

Tickets on Sale NOW !

Tickets must be picked up at B&S Kites

B&S Kites

Phone ~ (956) 761-1248
Email ~ spikitefest@hotmail.com
Website ~ www.spikitefest.com

Sponsored by:



SPI Kite Fest 2023

February 2nd, 3rd & 4th, 2023
South Padre Island, Texas



~ SPI Kite Fest 2023 ~
Free Indoor Kite Demos ~ Fri. Feb. 3rd
Outdoor Kite Festival ~ Sat. Feb. 4th
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~ Food ~ Festivities ~ Fun

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- [Outdoor](#)
- [Banquet](#)
- [Invited Flyers 2023](#)
- [Festival Information](#)
- [Contact](#)

For more information ~ Contact B&S Kites ~ Festival Host

Tel: 956-761-1248
Fax: 956-761-8713

2812 Padre Blvd. Ste. B
South Padre Island, Texas 78597
956-761-1248

Name *	Message
Email *	
Phone	
Subject	

Send



Double feature of comedy confections is December fare for El Paseo Arts Foundation

Special to the PARADE

On Tuesday, Wednesday, and Thursday, Dec. 6, 7, and 8, 2022, El Paseo Arts Foundation will present a delicious double helping of theatre with two classic one-act comedies at the SPI Convention Center.

Act I is the Tony and Academy Award-winning playwright Tom Stoppard's one-act masterpiece, *The Real Inspector Hound*. The play is a witty, surreal and compelling tale in which a hackneyed production of an old melodrama becomes the vehicle for a cleverly crafted revenge plot aimed at the theatrical critics reviewing the show.

Moon is the second-string critic at his newspaper. He is consumed with jealousy of the first-string critic, Higgs, and feels "diminished" by his second-string status. Moon fantasizes

about killing Higgs and imagines that the third-string writer probably feels the same way about him. Birdboot is the other critic watching the play. He works for a different paper and is a veteran critic who uses his play reviews to seduce the ingénues who are anxious to receive critical praise. He has had a dalliance with the actress playing Felicity but falls in love with the actress playing Cynthia when he sees her in the play.

The play they are watching is set in Muldoon Manor, an isolated, English country house. It is a foggy and foreboding day when a cast of suspicious characters gather for a game of bridge. The cast of the play-within-a-play includes Lady Cynthia Muldoon, the beautiful wife of Lord Alfred Muldoon who went for a walk on the moors and disappeared 10 years ago. She claims to still love her husband, but she is in-

olved in a budding affair with Simon Gascoyne, a newcomer to the area.

Felicity Cunningham is a lovely, young friend of Cynthia's. She has succumbed to Simon's charms but finds out that it is Cynthia, not she, who is the one Simon loves. She is angry, a woman scorned and vows to take revenge on Simon.

Simon Gascoyne is a handsome young man, who is new to the area, but he has already started an affair with Cynthia and spent the previous evening seducing Felicity. Several of the characters threaten to kill him, and he and Birdboot share a similar proclivity for beautiful women.

Magnus Muldoon is Lady Cynthia's crippled brother-in-law who has recently come to live at Muldoon Manor. He is in love with Cynthia and dislikes Simon. As the plot unfolds, we discover that Magnus is not whom he appears to be.

Ms. Drudge is the housekeeper. She helps to set the scene for the action and provides clues that move the murder investigation along. A radio announcer sends warnings about the search for a madman in the swamps surrounding Muldoon Manor, and Inspector Hound arrives on the scene to discover the dead body that has been laying on the

floor under the sofa.

The mysterious murder ensnares the two critics in the action of the play and leads to a surprise ending for the play and the play within the play.

The second act, Act II of the double feature, is by Tony and Academy Award-winning playwright Sir Peter Shaffer. Audiences know him best as the author of *Five-Finger Exercise*, *Equus*, and *Amadeus*. The one-act play, *The Public Eye*, originally starred a young Maggie Smith and won her a British best leading actress award. The plot is simple with just three characters: the husband, an accountant, who thinks his wife is having an affair, and his wife. The two loved each other very much but of late have drifted apart. The eccentric private detective, who has been hired to spy on the wife, finds a way to bring the couple together again in this happy comedy.

Tickets for the two one-acts are \$25 per person, \$20 per person for El Paseo Arts members. Tickets are available for purchase at SOS, the SPI Art Incubator, the Art Gallery in Lighthouse Square and online at www.elpaseoarts.org.

This double feature of classic comedies is a special theatrical event featuring the works of two of the finest playwrights in modern theater.

Ecotourism Center presents Fall Speaker Series

Special to the PARADE

The South Texas Ecotourism Center, located at 501W TX-100, Laguna Vista, presents its Fall 2022 Speaker Series from Oct. through Dec., scheduled every other Wednesday, from 6:30 to 7:30 p.m.

The series will consist of professional naturalists speaking on various topics

backyard birding, the Christmas Bird Count, native plants and more.

A few installations of the speaker series have already taken place.

On Nov. 16 there will be a presentation on native and invasive plants, but the speaker is TBA.

On Dec. 7, there will be a screening of the film "Deep in the Heart." It is a visually stunning celebration of Texas'



Indoor Kite Performances

~ Thursday Night ~
February 2nd
6:30 - 8:30 p.m.

South Padre Island Convention Centre

Tickets \$12 ~ Limited Seating
Advance Tickets Required

~ Tickets on Sale Now ~
Call B&S Kites ~ 956-761-1248

Outdoor Festival ~ Feb. 3rd & 4th ~ Admission Free
Fri. - 10 a.m. to 4 p.m. & Sat. - 10 a.m. to 3 p.m.

B&S Kites

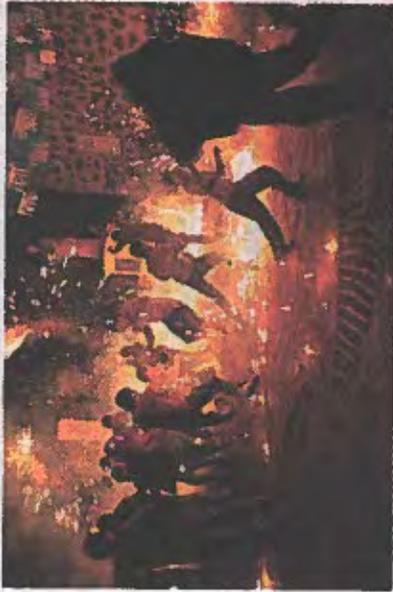
Phone ~ (956) 761-1248
Email ~ spikitefest@hotmail.com



South Padre Island

The *Aliento a Tequila* (or *The Spirit of Tequila*) exhibition explores and celebrates the landscape, culture, and traditions that gave birth to tequila, Mexico's national drink. In this series, photographer Joel Salcido includes the original distilleries that literally founded the industry, as well as several artisanal *tequileras* committed to the ancestral ways of making tequila from harvest to bottle. *Aliento a Tequila* is supported by L&F Distributors and opens Thursday, November 10, at the International Museum of Art & Science (IMAS) in McAllen.

Agave dates back to the Aztec civilization as an important crop in



Mexico. Since the 1600s, the people of western Mexico have cultivated blue agave from the red volcanic soil that blankets the region to make what we know as tequila. Salcido traveled across Mexico's state of Jalisco, capturing images of distilleries and artisanal *tequileras*; blue agave fields at sunset; the agave's pineapple-like centers, called *piñas*; elegantly shadowed barrel rooms, called *añejos*; and the agave farmers themselves. Salcido's photographs, together with the bilingual Spanish/English texts, reveal not only the tequila-making process but also the region's traditions of culture and religion. *Aliento a Tequila* celebrates

a craft that is rooted deep in the culture of Mexico and connects viewers with the labor and place that produces this popular spirit. The exhibition was curated by Roy L. Flukinger, independent curator emeritus and past senior curator of photography of the Harry Ransom Center, The University of Texas at Austin. *Aliento a Tequila* is organized



IMAS

ALIENTO TEQUILA

Photographs by
JOEL SALCIDO



NOVEMBER 10, 2022—JANUARY 8, 2023

PREVIEW
RECEPTION

TUESDAY, NOVEMBER 8 | 6-7 PM

IMAS MEMBERS FREE | NON-MEMBER GUESTS \$10

Rsvp recommended

100 W BOLANUA AVE, BOGALUSO TX

78109 | THEIMASONLINE.ORG

by ExhibitsUSA, a program of Mid-America Arts Alliance.

IMAS members and guests are invited to a preview reception Tuesday, November 8, from 5:00-7:00 p.m. at the IMAS. The event will kick off the exhibit with a first look at Salcido's photography, and guests can enjoy light appetizers and drinks. The preview reception is sponsored by L&F Distributors and is free for IMAS members and \$10 for non-member guests. Those wishing

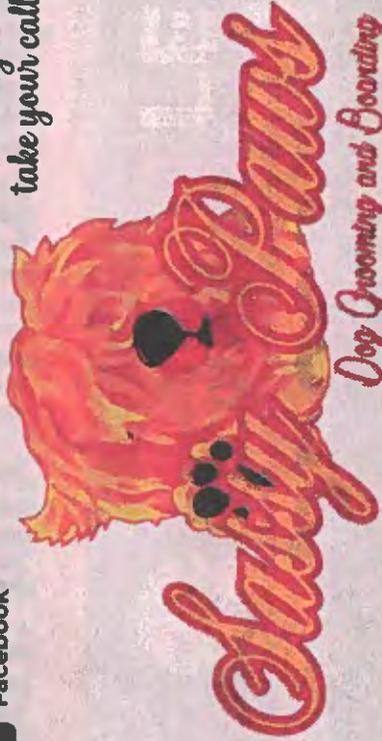
to attend this special evening event are encouraged to RSVP and register in advance via the IMAS website.

A tequila tasting and painting workshop for adults 21 and older will be held Thursday, November 17, after hours at the museum. Participants will be guided through an agave plant painting by IMAS artist Roni Cortez and will sample tequila. Registration will open at sales.theimasonline.org November 1 for this special experience.



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take your call!



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Call us at 956-525-9880



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\$ 5.00
OFF

FREE PICKUP & DELIVERY From Mission to Weslaco and in Between



Indoor Kite Performances

~ Thursday Night ~
February 2nd, 2023
6:30 - 8:30 p.m.

South Padre Island Convention Centre
Tickets \$12 ~ Limited Seating
Advance Tickets Required

~ Tickets on Sale Now ~

Call B&S Kites ~ (956) 761-1248

For tickets or more information contact:

B&S Kites

Phone ~ (956) 761-1248

Email ~ spkitefest@hotmail.com

Website ~ www.spkitefest.com





Indoor Kite Performances

Thursday ~ Feb. 2, 2023

6:30 - 8:30 p.m.

South Padre Island Convention Centre

~ Sit back, relax and enjoy the show ~





Winter Texan TIMES

Serving Winter Texans From Mission To South Padre Island Since 1987

Vol. 36, No. 14 © 2023

www.wintertexamtimes.com

Wednesday, January 18, 2023



Find show ticket outlets on Page 7
Complete the ballot on Page 36

RINA'S RAMBLINGS



It has been such a great week - busy, but good busy. We have been able to attend several things this past week and we have more events coming up on our calendar to attend. There are so many activities, open houses, and other events that are being held for you that we are trying to get a chance to visit. We can't make it out to everything, but we'll be out there as much as we can.

One thing there is plenty of is entertainment. The Wintertimers™ entertaining at the parks, and elsewhere, are thrilled to be back in the Valley to entertain you. Please let

See **RAMBLINGS** pg. 23

Quilt Show fundraises for local organizations

Save the date for the Llano Grande Quilting Bee's Annual Quilt Show, Mercedes Mineral Matrix, to be held Tuesday, January 31st from 9 a.m. to 3 p.m. at the Llano Event Center, 2215 East West Blvd (off Mile 2 West) in Mercedes.

The Bee is selling raffle tick-

See **QUILT** pg. 26

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SPI Kite Fest is flying again



It's that time of year - time to head to South Padre Island and watch kitefliers from all across the country as they 'tie one on' for a weekend filled with amazing kites and performances.

On February 2nd, 3rd, & 4th - Thurs-

See **KITE** pg. 28

Craft show being held to support student ministries at RGBM



The Rio Grande Bible Ministries, (RGBM) will hold a craft, quilt, and bake sale to help support their ministries, students and facilities. The event will be held on January 28th, from 8 to 11 a.m. A quilt auction will be held at 10 a.m. RGBM is located at 4300 S. Business Hwy 281 (Clossner Rd.) in Edinburg. All proceeds from the craft show benefit the students that attend RGBM.

On Valentine's Day, they give a monetary gift to each student at the campus. They also contribute to the scholarship fund and/or the student mission trips depending on how much

See **RGBM** pg. 24

**CITY OF SOUTH PADRE ISLAND
CONVENTION AND VISITORS ADVISORY BOARD
AGENDA REQUEST FORM**

MEETING DATE: February 22, 2023

NAME & TITLE: Ema Jaramillo, Management Assistant

DEPARTMENT: Convention and Visitors Bureau

ITEM

Update and presentation by The Atkins Group regarding the Branding Refresh Project. (Henry)

ITEM BACKGROUND

A comprehensive review regarding the current brand identity, logo, brand colors, other brand standards, taglines, personality, visual imagery, website, and marketing materials of South Padre Island. This will include audit and research phases to finalize recommendations for a new brand identity. The CVA Board approved this item on September 23, 2022. City Council approved this item on October 12, 2022, and funds are budgeted for FY 22/23.

BUDGET/FINANCIAL SUMMARY

The Brand Refresh & Definition Estimate is attached. The Atkins Group has agreed to roll out the project for \$99,000.

No change to Line Item: 02-594-0533 Marketing

COMPREHENSIVE PLAN GOAL

SPI requires a brand that sets it apart as unique from other beach destinations while capturing the active outdoors vacation/getaway experience.

LEGAL REVIEW

Sent to Legal:

Approved by Legal:

RECOMMENDATIONS/COMMENTS:



BRAND ARCHITECTURE

January 24, 2023

DRAFT

theatkinsgroup





DRAFT

The following document is meant to provide clarity for the visual and verbal identity of South Padre Island.

The SPI Brand is the crafted representation of why Visit SPI exists, its purpose, what it stands for, and where it is going.

This document defines those elements to help ensure that SPI is represented consistently in all communications, both visually and verbally.

This guide will help inform internal and external communications and, once approved, should be considered the preferred platform for all brand strategy.





**BRAND
STRATEGY**



**BRAND
EXECUTION**



Brand Strategy

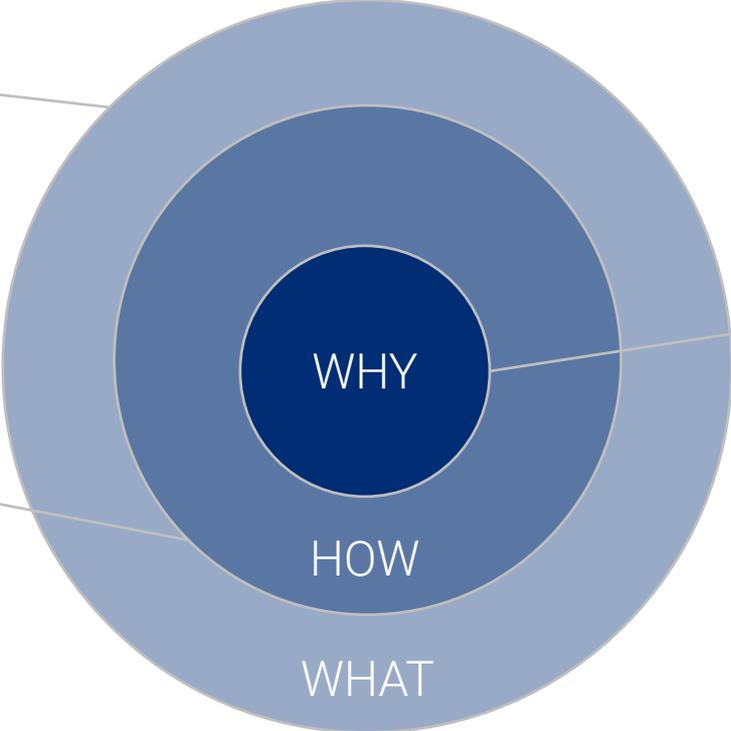
THE GOLDEN CIRCLE

DRAFT

A tropical island that offers diverse outdoor activities, unique eco-experiences, and the best beach on the Texas Gulf Coast.

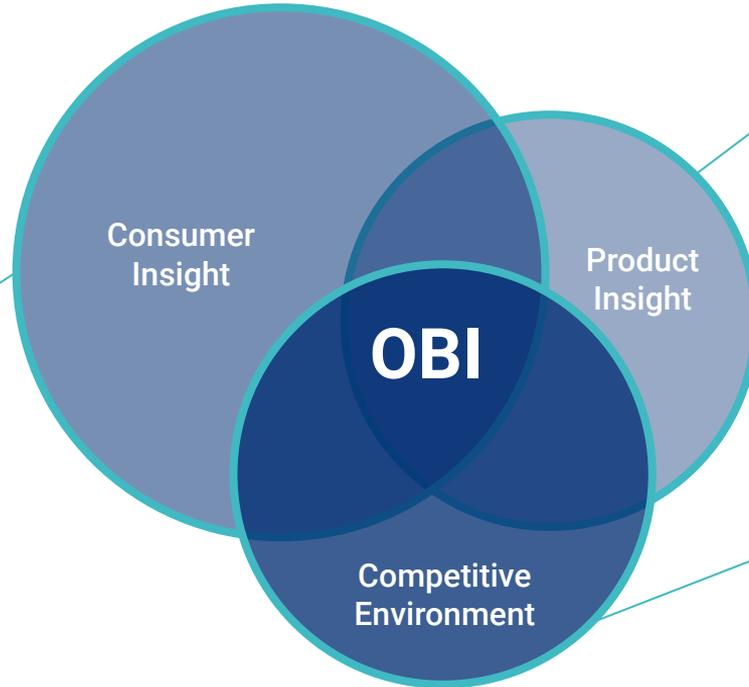
We embrace the Island Vibe:

- 1. We're truly an island – surrounded by water.
- 2. We're tropical - year round moderate weather, clear water, 34 miles of clean sand.
- 3. We're easy - everything about us is laid back, so you can come and just be yourself with no expectations and no obligations.



We're the island escape you deserve/need.

- People going to the coast expect a certain kind of experience. Beach. Sun. Good, affordable food. Outdoor activities.
- When people go on vacation, they want to feel like they can cut loose and be themselves.
- Island visitors are focused on convenience, family/friends, and affordability.



No other destination in Texas provides the entire Island experience: a tropical escape, a beautiful beach, an island vibe, and a fun, family-friendly atmosphere with activity options and good food.

- SPI has the best beach and feels like an island
- Port A is closer (for most of Texas)
- Other beaches are wider and have more availability for events
- Galveston/CC have more to do, better restaurants, more/better hotel options

DRAFT

SPI is the best place
in Texas
to enjoy a
tropical island escape.

Provide a year-round island escape
for families everywhere.

EMBRACE THE ISLAND VIBE

South Padre Island is paradise, and it has a feeling that is unique and special. We're true to who we are.

MAKE IT EASY

We exist for our visitors and guests, so in everything we do we focus on improving their experience.

STAY POSITIVE

Positivity breeds happiness and optimism draws people in. We rise above negativity always.

FOCUS ON FUN

We make opportunities for fun in every form possible. It is our mantra and our calling.

Be the jewel of
The ~~Texas~~ Gulf Coast.

DRAFT

South
Padre
ISLAND

BRAND STORY

You feel it the moment you drive over the causeway, that genuine island
vibe welcoming you like an old friend.

South Padre Island, the only place in Texas with emerald clear water, warm
tropical weather, and miles of beautiful beaches.

It has something for everyone.

Whether you come for the beach, the food, nature, active sports, or just to
soak up the sun and relax, you'll find what your heart is longing for.

Because this is your island,
and on your island you can do anything and be anyone, no questions asked.

There is no better place to take it easy and be yourself.

theatkinsgroup



Brand Execution

360 BRAND WALKAROUND

3-5 word slogans that distill and express the brand promise; situational and targeted by audience

Profiles of most likely targets and how brand is expressed to them.

Visual definition of the brand.
Logo, imagery, image style, iconography, fonts, colors, video treatment.



3-4 reasons to believe in the brand; points of relevant differentiation.

The core character of the brand. It's archetype. Dictates how it acts.

Personality of the brand. How it sounds.
How copy is written. Attitude. Tense. Gender.



Logo Revision



The SPI umbrellas provide a subtle connection to the beach and symbolize shade and protection. Along with their colors, the three umbrellas represent the three overarching elements that make the island unique - The Ocean, The Vibe, and The Sunshine.





Taglines

DRAFT



DRAFT



DRAFT



DRAFT



DRAFT



DRAFT



South
Padre
ISLAND

Your Tropical Paradise.

Your tropical island escape	The best beach in Texas	The easiest decision you'll make	Something for everyone
<p>A true island paradise</p> <p>Remote enough to make you feel apart from the world</p> <p>We're the escape you deserve/need</p>	<p>Clear, emerald waters and clean, pristine sand</p> <p>The sandcastle capital of the world</p> <p>From water sports to horseback riding to lounging under an umbrella</p>	<p>A safe, family-friendly community</p> <p>Affordable options, from lodging to attractions</p> <p>Gastronomic variety without any pretense</p> <p>Be yourself with zero expectations</p>	<p>Enjoy the island year-round</p> <p>Music meets the beach with a fire nightlife.</p> <p>The best fishing in Texas</p> <p>Nature is on full display on the Island</p>

Keywords

Easy, Fun, Safe, Remote, Escape, Joy, Carefree, Beach, Sun, Playful, Optimistic,
Belonging, Laughter, Unconventional, Happiness, Adventure, Excitement
With no regrets and no apologies.

The Island Soul

We're the entertainer. The fun-maker. The ones who bring light and joy into the world.

We have the ability to see things differently, to give others perspective and show them a world filled with happy things.

We're the eternal optimist. The ones who see the bright side. Who live without restraint or boundaries or rules.

We live in the present, for the moment. We have fun, and we bring others along in our merriment.

We think outside the box. We color outside the lines.

We stay up late, eat and drink too much, and always have a good time.

We cut loose. We dance the night away.

[With no regrets and no apologies.]

Written communication and copy should always be written from the perspective of the “Cruise Director.”

- Language should be entertaining and enthusiastic with a welcoming attitude.
- Copy should avoid being overly tedious and should not over explain to the reader or be negative.
- Topics should focus on enjoyment, having fun, and be optimistic
- Tense should be present in the first person plural (e.g. We are excited about the sandcastle festival today!)
- Always use active voice

ALWAYS

Entertaining
Fun
Happy
Welcoming
Enthusiastic
Accessible
Optimistic
Dialed in locally

SOMETIMES

Funny
Braggadocious
Sarcastic/Snarky
Colloquial
Quirky

NEVER

Boring
Tedious
Pessimistic
Overly technical
Verbose
Cold
Distant
Mean/Nasty

AUDIENCE TOUCHPOINTS

DRAFT

Target Audience	Emotion/Sentiment	Key Message Expression	Content Pillars	Primary Channels	Targeting Details
Families	Something for the Whole Family	<ul style="list-style-type: none"> We're the escape your family deserves The best beach in Texas Safe, family-friendly, and affordable Year-round fun for the whole family 	Family Fun Education/Eco Outdoor Activities	<ul style="list-style-type: none"> Facebook/Instagram/Paid Media Owned Media (Website/Content) Earned Media/Influencers 	<ul style="list-style-type: none"> Mid Income and High Income Families Drive Markets + Key Regions in the Midwest Includes Mexico/Canada
RGV	Your Weekend Just Got Better	<ul style="list-style-type: none"> The official Island Escape for the RGV Events happening this weekend 	Outdoor Activities Fishing Family Fun	<ul style="list-style-type: none"> Outdoor Advertising Local Radio/Print Earned Media 	<ul style="list-style-type: none"> RGV and surrounding communities
Couples	A Romantic Paradise	<ul style="list-style-type: none"> Your private tropical paradise Our beaches are made for romance Be yourself with the one you love Endless possibilities 	Nightlife Gastronomy Outdoor Activities	<ul style="list-style-type: none"> Facebook/Instagram/Paid Media Owned Media (Website/Content) Earned Media/Influencers 	<ul style="list-style-type: none"> Higher income couples traveling without kids Drive Markets + Key Regions in the Midwest Includes Mexico/Canada
Singles	Cut Loose for an Island Adventure	<ul style="list-style-type: none"> Escape to the Island Beach. Dance. Repeat. Affordable fun that's a world away Cut loose and be yourself 	Nightlife Outdoor Activities Education/Eco	<ul style="list-style-type: none"> Facebook/Instagram/Paid Media Owned Media (Website/Content) Earned Media/Influencers 	<ul style="list-style-type: none"> Millennial & Gen Z Traveling in groups or alone Includes Spring Breakers Includes Mexico/Canada
Outdoors people	Explore the Great Outdoors	<ul style="list-style-type: none"> Tropical. Island. Paradise. The best fishing in Texas Beach or Bay? It's that easy. 	Fishing Education/Eco Outdoor Activities	<ul style="list-style-type: none"> Facebook/Instagram/Paid Media Owned Media (Website/Content) Earned Media/Influencers 	<ul style="list-style-type: none"> Mid to High Income Focus on Drive Markets Outdoor sports aficionados Fishing/hunting enthusiasts

Family Fun

All the things families can do on the Island and surrounding area.
Adventure Park, Sandcastle Lessons, Beach Park, Black Dragon, Brownsville Zoo, McAllen Nature Center, etc.

Gastronomy

Exploration of the culinary options that the island offers. Fresh seafood, Cook your Catch, chef features, brewery, Island favorites, etc.

Fishing

All forms of fishing opportunities on the island - bay, deep sea, surfcasting, boat info, guides, equipment purchase/rental, seasonal fishing forecasts, etc.

Education

Educational opportunities for all ages.
ArtSpace, Homeschooling, Space-X, sandcastle trail, Art Sea Gallery, Native Plant Center, etc.

Outdoor Activities

Water sports and other outdoor activities in the area.
SPI Golf Club, Horseback riding, surfing, sup boarding, yoga on the beach, kiteboarding, windsurfing, SCUBA diving, etc.

Nightlife

Sharing the exciting nightlife options on the island.
SPI Cycle Pub, live music venues, catamaran cruises, bars, dancing, karaoke, etc.

Spring Break

Wealth of seasonal content about Spring Break Island. Music events, parties, information about group bookings, memories, Moderated UGC, and also safety information.

Eco-Tourism

RGV Reef, Turtles Inc, Birding Center, dolphin watching, coastal studies lab, Laguna Atascosa Wildlife Refuge, Laguna Madre Nature Trail, etc.

THANK YOU
the**atkins**group



**CITY OF SOUTH PADRE ISLAND
CONVENTION AND VISITORS ADVISORY BOARD
AGENDA REQUEST FORM**

MEETING DATE: February 22, 2023

NAME & TITLE: Ema Jaramillo, Management Assistant

DEPARTMENT: Convention and Visitors Bureau

ITEM

Presentation and discussion by the City of McAllen regarding the McAllen Holiday Parade. (Moore)

ITEM BACKGROUND

Presentation and discussion regarding the McAllen Holiday Parade. (Moore)

BUDGET/FINANCIAL SUMMARY

N/A

COMPREHENSIVE PLAN GOAL

N/A

LEGAL REVIEW

Sent to Legal:

Approved by Legal:

RECOMMENDATIONS/COMMENTS:



BEACH
IN TEXAS

SOPADRE

South Padre
ISLAND

Presented By

H-E-B

McAllen

Holiday
Parade 2022

Powered By

McAllen reliant

South Padre
ISLAND
sopadre.com

Sponsor Recap 212



**OVER
180K**

**Holiday
Parade
Visitors**

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H-E-B
McAllen
**Holiday
Parade 2022**

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BEST MEDS McAllen reliant

Presented By

H-E-B

McAllen

Holiday Parade 2022

Powered By



BEST
BEACH
IN TEXAS



55

Hand Crafted
Illuminated Floats



32

Giant Character Balloons



Presented By
H-E-B
McAllen
**Holiday
Parade 2022**

Powered By
H-E-B, McAllen, reliant

32

Giant Character Balloons



Presented By
H-E-B
McAllen
Holiday
Parade 2022

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Bertogreen
McAllen
South Plains
reliant



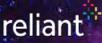
13

Top Marching Bands

Presented By



Powered By
BERT OGDEN





13

Top Marching Bands



Presented By

H-E-B

McAllen
Holiday
Parade 2022

Powered By



13 SOUTH POLE STARS!



David Zepeda

Telenovela Star



Nate Newton

Dallas Lineman #61



Ariadne Díaz

Telenovela Star



Tony Hill

Dallas Wide Receiver #80



Danilo Carrera

Telenovela Star



Mario Lopez

PARADE HOST



Raúl Brindis

Radio Host



Tino Cochino

I-Heart Radio Host



Dallas Cowboys

Cheerleaders



Vicente Matías Vuoso

Soccer Player



Tony Casillas

Dallas Lineman #75



Larry Brown

Dallas Cornerback #24



Dixon Edwards

Dallas Linebacker #58

2,700

Volunteers & Participants



Presented By
H-E-B
McAllen
Holiday
Parade 2022

Powered by
McAllen
reliant

2022 Sponsor Investment **\$1,191,900**

43% Increase in from 2021
Thank you for believing



2022 Economic Impact

\$11.8 Million

Based on UTRGV Economic Study





Re-Broadcast Christmas Re-Broadcast Top 31 Latino Markets in US

Powered By



Mario Lopez
PARADE HOST

Mexico
Broadcast
Added In 2023



State	City
Arizona	Phoenix
	Tucson
California	San Francisco
	Sacramento
	Salinas/Monterrey
	Fresno
	Bakersfield
	Los Angeles
Colorado	Denver
	San Diego
Connecticut	Hartford
Florida	Orlando
	Tampa
	West Palm Beach
	Ft. Myers
	Miami
Georgia	Atlanta
Illinois	Chicago
Maryland	Washington, D.C
Massachusetts	Boston
Missouri	Springfield
Nevada	Las Vegas
New Mexico	Albuquerque
New York	New York
Pennsylvania	Philadelphia
	Washington, DC
Rhode Island	Providence
Texas	Dallas
	El Paso
	San Antonio
	Houston
	McAllen
Utah	Salt Lake City
Washington	Yakima



Re-Broadcast TEXAS

Houston



San Antonio



Market	Language	Station	Channel	Date	Time
Laredo	English	CW	NYLX Ch. 19	Sunday, Dec. 25th	11:00am-12:00pm CST
	Spanish	Telemundo	OGNS Ch. 8.3	Saturday, Dec. 24th	10:00am-11:00am CST
Corpus Christi	English	ABC	KIII Ch. 3 and Cable 5	Saturday, Dec. 24th	2:30pm-3:30pm CST
	Spanish	Telemundo	KAJA Ch. 68	Sunday, Dec. 25th	9:00am-10:00am CST
San Antonio	English	ABC	KSAT Ch. 12	Saturday, Dec. 24th	4:00pm-5:00pm CST
		Telemundo	KVDA Ch. 60 and Cable 17	Sunday, Dec. 25th	9:00am-10:00am CST
	Spanish	Telemundo	KVDA Ch. 60.2	Saturday, Dec. 24th	1:00pm-2:00pm CST
		TeleXitos	KVDA Ch. 60.2	Sunday, Dec. 25th	12:00pm-1:00pm CST
Austin	English	Nexstar Media IND	KBVO Ch. 14	Saturday, Dec. 24th	3:00pm-4:00pm CST
Houston	English	ABC	KTRK Ch. 13	Saturday, Dec. 31st	2:30pm-3:30pm CST
		Telemundo	KTMD Ch. 47	Sunday, Dec. 25th	8:00am-9:00am CST
	Spanish	Telemundo	KTMD Ch. 48	Saturday, Dec. 24th	1:00pm-2:00pm CST
		TeleXitos	KTMD Ch. 48	Sunday, Dec. 25th	12:00pm-1:00pm CST
Dallas	Spanish	Telemundo	KXTX Ch. 39	Sunday, Dec. 25th	9:00am-10:00am CST
		Telemundo	KXTX Ch. 39.2	Saturday, Dec. 24th	1:00pm-2:00pm CST
		TeleXitos	KXTX Ch. 39.2	Sunday, Dec. 25th	12:00pm-1:00pm CST
El Paso	English	Nexstar Media NBC	KTSM Ch. 9	Sunday, Dec. 25th	11:00am-12:00pm CST
Amarillo	English	Nexstar Media NBC	KAMR Ch. 4	Sunday, Dec. 25th	2:30pm-3:30pm CST
Midland Odessa	English	Nexstar Media ABC	KMID Ch. 2	Saturday, Dec. 24th	4:00pm-5:00pm CST
Tyler	English	Nexstar Media FOX	KFXK Ch. 5	Saturday, Dec. 31st	5:00pm-6:00pm CST
Waco	English	Nexstar Media My Network	KYLE Ch. 28.1	Sunday, Dec. 25th	1:00pm-2:00pm CST
Wichita Falls	English	Nexstar Media NBC	KFDX Ch. 3	Sunday, Dec. 25th	3:00pm-4:00pm CST
		Nexstar Media My Network	KJBO Ch. 35	Sunday, Dec. 25th	12:00pm-1:00pm CST



Re-Broadcast RGV & MEXICO

New Market
in 2022



Mario Lopez
PARADE HOST



Danilo Carrera
Telenovela Star

Market	Language	Station	Channel	Date	Time
Rio Grande Valley	English	Nexstar Media	NBC Ch. 23 and Cable 8	Saturday, Dec. 24th	1:00pm-2:00pm CST
			NBC Ch. 23 and Cable 8	Sunday, Dec. 25th	4:00pm-5:00pm CST
			KGBT 4.1	Saturday, Dec. 24th	11:00am-12:00pm CST
			KGBT 4.1	Saturday, Dec. 24th	7:00pm-8:00pm CST
			KGBT 4.1	Sunday, Dec. 25th	2:00pm-3:00pm CST
		KRGV Somos El Valle	Ch. 5.3 and Cable 1241	Sunday, Dec. 25th	6:00pm-7:00pm CST
		Entravision	CW: 21.1 Cable & Dish: 21 Directv Channel: 30	Sunday, Dec. 25th	7:30am-8:30am CST
		Facebook	McAllen Holiday Parade Page	Saturday, Dec. 24th	12:00pm-1:00pm CST
		Facebook	McAllen Holiday Parade Page	Sunday, Dec. 25th	12:00pm-1:00pm CST
		Facebook	McAllen Convention Center Page	Saturday, Dec. 24th	12:00pm-1:00pm CST
	Facebook	McAllen Convention Center Page	Sunday, Dec. 25th	12:00pm-1:00pm CST	
	Facebook	McAllen Parks & Recreation Page	Saturday, Dec. 24th	12:00pm-1:00pm CST	
	Facebook	McAllen Parks & Recreation Page	Sunday, Dec. 25th	12:00pm-1:00pm CST	
	MCN City of McAllen	MCN City of McAllen YouTube Page	Saturday, Dec. 24th	12:00pm-1:00pm CST	
	Spanish	TeleXitos	NTLM 40.2 and Cable 1285	Saturday, Dec. 24th	1:00pm-2:00pm CST
NTLM 40.2 and Cable 1285			Sunday, Dec. 25th	12:00pm-1:00pm CST	
KRGV Azteca El Valle		Ch. 5.2 and Cable 1240	Sunday, Dec. 25th	7:00pm-8:00pm CST	
Facebook		McAllen Holiday Parade Page	Saturday, Dec. 24th	1:00pm-2:00pm CST	
Facebook		McAllen Holiday Parade Page	Sunday, Dec. 25th	1:00pm-2:00pm CST	
Mexico	Spanish	Televisa - Monterrey, Nuevo Leon	XEFB Channel 4	Saturday, Dec. 24th	4:00pm-5:00pm CST
		Televisa/Vallevisión RGV & Frontera Tamaulipas: Matamoros; Reynosa; Rio Bravo, Progreso, Tampico; Victoria; Laredo; Nuevo Laredo, El Paso, Ciudad Juarez	XHAB Channel 8		6:30pm-7:30pm CST

Presented By

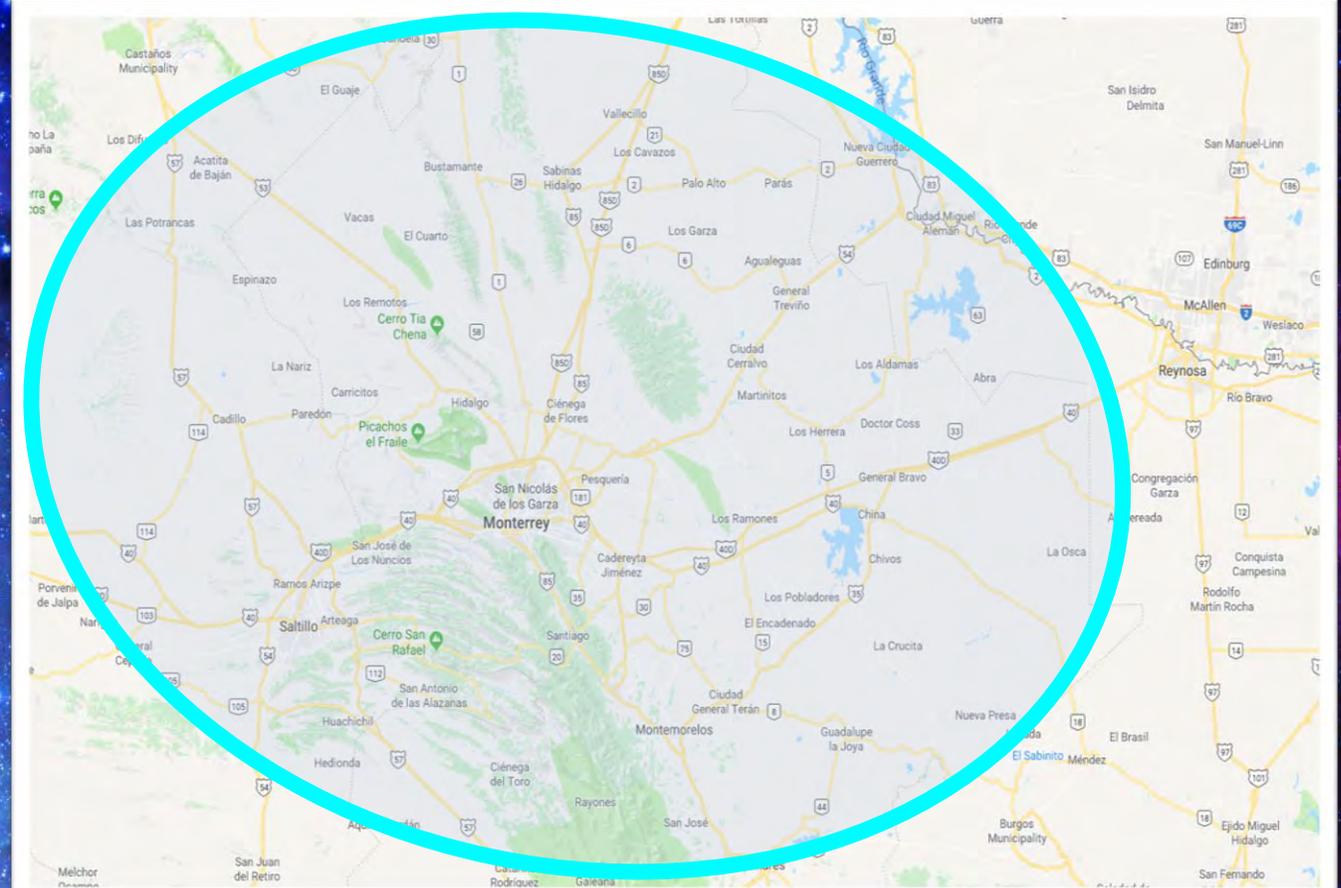
H-E-B



Powered By



Monterrey Coverage Map Only



Mexico Re-Broadcast

Monterrey | Matamoros

Reynosa | Rio Bravo

Progreso | Tampico

Victoria | Nuevo Laredo

Ciudad Juarez





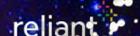
97% BRAND RECALL

Based on UTRGV Economic Study

Presented By

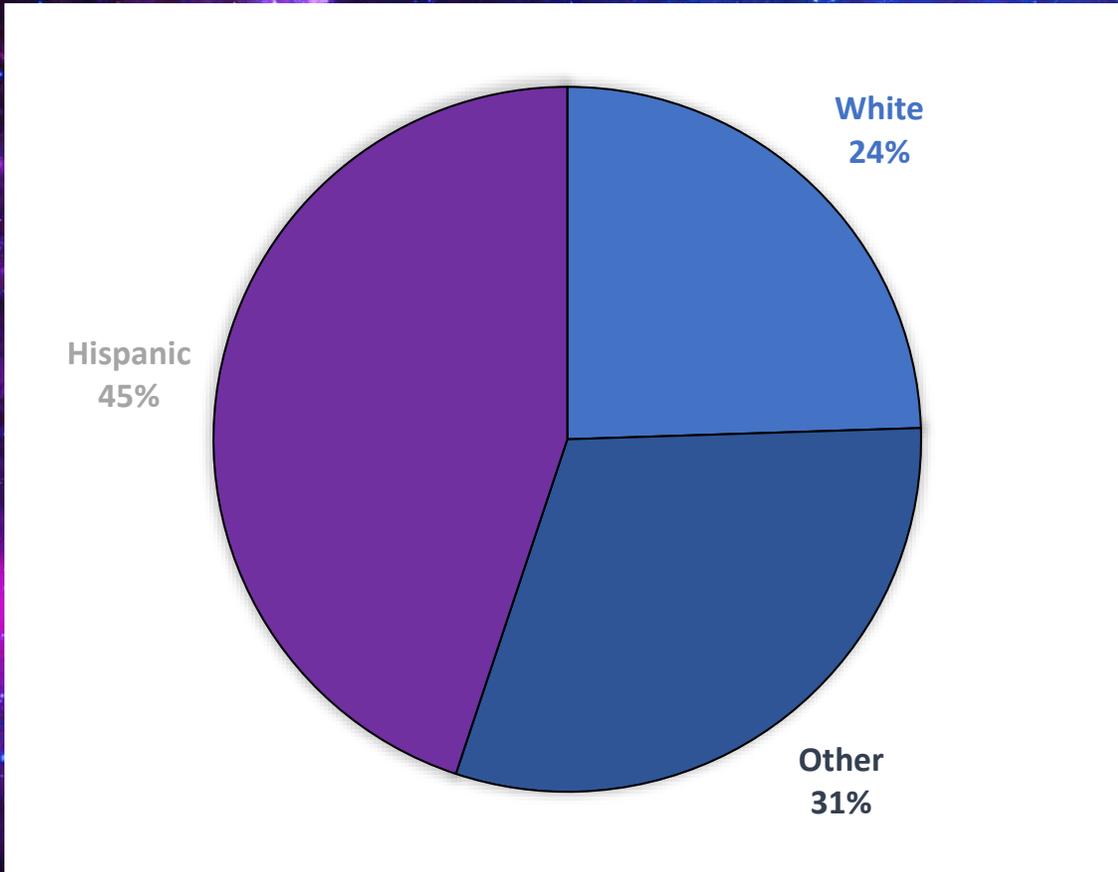


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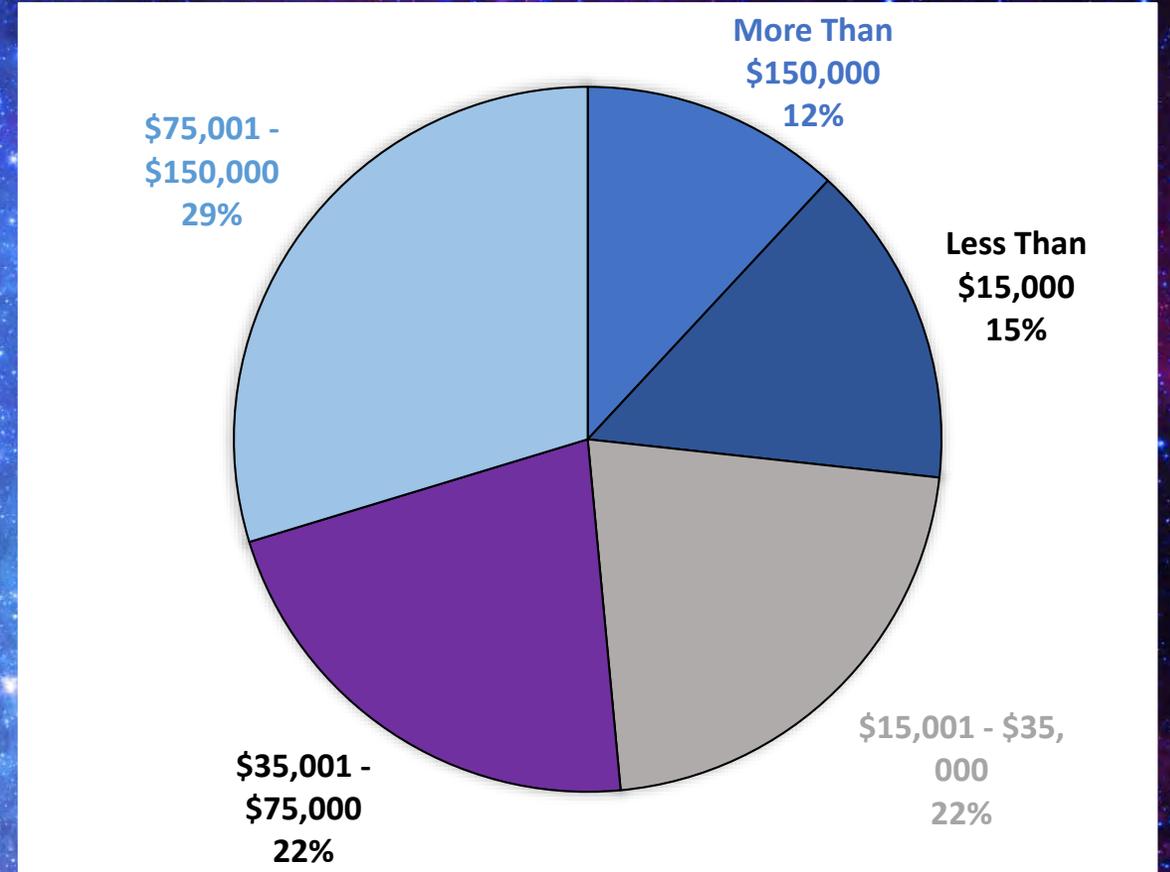




Ethnicity



Income



13

Press Events & Conferences



16

Valued Media Partners



Powered By
HERPOCEN McAllen SmartSide Power reliant



INTEGRATED MARKETING & MEDIA CAMPAIGN

Ad Impressions

98.6 Million

5% Increase in from 2021

Media Value

1.78 Million

8.7% Increase in from 2021





DIGITAL MEDIA

MHP Social Media Pages

10.7 Million Impressions

64.5% Increase in from 2021

All Digital Media

14.9 Million Impressions

39.6% Increase in from 2021

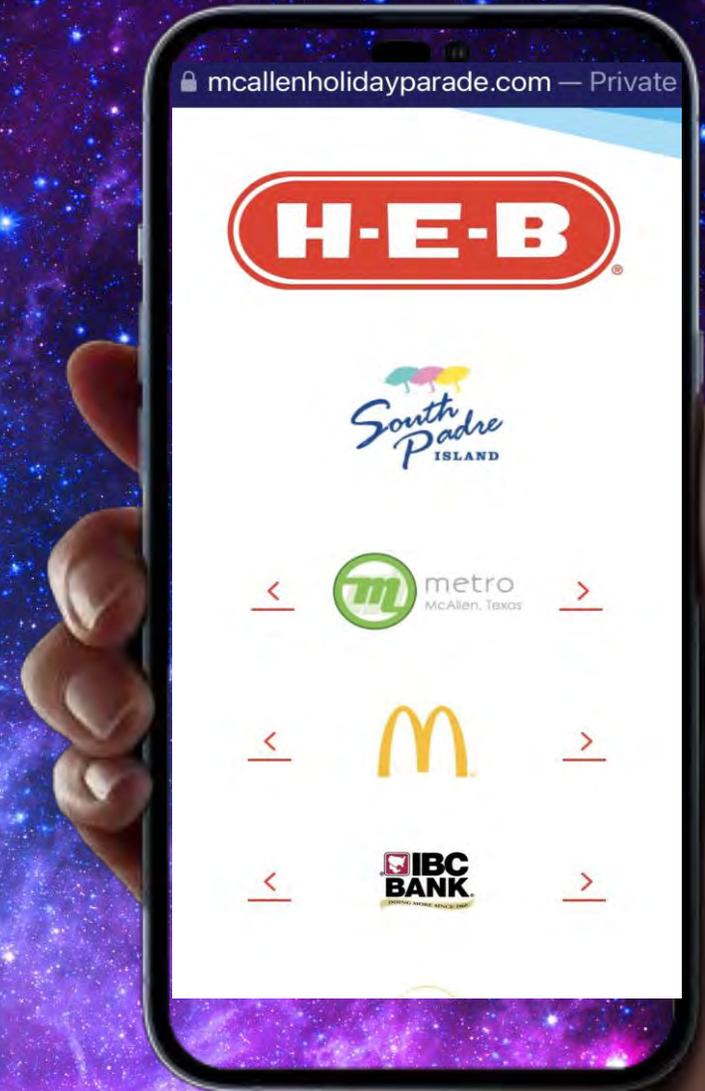
13 Social & Celeb Influencers

Dedicated Social Media Ads





Logo inclusion in Digital Media Website & Partner Sites



3x Newspaper Front Page Wrap

3x McAllen Utility Bill

Presented By



McAllen

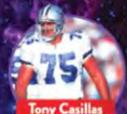
Holiday Parade 2022

Powered By



Printed Logo Inclusion

SOUTH POLE STARS WITH MORE COMING SOON!



Ariadne Diaz
Larry Brown
Vicente Matias Vasco
Dallas Cowboys
Tony Casillas

McAllen
Holiday Parade 2022

presented by



December 3, 2022 | 6 pm
Thank you to our partners

powered by



Budweiser | McAllen-Hidalgo | Anzalduas | McAllen Public Utility | STVT

Matt's | Pepsi | Winfield | South Texas College | McDonald's | Driscoll's | American Soccer Foundation

MPW | McAllen | Chase | IBC Bank | LACS | McAllen | Hermes Music | McAllen | Lineberger

Comcast | PNC Bank | UTRGV | McAllen EDC

KSA | Valley | Cigna | B2 | HALFF | Carolla | 5 NEWS | T-40 | Telemundo | Xos | Heart | Radio United

The Monitor | Lamar | G-Peripherals | Precision | Advance

WWW.MCALLENHOLIDAYPARADE.COM

SOUTH POLE STARS WITH MORE COMING SOON!



David Zepeda
Nate Newton
Ariadne Diaz
Tony Hill #80
Larry Brown



Tino Cochino
Dallas Cowboys
Tony Casillas
Rowdy
Dixon Edwards

McAllen
Holiday Parade 2022

presented by



December 3, 2022 | 6 pm
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Budweiser | McAllen-Hidalgo | Anzalduas | McAllen Public Utility | STVT

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The Monitor | Lamar | G-Peripherals | Precision | Advance

WWW.MCALLENHOLIDAYPARADE.COM



Branded Logo Banner



MCALLEN HOLIDAY PARADE

SOUTHPOLE & BEYOND

Presented By





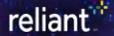
MCALLEN HOLIDAY PARADE

SOUTHPOLE & BEYOND

Presented By



Powered By



Hospitality Included:

- ✓ 100 - VIP Stadium tickets
- ✓ 30 - VIP meet & greet at Stadium
- ✓ 2 - VIP Parking Passes
- ✓ 2 - Pre-event Sponsor Reception

Thank You


South Padre
ISLAND
sopadre.com

Presented By
H-E-B
McAllen
Holiday
Parade 2022
Powered By




**CITY OF SOUTH PADRE ISLAND
CONVENTION AND VISITORS ADVISORY BOARD
AGENDA REQUEST FORM**

MEETING DATE: February 22, 2023

NAME & TITLE: Ema Jaramillo, Management Assistant

DEPARTMENT: Convention and Visitors Bureau

ITEM

Presentation and discussion regarding the CVB Monthly Report. (Henry)

- 1.) Special Events
- 2.) Sales
- 3.) Marketing & Communications
- 4.) Social Media
- 5.) Cision
- 6.) In-House Creative

ITEM BACKGROUND

Presentation and discussion regarding the CVB Monthly Report. (Henry)

Special Events

Sales

Marketing & Communications

Social Media

Cision

In-House Creative

BUDGET/FINANCIAL SUMMARY

N/A

COMPREHENSIVE PLAN GOAL

N/A

LEGAL REVIEW

Sent to Legal:

Approved by Legal:

RECOMMENDATIONS/COMMENTS:



CVB Monthly Report

February 2023



Special Events



Special Events

February Events

- **SPI Kite Fest**
 - Thursday, Feb. 2 Indoor Show - 1,000 attendees
 - Friday/Sat., Feb. 3&4 - 5,100 attendees
 - SPI Convention Center & the Flats
- **Winter Outdoor Wildlife Expo**
 - February 9-11
 - Hilton Garden Inn
 - 1,000+ attendees



Upcoming March Events

- **Texas Week Spring Break Assistance**
 - March 12-18
 - SPI Convention Center
- **SPI Sprint Triathlon**
 - Saturday, March 25
 - Jim's Pier

SOUTH PADRE ISLAND CONVENTION & VISITORS BUREAU CALENDAR OF EVENTS | 2023



ONGOING

April - First Weekend in October*
BANDS ON THE BEACH!
LIVE MUSIC & FIREWORKS
Clayton's Beach Bar
Days of the week and time to be determined.

June - Labor Day*
FIREWORKS OVER THE BAY
Louie's Backyard
Days of the week and time to be determined.

JANUARY

January 1
POLAR BEAR DIP
Clayton's Beach Bar
Take a plunge in the Gulf of Mexico! The event features live music and costume contests.

January 20-22
SPI MARKET DAYS
SPI Convention Center
Featuring handcrafted jewelry, clothing, cosmetics and fragrances, rare arts and crafts, gourmet treats, exclusive home decor items, and more.

FEBRUARY

February 2
SPI KITEFEST
SPI Convention Center
Indoor kite performance, Thursday featuring an array of internationally-known kite fliers.

February 3 & 4
SPI KITEFEST
Flats at SPI Convention Center
Outdoor performance featuring "show kites" will be on display throughout the day.

February 9-11
WINTER OUTDOOR WILDLIFE EXPO (W.O.W.E.)
Hilton Garden Inn
Multi-day exposition covering various coastal outdoor and nature topics.

February 10 & 11
RGV QUILT GUILD EXPO
SPI Convention Center
Enjoy speakers, vendors, demonstrations, door prizes, and quilted items on display.

February 11
SPI Chili Cook-Off
Louie's Backyard
Annual fundraising event featuring chili and bean cookoff, music, and supporting a great cause.

FEBRUARY (CONT.)

February 13 & 14
SPI WinterFest & Expo
SPI Convention Center
Enjoy a free event honoring the Vietnam Era with vendors, guest speakers, and musical performances.

February 24-26
SPI MARKET DAYS
SPI Convention Center
Featuring handcrafted jewelry, clothing, cosmetics and fragrances, rare arts and crafts, gourmet treats, exclusive home decor items, and more.

MARCH

March 11-19
SPRING BREAK, TEXAS WEEK
sopadre.com/springbreak
A tropical oasis dedicated to the experience that never sleeps, stops, or slows down.

March 25
SPI SPRINT TRIATHLON
Jim's Pier
Olympic and Sprint distance courses for the seasoned veteran or the first-timer.

APRIL

April 1 & 2
SPRING BREAK JAM
SPI Convention Center
A car, truck, and motorcycle show with a tattoo expo featuring some of the finest tattoo artists in Texas.

April 12-15
NATIONAL TROPICAL WEATHER CONFERENCE
hurricincenterline.com
Multi-day conference for professional training in hurricane preparedness for media and business.

April 15
39TH ANNUAL CAUSEWAY RUN & FITNESS WALK
portsubelchamber.com
Follows a 6.2 mile (10K) course with awards ceremonies and lunch following the race/walk.

April 15 & 16
TEXAS STATE SURFING CHAMPIONSHIP
Isla Blanca Park
The top surfers in the state of Texas compete for the championship title on South Padre Island.
(Rain Dates: April 20 & 21 or April 29 & 30)

APRIL (CONT.)

April 22 & 23
TEXAS BEACH ULTIMATE FESTIVAL
Isla Blanca Park
Join one of the biggest and most competitive co-ed ultimate frisbee tournaments in Texas!

April 27-30
SPASH SOUTH PADRE
Holiday Inn Beach Resort
Thousands of LGBTQIA friends, family, and supporters welcome you to a weekend of some of the best entertainment you've ever experienced.

MAY

May 12 & 13
SHALLOW SPORT FISHING TOURNAMENT
SPI Convention Center
Anglers compete to nab the largest reoturn, trout, and flounder.

May 13
SEA TURTLE INC. 5K KEMPS KRAWL
Holiday Inn Beach Resort
Swimmers compete to nab the longest, participants will traverse the beach to raise money for the care and conservation of sea turtles.

May 20
RUN THE JAILBREAK
Clayton's Beach Bar
Conquer the 5K course covering challenging obstacles on the sun-drenched beaches of South Padre Island.

May 28
MEMORIAL DAY FIREWORKS
sopadre.com/events
(Rain Date: May 29)

JUNE

June 2 & 3
DARGEL BOAT OWNERS FISHING TOURNAMENT
SPI Convention Center
A spot tournament - the slot redfish with the most spots wins.

June 21 & 22
SPI BEACH BASH SKATE JAM
John L. Tompkins Park
Join us for South Padre Island's annual skate competition. Enjoy live music, cash prizes, and food.

All events are subject to change. For more information, visit sopadre.com/events or stop by our Visitor Center at 321 Padre Blvd.



Sales

Sales Efforts

Task: Our Sales Team is focused on the off season booking and rebooking for all market segments.

- **Total Leads Sent: 48**
 - *December '22
 - 2023-42, 2024-5, 2025-1
 - 2023-6 Off Season Dates, 15 New
- **Room Nights Booked: 3222**
 - * Nov. & Dec. 2022
- **Actualized Room Nights: 2581**
 - * Nov. & Dec. 2022
- **Shoulder Dates & Off Season Booking**
 - Glazers October 2023
 - Dance Educators November 2023
- **Site Visits (September 2023)**
 - MERA Annual Conf. / Bio-Medical Equipment Tech
 - 80 Attendees / 270 requested rooms
 - TAASA / LeSAT Law Enforcement SAT Conference
 - 150 attendees / 240 requested rooms

Group Services



Council Member Ken Medders, Jr. welcomed The Association of Texas Assessing Officers during their 55th Annual Conference held February 03-04, 2023. The SPI PD also assisted with the Color Guard and Invocation. The group had over 150 attendees and will rebook for 2024!



Travel & Tradeshows



**RCMA
EMERGE 2023 / Team TX Aisle
270 Faith Based Meeting Planners**

South Padre ISLAND *Come see us!*
RCMA
EMERGE
CHATTANOOGA
JANUARY 24-26, 2023
BOOTH 626
SOUTHWEST SHOWCASE
Kalahari Resorts & Conventions Round Rock, TX (AUSTIN)
January 27 Booth 419
MEET ON SOUTH PADRE ISLAND



**Southwest Showcase 2023
Over 200 Meeting Planners
Association & Corporate**



Marketing & Communications



ORGANIC SOCIAL MEDIA OVERVIEW



Facebook Top Posts January



Visit South Padre Island
Tue 1/24/2023 4:25 pm PST

Beach Park at Isla Blanca will be opening its doors on April 22 🌴 Be sure to grab your tickets to enjoy South Texas' best water park this season. #SoPadre #TexasBestBeach



Total Engagements	21,246
Reactions	2,645
Comments	1,381
Shares	682
Post Link Clicks	1
Other Post Clicks	16,537

Visit South Padre Island
Sat 1/14/2023 10:45 am PST

Come and watch Space X's largest launch in February 🚀 Be sure to get the best view possible on SPI as Space X prepares to test their Super Heavy Booster 7 and the Starship S24. 📸 :...



Total Engagements	7,470
Reactions	1,602
Comments	340
Shares	290
Post Link Clicks	5
Other Post Clicks	5,233

Visit South Padre Island
Sat 1/28/2023 3:10 pm PST

Who says South Padre Island isn't tropical 🌴 Come and see it for yourself. We have bright blue water, clear skies, and the best island vibes you could ask for. 📸 : aliciasedwards #SoPadre...



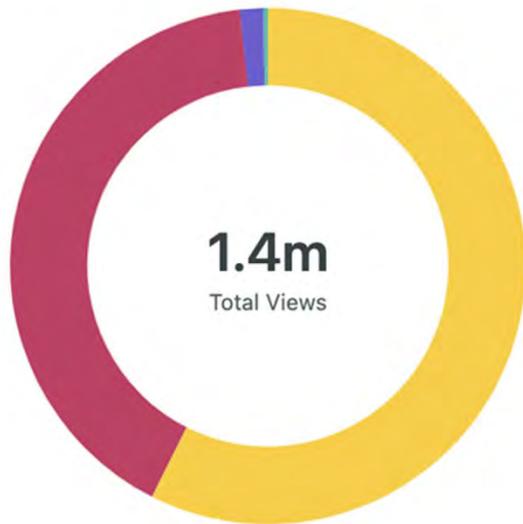
Total Engagements	6,162
Reactions	2,311
Comments	296
Shares	298
Post Link Clicks	1
Other Post Clicks	3,256



Facebook Video Performance January



View Metrics



Organic Full

3,993

Organic Partial

20,679

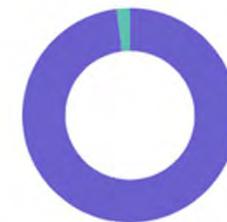
Paid Full

573.2k

Paid Partial

805.6k

Viewing Breakdown

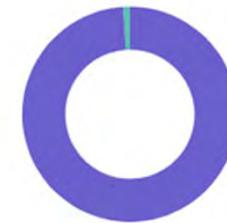


Organic Views

2%

Paid Views

98%



Click Plays

1%

Auto Plays

99%

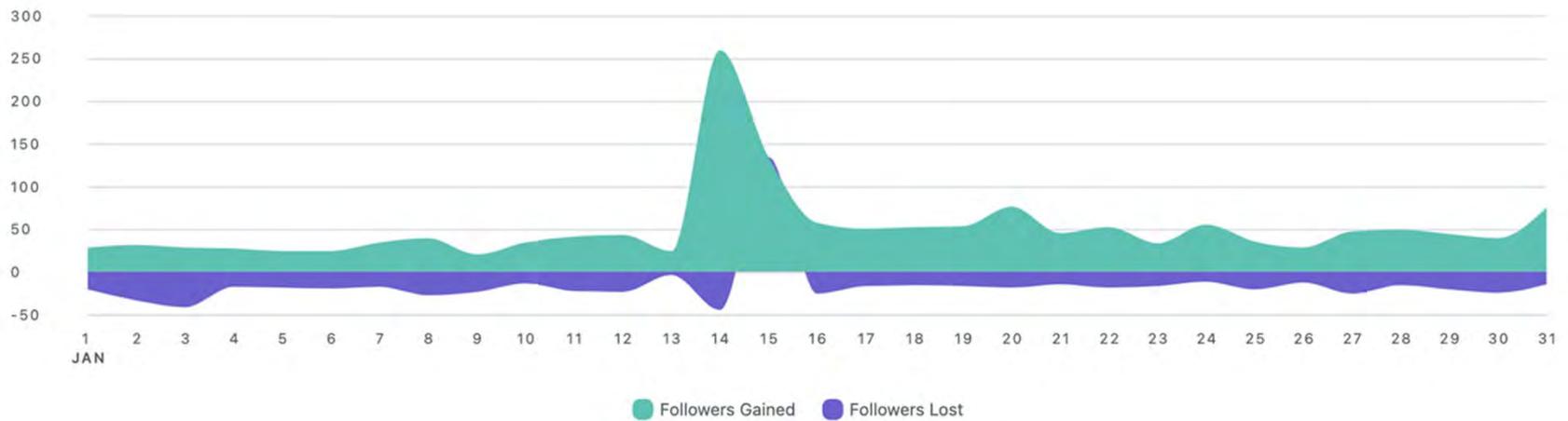


sproutsocial

Instagram Audience Growth January



Net Follower Growth Breakdown, by Day



Audience Metrics

Totals

% Change

Followers

55,838

↗ 1.7%



sproutsocial

Instagram Top Posts January



  **visitsouthpadreisland**
Tue 1/3/2023 3:00 pm PST

There was a lot to see and do in 2022 from a causal beach day to events full of fun and cheer ✨ What was your favorite memory on SPI? #SoPadre #TexasBestBeach #wildlife #drinks #pride #rgv95...



Total Engagements	2,776
Likes	2,253
Comments	39
Shares	297
Saves	187

  **visitsouthpadreisland**
Tue 1/31/2023 2:58 pm PST

Happy National Plan For a Vacation Day 🏠 Vacations help people spend quality time with family and friends. Take some time today to plan your next getaway to South Padre Island!...



Total Engagements	2,282
Likes	1,957
Comments	18
Shares	203
Saves	104

  **visitsouthpadreisland**
Thu 1/12/2023 3:06 pm PST

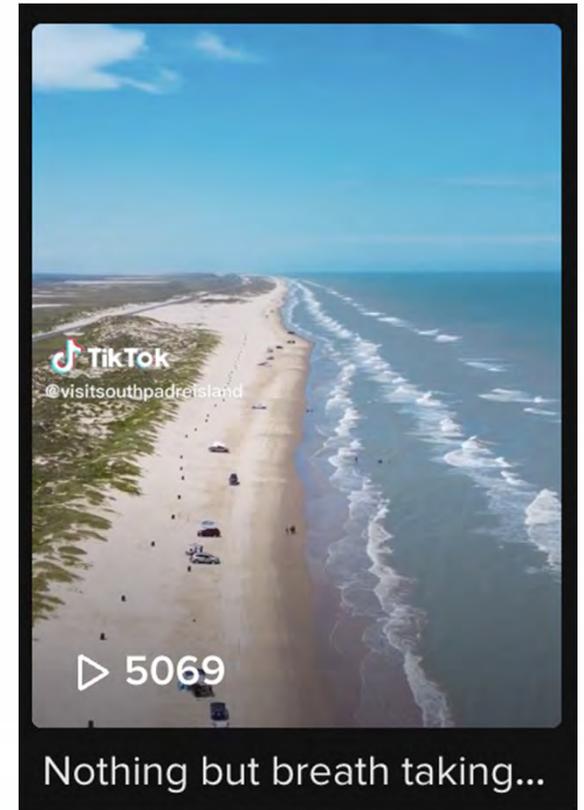
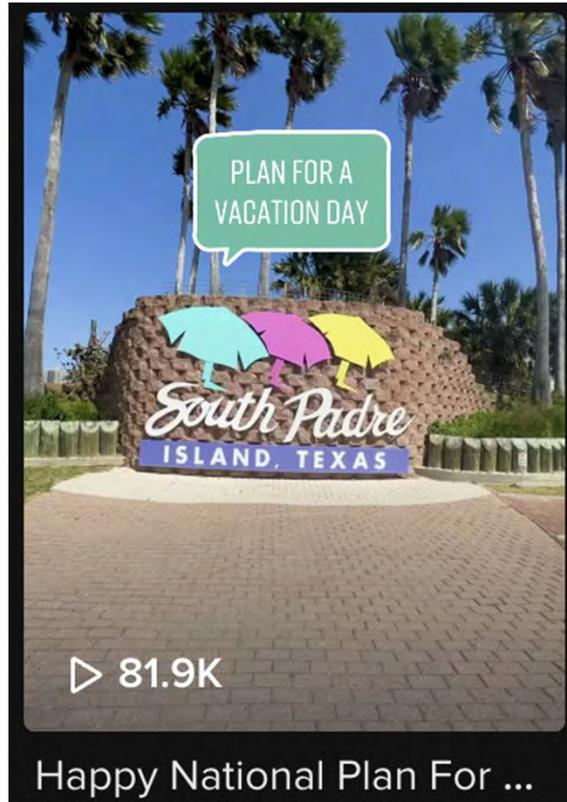
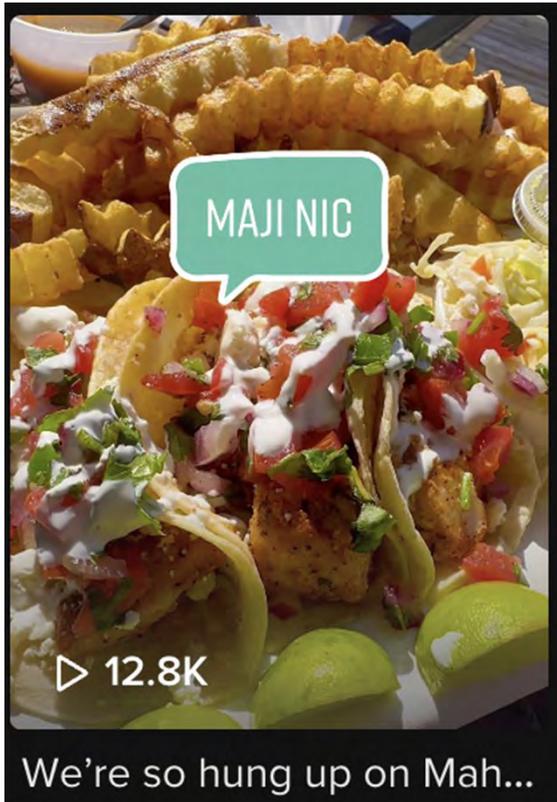
Nothing but breath taking views 🌊 Catch a breather on the best island in the state. It's clear skies and blue waters all week long. 📸: @jerryortiz.photography #SoPadre #TexasBestBeach #breath...



Total Engagements	2,085
Likes	1,757
Comments	34
Shares	209
Saves	85



TikTok Top Posts January



TikTok Audience Growth

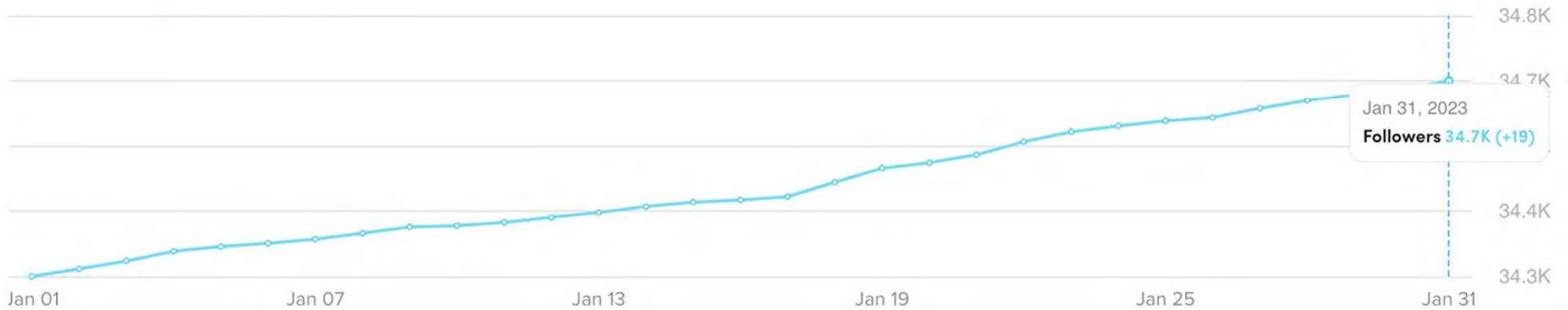


36,031 in total ⓘ

Net +424 (Jan 01 - Jan 31)

Growth rate +256.3% (vs. Dec 01 - Dec 31) ↑

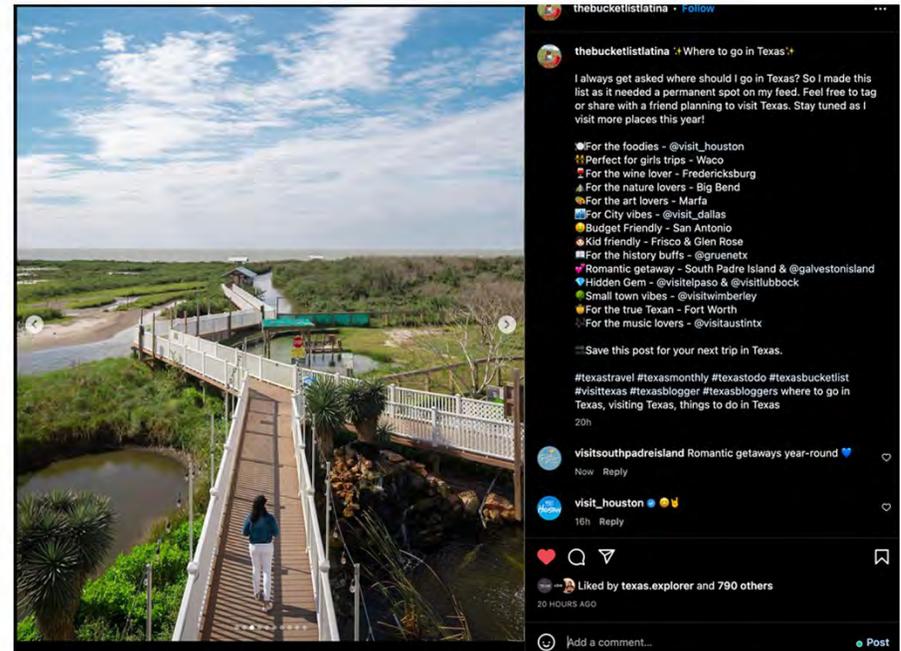
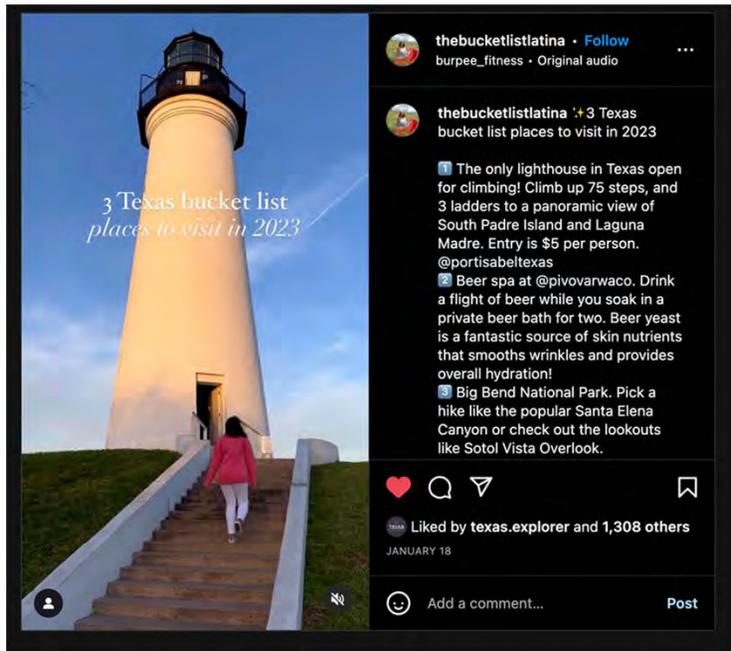
Jan 01 - Jan 31



Influencer visit update



Ana Garcia - @thebucketlistlatina
102K+ Followers





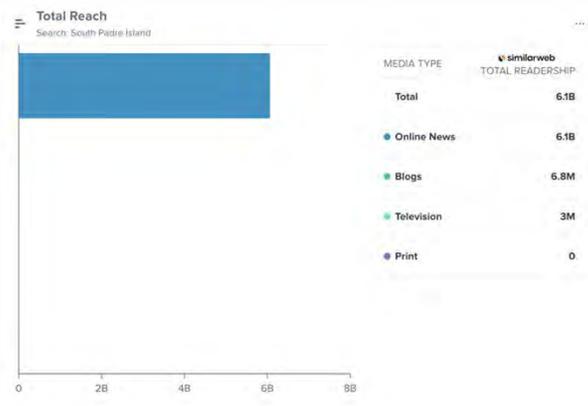
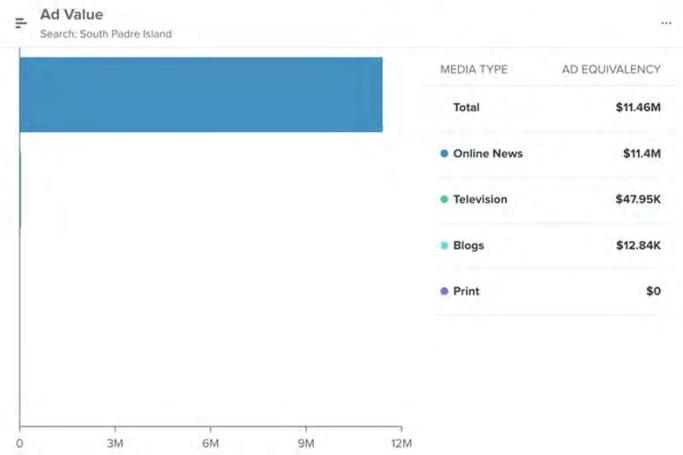
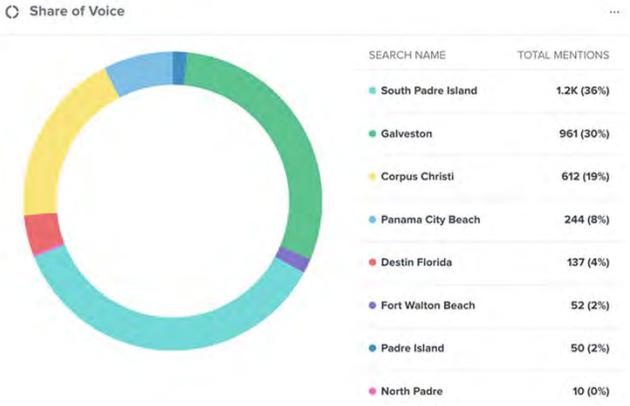
CISION REPORT

CISION

Cision Report Jan 2023



Share of Voice



1.1K
Total Mentions

The total number of news stories for a specified time period.

6.1B
Total Reach

A globally consistent baseline metric for measuring the reach of a media outlet.

\$11.46M
Total Publicity Value

A scoring system that creates an approximate value for a news article.



Cision Report Jan 2023



Top Stories

Search: South Padre Island

1		Valley musician to perform as Ringo Starr	405M	6		27th annual SPI winter wildlife exhibit	405M
		Jan 19 • Yahoo!				Jan 24 • Yahoo!	
2		The Best Texas Beaches for Every Season	405M	7		Brownsville runner achieves weight loss milestone	397M
		Jan 30 • Yahoo!				Jan 9 • Yahoo!	
3		Volunteers come out to clean SPI	405M	8		Add These Amazing American Islands to Your List	203M
		Jan 15 • Yahoo!				Jan 5 • MSN	
4		Elections are set for San Benito city	405M	9		San Antonio's two tipi restaurants	203M
		Jan 18 • Yahoo!				Jan 1 • MSN	
5		Valley International Airport continues expansion	405M	10		Lil Wayne, Kodak Black, Steve Aoki	203M
		Jan 20 • Yahoo!				Jan 10 • MSN	

COUNTRY	TOTAL MENTIONS
United States	1K (93%)
India	43 (4%)
United Kingdom	9 (1%)
Canada	7 (1%)
Brazil	6 (1%)
Ukraine	5 (0%)
Mexico	4 (0%)
France	3 (0%)
Fiji	2 (0%)

Jan. PR Efforts

- Interviews: 1
- Press Releases: 2
- Total Number of Publications: 76



REGISTER NOW
GET \$300 TO SPEND YOUR WAY

SOUTH TEXAS COLLEGE

LOCAL NEWS
South Padre Island to celebrate National Cook Your Catch Day

by Leah Hinojosa
Posted: Jan 23, 2023 / 07:12 AM CST
Updated: Jan 23, 2023 / 07:12 AM CST

SHARE

SOUTH PADRE ISLAND, Texas (ValleyCentral) — Monday marks the 4th annual National Cook Your Catch Day where South Padre Island visitors can catch their own fish and have it cooked by participating restaurants.

[| Incarnate Word Academy closes its school after 170 years >](#)

Whether you're an experienced angler or have never fished a day in your life, SPI is home to a

THE CHASIN & GONZALEZ LAW FIRM

INJURED?
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www.chasinfirm.com
CONTACT US

FOR IMMEDIATE RELEASE

South Padre Island Celebrates National Cook Your Catch Day

SOUTH PADRE ISLAND, Texas, January 19, 2023 – South Padre Island, Texas' only tropical paradise and a mecca for fishing enthusiasts, is excited to celebrate National Cook Your Catch Day on January 23, 2023, amplifying the island's Gulf-to-Table dining experience and local partners that make it possible.

"Whether you're an avid angler yourself or just a fan of the finished product, we invite everyone to celebrate National Cook Your Catch Day with us on South Padre Island," said Blake Henry, South Padre Island CVB Executive Director. "Enjoy the warmer temperatures, discover the incredible fishing opportunities and treat your tastebuds to the freshest seafood possible – we have several island esteries ready to showcase what it really means to savor the fresh 'catch of the day.'"

Spend the day traversing the bright blue waters and experience the South Padre Island fishing scene from start to finish. The destination, surrounded by the Gulf of Mexico and sparkling Laguna Madre Bay, is not only a hub for some pretty dedicated anglers but also plays home to extremely talented chefs who are prated for their skills bringing out the best in fresh fish. Combining the two is what brought to life the island's Cook Your Catch program – a long-standing tradition that allows visitors to dine on the very fish they catch. After spending the day on the water, those that are successful can take their catch to any of the local seafood restaurants where the expert chefs will prepare the fish fried, grilled or blackened. Best of all, even if there's no luck reeling in that big one, visitors can still enjoy the catch of the day as multiple restaurants on island feature fresh fish on the menu every day. For a list of restaurant options, [click here](#). For those that can't make it for National Cook Your Catch Day though, there's no need to worry as the Gulf-to-Table dining program is offered year-round.

For more information on South Padre Island and the Cook Your Catch experience, visit www.southpadre.com.



###

About South Padre Island

With miles of pristine shoreline and clear emerald water, South Padre Island is Texas' only tropical island paradise. Warm weather and more than 300 days of sunshine make South Padre Island a year-round destination offering a variety of nature tourism attractions, water sports, and activities for the entire family.

###

FOR IMMEDIATE RELEASE

Take to the Skies with the 2023 SPI Kite Fest on South Padre Island

SOUTH PADRE ISLAND, Texas, January 31, 2023 – The SPI Kite Fest, one of South Padre Island's most beloved traditions, is back for a weekend full of fun and spectacular kite flying performances February 2-4, 2023.

"Who doesn't love flying a kite? It's nostalgic and has a way of bringing out the kid in all of us," said Blake Henry, South Padre Island CVB Executive Director. "The SPI Kite Fest attracts kite flying enthusiasts from all over the world and features some of the best in the business. There are awe-inspiring indoor kite performances and larger-than-life outdoor displays. It's the perfect weekend to come visit and enjoy some sunshine, great food, and the island's endless opportunities for fun."

The 2023 SPI Kite Fest will kick off on Thursday, February 2, with indoor performances from 6:30-8:30 p.m. at the South Padre Island Convention Center. The evening will include a special indoor kite flying show whose lineup boasts an array of internationally known kite fliers. These amazing indoor performers will show off their kite-flying talent as they take the floor with routines choreographed to the best of everything from jazz and swing to classic rock and pop. The SPI Kite Fest will head outdoors on Friday and Saturday at the Flats just north of the Convention Center. This is where visitors can catch the magnificent "show kites" – the incredibly creative and giant eye-catching figures in the sky – some of which come in at a whopping 150 ft. There will be solo acts and group performers with all kite fliers set to wow the crowd, putting on dazzling aerobatic displays and high flying stunts. The festival will run from 10 a.m. - 4 p.m. on Friday, February 3, and from 10 a.m. - 3 p.m. on Saturday, February 4. Admission to the outdoor event is free, and tickets for the indoor show are \$12 per person, with advance tickets required due to limited seating.

The perfect family-friendly event, grab a chair and the whole crew and head to South Padre Island for the 2023 SPI Kite Fest. Visitors are in for a spectacular show and a weekend full of fun and kite flying wonder.

For more information on the SPI Kite Fest, head to www.southpadrefest.com to learn more about South Padre Island, visit www.southpadre.com.



###

About South Padre Island

With miles of pristine shoreline and clear emerald water, South Padre Island is Texas' only tropical island paradise. Warm weather and more than 300 days of sunshine make South Padre Island a year-round destination offering a variety of nature tourism attractions, water sports, and activities for the entire family.

###

Good Housekeeping + Follow View Profile

30 Best Valentine's Day Getaways for a Romantic Escape This Year

Story by Cassidy Olsen, Alesandra Dubin · Feb 1

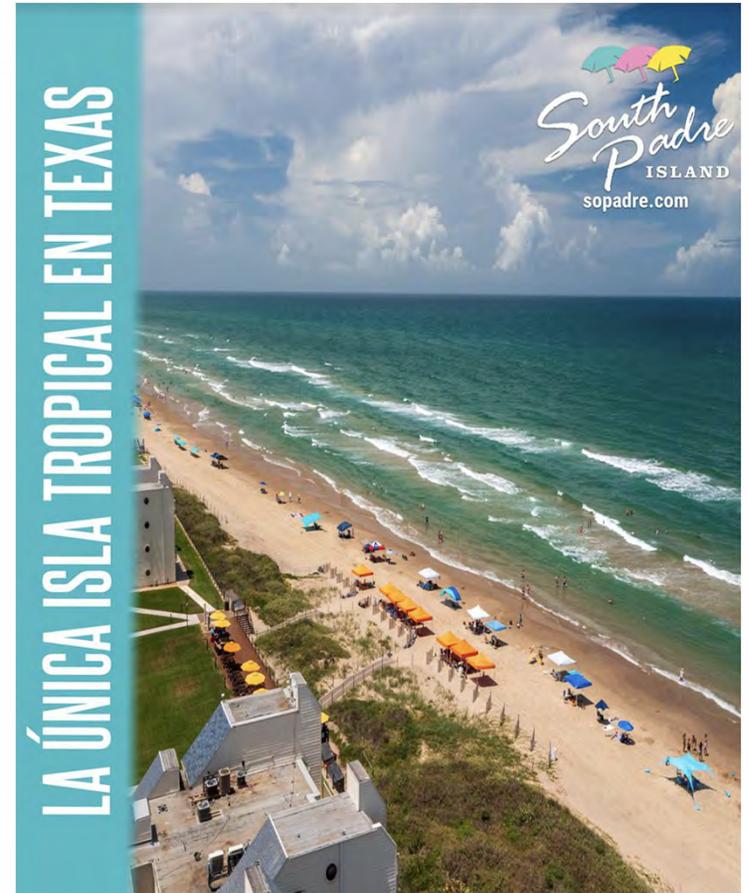
1) South Padre Island, Texas

One of the world's most beautiful barrier islands — and the only tropical island in Texas — South Padre Island offers more than 300 days of sunshine per year and 34 miles of coastline for romantic walks on the beach. Stop at the Port Isabel Lighthouse for stunning views — and a romantic selfie, of course.

[Shop Now](#)



In-House Creative





TEXAS' BEST MEETINGS



South Padre Island Convention Centre

Plan your next meeting on South Padre Island, the only tropical island in Texas. Located on the Texas Gulf Coast, and with over 30 miles of pristine beaches, the compact nature of the destination allows for easy access to beach and bayside activities, dining, shopping, entertainment, and nature attractions. With a commitment to guest safety and flexibility to address protocols, you can rest easy knowing that your next meeting will be handled responsibly by our experienced team.

[LEARN MORE](#)

Accommodations for your perfect meeting



There are over 3,000 hotel rooms and 2,800 vacation rentals on South Padre Island. Find the best option to accommodate your attendees. Whether you want to keep everything in one space or enjoy the beach and bay breezes the choice is yours.

[Book Now](#)

Team Building



Team building on South Padre Island is all about motivation and personalized experiences. Big like Texas or intimate like South Padre Island, you'll find activities for your group that are sure to inspire.

[Start Planning](#)

Getting Here



Whether you plan a road trip with your group or flying to any of our three near-by airports, making your way to South Padre Island is easy.

[Plan your Itinerary](#)

Get in touch with our sales team!



[Submit your RFP](#)
1-800-657-2373
david@sopadre.com



[f](#) [t](#) [i](#) [p](#)

City of South Padre Island Convention & Visitors Bureau
7355 Padre Blvd. | South Padre Island, TX 78597 | [www.sopadre.com](#)

SPI-CTA Program



- 10 New Certified Tourism Advisors
- 146 Total SPI-Certified Tourism Advisors

SPI-CTA Upcoming class:

- No class will be held in March



Certified Tourism Advisor Program Certification

Presented by South Padre Island CVB





QUESTIONS

**CITY OF SOUTH PADRE ISLAND
CONVENTION AND VISITORS ADVISORY BOARD
AGENDA REQUEST FORM**

MEETING DATE: February 22, 2023

NAME & TITLE: Ema Jaramillo, Management Assistant

DEPARTMENT: Convention and Visitors Bureau

ITEM

Discussion and action concerning the election of officers for the 2023 calendar year - CVAB Chairman and Vice Chairman. (Till)

ITEM BACKGROUND

Discussion and action concerning the election of officers for the 2023 calendar year - CVAB Chairman and Vice Chairman. (Till)

BUDGET/FINANCIAL SUMMARY

N/A

COMPREHENSIVE PLAN GOAL

N/A

LEGAL REVIEW

Sent to Legal:

Approved by Legal:

RECOMMENDATIONS/COMMENTS:

**CITY OF SOUTH PADRE ISLAND
CONVENTION AND VISITORS ADVISORY BOARD
AGENDA REQUEST FORM**

MEETING DATE: February 22, 2023

NAME & TITLE: Ema Jaramillo, Management Assistant

DEPARTMENT: Convention and Visitors Bureau

ITEM

Discussion and possible action regarding a feasibility study for the LED Queen Isabella Causeway Lighting Project.
(Henry, Smith)

ITEM BACKGROUND

The CVB would like to conduct a feasibility study to add lights to the causeway.

BUDGET/FINANCIAL SUMMARY

The funds have not been budgeted and will have to be requested from reserves.

COMPREHENSIVE PLAN GOAL

SPI requires a brand that sets it apart as unique from other beach destinations while capturing the active outdoors vacation/getaway experience

LEGAL REVIEW

Sent to Legal:

Approved by Legal:

RECOMMENDATIONS/COMMENTS:

**CITY OF SOUTH PADRE ISLAND
CONVENTION AND VISITORS ADVISORY BOARD
AGENDA REQUEST FORM**

MEETING DATE: February 22, 2023

NAME & TITLE: Ema Jaramillo, Management Assistant

DEPARTMENT: Convention and Visitors Bureau

ITEM

Discussion and possible action to approve the funding request for the SPI Beach Bash Skate Jam in June 2023.
(Brown)

ITEM BACKGROUND

SPI Beach Bash Skate Jam is requesting \$4,000 for their event.

BUDGET/FINANCIAL SUMMARY

No change to line item 02-593-8099. Funds have been budgeted,

COMPREHENSIVE PLAN GOAL

N/A

LEGAL REVIEW

Sent to Legal:

Approved by Legal:

RECOMMENDATIONS/COMMENTS:

SOUTH PADRE ISLAND EVENT FUNDING APPLICATION



To apply for funding please complete all questions.

ORGANIZATION INFORMATION

Date Application Submitted: 2/8/23

Name of Organization: TCA Media Studio

Address: 3740 San Jacinto Dr.

City, State, Zip: Brownsville, TX 78521

Full Name:
Micahel De La Fuente

E-Mail:
michael.delafuente@tcamediastudio.com

Office Number:
956-203-8246

Cell Phone Number:

Website for Event or Sponsoring Entity : _____

Non-Profit or For-Profit Status:
For-profit

Tax ID #:

Primary Purpose of Organization:
Innovative designs on all media for all businesses.

EVENT INFORMATION

Name of Event: South Padre Island Beach Bash Skate Jam

Date(s) of Event:
June 21-22, 2023

Primary Location of the Event:
SPI Skate Park at Tompkins Park/6100 Padre Blvd.

Amount Requested: \$4,000

If greater than previous year funded (if applicable), please explain the increase being requested:

This year the Beach Bash Skate Jam will be a two-day event. We hope to invite investors to attend the competition, and the extra money will help increase the quality of our marketing.

Our mission is to invest in a website and increase social media advertising, swag, and signage to contribute to the growth of businesses in SPI and the RGV.

Primary Purpose of Event:

We are striving to legitimize our presence in the sport, and make our competition the spot to find upcoming professionals.

How will the hotel tax funds be used? Please attach a list of the hotel tax funded expenditures.

Flyers, posters, banners, SPI/ sponsor swag, celebrity announcements, media advertising.

Are you asking for any cost reductions for city facility rentals or city services? Please quantify and explain.

We would love the opportunity to provide a transportation services for attendees of the competition.

AMOUNT REQUESTED UNDER EACH CATEGORY

Advertising, Solicitations, Promotional programs to attract tourists and convention delegates or registrants to the municipality or its vicinity. Amount requested under this category:

\$: 2,000

Expenses including promotional expenses, directly related to a sporting event in which the majority of participants are tourists. The event must substantially increase economic activity at hotels within the city or its vicinity. Amount requested under this category:

\$: 2,000

QUESTIONS FOR ALL FUNDING REQUEST CATEGORIES

How many years have you held this event? 1

Attendance for previous year (if applicable): 150-200

How many of the attendees are expected to be from more than 75 miles away?
85

How many people attending the event will use South Padre Island lodging establishments?
85

How many nights do you anticipate the majority of the tourists will stay? 1-2

Will you reserve a room block for this event at area hotel(s)? Yes

Where and how many rooms will be blocked?
10 Rooms

List other years (over the last three years) that you have hosted your event, please include the amount of assistance given from HOT funding and the number of hotel rooms used:

Month/Year Held	Assistance Amount	# of Hotels Used
<u>2022</u>	<u>2,000</u>	<u></u>
<u></u>	<u></u>	<u></u>
<u></u>	<u></u>	<u></u>

How will you measure the impact of your event on area hotel activity (e.g.; room block usage information, a survey of hoteliers, etc.)?

We will target hotels near the area, such as Ramada by Wyndham, Windwater Hotel & Marina, and Casa Bella Hotel & Suites, and provide a required survey on our website or social media before having to book a room

Please list other sponsors, organizations, and grants that have offered financial support to your event:

For now Perdue and Kidd Trial Lawyers, Haf-Cab Clothing Company, DoneRight Jewelers, Rodeo Dental, Vans, Zumies, and Location Intl. Full list attached.

Will the event charge admission? If so, what is the cost per person/group?

Event will be free.

Do you anticipate a net profit from the event? If so, what is the anticipated amount and how will it be used?

We do anticipate a net profit of \$500-\$800, but any profit we generate because of the event will go into ensuring all safety precautions are

covered and go back to the competitors. We will either raise the prize money or invest for the next skate comp in 2024.

Please list all promotion efforts your organization is planning and the amount estimated for each media outlet. **Please attach a detailed marketing budget.**

Print \$:	<u>2,600 (flyers, newspapers, signage)</u>	Website \$:	<u>200</u>
Radio \$:	<u>300</u>	Social Media \$:	<u>200</u>
TV \$:	<u></u>	Other Digital Advertising \$:	<u>300</u>

A link to the CVB **must be** included on your promotional handouts and on your website for booking hotel nights during this event.

What other marketing initiatives are you planning to promote hotel and convention activity for this event?

We will go to different businesses and skate parks in person in the Houston, Austin, and Dallas areas and promote our event with fliers, QR code stickers, and word of mouth marketing.

We hope by doing this we will send traffic to our social media/ website and bring an influx of skaters from different areas to stay at South Padre Island.

Who is your target audience?

Skaters, business owners, videographers, photographers, and entrepreneurs.

What geographic region(s) are you marketing to?

From the RGV to Dallas.

Have you obtained the insurance required and who is the carrier?

No, but we will contact our insurance Acord a month before the skate competition or when we obtain the sponsorship money from other businesses.

During the term of this agreement, the event organizer shall procure and keep in force insurance with limits of \$1,000,000 per occurrence and 2,000,000 general aggregate. The policy must contain a policy endorsement that names "The City of South Padre Island, it's elected officials, representatives, employees or agents" as additionally insured. Applicant must provide a copy of the actual endorsement.



SOUTH PADRE ISLAND EVENT FUNDING CHECKLIST

To apply for funding please provide all the required documents.

Name of Event: Beach Bash Skate Jam SPI

- Received and understood the separate Special Events Policy (REQUIRED)
- Received and understood the separate HOT Funding Guidelines (REQUIRED)
- Completed the South Padre Island Event Funding Application form (REQUIRED)
- Enclosed a description of all planned activities or schedule of events (REQUIRED)
- Enclosed a complete detailed budget (REQUIRED)
- Enclosed an advertising/marketing and promotion plan (REQUIRED)
- In Room night projections, with back-up, for the Funded Event (REQUIRED)
- I agree: Any marketing for the event must be consistent with the brand image for South Padre Island and all such marketing pieces that are funded with hotel tax must be in accordance. (REQUIRED)
- I agree: The SPICVB will require access to event participant database information that will show zip code data to measure likely impact from the funded event. (REQUIRED)
- Enclosed a sponsor list (categorized by "confirmed" and "pending")
- Enclosed a vendor/exhibitor list (categorized by "confirmed" and "pending")
- Enclosed an event map
- Enclosed security/safety plans
- Enclosed copies of promotional materials (if available)
- Enclosed a summary of previous special event experience of organizer(s)
- Enclosed a history of event (if previously produced)
- Indicated the type(s) of assistance requested
- Indicated the amount of financial support (if requested)

2/8/23

Authorized Signature
Michael De La Fuente

Date

Print Name

South Padre Island



2023

The skate Jam will consist of a preliminary introduction, mini competitions, main event stand off, concluding with an award ceremony, and give away.

Event will include

- Skateboarders as the competitors
- Family and friends as the attendees
- Local Businesses as vendors
- Sponsors from Houston and the Rio Grande Valley
- Music Performer/ Dj
- Water Station

Event Schedule

Day 1

10:00-11:00 | Event Set Up
12:30-1:00 | Competitor Check-In
2:30-3:00 | Introduction to Sponsors and Event
3:45-4:00 | Pre-Lims
4:30-5:30 | Run 1 - Full Park
6:00-6:30 | Run 2 - Best Trick
7:00-8:00 | Intermission | Half-Cab Mini Competition
8:00-8:20 | Beginner Awards | Day 2 Qualifiers

Day 2

10:00-11:00 | Event Set Up
12:30-1:00 | Qualifier Check-In
2:30-3:00 | Introduction to Sponsors and Event
3:45-4:00 | Pre-Lims
4:30-5:30 | Run 1 - Full Park
6:00-6:30 | Run 2 - Best Trick
7:00-8:00 | Intermission | Half-Cab Mini Competition
8:00-8:20 | Awards Ceremony

Budget

\$2,000: Cash for prize money (Sponsors)
\$2,000: Print | Fliers, Merchandise, Banners, and Flags.(CVB)
\$1,000: Traditional Marketing | Newspaper and Radio ads.(CVB)
\$1,000: Digital Marketing | Celebrity advertising,Audience Boost, Website. (CVB)
\$500: Safety| Police, EMS, Transportation Services. (Sponsors)

Marketing Plan

We will team up with a diverse group of sponsors and use our combined social media platforms, paid advertising, and traditional marketing to ensure that our event is a success.

Sponsors

Confirmed

Perdue and Kidd Trial Lawyers, Haf-Cab Clothing Company, DoneRight Jewelers, Rodeo Dental, Vans, Zumies, and Location ctrl.

Pending

77 Surf, Hopper Haus, Yummies Bistro, D'Pizza Joint, Tunamansa, 7 Sparrows, Island Native, On the Beach, Island Style, and TBD.

Vendors/Promoters

Haf-Cab Clothing Company, Location Ctrl, 77 Surf, Hopper Haus, Yummies Bistro, D'Pizza Joint, Tunamansa, 7 Sparrows, Island Native, On the Beach, Island Style, and TBD.

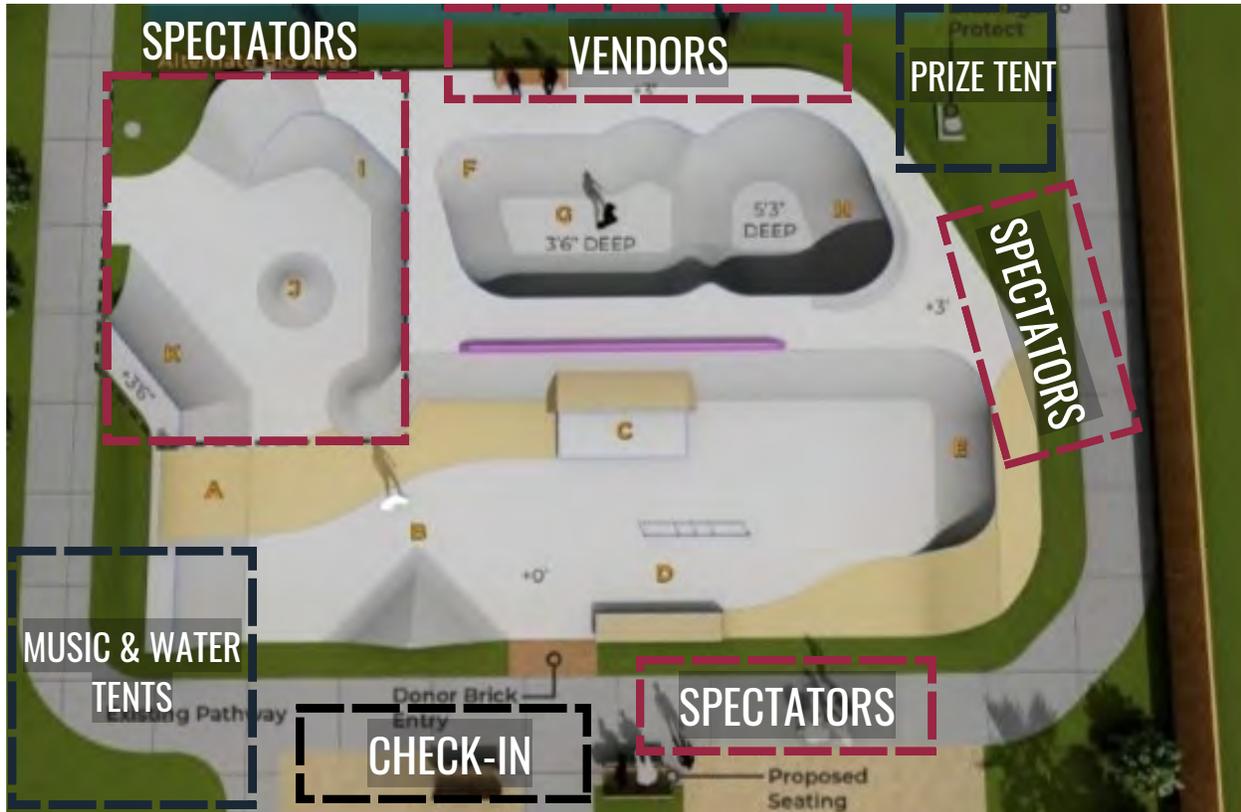
We will go to different businesses and skate parks in person in the Houston, Austin, and Dallas areas and promote our event with fliers, QR code stickers, and word of mouth marketing. We hope by doing this we will send traffic to our social media/ website and bring an influx of skaters from different areas to stay at South Padre Island.

Room Night Projections

The event will land on a Tuesday and Wednesday and will run late, so we project that locals will stay for 1 night and out-of- town participants will stay for 2 nights.

Event Map

Vendors will be located on the basketball court. Spectators can be fluently placed throughout the circumference of the park itself. DJ will be located near the power sour where the restrooms are located.



Safety Plan

TCA Media Studio will pay SPI Police Officer directly. We will be requesting their time roughly about 6hrs each day as the competition starts to ends.

Two police officer's will be requested and positioned at the street crossing from the park to street side to adjacent street side to help direct/guard traffic as those walk across. Once the competition starts we are requesting the same units patrol the area of the park competition for any safety concerns.

We will hire 2 EMTs to be onsite for both days of the competition. Duration from start to end

Summary of Previous Event

Last year our event was a success with 100 attendants and 50 competitors. The event started with rain, but it quickly passed, and the event stayed on schedule. We handed out \$1,500 in cash and over \$2,000 in products. We received endless amount of gratitude from local politicians, business owners, and skaters for weeks. We kept track of our sponsors following count and those sponsors that promoted our event heavily gained more the fifty followers on their accounts. We couldn't have done this without the support of the South Padre Island Convention,Visitors Bureau, and all of our sponsors.

**CITY OF SOUTH PADRE ISLAND
CONVENTION AND VISITORS ADVISORY BOARD
AGENDA REQUEST FORM**

MEETING DATE: February 22, 2023

NAME & TITLE: Ema Jaramillo, Management Assistant

DEPARTMENT: Convention and Visitors Bureau

ITEM

Discussion and possible action to approve the funding request for the 83rd Annual Texas International Fishing Tournament in August 2023. (Brown)

ITEM BACKGROUND

TIFT is requesting \$25,000 for their event.

BUDGET/FINANCIAL SUMMARY

No change to line item 02-593-8099. Funds have been budgeted,

COMPREHENSIVE PLAN GOAL

N/A

LEGAL REVIEW

Sent to Legal:

Approved by Legal:

RECOMMENDATIONS/COMMENTS:

SOUTH PADRE ISLAND EVENT FUNDING APPLICATION



To apply for funding please complete all questions.

ORGANIZATION INFORMATION

Date Application Submitted: February 13, 2023

Name of Organization: Texas International Fishing Tournament

Address: PO Box 2715

City, State, Zip: South Padre Island, Texas 78597

Full Name: Kristi Collier E-Mail: kristi@tift.org

Office Number: 956-943-8438 Cell Phone Number: 956-802-3475

Website for Event or Sponsoring Entity : www.tift.org

Non-Profit or For-Profit Status: 501C4 Tax ID #: 74-1853713

Primary Purpose of Organization:

TIFT was designed to promote the area as a tourism destination. Over the last 8 decades, TIFT has become one of the top ten billfish tournaments in the world. It is the only tournament in Texas to participate in the Sport Fishing Championship. TIFT is well positioned to continue to promote the area as a tourism destination.

EVENT INFORMATION

Name of Event: 83rd Annual TIFT

Date(s) of Event: August 2-6, 2023 Primary Location of the Event: South Padre Island Convention Center

Amount Requested: \$25,000

If greater than previous year funded (if applicable), please explain the increase being requested:

Primary Purpose of Event:

To promote the area as a tourism destination.

How will the hotel tax funds be used? Please attach a list of the hotel tax funded expenditures.

Funds will be used to promote the area and provide activities for PlayDay. In addition, funds will be used to livestream events & activities raise event awareness & for future event marketing purposes.

Are you asking for any cost reductions for city facility rentals or city services? Please quantify and explain.

Cost reduction of the SPI Convention Center - \$15,000.

AMOUNT REQUESTED UNDER EACH CATEGORY

Advertising, Solicitations, Promotional programs to attract tourists and convention delegates or registrants to the municipality or its vicinity. Amount requested under this category:

\$: _____

Expenses including promotional expenses, directly related to a sporting event in which the majority of participants are tourists. The event must substantially increase economic activity at hotels within the city or its vicinity. Amount requested under this category:

\$: \$25,000

QUESTIONS FOR ALL FUNDING REQUEST CATEGORIES

How many years have you held this event? 82

Attendance for previous year (if applicable): 1200

How many of the attendees are expected to be from more than 75 miles away?
65%

How many people attending the event will use South Padre Island lodging establishments?
65%

How many nights do you anticipate the majority of the tourists will stay? 3-6 nights

Will you reserve a room block for this event at area hotel(s)? Yes

Where and how many rooms will be blocked?
Holiday Inn Beach Resort, the Pearl South Padre Island, La Quinta, Marriott

List other years (over the last three years) that you have hosted your event, please include the amount of assistance given from HOT funding and the number of hotel rooms used:

Month/Year Held	Assistance Amount	# of Hotels Used
<u>August 2022</u>	<u>\$25,000 + \$15,000 in kind</u>	<u>600</u>
<u>August 2021</u>	<u>\$25,000 + \$15,000 in kind</u>	<u>575</u>
<u>August 2019</u>	<u>\$25,000 + \$15,000 in kind</u>	<u>250* UTRGV</u>

How will you measure the impact of your event on area hotel activity (e.g.; room block usage information, a survey of hoteliers, etc.)?

Room block usage, survey of hotels and participants/anglers.

Please list other sponsors, organizations, and grants that have offered financial support to your event:

City of Port Isabel, Port Isabel EDC

Will the event charge admission? If so, what is the cost per person/group?

Adults \$125, Juniors \$40-\$60, Social only/Captain \$50

Do you anticipate a net profit from the event? If so, what is the anticipated amount and how will it be used?

All profits fund scholarships.

Please list all promotion efforts your organization is planning and the amount estimated for each media outlet. **Please attach a detailed marketing budget.**

Print \$: \$3500 _____

Website \$: _____

Radio \$: _____

Social Media \$: \$7000 _____

TV \$: \$7000 _____

Other Digital Advertising \$: _____

A link to the CVB **must be** included on your promotional handouts and on your website for booking hotel nights during this event.

What other marketing initiatives are you planning to promote hotel and convention activity for this event?

trade shows, video promos, digital marketing campaigns, live streaming event.

Who is your target audience?

Anglers and families (average age 39, 81% male)

What geographic region(s) are you marketing to?

Texas, San Antonio, Austin, Dallas, Corpus Christi, Port Aransas, Galveston, RGV, Louisiana, Mississippi Gulf Coast

Have you obtained the insurance required and who is the carrier?

\$1,000,000 Scottsdale Insurance Company

During the term of this agreement, the event organizer shall procure and keep in force insurance with limits of \$1,000,000 per occurrence and 2,000,000 general aggregate. The policy must contain a policy endorsement that names "The City of South Padre Island, it's elected officials, representatives, employees or agents" as additionally insured. Applicant must provide a copy of the actual endorsement.

SOUTH PADRE ISLAND EVENT FUNDING CHECKLIST



To apply for funding please provide all the required documents.

Name of Event: TEXAS INTERNATIONAL FISHING TOURNAMENT, INC

- Received and understood the separate Special Events Policy (REQUIRED)
- Received and understood the separate HOT Funding Guidelines (REQUIRED)
- Completed the South Padre Island Event Funding Application form (REQUIRED)
- Enclosed a description of all planned activities or schedule of events (REQUIRED)
- Enclosed a complete detailed budget (REQUIRED)
- Enclosed an advertising/marketing and promotion plan (REQUIRED)
- In Room night projections, with back-up, for the Funded Event (REQUIRED)
- I agree: Any marketing for the event must be consistent with the brand image for South Padre Island and all such marketing pieces that are funded with hotel tax must be in accordance. (REQUIRED)
- I agree: The SPICVB will require access to event participant database information that will show zip code data to measure likely impact from the funded event. (REQUIRED)
- Enclosed a sponsor list (categorized by "confirmed" and "pending")
- Enclosed a vendor/exhibitor list (categorized by "confirmed" and "pending")
- Enclosed an event map
- Enclosed security/safety plans
- Enclosed copies of promotional materials (if available)
- Enclosed a summary of previous special event experience of organizer(s)
- Enclosed a history of event (if previously produced)
- Indicated the type(s) of assistance requested
- Indicated the amount of financial support (if requested)



Authorized Signature

KRISTI COLLIER

Print Name

2/13/23

Date

Texas International Fishing Tournament

Budget Overview: FY 2023_83rd TIFT - FY23 P&L

January - December 2023

	TOTAL
Income	
Bucket Auction	15,000.00
Challenge Donations	95,000.00
Corporate Sponsor Income	160,000.00
Merchandise Income	48,000.00
Registration Fees	82,320.00
Trophy Income	23,000.00
Total Income	\$423,320.00
GROSS PROFIT	\$423,320.00
Expenses	
Advertising	24,552.85
Bank Service Charges	4,000.00
Bonus	22,000.00
Challenge Expense	2,000.00
Challenge Labor	5,300.00
Challenge Office Supplies	300.00
Challenge Printing	1,200.00
Total Challenge Expense	8,800.00
Contract Labor	45,000.00
Data Processing	13,000.00
Dock Supplies	25,000.00
Dues and Subscriptions	500.00
Equipment Rental	4,000.00
Insurance	2,500.00
Meetings & Entertainment	12,000.00
Merchandise Expense	45,000.00
Miscellaneous	3,500.00
Office Supplies	2,000.00
Photography	3,500.00
Playday	8,000.00
Postage and Delivery	2,500.00
Printing and Reproduction	12,000.00
Professional Fees	1,200.00
Registration Expense	55,000.00
Rent	17,500.00
Scholarship	2,000.00
Security	9,500.00
Software/Computer Expense	6,000.00
Sponsorship Expense	25,000.00
Telephone	2,500.00
Travel & Ent	1,000.00
Trophy	25,000.00
Volunteer Expense	9,000.00

Texas International Fishing Tournament

Budget Overview: FY 2023_83rd TIFT - FY23 P&L

January - December 2023

	TOTAL
Total Expenses	\$391,552.85
NET OPERATING INCOME	\$31,767.15
NET INCOME	\$31,767.15



The 83rd Texas International Fishing Tournament will be held August 2 - 6, 2023 at the South Padre Island Convention Center. Enclosed please find our digital advertising campaign details as well.

Here is a quick overview:

- TIFT is the largest saltwater bay and offshore fishing tournament in Texas.
- TIFT is ranked in the top 10 billfish tournaments in the world.
- TIFT is sanctioned by the IGFA World Offshore Championship Series.
- Approximately 1,100 registrants participated in 2022.
- More than 400 boats participated.
- TIFT registrants have an average annual income in excess of \$100,000 and spend more than \$2 million in the local economy during our event—not including tournament expenses.
- TIFT is a nonprofit 501 (c) 4 corporation and has established a permanent Scholarship Endowment Program and initiated the TIFT Catch a Redfish Educational Scholarship program (TIFT CARES).
- TIFT is open to registrants of all ages.

Thank you for taking the time to review and consider our 2022 funding application. Please feel free to contact me at (956) 802-3475 with any questions you might have. I would welcome the opportunity to work with you again and look forward to hearing from you soon.

Sincerely,

Kristi Collier
Tournament Director

P.O. Box 2715, South Padre Island, Texas 79597
Tel: 956-943-TIFT Fax: 956-682-4770 - www.tift.org

BACKGROUND

For more than 80 years the Texas International Fishing Tournament has taken pride in creating an atmosphere of friendly fishing competition and wholesome family fun. The 83rd annual five day event, scheduled for August 2 - 6, 2023, offers fishing divisions that include bay, offshore and tarpon. TIFT is open to anglers of all ages and is the largest saltwater fishing tournament in Texas.

In 2022, approximately 1100 anglers and 400 boats participated. The action wasn't just in the offshore division as species ranging from snook, redfish, trout, drum and the popular piggy perch made their way dockside to the weigh-ins on Friday and Saturday.

TIFT anglers represent an extremely desirable market group. Most have a disposable income and a genuine enjoyment of outdoor activities. During their five day stay in the Port Isabel - South Padre Island area, they have a direct spending effect in excess of \$2 million; not including tournament expenses. In addition to the actual number of TIFT registrants, thousands of spectators will also turn out to view weigh-in activities during the two days of actual fishing.

Originally instituted to promote the Rio Grande Valley as a whole, TIFT has become a family tradition that exemplifies the best the Valley has to offer. With registration participation increasing annually, and over 172 scholarships have been awarded totaling over \$300,000, it is our sincere intent to continue improving and growing our event through the help of corporate sponsors and businesses such as yours.

TITLE CORPORATE SPONSORSHIP

1. Designation as the Official TIFT Sponsor. Your company logo imprinted on a 4' x 16' banner displayed during Playday activities on Thursday, August 3, 2023.
2. Permission to provide materials for placing directly in our registration bags. Link exchange on www.tift.org. Your logo printed on the sleeve of the Playday Volunteer t-shirts and 12 t-shirts are included in your Playday Title sponsorship.
3. Access to our mailing list following the event.
4. Full page, four color advertisement in the official Texas International Fishing Tournament Program book. (Camera ready artwork to be supplied by sponsor prior to 6/1/23).
5. Listing as a Corporate Sponsor on the program book's welcome page.
6. Statewide publicity through periodic press releases issued by the Tournament. Your sponsorship is included in the event information.
7. Permission to use TIFT logo in supportive advertising and promotional materials.
8. Permission to fly your banner or display signage at all TIFT events (materials subject to tournament approval).
9. 30' x 40' exhibit space during social activities at the South Padre Island Convention Centre on Wednesday, Thursday, and Sunday.
10. VIP dock seating.
11. Eight (8) complimentary adult fishing registrations, including T-shirts and hats and eight (8) custom sponsor shirts.
12. Your logo on our official tournament scoreboard, featured in all photos and related media coverage.
13. Complimentary cocktail party hosted by the TIFT Executive Board of Directors, Wednesday, August 2 from 6 - 7 p.m.

83rd TIFT Calendar of Events

Wednesday, August 2	On-site registration begins VIP cocktail party
Thursday, August 3	Playday Registration continues Captain's meeting
Friday, August 4	Tournament begins Activity on the dock
Saturday, August 5	Tournament continues Activity on the dock
Sunday, August 6	Awards presentation & closing ceremony

2023 Timeline

January

- Prepare annual binders for board of directors
- Scholarship applications go out
- Finalize corporate sponsorship packages
- Approve budget
- Determine committee assignments
- Identify new partnerships

February

- Send 'Save the Date' postcards, e-blast
- Prepare trophy list and begin trophy sales
- Send corporate sponsorship packages out, begin sales
- Select cover artist for event
- Determine event hash tag
- Finalize theme for Playday
- Select event caterer(s), entertainment and master of ceremonies
- Bucket Auction item solicitation begins
- Committee meetings continue
- Select event trophies

March

- Scholarship application deadline
- Announce TIFT Hostess
- Prepare merchandise order
- Reserve room block
- Committee meetings continue
- Secure event entertainment
- Begin video loop production

April

- Review scholarship applications, select recipients
- Prepare and print registration form
- Print event posters, marketing materials
- Committee meetings continue
- Review volunteer staffing needs, determine key volunteers

May

- Digital campaign begins
- Spring Newsletter goes out
- Send out registration form by mail to prior registrants
- Online registration begins
- Distribute registration forms and event posters to retailers & partners
- Committee meetings continue
- Event program book production begins

June

- Finalize and post official rules on website
- Advisory board meeting
- Scholarship recipients honored
- Finalize event program book production
- Online registration continues
- Close corporate, trophy and bucket auction sponsorship
- Secure items for goody bags

July

- Radio and television advertising begins
- Promote live-stream
- Texas Hunters & Sportsman's Expo
- Highway banner goes up
- Online registration continues
- Program book to printer

P.O. Box 2715, South Padre Island, Texas 79597
Tel: 956-943-TIFT – www.tift.org - Fax: 956-682-4770

- Order event banners/signage
- Media alerts to all outlets
- Scholarship funds sent to financial aid offices

August

- Update website with winner's list and event photos
- Prepare and send thank you letters to all sponsors, volunteers
- Thank you advertisement

September

- Fall newsletter goes out

October

- Fall advisory board meeting

Ongoing:

- Press releases to media outlets
- Website updates
- Post event updates and announcements on social media sites

**CITY OF SOUTH PADRE ISLAND
CONVENTION AND VISITORS ADVISORY BOARD
AGENDA REQUEST FORM**

MEETING DATE: February 22, 2023

NAME & TITLE: Ema Jaramillo, Management Assistant

DEPARTMENT: Convention and Visitors Bureau

ITEM

Discussion and possible action to approve the funding request for SPI Half Marathon Weekend in November 2023.
(Brown)

ITEM BACKGROUND

SPI Half Marathon is requesting \$10,000 for their event.

BUDGET/FINANCIAL SUMMARY

No change to line item 02-593-8099. Funds have been budgeted,

COMPREHENSIVE PLAN GOAL

N/A

LEGAL REVIEW

Sent to Legal:

Approved by Legal:

RECOMMENDATIONS/COMMENTS:

SOUTH PADRE ISLAND EVENT FUNDING APPLICATION



294

To apply for funding please complete all questions.

ORGANIZATION INFORMATION

Date Application Submitted: 1/16/23

Name of Organization: RAV RUN ADVENTURES

Address: 5108 Sugar Mill Rd

City, State, Zip: BROWNSVILLE TX

Full Name:
ROB MCBEE

E-Mail:
ravrunning956@gmail.com

Office Number:
956-465-8576

Cell Phone Number:
956-465-8576

Website for Event or Sponsoring Entity : _____

Non-Profit or For-Profit Status:
LLC

Tax ID #: _____

Primary Purpose of Organization:

We exist to cultivate healthy activities for the RGV and Beyond. With each event we do we choose and worthy non-profit entity to supprt.

EVENT INFORMATION

Name of Event: 2023 SOUTH PADRE ISLAND HALF MARATHON WEEKEND

Date(s) of Event:
November 10/11/12 2023

Primary Location of the Event:
idewalk and pedestrian lanes - start and finish line in Isla blanca Park (Sandpiper Pavilion)

Amount Requested: \$10,000

If greater than previous year funded (if applicable), please explain the increase being requested:

N/A

Primary Purpose of Event:

To bring a high quality Half Marathon to South Padre Island.

How will the hotel tax funds be used? Please attach a list of the hotel tax funded expenditures.

Please see attachment.

Are you asking for any cost reductions for city facility rentals or city services? Please quantify and explain.

No

AMOUNT REQUESTED UNDER EACH CATEGORY

Advertising, Solicitations, Promotional programs to attract tourists and convention delegates or registrants to the municipality or its vicinity. Amount requested under this category:

\$: \$10,000

Expenses including promotional expenses, directly related to a sporting event in which the majority of participants are tourists. The event must substantially increase economic activity at hotels within the city or its vicinity. Amount requested under this category:

\$: N/A

QUESTIONS FOR ALL FUNDING REQUEST CATEGORIES

How many years have you held this event? this will be year 5

Attendance for previous year (if applicable): 1300

How many of the attendees are expected to be from more than 75 miles away?
approx 50%

How many people attending the event will use South Padre Island lodging establishments?
approx 50%

How many nights do you anticipate the majority of the tourists will stay? avg 1.5

Will you reserve a room block for this event at area hotel(s)? yes

Where and how many rooms will be blocked?
TBD

List other years (over the last three years) that you have hosted your event, please include the amount of assistance given from HOT funding and the number of hotel rooms used:

Month/Year Held	Assistance Amount	# of Hotels Used
<u>9/20</u>	<u>5,000</u>	<u>500</u>
<u>11/21</u>	<u>7,500</u>	<u>1060</u>
<u>11/22</u>	<u>10,000</u>	<u>1049</u>

How will you measure the impact of your event on area hotel activity (e.g.: room block usage information, a survey of hoteliers, etc.)?

Online Registration surveys

Please list other sponsors, organizations, and grants that have offered financial support to your event:

TBD

Will the event charge admission? If so, what is the cost per person/group?

Yes, Avg \$65

Do you anticipate a net profit from the event? If so, what is the anticipated amount and how will it be used?

approx \$15,000 - Donation to Sea turtle Inc. and investment back into our business.

Please list all promotion efforts your organization is planning and the amount estimated for each media outlet. **Please attach a detailed marketing budget.**

Print \$: 3500

Website \$: _____

Radio \$: _____

Social Media \$: 6000

TV \$: _____

Other Digital Advertising \$: 500

A link to the CVB **must be** included on your promotional handouts and on your website for booking hotel nights during this event.

What other marketing initiatives are you planning to promote hotel and convention activity for this event?

Signage at other events, flyers on cars, QR Code Campaigns

Who is your target audience?

RUNNERS/WALKERS.. Health Enthusiasts

What geographic region(s) are you marketing to?

SOUTH TX and SURROUNDING AREAS OTHER MAJOR METROPOLITAN AREAS IN TX

Have you obtained the insurance required and who is the carrier?

not yet, but we will. RRCA

During the term of this agreement, the event organizer shall procure and keep in force insurance with limits of \$1,000,000 per occurrence and 2,000,000 general aggregate. The policy must contain a policy endorsement that names "The City of South Padre Island, it's elected officials, representatives, employees or agents" as additionally insured. Applicant must provide a copy of the actual endorsement.



SOUTH PADRE ISLAND EVENT FUNDING CHECKLIST

To apply for funding please provide all the required documents.

Name of Event: SOUTH PADRE ISLAND HALF MARATHON

- Received and understood the separate Special Events Policy (REQUIRED)
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- Enclosed an event map
- Enclosed security/safety plans
- Enclosed copies of promotional materials (if available)
- Enclosed a summary of previous special event experience of organizer(s)
- Enclosed a history of event (if previously produced)
- Indicated the type(s) of assistance requested
- Indicated the amount of financial support (if requested)

Rob McBee

Authorized Signature

Rob McBee

Print Name

1-16-23

Date

HOT TAX BUDGET BREAKDOWN

Marketing \$10,000 Total

SOCIAL MEDIA MARKETING \$6,000

I have been working with a Facebook/ Instagram Marketing expert on a weekly basis
Most of the advertising will be through social media.

We can target specific groups

For example we can Target all Texas Runners who use Facebook

Facebook and Instagram are connected through our social Media Page. We will utilize both.

PRINTED MATERIALS - \$3,500

CONSTANT CONTACT \$500

We also will use our database of runners emails we have built. We utilize **constant contact** and we will send weekly email campaigns. This same serve will be used to help promote the event through their website design

ROOM NIGHT PROJECTIONS

1350 Rooms Predicted

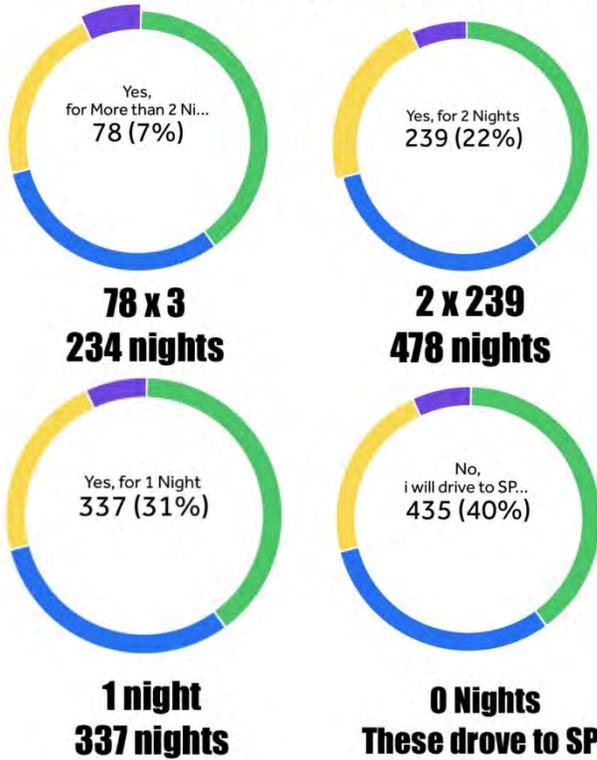
BASED on these facts

1500 total projected Participants x 60% that stay at a hotel = 900

Average room night per participant is 1.5 nights (900 x 1.5) = 1350

ROOM NIGHT SURVEY FROM 2022 EVENT

ROOM NIGHT SURVEY



SCHEDULE OF EVENTS

- Friday Nov 12** 5-8 PM Packet Pickup (HILTON GARDEN INN)
- Saturday Nov13** 7AM 5k/1Mile (Hilton Garden Inn)
2-6PM Packet Pickup (Hilton Garden Inn)
- Sunday, Nov 14** 6AM Half Marathon and Relay

EVENT HISTORY

SCHEDULE OF EVENTS

Friday Nov 10 5-9 Packet Pickup (HOLIDAY INN BEACH RESORT)

Saturday Nov 11 7AM 5k/1Mile (ISLA BLANCA PARK- SANDPIPER PAVILION)
4-8 PM Packet Pickup (HOLIDAY INN BEACH RESORT)

Sunday, Nov 12 6:45 AM Half Marathon and Relay

SAFETY/SECURITY

We Hire 3 Police officers for the Half Marathon to patrol and keep our runners safe.

We coordinate this with Captain Herrera.

EVENT BUDGET BREAKDOWN

FINISHER JACKETS and SHIRTS- \$30,000

FINISHER MEDALS - \$7500

INSURANCE \$500

CAMERON COUNTY FEES \$2000

BARRICADE and PORT A POTTIE RENTAL \$1000

TRAVEL and SUBSISTANCE - \$2000

STAFFING COSTS \$1000

RACE TIMING \$4000

AWARDS \$2000

PHOTOGRAPHER \$1000

UHAUL \$500

MARKETING \$10,000

PROJECTED ROUTE

1. Start at Sand piper Pavilion - Isla Blanca Park
2. Run South to Dj Lerma Pavilion (.36 Miles)
3. Left at beach access at DJ Lerma Pavilion
4. Left on Beach and run North (1.68 Miles on Beach)
5. Left at Harbor at Beach Access(exit Beach)
6. Right on Gulf Pedestrian Lane (Run 2.46 Miles)
7. Turn Left on Sunset
8. Right on SPI and Run in Ped Lane (run 1 Mile)
9. Enter Beach Access 3 and Enter Beach
10. Turn Left and Run North on Beach (run North .15 Miles)
11. Turn around and Run Back South to Beach access 3
12. Exit Beach at Beach access 3
13. Turn Left on sidewalk
14. Run 1 Mile using sidewalk/ Ped Lane to Sunset
15. Left on Sunset
16. Right on Gulf Ped Lane
17. Run South on Ped Lane (2.5 Miles)
18. Right on HAAS
19. Left on Sidewalk on SPI (Run.3 Miles)
20. Left on Padre Blvd
21. Follow Sidewalk Sidewalk to Isla Blanca Park (1.1 Miles)
22. Runners Will enter Isla Blanca Park and Follow sidewalk around the park counterclockwise and Finish at Sandpiper Pavilion (1.38 Miles)

**CITY OF SOUTH PADRE ISLAND
CONVENTION AND VISITORS ADVISORY BOARD
AGENDA REQUEST FORM**

MEETING DATE: February 22, 2023

NAME & TITLE: Ema Jaramillo, Management Assistant

DEPARTMENT: Convention and Visitors Bureau

ITEM

Discussion and action concerning the new meeting date for March 2023. (Till)

ITEM BACKGROUND

Discussion and action concerning the new meeting date for March 2023. (Till)

BUDGET/FINANCIAL SUMMARY

N/A

COMPREHENSIVE PLAN GOAL

N/A

LEGAL REVIEW

Sent to Legal:

Approved by Legal:

RECOMMENDATIONS/COMMENTS: