

**DATE: November 8, 2018**  
**TO: Honorable Mayor and City Council Members**  
**FROM: Finance Department**  
**SUBJECT: Financial Report**

**SALES TAX COLLECTIONS**

SALES TAX MONTH	REPORTED TO THE STATE	COLLECTED BY SPI	FY 2019	FY 2019		FY 2018	INCREASE (DECREASE)
			TOTAL	G.F.	EDC	TOTAL	
SEPT	OCT	NOV	267,254.01	200,440.51	66,813.50	251,213.40	16,040.61
OCT	NOV	DEC	180,060.48	135,045.36	45,015.12	182,611.09	(2,550.61)
NOV	DEC	JAN		0.00	0.00	151,463.00	(151,463.00)
DEC	JAN	FEB		0.00	0.00	178,991.10	(178,991.10)
JAN	FEB	MAR		0.00	0.00	190,422.01	(190,422.01)
FEB	MAR	APR		0.00	0.00	206,129.80	(206,129.80)
MAR	APR	MAY		0.00	0.00	372,024.57	(372,024.57)
APR	MAY	JUN		0.00	0.00	235,839.47	(235,839.47)
MAY	JUN	JUL		0.00	0.00	311,589.87	(311,589.87)
JUN	JUL	AUG		0.00	0.00	448,195.04	(448,195.04)
JUL	AUG	SEPT		0.00	0.00	523,677.00	(523,677.00)
AUG	SEPT	OCT		0.00	0.00	356,980.47	(356,980.47)
<b>TOTAL</b>			<u>447,314.49</u>	<u>335,485.87</u>	<u>111,828.62</u>	<u>3,409,136.82</u>	<u>(2,961,822.33)</u>
<b>BUDGET AMOUNT</b>			<u>3,307,531.00</u>	<u>2,494,531.00</u>	<u>813,000.00</u>	<u>3,165,017.00</u>	<u>142,514.00</u>

**GENERAL FUND SALES TAX COMPARISON**

SALES TAX MONTH	REPORTED TO THE STATE	COLLECTED BY SPI	FY 2019	FY 2018	CHANGE	YTD	
SEPT	OCT	NOV	200,440.51	188,410.05	6.39%	6.39%	12,030.46
OCT	NOV	DEC	135,045.36	136,958.32	-1.40%	3.11%	10,117.50
NOV	DEC	JAN	0.00	113,597.25	-100.00%	-23.57%	-103,479.75
DEC	JAN	FEB	0.00	134,243.32	-100.00%	-41.47%	-237,723.07
JAN	FEB	MAR	0.00	142,816.51	-100.00%	-53.15%	-380,539.58
FEB	MAR	APR	0.00	154,597.35	-100.00%	-61.47%	-535,136.93
MAR	APR	MAY	0.00	279,018.43	-100.00%	-70.82%	-814,155.36
APR	MAY	JUN	0.00	176,879.60	-100.00%	-74.71%	-991,034.96
MAY	JUN	JUL	0.00	233,692.40	-100.00%	-78.50%	-1,224,727.36
JUN	JUL	AUG	0.00	336,146.28	-100.00%	-82.31%	-1,560,873.64
JUL	AUG	SEPT	0.00	392,757.75	-100.00%	-85.34%	-1,953,631.39
AUG	SEPT	OCT	0.00	267,735.35	-100.00%	-86.88%	-2,221,366.74
<b>TOTAL</b>			<u>335,485.87</u>	<u>2,556,852.61</u>	<u>-86.88%</u>		