DATE:March 6, 2019TO:Honorable Mayor and City Council MembersFROM:Finance DepartmentSUBJECT:Financial Report

SALES TAX COLLECTIONS

| SALES TAX MONTH | REPORTED TO THE STATE | COLLECTED BY SPI | FY 2019 TOTAL | FY 2019 G.F. EDC | | FY 2018 TOTAL | |
|--------------------|--------------------------|---------------------|------------------|---------------------|------------|------------------|----------------|
| | | | | - | | | (DECREASE) |
| SEPT | OCT | NOV | 267,254.01 | 200,440.51 | 66,813.50 | 251,213.40 | 16,040.61 |
| OCT | NOV | DEC | 180,060.48 | 135,045.36 | 45,015.12 | 182,611.09 | (2,550.61) |
| NOV | DEC | JAN | 159,287.29 | 119,465.47 | 39,821.82 | 151,463.00 | 7,824.29 |
| DEC | JAN | FEB | 245,570.84 | 184,178.13 | 61,392.71 | 178,991.10 | 66,579.74 |
| JAN | FEB | MAR | 175,595.79 | 131,696.84 | 43,898.95 | 190,422.01 | (14,826.22) |
| FEB | MAR | APR | | 0.00 | 0.00 | 206,129.80 | (206,129.80) |
| MAR | APR | MAY | | 0.00 | 0.00 | 372,024.57 | (372,024.57) |
| APR | MAY | JUN | | 0.00 | 0.00 | 235,839.47 | (235,839.47) |
| MAY | JUN | JUL | | 0.00 | 0.00 | 311,589.87 | (311,589.87) |
| JUN | JUL | AUG | | 0.00 | 0.00 | 448,195.04 | (448,195.04) |
| JUL | AUG | SEPT | | 0.00 | 0.00 | 523,677.00 | (523,677.00) |
| AUG | SEPT | OCT | | 0.00 | 0.00 | 356,980.47 | (356,980.47) |
| TOTAL | | | 1,027,768.41 | 770,826.31 | 256,942.10 | 3,409,136.82 | (2,381,368.41) |
| BUDGET AMOUNT | | | 3,307,531.00 | 2,494,531.00 | 813,000.00 | 3,165,017.00 | 142,514.00 |

GENERAL FUND SALES TAX COMPARISON

| SALES TAX MONTH | REPORTED TO THE STATE | COLLECTED BY SPI | FY 2019 | FY 2018 | CHANGE | YTD | |
|--------------------|--------------------------|---------------------|------------|--------------|----------|---------|---------------|
| SEPT | OCT | NOV | 200,440.51 | 188,410.05 | 6.39% | 6.39% | 12,030.46 |
| OCT | NOV | DEC | 135,045.36 | 136,958.32 | -1.40% | 3.11% | 10,117.50 |
| NOV | DEC | JAN | 119,465.47 | 113,597.25 | 5.17% | 3.64% | 15,985.72 |
| DEC | JAN | FEB | 184,178.13 | 134,243.32 | 37.20% | 11.50% | 65,920.53 |
| JAN | FEB | MAR | 131,696.84 | 142,816.51 | -7.79% | 7.65% | 54,800.86 |
| FEB | MAR | APR | 0.00 | 154,597.35 | -100.00% | -11.46% | -99,796.49 |
| MAR | APR | MAY | 0.00 | 279,018.43 | -100.00% | -32.95% | -378,814.92 |
| APR | MAY | JUN | 0.00 | 176,879.60 | -100.00% | -41.89% | -555,694.52 |
| MAY | JUN | JUL | 0.00 | 233,692.40 | -100.00% | -50.59% | -789,386.92 |
| JUN | JUL | AUG | 0.00 | 336,146.28 | -100.00% | -59.35% | -1,125,533.20 |
| JUL | AUG | SEPT | 0.00 | 392,757.75 | -100.00% | -66.33% | -1,518,290.95 |
| AUG | SEPT | OCT | 0.00 | 267,735.35 | -100.00% | -69.85% | -1,786,026.30 |
| TOTAL | | | 770,826.31 | 2,556,852.61 | -69.85% | | |