

## Convention Sales Performance: Sylvia Soliz – Local RGV Market

LOCAL/ RGV MARKET Monthly Goal:	Sept.	Oct.	Nov.	Dec.	Jan.	Feb.	March	April	May	June	July	Aug.
Physical Sales Calls (10)	1	1	1	39	3	1	0	4	0	8	0	13
Prospecting/calls (50)	36	30	33	81	56	29	48	61	5	9	44	10
Bid Proposals (5)	3	3	6	1	3	3	5	5	2	1	1	9
Bid Presentations (5) *YR	0	1	0	0	0	0	0	1	1	0	0	2
Sales Leads Generated (11)	9	10	5	3	13	13	15	14	11	5	6	10
Sales Contracts Generated (9)	9	8	1	3	12	15	9	14	2	5	2	8
Fam Tours Hosted (*)	0	0	0	0	0	0	0	0	0	0	0	0
Site Inspections (2)	3	1	0	1	1	4	0	3	0	2	0	6
Client Events (1-2 Annually)	0	0	0	0	0 CAN CANCELED	0	0	0	0	0	0	0