

**NOTICE OF CONVENTION AND VISITOR ADVISORY BOARD MEETING  
CITY OF SOUTH PADRE ISLAND**

**WEDNESDAY, FEBRUARY 23, 2022**

9:00 AM AT THE MUNICIPAL BUILDING,  
CITY COUNCIL CHAMBERS, 2ND FLOOR

4601 PADRE BOULEVARD, SOUTH PADRE ISLAND, TEXAS

1. Call to Order

2. Pledge of Allegiance

3. Public Comments and Announcements

*This is an opportunity for citizens to speak to the board relating to agenda or non-agenda items. Speakers are required to address the board at the podium and give their name before addressing their concerns. [Note: State law will not permit the board to discuss, debate or consider items that are not on the agenda. Citizen comments may be referred to City Staff or may be placed on the agenda of a future Convention and Visitors Bureau meeting]*

4. Approve Consent Agenda

4.1. Approve the meeting minutes for the January 26, 2022 regular meeting. (Till)

4.2. Approve the excused absence for Vice Chairman Tom Goodman for the January 26, 2022 regular meeting. (Till)

4.3. Approve the Special Events Committee post-event report for SPI Kite Fest 2022. (Brown)

5. Regular Agenda

5.1. Discussion and action concerning the election of officers for the 2022 calendar year- CVAB Chairman and Vice Chairman. (Till)

5.2. Presentation and discussion on Spring Break performance and the Q1 Marketing Plan for FY21/22. (Zimmerman)

5.3. Presentation and discussion by Predictive Data Lab on campaign performances, KPIs and analytics. (Moore)

5.4. Presentation and recap on the 2021 McAllen Holiday Parade. (Rodriguez)

5.5. Discussion and possible action to approve the funding request for the following Special Events: (Brown)



- \* Flag Football World Championship Tour South Padre Regional in April 2022
- \* SPI Half Marathon in November 2022
- \* Texas Gulf Association State Championship in April/May 2022

- 5.6. Update regarding the following Special Events: (Brown)
  - \* American Junior Golf Association Tournament in June 2022
  - \* Splash in April/May 2022
- 5.7. Discussion and possible action to approve the contract renewal for the Lamar digital billboards. (Rodriguez)
  - \* McAllen/Laredo/Austin: March-May 2022.
  - \* Oklahoma: April-September 2022
- 5.8. Discussion and possible to approve the Rio Sports Live marketing/media buy for March-September 2022. (Pinkerton)
- 5.9. Discussion and action concerning the new meeting date for March 2022. (Till)

## 6. Adjourn

### NOTE:

*One or more members of the City of South Padre Island City Council and Special Events Committee may attend this meeting; if so, this statement satisfies the requirements of the OPEN MEETINGS ACT.*

DATED THIS DAY FEBRUARY 17, 2022



Linette Hernandez, CVB Management Assistant

I, THE UNDERSIGNED AUTHORITY, DO HEREBY CERTIFY THAT THE ABOVE NOTICE OF MEETING OF THE CONVENTION AND VISITORS ADVISORY BOARD OF THE CITY OF SOUTH PADRE ISLAND, TEXAS IS A TRUE AND CORRECT COPY OF SAID NOTICE AND THAT I POSTED A TRUE AND CORRECT COPY OF SAID NOTICE ON THE BULLETIN BOARD AT CITY HALL/MUNICIPAL BUILDING ON THURSDAY, FEBRUARY 17, 2022 AT/OR BEFORE 5:00 PM AND REMAINED SO POSTED CONTINUOUSLY FOR AT LEAST 72 HOURS PRECEDING THE SCHEDULED TIME OF SAID MEETING.



Linette Hernandez, CVB Management Assistant

THIS FACILITY IS WHEELCHAIR ACCESSIBLE, AND ACCESSIBLE PARKING SPACES ARE AVAILABLE. REQUESTS FOR ACCOMMODATIONS OR INTERPRETIVE SERVICES MUST BE MADE 48 HOURS PRIOR TO THIS MEETING. PLEASE CONTACT BUILDING OFFICIAL, GEORGE MARTINEZ AT (956)761-8103.

Agenda: FEBRUARY 23, 2022 - CONVENTION AND VISITOR ADVISORY BOARD MEETING Convention And Visitors Advisory Board



**CITY OF SOUTH PADRE ISLAND  
CONVENTION AND VISITORS ADVISORY BOARD  
AGENDA REQUEST FORM**

**MEETING DATE:** February 23, 2022

**NAME & TITLE:** Linette Hernandez, Management Assistant

**DEPARTMENT:** Convention and Visitors Bureau

**ITEM**

Approve the meeting minutes for the January 26, 2022 regular meeting. (Till)

**ITEM BACKGROUND**

N/A

**BUDGET/FINANCIAL SUMMARY**

N/A

**COMPREHENSIVE PLAN GOAL**

N/A

**LEGAL REVIEW**

Sent to Legal: No

Approved by Legal: No

**RECOMMENDATIONS/COMMENTS:**

<p style="text-align: center;"><b>MEETING MINUTES</b> <b>CONVENTION AND VISITOR ADVISORY BOARD MEETING</b> <b>CITY OF SOUTH PADRE ISLAND</b></p>
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**WEDNESDAY, JANUARY 26, 2022**

**I. CALL TO ORDER**

The Convention and Visitors Advisory Board of the City of South Padre Island, Texas held a regular meeting on Wednesday, January 26, 2021 at the South Padre Island City Council Chambers, 4601 Padre Boulevard, South Padre Island, Texas. Chairman Sean Till called the meeting to order at 9:01 am. A quorum was present: Board Members Bryan Pinkerton, Chad Hart, Daniel Salazar and Bob Friedman were present. Vice Chairman Tom Goodman was absent.

City Officials: City Manager Randy Smith was present and City Council Member Ken Medders.

CVB Staff: CVB Interim Director Lori Moore (virtually), Senior Marketing and Communications Manager Teresa Rodriguez, Special Events Coordinator April Brown, Sales and Services Manager Mayra Nunez, Management Assistant Linette Hernandez, and Administrative Assistant Yolanda Davila were present.

**II. PLEDGE OF ALLEGIANCE**

CVB Chairman Sean Till led the pledge of allegiance.

**III. PUBLIC COMMENTS AND ANNOUNCEMENTS:**

**IV. APPROVE CONSENT AGENDA**

- 4.1. Approve the meeting minutes for the December 16, 2021 regular meeting. Board Member Chad Hart made the motion to approve, seconded by Board Member Bob Friedman. Motion carried unanimously.
- 4.2. Approve the excused absence for Board Member Bryan Pinkerton for the December 16, 2021 regular meeting. Board Member Chad Hart made the motion to approve, seconded by Board Member Bob Friedman. Motion carried unanimously.

**V. REGULAR AGENDA**

- 5.1. Presentation and discussion regarding the Director's Report. Special Events Coordinator April Brown provided an update on Special Events. Senior Marketing and Communications Manager Teresa Rodriguez updated the board on items 2-8 below.



- 1.) Special Events
- 2.) ADR & Occupancy
- 3.) Arrivalist Report
- 4.) Social Media
- 5.) Cision
- 6.) Website Overview
- 7.) New Creative
8. ) Spring Break Plan

- 5.2. Discussion and possible action to approve the funding request for the following Special Events.  
A.) Sand Crab Run in April 2022: Board Member Daniel Salazar made a motion to approve \$6,000 in funding towards marketing, seconded by Board Member Daniel Salazar. Motion carried unanimously.  
  
B.) Roar by the Shore Air Show in August 2022: Board Member Chad Hart made a motion to approve \$50,000 in funding towards marketing, seconded by Board Member Bryan Pinkerton. Motion carried unanimously.
- 5.3. Discussion and possible action to approve the RGV Reef sponsorship for FY 21/22. Board Member Daniel Salazar made a motion to approve a \$50,000 sponsorship, seconded by Board Member Chad Hart. Motion carried unanimously.
- 5.4. Discussion and possible action to approve The Zimmerman Agency Media Plan for FY 21/22. Andy Jorishie from The Zimmerman Agency was virtually present to answer questions Lori Moore explained that this was a budgeted item for media placement. Board Member Chad Hart suggested that the plan include more promotional digital material to increase room sales or to incorporate a sales plan. Board Member Daniel Salazar made a motion to approve, seconded by Board Member Chad Hart. Motion carried unanimously.
- 5.5. Discussion and update regarding the approved budget transfer of \$800,000 in unencumbered marketing funds to be used for media placement in FY 2021/2022. There was no action taken on this item.
- 5.6. Discussion and possible action to approve the KVUE/TEGNA 3 month marketing campaign for Texas for FY 2021/2022. Board Member Daniel Salazar made the motion to approve, seconded by Board Member Chad Hart. Motion carried unanimously.

- 5.7. Discussion and possible action to approve Valentine's Day weekend fireworks and to amend the current contract with Pyro Shows of Texas to add this show. Board Member Daniel Salazar made a motion to approve with proper digital billboard advertisement, seconded by Board Member Chad Hart. The fireworks were scheduled to be held at 9pm on February 12, 2022. Motion carried unanimously.
- 5.8. Discussion and possible action to approve the SPI CVB tourism portion of the SPI Comprehensive Plan. Board Member Bryan Pinkerton made a motion to approve, seconded by Board Member Daniel Salazar. Motion carried unanimously.
- 5.9. Presentation of the SPI CVB 2021 Annual Report. Senior Marketing Director Teresa Rodriguez presented the report to the board.
- 5.10. Discussion and action concerning the new meeting date for the February 2022 regular meeting. The next meeting was scheduled for February 23, 2022.

## **VI. ADJOURN**

The meeting was adjourned at 10:11am.

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Linette Hernandez, CVB Management Assistant

Approved by:

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Sean Till, CVAB Chariman

**CITY OF SOUTH PADRE ISLAND  
CONVENTION AND VISITORS ADVISORY BOARD  
AGENDA REQUEST FORM**

**MEETING DATE:** February 23, 2022

**NAME & TITLE:** Linette Hernandez, Management Assistant

**DEPARTMENT:** Convention and Visitors Bureau

**ITEM**

Approve the excused absence for Vice Chairman Tom Goodman for the January 26, 2022 regular meeting. (Till)

**ITEM BACKGROUND**

N/A

**BUDGET/FINANCIAL SUMMARY**

N/A

**COMPREHENSIVE PLAN GOAL**

N/A

**LEGAL REVIEW**

Sent to Legal: No

Approved by Legal: No

**RECOMMENDATIONS/COMMENTS:**

**CITY OF SOUTH PADRE ISLAND  
CONVENTION AND VISITORS ADVISORY BOARD  
AGENDA REQUEST FORM**

**MEETING DATE:** February 23, 2022

**NAME & TITLE:** Linette Hernandez, Management Assistant

**DEPARTMENT:** Special Events Committee

**ITEM**

Approve the Special Events Committee post-event report for SPI Kite Fest 2022. (Brown)

**ITEM BACKGROUND**

N/A

**BUDGET/FINANCIAL SUMMARY**

02-593-8099

**COMPREHENSIVE PLAN GOAL**

N/A

**LEGAL REVIEW**

Sent to Legal: No

Approved by Legal: No

**RECOMMENDATIONS/COMMENTS:**

South Padre Island Convention & Visitors Bureau

## Post Event Report

# SPI Kite Fest 2022



## POST EVENT REPORT

Today's Date: 2-14-22

To be reimbursed, please submit the following within 10 days post event:

1. Number of participants calculated with backup documentation (i.e. zip codes, team rosters, surveys)
2. Number of room nights tracked with backup documentation (i.e. third-party housing documentation or certified hotel pickup reports)

Please submit the following within 30 days your post event report:

1. Valid invoice(s) supporting reimbursable allowable expenses. Please submit only enough receipts to reach awarded grant amount.
2. Evidence of payment to support invoices paid from grantee to third party (front and back copies of cleared check(s) or detailed credit card/debit card receipts. For all media buys please provide tear sheets, copies of advertisements, schedules and signed station affidavits.
3. Copies of marketing or advertising materials, websites showing South Padre Island CVB logo.

### Organization Information

Name of Organization: B&S Kites  
 Address: 2812 Padre Blvd. Ste. B  
 City, State, Zip: South Padre Island, TX 78597  
 Contact Name: Bill Doan Contact email: bskites@hotmail.com  
 Contact Cell Phone Number: 956-433-1699 Work 761-1248

### Event Information

Name of Event or Project: SPI Kite Fest  
 Date(s) of Event or Project: Feb. 3-5, 2022  
 Primary Location of Event or Project: Indoor - SPI Convention Centre Outdoor - The Flats  
 Amount Requested: \$ 24,500  
 Amount Received: \$ 24,500  
 How many years have you held this Event or Program: 19 ~ 2022 2016-2020 2000-2013



## Event Funding Information

1. Actual percentage of funded event costs covered by hotel occupancy tax: 42%
  2. Actual percentage of facility costs covered by hotel occupancy tax (if applicable): In-Kind
  3. Actual percentage of staff costs covered by hotel occupancy tax (if applicable): In-Kind
  4. If staff costs were covered, estimate of actual hours staff spent on funded event: In-Kind
  5. Did the event charge admission? Was there a net profit from the event? If there was a net profit, what was the amount and how is it being used? Indoor - Yes Outdoor - No (Cameron Co. Property)  
Net Loss < \$270.76 >
- 
6. Please attach an actual Event Budget showing all revenues including sponsorships and all expenses.

## Event Attendance Information

1. How many people did you predict would attend this event? (*Number submitted in the application for hotel occupancy tax funds*): 7000 (3 days)
2. What was the *actual attendance* at the event? 813 (Indoor) 1500 (Outdoor)
3. How many room nights did you *estimate in your application* would be generated by attendees of this event or program? 575
4. How many room nights did you actually generated by attendees of this event?  
383 + NOTE: Cold & Windy - People did not get out of cars at outdoor to register
5. If this Event has been funded by hotel occupancy tax in the last three years, how many room nights were generated at South Padre Island hotels by attendees of this Event?
  - This Year: 383 (2022)
  - Last Year: Covid - No Kite Fest
  - Two Years Ago: 547 (2019)
  - Three Years Ago: 482 (2018)
6. What method did you use to determine the number of people who booked rooms at South Padre Island hotels (e.g.; room block usage information, survey of hoteliers, total attendance formula, zip code information, etc.)? No outdoor registration - 36 degrees & high winds (Fri) & 57 degrees (Sat).  
No outdoor registration - 36 degrees & high winds (Fri) & 57 degrees (Sat).
7. Was a room block established for this Event at an area hotel (hotels), and if so, did the room block fill?  
No If the room block did not fill, how many rooms were picked up?





## Event Promotion Information

1. Please check all efforts your organization actually used to promote this Event and how much was actually spent in each category:

- ☒ Newspaper: \$ 1610
- ☐ Radio: \$
- ☒ TV: \$ - 0 - Valley Por Vida (Valley Central) & KRGV Weather Segment (Tim Smith)
- ☒ Other Paid Advertising: \$ 2822.22 Festival Shirts, Buttons, Magnets
- ☒ Number of Press Releases to Media: 53
- ☒ Number emails to out-of-town recipients: 206
- ☒ Other Promotions 2399.86 Website, Facebook, Festival Flyers, Christmas Parades

2. Did you include a link to the CVB or other source on your promotional handouts and in your website for booking hotel nights during this event? Direct links on website to all sponsoring hotels
3. Did you negotiate a special rate or hotel/event package to attract overnight stays? Yes
4. What new marketing initiatives did you utilize to promote hotel and convention activity for this Event?  
The Indoor Kite Performances is held in the evening (6:30 to 8:30 p.m.) to encourage spectators to stay overnight in local hotels

- ☒ Please attach samples of documents showing how South Padre Island was recognized in your advertising/promotional campaign

- ☒ Please attach at least one sample of all forms of advertising/promoting used in your campaign. If the sample itself does not indicate the medium (radio, TV, print, or mail) used or where the advertising took place (e.g. a city's newspaper, or a radio spot that does not indicate the city where the spot was played), please include other information that would show location of the advertising and medium utilized. See Advertising Packet

5. Please note any other success indicators of your event: The Indoor Kite Performances actually decreased from 1222 spectators (2020) to approx. 800 (696 paid + VIPs) due to reduced seating by the CVB. The indoor had previously had a 47% INCREASE from 2019 (828 spectators) to <sup>2020</sup>2019 (1222 spectators).  
The SPI Indoor Kite Performances is the largest in the US due to the internationally-know indoor flyers that we are able to bring to SPI Kite Fest each year.





## Sporting Related Events

1. If the Event funded by hotel occupancy tax was a sporting-related function/facility, how many individuals actually participated in this event? **Kiting Event - 117 Kite flyers**
2. If the event was a sporting-related function/facility, how many of the participants were from another city or county? **ALL - from TX, OR, WA, MI, CO, MD, DC, FL & British Columbia, CA & Alaska**
3. If the event was a sporting-related function/facility, quantify how the activity substantially increased economic activity at hotel within the city or its vicinity? **The economic activity is from the thousands of 'spectators' that come to watch the performances & show kites.**

## Additional Event Information

1. What South Padre Island businesses did you utilize for food, supplies, materials, printing, etc.? **Isla Grand (banquet), SPI Designs (printing shirts), Friends of Animal Rescue (parking), Clifton Audio (sound), Brett Marshall Music (indoor music), Porky's Pit (food vendor), Pier 19 (food), Stripes, Ace Hardware, South Padre Surf Shuttle.**
2. What was the weather like during the event? **Friday ~ 36 degrees, gloomy, 40 mph winds !!!!  
Saturday - 57 degrees, sunny, 12 mph winds**
3. Were there any other facts that may have affected on the event? **Indoor ~ Less seating and poor layout (HUGE stage not needed for kite fest)      Outdoor ~ Extremely COLD weather**

Signature

2-14-22

Date

## Submit to complete applications to:

April Brown  
Special Events Manager  
Convention and Visitors Advisory Board  
C/O City of South Padre Island Convention & Visitors Bureau  
7355 Padre Blvd., South Padre Island, TX 78597  
Phone: (956) 761-3000  
Email: april@sopadre.com



# SPI Kite Fest

## Feb. 3<sup>rd</sup>, 4<sup>th</sup> & 5<sup>th</sup>, 2022

### Participant List

1.	Bill Doan	South Padre Island, Texas
2.	Susie Doan	South Padre Island, Texas
3.	John Doan	South Padre Island, Texas
4.	John Bible	South Padre Island, Texas
5.	John Barresi	Portland, Oregon
6.	Mishelle Sharples	Long Beach, Washington
7.	Eli Russell	Medford, Oregon
8.	Sara Russell	Medford, Oregon
9.	Sari Becker	Abbotsford, British Columbia
10.	Jim Doman	Denver, Colorado
11.	Carrie Doman	Denver, Colorado
12.	Brett Marchel	New Boston, Michigan
13.	Katie Marchel	New Boston, Michigan
14.	Jim Cosca	Fort Washington, Maryland
15.	James Fletcher	Baltimore, Maryland
16.	Paul LaMasters	Germantown, Maryland
17.	Spence Watson	SeaTac, Washington
18.	Paul deBakker	Oak Harbor, Washington
19.	Scott Weider	Vancouver, Washington (Orlando, Florida)
20.	Nic O'Neil	Oak Harbor, Washington
21.	Phil Burks	Portland, Oregon
22.	Barb Burks	Portland, Oregon
23.	Amy Doran	Seattle, Washington
24.	Connor Doran	Seattle, Washington
25.	Jim Cox	Austin, Texas
26.	Micahel Boswell	Austin, Texas
27.	Ben Gray	Leander, Texas
28.	Cory Gray	Leander, Texas
29.	Laurie Ramos	Austin, Texas
30.	Christian Baden Powell	Marble Falls, Texas
31.	Eric Jensen	Austin, Texas
32.	Christalina Jensen	Austin, Texas
33.	Avery Jensen	Austin, Texas
34.	Billy Ray Mladenka	Freeport, Texas
35.	Kat Mladenka	Freeport, Texas

36.	Gary Moss	Sulphur, Louisiana
37.	Dallas Oliver	Arlington, Texas
38.	Donna Oliver	Arlington, Texas
39.	Bryan Wagstaff	Austin, Texas
40.	Brooke Wagstaff	Austin, Texas
41.	Emily Wagstaff	Austin, Texas
42.	Sara Wagstaff	Austin, Texas
43.	Terry Allen	San Antonio, Texas
44.	Paul Allen	San Antonio, Texas
45.	Bryan Arens	Oklahoma City, Oklahoma
46.	Merie Arens	Oklahoma City, Oklahoma
47.	Randy Ashley	Harlingen, Texas
48.	Sylvia Ashley	Harlingen, Texas
49.	Greg Bowers-Vest	South Padre Island, Texas
50.	Kayleen Bowers-Vest	Marion, Texas
51.	Jim Vest	Marion, Texas
52.	Chris Brown	Paris, Maine
53.	Pam Brown	Paris, Maine
54.	Louis Garza	Sugar Land, Texas
55.	Melissa Garza	Sugar Land, Texas
56.	Gracie Garza	McAllen, Texas
57.	Ron Henderson	St. Francis, Minnesota
58.	Karen Henderson	St. Francis, Minnesota
59.	Doug LaRock	Yakima, Washington
60.	Linda LaRock	Yakima, Washington
61.	Deb Lenzen	Prescott, Arizona
62.	Mike Shaw	Prescott, Arizona
63.	Mike Luter	San Antonio, Texas
64.	Sandi Luter	San Antonio, Texas
65.	Robert Muise	Houston, Texas
66.	Franklin Wu	Houston, Texas
67.	Dr. Steve Norris	Gatesville, Texas
68.	Cathy Norris	Gatesville, Texas
69.	Ed Hellon	Gatesville, Texas
70.	Martin Rosas	Katy, Texas
71.	Gali Rosas	Katy, Texas
72.	Larry Sherlund	Hessell, Michigan
73.	Jane Sherlund	Hessell, Michigan
74.	Chris Shultz	Kill Devil Hills, North Carolina
75.	Tim Sorenson	Palmer, Alaska
76.	Robert Sturm	McKinney, Texas

77. Tiana Sturm	McKinney, Texas
78. Paula Villarreal	Harlingen, Texas
79. Rick Villarreal	Harlingen, Texas
80. Dick Vogel	Grinnel, Iowa
81. Sis Vogel	Grinnel, Iowa
82. Larry Ward	Rockport, Texas
83. Barb Ward	Rockport, Texas
84. Danny Drummond	Houston, Texas
85. Michael Macias	Santa Ana, California
86. Julissa Macias	Santa Ana, California
87. Jason Dalton	Indianapolis, Indiana
88. Ewing Neelley	Falling Waters, West Virginia
89. Darryl Wipp	Minnesota
90. Mary Wipp	Minnesota
91. Richard May	Grinnell, Iowa
92. Donna DiBuono	Warren, Massachusetts
93. Paul DiBuono	Warren, Massachusetts
94. Jim Niehoff	Baldwin City, Kansas
95. Diane Niehoff	Baldwin City, Kansas
96. Adrian Olson	Deerwood, Minnesota
97. Jean Olson	Deerwood, Minnesota
98. Deanie Pizzillo	Spokane, Washington
99. Chris Barker	Belle Chasse, Louisiana
100. Cindy Barker	Belle Chasse, Louisiana
101. Jon Bonsky	Canton, Ohio
102. Jim Martinaitis	Oregon, Illinois
103. Kris Martinaitis	Oregon, Illinois
104. Rod Decker	Dixon, Illinois
105. Coral Decker	Dixon, Illinois
106. Bobby Leeper	Brownsville, Texas
107. Sally Leeper	Brownsville, Texas
108. Paul Woodard	Eureka, California
109. Dave O'Neil	Ontario, Canada
110. Norma O'Neil	Ontario, Canada
111. Ed McGuire	South Padre Island, Texas
112. Sandra McGuire	South Padre Island, Texas
113. Sam Young	Council Grove, Kansas
114. Betty Young	Council Grove, Kansas
115. Tommy Saenz	South Padre Island, Texas
116. Sam Boswell	San Benito, Texas
117. Isabel Boswell	San Benito, Texas

# SPI Kite Fest HOT Tax Hotel Summary

Name	Address or Zip	# Nights	Hotel/Condo
Delcy Abbot	72543	1	The Inn
Paul/Terry Allen	78232	7	Inverness
Dave Ashenbrenner	61736	1	Wind & Water
Randy Ashley	78504	2	The Inn
Chris Barker	70037	2	Isla Grand
John Barresi	97214	8	Isla Grand
Bill Bash	80926	1	The Inn
Cynthia Biery	48768	1	Hilton
Fred Biery	78572	1	Hilton
John Birdwell	75860	3	Courtyard by Marriott
Bill Bohnert	55806	1	La Quinta
Jon Bonsky	44646	2	The Inn
Chris Brown	04271	2	Courtyard by Marriott
James Bruender	56082	1	Best Western
Beth Buchanan	57108	4	Isla Grand
Phil Burks	97230	8	Isla Grand
Paul Buono	01002	2	Holiday Inn
Wendell Burley	74820	2	Inverness
Gene Carey	54729	2	White Sands Condo
Floyd Cable	74501	1	Hilton
Jim Colucci	67203	1	The Inn
Jennifer Conrad	70037	2	Isla Grand
Jim Cox	78701	3	The Pearl
Jason Dalton	46214	6	Isla Grand

Bill Dennis	78572	1	Hilton
Chuck Dourty	64485	2	Ramada
Marlene Dunmire	44425	1	The Inn
Bob Emick	48439	2	Comfort Suites
David Floodman	95062	2	The Inn
Roland Ford	Canada	1	La Quinta Hotel
Melissa Garza	77479	3	Isla Grand
Thelma Garza	78574	1	Courtyard by Marriott
Janet Gish	46750	3	The Inn
Richard Gothard	78373	3	The Palms
Linda Grindol	66617	1	The Inn
Kirk Groat	78633	4	The Inn (2 Rooms / 2 Nights ea.)
Jeff Herdrich	78727	1	Courtyard by Marriott
Tiana Jefferson	98075	3	Bahia Mar
Ike Johnson	78516	1	The Inn
Jim Johnson	55443	14	Las Verandas
Lyndol Jones	73055	2	Sunchase IV
Steve Lawson	73131	4	Aquarius
P. Lataso	78572	1	Lighthouse Inn
Bill Kennedy		2	Best Western
Kerrie	87114	2	The Inn
Mark Koch	87122	2	The Pearl
Gen Kreyling	63010	1	Ramada
Sandy Kucera	55049	10	La Copa
Ritchie Kunnemann	46835	2	Comfort Inn
Steve Kunnemann	80020	2	Comfort Inn-
Faye Knutson	55021	14	La Copa
Steve Landry	48329	1	The Inn
Ron Mannz	78516	1	La Quinta
Michael Macias	95340	5	Isla Grand

Rich May	56112	5	The Inn
William May	78570	1	Hilton
Dolores Melgoza	90291	4	The Inn
Jim Meyering	50484	1	Ramada
Emily Middleton	77024	5	The Inn
Helen Miles	42701	1	Comfort Suites
Bob Miller	52247	12	Best Western Beachside
Paul Miller	75516	1	La Quinta
Joe Moore	50125	2	Beach House
Ewing Neelley	25419	5	Courtyard by Marriott
Kathy Nixie	77550	3	South Padre Lodge
Dallas Oliver	76013	4	The Inn
Frank Parks	74133	2	Inverness
Lonny Peterson	61911	1	Comfort Suites
Marilyn Pitt	55021	14	La Copa
Deanie Pizzillo	85365	4	Courtyard by Marriott
Karen Post	75205	2	Hilton
Chris Prinslow	80132	4	Isla Grand
Chuck Reid	97015	2	Holiday Inn
Andy Riley	78240	3	Hilton
Don Rockwell	78504	1	The Inn
Kenneth Rockwell	78516	1	The Inn
Martin Rosas	77433	1	Courtyard by Marriott
Robert Rybak	43617	1	The Inn
Benorao Salazar	78574	1	Courtyard by Marriott
Gustavos Salinas	70210	4	La Quinta
Joan Samuelson	78596	2	Courtyard by Marriott
Amy Schneider	60130	1	Hilton
Brigitte Schroeder	54017	1	The Inn
Larry Sherlund	49745	3	Courtyard by Marriott

Chris Shultz	23450	3	Holiday Inn Express
Mary Smith	66047	1	The Inn
Tim Sorenson	99645	7	Hilton
Cynthia Spafford	49855	1	Hilton
Gene Stahl	78504	1	The Inn
Martha Stahl	48085	1	The Inn
Richard Stubbs	83654	6	Upper Deck
Robert Sturm	98075	4	Bahia Mar
Edward Sutherland	57108	4	Isla Grand
Al Toepper	61369	21	Isla Grand
Bob Vacha	68144	1	Best Western
Jim Vest	78155	5	Las Marinas
Julio Villarreal	77338	1	The Inn
Rick Villarreal	78552	3	Courtyard by Marriott
Bryan Wagstaff	78681	9	Isla Grand
Larry Walker	72761	2	La Copa
Jason Wankerl	54016	8	Beachside Hotel
Larry Ward	78382	8	The Inn
Webbers	45205	7	Peninsula Resort
Scott Weider	32789	2	Holiday Inn Express
Paul Woodard	95501	7	The Inn
Bill Young	63021	5	Sea Breeze
Jim Ziech	49006	28	Saida
		<hr/>	
	TOTAL	383	



# SPI Kite Fest Feb. 3<sup>rd</sup>, 4<sup>th</sup> & 5<sup>th</sup>, 2022

## Final Accounting

<b>Demonstration Expense (<u>Airfare &amp; Travel</u>)</b>	<b>\$13,589.20</b>
Team Kitelife ~ Portland, OR - <u>\$5717.48</u>	
John Barresi, Eli & Sara Russell, Brett & Katie Marchel	
Jim Doman, Sari Becker	
1 - PDX 2 - MFR 2 - DTW 1 - DEN 1 - YVR	
Airfares \$4550.48 ~ Car/Gas/Food \$1167	
Team Misfits of WOW ~ Baltimore, MD - <u>\$3014.92</u>	
Jim Cosca, James Fletcher, Paul Lamasters, Marc Conklin	
2 - BWI 2 - DCA	
Airfares \$1665.92 ~ Car/Gas/Food \$1349	
Spence Watson ~ (1 - SEA) Seattle, WA ~ <u>\$1336.40</u>	
Airfare \$422.40 ~ Car/Gas/Food \$914	
Paul deBakker ~ (1 - SEA) Seattle, WA ~ <u>\$1495.40</u>	
Airfare \$567.40 ~ Car/Gas/Food \$928	
Amy & Connor Doran ~ (2 - SEA) Seattle, WA ~ <u>\$1615.80</u>	
Airfares \$1140.80 ~ Car/Gas/Food \$471	
Scott Weider ~ (1 - MCO) Orlando, FL ~ <u>\$409.20</u>	
Airfare \$274.20 ~ Shuttle \$135	
<b>Demonstration Expense (<u>Hotels</u>)</b>	<b>\$ 15,298.00</b>
Isla Grand ~ 2 Condos, 9 Nights - \$6832	
The Inn @ SPI ~ 3 Rooms, 4 Nights - \$1109	
Courtyard by Marriott ~ 4 Rooms, 4 Nights - \$2861	
Courtyard by Marriott ~ 1 Room, 3 Nights - \$529	
Ramada ~ 2 Room, 3 Nights - \$2176	
Holiday Inn Express ~ 1 Room, 3 Nights - \$704	
The Pearl ~ 2 Rooms, 4 Nights - \$1087	
<b>Demonstration Expense ~ (<u>Indoor Venue</u>)</b>	<b>\$ 6,200.00</b>
<b>Demonstration Expense ~ (<u>Miscellaneous</u>)</b>	
Hotel Expense (Rooms <u>NOT COMPED</u> )	<b>\$ 776.12</b>
**The Pearl ~ 1 Room, 3 Nights - \$407.52	
**Holiday Inn Express ~ 1 Room, 3 Nights - \$207.12	
**Holiday Inn Express ~ 1 Room, 2 Nights - \$161.48	
Indoor Performances ~ Programs / Special Music	<b>\$ 596.49</b>
Freight on Kites / Bag Fees	<b>\$ 986.35</b>
Show Kites - Crabs & Octopus	<b>\$ 906.75</b>
Sound & Announcing	<b>\$ 1,450.00</b>
Misc. Demonstration Expense (Repairs/Gas)	<b>\$ 97.58</b>
<b><u>Advertising and Promotion Expense</u></b>	<b>\$ 7,377.08</b>
Newspaper Ads ~ \$1610	
Website Design & Monitoring - \$850	
Website Design Program & Web Hosting - \$200.85	
Facebook Setup, Monitoring & Live Feed - \$450	
Draft & Submit Press Releases (53) \$400	
Email Flyers to RV Parks (206)	

Flyers & Posters – Design, printing, delivery - \$503.15  
 Festival Shirts - Design & printing - \$2652.72  
 Festival Buttons/Magnets - \$169.50  
 Photography / Videography / Facebook Live Feed \$100  
 Banners - Float Christmas Parade \$395.86  
 Misc. - TV Segment @ Valley Por Vida (Gas) - \$45

**Event Expenses**

Banquet	\$ 2,340.92
Parking	\$ 1,000.00
Porta Potties / Insurance / Fee for Flats	\$ 1,936.63
U-Haul / Field Setup / Volunteers Lunch	\$ 746.65

**Miscellaneous Expense**

ID Badges, Indoor Tickets, Lunch Volunteers, Farewell Party	\$ 1,104.45
---	-------------

Expense Sub-total	\$54,406.22
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Festival Management & Production	\$ 4,043.00
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TOTAL Expense	\$58,449.22
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**Income & In-Kinds Received**

In-Kind Services (Hotel)	\$15,298.00
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Isla Grand ~ 2 Condos, 9 Nights - \$6832  
 The Inn @ SPI ~ 3 Rooms, 4 Nights - \$1109  
 Courtyard by Marriott ~ 4 Rooms, 4 Nights - \$2861  
 Courtyard by Marriott ~ 1 Room, 3 Nights - \$529  
 Ramada ~ 2 Room, 3 Nights - \$2176  
 Holiday Inn Express ~ 1 Room, 3 Nights - \$704  
 The Pearl ~ 2 Rooms, 4 Nights - \$1087

<u>In-Kind Service</u> – Convention Center	\$ 6,200.00
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<u>Festival Income</u> ~ Projected	\$12,180.46
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Festival Shirts – 167 @ \$13.86/\$18.48 = \$2503.46  
 Banquet Tickets – 53 @ \$25 = \$1,325.00  
 Indoor Tickets – 696 @ \$12.00 = \$8352.00

CVB Sponsorship	\$24,500.00
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TOTAL Income/In-Kind	\$58,178.46
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**** Final Profit / <u>Loss</u> for Event	< \$ 270.76 >
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SPI Kite Fest ~ 2022

Date	Payee	Description	Marketing – Adv.	Demonstration	Event Exp.	Misc.
02/10/22	Tommy Saenz	Photography/Videography	100.00			
02/11/22	Pier 19	Post Event Meeting "Outdoor"				123.00
02/11/22	Isla Grand	Post Event Meeting "Indoor"				174.78
		Subtotals	7,377.08	18,402.49	6,024.20	1104.45
		Total Expenses				32,908.22

SPI Kite Fest ~ 2022

Date	Payee	Description	Marketing – Adv.	Demonstration	Event Exp.	Misc.
02/01/22	United Airlines	Bag Fees – S. Watson		35.00		
02/01/22	Ben's Liquor	Farewell Dinner/Party				148.35
02/02/22	A Clean Portoco	Porta-potties / Sinks			1136.63	
02/02/22	Scott Weider	American Airlines Bag Fee		110.00		
02/02/22	Laguna Vista Fire Dept.	Labor – Setup Flying Field			200.00	
02/02/22	Amy Doran	Budget – Car & Per Diem		471.00		
02/02/22	Spence Watson	Hertz – Car/Drop Fee/Per Diem		914.00		
02/02/22	Paul deBakker	Dollar – Car/Drop Fee/Per Diem		928.00		
02/04/22	Jim Cosca	Hertz – Car/Drop Fee/Per Diem		1349.00		
02/04/22	Jim Cosca	Announcing		250.00		
02/04/22	Stripes	Breakfast – Field Setup Crew			50.69	
02/05/22	Stripes	Breakfast – Field Setup Crew			48.29	
02/02/22	Walmart	Farewell Dinner/Party				27.25
02/06/22	Walmart	Farewell Dinner/Party				48.90
02/04/22	Holiday Inn Express	Hotel – Scott Weider		161.48		
02/05/22	Isla Grand	Banquet			2340.92	
02/06/22	Car Wash	Wash Truck – Sand from flats				12.00
02/06/22	Holiday Inn Express	Hotel – Chris Shultz		207.12		
02/06/22	Pearl	Hotel – Jim Cox		407.52		
02/06/22	United Airlines	Bag Fees – K. Marchel		35.00		
02/06/22	United Airlines	Bag Fees – B. Marchel		35.00		
02/06/22	United Airlines	Bag Fees – E & S Russell		110.00		
02/06/22	United Airlines	Bag Fees – J. Barresi		45.00		
02/07/22	U-Haul	Trailer – Tents/Kites/Field Gear			197.67	
02/08/22	South Padre Press	Ads – Parade	500.00			
02/08/22	Porky's Pit	Lunch – Volunteers/Performers			250.00	
02/08/22	Susie & John Doan	Website Design & Monitoring	850.00			
02/08/22	Susie & John Doan	Facebook Design & Monitoring	450.00			
02/08/22	Susie & John Doan	Draft & Submit Press Releases	400.00			
02/09/22	Friends of Animal Rescue	Parking			1000.00	
02/09/22	Clifton Audio	Sound System		1200.00		
02/09/22	USPS	Freight – Return Kites to Flyers		86.35		

SPI Kite Fest ~ 2022

Date	Payee	Description	Marketing - Adv.	Demonstration	Event Exp.	Misc.
11/29/21	Harbor Frt. Tool	Zip Ties - Parade	11.24			
12/03/21	Port Isabel Press	Ad - Winter Tourist Guide	250.00			
12/03/21	AKA	Insurance			200.00	
12/03/21	Montana's	Adv. - Christmas/Boat Parades	122.95			
12/08/21	Welcome Home RGV	Ads	200.00			
12/13/21	Popeyes	Adv. - Deliver Flyers - Lunch	34.70			
12/13/21	Walmart	Adv. - Deliver Flyers - Gas	44.00			
12/13/21	Stripes	Adv. - Deliver Flyers - Drinks	9.03			
12/13/21	Bill Doan	Adv. - Deliver Flyers - Hrs./Mileage	241.62			
12/14/21	Walmart	Card Stock - Signage				9.03
12/23/21	United Airlines	Airfare - Katie Marchel		561.70		
12/23/21	Pure Buttons	Adv. - Pins & Magnets	169.50			
12/27/21	Cameron Co. Parks	Fee For Flats			600.00	
01/06/22	American Airlines	Airfare - Scott Weider		274.20		
01/10/22	Vistaprint	Indoor Programs		221.49		
01/11/22	Walmart	Gas - TV Station Live Adv.	45.00			
01/17/22	South Padre Shuttle	Airport PU/Drop - S. Weider		135.00		
01/21/22	Amazon	Sign Holders				29.22
01/22/22	Amazon	Ink (Print Documents)				66.86
01/24/22	Vistaprint	Thank You Cards				34.03
01/26/22	United Airlines	Bag Fees - J. Doman		140.00		
01/26/22	United Airlines	Bag Fees - E. & S. Russell		120.00		
01/26/22	Pirates Landing	Gift Certificates - Volunteers				100.00
01/26/22	Walmart	Ribbon				10.66
01/26/22	United Airlines	Bag Fees - B. Marchel		35.00		
01/26/22	United Airlines	Bag Fees - K. Marchel		35.00		
01/26/22	Walmart	Farewell Dinner/Party				53.68
01/29/22	Jim Doman	Enterprise - Car Rental - Team		1167.00		
01/30/22	Brett Marshall Music	Music - Indoor Performances		375.00		
01/31/22	Winter Texan Times	Ads - Dec. & Jan.	660.00			
01/31/22	United Airlines	Bag Fees - M. Conklin		60.00		
02/01/22	United Airlines	Bag Fees - J. Cosca		140.00		

SPI Kite Fest ~ 2022

Date	Payee	Description	Marketing - Adv.	Demonstration	Event Exp.	Misc.
03/21/21	Amazon	Laminator - Festival Badges				27.38
05/22/21	Ace	Generator Maintenance		10.80		
05/22/21	O'Reilly	Generator Maintenance		70.60		
05/24/21	Amazon	Generator Maint. - Siphon		16.18		
06/01/21	Quill	Ink Cartridges				50.86
06/02/21	HQ Kites	Show Kites - Giant Crabs		200.00		
06/18/21	S&S Activewear	Festival Shirts	1097.75			
06/19/21	S&S Activewear	Festival Shirts	152.72			
07/21/21	Laminator.com	Laminating Pouches - ID Badges				39.84
07/30/21	Walmart	Table - Flyer Registration				37.76
07/31/21	SPI Designs	Print Festival Shirts	1402.25			
08/24/21	AliExpress	Show Kites - 75' Octopus		706.75		
10/04/21	ID Zone	Lanyards for ID Badges				21.64
10/15/21	Vistaprint	Flyers, Tickets, Badges	173.80			89.21
10/15/21	Wix	Website Design Program	181.86			
10/24/21	United Airlines	Airfare - Spence Watson		422.40		
10/26/21	American Airlines	Airfare - Amy & Connor Doran		1144.80		
10/26/21	American Airlines	Airfare - Paul deBakker		567.40		
10/26/21	United Airlines	Airfare - Sari Becker		691.98		
10/26/21	United Airlines	Airfare - Brett Marchel		760.70		
10/26/21	United Airlines	Airfare - James Doman		523.40		
10/26/21	United Airlines	Airfare - John Barresi		720.70		
10/26/21	United Airlines	Airfare - Eli & Sara Russell		1292.00		
10/26/21	United Airlines	Airfare - Jim Cosca/Marc Conklin		800.80		
10/26/21	Southwest Airlines	Airfare - J. Fletcher/P. Lamasters		865.12		
11/04/21	Banners on Cheap	Adv. - Festival Banner	61.04			
11/04/21	Harbor Frt.	Adv. - Zip Ties - Banner	6.03			
11/08/21	Home Depot	Adv. - Christmas Parade - Lts.	119.01			
11/08/21	Lowe's	Adv. - Parade - Float Decorations	43.28			
11/21/21	Hostgator	Adv. - Domain - spikitefest.com	18.99			
11/21/21	Walmart	Adv. - Parade - Candy	32.31			

amazon.com**Details for Order #112-0208003-7975436**[Print this page for your records.](#)**Order Placed:** March 21, 2021**Amazon.com order number:** 112-0208003-7975436**Order Total:** \$27.38**Not Yet Shipped****Items Ordered**1 of: *Royal Laminator (PL2100), Blue*  
Sold by: Amazon.com Services LLC**Price**

\$25.29

Condition: New

**Shipping Address:**B&S Kites ~ Bill Doan  
2812 PADRE BLVD STE B  
SOUTH PADRE ISLAND, TX 78597-6908  
United States**Shipping Speed:**

FREE Prime Delivery

**Payment information****Payment Method:**

Visa | Last digits: 1517

Item(s) Subtotal: \$25.29

Shipping &amp; Handling: \$0.00

**Billing address**B&S Kites ~ Bill Doan  
2812 PADRE BLVD STE B  
SOUTH PADRE ISLAND, TX 78597-6908  
United States

Total before tax: \$25.29

Estimated tax to be collected: \$2.09

**Grand Total: \$27.38**To view the status of your order, return to [Order Summary](#).[Conditions of Use](#) | [Privacy Notice](#) © 1996-2021, Amazon.com, Inc. or its affiliates

Kite Just

3-21-21  
V427  
74600V427  
20100

*Kite Just  
Generator Maintenance*

THANK YOU FOR SHOPPING AT ACE  
14117 CHL/ACE-F  
4012 PADRE BOULEVARD  
SOUTH PADRE ISLAND TX 78597  
(956) 761-2670

RETURNS MUST BE IN RESALABLE CONDITION  
AND RETURNED WITHIN 30 DAYS WITH RECEIPT  
05/22/21 1:40PM SALLY 590 SALE

34523 1 EA 3.99 EA  
DISC FML FINS15-14G 6PK 3.99  
3196/63 1 EA 5.99 EA  
TERM RING XTREME 22-18G 5.99

SUB-TOTAL: \$ 9.98 TAX: \$ .82  
TOTAL: \$ 10.80  
CASH TEND: 10.80



==> JRNL#D36323  
CUST NO: #/  
Customer Copy

REFUNDS GIVEN WITHIN 30 DAYS WITH RECEIPT  
REFUNDS OVER \$100.00 GET INSTORE CREDIT

RETURN POLICY - All returns require the original receipt. No returns beyond 30 days from receipt purchase date. Returns MUST BE IN NEW, UNUSED, SALABLE condition, tape, staples and torn packaging will not be accepted for return. DEFECTIVE RETURN POLICY - Items being returned as defective from the manufacturer require the original purchase receipt. No returns to the store beyond 30 days will be accepted. Beyond 30 days you must contact the manufacturer directly.

**O'Reilly AUTO PARTS.**  
PROFESSIONAL PARTS PEOPLE

1902 HIGHWAY 100, STE 100  
PORT ISABEL, TX 78578  
(956) 943-6722  
www.oreillyauto.com

Store hours:  
Mon-Sat: 07:30 AM-09:00 PM  
Sun: 08:00 AM-08:00 PM

Counter #: 450949 ANDRES  
Date: 05/22/2021 12:02 PM Drawer: 2  
Invoice #: 597-247782

VAL 602373 4.79 T  
STARTING FLD *Generator*  
MANUFACTURER'S DEFECT WARRANTY

SS SK8430SS 10.99 T  
BATT CABLE

SS SK8425CR 9.99 T  
BATT CABLE

SS SK8425CR 9.99 T  
BATT CABLE

SS 08586 9.99 T  
BATT CABLE

CTI 85210 6.49 T  
RING TERMINL

CTI 85211 6.49 T  
RING TERMINL

CTI 85205 6.49 T  
TERMINL RING

8 Items

Sub-Total 65.22  
Sales Tax 5.38  
Total 70.60

VISA 1974 70.60

*Kite Just*

*5-22-21  
V59  
74600*

*Generator  
Maint.  
Kite Just*

*for generator  
repairs*

*5-22-21  
V59  
74600*



amazon.com

## Details for Order #111-3493631-7831428

Print this page for your records.

Order Placed: May 24, 2021

Amazon.com order number: 111-3493631-7831428

Order Total: \$16.18

## Not Yet Shipped

## Items Ordered

1 of: *USA Made GasTapper Siphon Pro 8' Jiggler Hose Unique Patented Hose Clamp*  
*Allows One Hand Operation With no Concern That the Hose End Will Flop Out- No Mess*  
Sold by: Gentap ([seller profile](#))

Condition: New

Price

\$14.95

## Shipping Address:

B&S Kites ~ Bill Doan  
2812 PADRE BLVD STE B  
SOUTH PADRE ISLAND, TX 78597-6908  
United States

## Shipping Speed:

FREE Prime Delivery

## Payment information

## Payment Method:

Visa | Last digits: 1517

Item(s) Subtotal: \$14.95

Shipping &amp; Handling: \$0.00

## Billing address

B&S Kites ~ Bill Doan  
2812 PADRE BLVD STE B  
SOUTH PADRE ISLAND, TX 78597-6908  
United States

Total before tax: \$14.95

Estimated tax to be collected: \$1.23

**Grand Total: \$16.18**To view the status of your order, return to [Order Summary](#).[Conditions of Use](#) | [Privacy Notice](#) © 1996-2021, Amazon.com, Inc. or its affiliates

Kit Just  
Pump fill  
generator

5-24-21  
V427  
74600  
Used  
20100

## Quill Order Confirmation

confirmation@quill.com &lt;confirmation@quill.com&gt;

Tue 6/1/2021 7:25 PM

To: bskites@hotmail.com &lt;bskites@hotmail.com&gt;



Office Supplies | Paper | Ink &amp; Toner | Coffee &amp; Snacks | Cleaning | Furniture | Technology



Thank you for shopping at Quill.com, Susan Doan!

Your order contains 1 shipment(s). If multiple shipments, each will be delivered separately and be assigned its own order number. If a shipment contains multiple cartons, they may be delivered separately as well. We'll send a detailed shipment notification when your order ships.

To check current status of your shipment visit [Order History & Tracking](#). If your order is being delivered by UPS or FedEx go to [UPS MYChoice](#) or [FedEx Delivery Manager](#) for real-time updates.

The information below details each order and estimated delivery date.

## Order Information

Order Number: 150774721  
Order Date: 06/01/2021  
PO Number:  
Account Number: 7496804

## Billing Information

B & S Kites  
2812 Padre Blvd B  
S Padre Isle, TX 78597  
(956)761-1248  
Visa ending in 2686

## Delivery Information

B & S Kites  
2812 Padre Blvd B  
S Padre Isle, TX 78597  
  
Delivery Method: UNITED PARCEL SERVICE

## Order Details



Order: 150774721 |

Expected Delivery: 06/03/2021 - 06/04/2021 by UNITED PARCEL SERVICE

[Track Order](#)

Ship from Quill.com, ATLANTA, GA

Item Number	Product Description	Quantity	Price	Points	Total
901-1990396	HP 65XL Black High Yield Ink Cartridge (N9K04AN#140)	2 EA	<del>\$30.99</del> \$23.49		\$46.98

Customer Service Note: Item diverted from legacy order#  
Item shipping from our GA whse Allow 1-2 extra delivery days

## Order Summary

Subtotal: \$46.98  
Delivery: FREE  
Estimated Tax: \$3.88  
Shipment Total: \$50.86

On Kites  
Just documents

6-1-21  
V64  
74600  
Udea  
20100



# KITES & DESIGNS USA

Created For Fun - Engineered To Last  
 134 Freedom Ave  
 Powells Point, NC 27966  
 Tele: 888.318.3600  
 Fax: 888.848.4592  
 Email: sales@hq-kites-usa.com

Bill To BSKITE

B&S KITES  
 2812 Padre Blvd  
 Suite B  
 South Padre Island, TX 78597

Ship To

B&S KITES  
 2812 Padre Blvd  
 Suite B  
 South Padre Island, TX 78597

## Invoice

100117627

Order Date 6/2/2021

Sales Order 19607

P.O. Number	Rep	Ship Date	Terms	Due Date	Via	Freight Terms
Susie	NPI	CS_PM	6/2/2021	Net 30	7/2/2021	Fedex
Quantity	Item Code	Description	Regular Cost	Your Cost	U/M	Amount
6	126363	BOUNCING BUDDY "BILLY THE CRAB"	100.00	100.00	ea	600.00
1	FRT_FEDEX	FedEx Tracking Number: 140806309697	0.00	29.93		29.93

2 Kite Foot  
 1 Blue  
 1 Orange

"Show Kites"  
 200.00

Paid 6/7/21  
 CK # 13543

6-2-21  
 V22  
 74600  
 12000  
 65500

HQ Kites & Designs USA Inc uses Paper Check Conversion to process checks via Electronic Funds Transfer through your bank. By providing a check payment you authorize HQ Kites to use the information printed on your check to capture the funds electronically and remove the funds from the account associated with the check.

Invoices on net terms that are paid by credit card will incur a 3% convenience fee.

Total USD 629.93

Payments/Credits USD 0.00

Balance Due USD 629.93



S&S Activewear  
220 Remington Blvd  
Bolingbrook, IL 60440  
800-523-2155

Invoice: 45621870 Status: In Progress  
Order: 33681005 Order Date: 6/18/2021 8:24 PM ET  
PO: BNS KITES Invoice Date:  
Type: Web Due Date:  
Email: flynfrank@att.net

Bill To: Skydive SPI LLC (103554)  
Attn:  
2812 Padre Blvd Ste A  
South Padre Island, TX 78597

Ship To: SPI DESIGNS  
Attn: Milton  
2812 Padre Blvd Ste A  
South Padre Island, TX 78597

Item	Description	Color	Size	Pieces	Price	Total
06560674	Gildan - DryBlend® T-Shirt - 8000	Purple	M	26	1.97	51.22
06560675	Gildan - DryBlend® T-Shirt - 8000	Purple	L	116	1.97	228.52
06560678	Gildan - DryBlend® T-Shirt - 8000	Purple	3XL	36	6.15	221.40
<b>Sub Total:</b>						<b>501.14</b>
Shipping & Handling:						0.00
3% Lost Cash Discount:						15.03
<b>Total:</b>						<b>516.17</b>

Warehouse: McDonough, GA

You saved \$94.99 on shipping.

Shipping Method: UPS Metro

Billing Method: Credit Card ending in 2453

3 Boxes, 178 Items, 90 lbs.

Kite Just 467.48

B+S Kites 48.69

Total \$ 1196.87 Pd 6/18/21 CK# 13563

Kite Just 1097.75

B+S Kites 99.12



S&S Activewear  
220 Remington Blvd  
Bolingbrook, IL 60440  
800-523-2155

Invoice: 45621869      Status: In Progress  
Order: 33681005      Order Date: 6/18/2021 7:24 PM CT  
PO: BNS KITES      Invoice Date:  
Type: Web      Due Date:  
Email: flynfrank@att.net

**Bill To:** Skydrive SPI LLC (103554)  
Attn:  
2812 Padre Blvd Ste A  
South Padre Island, TX 78597

**Ship To:** SPI DESIGNS  
Attn: Milton  
2812 Padre Blvd Ste A  
South Padre Island, TX 78597

Item	Description	Color	Size	Pieces	Price	Total
06560673	Gildan - DryBlend® T-Shirt - 8000	Purple	S	20	1.97	39.40
	17 Kite Feet				33.49	
	3 B+S Kites				5.91	
06560676	Gildan - DryBlend® T-Shirt - 8000	Purple	XL	151	1.97	297.47
	136 Kite Feet				267.92	
	15 B+S Kites				29.55	
06560677	Gildan - DryBlend® T-Shirt - 8000	Purple	2XL	72	4.50	324.00
	69 Kite Feet				310.50	
	3 B+S Kites				13.50	

**Warehouse: Lockport, IL**

You saved \$155.59 on shipping.

Shipping Method: UPS Ground

Billing Method: Credit Card ending in 2453

4 Boxes, 243 Items, 120 lbs.

**Sub Total: 660.87**

Shipping & Handling: 0.00

3% Lost Cash Discount: 19.83

**Total: 680.70**

Kite Feet 630.27  
B+S Kites 50.42



S&S Activewear  
220 Remington Blvd  
Bolingbrook, IL 60440  
800-523-2155

**Order Confirmation: 33686184**  
**PO Number: BNS KITES**

**Warehouse: Reno, NV**  
**6/19/2021 1:00 PM PT**

**Bill To: Skydive SPI LLC (103554)**  
Attn:  
2812 Padre Blvd Ste A  
South Padre Island, TX 78597

**Ship To: SPI DESIGNS**  
Attn: Milton  
2812 Padre Blvd Ste A  
South Padre Island, TX 78597

Item	Description	Color	Size	Pieces	Price	Total
06535674	JERZEES - Dri-Power® 50/50 T-Shirt - 29MR	Deep Purple	M	21	1.97	41.37
<ul style="list-style-type: none"> <li>• <b>Warehouse: Reno, NV</b></li> <li>• You saved \$22.23 on shipping.</li> <li>• Shipping Method: UPS Ground</li> <li>• Billing Method: Credit Card ending in 2453</li> <li>• 1 Box, 21 Items, 9 lbs.</li> </ul>						
<b>Sub Total:</b> 41.37 <b>Shipping &amp; Handling:</b> 0.00 <b>3% Lost Cash Discount:</b> 1.24 <b>Total:</b> 42.61						

**NEED TO MAKE A CHANGE? YOU MAY CANCEL THIS ORDER UNTIL 1:10 PM PT BY CLICKING [HERE](#)**

CANCEL ORDER



S&S Activewear  
220 Remington Blvd  
Bolingbrook, IL 60440  
800-523-2155

**Order Confirmation: 33686184**  
**PO Number: BNS KITES**

**Warehouse: Olathe, KS**  
**6/19/2021 3:00 PM CT**




















**Paid 6/19/21 CK # 13564**  
**Ship To: SPI DESIGNS**  
Attn: Milton  
2812 Padre Blvd Ste A  
South Padre Island, TX 78597

**Bill To: Skydive SPI LLC (103554)**  
Attn:  
2812 Padre Blvd Ste A  
South Padre Island, TX 78597

**Totals**  
Kite Just 152.72  
B+S Kites 276.14  
**428.86**

Item	Description	Color	Size	Pieces	Price	Total
06560594	Gildan - DryBlend® T-Shirt - 8000	Jade Dome	M	2	1.97	3.94
06560595	Gildan - DryBlend® T-Shirt - 8000	Jade Dome	L	12	1.97	23.64
06560596	Gildan - DryBlend® T-Shirt - 8000	Jade Dome	XL	16	1.97	31.52
06560597	Gildan - DryBlend® T-Shirt - 8000	Jade Dome	2XL	4	4.50	18.00
06560598	Gildan - DryBlend® T-Shirt - 8000	Jade Dome	3XL	1	6.15	6.15
06560509	Gildan - DryBlend® T-Shirt - 8000	Black	4XL	1	6.15	6.15
06560659	Gildan - DryBlend® T-Shirt - 8000	Navy	4XL	1	6.15	6.15



06535679	JERZEES - Dri-Power® 50/50 T-Shirt - 29MR	16 Kite Foot	 Deep Purple	4XL	16	6.15	98.40
06560754	Gildan - DryBlend® T-Shirt - 8000	B+S Kites	 Royal	M	1	1.97	1.97
06560755	Gildan - DryBlend® T-Shirt - 8000		 Royal	L	7	1.97	13.79
06560756	Gildan - DryBlend® T-Shirt - 8000		 Royal	XL	7	1.97	13.79
06560757	Gildan - DryBlend® T-Shirt - 8000		 Royal	2XL	3	4.50	13.50
06560758	Gildan - DryBlend® T-Shirt - 8000		 Royal	3XL	1	6.15	6.15
06560759	Gildan - DryBlend® T-Shirt - 8000		 Royal	4XL	1	6.15	6.15
21060027	Gildan - Heavy Blend™ Crewneck Sweatshirt - 18000	B+S Kites	 Ash	2XL	1	7.50	7.50
22060675	Gildan - Heavy Blend™ Hooded Sweatshirt - 18500	Kite Foot	 Purple	L	1	8.50	8.50
06560124	Gildan - DryBlend® T-Shirt - 8000	B+S Kites	 Gold	M	1	1.97	1.97
06560125	Gildan - DryBlend® T-Shirt - 8000		 Gold	L	7	1.97	13.79
06560126	Gildan - DryBlend® T-Shirt - 8000		 Gold	XL	7	1.97	13.79
06560127	Gildan - DryBlend® T-Shirt - 8000		 Gold	2XL	3	4.50	13.50
06560128	Gildan - DryBlend® T-Shirt - 8000		 Gold	3XL	1	6.15	6.15
06560694	Gildan - DryBlend® T-Shirt - 8000		 Heliconia	M	1	1.97	1.97
06560695	Gildan - DryBlend® T-Shirt - 8000	 Heliconia	L	7	1.97	13.79	
06560696	Gildan - DryBlend® T-Shirt - 8000	 Heliconia	XL	7	1.97	13.79	
06560697	Gildan - DryBlend® T-Shirt - 8000	 Heliconia	2XL	3	4.50	13.50	
06560698	Gildan - DryBlend® T-Shirt - 8000	 Heliconia	3XL	1	6.15	6.15	
<ul style="list-style-type: none"><li>Warehouse: Olathe, KS</li><li>You saved \$66.69 on shipping.</li><li>Shipping Method: UPS Metro</li><li>Billing Method: Credit Card ending in 2453</li><li>2 Boxes, 113 Items, 63 lbs.</li></ul>							<div>Sub Total: 363.70</div> <div>Shipping &amp; Handling: ⓘ 0.00</div> <div>3% Lost Cash Discount: 10.91</div> <div>Total: 374.61</div>

Kite Foot 110.11  
B+S Kites 264.50

**NEED TO MAKE A CHANGE? YOU MAY CANCEL THIS ORDER UNTIL 3:10 PM CT BY CLICKING [HERE](#)**

CANCEL ORDER



S&S Activewear  
220 Remington Blvd  
Bolingbrook, IL 60440  
800-523-2155

**Order Confirmation: 33686184**  
**PO Number: BNS KITES**



**Warehouse: McDonough, GA**  
**6/19/2021 4:00 PM ET**

**Bill To: Skydive SPI LLC (103554)**

**Ship To: SPI DESIGNS**

Attn:  
2812 Padre Blvd Ste A  
South Padre Island, TX 78597

Attn: Milton  
2812 Padre Blvd Ste A  
South Padre Island, TX 78597

Item	Description	Color	Size	Pieces	Price	Total
21060025	Gildan - Heavy Blend™ Crewneck Sweatshirt - 18000	 Ash	L	1	5.65	5.65
21060026	Gildan - Heavy Blend™ Crewneck Sweatshirt - 18000	 Ash	XL	1	5.65	5.65
<ul style="list-style-type: none"> <li>• Warehouse: McDonough, GA</li> <li>• You saved \$16.52 on shipping.</li> <li>• Shipping Method: UPS Metro</li> <li>• Billing Method: Credit Card ending in 2453</li> <li>• 1 Box, 2 Items, 2 lbs.</li> </ul>						
						<b>Sub Total:</b> 11.30
						<b>Shipping &amp; Handling:</b> ⓘ 0.00
						<b>Lost Cash Discount:</b> 0.34
						<b>Total:</b> 11.64

B+S Kites

B+S Kites

B+S Kites 11.64

**NEED TO MAKE A CHANGE? YOU MAY CANCEL THIS ORDER UNTIL 4:10 PM ET BY CLICKING [HERE](#)**

CANCEL ORDER



## Invoice

SALES ORDER # 272635  
WEB ORDER # 1000365028

**Bill To**

Susan Doan  
B&S Kites  
2812 Padre Blvd. Ste. B  
South Padre Island, TX 78597  
US

**Ship To**

Susan Doan  
B&S Kites  
2812 Padre Blvd. Ste. B  
South Padre Island, TX 78597  
US

CUSTOMER		SHIP VIA	ORDER DATE	DATE SHIPPED	TERMS	INVOICE DATE
Susan Doan (bskit)		FedEx Ground	7/21/2021	7/22/2021	Due on receipt	7/23/2021
QUANTITY		ITEM NO.	DESCRIPTION		UNIT PRICE	EXTENDED PRICE
ORDERED	SHIPPED					
6	6	000119	Luggage Tag Laminating Pouches (WITH Slot) - 7mil		5.89	35.34
3	3	000119	Luggage Tag Laminating Pouches (WITH Slot) - 7mil		0.00	0.00
1	1	Shipping	Shipping Charges		4.50	4.50

*Kite just  
for name tags &  
passes.*

*7-21-21  
V300  
74600*

*2100  
20100*

**Tracking Numbers**

FedEx 281746697904

SUB TOTAL	INVOICE DISCOUNT	SALES TAX	PAYMENT	AMOUNT DUE
\$39.84		\$0.00	\$39.84	0.00

Give us feedback @ survey.walmart.com  
Thank you! ID #:7QCSRC48SYC

**Walmart** \*

956-943-1387 Mgr:ARMANDO  
1401 STATE HIGHWAY 100  
PORT ISABEL TX 78578

ST# 00413 OP# 005914 TE# 08 TR# 05132  
\* 4FT CF TBL 695957660100 34.88 x Kite Fast  
UAX 087799102142 1.00 T.Jaw.  
UAS 2.00 YOU SAVED 1.00  
KEYBOARD 009785514172 42.97 x Office  
SUBTOTAL 78.85  
TAX 1 0.250 6.51  
TOTAL 85.36  
VISA TEND 85.36

CAPITAL ONE VISA \*\* \*\*\*\* 6657 I 2

APPROVAL # 022208

REF # 121100557485

TRANS ID - 581211860463628

VALIDATION - 2M62

PAYMENT SERVICE - E

AID A0000000031010

TC 5AFBD32F97180708

TERMINAL # 283668818

\*NO SIGNATURE REQUIRED

07/30/21 18:54:10

CHANGE DUE

# ITEMS SOLD 3

TC# 2471 2044 2360 4540 7631



07/30/21 18:54:10

\*\*\*CUSTOMER COPY\*\*\*

\*\*\*\*\* RETURN & EXCHANGE POLICY \*\*\*\*\*

Electronics may be returned

for refund or exchange with receipt

WITHIN 30 days

\*\*\*\*\*

37.76 K.Fest

1.08 Jan.

46.52 Office

7-30-21

V50

0.00 74600

68000

71000

Visa

20100

\* Kite Fest  
Value-Job Festival  
Photos & Registration  
\$37.76

<b>Skydive SPI, LLC</b> <b>DBA, SPI DESIGNS</b> PO Box 2686 South Padre Island, TX 78597 Phone 956-744-5867	<b>INVOICE</b>
	INVOICE #862 DATE: 07/31/2021

<b>TO: Susie / B&amp;S Kites</b>
<b>COMMR SPECIAL INSTRUCTIONS:</b>

SALESPERSON	P.O. NUMBER	REQUISITION ER	SHIPPED VIA	F.O.B. POINT	TERMS
Frank					Due on receipt

QUANTITY	DESCRIPTION	UNIT PRICE	TOTAL
413	Screenprint shirts	3.25	1342.25
1	SetUp Charge	60.00	60.00
<i>Kite Test Shirts</i>  <i>Paid 7/31/21</i> <i>CK # 13625</i>			
SUBTOTAL			1402.25
SALES TAX			RESALE
Credit card convenience fee 3%			
TOTAL DUE			1402.25

Make all checks payable to Skydive SPI, LLC

If you have any questions concerning this invoice, contact Frank Shisler 956-744-5867

[Buyer Protection](#)[Help](#)[Save big on our appl](#)[Ship to](#)[/ USD](#)[Language](#)[Cart](#)[Wish List](#)[My AliExpress](#) > [Order List](#) > [Order Detail](#)[Place Order](#)[Buyer Protection](#)[Shipment](#)[Order Complete](#)

Order Number: 8137267210339252

Status: The supplier is processing your order

Reminder: Your order will be automatically cancelled if the seller fail to ship your order in: 4days 23hours 57minutes 18seconds.

[Extend Processing Time](#)[Request Order Cancellation](#)[Download Invoice](#)**Financial**

Store: Yongjian Outdoor Factory Store

[View Store](#)

Contact Name : William Doan - B&amp;S Kites

Address: 2812 Padre Blvd. Sta. B

South padre Island, Texas, United States

Zip Code: 78597

Mobile: 956-761-1248

Tel: +1-

Fax:

**Product Details**

free shipping high quality soft kite  
black paul octopus kite ripstop nylon  
kite reel walk in sky waltang kiteboard  
albatross  
Color: 23m  
(Yongjian Outdoor Factory Store)

Product Amount

Shipping Cost

Tax

Total Amount

Status

US \$ 665.88

US \$ 90.87

US \$ 53.87

US \$ 706.75

Free Shipping

\*  
Estimated Delivery Time: 60-60  
DaysWill be shipped within (Business  
days) 3 DaysShow Kite  
Kite Just**Help**[Customer Service](#), [Disputes & Reports](#), [Buyer Protection](#), [Report IPR infringement](#)**AliExpress Multi-Language Sites**[Russian](#), [Portuguese](#), [Spanish](#), [French](#), [German](#), [Italian](#), [Dutch](#),  
[Turkish](#), [Japanese](#), [Korean](#), [Thai](#), [Vietnamese](#), [Arabic](#), [Hebrew](#),  
[Polish](#)**Browse by Category**[All Popular](#), [Product](#), [Promotion](#), [Low Price](#), [Great Value](#), [Reviews](#), [Blog](#), [Seller Portal](#), [BLACK FRIDAY](#), [AliExpress Assistant](#)**Alibaba Group**[Alibaba Group Website](#), [AliExpress](#), [Alimama](#), [Alipay](#), [Fliggy](#),  
[Alibaba Cloud](#), [Alibaba International](#), [Alibaba.com](#), [DingTalk](#),  
[Juhuasuan](#), [Taobao Marketplace](#), [Tmall](#), [Taobao Global](#), [AliOS](#),  
1688\*  
Oct 268-24-21  
V456  
74600  
Uia  
20100

Need Help?



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**Thank you for your order! This is your receipt.**

You will also receive an emailed sales receipt.

Good Experience? We'd love to hear about it!

[Review Us Now!](#)

### Order Information

Order Number: 8134081

Date: 10/04/2021 15:57:02 EDT

Payment Type: Visa

[Printer-Friendly Receipt](#)

### Bill To Address

Susan Doan  
B&S Kites  
2812 Padre Blvd. Ste. B  
South Padre Island, TX 78597 US  
Phone: 956-761-1248

### Ship To Address

Susan Doan  
B&S Kites  
2812 Padre Blvd. Ste. B  
South Padre Island, TX 78597 US  
Phone: 956-761-1248

### Contact Us

(855) 250-9614 x2

[Chat Live](#)

[sales@iDZone.com](mailto:sales@iDZone.com)

Item #	Description	Quantity	Price/Each	Total
2137-5001-PF	Qty. 100 Black 3/8" Flat Braid Breakaway Lanyards - 2137-5001	1	\$19.99	\$19.99

Shipping: FREE FedEx Ground Shipping \$0.00

Sales Tax \$1.65

**Total \$21.64**

If you need assistance, please contact us at (855) 250-9614 or [Chat Live](#)

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*Kite Just  
Lanyards for  
ID Badges*

*10-4-21  
V300  
74600  
Used  
20100*

4.7 ★★★★★  
Google  
Customer Reviews

[Privacy](#) - [Terms](#)

Account # 7905-6468-8013

**Order Details** | Order # HPM9M-R6A75-4T0

Order Date: 10/15/2021 2:07 PM

Estimated Date of Arrival: 10/27/2021

Order Status: **Processing****Shipping Address**

Susan Doan  
2812 Padre Blvd. Ste. B  
South Padre Island, TX 78597  
United States of America  
9567611248  
B&S Kites

**Billing Address**

Susan Doan  
2812 Padre Blvd. Ste. B  
South Padre Island, TX 78597  
United States of America  
9567611248  
B&S Kites

**Delivery Speed**

Standard

**Payment Information**

**VISA** \*\*\*\*2686  
Exp. 8/2024

**Order Total**

Product Total \$230.96

You Saved 20% (\$57.74)!

Shipping & Processing  
Standard - Est. Arrival Oct 27 \$11.99

Sales Tax \$20.06

You Paid: **\$263.01**

5 Item(s)

[Cancel Items](#)[Res](#)**Indoor Kite  
Performances**

Thursday  
February 3rd, 2023  
6:30 - 8:30 p.m.  
Admission \$12.00

SPI Convention Centre  
7355 Padre Blvd. • South Padre Island

[Edit Your Design](#)**Standard Business Cards**

2022 Indoor

Status: **Processing**

Qty 1000

[Show Selected Options](#)Base Price ~~\$55.00~~ **\$44.00**

Blank Back Side INCLUDED

Matte INCLUDED

Item Total \* **\$44.00**

10-15-21  
V397  
74600  
Uua  
20100


[Edit Your Design](#)

## Vertical Standard Business Cards

2022 VIP

Status: **Processing**

Qty 250

Show Selected Options

Base Price ~~\$28.00~~ **\$22.40**

Blank Back Side INCLUDED

Matte INCLUDED

Item Total \* **\$22.40**

## 4.2" x 5.5" Flyers - Premium glossy

Status: **Processing**

Qty 500

Base Price ~~\$53.00~~ **\$42.40**

Item Total \* **\$42.40**


[Edit Your Design](#)

## 8.5" x 11" Flyers - Standard glossy

2022 Flyer

Status: **Processing**

Qty 500

Base Price ~~\$132.70~~ **\$106.16**

Item Total \* **\$106.16**


[Edit Your Design](#)

## Business cards - standard matte

2022 Banquet

Status: **Processing**

Qty 250

Base Price ~~\$20.00~~ **\$16.00**

Item Total \* **\$16.00**


[Edit Your Design](#)



Wix.com LTD

40 Namal Tel Aviv, 6350671

Israel

**Issued to:**

Susan Doan

2812 Padre Blvd. Ste. B South Padre Island

Texas United States

B&S Kites

Invoice #961203439    Oct 15, 2021    Paid

Description	Site	Billing Period	Quantity	Amount
Premium Plan Unlimited	<u>kitefest2022</u>	Yearly Oct 29, 2021 - Oct 29, 2022	1	\$168.00

Payment Method: Visa \*\*\*\* 2686

Subtotal \$168.00

TAX (8.25%) \$13.86

Total \$181.86

10-15-21  
V300  
74600  
21000  
20100



## eTicket Itinerary and Receipt for Confirmation M53GXM

United Airlines, Inc. &lt;Receipts@united.com&gt;

Sun 10/24/2021 5:03 PM

To: BSKITES@HOTMAIL.COM &lt;BSKITES@HOTMAIL.COM&gt;



Sun, Oct 24, 2021

## Thank you for choosing United.

A receipt of your purchase is shown below. Please retain this email receipt for your records.

**Note:** There are travel restrictions in place due to the coronavirus. Check our [Important notices page](#) for the latest updates

**Get ready for your trip:** [Visit the Travel-Ready Center](#), your one-stop digital assistant, to find out about important travel requirements specific to your trip.

Confirmation Number:

**M53GXM**

Flight 1 of 4 UA1938

Class: United Economy (L)

Wed, Feb 02, 2022

**07:00 AM**

Seattle, WA, US (SEA)

Wed, Feb 02, 2022

**01:15 PM**

Houston, TX, US (IAH)

Flight 2 of 4 UA6202

Class: United Economy (L)

Wed, Feb 02, 2022

**02:45 PM**

Houston, TX, US (IAH)

Wed, Feb 02, 2022

**04:06 PM**

Harlingen, TX, US (HRL)

Flight Operated by United Airlines.

Flight 3 of 4 UA6050

Class: United Economy (W)

Sun, Feb 06, 2022

**07:07 AM**

Harlingen, TX, US (HRL)

Sun, Feb 06, 2022

**08:26 AM**

Houston, TX, US (IAH)

Flight Operated by United Airlines.

Flight 4 of 4 UA1289

Class: United Economy (W)

Sun, Feb 06, 2022

**09:35 AM**

Houston, TX, US (IAH)

Sun, Feb 06, 2022

**12:31 PM**

Seattle, WA, US (SEA)

Traveler Details

**WATSON/SPENCERLEE**eTicket number: **0162374985854**Seats: **SEA-IAH 27D****IAH-HRL 17B****HRL-IAH 17B****IAH-SEA 28C**

Purchase Summary

Method of payment:

Date of purchase:

Visa ending in 6657

Sun, Oct 24, 2021

Airfare:

U.S. Transportation Tax:

U.S. Flight Segment Tax:

September 11th Security Fee:

U.S. Passenger Facility Charge:

**349.77 USD****26.23 USD****17.20 USD****11.20 USD****18.00 USD**

Total Per Passenger:

**422.40 USD****Total:****422.40 USD**

Carbon Footprint

Your estimated carbon footprint for this trip is 0.64835 tonnes of CO2.

You can reduce your environmental impact by participating in our CarbonChoice program which supports projects that reduce greenhouse gases. [Learn more.](#)

10-24-21  
V459  
74600

U600  
20100

10/26/21

Your reservation - American Airlines

**American Airlines**

## Your reservation

Booking number : **XKMIBW**

Need to change your reservation? [Book a new car](#) »

10-26-21  
V461  
74600  
2/100  
20100

### Your payment

Credit Card (Visa ending 6657)	\$1,144.80
<b>Total paid</b>	<b>\$1,144.80</b>

### Your purchase

#### **AMY DORAN**

AAdvantage #: 84J9RB2

New ticket	\$572.40
Ticket #: 0012307412019	
[\$489.30 + Taxes and fees \$83.10 ]	

<b>Total</b>	<b>\$572.40</b>
--------------	-----------------

#### **CONNOR DORAN**

New ticket	\$572.40
Ticket #: 0012307412020	
[\$489.30 + Taxes and fees \$83.10 ]	

<b>Total</b>	<b>\$572.40</b>
--------------	-----------------

**Total cost (all passengers)**

**\$1,144.80**

**Dare to Dream...**

<http://connordoran.com/>

## Your trip confirmation (SEA - DFW)

American Airlines &lt;no-reply@notify.email.aa.com&gt;

Wed 10/27/2021 1:01 AM

To: bsites@hotmail.com &lt;bsites@hotmail.com&gt;

American Airlines



Issued: October 26, 2021

## Your trip confirmation and receipt

Record Locator: **RQSPXO**

We charged \$567.40 to your card ending in 6657 for your ticket purchase.

A face covering is required while flying on American, except for children under 2 years old. You are also required to wear a face covering while in the airport before and after your flight. [Read more about travel requirements.](#)

You'll need your record locator to find your trip at the kiosk and when you call Reservations.

[Manage your trip](#)

## Wednesday, February 2, 2022

SEA	→	DFW	Seat: 19A
9:55 AM		3:50 PM	Class: Economy (N)
Seattle		Dallas/Fort Worth	Meals:
AA 2627			

DFW	→	HRL	Seat: 8A
5:42 PM		7:14 PM	Class: Economy (N)
Dallas/Fort Worth		Harlingen	Meals:
AA 4344			
Operated by Envoy Air as American Eagle			

## Sunday, February 6, 2022

HRL	→	DFW	Seat: 8A
12:00 PM		1:43 PM	Class: Economy (L)
Harlingen		Dallas/Fort Worth	Meals:
AA 3594			
Operated by Envoy Air as American Eagle			

DFW	→	SEA	Seat: 19A
2:40 PM		5:08 PM	Class: Economy (L)
Dallas/Fort Worth		Seattle	Meals:
AA 2783			

## Your payment

Credit Card (Visa ending 6657)

\$567.40

Total paid

**\$567.40**

## Your purchase

PAUL DEBAKKER ✓

[Join the AAdvantage® Program](#)

New ticket

Ticket #: 0012308152494

\$567.40

1026-21  
V461  
74600  
Used  
20100

eTicket Itinerary and Receipt for Confirmation AKKX2S

United Airlines, Inc. &lt;Receipts@united.com&gt;

Tue 10/26/2021 8:35 PM

To: BSKOTES@HOTMAIL.COM &lt;BSKOTES@HOTMAIL.COM&gt;



Tue, Oct 26, 2021

## Thank you for choosing United.

A receipt of your purchase is shown below. Please retain this email receipt for your records.

**Note:** There are travel restrictions in place due to the coronavirus. Check our [important notices page](#) for the latest updates.

Get ready for your trip: [Visit the Travel-Ready Center](#), your one-stop digital assistant, to find out about important travel requirements specific to your trip.

Confirmation Number:

**AKKX2S**

Flight 1 of 6 UA5532

Class: United Economy (K)

Sat, Jan 29, 2022

**07:00 AM**

Vancouver, BC, CA (YVR)

Sat, Jan 29, 2022

**09:32 AM**

San Francisco, CA, US (SFO)

Flight Operated by United Airlines.

Flight 2 of 6 UA1444

Class: United Economy (K)

Sat, Jan 29, 2022

**11:10 AM**

San Francisco, CA, US (SFO)

Sat, Jan 29, 2022

**05:03 PM**

Houston, TX, US (IAH)

Flight 3 of 6 UA6192

Class: United Economy (K)

Sat, Jan 29, 2022

**07:55 PM**

Houston, TX, US (IAH)

Sat, Jan 29, 2022

**09:14 PM**

Houston, TX, US (HRL)

Flight Operated by United Airlines.

Flight 4 of 6 UA4867

Class: United Economy (S)

Mon, Feb 07, 2022

**12:16 PM**

Houston, TX, US (IAH)

Mon, Feb 07, 2022

**01:40 PM**

Houston, TX, US (IAH)

Flight Operated by United Airlines.

Flight 5 of 6 UA2385

Class: United Economy (S)

Mon, Feb 07, 2022

**02:37 PM**

Houston, TX, US (IAH)

Mon, Feb 07, 2022

**05:00 PM**

San Francisco, CA, US (SFO)

Flight 6 of 6 UA5689

Class: United Economy (S)

Mon, Feb 07, 2022

**06:25 PM**

San Francisco, CA, US (SFO)

Mon, Feb 07, 2022

**08:57 PM**

Vancouver, BC, CA (YVR)

Flight Operated by United Airlines.

### Traveler Details

BECKER/SARIALEXANDRA

eTicket number: **0162375434531**

Seats: YVR-SFO 18A  
SFO-IAH 30C  
IAH-HRL 17A  
HRL-IAH 08A  
IAH-SFO 27A  
SFO-YVR 18A

### Purchase Summary

Method of payment:  
Date of purchase:

Visa ending in 6657  
Tue, Oct 26, 2021

Airfare:  
Equivalent Airfare:  
U.S. Transportation Tax:  
Canada Goods and Services Tax:  
Canadian Security Charge:  
U.S. Immigration User Fee:  
U.S. Customs User Fee:  
Canada Airport Improvement Fee:  
U.S. APHS User Fee:  
U.S. Flight Segment Tax:  
September 11th Security Fee:  
U.S. Passenger Facility Charge:

647.00 CAD  
523.00 USD  
39.26 USD  
27.65 USD  
9.80 USD  
7.00 USD  
6.11 USD  
20.20 USD  
3.96 USD  
25.80 USD  
11.20 USD  
18.00 USD

Total Per Passenger:

691.98 USD

Total:

**691.98 USD**

Carbon Footprint

10-26-21  
V 459  
74600  
Visa  
20100

## eTicket Itinerary and Receipt for Confirmation ANE58Q

United Airlines, Inc. &lt;Receipts@united.com&gt;

Tue 10/26/2021 9:31 PM

To: BSKITES@HOTMAIL.COM &lt;BSKITES@HOTMAIL.COM&gt;



Tue, Oct 26, 2021

## Thank you for choosing United.

A receipt of your purchase is shown below. Please retain this email receipt for your records.

**Note:** There are travel restrictions in place due to the coronavirus. Check our [important notices page](#) for the latest updates

**Get ready for your trip:** [Visit the Travel-Ready Center](#), your one-stop digital assistant, to find out about important travel requirements specific to your trip.

Confirmation Number:

**ANE58Q**

Flight 1 of 5 UA6369

Class: United Economy (L)

Sat, Jan 29, 2022

**04:30 PM**

Detroit, MI, US (DTW)

Sat, Jan 29, 2022

**06:59 PM**

Houston, TX, US (IAH)

Flight Operated by United Airlines.

Flight 2 of 5 UA6192

Class: United Economy (L)

Sat, Jan 29, 2022

**07:55 PM**

Houston, TX, US (IAH)

Sat, Jan 29, 2022

**09:14 PM**

Hertingen, TX, US (HRL)

Flight Operated by United Airlines.

Flight 3 of 5 UA4867

Class: United Economy (Q)

Mon, Feb 07, 2022

**12:16 PM**

Hertingen, TX, US (HRL)

Mon, Feb 07, 2022

**01:40 PM**

Houston, TX, US (IAH)

Flight Operated by United Airlines.

Flight 4 of 5 UA1899

Class: United Economy (W)

Mon, Feb 07, 2022

**02:25 PM**

Houston, TX, US (IAH)

Mon, Feb 07, 2022

**05:05 PM**

Chicago, IL, US (ORD)

Flight 5 of 5 UA5704

Class: United Economy (W)

Mon, Feb 07, 2022

**05:55 PM**

Chicago, IL, US (ORD)

Mon, Feb 07, 2022

**08:25 PM**

Detroit, MI, US (DTW)

Flight Operated by United Airlines.

If this is an originating flight on your itinerary, please check in at the CHECK IN WITH UNITED TERM 1 ticket counter.

## Traveler Details

MARCHEL/BRETTMICHAEL

Ticket number: **0162375446712**

Seats: DTW-IAH 17A

IAH-HRL 18A

HRL-IAH 09D

IAH-ORD 27C

ORD-DTW 17B

## Purchase Summary

Method of payment:

Date of purchase:

Visa ending in 6857

Tue, Oct 26, 2021

Airfare:

U.S. Transportation Tax:

U.S. Flight Segment Tax:

September 11th Security Fee:

U.S. Passenger Facility Charge:

660.47 USD

49.53 USD

21.50 USD

11.20 USD

18.00 USD

Total Per Passenger:

760.70 USD

Total:

**760.70 USD**

10-26-21  
V459  
74600  
Visa  
20100

## eTicket Itinerary and Receipt for Confirmation AM04BE

United Airlines, Inc. &lt;Receipts@united.com&gt;

Tue 10/26/2021 9:23 PM

To: BSKITES@HOTMAIL.COM &lt;BSKITES@HOTMAIL.COM&gt;



Tue, Oct 26, 2021

## Thank you for choosing United.

A receipt of your purchase is shown below. Please retain this email receipt for your records.

**Note:** There are travel restrictions in place due to the coronavirus. Check our [important notices page](#) for the latest updates

**Get ready for your trip:** [Visit the Travel-Ready Center](#), your one-stop digital assistant, to find out about important travel requirements specific to your trip.

Confirmation Number:

**AM04BE**

Flight 1 of 4 UA313

Class: United Economy (L)

Sat, Jan 29, 2022

**01:39 PM**

Denver, CO, US (DEN)

Sat, Jan 29, 2022

**04:59 PM**

Houston, TX, US (IAH)

Flight 2 of 4 UA6192

Class: United Economy (L)

Sat, Jan 29, 2022

**07:55 PM**

Houston, TX, US (IAH)

Sat, Jan 29, 2022

**09:14 PM**

Harlingen, TX, US (HRL)

Flight Operated by United Airlines.

Flight 3 of 4 UA4867

Class: United Economy (V)

Mon, Feb 07, 2022

**12:16 PM**

Harlingen, TX, US (HRL)

Mon, Feb 07, 2022

**01:40 PM**

Houston, TX, US (IAH)

Flight Operated by United Airlines.

Flight 4 of 4 UA1649

Class: United Economy (V)

Mon, Feb 07, 2022

**04:30 PM**

Houston, TX, US (IAH)

Mon, Feb 07, 2022

**06:05 PM**

Denver, CO, US (DEN)

Traveler Details

DOMAN/JAMESLEE

eTicket number: **0162375444996**

Seats: DEN-IAH 27C

IAH-HRL 18B

HRL-IAH 09C

IAH-DEN 45J

Purchase Summary

Method of payment:

Date of purchase:

Visa ending in 6657

Tue, Oct 26, 2021

Airfare:

U.S. Transportation Tax:

U.S. Flight Segment Tax:

September 11th Security Fee:

U.S. Passenger Facility Charge:

443.72 USD

33.28 USD

17.20 USD

11.20 USD

18.00 USD

Total Per Passenger:

**523.40 USD**

10-26-21  
V 459  
74600  
Visa  
20100

## eTicket Itinerary and Receipt for Confirmation AM7QZG

United Airlines, Inc. &lt;Receipts@united.com&gt;

Tue 10/26/2021 9:10 PM

To: BSKITES@HOTMAIL.COM &lt;BSKITES@HOTMAIL.COM&gt;



Tue, Oct 26, 2021

## Thank you for choosing United.

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Note: There are travel restrictions in place due to the coronavirus. Check our [important notices page](#) for the latest updates

Get ready for your trip: [Visit the Travel-Ready Center](#), your one-stop digital assistant, to find out about important travel requirements specific to your trip.

Confirmation Number:

**AM7QZG**

Flight 1 of 5 UA1851

Class: United Economy (L)

Sat, Jan 29, 2022

**12:48 PM**

Portland, OR, US (PDX)

Sat, Jan 29, 2022

**06:54 PM**

Houston, TX, US (IAH)

Flight 2 of 5 UA6192

Class: United Economy (L)

Sat, Jan 29, 2022

**07:55 PM**

Houston, TX, US (IAH)

Sat, Jan 29, 2022

**09:14 PM**

Harlingen, TX, US (HRL)

Flight Operated by United Airlines.

Flight 3 of 5 UA4867

Class: United Economy (V)

Mon, Feb 07, 2022

**12:16 PM**

Harlingen, TX, US (HRL)

Mon, Feb 07, 2022

**01:40 PM**

Houston, TX, US (IAH)

Flight Operated by United Airlines.

Flight 4 of 5 UA2385

Class: United Economy (V)

Mon, Feb 07, 2022

**02:37 PM**

Houston, TX, US (IAH)

Mon, Feb 07, 2022

**05:00 PM**

San Francisco, CA, US (SFO)

Flight 5 of 5 UA2612

Class: United Economy (S)

Mon, Feb 07, 2022

**06:25 PM**

San Francisco, CA, US (SFO)

Mon, Feb 07, 2022

**08:15 PM**

Portland, OR, US (PDX)

## Traveler Details

BARRESI/JOHNSTANTON

eTicket number: **0162375442079**

Seats: PDX-IAH 29C

IAH-HRL 17B

HRL-IAH 09A

IAH-SFO 29C

SFO-PDX 29C

## Purchase Summary

Method of payment:

Date of purchase:

Visa ending in 6657

Tue, Oct 26, 2021

Airfare:

U.S. Transportation Tax:

U.S. Flight Segment Tax:

September 11th Security Fee:

U.S. Passenger Facility Charge:

623.26 USD

46.74 USD

21.50 USD

11.20 USD

18.00 USD

Total Per Passenger:

720.70 USD

**Total:****720.70 USD**

Carbon Footprint

10-26-21  
V459  
74600  
Visa  
20100

eTicket Itinerary and Receipt for Confirmation ALQR3K

United Airlines, Inc. &lt;Receipts@united.com&gt;

Tue 10/26/2021 9:00 PM

To: BS07ES@HOTMAIL.COM &lt;BS07ES@HOTMAIL.COM&gt;



Tue, Oct 26, 2021

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Note: There are travel restrictions in place due to the coronavirus. Check our [important notices page](#) for the latest updates.Get ready for your trip: Visit the [Travel-Ready Center](#), your one-stop digital assistant, to find out about important travel requirements specific to your trip.

Confirmation Number:

**ALQR3K**

Flight 1 of 6 UA5769

Class: United Economy (T)

Sat, Jan 28, 2022

**08:54 AM**

Medford, OR, US (MFR)

Sat, Jan 28, 2022

**12:40 PM**

Denver, CO, US (DEN)

Flight Operated by United Airlines.

Flight 2 of 6 UA313

Class: United Economy (T)

Sat, Jan 28, 2022

**01:39 PM**

Denver, CO, US (DEN)

Sat, Jan 28, 2022

**04:59 PM**

Houston, TX, US (IAH)

Flight 3 of 6 UA6192

Class: United Economy (T)

Sat, Jan 28, 2022

**07:55 PM**

Houston, TX, US (IAH)

Sat, Jan 28, 2022

**09:14 PM**

Hartigan, TX, US (HRL)

Flight Operated by United Airlines.

Flight 4 of 6 UA4867

Class: United Economy (Q)

Mon, Feb 07, 2022

**12:16 PM**

Hartigan, TX, US (HRL)

Mon, Feb 07, 2022

**01:40 PM**

Houston, TX, US (IAH)

Flight Operated by United Airlines.

Flight 5 of 6 UA1649

Class: United Economy (Q)

Mon, Feb 07, 2022

**04:30 PM**

Houston, TX, US (IAH)

Mon, Feb 07, 2022

**06:05 PM**

Denver, CO, US (DEN)

Flight 6 of 6 UA2342

Class: United Economy (Q)

Mon, Feb 07, 2022

**07:07 PM**

Denver, CO, US (DEN)

Mon, Feb 07, 2022

**08:57 PM**

Medford, OR, US (MFR)

Traveler Details

RUSSELL/SARAD

eTicket number: **0182375438871**

Seats: MFR-DEN 09D  
 DEN-IAH 27F  
 IAH-HRL 17D  
 HRL-IAH 08D  
 IAH-DEN 45L  
 DEN-MFR 27B

RUSSELL/ELJOHN

eTicket number: **0182375439888**

Seats: MFR-DEN 09C  
 DEN-IAH 27E  
 IAH-HRL 17C  
 HRL-IAH 08C  
 IAH-DEN 45K  
 DEN-MFR 27A

Purchase Summary

Method of payment:

Date of purchase:

Visa ending in 6657

Tue, Oct 26, 2021

Airfare:  
 U.S. Transportation Tax:  
 U.S. Flight Segment Tax:  
 September 11th Security Fee:  
 U.S. Passenger Facility Charge:

\$49.77 USD  
 41.23 USD  
 25.00 USD  
 11.20 USD  
 18.00 USD

Total Per Passenger:

**\$48.00 USD**

Total:

**1292.00 USD**

Carbon Footprint

10-26-21  
 V459  
 74600  
 Visa  
 20100



## eTicket Itinerary and Receipt for Confirmation AF27RB

United Airlines, Inc. &lt;Receipts@united.com&gt;

Tue 10/26/2021 6:55 PM

To: BSKITES@HOTMAIL.COM &lt;BSKITES@HOTMAIL.COM&gt;



Tue, Oct 26, 2021

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Note: There are travel restrictions in place due to the coronavirus. Check our [important notices page](#) for the latest updates

Get ready for your trip: Visit the [Travel-Ready Center](#), your one-stop digital assistant, to find out about important travel requirements specific to your trip.

Confirmation Number:

**AF27RB**

Flight 1 of 4 UA6376

Class: United Economy (L)

Wed, Feb 02, 2022

**10:45 AM**

Washington, DC, US (DCA)

Wed, Feb 02, 2022

**01:33 PM**

Houston, TX, US (IAH)

Flight Operated by United Airlines.

Flight 2 of 4 UA6202

Class: United Economy (L)

Wed, Feb 02, 2022

**02:45 PM**

Houston, TX, US (IAH)

Wed, Feb 02, 2022

**04:06 PM**

Hartlingen, TX, US (HRL)

Flight Operated by United Airlines.

Flight 3 of 4 UA6050

Class: United Economy (T)

Sun, Feb 06, 2022

**07:07 AM**

Hartlingen, TX, US (HRL)

Sun, Feb 06, 2022

**08:26 AM**

Houston, TX, US (IAH)

Flight Operated by United Airlines.

Flight 4 of 4 UA5390

Class: United Economy (T)

Sun, Feb 06, 2022

**09:55 AM**

Houston, TX, US (IAH)

Sun, Feb 06, 2022

**01:53 PM**

Washington, DC, US (DCA)

Flight Operated by United Airlines.

## Traveler Details

COSCA/JAMESBENJAMIN

eTicket number: 0162375408110

Seats: DCA-IAH 18B  
IAH-HRL 18B  
HRL-IAH 18B  
IAH-DCA 18B

CONKLIN/MARCANDREW

eTicket number: 0162375408111

Seats: DCA-IAH 18A  
IAH-HRL 18A  
HRL-IAH 18A  
IAH-DCA 18A

## Purchase Summary

Method of payment:

Date of purchase:

Visa ending in 6657

Tue, Oct 26, 2021

Airfare:

U.S. Transportation Tax:

U.S. Flight Segment Tax:

September 11th Security Fee:

U.S. Passenger Facility Charge:

329.30 USD

24.70 USD

17.20 USD

11.20 USD

18.00 USD

Total Per Passenger:

400.40 USD

Total:

**800.80 USD**

## Carbon Footprint

Your estimated carbon footprint for this trip is 1.58158 tonnes of CO2.

You can reduce your environmental impact by participating in our CarbonChoice program which supports projects that reduce

10-26-21  
V459  
74600  
Visa  
20100

James Fletcher's 02/02 Harlingen/Padre trip (259UPB): Your reservation is confirmed.

Southwest Airlines <southwestairlines@iffly.southwest.com>

Tue 10/26/2021 6:43 PM

To: bskites@hotmail.com <bskites@hotmail.com>

Here's your itinerary and other important travel information.  
[View our mobile site](#) | [View in browser](#)



[Manage Flight](#) | [Flight Status](#) | [My Account](#)

### Travel notice

Federal law requires each person to wear a mask at all times in the airport and throughout the flight, including during boarding and deplaning. Passengers who may be exempt from wearing a face covering due to a disability must contact us before travel. [Learn more](#)



Hello friends,

We're looking forward to flying together! It can't come soon enough. Below you'll find your itinerary, important travel information, and trip receipt. See you onboard soon!

FEBRUARY 2 - FEBRUARY 8

**BWI** → **HRL**

Baltimore to Harlingen/Padre

Confirmation # **259UPB**

Confirmation date: 10/28/2021

**PASSENGER** James Fletcher ✓  
**RAPID REWARDS #** [Join or Log In](#)  
**TICKET #** 5281446380296  
**EXPIRATION<sup>1</sup>** October 26, 2022  
**EST. POINTS EARNED** 3,513

**PASSENGER** Paul Rull Lamasters ✓  
**RAPID REWARDS #** [Join or Log In](#)  
**TICKET #** 5281446380295  
**EXPIRATION<sup>1</sup>** October 26, 2022  
**EST. POINTS EARNED** 3,513

Rapid Rewards® points are only estimations.

### Your Itinerary

Flight 1: Wednesday, 02/02/2022 Est. Travel Time: 8h 40m Anytime

**FLIGHT # 0493** **DEPARTS** **BWI 09:05AM** **ARRIVES** **HOU 02:05PM**  
 Baltimore Houston (Hobby)

Stop: ✈️ Change planes

Stop: San Antonio no plane change

**FLIGHT # 1639** **DEPARTS** **HOU 03:35PM** **ARRIVES** **HRL 04:45PM**  
 Houston (Hobby) Harlingen/Padre

Flight 2: Sunday, 02/08/2022 Est. Travel Time: 8h 55m Anytime

**FLIGHT # 1144** **DEPARTS** **HRL 06:40AM** **ARRIVES** **HOU 07:45AM**  
 Harlingen/Padre Houston (Hobby)

Stop: ✈️ Change planes

**FLIGHT # 1426** **DEPARTS** **HOU 11:30AM** **ARRIVES** **BWI 04:35PM**  
 Houston (Hobby) Baltimore

Stop: Greenville, SC no plane change

### Payment Information

Total cost

**Air - 259UPB**  
 Base Fare \$ 702.44  
 U.S. Transportation Tax \$ 52.68  
 U.S. 9/11 Security Fee \$ 22.40  
 U.S. Flight Segment Tax \$ 51.60  
 U.S. Passenger Facility Chg \$ 38.00  
**Total \$ 865.12**

Payment

Visa ending in 6657  
 Date: October 26, 2021  
**Payment Amount: \$432.56**  
 Visa ending in 6657  
 Date: October 26, 2021  
**Payment Amount: \$432.56**

Fare Rules: If you decide to make a change to your current itinerary it may result in a fare increase. In the case you're left with travel funds from this confirmation number, you're in luck! We're happy to let you use them toward a future flight for the individual named on the ticket, as long as the new travel is completed by the expiration date.

Your ticket numbers: 5281446380296, 5281446380295

### Prepare for takeoff

For a touch-free day of travel

**BANNERS ON THE CHEAP**

HUGE BANNER SALE - 45% Off Banners + New LOW Shipping Rates! SHIPS IN 24 HRS!

**Order information**[PRINT](#)[PDF INVOICE](#)**ORDER #90271847**

Order Date: Thursday, November 4, 2021

Order Total: \$61.04

**Billing Address**

SUSAN M DOAN  
 Email: bskites@hotmail.com  
 Phone: 9567611248  
 2812 PADRE BLVD STE B  
 SOUTH PADRE ISLAND, Texas 78597  
 United States

**Shipping Address**

SUSAN M DOAN  
 Email: bskites@hotmail.com  
 Phone: 9567611248  
 2812 PADRE BLVD STE B  
 SOUTH PADRE ISLAND, Texas 78597  
 United States

**Shipping**

Shipping Method: Rush (BOTC)  
 Get it by: 11/9/2021

**Product(s)**

Vinyl Banner  
 Single Sided  
 3ft x 5ft  
**Brass Grommets**  
 • Grommets in all corners

**SPI Kite Fest**  
**Fri. & Sat. ~ Feb. 4th & 5th**  
**www.spikitefest.com**  
**Indoor Kite Performances ~ Thurs. Feb. 3rd**

Price: \$23.75

Quantity: 2

Total: \$47.50

Sub-Total:	\$47.50
Shipping:	\$8.89
Tax:	\$4.65
Order Total:	\$61.04

[Re-order](#)

Clicking on re-order will take you to the shopping cart where  
 you can review, add, edit or remove items in the cart before

11-4-21  
 V398  
 74600  
 20100



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QUALITY TOOLS LOWEST PRICES

HARLINGEN TX #00796  
215 N ED CAREY RD  
HARLINGEN, TX 78550  
Telephone: (956) 364-3449

SALE

\* Kite Just \$6.03

Customer Name: SUSAN DOAN  
Customer Number: 999011200183

69402 TIES 8IN WHITE 100PK	\$1.89
69406 TIES CABLE 4-3/4IN BLACK	\$1.89
66487 TIE 24IN WHITE HD 10PK	\$1.79
69060 SOLDERING IRON GUN W/STAN	\$4.99
69060 SOLDERING IRON GUN W/STAN	\$4.99
<del>\$10.81</del> Kite Repair	
Subtotal	\$15.55
Sales Tax 8.250%	\$1.29
<b>Total</b>	<b>\$16.84</b>

Visa \$16.84

Card No. XXXXXXXXXXXX1517  
Expiration Date XX/XX  
Auth. No. 00465G  
CAPITAL ONE VISA

Chip Read  
Signature Verified  
Mode: Issuer  
AID: A0000000031010  
TVR: 0000008000  
IAD: 06010A03602002  
TSI: F800  
ARC: 00

Please Retain for Your Records

Store: 00796 Reg: 03 Tran: 303152  
Date: 11/3/2021 12:10:20 PM Assoc: XXXXXX  
Ticket: 03303152

11-3-21  
V383  
74600 / 74500  
Used  
20100

Kite Just Adv.  
Christmas & Boat  
Parade



**How doers  
get more done.**

605 W MORRISON RD  
BROWNSVILLE, TX 78520 (956)350-2232

6984 00054 18827 11/08/21 11:14 AM  
SALE SELF CHECKOUT

029944550730 500L MINI RE <A>  
500L SMOOTH MINI LED IN SPOOL MULTI  
2839.98 79.96  
029944576365 100L LED C9 <A> 29.98  
100L LED SMOOTH C9 MULTI SPOOL SB

SUBTOTAL 109.94  
SALES TAX 9.07  
TOTAL \$119.01

XXXXXXXXXXXX1517 VISA  
USD\$ 119.01  
AUTH CODE 03497G/0540668 TA  
Chip Read  
AID A0000000031010 CAPITAL ONE VISA

P.O.#/JOB NAME: 1

6984 11/08/21 11:14 AM



RETURN POLICY DEFINITIONS  
POLICY ID DAYS POLICY EXPIRES ON  
A 1 90 02/06/2022

\*\*\*\*\*  
DID WE NAIL IT?

Take a short survey for a chance TO WIN  
A \$5,000 HOME DEPOT GIFT CARD

Opine en español

[www.homedepot.com/survey](http://www.homedepot.com/survey)

User ID: H89 44927 37997  
PASSWORD: 21558 37943

Entries must be completed within 14 days  
of purchase. Entrants must be 18 or  
older to enter. See complete rules on  
website. No purchase necessary.

11-8-21  
V150  
74600  
Ula  
20100

Kite Just Adv.  
Christmas & Boat Parade



LOWE'S HOME CENTERS, LLC  
4705 SOUTH EXPRESSWAY 77/8  
HARLINGEN, TX 78550 (956) 365-0200

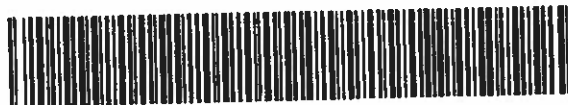
- SALE -

SALESH: FSTLANE2 13 TRANSH: 5386183 11-08-21

3723719 4.5-FT SNOWMAN FAMILY SLE 39.98

SUBTOTAL: 39.98  
TAX: 3.30  
INVOICE 05601 TOTAL: 43.28  
VISA: 43.28

VISA: XXXXXXXXXXXX1517 AMOUNT:43.28 AUTHCD: 09255G  
CHIP REFID:246805035085 11/08/21 09:42:33  
APL: CAPITAL ONE VISA TVR: 008008000  
AID: A0000000031010 ISI: E800  
STORE: 2468 TERMINAL: 05 11/08/21 09:43:03  
# OF ITEMS PURCHASED: 1  
EXCLUDES FEES, SERVICES AND SPECIAL ORDER ITEMS



THANK YOU FOR SHOPPING LOWE'S.  
FOR DETAILS ON OUR RETURN POLICY, VISIT  
[LOWES.COM/RETURNS](http://LOWES.COM/RETURNS)  
A WRITTEN COPY OF THE RETURN POLICY IS AVAILABLE  
AT OUR CUSTOMER SERVICE DESK

STORE MANAGER: RICK REYES

LOWE'S PRICE PROMISE  
FOR MORE DETAILS, VISIT [LOWES.COM/PRICEPROMISE](http://LOWES.COM/PRICEPROMISE)

\*\*\*\*\*  
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ENTER FOR A CHANCE TO BE  
ONE OF FIVE \$500 WINNERS DRAWN MONTHLY!  
¡ENTRE EN EL SORTEO MENSUAL  
PARA SER UNO DE LOS CINCO GANADORES DE \$500!  
ENTER BY COMPLETING A SHORT SURVEY  
WITHIN ONE WEEK AT: [www.lowes.com/survey](http://www.lowes.com/survey)  
YOUR ID N056012 246893 123056  
NO PURCHASE NECESSARY TO ENTER OR WIN.  
VOID WHERE PROHIBITED. MUST BE 18 OR OLDER TO ENTER.  
OFFICIAL RULES & WINNERS AT: [www.lowes.com/survey](http://www.lowes.com/survey)  
\*\*\*\*\*  
STORE: 2468 TERMINAL: 05 11/08/21 09:43:03

11-8-21  
V375  
74600  
Ula  
20100

Billed From

HostGator.com  
5005 Mitchelldale Suite #100  
Houston, TX 77092  
United States of America  
(866) 964-2867

Billed To

John Doan  
2812 Padre Blvd Suite B  
South Padre Island, TX 78597  
US  
9567618713

Invoice ID

81018581

Purchase Date

2021-11-21

Customer ID

1143514

## Invoice Contents

Product	Plan	Unit Price	Term	Total
Domain	Renewal - com, 1 Year	\$1.58/mo	1 Year *	\$18.99
<a href="#">spikitefest.com</a>				Tax: \$0.00
				<a href="#">Show Details (+)</a>

Subtotal: \$18.99  
Prior Payments: \$18.99  
Amount Due: **\$0.00**

11-21-21  
V237  
74600  
Uua  
20100

Refer a friend ✕



Order date: Tue, Nov 23, 2021

## Your items have been picked up

Hi Susan,

Items from order 5982118-639216 were picked up on Tue, Nov 23. Thanks for shopping with us!

We hope to see you again soon.  
Team Walmart

### How was your experience?

Your feedback is valuable! We'd love to hear your thoughts.



[Give feedback](#)

### 1 item fulfilled



Tootsie Roll Midgees Chocolate Candy, 43.1 Oz (400 Pieces)

\$5.97/EA

Qty: 5

**\$29.85**

**\$5.97 ea**

## Order summary

Sub total	<b>\$29.85</b>
Pickup fee	<b>\$0.00</b>
Taxes	<b>\$2.46</b>
<b>Total</b>	<b>\$32.31</b>

*Kite Tot - Christmas Parade - Adv.*

*11-23-21  
V50  
76400  
Univ  
20100*

# HARBOR FREIGHT

QUALITY TOOLS LOWEST PRICES

HARLINGEN TX #00796  
215 N ED CAREY RD  
HARLINGEN, TX 78550  
Telephone: (956) 364-3449

## SALE

Customer Name: Susan Doan  
Customer Number: 999011200183

56018 15 CABLE TIES - UL \$8.49  
69402 TIES 8IN WHITE 100PK \$1.89

Subtotal \$10.38  
Sales Tax 8.250% \$0.86  
Total \$11.24

Visa \$11.24

Card No. XXXXXXXXXXXX1517

Expiration Date XX/XX

Auth. No. 06354G

CAPITAL ONE VISA

Chip Read

Signature Verified

Mode: Issuer

AID: A0000000031010

TVR: 0000008000

IAD: 06010A03602002

TSI: F800

ARC: 00

Please Retain for Your Records

Store: 00796 Res: 02 Tran: 394518  
Date: 11/29/2021 9:05:49 AM Assoc: XXXXXX  
Ticket: 02394518

Item(s) Sold: 2  
Item(s) Returned: 0

Adrian served you today.  
Thank you for shopping at  
HARLINGEN TX #00796

Proof of Purchase Required for Returns/  
Exchanges Within 90 Days of Purchase.

\*\*\*\*\*



Port Isabel South Padre Press  
PO Box 308  
Port Isabel TX 78578

Invoice/Statement	Date 11/30/2021	Number 7
-------------------	--------------------	-------------

Phone Number: (956) 420-0643

ID# 22

B&S Kites  
2812 Padre Blvd  
South Padre Island TX 78597

Balance Due: 250.00

Date	Description	Units	Debit	Credit
11/23/2021	Winter Tourist		250.00	
	Winter Texan Magazine			
	Balance Due		250.00	

Kite Just Ad

*Paid 12/3/21*  
*CK # 13768*

*12-1-21*  
*V89*  
*74400*

Current	30	60	90	90+
250.00	0.00	0.00	0.00	0.00

#### REMITTANCE COUPON

B&S Kites  
2812 Padre Blvd  
South Padre Island TX 78597

Account No: 22

Amount Due Now: 250.00

THANK YOU for the opportunity to serve your business!

Amount Enclosed: \_\_\_\_\_

Port Isabel South Padre Press  
PO Box 308  
Port Isabel TX 78578



## ***Indoor Kite Performances***

**~ Thursday Night ~  
February 3<sup>rd</sup>  
6:30 - 8:30 p.m.**

**South Padre Island Convention Centre  
Tickets \$12 ~ Limited Seating  
Advance Tickets Required**



**~ Tickets on Sale Now ~  
Call B&S Kites ~ 956-761-1248**

***Outdoor Festival ~ Fri. & Sat.  
Feb. 4<sup>th</sup> & 5<sup>th</sup> ~ 10 a.m. to 4 p.m.***

### **B&S Kites**

**Phone ~ (956) 761-1248  
Email ~ bskites@hotmail.com  
Website ~ [www.spikitefest.com](http://www.spikitefest.com)**



## Purchase receipt from American Kitefliers Association

member@paypal.com <member@paypal.com>

Fri 12/3/2021 8:18 PM

To: bskites@hotmail.com <bskites@hotmail.com>

Hi , Please find the receipt for the payment of \$200.00. It was a pleasure doing business with you, thank you.

### Receipt

## American Kitefliers Association

14111 SE Wilkinson Ct Portland, OR 97267 12/03/2021 12:17:52

#### Transaction ID

5BA409511W761472P

#### Billing information

Visa \*\*\*\* \* 1517

#### Order information

AKA Sanctioning

#### Amount

\$200.00 USD

#### Shipping

\$0.00 USD

#### Tax

\$0.00 USD

#### Total

**\$200.00 USD**

*Kite Test Insurance*

*12-3-21  
1231  
74600  
Visa  
20100*

Montana's Bar and Grill  
2700 Padre Blvd  
South Padre Island, TX  
956-772-7002

Montana's Bar and Grill  
2700 Padre Blvd  
South Padre Island, TX  
956-772-7002

SALE

Order #: 029  
Date/Time: 12/3/2021 7:43:21 PM  
Name: DOAN/SUSAN  
Type: Visa  
PAN: 415417XXXXXX6657  
Auth Code: 02541G  
Item #: 53368312-15  
Batch #:  
Paymt Ref: dQYcJp622Qg  
EntryMode: Chip  
ARQC/TC: 67C451DDE72CC20E  
AID: A0000000031010  
AppLabel: VISA CREDIT  
PIN Stmt: CAPITAL ONE VISA  
Table: T9  
Server: The

Original Amount 119.11  
SVC FEE 3.84  
AMOUNT 122.95

TIP: \$                       
TOTAL: \$ 122.95

DOAN/SUSAN

Tip Table:  
15% 18% 20%  
\$18.44 \$22.13 \$24.59

B000196212  
000196212

Adv. - Kite Fest  
Christmas & Boat Parade  
Decorating & Walking Crew

\*\*\* DINE-IN \*\*\*

ORDER NUMBER: 029  
SERVER: The  
TABLE: T9  
5 GUESTS  
12/3/2021 7:43:21 PM

2	Coors Lite - Bottle	\$8.00
1	Miller Lite	\$4.00
1	Soda	\$2.79
	Sprite	
1	Liberty creek	\$5.25
	Chardonnay	
1	Salmon Island Style	\$19.00
	NO SALAD SIDE VEGGIES	
1	Pork Chop 2 Platter	\$13.95
	baked potatoe	
	coleslaw	
	EVERYTHING ON SIDE	
1	Chicken Fried Chicken	\$12.95
	mashed potatoes	
2	Pork Chop 2 Platter	\$27.90
	White gravy on all	
	coleslaw	

SUBTOTAL:	\$93.84
Sales Tax:	\$6.32
Mix Bev Ta:	\$1.42
GRATUITY:	\$16.89
TOTAL:	\$118.47
CHANGE:	\$0.00

3% Credit Card Fee w/CC transaction

B000196212

000196212

12-3-21  
V300  
74600  
Jian  
20100



221 South 10th Street  
McAllen, TX 78501  
(956)683 1101

**ORDER 19**

EAT IN

**Cust: RON**

1 4PC COMBO 9.39  
1 \*LEG SPICY  
1 \*THIGH SPICY  
1 \*WING SPICY  
1 \*BREAST SPICY  
1 \*BISCUIT  
1 \*REG CAJUN FRIES  
1 \*COKE 22  
1 4PC COMBO 9.39  
1 \*LEG MILD  
1 \*THIGH MILD  
1 \*WING MILD  
1 \*BREAST MILD  
1 \*BISCUIT  
1 \*REG GOLF SLAW  
1 \*COKE 22  
1 12PC MUGGETS 5.79  
1 \*12PC MUGGETS  
1 \*NO Sauce  
1 \*NO Sauce  
1 \*SPICY CHKN SANDWICH LBO 7.49  
1 \*SPICY CHKN SANDWICH  
1 \*REG CAJUN FRIES  
1 \*COKE 22

SUBTOTAL 32.06  
@ 25% TAX 2.64  
TOTAL 34.70  
CREDIT CARD 34.70  
CHANGE 0.00

**Lunch-deliver flyers  
TD RV Parks**

**TOTAL CHARGE 34.70**

**VISA**

AcctNum: \*\*\*\*\*1517  
Auth: 082206  
Type: CREDIT  
CardId: 23530  
Merchant Id: 334197796804

12-13-21  
V300  
74600  
Visa  
20100

RETAIN THIS COPY FOR YOUR RECORDS  
CUSTOMER COPY

Thanks for visiting your McAllen Popeye's  
FOR UNRESOLVED ISSUES PLEASE CALL

See bottom of receipt  
for your chance to win  
\$1000 ID#: 7QFF30YY8WK

Wal\*Mart #2765  
1004 W OCEAN BOULEVARD  
LOS FRESNOS, TX 78566

Pump# 09 UNLEAD(11)  
Gallons 16.065  
Price/Gal \$2.739  
Fuel Sale \$44.00

CAPITAL ONE VISA \$44.00

VS \*\*\*\*\*1517 I  
02  
Auth: AA  
Apprvl: 09206G

AID #A0000000031010

12/13/21 04:40PM

TC#  
9121 8130 1734 6567 219

HOW WAS YOUR EXPERIENCE?

TELL US ABOUT YOUR VISIT

TODAY AND YOU COULD WIN  
1 OF 5 \$1000 WALMART  
GIFT CARDS OR 1 OF 750  
\$100 WALMART GIFT CARDS.

DIGANOS ACERCA DE SU  
VISITA A WALMART HOY Y  
USTED PODRIA GANAR UNA  
DE LAS 5 TARJETAS DE  
REGALO DE WALMART DE  
\$1000 O UNA DE LAS 750  
TARJETAS DE REGALO DE  
WALMART DE \$100.

WWW.SURVEY.WALMART.COM

Gas-deliver flyers  
Kite Feet

12-13-21  
V73  
74600  
Visa  
20100

**STRIPE # 2220**  
**2107 West Exp. 83**

Mission, Tx. 78572  
956-519-1593

\*\*\*\*\*

STRIPE

TX

Description	Qty	Amount
SABRITAS SAMURAI SA	2	3.98
T HRSBY TWZLR STRWB T	1	2.19
FL MUNCHIES PEANUTS	1	0.99
7 SELECT DRINKING W	1	1.69
Subtotal		8.85
Tax		0.18
<b>TOTAL</b>		<b>9.03</b>
CREDIT \$		9.03

SALE Receipt  
CAPITAL ONE VISA USD\$9.03  
Acct/Card #: \*\*\*\*\*1517  
Entry Method: Chip Read  
Auth #: 06467G  
Resp Code: 000  
Stan: 269613796394  
Invoice #: 757078  
Shift #: 1  
Store # \*\*\*\*\*

MODE: Issuer  
AID: A0000000031010  
MERCHANT COPY

Snacks  
+ Beverages  
deliver flyers

12-13-21  
V300  
74600  
Visa  
20100

Diesel Fuel Contains  
Up To 20% Biodiesel Or  
Renewable State Diesel  
Tax \$ 0.19 Per Gallon

ST# 2220 TILL XXXX DR# 1 TRAN# 1030303  
CSH: 12 12/13/21 14:03:08

**Deliver Kite Feet Posters  
+ Flyers to RV Parks**





Kite Just

Deliver flyers to RV  
Parks in Valley

# IRS issues standard mileage rates for 2021

252.9 miles @ 56¢ = 141.62  
Bill 7:30am - 5:30pm 10 hrs @ \$10 = \$100.00  
\$241.62

IR-2020-279, December 22, 2020

WASHINGTON — The Internal Revenue Service today issued the 2021 optional standard mileage rates used to calculate the deductible costs of operating an automobile for business, charitable, medical or moving purposes.

Beginning on January 1, 2021, the standard mileage rates for the use of a car (also vans, pickups or panel trucks) will be:

- 56 cents per mile driven for business use, down 1.5 cents from the rate for 2020,
- 16 cents per mile driven for medical, or moving purposes for qualified active duty members of the Armed Forces, down 1 cent from the rate for 2020, and
- 14 cents per mile driven in service of charitable organizations, the rate is set by statute and remains unchanged from 2020.

The standard mileage rate for business use is based on an annual study of the fixed and variable costs of operating an automobile. The rate for medical and moving purposes is based on the variable costs.

It is important to note that under the [Tax Cuts and Jobs Act](#), taxpayers cannot claim a miscellaneous itemized deduction for unreimbursed employee travel expenses. Taxpayers also cannot claim a deduction for moving expenses, unless they are members of the Armed Forces on active duty moving under orders to a permanent change of station. For more details see [Moving Expenses for Members of the Armed Forces](#).

Taxpayers always have the option of calculating the [actual costs](#) of using their vehicle rather than using the standard mileage rates.

Taxpayers can use the standard mileage rate but must opt to use it in the first year the car is available for [business use](#). Then, in later years, they can choose either the standard mileage rate or actual expenses. Leased vehicles must use the standard mileage rate method for the entire lease period (including renewals) if the standard mileage rate is chosen.

[Notice 2021-02](#) [PDF](#), contains the optional 2021 standard mileage rates, as well as the maximum automobile cost used to calculate the allowance under a fixed and variable rate (FAVR) plan. In addition, the notice provides the maximum fair market value of employer-provided automobiles first made available to employees for personal use in calendar year 2021 for which employers may use the fleet-average valuation rule in or the vehicle cents-per-mile valuation rule.

Page Last Reviewed or Updated: 02-Nov-2021

12-13-21  
V300  
74400

Paid 12/16/21 KF CK #1021 1/1

# SPI Kite Fest



## Kite Festival

Friday & Saturday

Feb. 4<sup>th</sup> & 5<sup>th</sup>

10 a.m. - 4 p.m.

~ Outdoor Admission Free ~

North of the Convention Centre

~ South Padre Island ~

### *Indoor Kite Performances*

Thurs. Night - Feb. 3rd, 2022 ~ 6:30 - 8:30 p.m.

South Padre Island Convention Centre

Tickets \$12 per person

*Limited Seating - Advance Tickets Required*

Call for Reservations ~ B&S Kites ~ 956-761-1248

## Tickets on Sale NOW !

Tickets must be picked up at B&S Kites on or before Jan. 22nd



Sponsored by:



Cameron  
County  
Park  
System

### Invited Performers

*Team KiteLife* ~ John Barresi, Brett Marchel  
Jim Doman, Sari Becker, Eli & Sara Russell

*Misfits of WOW* ~ James Fletcher

Jim Cosca, Marc Conklin & Paul LaMasters

Spence Watson ~ Paul de Bakker ~ Scott Weider  
Mario Di Lucca ~ Steve De Rooy ~ Amy & Connor Doran

## B&S Kites

Phone ~ (956) 761-1248

Email ~ [spikitefest@hotmail.com](mailto:spikitefest@hotmail.com)

Website ~ [www.spikitefest.com](http://www.spikitefest.com)



Give us feedback @ survey.walmart.com  
Thank you! ID #:7QFF3J8175M

**Walmart** \*

956-399-1373 Mgr:VICTOR  
1126 W US HIGHWAY 77  
SAN BENITO TX 78586

ST# 01296	OP# 000013	TE# 04	TR# 05986	
CALENDAR	003857643272		4.97	X Office
ASTROB WH	075959899319		4.17	X Kite
ASTROB WH	075959899319		4.17	X Fast
	SUBTOTAL		13.31	
TAX 1	0.250		1.10	
	TOTAL		14.41	
	VISA TEND		14.41	

CAPITAL ONE VISA \*\* \*\*\*\* 6657 I 2  
APPROVAL # 078188  
REF # 1042000314  
TRANS ID - 301348581663974  
VALIDATION - BK53  
PAYMENT SERVICE - E  
AID A0000000031010  
TC 85D1C2698C1F0344  
TERMINAL # 285409349  
\*NO SIGNATURE REQUIRED

12/14/21 10:09:28  
CHANGE DUE 0.00  
# ITEMS SOLD 3

TC# 2197 7163 8452 9936 6967



12/14/21 10:09:29  
\*\*\*CUSTOMER COPY\*\*\*

*Kite List*

Card Stock for  
Signs etc

12-14-21  
V50  
71000  
74600  
Jas  
20100

*Kite List  
903*

## eTicket Itinerary and Receipt for Confirmation H2S0ML

United Airlines, Inc. &lt;Receipts@united.com&gt;

Thu 12/23/2021 4:14 PM

To: BSKITES@HOTMAIL.COM &lt;BSKITES@HOTMAIL.COM&gt;



Thu, Dec 23, 2021

## Thank you for choosing United.

A receipt of your purchase is shown below. Please retain this email receipt for your records.

Note: There are travel restrictions in place due to the coronavirus. Check our [important notices page](#) for the latest updates.Get ready for your trip: [Visit the Travel-Ready Center](#), your one-stop digital assistant, to find out about important travel requirements specific to your trip.

Confirmation Number:

**H2S0ML**

Flight 1 of 5 UA6369

Class: United Economy (S)

Sat, Jan 29, 2022

**04:30 PM**

Detroit, MI, US (DTW)

Sat, Jan 29, 2022

**06:51 PM**

Houston, TX, US (IAH)

Flight Operated by Mesa Airlines dba United Express.

Flight 2 of 5 UA6880

Class: United Economy (S)

Sat, Jan 29, 2022

**07:55 PM**

Houston, TX, US (IAH)

Sat, Jan 29, 2022

**09:19 PM**

Hartlingen, TX, US (HRL)

Flight Operated by Skywest Airlines dba United Express.

Flight 3 of 5 UA4867

Class: United Economy (W)

Mon, Feb 07, 2022

**12:16 PM**

Hartlingen, TX, US (HRL)

Mon, Feb 07, 2022

**01:40 PM**

Houston, TX, US (IAH)

Flight Operated by Commutair dba United Express.

Flight 4 of 5 UA1899

Class: United Economy (W)

Mon, Feb 07, 2022

**02:30 PM**

Houston, TX, US (IAH)

Mon, Feb 07, 2022

**05:10 PM**

Chicago, IL, US (ORD)

Flight 5 of 5 UA5704

Class: United Economy (S)

Mon, Feb 07, 2022

**05:55 PM**

Chicago, IL, US (ORD)

Mon, Feb 07, 2022

**08:25 PM**

Detroit, MI, US (DTW)

Flight Operated by Skywest Airlines dba United Express.

If this is an originating flight on your itinerary, please check in at the CHECK IN WITH UNITED TERM 1 ticket counter.

## Traveler Details

MARCHEL/KATHRYNLYNN

eTicket number: **0162384749352**

Seats: DTW-IAH 17D

IAH-HRL 07D

HRL-IAH 09C

IAH-ORD 27E

ORD-DTW 21B

## Purchase Summary

Method of payment:  
Date of purchase:Visa ending in 2886  
Thu, Dec 23, 2021Airfare:  
U.S. Transportation Tax:  
U.S. Flight Segment Tax:  
September 11th Security Fee:  
U.S. Passenger Facility Charge:475.35 USD  
35.65 USD  
21.50 USD  
11.20 USD  
18.00 USD

Total Per Passenger:

561.70 USD

Total:

**561.70 USD**12-23-21  
Y459  
74600  
Visa  
20100







**PureButtons**  
4930 Chippewa Rd.  
Medina, OH 44256

Phone: 1-800-710-2030

Order #: 2112371260

Submitted: 12/23/2021 2:25:59 PM

Artwork	Qty	Product	Item Total
 	100	2.5" Square Fridge Magnets Original Gloss Square	\$111.00
 	150	2.25" Round Custom Buttons Original Gloss	\$58.50

Subtotal: **\$169.50**

Discount (freeship / FREESHIP): **applied to shipping**

Tax for Texas (0.00%): **\$0.00**

Shipping (UPS Ground): **\$0.00**

**Total: \$169.50**

*Kite Foot  
Advertising*

#### Account Information

B&S Kites  
Susan Doan  
bskites@hotmail.com  
Phone: 956-761-1248

*12-23-21  
V300  
741600*

*Used  
20100*

#### Billing Address

Susan Doan  
B&S Kites  
2812 Padre Blvd Ste B  
South Padre Island, Texas 78597-6908  
United States

#### Shipping Address

Susan Doan  
B&S Kites  
2812 Padre Blvd Ste B  
South Padre Island, Texas 78597-6908  
United States

#### Payment Information

Method:  
Credit Card #:  
Expiration Date:

Visa  
XXXX-XXXX-XXXX-6657  
3/2025

12/23/2021 2:26:54 PM

## Cameron County Parks : Isla Blanca

33174 State Park Rd 100  
 South Padre Island, TX 78597  
 (956) 761-5494

## Customer / Bill Info

Customer: BILL DOAN  
 2812 PADRE BLVD STE B  
 SOUTH PADRE ISLAND, TX 78597  
 956-761-1248  
 Reservation #: 2019C01002

Bill Id: 4743  
 Bill Balance: \$0.00  
 Site: -  
 Reservation Begins: 1-23-19  
 Reservation Ends: 1-23-19

## Payment Information

Reservation #: 2019C01002  
 Transaction Date: 12/27/2021  
 Effective Date: 12/27/2021  
 Receipt No: 4743  
 Internal Receipt No: 106117  
 Payment Type: Payment  
 Payment Method: IN PERSON  
 Tender: Check  
 Paid By: IL  
 Clerk: Lozano, Itzel  
 Payment Amount: \$600.00  
 Over Payment Amount: \$0.00  
 Allocated Amount: \$600.00  
 Notes: LICENSE AGREEMENT

## Additional Tender Info

Check #: 13792  
 Name on Check : B & S KITES  
 Other :

## Allocation Detail

ITEM	ITEM DESCRIPTION	ENTITY DESCRIPTION	AMOUNT
MISC	MISC	MISC	\$600.00

*Fee for floats  
for Kite Fest*

*Paid 12/27/21  
CK # 13792*

*12-27-21  
V223  
74600*



# Your trip is booked

We'll email your confirmation shortly. Thanks for choosing American Airlines.

Your trip to Harlingen, TX

Your trip to Harlingen, TX

Record Locator: **HEAMLD**

Trip name: **MCO/HRL**

\$274.20

## DEPART

MCO to HRL

Wed, Feb 2, 2022

5:43 AM → 10:32 AM

Includes flights operated by Skywest  
Airlines As American Eagle

## RETURN

HRL to MCO

Fri, Feb 4, 2022

2:42 PM → 9:05 PM

Includes flights operated by Envoy Air As  
American Eagle

\$274.20

View trip details, request upgrades,  
change seats and more.

**Manage your trip**

## Passengers

Scott Weider

Ticket number: 0012322906098

Status: **Ticketed**

You're just a click away



Manage your trip  
and enjoy exclusive  
benefits when you  
join the AAdvantage  
program.

[Join for free](#)

1-6-22  
V461  
74600  
Used  
20100

**Your VistaPrint Order Is Confirmed**

VistaPrint &lt;vistaprint@tm.vistaprint.com&gt;

Mon 1/10/2022 5:47 PM

To: bskites@hotmail.com &lt;bskites@hotmail.com&gt;

**Your VistaPrint Order Confirmation**[Add VistaPrint to your address book](#)

My Account: 7905-6468-8013

THANK YOU FOR YOUR ORDER

Your Order Number: **972T7-Z6A13-5H7** • [Track It](#)**Hi Susan,****Here are your order details:**

Order Date: 1/10/2022

Delivery Option (\*): **Standard**

You can expect to receive items in your order by:

8.5" x 11" Bi-fold Brochure - Standard Glossy January 21

Payment Type : Visa

**Order Summary**[Edit Your Design](#)**8.5" x 11" Bi-fold Brochures - Standard Glossy**2022 Program  
Qty: 1000

Base Price

~~\$275.19~~ **\$192.62**

Item Total

**\$192.62**

Merchandise: \$192.62  
 Shipping Charges: \$11.99  
 Sales Tax: \$16.88  
**Total: \$221.49**

**Sold By**

Vistaprint Netherlands BV  
 Hudsonweg 8  
 Venlo, The Netherlands 5928LW

**Shipping To:**

Susan Doan  
 B&S Kites  
 2812 Padre Blvd. Ste. B  
 South Padre Island TX 78597  
 US

**Billed To:**

Susan Doan  
 B&S Kites  
 2812 Padre Blvd. Ste. B  
 South Padre Island TX 78597  
 US

*Indoor  
Programs*

*1-10-21  
V397  
74600  
Uia  
20100*

See bottom of receipt  
for your chance to win  
\$1000 ID#: 7RD907YY9N3

Wal\*mart #2765  
1004 W OCEAN BOULEVARD  
LOS FRESNOS, TX 78566

PUMP# 05 UNLEAD(11)  
Gallons 16.491  
Price/Gal \$2.729  
Fuel Sale \$45.00

CAPITAL ONE VISA \$45.00

VS \*\*\*\*\*1517 I  
02  
Auth: AA  
Apprvl: 01977G

AID #A0000000031010

01/11/22 02:10PM

TC#  
3755 5391 8285 1612 584

HOW WAS YOUR EXPERIENCE?

TELL US ABOUT YOUR VISIT

TODAY AND YOU COULD WIN  
1 OF 5 \$1000 WALMART  
GIFT CARDS OR 1 OF 750  
\$100 WALMART GIFT CARDS.

DIGANOS ACERCA DE SU  
VISITA A WALMART HOY Y  
USTED PODRIA GANAR UNA  
DE LAS 5 TARJETAS DE  
REGALO DE WALMART DE  
\$1000 O UNA DE LAS 750  
TARJETAS DE REGALO DE  
WALMART DE \$100.

WWW.SURVEY.WALMART.COM

Kite Feet  
Gas

To TV Station  
in Harlingen

Llano Grande  
Mission  
(Indoor tickets)

1-11-22  
V73  
74600  
Univ  
20100

In  
attached

**KVEO-TV NBC 23 & CBS 4 LIFESTYLE SHOW TV INTERVIEW**

Danielle Banda &lt;DBanda@kveo.com&gt;

Wed 1/5/2022 5:45 PM

To: bskites@hotmail.com &lt;bskites@hotmail.com&gt;

Hello Bill,

Tues

It was a pleasure speaking with you via telephone just now. Thank you for agreeing to be on our Lifestyle/Entertainment TV show called "Valley Por Vida!" <https://www.valleycentral.com/valley-por-vida/>

I have you booked for 01/11/22 (next Tuesday) at 1-1:30 pm to come into our TV station for an in-person interview with me on camera. Station address is: **9201 W Expressway 83 Harlingen Texas 78552**

Please ask for me at the front desk upon arrival and they'll have someone escort you to the TV studio in the back after you sign in. Please feel free to arrive 5-10 mins early if you'd like extra time to set up 2-3 kites! As mentioned, we will not fly them or demo them but we'd like to display them on camera so the interview looks interactive!

If you have any questions at all, I can be reached at the below phone number or via this email.

Questions I will ask you on camera:

- Tell me about the SPI Kite Fest 2022
- What is it all about. What can attendees expect to see (performances, etc)
- Who is invited to attend (everyone, families, etc)
- Why is kite flying so great (fun, good exercise, good way to bond with loved ones, etc)
- When is the event (feb 4 and 5) and what time
- Where will it be held
- Where can we get more info on the event

I will post your event flier and website info on screen at the end of the interview for viewers to see!

Would you mind kindly confirming receipt of this email?

Thank you so much and we look forward to featuring you on the show!

**Danielle Banda**

**TV Host & Executive Producer**

**"Valley Por Vida" Lifestyle/Entertainment Show**

**Nexstar Media Inc.**

**9201 W Expressway 83**

**Harlingen Texas 78552**

**(956)357-4766 Mobile**

**(956)366-4416 Office**

**Dbanda@nexstar.tv**

 A picture containing shape Description automatically generated

KVEO does not discriminate in advertising contracts on the basis of race, ethnicity, or gender and further requires that in the performance of all KVEO advertising agreements, KVEO requires each party not discriminate on the basis of race or ethnicity.



# Receipt

**South Padre Surf Shuttle**  
600 Padre Blvd.  
South Padre Island, Texas

Phone: (956) 443-1406



Description	Price	Amount
<b>SPI Kite Fest ~ Airport Shuttle ~ Scott Weider</b>	<b>\$110.41</b>	<b>\$110.41</b>
From HRL 2/2/22 ~ To HRL 2/4/22	Driver Tip 24.59	24.59
Subtotal		\$135.00
Balance Due		\$135.00

  
Receipt of Payment in Full

1-17-22  
Date

South Padre Surf Shuttle  
<http://www.spisurfshuttle.com>  
[Info@spisurfshuttle.com](mailto:Info@spisurfshuttle.com)  
+19564431406

ARRIVAL FLIGHT #

HOTEL NAME OR SPI ADDRESS:  
Holiday Inn

(956) 443-1406  
Tax invoice

Online Payment

PAY ONLINE

Pay securely before the booked date.

## Harlingen Airport Shuttle VIA to South Padre Island - Return

(HRL2SPI)

**Depart: Wednesday, February 2, 2022 10:32 AM****Return: Friday, February 4, 2022 12:30 PM**

### Item Summary

#	DESCRIPTION	TOTAL
1	Adult	\$100.00
		\$100.00
	BOOKING FEE	\$2.00
	TEXAS STATE	\$8.41
	TOTAL	<b>\$110.41</b>

**South Padre Surf Shuttle**  
200 W Sunny Isle, South Padre Island, TX, 78597, United States

Connect With Us



amazon.com

**Details for Order #114-1375441-5377053**Print this page for your records.**Order Placed:** January 21, 2022**Amazon.com order number:** 114-1375441-5377053**Order Total:** \$29.22**Not Yet Shipped****Items Ordered**

1 of: *Acrylic Sign Holder 8.5 x 11 Inches Horizontal 6 Pack, Clear Plastic Sign Holder, Double Sided, Bottom Load, T Shape Table Top Display Stand, Acrylic Frame for Homes Restaurants Offices Shops -Landscape*  
Sold by: WESTUN ([seller profile](#))

**Price**  
\$29.99

Condition: New

**Shipping Address:**

B&S Kites ~ Bill Doan  
2812 PADRE BLVD STE B  
SOUTH PADRE ISLAND, TX 78597-6908  
United States

**Shipping Speed:**

FREE Prime Delivery

**Payment information****Payment Method:**

Visa | Last digits: 1517

**Billing address**

B&S Kites ~ Bill Doan  
2812 PADRE BLVD STE B  
SOUTH PADRE ISLAND, TX 78597-6908  
United States

Item(s) Subtotal: \$29.99  
Shipping & Handling: \$0.00  
Your Coupon Savings: -\$3.00  
-----

Total before tax: \$26.99  
Estimated tax to be collected: \$2.23  
-----

**Grand Total: \$29.22**To view the status of your order, return to [Order Summary](#).[Conditions of Use](#) | [Privacy Notice](#) © 1996-2022, Amazon.com, Inc. or its affiliates

Kites  
Just  
Sign holders

1-21-22  
V427  
74600  
Uain  
20100



## Details for Order #114-4694475-7708269

[Print this page for your records.](#)

**Order Placed:** January 22, 2022

**Amazon.com order number:** 114-4694475-7708269

**Order Total:** \$66.86

### Not Yet Shipped

#### Items Ordered

#### Price

1 of: *HP 31 | Ink Bottle | Yellow | Up to 8,000 pages per bottle | Works with HP Smart Tank Plus 651 and HP Smart Tank Plus 551 | 1VU28AN* \$14.89

Sold by: Amazon.com Services LLC

Condition: New

1 of: *HP 31 | Ink Bottle | Cyan | Up to 8,000 pages per bottle | Works with HP Smart Tank Plus 651 and HP Smart Tank Plus 551 | 1VU26AN* \$14.99

Sold by: Amazon.com Services LLC

Condition: New

1 of: *HP 31 | Ink Bottle | Magenta | Up to 8,000 pages per bottle | Works with HP Smart Tank Plus 651 and HP Smart Tank Plus 551 | 1VU27AN* \$14.99

Sold by: Amazon.com Services LLC

Condition: New

1 of: *HP 32XL | Ink Bottle | Black | Up to 6000 pages per bottle | Works with HP Smart Tank Plus 651 and HP Smart Tank Plus 551 | 1VV24AN* \$16.89

Sold by: Amazon.com Services LLC

Condition: New

#### Shipping Address:

B&S Kites ~ Bill Doan  
2812 PADRE BLVD STE B  
SOUTH PADRE ISLAND, TX 78597-6908  
United States

#### Shipping Speed:

FREE Prime Delivery

1-21-22  
V427  
74600  
V427  
20100

### Payment information

#### Payment Method:

Visa | Last digits: 1517

Item(s) Subtotal: \$61.76

Shipping & Handling: \$0.00

-----

Total before tax: \$61.76

Estimated tax to be collected: \$5.10

-----

#### Billing address

B&S Kites ~ Bill Doan  
2812 PADRE BLVD STE B  
SOUTH PADRE ISLAND, TX 78597-6908  
United States

**Grand Total: \$66.86**

To view the status of your order, return to [Order Summary](#).

Kite  
Just

Ink for  
documents

[My Account](#) / [Order History](#) / **Order Details**

Account # 7905-6468-8013

**Order Details** | Order # L3X3Z-Z6A15-7F1

Order Date: 1/24/2022 5:20 PM

Estimated Date of Arrival: 2/3/2022

Order Status: **Processing****Shipping Address**

Susan Doan  
2812 Padre Blvd. Ste. B  
South Padre Island, TX 78597  
United States of America  
9567611248  
B&S Kites

**Billing Address**

Susan Doan  
2812 Padre Blvd. Ste. B  
South Padre Island, TX 78597  
United States of America  
9567611248  
B&S Kites

**Delivery Speed**

Standard

**Payment Information**

**VISA** \*\*\*\*2686  
Exp. 8/2024

1-24-22  
V397  
74600

Visa  
20100

**Order Total**

Product Total \$24.44

You Saved 25% (\$8.15)!

Shipping & Processing  
Standard - Est. Arrival Feb 3 \$6.99

Sales Tax \$2.60

You Paid: **\$34.03**

2 Item(s)

[Cancel Items](#)[Res:](#)[Edit Your Design](#)**Thank You Cards - 5.5" x 4" Folded - Premium matte**Status: **Processing**

Qty 20

Base Price

~~\$32.59~~ **\$24.44**

Item Total \*

**\$24.44****White Envelopes**Status: **Processing**

Qty 20

1/26/22, 9:35 AM

Mail - Bill - Susie Doan - Outlook

Receipt for Ancillary Purchase with United

United Airlines, Inc. &lt;Receipts@united.com&gt;

Wed 1/26/2022 2:56 PM

Rx: BSKITES@HOTMAIL.COM &lt;BSKITES@HOTMAIL.COM&gt;



Wed, Jan 26, 2022

## Thank you for choosing United.

A receipt of your purchase is shown below. Please retain this email receipt for your records.

Note: There are travel restrictions in place due to the coronavirus. Check our [important notices page](#) for the latest updates

### Flight 1 IN 404850

Sat, Jan 29, 2022  
Houston, TX, US (IAH)

Sat, Jan 29, 2022  
Houston, TX, US (IAH)

Flight Operated by Skywest Airlines dba United Express.

### Flight 2 IN 404851

Sat, Jan 29, 2022  
Denver, CO, US (DEN)

Sat, Jan 29, 2022  
Houston, TX, US (IAH)

### Flight 3 IN 404852

Mon, Feb 07, 2022  
Houston, TX, US (IAH)

Mon, Feb 07, 2022  
Denver, CO, US (DEN)

### Flight 4 IN 404853

Mon, Feb 07, 2022  
Houston, TX, US (IAH)

Mon, Feb 07, 2022  
Houston, TX, US (IAH)

Flight Operated by Continental dba United Express.

### Traveler Details

#### DOMAN, JAMES E

First Checked Bag (0169967936025)  
Second Checked Bag (0169967936026)  
First Checked Bag (0169967936027)  
Second Checked Bag (0169967936028)

eTicket number: 0162375444998

DEN-HRL  
DEN-HRL  
HRL-DEN  
HRL-DEN

### Purchase Summary

Method of payment:  
Date of purchase:

Visa ending in 9074  
Wed, Jan 26, 2022

First Checked Bag (Reference Number: 0169967936025):

30.00 USD

**Total:****30.00 USD**

### Additional Purchase Summary

Method of payment:  
Date of purchase:

Visa ending in 9074  
Wed, Jan 26, 2022

Second Checked Bag (Reference Number: 0169967936026):

40.00 USD

**Total:****40.00 USD**

### Additional Purchase Summary

Method of payment:  
Date of purchase:

Visa ending in 9074  
Wed, Jan 26, 2022

First Checked Bag (Reference Number: 0169967936027):

30.00 USD

**Total:****30.00 USD**

### Additional Purchase Summary

Method of payment:  
Date of purchase:

Visa ending in 9074  
Wed, Jan 26, 2022

Second Checked Bag (Reference Number: 0169967936028):

40.00 USD

**Total:****40.00 USD**

James Doman  
Bag Fees  
Total \$140



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### E-mail Information

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1/26/22, 9:39 AM

Mail - Bill - Susie Doan - Outlook

Receipt for Ancillary Purchase with United  
 United Airlines, Inc. <Receipts@united.com>  
 Sun 1/22/2022 2:09 AM  
 To: BSXOTES@HOTMAIL.COM <BSXOTES@HOTMAIL.COM>



Sat, Jan 01, 2022

## Thank you for choosing United.

A receipt of your purchase is shown below. Please retain this email receipt for your records.

Note: There are travel restrictions in place due to the coronavirus. Check our [important notices page](#) for the latest updates.

### Flight 1012

Sat, Jan 29, 2022  
 Houston, TX, US (IAH)

Sat, Jan 29, 2022  
 Houston, TX, US (IAH)

Flight Operated by Allegiant Airlines dba United Express.

### Flight 1012

Sat, Jan 29, 2022  
 Denver, CO, US (DEN)

Sat, Jan 29, 2022  
 Houston, TX, US (IAH)

### Flight 1012

Sat, Jan 29, 2022  
 Portland, OR, US (PDX)

Sat, Jan 29, 2022  
 Denver, CO, US (DEN)

### Flight 1012

Mon, Feb 07, 2022  
 Houston, TX, US (IAH)

Mon, Feb 07, 2022  
 Denver, CO, US (DEN)

### Flight 1012

Mon, Feb 07, 2022  
 Houston, TX, US (IAH)

Mon, Feb 07, 2022  
 Houston, TX, US (IAH)

Flight Operated by Continental dba United Express.

### Flight 1012

Mon, Feb 07, 2022  
 Denver, CO, US (DEN)

Mon, Feb 07, 2022  
 Portland, OR, US (PDX)

### Traveler Details

RUSSELL/ELIJAH ✓  
 First Checked Bag (0169963725843)  
 First Checked Bag (0169963725842)

eTicket number: 0162375439869  
 HRL-MFR  
 MFR-HRL

RUSSELL/SARA ✓  
 First Checked Bag (0169963725845)  
 First Checked Bag (0169963725844)

eTicket number: 0162375439871  
 HRL-MFR  
 MFR-HRL

### Purchase Summary

Method of payment:  
 Date of purchase:

Visa ending in 8033  
 Sat, Jan 01, 2022

First Checked Bag (Reference Number: 0169963725843):

30.00 USD

**Total:**

**30.00 USD**

### Additional Purchase Summary

Method of payment:  
 Date of purchase:

Visa ending in 8033  
 Sat, Jan 01, 2022

First Checked Bag (Reference Number: 0169963725842):

30.00 USD

**Total:**

**30.00 USD**

### Additional Purchase Summary

Method of payment:  
 Date of purchase:

Visa ending in 8033  
 Sat, Jan 01, 2022

First Checked Bag (Reference Number: 0169963725845):

30.00 USD

**Total:**

**30.00 USD**

### Additional Purchase Summary

Method of payment:  
 Date of purchase:

Visa ending in 8033  
 Sat, Jan 01, 2022

First Checked Bag (Reference Number: 0169963725844):

30.00 USD

**Total:**

**30.00 USD**

Bag Fees  
 Eli & Sara Russell  
 Total \$120



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### Email Information

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THIS CERTIFICATE CAN BE REDEEMED FOR FOOD AND BEVERAGES AT ONE OF THESE FINE RESTAURANTS.



**PIER 19**  
RESTAURANT & BAR



**\$ 25**  
**DOLLARS**

**CASH VALUE** N° 0188

**"Home of the Freshest Seafood in Town"**

VALID MONDAY-FRIDAY ONLY, EXPIRES DECEMBER 31, 2022

THIS CERTIFICATE CAN BE REDEEMED FOR FOOD AND BEVERAGES AT ONE OF THESE FINE RESTAURANTS.



**PIER 19**  
RESTAURANT & BAR



**\$ 25**  
**DOLLARS**

**CASH VALUE** N° 0185

**"Home of the Freshest Seafood in Town"**

VALID MONDAY-FRIDAY ONLY, EXPIRES DECEMBER 31, 2022

THIS CERTIFICATE CAN BE REDEEMED FOR FOOD AND BEVERAGES AT ONE OF THESE FINE RESTAURANTS.



**PIER 19**  
RESTAURANT & BAR



**\$ 25**  
**DOLLARS**

**CASH VALUE** N° 0186

**"Home of the Freshest Seafood in Town"**

VALID MONDAY-FRIDAY ONLY, EXPIRES DECEMBER 31, 2022

THIS CERTIFICATE CAN BE REDEEMED FOR FOOD AND BEVERAGES AT ONE OF THESE FINE RESTAURANTS.



**PIER 19**  
RESTAURANT & BAR



**\$ 25**  
**DOLLARS**

**CASH VALUE** N° 0187

**"Home of the Freshest Seafood in Town"**

VALID MONDAY-FRIDAY ONLY, EXPIRES DECEMBER 31, 2022

Jim + Diane Nickoff  
Jean + Adrian Olson

Gift Certificates for Volunteers



*Kite Feet*

Give us feedback @ [survey.walmart.com](http://survey.walmart.com)  
Thank you! ID #: 7RDBJ84GNSK

**Walmart** \*

WM Supercenter  
956-943-1387 Mgr. ARMANDO  
1401 STATE HIGHWAY 100  
PORT ISABEL TX 78578

ST# 00413	OP# 009046	TE# 46	TR# 01139
RIBBON	079856061130		1.97 X
RIBBON	079856061230		1.97 X
RIBBON	079856061230		1.97 X
RIBBON	079856061230		1.97 X
RIBBON	079856061230		1.97 X

	SUBTOTAL	9.85
TAX1	8.2500 %	0.81
	TOTAL	10.66
	VISA TEND	10.66
	CHANGE DUE	0.00

CAPITAL ONE VISA- 1517 I 2 APPR#05147G  
10.66 TOTAL PURCHASE

REF # 202600789651  
AID A0000000031010  
TC CC4A07562BD036F0  
TERMINAL # 21652086

\*No Signature Required  
01/26/22 11:05:04

# ITEMS SOLD 5  
TC# 2814 3531 0195 3818 8009



**W+**  
Introducing Walmart+  
Join today at [walmart.com/plus](http://walmart.com/plus)

Low prices You Can Trust. Every Day.  
01/26/22 11:05:09

*1-26-22  
VISA  
746.00  
Lisa  
20100*

**Receipt for Ancillary Purchase with United**

United Airlines, Inc. &lt;Receipts@united.com&gt;

Fri 1/28/2022 7:22 PM

To: BSKITES@HOTMAIL.COM &lt;BSKITES@HOTMAIL.COM&gt;



Fri, Jan 28, 2022

**Thank you for choosing United.**

A receipt of your purchase is shown below. Please retain this email receipt for your records.

**Note:** There are travel restrictions in place due to the coronavirus. Check our [Important notices page](#) for the latest updates

Flight 1 of 3 UA4749

Sat, Jan 29, 2022  
Detroit, MI, US (DTW)Sat, Jan 29, 2022  
Chicago, IL, US (ORD)

Flight Operated by Skywest Airlines dba United Express.

Flight 2 of 3 UA4680

Sat, Jan 29, 2022  
Houston, TX, US (IAH)Sat, Jan 29, 2022  
Harlingen, TX, US (HRL)

Flight Operated by Skywest Airlines dba United Express.

Flight 3 of 3 UA2161

Sat, Jan 29, 2022  
Chicago, IL, US (ORD)Sat, Jan 29, 2022  
Houston, TX, US (IAH)**Traveler Details****MARCHEL/BRETTMICHAEL**  
First Checked Bag (0169968335628)eTicket number: **0162388201619**  
**DTW-HRL****Purchase Summary**Method of payment:  
Date of purchase:**Visa ending in 9188**  
**Fri, Jan 28, 2022**

First Checked Bag (Reference Number: 0169968335628):

**35.01 USD****Total:****35.00 USD**

A STAR ALLIANCE MEMBER



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**E-mail Information****Please do not reply to this message using the "reply" address.**

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[View our Privacy Policy](#)[View our Legal Notices](#)**Brett Marchel**  
**Bag Fees**  
**Total \$35**

**Receipt for Ancillary Purchase with United**

United Airlines, Inc. &lt;Receipts@united.com&gt;

Fri 1/28/2022 8:11 PM

To: BSKITES@HOTMAIL.COM &lt;BSKITES@HOTMAIL.COM&gt;



Fri, Jan 28, 2022

**Thank you for choosing United.**

A receipt of your purchase is shown below. Please retain this email receipt for your records.

**Note:** There are travel restrictions in place due to the coronavirus. Check our [important notices page](#) for the latest updates

Flight 1 of 3 UA4749

Sat, Jan 29, 2022  
Detroit, MI, US (DTW)Sat, Jan 29, 2022  
Chicago, IL, US (ORD)

Flight Operated by Skywest Airlines dba United Express.

Flight 2 of 3 UA4680

Sat, Jan 29, 2022  
Houston, TX, US (IAH)Sat, Jan 29, 2022  
Harlingen, TX, US (HRL)

Flight Operated by Skywest Airlines dba United Express.

Flight 3 of 3 UA2161

Sat, Jan 29, 2022  
Chicago, IL, US (ORD)Sat, Jan 29, 2022  
Houston, TX, US (IAH)**Traveler Details**MARCHEL/KATHRYNLYNN

First Checked Bag (0169968344708)

eTicket number: **0162388201616**  
**DTW-HRL****Purchase Summary**Method of payment:  
Date of purchase:**Visa ending in 8189**  
**Fri, Jan 28, 2022**

First Checked Bag (Reference Number: 0169968344708):

**35.01 USD****Total:****35.00 USD**

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[View our Privacy Policy](#)[View our Legal Notices](#)**Katy Marchel**  
**Bag Fees**  
**Total \$35**

*Kite Fest*

Give us feedback @ survey.walmart.com  
Thank you! ID #:7RDBQQ4GQ3J

**Walmart\***

WM Supercenter  
956-943-1387 Mgr. ARMANDO  
1401 STATE HIGHWAY 100  
PORT ISABEL TX 78578

ST# 00413 OP# 009046 TE# 46 TR# 02409	
CUTLERY 078742159470	8.12 X
PLASTIC PLT 078742122640	5.12 X
64Z CJC CALC 031200230270 F	2.98 X
CLEAR CUP 078742331350	2.36 X
SMPL OGE PF 025000100000 F	3.78 0
COKE 049000005480 F	4.88 X
COKE 049000005940 F	4.88 X
ZSGR CHY DP 078000035380 F	5.67 X
MAC SALAD 078742132310 F	3.27 0
MAC SALAD 078742132310 F	3.27 0
NUST POT SAL 078742132300 F	3.27 0
NUST POT SAL 078742132300KF	3.27 0

SUBTOTAL	50.87
TAX1 8.2500 %	2.81
TOTAL	53.68
VISA TEND	53.68
CHANGE DUE	0.00

CAPITAL ONE VISA- 1122 I 2 APPR#07444G  
53.68 TOTAL PURCHASE  
REF # 202800704390  
AID A0000000031010  
TC 18856708B1CE38FB  
TERMINAL # 21652086  
\*No Signature Required  
01/28/22 15:19:14

# ITEMS SOLD 12  
TC# 8731 2621 6210 2745 5601



**W\***  
Introducing Walmart+  
Join today at walmart.com/plus

Low prices You Can Trust. Every Day.  
01/28/22 15:19:18

*Jarrell  
Dinner*

*1-28-22  
VISA  
74600  
Union  
20100*

## SPI Kite Fest ~ Flyers Farewell



Sun. Feb. 6, 2022  
5:00 p.m.  
2812 Padre Blvd. Ste. C

~ Drinks ~  
&  
~ Fish & Food ~

Bill, Susie & John Doan  
John Barresi ~ Meshelle Sharples ~ Sari Becker  
Jim Doman ~ Eli & Sara Russell  
Brett & Katy Marchel ~ Ron & Karen Henderson  
Chris & Pam Brown ~ Rick & Paula Villareal  
Greg Bowers-Vest ~ Jane & Larry Sherlund

**RESERVATION CONFIRMED**Confirmation Number: **1633368288****PICK-UP**Jan 29, 2022  
10:00 PMHarlingen Valley Intl. Airport  
3030 Airport Dr  
Harlingen, TX 78550  
+1 956-430-8643**RETURN**Feb 7, 2022  
12:00 PMHarlingen Valley Intl. Airport  
3030 Airport Dr  
Harlingen, TX 78550  
+1 956-430-8643Car \$ 1,066.94  
Pier Diem/Gas 100.06**Total \$ 1,167.00****Directions from Terminal**

The counter is located in the Car Rental Centre. The vehicles are within walking distance.

Received by

Jim Doman

1-29-22

**Rental Details****RENTER**Driver Name: **JAMES DOMAN**  
Email Address: b\*\*\*\*\*s@hotmail.com  
Phone Number: \*\*\*\*\*1192  
Age: 25+**FLIGHT DETAILS**Airline Name: UNITED AIRLINES, INC.  
Flight Number: 4680**VEHICLE**

Vehicle Class: 7 Passenger Minivan

- Chrysler Pacifica or similar
- Automatic

Time & Distance 1.0 Week(s) @ \$ 624.37 / Week \$ 624.37  
 Extra - Time & Distance 2.0 Day(s) @ \$ 89.20 / Day \$ 178.40  
 Vehicle Mileage: Unlimited Mileage Included

**TAXES & FEES**

CAMERON AMPHITHEATER TAX 5 PCT (5.0%) \$ 46.39  
 CONCESSION FEE RECOVERY 10.00 PCT (10.0%) \$ 81.89  
 CONSOLIDATED FACILITY CHG 3.00/DAY \$ 27.00  
 VLF REC 1.79/DAY \$ 16.11  
 TX MOTOR VEH RENTAL TAX (10.0%) \$ 92.78

**ESTIMATED TOTAL**

Estimated Total due at the counter

**\$ 1,066.94****Rental Checklist**

- Familiarize yourself with your Pick-Up and Return location(s).
- Bring a valid driving license for each driver.
- Provide an acceptable method of payment in the renter's name. See your pick-up location's policies for details.
- For additional policy or deposit information, please refer to the Rental Policies section below, or within your email confirmation.

# Receipt

**Brett Marshall Music**  
 Los Fresnos, TX  
 brettmarshallmusic@gmail.com

Phone: (956) 266-2205



Description	Price	Amount
<b>SPI Kite Fest ~ Music for Indoor Kite Performances</b> Thurs. Feb. 3, 2022	<b>\$375.00</b>	<b>\$375.00</b>
	<b>Subtotal</b>	<b>\$375.00</b>
	<b>Balance Due</b>	<b>\$375.00</b>

*Brett Marshall*  
 Receipt of Payment in Full

1-30-22  
 Date

**Winter Texan Times**

1217 N Conway Ave

Mission, TX 78572-4112

(956) 580-7800

bookkeeper@wintertexantimes.com

https://www.wintertexantimes.com

**INVOICE****BILL TO**

B&amp;S Kites

2812 Padre Blvd

South Padre Island, TX

78597

**INVOICE #** 40405**DATE** 01/26/2022**DUE DATE** 02/20/2022**SALES REP**

Dan

Paid 1/31/22  
CK # 13821

DATE	ACTIVITY	AMOUNT
01/12/2022	<b>Display Advertising</b> Quarter Page ad	260.00
01/12/2022	<b>Discount</b> Discount per contract	-40.00
01/19/2022	<b>Display Advertising</b> Quarter Page ad - Tickets	260.00
01/19/2022	<b>Discount</b> Discount per contract	-40.00
01/26/2022	<b>Display Advertising</b> Quarter Page ad - Outdoor Festival	260.00
01/26/2022	<b>Discount</b> Discount per contract	-260.00

**BALANCE DUE \$440.00****ATTENTION BUSINESS OWNER/ACCOUNTS PAYABLE**

Winter Texan Times WILL NOT RECEIVE YOUR PAYMENT if you send it to P.O. Box 399.

PLEASE Update Your Records to reflect our correct address:

Winter Texan Times  
1217 N. Conway Ave.  
Mission, TX 78572

Total \$660.00

es

ve

-4112

texantimes.com

xantimes.com

**INVOICE****BILL TO**

B&amp;S Kites

2812 Padre Blvd

South Padre Island, TX

78597

**INVOICE # 40306****DATE 12/29/2021****DUE DATE 01/23/2022****SALES REP**

Pete

DATE	ACTIVITY	AMOUNT
12/29/2021	<b>Display Advertising</b> Quarter Page ad - Kite Fest	260.00
12/29/2021	<b>Discount</b> Discount per contract	-40.00
SUBTOTAL		220.00
TAX		0.00
TOTAL		220.00
BALANCE DUE		<b>\$220.00</b>

1-26-22  
V597  
74600

**ATTENTION BUSINESS OWNER/ACCOUNTS PAYABLE**

Winter Texan Times WILL NOT RECEIVE YOUR PAYMENT if you send it to P.O. Box 399.  
PLEASE Update Your Records to reflect our correct address:

Winter Texan Times  
1217 N. Conway Ave.  
Mission, TX 78572



## Receipt for Ancillary Purchase with United

United Airlines, Inc. &lt;Receipts@united.com&gt;

Tue 2/1/2022 3:33 AM

To: BSKITES@HOTMAIL.COM &lt;BSKITES@HOTMAIL.COM&gt;



Mon, Jan 31, 2022

## Thank you for choosing United.

A receipt of your purchase is shown below. Please retain this email receipt for your records.

**Note:** There are travel restrictions in place due to the coronavirus. Check our [important notices page](#) for the latest updates

## Flight 1 of 4 UA6376

Wed, Feb 02, 2022  
Washington, DC, US (DCA)

Wed, Feb 02, 2022  
Houston, TX, US (IAH)

Flight Operated by Mesa Airlines dba United Express.

## Flight 2 of 4 UA4227

Wed, Feb 02, 2022  
Houston, TX, US (IAH)

Wed, Feb 02, 2022  
Hartlingen, TX, US (HRL)

Flight Operated by Commuteair dba United Express.

## Flight 3 of 4 UA5587

Sun, Feb 06, 2022  
Houston, TX, US (IAH)

Sun, Feb 06, 2022  
Washington, DC, US (DCA)

Flight Operated by Skywest Airlines dba United Express.

## Flight 4 of 4 UA5487

Sun, Feb 06, 2022  
Hartlingen, TX, US (HRL)

Sun, Feb 06, 2022  
Houston, TX, US (IAH)

Flight Operated by Skywest Airlines dba United Express.

## Traveler Details

CONKLIN/MARCANDREW

First Checked Bag (0169968909950)

First Checked Bag (0169968909951)

eTicket number: 0162375408111

DCA-HRL

HRL-DCA

## Purchase Summary

Method of payment:  
Date of purchase:

Master Card ending in 4434  
Mon, Jan 31, 2022

First Checked Bag (Reference Number: 0169968909950): ✓

30.00 USD

**Total:****30.00 USD**

## Additional Purchase Summary

Method of payment:  
Date of purchase:

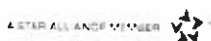
Master Card ending in 4434  
Mon, Jan 31, 2022

First Checked Bag (Reference Number: 0169968909951): ✓

30.00 USD

**Total:****30.00 USD**

**Bag Fees**  
**Marc Conklin**  
**Total \$60.00**



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## Receipt for Ancillary Purchase with United

United Airlines, Inc. &lt;Receipts@united.com&gt;

Tue 2/1/2022 3:43 PM

To: BSKITES@HOTMAIL.COM &lt;BSKITES@HOTMAIL.COM&gt;



Tue, Feb 01, 2022

## Thank you for choosing United.

A receipt of your purchase is shown below. Please retain this email receipt for your records.

Note: There are travel restrictions in place due to the coronavirus. Check our [important notices page](#) for the latest updates.

## Flight 1 of 4 UA6176

Wed, Feb 02, 2022  
Washington, DC, US (DCA)Wed, Feb 02, 2022  
Houston, TX, US (IAH)

Flight Operated by Mesa Airlines dba United Express.

## Flight 2 of 4 UA4227

Wed, Feb 02, 2022  
Houston, TX, US (IAH)Wed, Feb 02, 2022  
Hartington, TX, US (HRL)

Flight Operated by Commair dba United Express.

## Flight 3 of 4 UA5187

Sun, Feb 06, 2022  
Hartington, TX, US (HRL)Sun, Feb 06, 2022  
Houston, TX, US (IAH)

Flight Operated by Skywest Airlines dba United Express.

## Flight 4 of 4 UA5687

Sun, Feb 06, 2022  
Houston, TX, US (IAH)Sun, Feb 06, 2022  
Washington, DC, US (DCA)

Flight Operated by Skywest Airlines dba United Express.

## Traveler Details

COSCA/JAMESBENJAMIN

Second Checked Bag (0169968966183)

First Checked Bag (0169968966180)

Second Checked Bag (0169968966181)

First Checked Bag (0169968966182)

eTicket number: 0162375408110

HRL-DCA

DCA-HRL

DCA-HRL

HRL-DCA

## Purchase Summary

Method of payment:

Date of purchase:

Visa ending in 9496

Tue, Feb 01, 2022

Second Checked Bag (Reference Number: 0169968966183):

40.00 USD

**Total:****40.00 USD**

## Additional Purchase Summary

Method of payment:

Date of purchase:

Visa ending in 9496

Tue, Feb 01, 2022

First Checked Bag (Reference Number: 0169968966180):

30.00 USD

**Total:****30.00 USD**

## Additional Purchase Summary

Method of payment:

Date of purchase:

Visa ending in 9496

Tue, Feb 01, 2022

Second Checked Bag (Reference Number: 0169968966181):

40.00 USD

**Total:****40.00 USD**

## Additional Purchase Summary

Method of payment:

Date of purchase:

Visa ending in 9496

Tue, Feb 01, 2022

First Checked Bag (Reference Number: 0169968966182):

30.00 USD

**Total:****30.00 USD**

Jim Cosca  
Bag Fees  
Total \$140.00

**Receipt for Ancillary Purchase with United**

United Airlines, Inc. &lt;Receipts@united.com&gt;

Tue 2/1/2022 4:33 PM

To: BSKITES@HOTMAIL.COM &lt;BSKITES@HOTMAIL.COM&gt;



Tue, Feb 01, 2022

**Thank you for choosing United.**

A receipt of your purchase is shown below. Please retain this email receipt for your records.

**Note:** There are travel restrictions in place due to the coronavirus. Check our [Important notices page](#) for the latest updates

Flight 1 of 2 UA4227

Wed, Feb 02, 2022  
Houston, TX, US (IAH)Wed, Feb 02, 2022  
Harlingen, TX, US (HRL)

Flight Operated by Commutair dba United Express.

Flight 2 of 2 UA1938

Wed, Feb 02, 2022  
Seattle, WA, US (SEA)Wed, Feb 02, 2022  
Houston, TX, US (IAH)**Traveler Details****WATSON/SPENCERLEE**

First Checked Bag (0169968975829)

eTicket number: **0162374985854**  
**SEA-HRL****Purchase Summary**

Method of payment:

**American Express ending in  
5006**

Date of purchase:

**Tue, Feb 01, 2022**

First Checked Bag (Reference Number: 0169968975829):

**35.00 USD****Total:****Bag Fees  
Spence Watson  
Total \$35****35.00 USD**

A STAR ALLIANCE MEMBER



**DUPLICATE RECEIPT**

BEN'S LIQUOR STORE DOLPHIN  
3000 PADRE BLVD  
SPI, Texas 78597  
956-761-4720

**Sales Receipt**

Transaction #: 385246  
Date: 2/1/2022 Time: 3:01:11 PM  
Cashier: 1 Register #: 1

Item	Description	Amount
08200019288	J-CUERO GOLD 750	\$22.99
	Discount	(\$2.30)
08723656510	COINTREAU 750	\$39.99
	Discount	(\$4.00)
0874180	PARROT BAY 750 PLA	\$16.99
	Discount	(\$1.70)
08515651541	KETEL ONE VODKA 75	\$28.99
	Discount	(\$2.90)
08066095615	CORONA 12PK BOTTLE	\$19.49
08066095615	CORONA 12PK BOTTLE	\$19.49

Sub Total \$137.04  
Sales Tax \$11.31  
Visa Credit Card Tendered \$148.35

t: Visa Credit Card -- 148.35

Merchant ID: 88430092148005  
Reference Id: 0018  
Approval Code: 017780  
Entry Method: CHIP  
Card Type: Visa  
Cardholder: DOAN/JOHN  
Last 4: 1122  
AID: A0000000031010  
ARC: 00  
CVM: SIGN  
IAD: 06010A0360A006  
TSI: F800  
TVR: 0000008000

E TO PAY THE ABOVE TOTAL AMOUNT  
ORDING TO CARD ISSUER AGREEMENT  
NT AGREEMENT IF CREDIT VOUCHER)

Total \$148.35  
Change Due \$0.00

**You saved \$10.90!**



\*385246\*

Thank you for shopping  
BEN'S LIQUOR STORE DOLPHIN  
We hope you'll come back soon!

**DUPLICATE RECEIPT**

2-1-22  
VISA  
74600  
Visa  
20100

## SPI Kite Fest ~ Flyers Farewell



Sun. Feb. 6, 2022

5:00 p.m.

2812 Padre Blvd. Ste. C

~ Drinks ~

&

~ Fish & Food ~

Bill, Susie & John Doan ~ John Bible  
John Barresi ~ Meshelle Sharples ~ Sari Becker  
Jim & Carrie Doman ~ Eli & Sara Russell  
Brett & Katy Marchel ~ Ron & Karen Henderson  
Chris & Pam Brown ~ Rick & Paula Villareal  
Greg Bowers-Vest ~ Jane & Larry Sherlund



**A CLEAN PORTOCO**  
"One Call Does it All"

**A Clean Portoco(Store 1)**  
**DBA: A Clean Portoco**  
**P.O. Box 531607**  
**Harlingen, TX 78553**  
**Tel: 956-230-1370**  
**Fax: 956-230-1450**

**INVOICE #**  
**39654.1.4**



4.0.0.43  
C:\Ent4\EntUser\Tp\TpinvCpr 98

Operator: Erica Taylor  
Saved Fri, Feb 04, 2022 8:32 am

Out Thu, Feb 03, 2022  
Due Mon, Feb 07, 2022  
Pickup Mon, Feb 07, 2022

B & S Kites  
2812 Padre Blvd  
South Padre Island, TX 78597  
|||  
Tel: 956-761-1248

Use at: B & S KITES  
SPI CONVENTION CENTER  
South Padre Island, TX 78597

Customer ID 14718  
Alt. ID: B&SK01

Page 1 of 1

## INVOICE

Qty	Description	Part Nr	Unit Price	Adj	Extended
<b>On Rent</b>					
1 Ea	Party PE-MAXIM Serial No. 01-7245		85.00	0.00	85.00
1 Ea	Party PE-MAXIM Serial No. 01-7244		85.00	0.00	85.00
1 Ea	Party PE-MAXIM Serial No. 01-7242		85.00	0.00	85.00
1 Ea	Party PE-MAXIM Serial No. 01-7238		85.00	0.00	85.00
1 Ea	Party PE-MAXIM Serial No. 01-7235		85.00	0.00	85.00
1 Ea	Party PE-MAXIM Serial No. 01-7229		85.00	0.00	85.00
1 Ea	Party PE-MAXIM Serial No. 01-7228		85.00	0.00	85.00
1 Ea	Party PE-MAXIM Serial No. 01-7227		85.00	0.00	85.00
1 Ea	Party sink 2-way 2WAY PARTY SINK #5 Serial No. 01-0005		100.00	0.00	100.00
<b>Sold</b>					
9 Ea	Delivery/set up		15.00	0.00	135.00
9 Ea	Pick up/tear down		15.00	0.00	135.00

### This Invoice Amount

Toilet rental - Env 780.00  
Del/pu fee 270.00  
TA: Tx sls tax 65.63  
TL: Harlingen 21.00  
**Total Charges 1,136.63**

Net 28

### REMIT PAYMENTS TO:

**Anrige Inc.**  
DBA: A Clean Portoco  
P.O. Box 531607  
Harlingen, TX 78553

*Paid 2/2/22  
CK # 13824*

*2-2-22  
V393  
74600*

# Receipt

**Scott Welder**  
Vancouver, Washington

Phone: (360) 904-6411



Description	Price	Amount
<b>SPI Kite Fest ~ American Airlines Baggage Fees/Per Diem</b>	<b>\$ 60.00</b>	<b>\$ 60.00</b>
<b>From MCO 2/2/22 ~ To MCO 2/4/22 ~ 1 Bag each way @ \$30</b>		
<b>~ Per Diem</b>	<b>\$ 50.00</b>	<b>\$ 50.00</b>
	<b>Subtotal</b>	<b>\$110.00</b>
	<b>Balance Due</b>	<b>\$110.00</b>

Receipt of Payment in Full

Date

# Receipt

**Laguna Vista Fire Dept.**  
235 Santa Isabel Blvd.  
Laguna Vista, TX

Phone: (956) 426-9089



Description	Price	Amount
SPI Kite Fest ~ Labor to setup flying field Thurs. Feb. 3, 2022	\$200.00	\$200..00
	Subtotal	\$200.00
	Balance Due	\$200.00

  
\_\_\_\_\_  
Receipt of Payment in Full

2-2-2022  
Date

10/26/21, 9:39 AM

Your car reservation - Cars - American Airlines

American Airlines 

## Your car reservation

Booking number : 48039806US3

Need to change your reservation? Book a new car »

Book a new car before canceling your old reservation in case availability has changed.

Pick it up

Drop it off

Wednesday, February 2, 2022  
@ 4:00 PMSunday, February 6, 2022 @  
10:30 AMHarlingen Valley International  
(HRL)

Budget

Location details  
3210 EAST GRIMES STREET  
HARLINGEN, TX 78550

Phone: 1 - 9565074003

Harlingen Valley International  
(HRL)

Budget

Location details  
3210 EAST GRIMES STREET  
HARLINGEN, TX 78550

Phone: 1-9565074003

## Driver information

Driver's name: **AMY DORAN**  
 Phone number: 1- 5414801579  
 Email address: NITEFLOWER1@GMAIL.COM  
 Arriving flight #: 3984  
 Airline: AA  
 AAdvantage: 84J9RB2

Have a question? We can help.

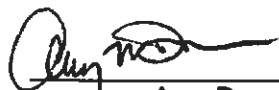
It's possible your question has already been answered in the FAQ. If not, please contact us directly for assistance.

Avis/Budget/Payless: 1-800-245-8569  
 American Flight 1-800-433-7300  
 Reservations: Hours of Operation:  
 24 hours a day; 7 days a week

Car \$ 370.97  
 Per Diem/Gas 100.03

Total **\$ 471.00**

Received by



Amy Doran

2.2.22

## Booking summary

## Car rental

4 days @ \$267.80 USD  
 \$66.95 USD/day  
 Estimated taxes and fees \$103.17 USD  
 Mileage included Unlimited mileage  
 Additional mileage charge --  
 Total due at rental counter **\$370.97 USD**

## Your selected car

## Premium

GROUP G - CHEVROLET IMPALA OR  
SIMILAR

Passengers: - Luggage: - Budget

## Add-ons

We noticed you did not choose any add-on items, such as a car seat or navigation system. You can still request these items at the rental counter or by calling the rental car company directly.



Fwd: Expedia car rental confirmation - Wed, Feb 2 - (Itinerary # 72242275880256)

Spencer Watson <wattyrev@gmail.com>

Wed 2/2/2022 11:28 PM

To: bskites@hotmail.com <bskites@hotmail.com>

----- Forwarded message -----

From: Expedia.com <Expedia@expediamail.com>

Date: Wed, Feb 2, 2022, 1:52 PM

Subject: Expedia car rental confirmation - Wed, Feb 2 - (Itinerary # 72242275880256)

To: <wattyrev@gmail.com>

Car \$763.88  
Gas/Per Diem 150.12

Total \$914.00

  
Spence Watson

2-2-22



Thank you Spencer, your car reservation is confirmed

Pick-up

Wed, Feb 2 at 2:00pm

Reserved for Spencer Watson

Hertz

17314 Palmetto Pines, Houston, Texas, USA

Hours of operation: 6:00am - 11:00pm

Drop-off

Sun, Feb 6 at 1:00pm

Hertz

3030 Airport Drive, Harlingen, Texas, USA

Hours of operation: 9:00am - 5:00pm

**Hertz**

[VIEW FULL RESERVATION](#)

[DOWNLOAD TO YOUR PHONE](#)

### Car details

Your Ford Focus, Nissan Versa rental will fit 5 people.

- ✓ Ford Focus, Nissan Versa or similar
- ✓ Compact
- ✓ Automatic transmission
- ✓ Unlimited mileage

More information available about this rental's [fuel policy](#).

[MANAGE BOOKING](#)



Travel confidently with the Expedia app

Manage your plans and make trip updates on the fly - wherever the journey takes you. Explore the app

### Pricing Summary

Due at car rental counter	\$763.88
Base price	\$571.96
Taxes & fees	\$191.92

Total

**\$763.88**

Unless otherwise specified, rates are quoted in US dollars.

Rental fees are due at pick-up.

The total price includes all mandatory taxes and fees.


[Login/Sign-Up](#) | [Customer Support](#)
[Reservations](#) [Specials](#) [Cars](#) [Locations](#) [Express Rewards](#) [Business](#) [Travel Center](#)

Car \$777.72  
Gas/Per Diem 150.28

**Welcome back, Paul Debakker.**

Your Confirmation Number: K0260845199

Total \$928.00

**Wed, Feb 02**

Dallas / Ft Worth International Airport  
6:30 PM

**Sun, Feb 06**

Harlingen - Valley International Airport  
11:30 AM

[Add Reservation to Your Calendar](#)

[Print this page for your records](#)

Paul deBakker

[MODIFY This Reservation](#)

[CANCEL This Reservation](#)

2-2-22

If you have prepaid for your rental, don't forget to bring the same debit or credit card you used to PrePay when you pickup your car.

## Your Itinerary

**PICKUP**  
DALLAS / FT WORTH INTERNATIONAL AIRPORT  
On-Airport  
Shuttle to Counter and Car  
2424 EAST 38TH  
RENTAL CAR CENTER  
DALLAS, TX 75261  
866-434-2226  
Wednesday, February 02, 2022 @ 6:30 PM  
[\\*Important Location Info](#)  
Location Type: Corporate

Mon	6:00 AM	10:00 PM
Tue	6:00 AM	10:00 PM
Wed	6:00 AM	10:00 PM
Thu	6:00 AM	10:00 PM
Fri	6:00 AM	10:00 PM
Sat	6:00 AM	10:00 PM
Sun	6:00 AM	10:00 PM

Standard hours of operation. Holiday hours may vary.

[Get driving directions](#)

**RETURN**  
HARLINGEN - VALLEY INTERNATIONAL AIRPORT  
In-Terminal  
AIRPORT TERMINAL BUILDING  
HARLINGEN, TX 78550  
866-434-2226  
Sunday, February 06, 2022 @ 11:30 AM  
[\\*Important Location Info](#)  
Location Type: Corporate

## Estimated Charges

Your Car  
Mid-size Toyota Corolla  
(or similar)



Rental Time:  
4 Days at \$44.57 per day. Unlimited mileage.  
Rate Code: RCUD4  
Total Base Rate: \$178.28 USD  
Unlimited Miles

**Fees and Surcharges**

Ap Conc Fee Recov (11.11%)	\$64.25
Cust Facility Chg (\$4.00 Per Day)	\$16.00
Cust Transact Chg (\$2.50 Per Day)	\$10.00
One Way (\$399.99)	\$399.99
Veh Lic Fee (\$1.94 Per Day)	\$7.76

**Taxes**

City Mtr Tax (5%)	\$33.81
State Mtr Tax (10%)	\$67.63
<b>Estimated Fees and Taxes</b>	<b>\$599.44</b>

**Approx. Total** **\$777.72**

## Helpful Travel Info



## Reservation Status

### ABOUT THIS RESERVATION

[View](#) [Modify](#) [Cancel](#)  
[Printer Friendly Version](#)  
[Add to Calendar](#)  
[Email To A Friend](#)

### ABOUT THIS LOCATION

[Driving Directions](#)

### WHAT'S NEXT

[Dollar.com Home](#)

### Debit Card Information

### Important Local Policy Information

# Receipt / Car

**Jim Cosca**  
Fort Washington, Maryland



Description	Price	Amount
Car Rental		\$ 1,199.00
Gas/Pier Diem		150.00
Subtotal		\$ 1,349.00
Total		\$ 1,349.00

  
Receipt of Payment in Full

  
Date

2/4/22, 8:06 AM

Mail - Bill - Susie Doan - Outlook

5:22

◀ Messenger

LTE

James Cosca

HERTZ RENT-A-CAR

Amount	\$1,199.00
--------	------------

Transaction Date	02/02/2022
------------------	------------

Transaction Type	Payment
------------------	---------

Card Type	Mastercard
-----------	------------

**Note: Flight from Houston IAH to Harlingen HRL (United Airlines) on Wed. cancelled due to weather. Car PU @ IAH (driving to SPI for Indoor Kite Performances) and dropping car in HRL for return flight on Sunday. Rental plus drop fee.**

# Receipt

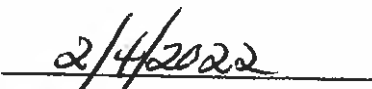
**Jim Cosca**  
 13106 Parkridge Circle  
 Fort Washington, MD  
 kitepedlr@msn.com

Phone: (301) 717-0443



Description	Price	Amount
<b>Announcing</b> Indoor ~ Thurs. Feb. 3rd ~ Outdoor ~ Fri. & Sat. ~ Feb. 4th & 5th, 2022	<b>\$250.00</b>	<b>\$250.00</b>
	<b>Subtotal</b>	<b>\$250.00</b>
	<b>Balance Due</b>	<b>\$250.00</b>

  
 Receipt of Payment in Full

  
 Date

**STRIPES # 2193**  
**5000 PADRE BLVD**  
 S.PADRE ISLAND, TX.  
 (956) 772-9003  
 \*\*\*\*\*  
 Stripe2193

South Padre Is TX

Description	Qty	Amount
T HOT 20OZ	12	19.08
T HOT 24OZ	2	3.58
T TACO BAC EGG	13	20.67
T TACO BKfst SPECIAL	2	3.50
3.98 Dsc -0.48		
Subtotal		46.83
Tax		3.86
<b>TOTAL</b>		<b>50.69</b>
CREDIT \$		50.69

SALE Receipt

USD\$50.69

Acct/Card #: \*\*\*\*\*1517

Entry: Chip Read

AppName: CAPITAL ONE VISA

MODE: Issuer

AuthNet: VISA

AID:A0000000031010

Auth #: 021696

Resp Code: 000

Stan: 13315141063

Invoice #: 149527

Shift #: 1

Store # \*\*\*\*\*

2-4-22  
 V73  
 74600  
 Uja  
 20100

MERCHANT COPY

Kite Hot - Breakfast  
 SIGNATURE Setup Crew  
 I agree to pay the amount stated  
 on this receipt.

**THANKS COME AGAIN**

Diesel Fuel Contains  
 Up To 20% Biodiesel Or  
 Renewable State Diesel  
 Tax \$ 0.19 Per Gallon  
 ST# 2193 TILL XXXX DR# 1 TRAN# 1015667  
 CSH: 2 2/4/22 6:43:34 AM

**STRIPES # 2193**  
**5000 PADRE BLVD**  
 S.PADRE ISLAND, TX.  
 (956) 772-9003  
 \*\*\*\*\*  
 Stripe2193

South Padre Is TX

Description	Qty	Amount
T TACO BAC EGG	9	14.31
T TACO HAM EGG	6	9.54
T HOT 16OZ	12	16.68
T HOT 24OZ	2	3.58
T ADD ON FLOUR TORTIL	1	0.50
Subtotal		44.61
Tax		3.88
<b>TOTAL</b>		<b>48.29</b>
CREDIT \$		48.29

SALE Receipt

USD\$48.29

Acct/Card #: \*\*\*\*\*1517

Entry: Chip Read

AppName: CAPITAL ONE VISA

MODE: Issuer

AuthNet: VISA

AID:A0000000031010

Auth #: 083386

Resp Code: 000

Stan: 13325142996

Invoice #: 150718

Shift #: 1

Store # \*\*\*\*\*

2-5-22  
 V73  
 74600  
 Uja  
 20100

MERCHANT COPY

Kite Hot Breakfast  
 SIGNATURE Setup Crew  
 I agree to pay the amount stated  
 on this receipt.

**THANKS COME AGAIN**

Diesel Fuel Contains  
 Up To 20% Biodiesel Or  
 Renewable State Diesel  
 Tax \$ 0.19 Per Gallon  
 ST# 2193 TILL XXXX DR# 1 TRAN# 1015968  
 CSH: 2 2/5/22 6:55:36 AM

Give us feedback @ survey.walmart.com  
Thank you! ID #:7RD0446QH9



956-943-1387 Mgr: ARMANDO  
1401 STATE HIGHWAY 100  
PORT ISABEL TX 78578

ST# 00413 OP# 001207 TEN 06 TR# 02774  
TOSTITOS 002840006408 F 3.43 N  
MUSTARD 004150000052 F 2.47 0  
KF TARTAR 12 002100032604 F 1.98 N  
BU HOT ITLM 007874235759 F 3.57 0  
COOKIE DOUGH 005000030926 F 2.50 0  
COOKIE DOUGH 005000030926 F 2.50 0  
VEL 2LD HP 002100061161 F 7.48 0  
UNTYFAIR MAP 004200035501 2.16 X  
ROTEL MILD 006414428263 F 0.98 0

SUBTOTAL 27.07  
TAX 1 0.250 \$ 0.18  
TOTAL 27.25  
VISA TEND 27.25

CAPITAL ONE VISA \*\* \*\*\*\* 1517 I 2  
APPROVAL # 091056  
REF # 1042000314  
TRANS ID - 382033543960916  
VALIDATION - R7XP  
PAYMENT SERVICE - E  
AID A00000000031010  
TC EFOBAC3EA92F4623  
TERMINAL # 805084610  
\*NO SIGNATURE REQUIRED

02/02/22 09:06:39  
CHANGE DUE 0.00  
# ITEMS SOLD 9

TC# 4500 0161 9896 0278 0914



Give them the gift  
of membership  
Scan to gift today.

02/02/22 09:06:39  
\*\*\*CUSTOMER COPY\*\*\*

Give us feedback @ survey.walmart.com  
Thank you! ID #:7RDLVC4GV76



WM Supercenter  
956-943-1387 Mgr. ARMANDO  
1401 STATE HIGHWAY 100  
PORT ISABEL TX 78578

ST# 00413 OP# 009047 TE# 47 TR# 06367  
CASHW N/S 078742362700 F 5.38 N  
NO PC MULTIG 072250020750 F 2.76 0  
NO PCRFI WHI 072250020740 F 2.76 0  
MT PLTR 205832000000 F 38.00  
1.00 lb. @ 1 lb. /38.00

SUBTOTAL 48.90  
TOTAL 48.90  
VISA TEND 48.90  
CHANGE DUE 0.00

CAPITAL ONE VISA- 6657 I 2 APPR#09933G  
48.90 TOTAL PURCHASE  
REF # 203700356505  
AID A00000000031010  
TC 8564AE0EE77DAF50  
TERMINAL # 21657186  
\*No Signature Required  
02/06/22 16:13:30

# ITEMS SOLD 4  
TC# 6694 3855 0895 3012 6049



Introducing Walmart+  
Join today at walmart.com/plus

Low prices You Can Trust. Every Day.  
02/06/22 16:13:35

## Kite Fest ~ Flyers Farewell



Sun. Feb. 6, 2022

5:00 p.m.

2812 Padre Blvd. Ste. C

~ Drinks ~  
&  
~ Fish & Food ~

Bill, Susie & John Doan ~ John Bible  
John Barresi ~ Meshelle Sharples ~ Sari Becker  
Jim & Carrie Doman ~ Eli & Sara Russell  
Brett & Katy Marchel ~ Ron & Karen Henderson  
Chris & Pam Brown ~ Rick & Paula Villareal  
Greg Bowers-Vest ~ Jane & Larry Sherlund





25

02-08-22

**Scott Weider**  
**United States**Folio No. : **190906**  
A/R Number :  
Group Code :  
Company :  
Membership No. :  
Invoice No. :Room No. : **427**  
Arrival : **02-02-22**  
Departure : **02-04-22**  
Conf. No. : **23468849**  
Rate Code : **IDAS1**  
Page No. : **1 of 1**

Date	Description	Charges	Credits
12-02-22	*Room Charge	69.00	
12-02-22	State Tax - Room	4.14	
12-02-22	City Tax - Room	5.87	
12-02-22	Venue Tax	1.73	
12-03-22	*Room Charge	69.00	
12-03-22	State Tax - Room	4.14	
12-03-22	City Tax - Room	5.87	
12-03-22	Venue Tax	1.73	
2-04-22	MasterCard XXXXXXXXXXXXXXX3204		161.48
<b>Total</b>		<b>161.48</b>	<b>161.48</b>
<b>Balance</b>		<b>0.00</b>	

**Guest Signature:** \_\_\_\_\_

I have received the goods and / or services in the amount shown hereon. I agree that my liability for this bill is not waived and agree to be held personally liable in the event that the indicated person, company, or associate fails to pay for any part or the full amount of these charges. If credit card charge, I further agree to perform the obligations set forth in the cardholder's agreement with the issuer.

2-4-22  
V185  
74600  
Univ  
20100



South Padre Island Kitefest  
2812 Padre Blvd  
South Padre Island TX 78597  
United States

Room No. : 9001  
Arrival : 01-29-22  
Departure : 02-07-22  
Page No. : 1 of 1  
Folio No. : 2012338  
Conf. No. : 2188420  
Cashier No. : 7

**INFORMATION INVOICE**

Membership No. :  
A/R Number :  
Group Code : 2202BSKITE  
Company Name : B & S Kites

02-05-22

Date	Text		Charges	Credits
02-05-22	Banquet	Room# 9001 : CHECK# 0040462	1,811.16	
02-05-22	Gratuity	Room# 9001 : CHECK# 0040462	380.34	
02-05-22	Sales Tax 8.25%	Room# 9001 : CHECK# 0040462	149.42	
02-05-22	Check	Check# 013827 First Community Bank		2,340.92
<b>Total</b>			<b>2,340.92</b>	<b>2,340.92</b>
<b>Balance</b>				<b>0.00</b>

*Kite Fest Banquet*

Thank You For Staying With Us

*Paid 2/5/22  
CK # 13827*

*2-5-22  
V 256  
74600*

Thank you for using  
our Car Wash!  
Please come again.

Account: XXXXXXXXXXXX1122  
Card: Visa  
Reference # : 077626  
Date : 02/06/2022  
Time : 06:17PM  
Wash : Ultimate  
Price : \$12.00  
Charged Amt : \$12.00

2-6-22  
V73  
74600  
2100  
20100

Wash Truck  
"Sand from flato"



25

02-08-22

**Chris Shultz**  
**United States**Folio No. : **190943**  
A/R Number :  
Group Code : **CMS**  
Company :  
Membership No. :  
Invoice No. :Room No. : **305**  
Arrival : **02-03-22**  
Departure : **02-06-22**  
Conf. No. : **48860352**  
Rate Code :  
Page No. : **1 of 1**

Date	Description	Charges	Credits
2-03-22	*Room Charge	59.00	
2-03-22	State Tax - Room	3.54	
2-03-22	City Tax - Room	5.02	
2-03-22	Venue Tax	1.48	
2-04-22	*Room Charge	59.00	
2-04-22	State Tax - Room	3.54	
2-04-22	City Tax - Room	5.02	
2-04-22	Venue Tax	1.48	
2-05-22	*Room Charge	59.00	
2-05-22	State Tax - Room	3.54	
2-05-22	City Tax - Room	5.02	
2-05-22	Venue Tax	1.48	
2-06-22	Visa XXXXXXXXXXXXXXX1517		207.12
<b>Total</b>		<b>207.12</b>	<b>207.12</b>
<b>Balance</b>		<b>0.00</b>	

**Guest Signature:**

I have received the goods and / or services in the amount shown hereon. I agree that my liability for this bill is not waived and agree to be held personally liable in the event that the indicated person, company, or associate fails to pay for any part or the full amount of these charges. If I credit card charge, I further agree to perform the obligations set forth in the cardholder's agreement with the issuer.

2-6-22  
V185  
746.00  
Waa  
20100

Holiday Inn Express Hotel & Suites  
6502 Padre Boulevard  
South Padre Island, TX 78597  
Telephone: (956) 761-8844 Fax: (956) 761-8845

# PEARL

SOUTH PADRE

Cox, Jim

Confirmation Number: 69373470-1

Room Number: 510

Room Type: DK

No. of Guests: 1

TAX ID	ARRIVAL	DEPARTURE	RATE PLAN	ACCOUNT
	02/03/2022	02/06/2022	BSK	119614
DATE	CODE	DESCRIPTION	COMMENT	AMOUNT (USD)
02/03/2022	RMCHG	Room Charge		99.00
02/03/2022	BNT	Beach Nourishment Tax		0.50
02/03/2022	COT	City Occupancy Tax		8.42
02/03/2022	VENTX	Venue Tax		1.98
02/03/2022	SOT	State Occupancy Tax		5.94
02/03/2022	RFEE	Resort Fee		20.00
02/04/2022	RMCHG	Room Charge		99.00
02/04/2022	BNT	Beach Nourishment Tax		0.50
02/04/2022	COT	City Occupancy Tax		8.42
02/04/2022	VENTX	Venue Tax		1.98
02/04/2022	SOT	State Occupancy Tax		5.94
02/04/2022	RFEE	Resort Fee		20.00
02/05/2022	RMCHG	Room Charge		99.00
02/05/2022	BNT	Beach Nourishment Tax		0.50
02/05/2022	COT	City Occupancy Tax		8.42
02/05/2022	VENTX	Venue Tax		1.98
02/05/2022	SOT	State Occupancy Tax		5.94
02/05/2022	RFEE	Resort Fee		20.00
02/06/2022	CV	Classic Visa *****1517		(407.52)
				(USD)
Sub-Total:				357.00
Total Tax:				50.52
Total Payments:				(407.52)
Total Due:				0.00

TERMS: TERMS: DUE AND PAYABLE UPON PRESENTATION. I AGREE THAT MY LIABILITY FOR THIS BILL IS NOT WAIVED AND AGREE TO BE HELD PERSONALLY LIABLE IN THE EVENT THAT THE INDICATED PERSON, COMPANY OR ASSOCIATION FAILS TO PAY FOR ANY PART OR THE FULL AMOUNT OF THESE CHARGES.

SIGNATURE: \_\_\_\_\_

DATE: \_\_\_\_\_

2-6-22  
V300  
74600  
Visa  
20100

**Receipt for Ancillary Purchase with United**

United Airlines, Inc. &lt;Receipts@united.com&gt;

Mon 2/7/2022 1:22 AM

To: BSKITES@HOTMAIL.COM &lt;BSKITES@HOTMAIL.COM&gt;



Sun, Feb 06, 2022

**Thank you for choosing United.**

A receipt of your purchase is shown below. Please retain this email receipt for your records.

**Note:** There are travel restrictions in place due to the coronavirus. Check our [Important notices page](#) for the latest updates

Flight 1 of 2 UA6079

Mon, Feb 07, 2022  
Houston, TX, US (IAH)Mon, Feb 07, 2022  
Detroit, MI, US (DTW)

Flight Operated by Mesa Airlines dba United Express.

Flight 2 of 2 UA4320

Mon, Feb 07, 2022  
Harlingen, TX, US (HRL)Mon, Feb 07, 2022  
Houston, TX, US (IAH)

Flight Operated by Commutair dba United Express.

**Traveler Details**MARCHEL/KATHRYNLYNN

First Checked Bag (0169969994262)

eTicket number: **0162392549802**  
**HRL-DTW****Purchase Summary**

Method of payment:

Date of purchase:

**Visa ending in 8189**  
**Sun, Feb 06, 2022**

First Checked Bag (Reference Number: 0169969994262):

**35.00 USD****Total:**Katy Marchel  
Return Bag Fee  
\$35.00**35.00 USD**

**Receipt for Ancillary Purchase with United**

United Airlines, Inc. &lt;Receipts@united.com&gt;

Mon 2/7/2022 1:22 AM

To: BSKITES@HOTMAIL.COM &lt;BSKITES@HOTMAIL.COM&gt;



Sun, Feb 06, 2022

**Thank you for choosing United.**

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**Note:** There are travel restrictions in place due to the coronavirus. Check our [Important notices page](#) for the latest updates

Flight 1 of 2 UA6079

Mon, Feb 07, 2022  
Houston, TX, US (IAH)Mon, Feb 07, 2022  
Detroit, MI, US (DTW)

Flight Operated by Mesa Airlines dba United Express.

Flight 2 of 2 UA4320

Mon, Feb 07, 2022  
Harlingen, TX, US (HRL)Mon, Feb 07, 2022  
Houston, TX, US (IAH)

Flight Operated by Commutair dba United Express.

**Traveler Details**MARCHEL/BRETTMICHAEL  
First Checked Bag (0169969994212)eTicket number: 0162392549651  
HRL-DTW**Purchase Summary**Method of payment:  
Date of purchase:Visa ending in 9188  
Sun, Feb 06, 2022

First Checked Bag (Reference Number: 0169969994212):

35.00 USD

**Total:**Brett Marchel  
Return Bag Fee  
\$35.0035.00 USD

**Receipt for Ancillary Purchase with United**

United Airlines, Inc. &lt;Receipts@united.com&gt;

Sun 2/6/2022 5:38 PM

To: BSKITES@HOTMAIL.COM &lt;BSKITES@HOTMAIL.COM&gt;



Sun, Feb 06, 2022

**Thank you for choosing United.**

A receipt of your purchase is shown below. Please retain this email receipt for your records.

**Note:** There are travel restrictions in place due to the coronavirus. Check our [Important notices page](#) for the latest updates

Flight 1 of 1 UA2621

Mon, Feb 07, 2022  
Houston, TX, US (IAH)Mon, Feb 07, 2022  
San Francisco, CA, US (SFO)**Traveler Details**RUSSELL/SARAD  
Economy Plus Seat (0169969902932)eTicket number: **0162392538796**  
**IAH-SFO**RUSSELL/ELIJOHN  
Economy Plus Seat (0169969902931)eTicket number: **0162392538795**  
**IAH-SFO****Purchase Summary**Method of payment:  
Date of purchase:**Visa ending in 5604**  
**Sun, Feb 06, 2022**Economy Plus Seat (Reference Number: 0169969902932):**56.00 USD****Total:****56.00 USD****Additional Purchase Summary**Method of payment:  
Date of purchase:**Visa ending in 5604**  
**Sun, Feb 06, 2022**Economy Plus Seat (Reference Number: 0169969902931):**54.00 USD****Total:****Eli & Sara Russell**  
**Return Bag Fees**  
**Total \$110.00****54.00 USD**

**Receipt for Ancillary Purchase with United**

United Airlines, Inc. &lt;Receipts@united.com&gt;

Sun 2/6/2022 11:18 PM

To: BSKITES@HOTMAIL.COM &lt;BSKITES@HOTMAIL.COM&gt;



Sun, Feb 06, 2022

**Thank you for choosing United.**

A receipt of your purchase is shown below. Please retain this email receipt for your records.

**Note:** There are travel restrictions in place due to the coronavirus. Check our [Important notices page](#) for the latest updates

Flight 1 of 3 UA2621

Mon, Feb 07, 2022  
Houston, TX, US (IAH)Mon, Feb 07, 2022  
San Francisco, CA, US (SFO)

Flight 2 of 3 UA4320

Mon, Feb 07, 2022  
Harlingen, TX, US (HRL)Mon, Feb 07, 2022  
Houston, TX, US (IAH)

Flight Operated by Commutair dba United Express.

Flight 3 of 3 UA2128

Mon, Feb 07, 2022  
San Francisco, CA, US (SFO)Tue, Feb 08, 2022  
Portland, OR, US (PDX)**Traveler Details****BARRESI/JOHNSTANTON**  
Second Checked Bag (0169969972259)eTicket number: **0162392538800**  
**HRL-PDX****Purchase Summary**Method of payment:  
Date of purchase:**Visa ending in 6869**  
**Sun, Feb 06, 2022**

Second Checked Bag (Reference Number: 0169969972259):

**45.00 USD****Total:**John Barresi  
Return Bag Fee  
\$45.00**45.00 USD**



<b>U-HAUL EQUIPMENT CONTRACT</b>	<b>In-Town Return (IN)</b>
----------------------------------	----------------------------

Contract No.: 26099097  
Monday 2/7/2022 10:18 AM

White Lumber & Supply  
(037352)

927 S Garcia St  
PORT ISABEL, TX. 78578

(956)772-3467

Customer Name:  
Bill Doan  
2812 Padre Boulevard Ste B  
South Padre Island, TX 78597

Cust Ph - Email:  
9567611248  
9564331699  
bskutes@hotmail.com

Rental Date/Time: 2/1/2022 11:53 AM

Return Date/Time: 2/7/2022 10:18 AM

Chargeable Rental Periods: 6

If you return after store hours please verify your equipment return on your mobile device by going to [uhaul.com/share](http://uhaul.com/share). Or you can choose to have a U-Haul Representative verify it for you the next business day. There is a \$20.00 convenience fee for this option.

Equipment	MI Out	MI In	MI Rate	MI Charge	Coverage	Missing or Damage Charge:	Rental Rate	Rental Charge	Actual Charges
RV - 6' x 12' Van Trailer RV 1993B Plate: QZT343 State: CO					\$0.00	\$0.00	\$29.95	\$179.70	\$179.70

SubTotal: \$179.70  
Rental Tax: \$17.97  
Rental Charges: \$197.67  
Previous Paid: \$0.00

Card Type: CREDIT  
Account: XXXXXXXXXXXXXXXX1517 (K)  
Type: CHARGEPR  
Ref No: 203214018559

Approved:  
09811G

Credit Card Payment: \$197.67

Entry Method: MOPO Merchant ID: 4445022647115 Term ID:

Net Paid Today: **\$197.67**

I confirm that during the term of my rental there was not an accident involving the rented U-Haul equipment and no incidence where this equipment struck or otherwise caused damage to any person or property either while on a public road or private property. There was no injury or damage sustained by me or any other drivers or passengers of this equipment.

X

Customer Signature - (Bill Doan)

TEMP AGENT

U-Haul Signature - (TEMP AGENT)

For hotel discounts, please visit [www.uhaul.com/discounts](http://www.uhaul.com/discounts)

**How are we doing? Please go to [uhaul.com/review](http://uhaul.com/review) and let us know if you received the level of quality and service you expect from this U-Haul location.**

WebBest

*Kite Fest  
Store & haul  
Juts, Tables  
generators etc*

*2.7.22  
V300  
74600  
Uha  
20100*

# NEW HORIZON PUBLISHERS, INC.

119

SAN BENITO NEWS  
Published Friday  
P.O. Box 1791  
2480 W. Highway 77 Ste. 7  
San Benito, Texas 78586  
(956) 399-2436  
[advertising@sbnews.com](mailto:advertising@sbnews.com)

**PORT ISABEL-  
SOUTH PADRE PRESS**

Published Thursday  
P.O. Box 308  
406 South Garcia Street  
Port Isabel, Texas 78578  
(956) 943-5545  
[sales@portisabelsouthpadre.com](mailto:sales@portisabelsouthpadre.com)

**SOUTH PADRE PARADE**  
"The magazine for the Island"  
Published Monthly  
P.O. Box 308  
406 South Garcia Street  
Port Isabel, Texas 78578  
(956) 943-5545  
[sales@portisabelsouthpadre.com](mailto:sales@portisabelsouthpadre.com)

Professional Web  
Offset Press Service

## Invoice B and S Kites

January 2022 Kite Fest 1/4 Page \$250.00

February 2022 Kite Fest 1/4 Page \$250.00

**Total Due \$500.00**

2-1-22  
V89  
74600

*Paid 2/8/22  
CK # 13829*

# Receipt

**Porky's Plt**  
5301 Padre Blvd.  
South Padre Island, TX

Phone: (956) 772-8143



Description	Amount
SPI Kite Fest Lunch Vouchers For Volunteers and Performers	\$250.00
Subtotal	\$250.00
Balance Due	\$250.00

*Scott Brown*

Receipt of Payment in Full

*2/8/22*

Date

# Receipt

**Susie & John Doan**

2812 Padre Blvd.  
South Padre Island, TX

Phone: (956) 433-1192



Description	Price	Amount
<b>SPI Kite Fest ~ Website Design ~ <a href="http://www.spikitefest.com">www.spikitefest.com</a> Design/Maintenance/Monitoring (June-Feb.)</b>	<b>\$850.00</b>	<b>\$850.00</b>
	<b>Subtotal</b>	<b>\$850.00</b>
	<b>Balance Due</b>	<b>\$850.00</b>

# Receipt

**Susie & John Doan**  
 2812 Padre Blvd.  
 South Padre Island, TX  
 Phone: (956) 433-1192



Description	Price	Amount
<b>Facebook Setup and Monitoring SPI Kite Fest 2022</b>	<b>\$450.00</b>	<b>\$450.00</b>
	<b>Subtotal</b>	<b>\$450.00</b>
	<b>Balance Due</b>	<b>\$450.00</b>

# Receipt

**Susie & John Doan**  
 2812 Padre Blvd.  
 South Padre Island, TX  
 Phone: (956) 433-1192



Description	Price	Amount
<b>Draft &amp; Submit Press Releases</b>	<b>\$400.00</b>	<b>\$400.00</b>
Draft & Submit 40 Press Releases		
Submit Event to 9 Online Calendars		
Submit Press Release to 13 Regional American Kiteflier Assn. Regional Rectors		
Submit Kite Fest Flyer to 12 Kite Clubs across Texas & US		
	<b>Subtotal</b>	<b>\$400.00</b>
	<b>Balance Due</b>	<b>\$400.00</b>

# Receipt

## Friends of Animal Rescue

4908 Padre Blvd.  
South Padre Island, TX

Phone: (956) 772-1171



Description	Price	Amount
<b>Parking Crew</b> Parking for SPI Kite Fest ~ Friday & Saturday ~ Feb. 4th & 5th, 2022	\$1,000.00	\$1,000.00
	<b>Subtotal</b>	<b>\$1,000.00</b>
	<b>Balance Due</b>	<b>\$1,000.00</b>

*Sherry Anderson*  
Receipt of Payment in Full

2-9-22  
Date

*Paid 2/9/22 CK # 13834*

**CLIFTON INTERNATIONAL AUDIO  
BOX 2862 SOUTH PADRE IS. TX  
78597 Limeyspidj@yahoo.com  
956-433-6387 SS# 453-61-3238**

***B and S kites***

***Bill Doan***

***INVOICE 2/5/2022***

***February 2022 Kitefest***

***3 days @400...Sound System,  
music and operator, 3<sup>rd</sup>-4<sup>th</sup>-5<sup>th</sup> Feb.***

***\$1200***

*Paid 2/9/22  
CK # 13833*

*2-5-22  
✓ 262  
74600*



ISLA GRAND BEACH RESORT  
WINDJAMMERS  
500 PADRE BLVD  
SOUTH PADRE ISLAND, TX  
Phone: 956-761-6511

1098 Lorena L

Tbl 24/1 Chk 2462 Gst 6  
Feb11'22 05:51PM

Qty 3 MARGARITA ROCKS	
@ 5.54ea	16.62
Qty 2 *ICE TEA	
@ 3.25ea	6.50
Qty 2 *EB Porky's Pork	
@ 12.95ea	25.90
Chops	
Qty 2 *EB The Offshore	
@ 12.95ea	25.90
Fry	
Qty 2 PADRE DUO	
@ 13.95ea	27.90
Qty 1 *COFFEE	3.25
Qty 2 S.PADRE SPECIAL	
@ 9.95ea	19.90
Qty 1 *GL H. MERLOT	5.54
Qty 1 *GL WH GABBIANO	6.93
18 %	
GRATUITY 18%	24.92
Subtotal	138.44
Service Chrg	24.92
Tax	11.42
07:18PM # TOTAL D	174.78

Food Tax Cdt 9.02  
M.B. TAX 8.40

18% Gratuity  
Included

Tip: \_\_\_\_\_

Total: \_\_\_\_\_

ROOM NUMBER \_\_\_\_\_  
PRINT NAME \_\_\_\_\_

X: \_\_\_\_\_  
SIGNATURE \_\_\_\_\_  
X \_\_\_\_\_

Kite Fest  
Post Event Meeting  
Chris + Pam Brown  
Janet Larry Sherlund  
"Indoor Volunteers"

2-11-22  
V256  
74600

Visa  
20100

## SPI Kite Fest 2022 Press Releases Submitted

1. Kathy Blackwell      Texas Monthly  
kblackwell@texasmonthly.com
2. Editor      AAA Texas Journey Magazine  
journey@aaa-texas.com
3. Deanna Watson      Times Record News – Wichita Falls ~ Features Editor  
[deanna.watson@timesrecordnews.com](mailto:deanna.watson@timesrecordnews.com)
4. Torin Halsey      Times Record News ~ Reporter  
[torin.halsey@timesrecordnews.com](mailto:torin.halsey@timesrecordnews.com)  
1301 Lamar St., Wichita Falls, TX 76301
5. Emily Spicer      San Antonio Express News ~ Features Editor  
ESpicer@express-news.net
6. Jim Kiest      San Antonio Express News ~ Entertainment Editor  
JKiest@express-news.net
7. Adam Young      Lubbock Avalanche Journal ~ Managing Editor  
[ayoung@gannett.com](mailto:ayoung@gannett.com)
8. Jill Nevels-Haun      Lubbock Avalanche Journal ~ Executive Editor  
[jnevels-haun@lubbockonline.com](mailto:jnevels-haun@lubbockonline.com)
9. LeAnda Staebner      Lubbock Avalanche Journal ~ Content Planner  
[lstaebner@gannett.com](mailto:lstaebner@gannett.com)
10. Houston Chronicle      Entertainment & Lifestyle  
[features@chron.com](mailto:features@chron.com)
11. Houston Chronicle      Food & Travel  
[jody.schmal@chron.com](mailto:jody.schmal@chron.com)
12. Steve Coffman      Star Telegram - Editor  
scoffman@star-telegram.com
13. Tom Johanningmeier      Star Telegram – Managing Editor/Projects  
[tjohanningmeier@star-telegram.com](mailto:tjohanningmeier@star-telegram.com)
14. Lynn Hayes      Family Travel – Dallas News  
[lohayes@gmail.com](mailto:lohayes@gmail.com)
15. Dallas News      Entertainment Release  
[guide@dallasnews.com](mailto:guide@dallasnews.com)
16. Erin Booke      Dallas Morning News – Texas Travel Reporter  
[ebooke@dallasnews.com](mailto:ebooke@dallasnews.com)
17. Tom Huang      Dallas Morning News – Editor/Features  
Thuang@dallasnews.com
18. June Naylor      360 West Magazine – Dallas (Texas Travel)  
[june@360westmagazine.com](mailto:june@360westmagazine.com)
19. Andy Alford      Austin Statesman ~ Managing Editor  
[aalford@statesman.com](mailto:aalford@statesman.com)
20. Kelsey Bradshaw      Austin Statesman ~ Arts & Culture Reporter  
kbradshaw@statesmand.com
21. Sharon Chapman      Austin Statesman ~ Features  
schapman@statesman.com
22. Mark Fagan      Austin Chronicle Calendar Events  
[calendar@austinchronicle.com](mailto:calendar@austinchronicle.com)

- |     |                   |   |
|-----|-------------------|---|
| 23. | Bryan Hale        | KGBT Weather<br><a href="mailto:bhale@chestv.com">bhale@chestv.com</a>  |
| 24. | KGBT              | KGBT<br><a href="mailto:producers@kgbt.com">producers@kgbt.com</a>  |
| 25. | Tim Smith         | KRGV Weather<br><a href="mailto:tim@krgv.com">tim@krgv.com</a>  |
| 26. | John Kittleman    | KRGV General Manager<br><a href="mailto:johnk@krgv.com">johnk@krgv.com</a>  |
| 27. | Danielle Banda    | KVEO – Valley Por Vida – ‘Feature’<br><a href="mailto:Dbanda@kveo.com">Dbanda@kveo.com</a>                              |
| 28. | Kristi Collier    | Welcome Home RGV<br><a href="mailto:kristi@welcomehomergv.com">kristi@welcomehomergv.com</a>                            |
| 29. | Lisa Seiser       | Valley Morning Star ~ Editor<br><a href="mailto:lseiser@valleystar.com">lseiser@valleystar.com</a>                      |
| 30. | Rick Kelley       | Valley Morning Star ~ Reporter<br><a href="mailto:rkelley@valleystar.com">rkelley@valleystar.com</a>                    |
| 31. | Ryan Henry        | Brownsville Herald – Editor<br><a href="mailto:rhenry@brownsvilleherald.com">rhenry@brownsvilleherald.com</a>           |
| 32. | Patricia McGrath  | The Parade<br><a href="mailto:sales@portisabelsouthpadre.com">sales@portisabelsouthpadre.com</a>                        |
| 33. | Parade Editor     | The Parade<br><a href="mailto:paradeeditor@portisabelsouthpadre.com">paradeeditor@portisabelsouthpadre.com</a>          |
| 34. | Alexandria Bailey | Port Isabel – South Padre Press<br><a href="mailto:editor@portisabelsouthpadre.com">editor@portisabelsouthpadre.com</a> |
| 35. | Diego Najera      | Coastal Current<br><a href="mailto:diego@coastalcurrent.com">diego@coastalcurrent.com</a>                               |
| 36. | Editor            | Winter Texan Times<br><a href="mailto:carina@wintertexantimes.com">carina@wintertexantimes.com</a>                      |
| 37. | Dan Brunson       | Winter Texan Times ~ Publisher<br><a href="mailto:dan@wintertexantimes.com">dan@wintertexantimes.com</a>                |
| 38. | J. Foley          | The Monitor<br><a href="mailto:jfoley@themonitor.com">jfoley@themonitor.com</a>   |
| 39. | Daniel Prentice   | Kiting Magazine ~ Editor<br><a href="mailto:kitepub@gmail.com">kitepub@gmail.com</a>                                    |
| 40. | Phillip Whitaker  | American Kitefliers Association ~ President<br><a href="mailto:President@aka.kite.org">President@aka.kite.org</a>       |

### Calendars

KRGV.com	Community Calendar
Valley Central.com	Community Calendar
Texas Highways	<a href="mailto:texasevents@txdot.gov">texasevents@txdot.gov</a> (email address)
Welcome Home RGV	<a href="mailto:calendar@welcomehomergv">calendar@welcomehomergv</a> (Laurie ~ Flyer)
Nic O’Neil	AKA Events calendar ~ <a href="http://kite.org/calendar">kite.org/calendar</a>
Lubbock Avalanche Jrnl	<a href="mailto:lifeclerk@lubbockonline.com">lifeclerk@lubbockonline.com</a>
Guide Live – Dallas	<a href="http://guidelive.com/things-to-do">guidelive.com/things-to-do</a>
Port Isabel Press	Calendar of Events
Austin	Austin 360 Events

## American Kiteflier Association ~ Press Releases/Festival Flyers to Region Directors

Region 1 ~	New England	CT NH MA ME RI VT NY
	Gary Engvall	<a href="mailto:RD1@aka.kite.org">RD1@aka.kite.org</a>
Region 2 ~	Northeast	NJ PA NY
	Kurtis Jones	<a href="mailto:RD2@aka.kite.org">RD2@aka.kite.org</a>
Region 3 ~	Mid Atlantic	DC DE MD VA WV
	Mike Klaiber	<a href="mailto:RD3@aka.kite.org">RD3@aka.kite.org</a>
Region 4 ~	Southeast	AL FL GA KY MS PR NC SC TN
	Doug Engh	<a href="mailto:RD4@aka.kite.org">RD4@aka.kite.org</a>
Region 5 ~	Great Lakes	MI OH
	John Graves	<a href="mailto:RD5@aka.kite.org">RD5@aka.kite.org</a>
Region 6 ~	Midwest	IA IL IN MN WI
	Anthony Catalano	<a href="mailto:RD6@aka.kite.org">RD6@aka.kite.org</a>
Region 7 ~	Great Plains	CO KS MO ND NE SD UT WY
	Sherman Myers	<a href="mailto:RD7@aka.kite.org">RD7@aka.kite.org</a>
Region 8 ~	South Central	AR LA NM OK TX
	Phillip Whitaker	<a href="mailto:RD8@aka.kite.org">RD8@aka.kite.org</a>
Region 9 ~	Intermountain	ID MT OR
	Brett Morris	<a href="mailto:RD9@aka.kite.org">RD9@aka.kite.org</a>
Region 10 ~	Northwest	AK WA
	Pamela Knight	<a href="mailto:RD10@aka.kite.org">RD10@aka.kite.org</a>
Region 11 ~	N. California	Northern CA NV
	Darril dela Torre	<a href="mailto:RD11@aka.kite.org">RD11@aka.kite.org</a>
Region 12 ~	Southwest	Southern CA AZ HI
	Glen Rothstein	<a href="mailto:RD12@aka.kite.org">RD12@aka.kite.org</a>
Region 13 ~	International	Rest of World
	Gary Mark, Oakville, Ontario, Canada	<a href="mailto:RD13@aka.kite.org">RD13@aka.kite.org</a>

## Festival Flyers to Kite Clubs

S.H.A.R.K	<a href="#">Houston, TX ~ Facebook</a>
Dallas Kite Club	<a href="#">Dallas, TX ~ Facebook</a>
Coastal Bend Sky Pirates	<a href="#">Rockport, TX ~ Facebook</a>
Surfside Flyers Kite Club	<a href="#">Freeport, TX ~ Facebook</a>
Kansas City Kite Club	<a href="#">Lee's Summit, MO ~ Facebook</a>
Illinois Kite Enthusiasts	<a href="#">Charleston, IL ~ Facebook</a>
Fly Pittsburgh Kite Club	<a href="mailto:conEngels@kitemail.com">conEngels@kitemail.com</a>
Hoosier Kitefliers Society	<a href="#">South Bend, IN ~ mcmannon1@gmail.com</a>
Wings over Washington	<a href="#">Washington, DC ~ Facebook</a>
Wind Weavers	<a href="#">Abilene, TX ~ <a href="mailto:Judyabilene@aol.com">Judyabilene@aol.com</a></a>
Wisconsin Kitefliers Club	<a href="#">Michael Sherman ~ <a href="mailto:info@wisconsinkitersclub.com">info@wisconsinkitersclub.com</a></a>
Kite Flying Fun	<a href="#">Facebook Community Page</a>

Alex Garcia                      Fox 29 ~ Chief Meteorologist San Antonio

## ***South Padre Island Kite Fest***

### ***Back ~ And Ready to Tie One On!***

In need of sunshine and fresh gulf breezes? Then it's time to head to South Padre Island for SPI Kite Fest to watch kitefliers from around the country as they 'tie one on' for a weekend filled with amazing kites and performances.

On Feb. 3<sup>rd</sup>, 4<sup>th</sup>, & 5<sup>th</sup>, 2022 ~ Thursday Night, Friday & Saturday ~ SPI Kite Fest will descend once again on the town of South Padre Island. The festival kicks off Thursday evening with Indoor Kite Performances held at the SPI Convention Centre from 6:30 to 8:30 p.m.

The indoor performance lineup boasts an array of internationally-known kitefliers. John Barresi holds thirty-one national championship titles and was the 2018 Open Individual Unlimited Ballet champion. John will be joined by the 2014 AKA National Indoor Champion, James Fletcher (Baltimore, MD) as well as many talented fliers ~ Spence Watson (SeaTac, WA), Paul de Bakker (Oak Harbor, WA), Amy & Connor Doran (Seattle, WA), Paul Lamasters (Germantown, MD), Jim Cosca (Fort Washington, MD), Eli Russell (Medford, OR) and Brett Marchel (New Boston, MI). These amazing indoor fliers will show off their kiteflying talent as they hit the floor with their choreographed routines to a mix of jazz, swing, classic rock and pop music.

If you have never been to an Indoor Kite Performance ~ you don't know what you are missing! It is the truly the best part of kite fest. Tickets for the Indoor Kite Exhibition are \$12 per person and can be purchased or reserved in advance at B&S Kites (956-761-1248). Tickets are not available at the door.

The festival continues on Friday & Saturday (Feb. 4<sup>th</sup> & 5<sup>th</sup>) when the festival moves outdoors from 10 a.m. to 4 p.m. on the flats just north of the Convention Centre.

Kitefliers bring their magnificent 'show kites' that will be on display throughout the day. Just imagine it ~ a 150 ft. octopus, a 90 ft. gecko, a 32 ft. clownfish or a 24 ft. spinning bol ~ or maybe a sky filled with colorful trilobites. Have you ever seen a trilobite, do you even know what trilobites are?

No kite fest is complete without the individual and team performances. Three teams are scheduled to perform at this year's event ~ John Barresi with his 6-person Team KiteLife as well as Team Misfits from Baltimore, Maryland and Team End of the Line from Austin. Completing the flying roster will be a few 'Winter Texans' who have found they not only have a passion for kite flying but a talent for performing as well. Admission for the outdoor event is FREE.

For more information about kite fest and sponsoring hotels, contact B&S Kites at (956) 761-1248, by email at [bskites@hotmail.com](mailto:bskites@hotmail.com), our website [www.spikitefest.com](http://www.spikitefest.com), or visit SPI Kite Fest 2022 event page on Facebook.

So . . . bring a cooler, bring a lawn chair, and definitely stay for the weekend. You'll be happy you did. You'll not only get amazing photos to share with your friends, you may decide you are never too young or too old to 'tie one on'!

**SPI Kite Fest 2022  
Rio Grande Valley RV Parks  
Emailed & Hand Delivered Flyers  
Park Director/Activities Director**

**Parks from wintertexaninfo.com**

**Alamo, Texas**

1. Alamo Country Club
2. Alamo Palms Mobile Park
3. Alamo Paradise Acres
4. Alamo Rec-Veh Park
5. Alamo Rose RV Resort
6. Bibleville Conference Grounds
7. Casa Del Valle
8. Trophy Gafdens RV Park
9. Winter Ranch RV Resort

**Brownsville, Texas**

10. Breeze Lake Campground
11. Gulf Trailer Park
12. Honeydale MH & RV Park
13. Paul's RV Park
14. River Bend Resort

**Donna, Texas**

15. Big Valley Trailer Park
16. Bit-O-Heaven RV & MH Park
17. Casa Del Sol
18. Palm Shadows RV Park
19. Victoria Palms Resort

**Edinburg, Texas**

20. Citrus Mobile and RV Park
21. Lazy Palms Ranch
22. Orange Grove RV Park

**Harlingen, Texas**

23. Ash Grove RV Park
24. Carefree Valley Resort
25. Cottonwood Country Club
26. Dixieland MH Park
27. Eastgate MH & RV Park
28. Lakewood RV Resort
29. Palm Gardens Resort
30. Paradise Park
31. Park Place Estates
32. Posada Del Sol RV Resort
33. Sunshine RV Resort
34. Tropic Winds Resort

**La Feria, Texas**

35. Kenwood RV & MH Resort
36. VIP-La Feria RV Park

**McAllen, Texas**

- 37. Citrus Valley RV Park
- 38. Homestead Mobile Home & RV
- 39. McAllen Mobile Home Park
- 40. Sunlight Trailer Park

**Mercedes, Texas**

- 41. Llano Grande Lake Park Resort
- 42. Paradise South

**Mission, Texas**

- 43. Americana RV Park
- 44. Bentsen Grove Resort
- 45. Bentsen Palm Village RV Resort
- 46. Bluebonnet RV Park
- 47. Canyon Lake RV Resort
- 48. Chinmney Park RV Resort
- 49. Circle T RV Park
- 50. Citrus Mobile RV
- 51. El Valle Del Sol
- 52. Fiesta Village
- 53. Hidden Valley Ranch
- 54. Mission Gardens Resort
- 55. Mobile Garden Community
- 56. Oleander Acres
- 57. Pleasant Valley Resort
- 58. Seven Oaks Resort
- 59. Sleepy Valley Resort
- 60. Split Rail RV Park
- 61. W&I Resort

**Pharr, Texas**

- 62. Citrus Bay Village
- 63. Paradise Park
- 64. Texas Trails RV Resort
- 65. Tip-O-Texas RV Resort
- 66. Tropic Star RV & MN Resort
- 67. Winter Haven MH Village

**Port Isabel, Texas**

- 68. Park Center

**San Benito, Texas**

- 69. First Colony MH & RV Park
- 70. Fun N Sun Resort
- 71. Palmdale RV Resort
- 72. Treasure Lake HOA MH Park

**Weslaco, Texas**

- 73. Country Sunshine
- 74. Leisure World RV Resort
- 75. Magic Valley RV Park
- 76. Pine to Palm
- 77. Ranchero Village
- 78. Rio Valley Estates



- 79. Snow to Sun RV Park
- 80. Trails End RV Resort
- 81. Four Seasons RV/MH Park
- 82. Lakefront Lodge

Parks ~ Winter Texan Times Directory

- 83. 1015 Park RV
- 84. 4 Seasons RV
- 85. Adobe Wells HO
- 86. Aladdin Villas Subd.
- 87. Alamo Rose RV Resort
- 88. Ash Grove RV Park
- 89. Autumn Acres MH & RV Resort
- 90. Bentsen Palm Village RV Resort
- 91. Bentsen Palms RV Park
- 92. Bibleville Conference Grounds
- 93. Big Valley Trailer Park
- 94. Bit-O-Heaven RV & MH Park
- 95. Bluebonnet RV Park
- 96. Breeze Lake Campground
- 97. Canyon Lake RV Resort
- 98. Carefree Valley Resort
- 99. Casa Del Sol MH/RV Resort
- 100. Circle T RV Park
- 101. Citrus Mobile & RV Park
- 102. Citrus Valley RV Park
- 103. Cottonwood Country Club
- 104. Country Rose RV Park
- 105. Country Sunshine
- 106. Countryside RV & MH Park
- 107. Crooked Tree Campland
- 108. Eastgate MH & RV Park
- 109. El Ranchito RV Park
- 110. El Valle de la Luna
- 111. El Valle Del Sol
- 112. Eldorado Acres RV Park
- 113. Encore's Paradise South
- 114. Fiesta Village
- 115. Fig Tree RV Resort
- 116. Fun N Sun Resort
- 117. Green Gate Grove
- 118. Hummingbird Cove
- 119. Leisure World MH Village
- 120. Lemon Tree RV Inn
- 121. Llano Grande Lake Park Resort
- 122. Long Island Village
- 123. Magnolia RV Park
- 124. McAllen Mobile Park

125. Melody Lane Christian Renewal
126. Mission Bell – Tradewinds
127. Monte Cristo Golf Club
128. Oleander Acres
129. Palm Gardens MH & RV
130. Palm Resaca MH Park
131. Palm Shadows
132. Paradise Park - McAllen
133. Paradise Park - Harlingen
134. Paradise Resort Estates
135. Park Place RV Resort
136. Pharr South Park
137. Pine to Palm Resort
138. Plantation Country Club
139. Posada Del Sol
140. Ranchero Village
141. Rio Valley Estates
142. Seaway Village
143. Seldom Rest Ranch
144. Seven Oaks Resort
145. Siesta Mobile Home Park
146. Siesta Retirement Village
147. Sleepy Valley Resort
148. Snow to Sun RV Park
149. Split Rail RV Park
150. Sunlight Trailer Park
151. Texan Mobile Home Park
152. Texas Trails RV Resort
153. The Homestead
154. Tip-O-Texas
155. Trophy Gardens RV Resort
156. Tropic Star RV Resort
157. Tropical Trail MH Park
158. Twin Palms RV Resort
159. Valley View Estates
160. Victoria Palms Resort
161. VIP – La Feria RV Park
162. VIP – La Feria RV Park West
163. W & I Resort
164. Winter Haven MH Village
165. Winter Ranch RV Resort

#### Hand Delivered Flyers to Activities Directors

1. Alamo Palms RV Park – Alamo
2. Alamo Rec-Veh Park – Alamo
3. Alamo Rose RV Resort – Alamo
4. Bentsen Palm Village RV – Mission
5. Bit-O-Heaven – Donna

6. Canyon Lake – Mission
7. Casa Del Sol ~ Donna
8. Casa Del Valle – Alamo
9. Chimney Park ~ Mission
10. Cottonwood ~ Mission
11. Country Sunshine – Weslaco
12. Eldorado Acres ~ Mission
13. Fiesta Village ~ Mission
14. First Colony ~ San Benito
15. Fun N Sun RV ~ San Benito
16. Green Gate ~ Palmview
17. Kenwood RV Resort – LaFeria
18. Lakeside ~ Harlingen
19. Lakewood RV Resort – Harlingen
20. Lamplighter RV Park ~ Mission
21. Lemon Tree ~ Mission
22. Llano Grande – Mercedes
23. Magic Valley ~ Weslaco
24. Mission Ball RV ~ Mission
25. Orange Grove RV Park – Edinburg
26. Palmdale RV Resort ~ San Benito
27. Paradise Park Resort ~ Harlingen
28. Paradise South Resort – Mercedes
29. Pine to Palm ~ Weslaco
30. Seven Oaks ~ Mission
31. Sleepy Valley ~ Mission
32. Snow to Sun RV Resort – Weslaco
33. Southern Comfort RV ~ Weslaco
34. Sunshine RV Resort ~ Harlingen
35. Texas Trails – Pharr
36. Trophy Gardens – Alamo
37. Tropic Star – Pharr
38. Val's Kountry Corral ~ Mission
39. Victoria Palms – Donna
40. W & I Resort ~ Mission
41. Winter Ranch – Alamo

## Valley Por Vida - SPI Kite Fest 2022



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Posted: Jan 18, 2022 / 04:05 PM CST / Updated: Jan 18, 2022 / 04:05 PM CST



## *Indoor Kite Performances*

Thursday ~ Feb. 3, 2022

6:30 - 8:30 p.m.

South Padre Island Convention Centre

*~ Sit back, relax and enjoy the show ~*





Grand Island, Nebraska, is holding its first kite festival on August 7 at the Veterans Athletic Complex. Roger Kenkel, our former regional director is the event chairman.

If you are sponsoring a kiting event or if you have club flyers, please add them to the AKA Calendar.

Please let me know what's happening in your kiteworld. What are you doing with kites? What kites are you flying? Are you building kites? Send pictures of you and/or your kites.

Be well.



**Region 8: South Central**  
(AR-LA-NM-OK-TX)  
**Billy Mladenka, Freeport, TX**  
**979-824-6122**  
**RD8@aka.kite.org**  
**End of term: 2023**

*Billy Mladenka has resigned as Region 8 Director. This report was filed by Phillip Whitaker of Region 8.*

Here are a few updates and happenings from around our region. During Liberty-Fest in Edmond, OK, it was rainy and there was very little wind. Terry Officer held "A Gathering of Friends" on July 24. Members from Tulsa Windriders, Oklahoma City, Lawton, and Denison, TX, came together for a great day of flying. Gerald and Nancy Meneces brought a few new inflatable kites to test fly. Terry would like to make this a routine gathering.

Speaking of the Tulsa Windriders, they were invited to Webb City, MO, for the Route 66 Cruise-A-Palooza in early July. Bartling gusty winds and spotty rain, the event was still a success. The group was able to put up quite a display of kites throughout the day. This could become another annual event for the club to put on their calendar.

The Surfside Fliers Kite Club, in Texas, has been having fun this summer on the beach around San Luis Pass. From their postings, it looks like there has been some great kite flying. Lonnie Cotton had some

new kites that had first flights just a few weeks ago. He also had some kites with LED lights on them he flew for a night flight. They could be seen from many miles away.

In June, the Kites Take Flight 2021 Festival took place in Freeport, TX, on Follett Island Beach. This event is sponsored by Inspirational Crossroads whose motto is: Inspiring and encouraging people to live with hope and walk by faith. From what I was told, members from Surfside Fliers Kite Club, South Houston Area Kite Fliers, Coastal Bend Flying Circus, and many individuals helped make this event special. The crowd stuck around after dark for the night flight that the group put on as well.

The Broken Arrow, Oklahoma, Rose Festival is back for 2021. "Roses, Chalk, and Kites, O My!" is the event theme. Rose Kites Over Broken Arrow will take place at the Event Park on Sunday, October 3, 10 to 4. This is part of a full weekend of events promoting Broken Arrow's Love for Roses and the Arts. Kites will be given away, and the Tulsa Windriders will be on hand for candy drop and fighter kite demonstrations. There will be food trucks and LaLa's Kite Store on site throughout the day.

Sunday, October 10, is this year's One Sky One World International Kite Fly for Peace. From One Sky's website, this day is planned annually to utilize the multi-cultural symbol of the kite and the ocean of air we all share. Plan to fly your kite for awareness and promotion of world peace.

Plan now to attend the Surfside Beach Christmas Nite Kites that will held at Surfside Beach, Texas, on Saturday, December 11, 2021, starting at 4 p.m. They will be lighting up the night sky with kites of all shapes, sizes, and dazzling light colors.

Mark your calendars now for the SPI Kite Fest 2022. This event is back and will be bigger than ever. Plan now for February 3-5, 2022, on South Padre Island. Ticket reservations are open for the Thursday

DIANE MORRIS



Family beach camp, Lincoln City, Oregon, 2021.

evening Indoor Kite Performances, and are \$12 per person with limited seating. Friday and Saturday will be the Outdoor Festival on the flats north of the Convention Center. This annual event is organized by Bill and Susie Doan and their son John of B & S Kites of South Padre Island, Texas.

*Hope you find good winds and gather with friends and family to fly kites.*



**Region 9: Intermountain**  
(ID-MT-OR)  
**Brett Morris, Medford, OR**  
**541-944-5588**  
**RD9@aka.kite.org**  
**End of term: 2021**

After a long time of not going to the beach to fly kites, I finally got some much needed flying. We spent a month near Oregon beaches, and I got to choose the days and where I wanted to fly. I could avoid the crowded days and fly when I had plenty of room. The weekend of the canceled Summer Kite Festival in Lincoln City, my family, along with the Nguyen family and other friends had our own fun fly on the beach near the D-River. We had a great time socializing together once again. While being on the Oregon coast, we were thankful to avoid most of the extreme triple digit heat wave affecting other Oregon communities.

Even with many cities opening back up after COVID, the kite festivals are slow to get going here in Region 9. Southern



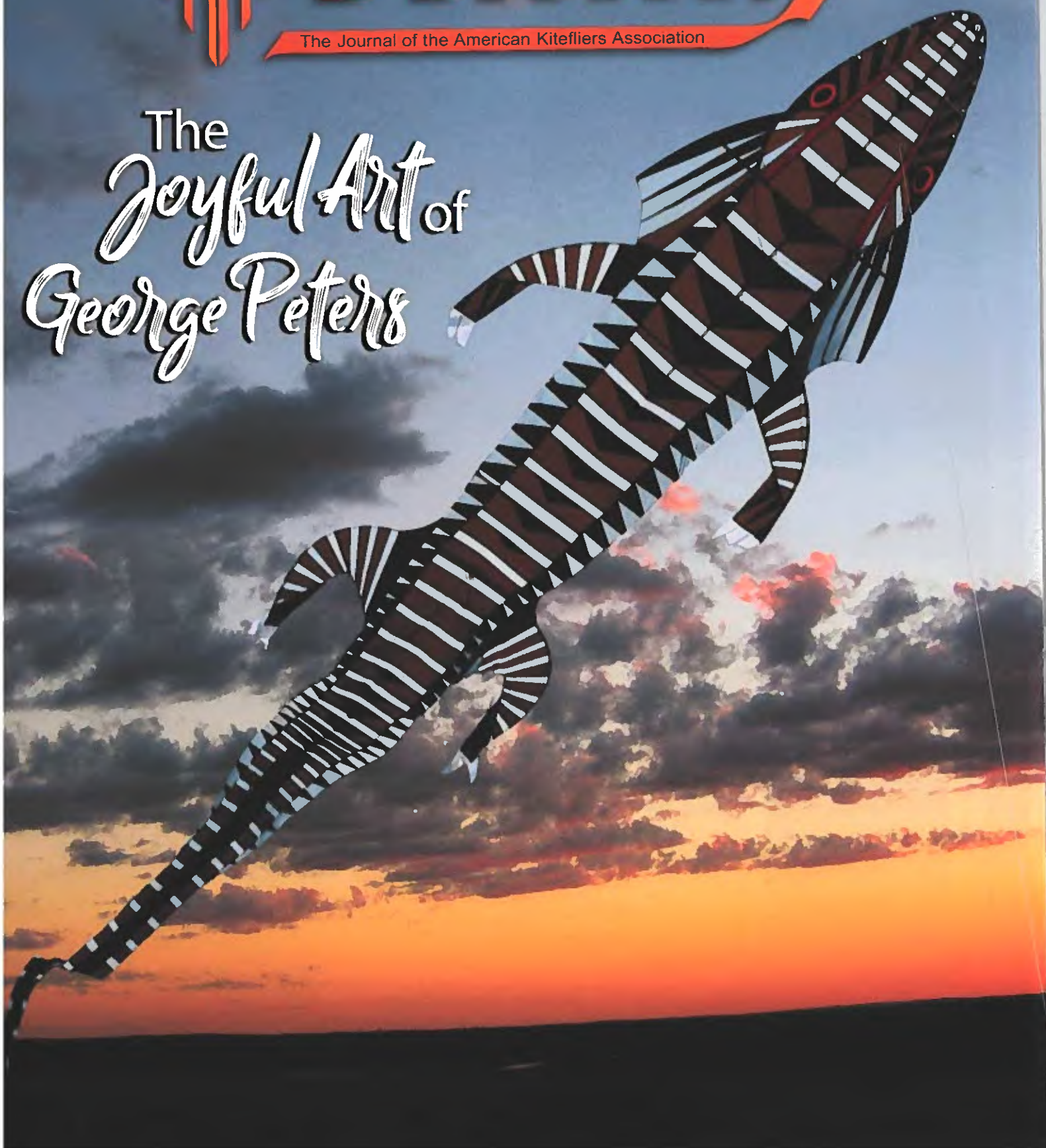
Fall 2021  
Volume 43, Issue 3  
\$8.95



# *Kiting*

The Journal of the American Kitefliers Association

The  
*Joyful Art* of  
George Peters




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**Brett Morris, Medford, OR**  
541-944-5588  
RD9@aka.kite.org  
End of term: 2021

After a long time of not going to the beach to fly kites, I finally got some much needed flying. We spent a month near Oregon beaches, and I got to choose the days and where I wanted to fly. I could avoid the crowded days and fly when I had plenty of room. The weekend of the canceled Summer Kite Festival in Lincoln City, my family, along with the Nguyen family and other friends had our own fun fly on the beach near the D-River. We had a great time socializing together once again. While being on the Oregon coast, we were thankful to avoid most of the extreme triple digit heat wave affecting other Oregon communities.

Even with many cities opening back up after COVID, the kite festivals are slow to get going here in Region 9. Southern





# Indoor Kite Fest coming to SPI

By JULIE KELLER

SPI Kite Fest 2022 will take place Feb. 3-5 and will feature different types of kites and performances.

Performers from across the United States and Canada will be in attendance. There will be 200 single gliders showcased in the festival, which fly at 60-70 feet. Bowties, in solo and pairs, will also be on display, controlled by the 17 invited guest performers for them. The bowties, "Fly as high as the flyer wants them to go," explained Bill Doan, owner -- along with his wife, Susan -- of B&S Kites on South Padre Island.

Susan went on to mention that John Barresi from Portland, Oregon, with 31 National Kite Flying championship titles under his belt awarded by the American Kite Fliers Association (AKA) and his team, Kite Life, will be demonstrating both at the indoor fest, now in its 10th year, and the outdoor program, now in its 19th year.

Also, Connor Doran, who gained fame with his indoor kite flying performances on season five of, "America's Got Talent," making it to the semi-finals, will also be performing. Nic O'Neil, past

AKA president, has said that SPI Indoor Kite Fest is the largest in the country.

Mr. Doan voiced, "It has sold out eight of the last 10 years. There were over 1,200 people at the indoor festival last year." Kites are able to go up at three miles per hour, the speed we walk. No fans are used. Bill went on to explain, "We have people stand by the doors. You cannot go out or in during the performance because the opening and closing of the doors creates a vacuum."

The outdoor festival does not have a maximum attendance. Bill urges all, "to bring a chair and sunscreen and have a good time!" The outdoor festival will have local vendors; those attending may also bring their own refreshments.

B&S Kites is a local South Padre Island business specializing in retail sales and repairs of all sizes and models of kites as well as repairs on kite-boards. Bill referred to himself as, "The Kite Doctor." Bill and Susie Doan moved to the island in 1998 from Ohio and opened their kite shop that same year. B&S Kites has hosted the South Padre Island Kite Fest for 19 years. Bill Doan said, "We do the kite festival as an activity for Winter Texans. In February there are

no kids on the island, maybe a dozen. The Winter Texans are the kids."

Bill also offers kite lessons. He says, "I've had some parks invite me to come over to teach them how to fly. I don't charge to teach people to fly. That's fun! But I don't just go to a park and start. I have to be invited. That way, I know they're interested. Same way with the schools." Mr. Doan has also taught the vision impaired to fly kites. He expressed, "They can't see it, but they can feel it. When they feel that line, a smile comes on their face."

The kite festivals bring in spectators from all around and the event helps all sectors of the island's economy.

The indoor Kite Fest will be held at the South Padre Island Convention Center on February 3, 2022 between 6:30-8:30 p.m. Tickets are \$12 and must be purchased in advance at B&S Kites, 2812 Padre Blvd., SPI. Store hours are Monday-Saturday 9:30 a.m.-5:30 p.m. and Sunday 10 a.m.-5 p.m. The outdoor Kite Fest will be held at the flats, just north of the Convention Center on South Padre Island on Feb. 4-5, 2022, 10 a.m.-4 p.m. Admission is free.

# SPI Kite Fest



## Kite Festival

Friday & Saturday

Feb. 4<sup>th</sup> & 5<sup>th</sup>

10 a.m. - 4 p.m.

~ Outdoor Admission Free ~

North of the Convention Centre

~ South Padre Island ~

### *Indoor Kite Performances*

Thurs. Night - Feb. 3rd, 2022 ~ 6:30 - 8:30 p.m.

South Padre Island Convention Centre

Tickets \$12 per person

*Limited Seating - Advance Tickets Required*

Call for Reservations ~ B&S Kites ~ 956-761-1248

## Tickets on Sale NOW !

Tickets must be picked up at B&S Kites on or before Jan. 22nd



Sponsored by:



Cameron  
County  
Park  
System

### Invited Performers

*Team KiteLife* ~ John Barresi, Brett Marchel  
Jim Doman, Sari Becker, Eli & Sara Russell

*Misfits of WOW* ~ James Fletcher

Jim Cosca, Marc Conklin & Paul LaMasters

Spence Watson ~ Paul de Bakker ~ Scott Weider  
Mario Di Lucca ~ Steve De Rooy ~ Amy & Connor Doran

## B&S Kites

Phone ~ (956) 761-1248

Email ~ [spikitefest@hotmail.com](mailto:spikitefest@hotmail.com)

Website ~ [www.spikitefest.com](http://www.spikitefest.com)

## ***SPI Kite Fest***



**February 3rd, 4th & 5th, 2022**  
**South Padre Island, Texas**

***~ SPI Kite Fest is back for 2022 ~***  
***Make your Hotel & Indoor Reservations soon!***

[Home](#)
[Hotels](#)
[Indoor](#)
[Outdoor](#)
[Banquet](#)
[Invited Flyers 2022](#)
[Festival Information](#)
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*Beautiful South Padre Island, Texas*

SPI KITEFEST 2020 Promo

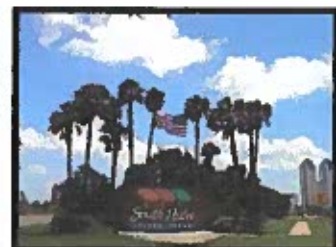


### **Indoor Kite Performances**

Thurs. ~ Feb. 3rd, 2022 ~ 6:30 - 8:30 p.m.  
 South Padre Island Convention Centre  
 Advance tickets required ~ Limited Seating  
 Taking Reservations Now !

### **Outdoor Kite Festival**

Fri. & Sat. - Feb. 4th & 5th, 2022  
 Fri. 10 a.m. - 4 p.m. ~ Sat. 10 a.m. - 3 p.m.  
 On the flats - SPI Convention Centre



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## ***SPI Kite Fest***



**February 3rd, 4th & 5th, 2022  
South Padre Island, Texas**

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### **Hotel Sponsors ~ Ask for SPI Kite Fest Rate !**

For hotel reservations ~ click on links below

**Isla Grand Beach Resort ~ 956-761-6511**

**The Inn at SPI ~ 956-761-5658**

**Courtyard by Marriott ~ 956-433-0590**

**Holiday Inn Express ~ 956-761-8844**

**Ramada ~ 956-761-4744**

**The Pearl ~ 956-761-6551**

**Hilton Garden Inn ~ 956-761-8700**

**La Quinta ~ 956-772-7000**

**La Copa Inn ~ 956-761-6000**

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## ***SPI Kite Fest***



February 3rd, 4th & 5th, 2022  
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James Fletcher

[Share](#)

### ***Indoor Kite Performances***

Thursday ~ February 3rd, 2022 ~ 6:30 p.m. to 8:30 p.m.  
South Padre Island Convention Centre  
Admission ~ \$12.00 per person

Limited Seating ~ Advance tickets required !

Tickets available at B&S Kites ~ 956-761-1248

Tickets must be picked up @ B&S Kites on or before by Jan. 22nd

**Seating limited to 800**

## ***SPI Kite Fest***



February 3rd, 4th & 5th, 2022  
South Padre Island, Texas

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### ***Outdoor Kite Festival***

Friday & Saturday  
February 4th & 5th, 2022  
Fri. ~ 10 a.m. to 4 p.m. & Sat. ~ 10 a.m. to 3 p.m.

On the flats ~ Next to SPI Convention Centre  
Admission ~ Free

Show Kites ~ Kite Performances ~ Fun ~ Food  
~ Bring a lawn chair, stay all day ~

## ***SPI Kite Fest***



February 3rd, 4th & 5th, 2022  
South Padre Island, Texas

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***Make your Hotel & Indoor Reservations soon!***

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### ***Banquet & Silent Auction***

Saturday, February 5th, 2022 ~ 6:30 p.m.  
Isla Grand Beach Resort

~ Limited Seating ~ Mexican buffet ~  
Advance tickets required !  
Tickets available at B&S Kites  
956-761-1248

## ***SPI Kite Fest***



February 3rd, 4th & 5th, 2022  
South Padre Island, Texas

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### ***~ 2022 Invited Flyers ~***

[Team KiteLife](#)[Team ~ Misfits of W.O.W.](#)[Spence Watson](#)[Paul de Bakker](#)[Mario DiLucca](#)[Steve De Rooy](#)[Scott Weider](#)[Amy & Connor Doran](#)[Doug & Linda LaRock](#)[Phil & Barb Burks](#)

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## SPI Kite Fest



February 3rd, 4th & 5th, 2022  
South Padre Island, Texas

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[Outdoor](#)
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[Invited Flyers 2022](#)
[Festival Information](#)
[Contact](#)

### Team Kitelife

John Barresi ~ Portland, Oregon

Brett Marchel ~ New Boston, Michigan

Eli & Sara Russell ~ Medford, Oregon

Jim Doman ~ Denver, Colorado

Sari Becker ~ Abbotsford, British Columbia, Canada

Introducing Team KiteLife



Brett Marchel, Eli Russell, Scott Benz, John Barresi

Sara Russell



Jim Doman



Sari Becker

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## ***SPI Kite Fest***



**February 3rd, 4th & 5th, 2022**  
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### **Team ~ Misfits of W.O.W.**

**James Fletcher ~ Baltimore, Maryland**

**Jim Cosca ~ Fort Washington, Maryland**

**Marc Conklin ~ Midlothian, Virginia**

**Paul Lamasters ~ Germantown, Maryland**



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## ***SPI Kite Fest***



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**Spence Watson**

**Bellevue, Washington**

**2020 South Padre Island Indoor Kite Performance**



James Fletcher

Share

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## ***SPI Kite Fest***



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South Padre Island, Texas

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**Paul deBakker**

Oak Harbor, Washington

2020 South Padre Island Indoor Kite Performance



**Muse - Algorithms**



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## ***SPI Kite Fest***



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**South Padre Island, Texas**

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### **Mario DiLucca**

**Victoria, British Columbia, Canada**

**2019 South Padre Island Indoor Kite Performance**



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South Padre Island, Texas

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### Steve De Rooy

Victoria, British Columbia, Canada

2020 South Padre Island Indoor Kite Performance



Steve de Rooy - South Padre Island Kite Festiv...



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## ***SPI Kite Fest***



February 3rd, 4th & 5th, 2022  
South Padre Island, Texas

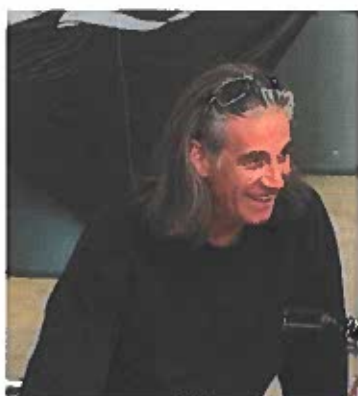
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### **Scott Weider**

Vancouver, Washington

2019 South Padre Island Indoor Kite Performance



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## ***SPI Kite Fest***



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### Amy & Connor Doran

Seattle, Washington

2018 South Padre Island Indoor Kite Performance



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## ***SPI Kite Fest***



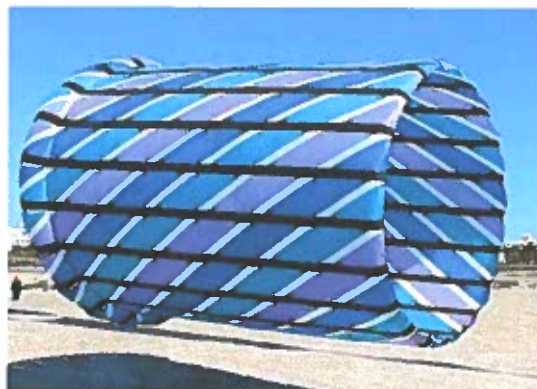
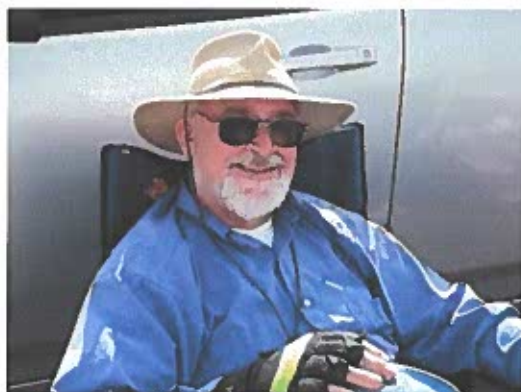
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**Doug & Linda LaRock**

Yakima, Washington



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South Padre Island, Texas

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**Phil & Barb Burks**

Portland, Oregon



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## SPI Kite Fest



February 3rd, 4th & 5th, 2022  
South Padre Island, Texas

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[Banquet](#)
[Invited Flyers 2022](#)
[Festival Information](#)
[Contact](#)

**SPI  
Kite  
Fest  
2022**



**Outdoor  
Festival**

**Fri. & Sat.  
Feb. 4<sup>th</sup> & 5<sup>th</sup>  
10 a.m. - 4 p.m.**

Outdoor Admission ~ Free  
Food Concessions  
Kite Displays & Performances

North of the Convention Centre  
~ South Padre Island ~

### Indoor Kite Performances

Thurs. Night - Feb. 3rd ~ 6:30 - 8:30 p.m.  
South Padre Island Convention Centre  
Tickets \$12 per person

*Limited Seating - Advance Tickets Required*  
Call for Reservations ~ B&S Kites ~ 956-761-1248

**Taking Reservations NOW !**

Tickets must be picked up at B&S Kites on or before Jan. 22nd

Sponsored by:



**B&S Kites**

Phone ~ (956) 761-1248  
Email ~ [spikitefest@hotmail.com](mailto:spikitefest@hotmail.com)  
Website ~ [www.spikitefest.com](http://www.spikitefest.com)



## ***SPI Kite Fest***



February 3rd, 4th & 5th, 2022  
South Padre Island, Texas

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For more information ~ Contact B&S Kites ~ Festival Host

Tel: 956-761-1248  
Fax: 956-761-8713

2812 Padre Blvd. Ste. B  
South Padre Island, Texas 78597  
956-761-1248



South Padre I

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# EVENTO SPIKITE FEST 2022

## LLENAN EL CIELO DE COLORES

El regreso de uno de los eventos más esperados por los visitantes de la Isla del Padre. El SPI Kite Fest llena el cielo de la isla con muchos colores, formas e ilusiones ópticas, un acontecimiento que no te puedes perder.

Un fin de semana lleno de actividades con papalotes y cometas, que tanto profesionales como amateurs puede volar, además de shows de muestra y concursos. Tendrá la participación de invitados especiales y equipos de vuelo de cometas.

Este festival se llevará a cabo la primera semana de febrero, del 3 al 5, y constará el jueves 3 de un evento de muestra cerrado en el SPI Convention Centre, contará con localidades limitadas, así que obtén tus boletos con anticipación. Estos tendrán el costo de 12 dólares por persona. El viernes y el sábado será la exposición en exteriores y esta es totalmente gratis, trae tus sillas y puedes estar todo el día disfrutando del evento.

No te pierdas este maravilloso evento que, en combinación con el mar de fondo, le regalan a tus pupilas un hermoso paisaje.

**SPI KITE FEST 2022 • HIDALGO**  
2812 Padre Blvd. Ste. B,  
South Padre Island, Texas 78597  
(956) 761-1248 • [spikitefest.com](http://spikitefest.com)







# Largest Indoor Kite Festival In The Nation

## Tie One On!

B&S Kites drew out quite the crowd Thursday, February 3, as they hosted the indoor portion of their annual Kite Fest at the SPI Convention Center. Kite-flyers from around the nation performed breath-





# Winter Texan TIMES

Serving Winter Texans From Mission To South Padre Island Since 1987



Vol. 35, No. 14 © 2022

www.wintertextantimes.com

Wednesday, January 19, 2022

## RINA'S RAMBLINGS



It's getting busy in the Valley. Things are picking up here and there with activities being held throughout the valley – just for you. I know everyone is still being really careful with things, but I also know that everyone is ready to get out and enjoy this great weather and being with friends when we can.

There is so much to do in the Valley that doesn't involve being

## See RAMBLINGS pg. 18

### Food Bank announces date change

The Food Bank RGV has announced a new date for Farm Dinner 2022. The dinner originally scheduled for Saturday, January 29, but has now shifted to Friday, March 4. The dinner will still take place from 5:30 p.m. to 9 p.m. at the beautiful and historical Valley Fruit Co. building of the Food Bank RGV.

The Food Bank RGV's Farm Dinner is an elegant, five-course meal featuring locally sourced ingredients expertly prepared by 'The Delgado Collective' restaurant.

See **FOOD BANK** pg. 25

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Classifieds	p 25

## SPI Kite Fest back and ready to tie one on



In need of sunshine and fresh gulf breezes? Then it's time to head to South Padre Island for SPI Kite Fest to watch kitefliers from around the country as they 'tie one on' for a weekend filled with amazing kites and performances.

"Everyone is very anxious to be back on the flying field," said Bill and Susie of B&S Kites. "And enjoy the fresh gulf breezes and put smiles on people's faces."

On February 2-5 – Thursday night, Friday and Saturday – SPI Kite Fest will descend once again on the town of South Padre Island. The festival kicks off Thursday evening with In-

See **KITES** pg. 8

## Valley Star Awards back for a full show destined to entertain

Every year, the Valley Star Awards offers a great lineup of Wintertaners™ – and this year will keep that promise. The lineup includes some of the Valley favorites that perform at the parks throughout the season. We even have the 2020 RGV Male Vocalist of the Year Curt James giving a performance at the event.

Other entertainment for the event is Johnathan Len, Justin Terry, Mario Rosales, Mountain Highway and Rebecca Lawless.

Curt James is a singer of songs as he says. He is a classic country singer performing covers of artists like George Strait, Alan Jackson, Ran-

See **AWARDS** pg. 7



Justin Terry



## ENTERTAINMENT & SHOWS

EVENTS CONTINUED FROM PAGE 23

765) 661-0612.  
Park Place Estates,  
1. (956) 412-0375.  
in May, 03:00  
V Resort, 1701  
, Weslaco. Pass  
1322.

**Company Band,**  
et Sports Bar &  
St, Alamo. Pass  
433.

**Wen,** 03:00 PM,  
O E. Expressway  
46-3399.

**nan,** 03:00 PM,  
Mobile Home  
us. 83, Donna.  
96-2786.

**est,** 04:30 PM,  
, 2215 E West  
3.75 pp. (956)  
adline 1/20/22.  
5:30 PM, Casa  
arno Rd, Alamo.

7:00 PM, Casa  
arno Rd, Alamo.

**Jamie Layton,**  
Sunshine RV  
ort Dr, Weslaco.  
-3158.

**BJ Brothers,** 07:00 PM, Lamplighter  
MH Subd, 2240 S Bentsen Palm Dr,  
Palmview. \$7.00 pp. (419) 606-9501.

**Dance w/Curt James,** 07:00 PM, Paradise  
Park RV Resort, 1201 N Exp 77,  
Harlingen. \$7.00 pp. (956) 425-6881.

**Dance w/Texas Wheels,** 07:00 PM,  
Victoria Palms Resort, 602 N Victoria  
Rd, Donna. \$7.00 pp. (956) 782-3263.

**Helen Russell & Company,** 07:00 PM,  
Fun N Sun RV Resort, 1400 Zillock  
Rd, San Benito. \$8.00 adv, \$10.00  
door. (956) 399-5125.

**Jason Coleman,** 07:00 PM, Bentsen  
Grove Resort, 1645 S Bentsen Palm  
Dr, Palmview. \$8.00 adv, \$10.00  
door. (956) 585-0703.

**Mountain Highway,** 07:00 PM, Eldorado  
Acres, 610 N FM 492, Palmview.  
\$8.00 pp. (956) 581-6718.

**Naomi Bristow,** 07:00 PM, Tropic Star  
RV Resort, 1401 Cage Blvd, Pharr.  
(956) 787-5773.

**Pickpocket Gene,** 07:00 PM, Tropical  
Valley Acres, 1240 E Bus Hw 83,  
Mission. \$7.00 pp. (720) 309-7379.

**Senior Ambassadors,** 07:00 PM, Green  
Gate Grove, 2135 S Bentsen Palm Dr,  
Palmview \$6.00 pp. (956) 581-1932.

**The Colliers,** 07:00 PM, Trails End MH  
& RV Park, 2001 S Texas Blvd, Weslaco.  
\$8.00 pp. (956) 968-5051. •



## Fly With Us at the 2022 SPI Kite Fest

Special to Welcome Home RGV

The SPI Kite Fest is back, for a weekend full of beautiful displays and shows that'll captivate the audience. Everyone flew a kite as a kid, and this is the perfect event to rekindle that childhood nostalgia. The festival will be held at the South Padre Island Convention Centre and will start February 3, with the indoor kite performances at 6:30 p.m. The indoor shows will run for two hours, as master kite flyers showcase their skills with their beautifully choreographed maneuvers. For the indoor performances, tickets are available and must be purchased before January 22 at B&S Kites.

The outdoor performances will take place February 4 and 5 at the Flats, located next to the Convention

start at 10:00 a.m., with displays, performances, and food concessions going on all day. The outdoor shows are free to the public, and everyone is encouraged to come. This is the perfect opportunity to bring the family together and check out the colorful, larger-than-life kites. The winter weather is perfect for this event, as the strong winds are ideal for flying kites, and cool temperatures let you relax.

After the outdoor performances February 5, there will be a buffet at the Isla Grand Beach Resort at 6:30 p.m. for those who want to eat a good meal and support the SPI Kite Fest.

For more information on the 2022 SPI Kite Fest and future events



## Outdoor Kite Show

Free  
Admission

Friday & Saturday  
February 4th & 5th, 2022  
10 a.m. ~ 4 p.m.  
at ~ SPI Convention Centre  
Blvd. ~ South Padre Island, TX

Information contact:

**B&S Kites**  
561-761-1248  
es@bkskites.com  
www.soukitefest.com





## EVENTS

From pg. 19

From the Mottled to Ruddy  
ks, come tour the wetlands as  
discover some of the unique  
ts ducks use to thrive and survive  
their aquatic habitats. Participa-  
h is free with regular admission.  
information, call (956) 381-  
22.

\*\*\*\*\*

Weslaco Area Chamber of Com-  
merce hosts La Cebollita Mid-Val-  
Farmers Market from 10 a.m.  
2 p.m. The market will feature  
local homegrown products includ-  
ing produce, unique artesian items,  
specialty goods, and more. There  
will also be live entertainment and  
a comfortable environment to enjoy  
with family and friends. The event  
will be located in Downtown Wesla-  
co at 501 S. Kansas Ave. For more  
information, call (956) 968-2102 or  
visit [www.weslaco.com](http://www.weslaco.com).

\*\*\*\*\*

Mercedes will present "Little  
Nashville in Mercedes" from 6 to 9  
p.m. There will be music, food and  
crafts at the corner of Fourth and S.

Ohio.

### January 30

Celebrate the Lunar New Year at  
IMAs from 1 to 5 p.m. The 10th an-  
nual Lunar New Year Festival will  
feature traditional Chinese, Korean,  
and Taiwanese calligraphy, crafts,  
games, performances, and vendors.  
Lunar New Year Festival admission  
is \$3 or \$1 for children 4-12 and Mu-  
seums for All (WIC/EBT). IMAS  
Members and children 0-3 are al-  
ways free. Face masks are required  
for visitors and staff. The museum  
offers advanced ticket registration at  
[theimasonline.org](http://theimasonline.org) to reserve a time  
for your visit.

### February 1

The Green Bees of Green Gate  
Grove present their 18th Annual  
Quilt Show on February 1, from 10  
a.m. to 2 p.m. Green Gate Grove is  
located at 2135 S Bentsen Palm Dr  
in Palmview. Take Expressway 83  
W. to the Bentsen Palm Dr/La Homa  
exit, then south on Bentsen Palm Dr  
about 1 1/2 miles to resort on left.  
Please call Karen Sullivan at (214)

455-5909 if you need additional in-  
formation.

### February 2-5

SPI Kite Fest will descend once  
again on the town of South Padre  
Island. The festival kicks off Thurs-  
day evening with Indoor Kite Per-  
formances held at the SPI Conven-  
tion Centre from 6:30 to 8:30 p.m.  
Tickets for the Indoor Kite Exhibi-  
tion are \$12 per person and can be  
purchased or reserved in advance at  
B&S Kites (956) 761-1248. Tickets  
are not available at the door. The  
festival continues on Friday and  
Saturday (Feb. 4th and 5th) when  
the festival moves outdoors from  
10 a.m. to 4 p.m. on the flats just  
north of the Convention Centre. For  
more information about kite fest  
and sponsoring hotels, contact B&S  
Kites at (956) 761-1248, by email at  
[bskites@hotmail.com](mailto:bskites@hotmail.com), at the web-  
site [www.spikitefest.com](http://www.spikitefest.com), or visit  
SPI Kite Fest 2022 event page on  
Facebook.

\*\*\*\*\*

Laredo Birding Festival will be  
held in Laredo. It will feature trips,  
get togethers, kayaking, an art exhib-  
it and more. Romey Swanson, Di-

rector of Conservation for Audubon  
Texas, will be the festival's guest  
speaker and deliver a presentation  
on "Celebrating Texas' Bird Di-  
versity and the Role of Stewardship  
in Bird Conservation." For more in-  
formation and to register, visit [www.laredobirdingfestival.org](http://www.laredobirdingfestival.org).

### February 4

Registration is open for the Te-  
xas General Land Office (GLO) Adopt-  
A-Beach Winter Cleanup schedu-  
ed for Friday, February 4 at South  
Padre Island and Saturday, Febru-  
ary 5 at six other locations across  
the Coastal Bend area. Adopt-A-Be-  
ach will provide trash bags, dispos-  
able gloves, and morning refreshme-  
nts. Volunteers are encouraged to wear  
closed-toe shoes and to bring a  
screen, a hat, and plenty of drink-  
ing water. GLO Adopt-A-Beach Win-  
ter Clean Up at SPI will be Friday,  
February 4. Registration opens at 8  
a.m. Clean up to take place from  
9 a.m. to noon. The event will be  
held at Edwin Atwood Park: Ac-  
cess Road 5. To learn more about  
the Adopt-A-Beach program, visit  
[TexasAdoptABeach.org](http://TexasAdoptABeach.org) and follow  
Facebook or Twitter.

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20 FEBRUARY 2, 2022

# EVENTS CALENDAR

WEDNESDAY 7  
THURSDAY 8

**Every Thursday through April**  
Join Edinburg Scenic Wetlands for a walk around the grounds as they introduce the abundant and varied birds that make the gardens and wetlands home. This in-person program is dedicated to adults only. For more information, call (956) 381-9922.

**Through February 12**  
The Mission Historical Museum (MHM) Presents the 16th Annual Mission Quilt Show exhibit. Quilts will be exhibited in the Museum's Post Office building (200 E Tom Landry). The quilts will be judged by a panel of independent judges, with ribbons awarded for first, second and third places in each category. Best-of-show and Viewers' Choice ribbons will also be awarded. Viewer's Choice ballots will only be accepted in-person and through February 9th. An Awards Reception and Turning of the Quilts program will take place at 2 p.m. on Friday, February 11. The Mission Historical Museum is located at 900 Doherty and 200 E. Tom Landry in downtown Mission. Admission is free.

**Through the month of February**  
Bring your Valentine's to the "All You Need is Love" Trail at Quinta Mazatlan during the month of February. Follow the hearts for this nature-themed quarter mile walk through the woods with over twenty heart-art installations. Programs following the theme will be offered throughout the month. Admission is \$3 for adults. Quinta Mazatlan is open Tuesday to Saturday 8 a.m. to 5 p.m., and Thursdays COVID-19 Safety Guidelines while in the park. For more information, contact Quinta Mazatlan at (956) 681-3370.

**The Museum of South Texas History**  
presents the spotlight exhibit titled "Otis Bell's Edinburg," in observance of Black History Month, from Feb. 1 to Feb. 27. The spotlight exhibit

at 900 Doherty and 200 E. Tom Landry in downtown Mission. Admission is free.

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www.wintertexantimes.com

hibit will feature the full oral history, photos of Otis Bell and a variety of photographs of historic Edinburg locations. Visitors can view the exhibit in the Annex Hallway at MOSTHistory and it is included in the regular museum admission fee. Museum hours are Tuesday to Saturday from 10 a.m. to 5 p.m. and Sunday from 1 p.m. to 5 p.m. For more information about the exhibit, please contact Collections and Exhibits Coordinator Melissa Peña at (956) 383-6911 or mipena@mosthistory.org.

**February 2**  
The Gladys Porter Zoo will host its annual Winter Texan Discount Day on Wednesday, February 2nd. On this day, Winter Texans will receive a special discounted admission rate of only \$4.50 with proof of out-of-state residence. Additionally, the Zoo's Docent Council will be conducting train tours throughout the day. The schedule will be as follows if weather permits: 9:30 a.m., 10:30 a.m., 1:30 p.m. and 2:30 p.m. For more information about Winter Texan Discount Day, contact the Gladys Porter Zoo at (956) 546-7187.

**February 2-5**  
SPI Kite Fest will descend once

Laredo Birding Festival will be held in Laredo. It will feature trips, get-togethers, kayaking, an art exhibit and more. Roney Swanson, Director of Conservation for Audubon Texas, will be the festival's guest speaker and deliver a presentation on "Celebrating Texas' Bird Diversity and the Role of Stewardship in Bird Conservation." For more information and to

\*\*\*\*\*

## WINTER TEXAN TIMES

again on the town of South Padre Island. The festival kicks off Thursday evening with Indoor Kite Performances held at the SPI Convention Centre from 6:30 to 8:30 p.m. Tickets for the Indoor Kite Exhibition are \$12 per person and can be purchased or reserved in advance at B&S Kites (956) 761-1248. Tickets are not available at the door. The festival continues on Friday and Saturday (Feb. 4th and 5th) when the festival moves outdoors from 10 a.m. to 4 p.m. on the flats just north of the Convention Centre. For more information about kite fest and sponsoring hotels, contact B&S Kites at (956) 761-1248, by email at bsdkites@hotmail.com, or visit website www.spikitefest.com, or visit SPI Kite Fest 2022 event page on Facebook.

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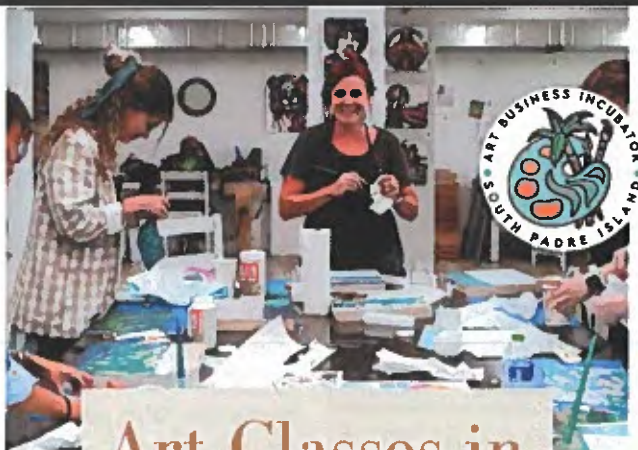
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## Powell

From "Powell," page 7

One of Powell's focuses for her tenure as ABI-SPI's director is grant writing, taking a grant writing certification course so she can potentially secure more grants for the non-profit organization.

Powell says this year has been ABI-SPI's best yet in art sales and event turnout. ABI-SPI regularly hosts art classes and a weekly social, their flagship event being the ABI-SPI Art Fest, hosted every second Saturday of the month.

Powell attributes most of this turnout to the ABI-SPI's artists creating and networking.

"That's completely due to our artists really finding a home in this area," Powell said. "To ABI as a whole and to myself, that is really exciting to see. Because that is our mission: to boost the local art economy, and I think step one is really finding a community first."

Starting in January, this past year's crop of artists will graduate from ABI-SPI and new artists will begin their program. This will continue into April. Powell has been advertising the open applications already, hoping to help potential out-of-state applicants arrange their move here.

Meet Powell and ABI-SPI's current resident artists at ABI-SPI, open all week from 11 a.m.-7 p.m. at 2500 Padre Blvd., Suite 1.

Applications for ABI-SPI's program are open year-round with rolling start dates for accepted artists. For more information on the program and upcoming events and classes, visit [www.abispi.com](http://www.abispi.com).

*Editor's Note: This story was originally published in the South Padre Parade, a monthly supplement to the Port Isabel-South Padre Press.*



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## Indoor Kite Performances

~ Thursday Night ~  
February 3<sup>rd</sup>  
6:30 - 8:30 p.m.

**South Padre Island Convention Centre**  
Tickets \$12 ~ Limited Seating  
Advance Tickets Required

~ Tickets on Sale Now ~  
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**Outdoor Festival ~ Fri. & Sat.**  
Feb. 4<sup>th</sup> & 5<sup>th</sup> ~ 10 a.m. to 4 p.m.

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## **Outdoor Kite Show**

**Free  
Admission**

**Friday & Saturday  
February 4th & 5th, 2022  
10 a.m. ~ 4 p.m.**

**On the flats ~ SPI Convention Centre  
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*For more information contact:*

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**South  
Padre  
ISLAND**



# Hathcock

From "Hathcock," page 4

worked with many men his own age, including some he went to school with. He described them as being totally different upon returning from Vietnam. Eventually Hathcock reached a point where he felt he needed to change his occupation and he started the journey towards California but stopped to visit some friends of his who had retired on South Padre Island. He never left. According to Hathcock, he fell in love with the Island and decided to make it his home.

On the Island, Hathcock bought a print shop and a magazine. He perfected his writing skills and worked as a publisher during this time period until local banks got taken over by the FDIC and the shop had to unfortunately close. That was when Fred Carr taught Hathcock the art of being a locksmith. Hathcock planned to earn enough money to move back to his hometown, Sparta, Wisconsin, however after working for

a year, he decided to stay. He bought Carr's business and renamed it "Almost Always Available Locksmith" and ran it out of the old print shop. He displayed his personal treasures from his years of collecting in a display case there and designated a small space for a bookstore.

In 2000, he opened up Beach-Comber Museum with his girlfriend, and proclaimed love of his life, Kay Lay. Hathcock met Lay when she came into his bookstore with an inquiry about selling the children's book she had written with her sister. He recounted hearing celestial music when he she first walked through the door, but Lay says he's mistaken; it was a Johnny Cash song.

Hathcock has served as a chairman of the Town of South Padre Island's Historical Preservation Committee, two terms as Vice-chairman of the board of the Cameron County Texas Historical Commission and is also a founding

member and current vice-president of the South Padre Island Historical Foundation, a nonprofit dedicated to building a world class museum on South Padre Island.

Hathcock has four published books: "Rio History" (1995), "Looking Back" (1995), "Behind the Third Dune, Beachcombing, Treasure Hunting and the History of Padre Island" (2002), and "Old Indio, Last of Karankawa Indians and Other Short Stories" (2011).

Recently Hathcock's health took a decline. After visiting the hospital due to difficulty breathing, medical staff determined that he needed open heart surgery and a triple bypass. As Hathcock went in for the procedure, he described feeling "okay with it." He kept a positive attitude and was not afraid. The procedure was successful and Hathcock is optimistic. He is enjoying some well-deserved rest. Anyone wishing to contribute to Hathcock's recovery can

do so at [gofundme.com/f/steves-open-heart-surgery-recovery](http://gofundme.com/f/steves-open-heart-surgery-recovery). Every donation goes directly to covering Hathcock's necessary assistive devices that help him complete day-to-day tasks like getting dressed, as well as cover medical equipment, and medical bills, which have stacked up every day he has been recovering and has been out of work. Hathcock's recovery is taking longer than expected, as there have been some setbacks.

He greatly appreciates everyone who has donated. So far, he has received approximately \$6,000 in donations, but that's still far from halfway of what is needed to cover the expenses.

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Like-new, light green couch. 70" in, no stains, pets or smoke. 2 pillows and cover. Call (956) 490-0622.



# Indoor Kite Performances

~ Thursday Night ~  
February 3rd  
6:30 - 8:30 p.m.

## South Padre Island Convention Centre

Tickets \$12 ~ Limited Seating  
Advance Tickets Required

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Call B&S Kites ~ 956-761-1246

Outdoor Festival ~ Fri. & Sat. ~ Feb. 4th & 5th  
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## Outdoor Kite Festival

Fri. & Sat.  
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the Year, Novelty or Comedy Act of the Year, and Individual/Small Band/Variety Act of the Year. As always, you have a write-in option for your favorite Entertainer or Group of the Year.

Nominees for the categories include Curt James, Kai, Rick McEwen, and Rusty Rierson; Naomi Bristow, Brenda Coin, Ruthi, and Betty Rydell; Baker Curt James - 2020 Male Vocalist of the Year and a 2022 Valley Family, Lindley Star Awards performer Creek, Mountain Highway, and Williamson Branch; Absolutely Country, Definitely Gospel, Nu Blu, Senior Ambassadors, and Shake, Rattle and Roll. Also on the ballot are Dave and Daphne, Maggie Mae and Stevie Ray, Ron and Jan Easter, Star Lite, and Spittin' Image; Agency, Cruisers, Renaissance Rockers, and Rte 66; Jealous Heart, Regan James and Hired Hand, Stephen May and Southern Knights, and Sweetwater; Castaway, Festus Lives On, Pickpocket Gene, and Redneck Revival; Diego and Edith, Helen Russell and Co., Jason Whorlow, and Ron Moshier.

### How to Vote

To vote for your favorite Winners™, fill out the Valley Star Awards Ballot in today's edition of the Winter Texan Times. Voting can also be done, in our preferred method, online at [www.wintertexantimes.com](http://www.wintertexantimes.com). You can find the ballot from the home page under the Winter Texans' Favorites menu.

Only one vote per person is allowed. Voters must use either the online ballot or the printed ballot from the paper. No photocopies of the ballot are permitted. Ballots must be



Baker Curt James - 2020 Male Vocalist of the Year and a 2022 Valley Family, Lindley Star Awards performer

by 4 p.m., to be counted.

When you fill out the ballot, we ask that you vote for someone in every category, if you are familiar with the nominees. Also, be sure to write in your choice for Entertainer or Group of the Year. This can be any of the individuals or groups on the ballot, from any category.

### Show Tickets

Entertainers for this year's Valley Star Awards are Curt James (2020 Entertainer of the Year), Rebecca Lawless, Justin Terry, Johnathan Len, Mountain Highway, and Mario Rosales.

This year's Valley Star Awards will be held on Wednesday, February 16, from 1 to 4 p.m. at Mission Bell Resort, 1711 E. Bus. 83. Tickets are \$15 per person, \$12.50 for groups of 15 or more. Lunch will be available from 12 to 1 p.m. for an additional fee.

Tickets for this year's Valley Star Awards Show are now on sale online at [www.wintertexantimes.com](http://www.wintertexantimes.com), by phone order at (865) 253-2514, or at one of the following locations: Winter Texan Times - 1217 N. Conway Ave., Mission

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## Indoor Kite Performances

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## Woodcarvers show the magic found in wood



it just didn't work out," said Jensen, who now has published three books on the subject "Then my stepson comes along and says, 'I can show you how to do that on the computer.' So, I started doing it on the computer. Now I'm constantly looking for new patterns. It's very addictive."

Chip carving is the process when small and patterned chips are removed from a surface of wood with some special tools. The removed chips create the object's design or pattern.

"The design is what's fun," Jensen said prior to pointing out a certain piece with cover up.

"I wanted to show how the design from the top to the bottom just flows," she said. "That takes work to get that to work."

Becky Anthony, who lives west of Fort Worth, but comes to the Valley for the winters, started carving caricatures in 2004. She brought her "Dancing Cowboy," to display along with several gourds, something she started woodcarving in 2015.

"They just struck me as pretty - I have no idea why," she said. "I saw it on Facebook and thought, 'I can do that.' I found all the info and just went from there."

Her gourd, named "Leather and

Walking through the 36th annual RGV Woodcarvers Show this past weekend, it was clear that if you can envision it, someone can carve, sculpt, burn, paint or chip it into reality.

More than 150 pieces covering a wide spectrum of images and styles were on display over the weekend at the Nomad Shrine Club in Pharr. There were decoys, caricatures, walking canes, gourds, pens, candles and so much more as the carvers showed what can be done with wood.

Jan Jensen is from Eau Claire, Wisconsin. She's a former home economics teacher, has been drawing for a "long time" and most of her work is chip carving. She was at an event at Tropical Star RV Park when somebody at the park said he was teaching carving that day at 2 p.m.

"I was there and here I am," she said. That was 20 years ago, back when she would draw out her patterns for her boxes and other creations "by hand on graph paper."

When her students started asking her where she got her patterns from, she said she made those patterns.

"They told me to write a book, so I started to redraw them, but





# DANCE ENTERTAINMENT & SHOWS MEALS SALES

>> SCHEDULE OF EVENTS CONTINUED FROM PAGE 13

Harlingen. (956) 425-7448.  
**Church Service**, 10:00 AM, Palm Shadows Resort, 200 N Val Verde Rd, Donna. (956) 461-0808.  
**Church Service**, 10:30 AM, Pleasant Valley Resort, 7320 W IH 2, Mission. (956) 580-2940.  
**South Padre Island Farmers Market**, 11:00 AM, The Shores, 8605 Padre Blvd, SPI.  
**Carlos Canas**, 11:00 AM, Don-Wes Flea Market, 3210 E Bus Hwy 83, Donna. Free admission. (956) 464-3502.  
**Live Music w/Steven May & Leon Mann**, 01:30 PM, Riverside Club, 214 E Chimney Rd, Mission. (956) 581-1033.  
**Eldorado Acres Jam**, 02:00 PM, Eldorado Acres, 610 N FM 492, Palmview. Free admission. (956) 581-6718.  
**Winter Texan Orchestra**, 03:00 PM, Valley View Estates, 2100 Vernon St. Mission. Pass the hat. (319) 210-2021.  
**Monday Stuffed Chicken Breast**, 04:00 PM, Lamplighter MH Subdivision, 2240 S Bentsen Palm Dr, Palmview. \$7.00 pp. (419) 606-9501.  
**Karaoke**, 05:00 PM, Bit-O-Heaven RV & Mobile Home Resort, 1051 US Bus. 83, Donna. (603) 396-2786.  
**Gospel Jam**, 05:30 PM, Lamplighter MH Subdivision, 2240 S Bentsen Palm Dr, Palmview. (319) 750-2308.

**South Pole Illuminated Festival**, 05:30 PM, McAllen Convention Center, 700 Convention Center Blvd, McAllen. (956) 681-3800.  
**Holiday Light Show on SPI**, 06:00 PM, South Padre Island Convention Center, 7355 Padre Blvd. SPI. Free admission. (956) 761-6433.  
**Hidalgo Festival of Lights**, 06:00 PM, Payne Arena, 2600 N 10th Street, Hidalgo. (956) 843-2286  
**PH II, III, IV RD Dance Party**, 06:30 PM, Alamo Palms RV Resort, 1341 W. Business 83, Alamo. (765) 661-0612.

## MONDAY, DECEMBER 27, 2021

**Beginner Clogging**, 12:30 PM, Tip O' Texas, 101 E Sioux Rd, Pharr. (956) 787-6461.  
**Ballroom Dance**, 01:00 PM, McAllen Mobile Park, 4900 N McColi, McAllen. Free admission. (636) 239-6009.  
**Country Jam**, 01:00 PM, Yellow Rose MH & RV Park, 1609 N. Main St, La Feria.  
**Countryside Jam**, 01:00 PM, Countryside Mobile Home & RV Park, 100 N Valley View Rd, Donna. (918) 916-0541  
**Karaoke**, 01:00 PM, El Valle Del Sol, 2500 E. Bus Hwy 83, Mission. (956) 585-5704  
**Beginner Line Dance**, 01:30 PM, Pharr South, 1402 S Cage Blvd, Pharr. \$2.00

donation appreciated. (956) 787-7839.  
**Advanced Clogging**, 01:30 PM, Tip O' Texas, 101 E Sioux Rd, Pharr. (956) 787-6461.  
**PH II-III Rd Dance Workshop**, 02:00 PM, Alamo Palms RV Resort, 1341 W. Business 83, Alamo. (765) 661-0612.  
**Square Dance**, 02:00 PM, Mission Bell RV Resort, 1711 E Bus 83, Mission. \$6.00 pp. (574) 361-2947.  
**High Beginner Line Dance**, 02:30 PM, Pharr South, 1402 S Cage Blvd, Pharr. \$2.00 donation appreciated. (956) 787-7839.  
**Happy Hour w/Diego & Edith**, 03:00 PM, Snow to Sun RV Resort, 1701 N International Blvd, Weslaco. Pass the hat. (956) 968-0322.  
**Happy Hour w/Steven May**, 04:00 PM, Tip O' Texas, 101 E Sioux Rd, Pharr. Donations. (956) 787-6461.  
**Meatloaf Dinner**, 04:00 PM, Lamplighter MH Subdivision, 2240 S Bentsen Palm Dr, Palmview. (319) 750-2308.  
**Monday Dinner by Ace's BBQ**, 04:30 PM, Bentsen Grove Resort, 1645 S Bentsen Palm Dr, Contact Activity Office, (956) 585-0703.  
**Monday Night Hamburgers**, 04:30 PM, Mission West Resort, 511 E Loop 374, Mission. \$6.00 pp. (956) 585-0624.  
**Comfort Food Dinner**, 04:30 PM, Llano

Grande Resort, 2215 E West Blvd, Mercedes. \$9.00 pp. Ticket Deadline. (956) 565-2638.  
**Country Jam**, 05:30 PM, Lamplighter MH Subdivision, 2240 S Bentsen Palm Dr, Palmview. (419) 606-9501.  
**Holiday Light Show on SPI**, 06:00 PM, South Padre Island Convention Center, 7355 Padre Blvd. SPI. Free admission. (956) 761-6433.  
**Hidalgo Festival of Lights**, 06:00 PM, Payne Arena, 2600 N 10th Street, Hidalgo. (956) 843-2286  
**Dance w/Regan James**, 07:00 PM, Alamo Rec Veh Park, 1320 W Frontage Rd, Alamo. \$7.00 pp. (605) 216-6703.  
**Mannheim Steamroller**, 07:00 PM, McAllen Performing Arts Center, 700 Convention Center Blvd, McAllen. You can purchase tickets online at <https://www.mcallentheater.com/events/mannheim-steamroller-christmas/>.  
**Rick McEwen**, 07:00 PM, Aladdin Villas, 1415 Aladdin Villas W, Mission. \$8.00 pp. (320) 492-6415.

## TUESDAY, DECEMBER 28, 2021

**Beginner Line Dance**, 08:30 AM, Pharr South, 1402 S Cage Blvd, Pharr. \$2.00 donation appreciated. (956) 787-7839.  
**Line Dancing**, 09:30 AM, McAllen Mobile Park, 4900 N McColi, McAllen.

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 BAR & GRILL  
 RIVER TOURS!

Relax outside by the Rio Grande River.

TRY OUR TEXAS SIZE PORK TENDERLOIN

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 Wednesday ..... 11am - 8pm  
 Thursday ..... 11am - 8pm  
 Friday ..... 11am - 8pm  
 Saturday ..... 11am - 8pm  
 Sunday ..... 11am - 8pm

## LIVE MUSIC - SUNDAYS

1:30 PM - 5:30 PM  
 DEC 26 & JAN 2 • Steven May & Leon Mann  
 JAN 9 & 23 • Renaissance Rockers

## RIVERSIDE DREAMER RIVER TOURS

CALL TODAY! 956-581-4877 | RESERVATIONS SUGGESTED

1 HOUR RIVER TOUR | ADDITIONAL BOAT RIDES AS NEEDED

**SENIORS \$12**  
 Wednesday ..... 1:00pm  
 Thursday ..... 1:00pm  
 Friday ..... 1:00pm  
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**5 CASH ONLY \$** • No Outside Beverages / Food Allowed  
 PRICE INCLUDES TAX • 15 for 1 Hour

• Now Hiring For All Positions.

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[www.ontheriver.net](http://www.ontheriver.net)  
 214 E. Chimney Rd.  
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PRIVATE TOURS AVAILABLE

**RUSTY RIERISON**  
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 VINYL RECORD

**SHOWS**  
 JAN 4 • El Dorado Acres (Palmview) • 7-9 PM  
 JAN 6 • Winter Ranch (Weslaco) • 7-9 PM  
 JAN 9 • Kenwood RV (Alamo) • 7-9 PM  
 JAN 12 • Entertainers Showcase • 7-9 PM  
 Park Place / Activity Directors Only (Harlingen)  
 JAN 15 • Wagon City North (Mission) • 7-9 PM  
 JAN 16 • Dixieland Park (Harlingen) • 2-4 PM  
**DANCES**  
 JAN 14 • Paradise South (Mercedes) • 7:30 PM  
 FEB 6 • Leisure World (Weslaco) • 7 PM  
 FEB 19 • The Lagoons RV Resort (Rockport) • 7:10 PM

RUSTY WILL BE BACK IN JANUARY FOR FULL 2022 SEASON.

**RUSTY RIERISON**  
 (956) 564-1924  
 NOW BOOKING SHOWS FOR 2022 / 2023  
 (956) 564-1924  
[www.rustyrerison.com](http://www.rustyrerison.com)



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Thursday Night ~ Feb. 3, 2022  
 6:30 - 8:30 p.m.

South Padre Island Convention Centre  
 Tickets \$12 ~ Limited Seating  
 Advance Tickets Required

~ Tickets on Sale Now ~  
 Call B&S Kites ~ 956-761-1248

For tickets or more information contact:

**B&S Kites**

Phone ~ (956) 761-1248

Email ~ [bskites@hotmail.com](mailto:bskites@hotmail.com)

Website ~ [www.spkitefest.com](http://www.spkitefest.com)





**CITY OF SOUTH PADRE ISLAND  
CONVENTION AND VISITORS ADVISORY BOARD  
AGENDA REQUEST FORM**

**MEETING DATE:** February 23, 2022

**NAME & TITLE:** Linette Hernandez, Management Assistant

**DEPARTMENT:** Convention and Visitors Bureau

**ITEM**

Discussion and action concerning the election of officers for the 2022 calendar year-CVAB Chairman and Vice Chairman. (Till)

**ITEM BACKGROUND**

N/A

**BUDGET/FINANCIAL SUMMARY**

N/A

**COMPREHENSIVE PLAN GOAL**

N/A

**LEGAL REVIEW**

Sent to Legal: No

Approved by Legal: No

**RECOMMENDATIONS/COMMENTS:**

**CITY OF SOUTH PADRE ISLAND  
CONVENTION AND VISITORS ADVISORY BOARD  
AGENDA REQUEST FORM**

**MEETING DATE:** February 23, 2022

**NAME & TITLE:** Linette Hernandez, Management Assistant

**DEPARTMENT:** Convention and Visitors Bureau

**ITEM**

Presentation and discussion on Spring Break performance and the Q1 Marketing Plan for FY21/22. (Zimmerman)

**ITEM BACKGROUND**

N/A

**BUDGET/FINANCIAL SUMMARY**

N/A

**COMPREHENSIVE PLAN GOAL**

N/A

**LEGAL REVIEW**

Sent to Legal: No

Approved by Legal: No

**RECOMMENDATIONS/COMMENTS:**





Spring Break Digital Media Performance Report  
12/20/21-2/17/22

**THE Z!MMERMAN AGENCY**



# CAMPAIGN TO DATE - COLLEGE SPRING BREAK

Activity	12/20/21-2/17/22	2/18/22-3/15/22	Total
Impressions	14,012,533		
Clicks	80,717		
CTR	0.58%		
Conversions	201		
Total Spend	\$89,255	\$70,745	\$160,000

\*Conversions tracked include various website buttons and form fill



# CAMPAIGN TO DATE - FAMILY SPRING BREAK

Activity	12/20/21-2/17/22	2/18/22-3/10/22	Total
Impressions	6,041,017		
Clicks	27,608		
CTR	0.46%		
Conversions	190		
Total Spend	\$60,019	\$39,981	\$100,000

\*Conversions tracked include various website buttons

# DIGITAL DISPLAY PERFORMANCE



# CAMPAIGN OVERVIEW

Display Campaign	Impressions	Clicks	CTR	CTR Benchmark	Pixel Fires	Conversions	Spend	Remaining Spend
College Spring Break <small>(paused 2/9)</small>	4,748,538	5,328	0.11%	0.09%	7,381	144	\$37,565	N/A
Family Spring Break	3,183,995	1,633	0.05%	0.09%	5,281	129	\$31,474	\$28,526
TOTAL	7,932,533	6,961	0.09%	0.09%	12,662	273	\$69,039	\$28,526

\*Conversions tracked include various website buttons and form fill



# COLLEGE SPRING BREAK



# COLLEGE SPRING BREAK - SITE OVERVIEW

Partner	Impressions	Clicks	CTR	CTR Benchmark	AVC (Audio Completion Rate)	Pixel Fires	Conversions	Spend
Basis (Display)	3,174,322	4,334	0.14%	0.09%	N/A	7,291	139	\$25,400
Spotify (Audio)	935,381	170	0.02%	N/A	91%	90	5	\$12,165
TOTAL	4,109,703	4,504	0.11%	0.09%	91%	7,381	144	\$37,565

\*Conversions tracked include various website buttons and form fill

\*College Spring Break display and Spotify was paused on 2/9.

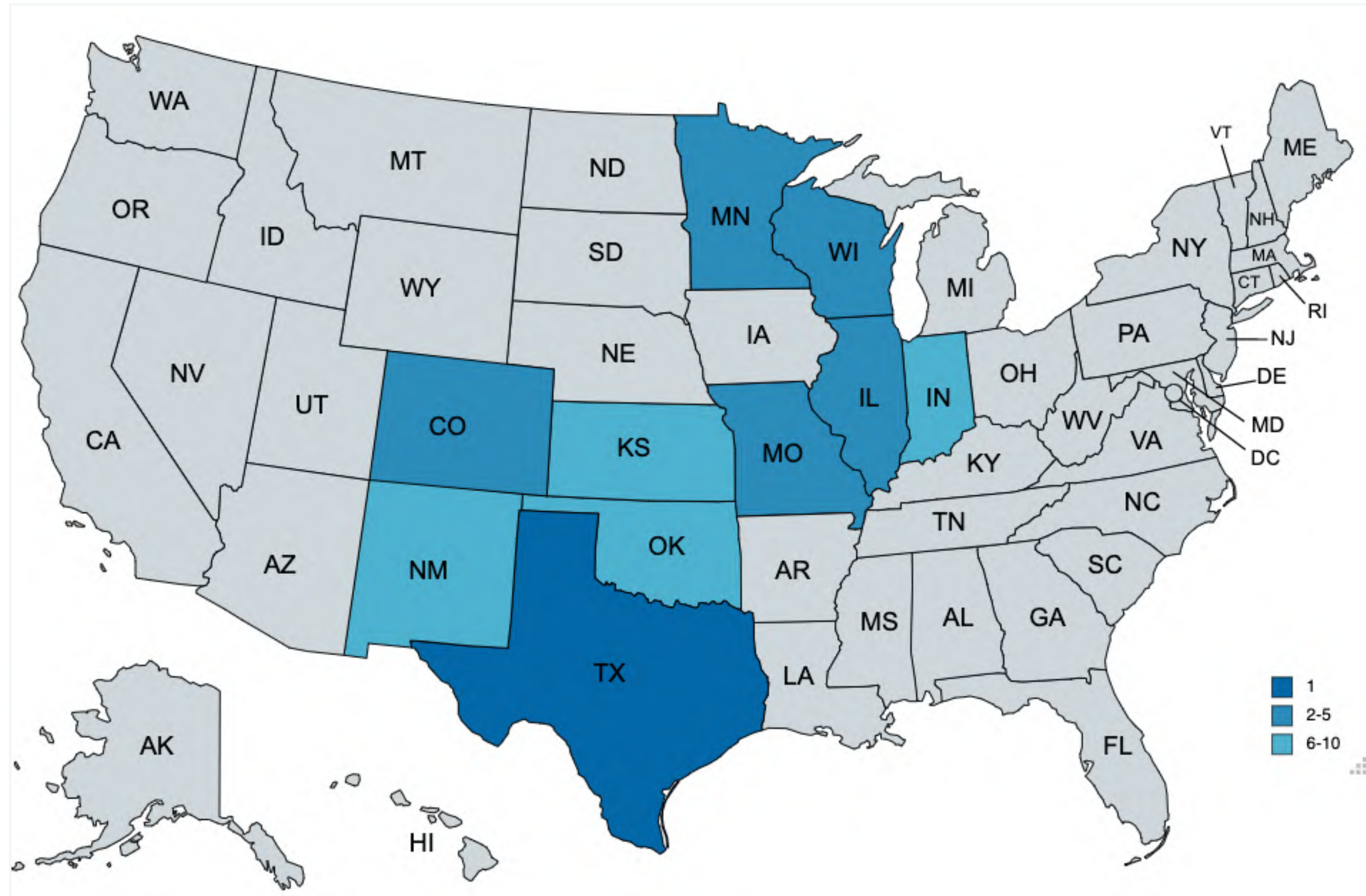
# COLLEGE SPRING BREAK - PLACEMENT OVERVIEW

Display Platform	Impressions	Clicks	CTR	CTR Benchmark	Pixel Fires	Conversions
Desktop	810,705	258	0.03%	0.09%	823	41
Mobile	2,745,602	4,214	0.15%	0.09%	5,293	78
Video	256,850	686	0.27%	0.09%	1,175	25
TOTAL	3,813,157	5,158	0.14%	0.09%	7,291	144

\*Conversions tracked include various website buttons and form fill

\*College Spring Break display and Spotify was paused on 2/9.

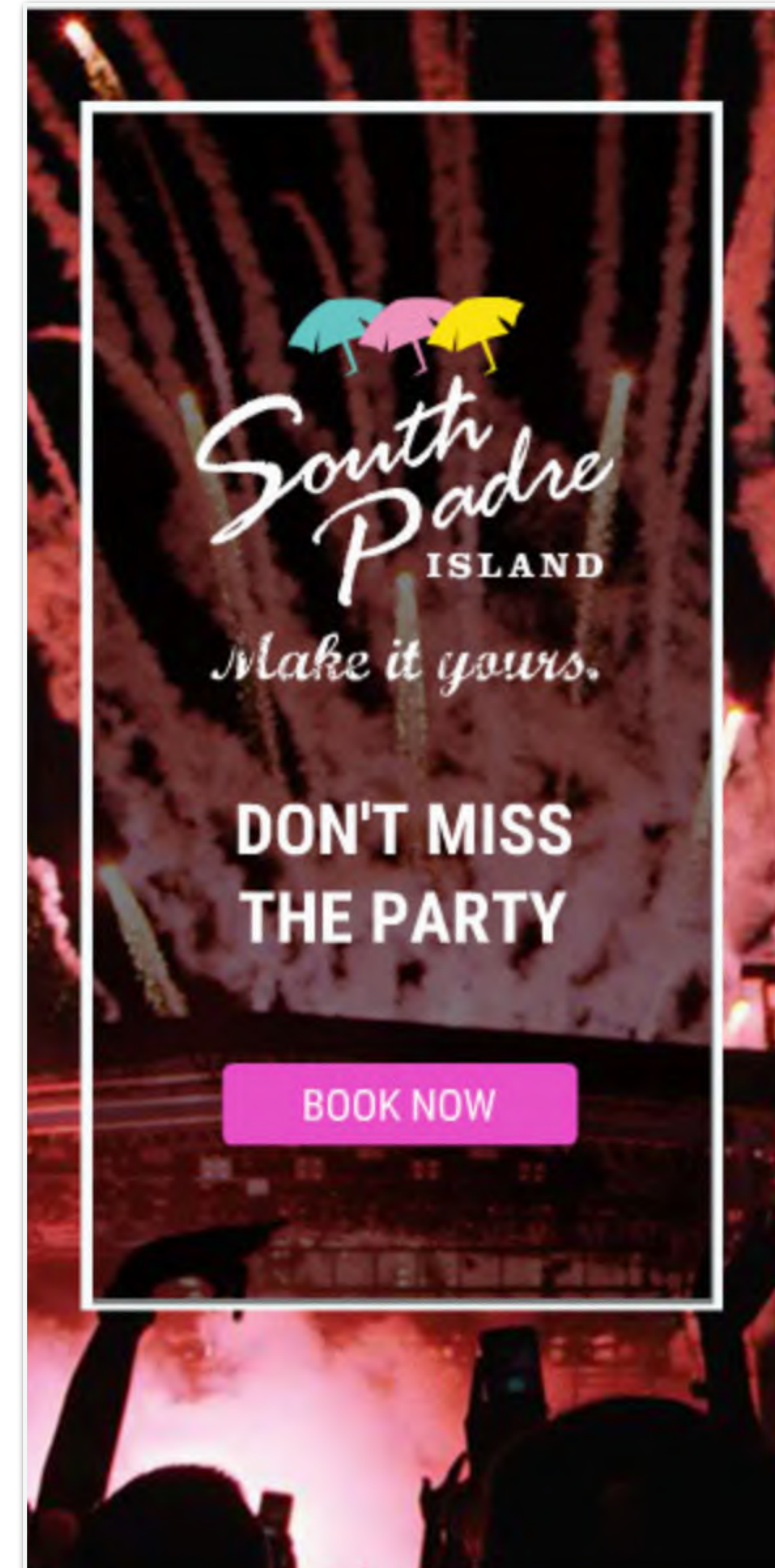
# TOP STATES BY CLICKS



\*College Spring Break display and Spotify was paused on 2/9.



# CREATIVE SCREENSHOTS





# FAMILY SPRING BREAK



# FAMILY SPRING BREAK - SITE OVERVIEW

Partner	Impressions	Clicks	CTR	CTR Benchmark	VCR (Video Complete Rate)	Pixel Fires	Conversions	Spend
Basis (Display)	2,688,589	2,232	0.08%	0.09%	N/A	6,223	129	\$19,089
Stack Adapt (OTT)	495,406	N/A	N/A	N/A	99%	2	0	\$12,385
TOTAL	3,183,995	2,232	0.07%	0.09%	99%	6,225	129	\$31,474

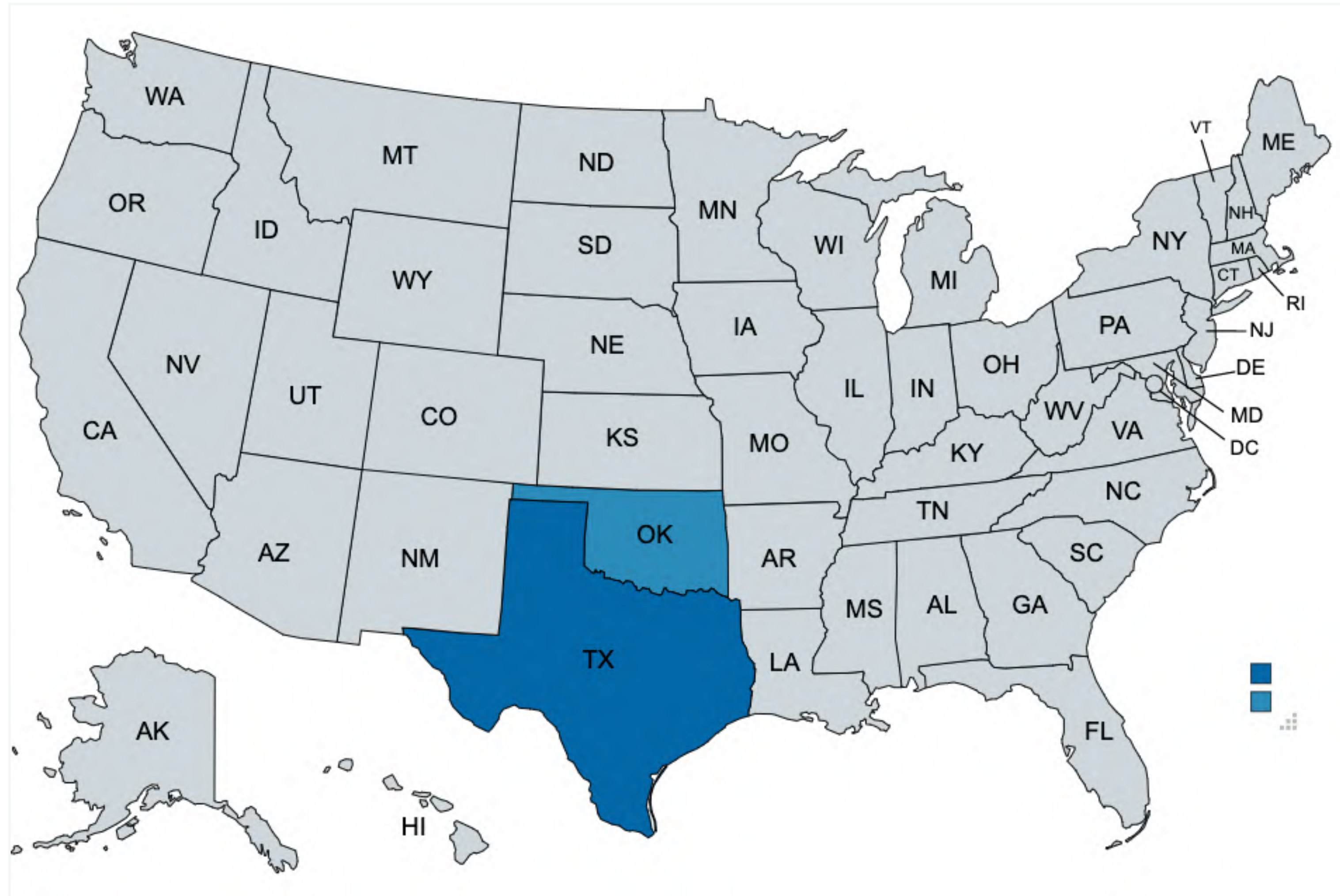
\*Conversions tracked include various website buttons

# FAMILY SPRING BREAK - PLACEMENT OVERVIEW

Display Platform	Impressions	Clicks	CTR	CTR Benchmark	Pixel Fires	Conversions
Desktop	1,303,742	609	0.05%	0.09%	2,506	85
Mobile	696,670	704	0.10%	0.09%	3,717	44
TOTAL	2,000,412	1,313	0.07%	0.09%	6,223	129

\*Conversions tracked include various website buttons

# TOP STATES BY CLICKS





# CAMPAIGN SCREENSHOTS





# DISPLAY INSIGHTS

- College Spring Break Display and Spotify was paused on 2/9
  - Remaining spend was shifted to Google SEM and Microsoft / Bing paid search
- The Family Spring Break targeting mobile is top performing in terms of CTR
  - Desktop continues to drive the most conversions
- The Family Spring break 300x250 ad size is driving the highest CTR, while the 728x90 ad size is the lowest performing
  - Paused the 728x90 to increase overall performance
- Moving forward
  - Continue to optimize campaigns to drive awareness and conversions
  - Increase bids on top performing tactics
  - Monitor frequency caps to ensure customers are not served an ad too often

# PAID SEARCH

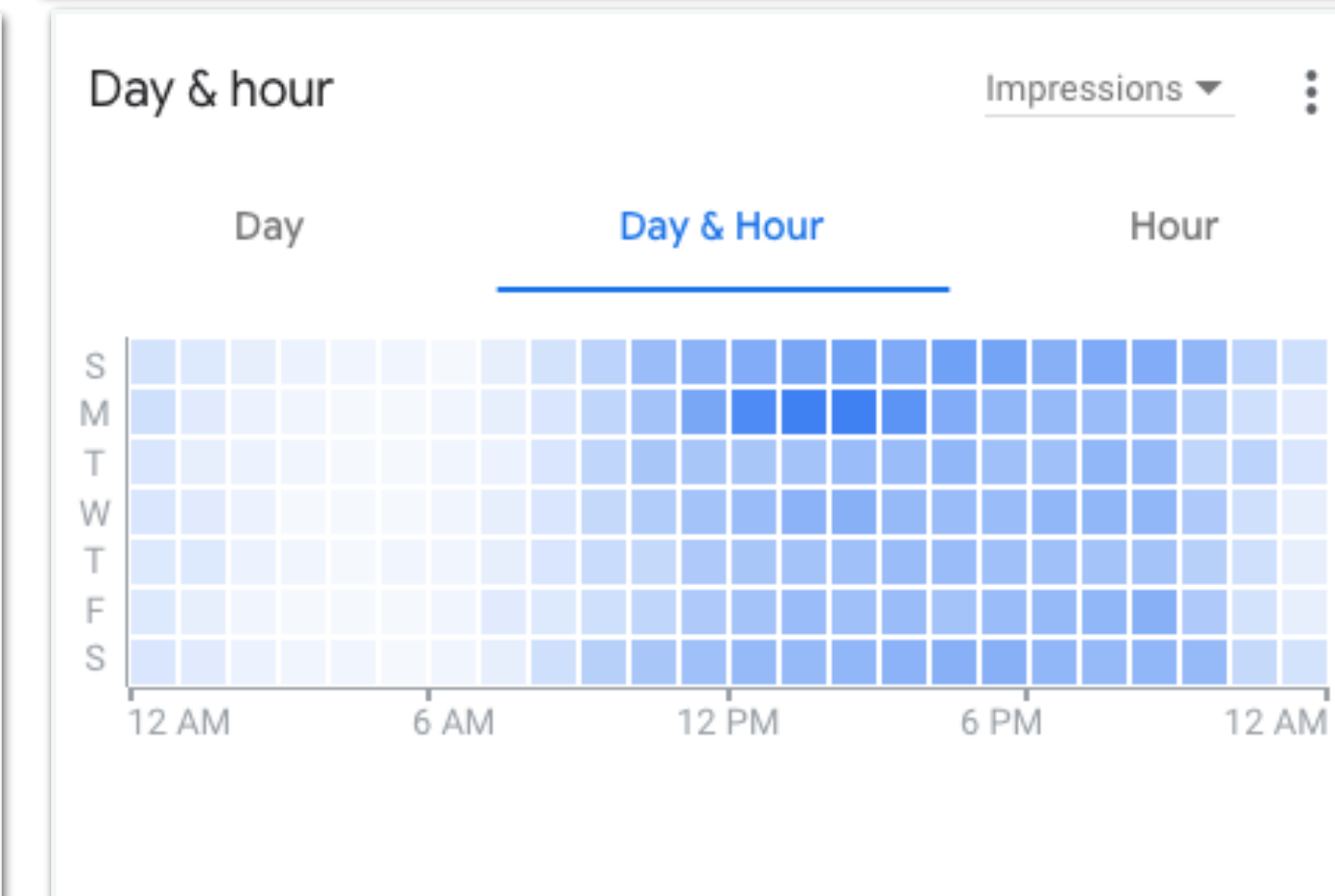
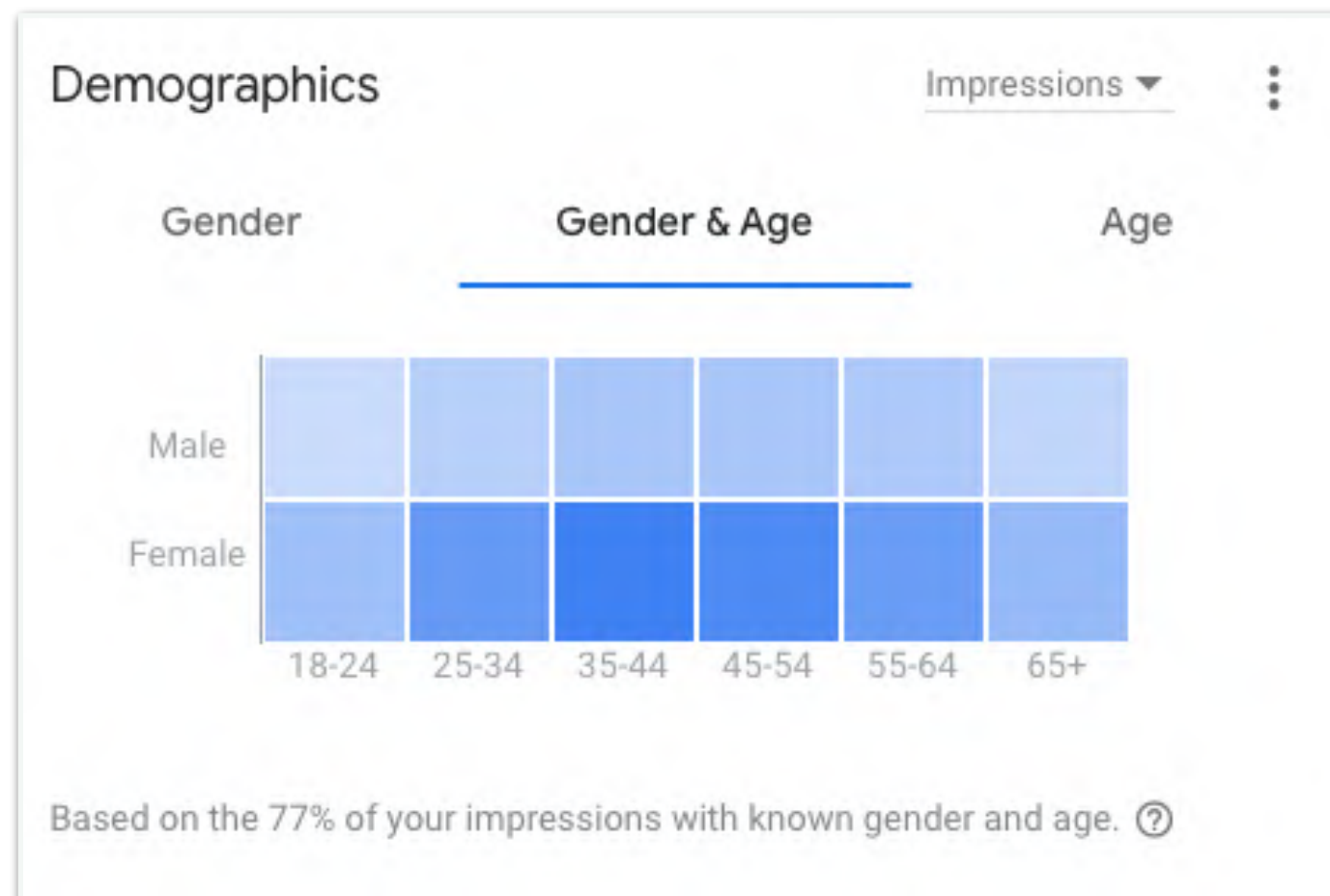
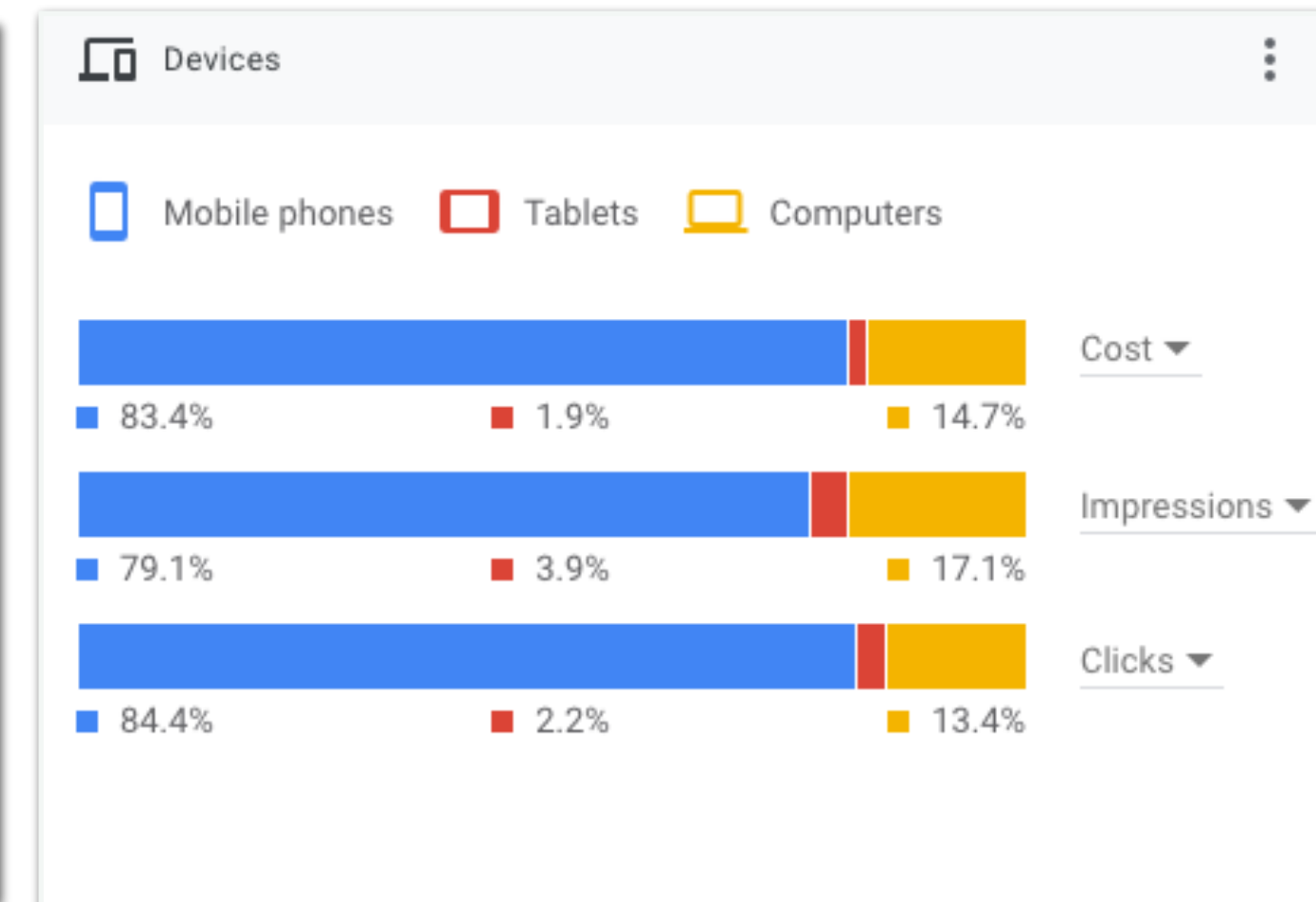
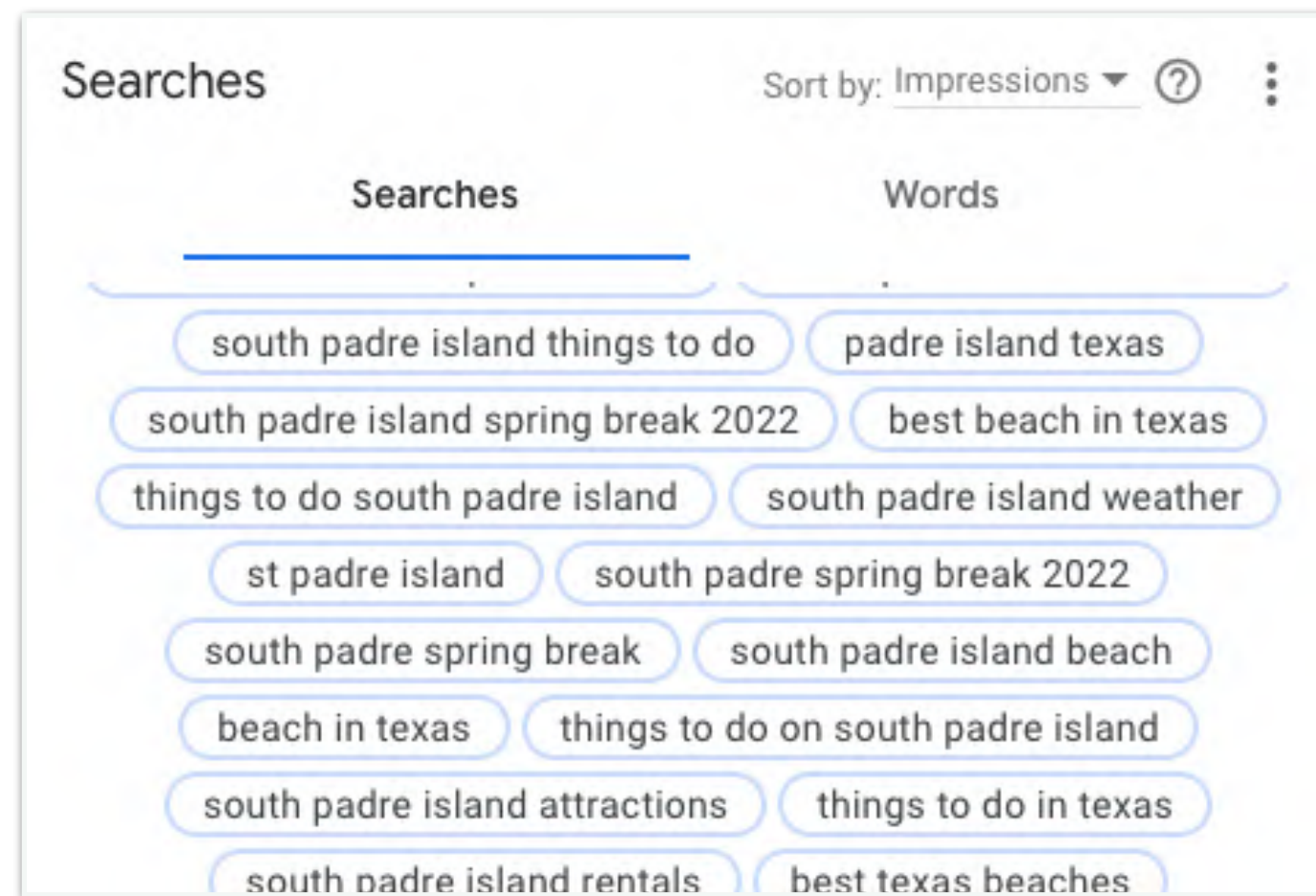


# CAMPAIGN PERFORMANCE BREAKDOWN

Campaign	Impressions	Clicks	CTR	CTR Benchmark	Avg. CPC	Avg. CPC Benchmark	Conversions	Spend	Remaining Budget
Family Spring Break	91,173	9,313	10.21%	4.68%	\$0.85	\$0.61	61	\$7,912	\$2,088
College Spring Break	63,799	5,656	8.87%	4.68%	\$0.98	\$0.61	57	\$5,535	\$32,891
<b>TOTAL</b>	154,972	14,969	9.66%	4.68%	\$0.90	\$0.61	118	\$13,447	\$34,979.00

\*Conversions tracked include various website buttons and form fill

# ADDITIONAL INSIGHTS



# PAID SEARCH INSIGHTS

- The campaign has delivered a CTR well above the benchmark of 4.68%
- The Spring Break campaigns saw 85 conversions during January
  - Conversions include form fill and various website buttons
- Optimizations made helped drive down the average cost per click by 53%, allowing SPI to garner more clicks and therefore more conversions
- The majority of conversions and clicks occur on mobile devices
- Females 35-44 were the top converting audience
- The peak in conversions occurred during the week between 11am-7pm
- For College Spring break an additional \$18,500 was shifted to SEM (from display/streaming audio) on 2/9, which has boosted overall impression and clicks by:
  - Impression % increase since shift: 137%
  - Clicks % increase since shift: 136%
- Moving forward
  - Continue to optimize by increasing bids on top performing keywords
  - Adjusting bids to reach the target audience during peak days and times




# SPRING BREAK CAMPAIGN FAMILY AND COLLEGE SOCIAL INSIGHTS



# SOCIAL MEDIA CREATIVE (FAMILY SB)

## FACEBOOK




**Visit South Padre Island**  
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Pack your bags and prepare for an unforgettable family vacation. 🌴  
Whether you prefer relaxing on the ...[See more](#)




SOPADRE.COM

**Spring Break 2022**

LEARN MORE


## INSTAGRAM

Instagram



visitsouthpadreisland  
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Learn more

>

♡

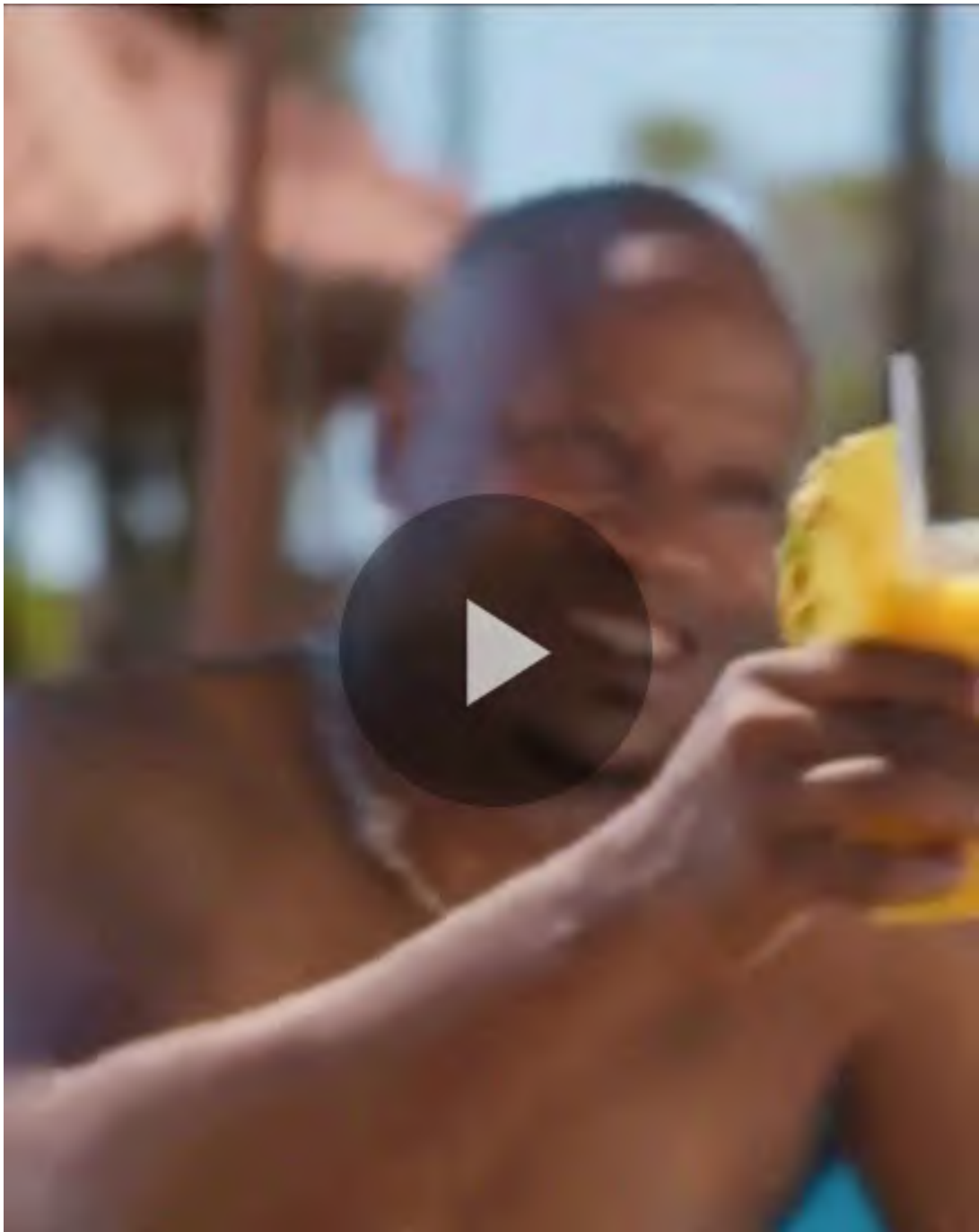
💬

📍

🔖

visitsouthpadreisland Pack your bags and prepare for an unforgettable family vacation. 🌴 ... [more](#)

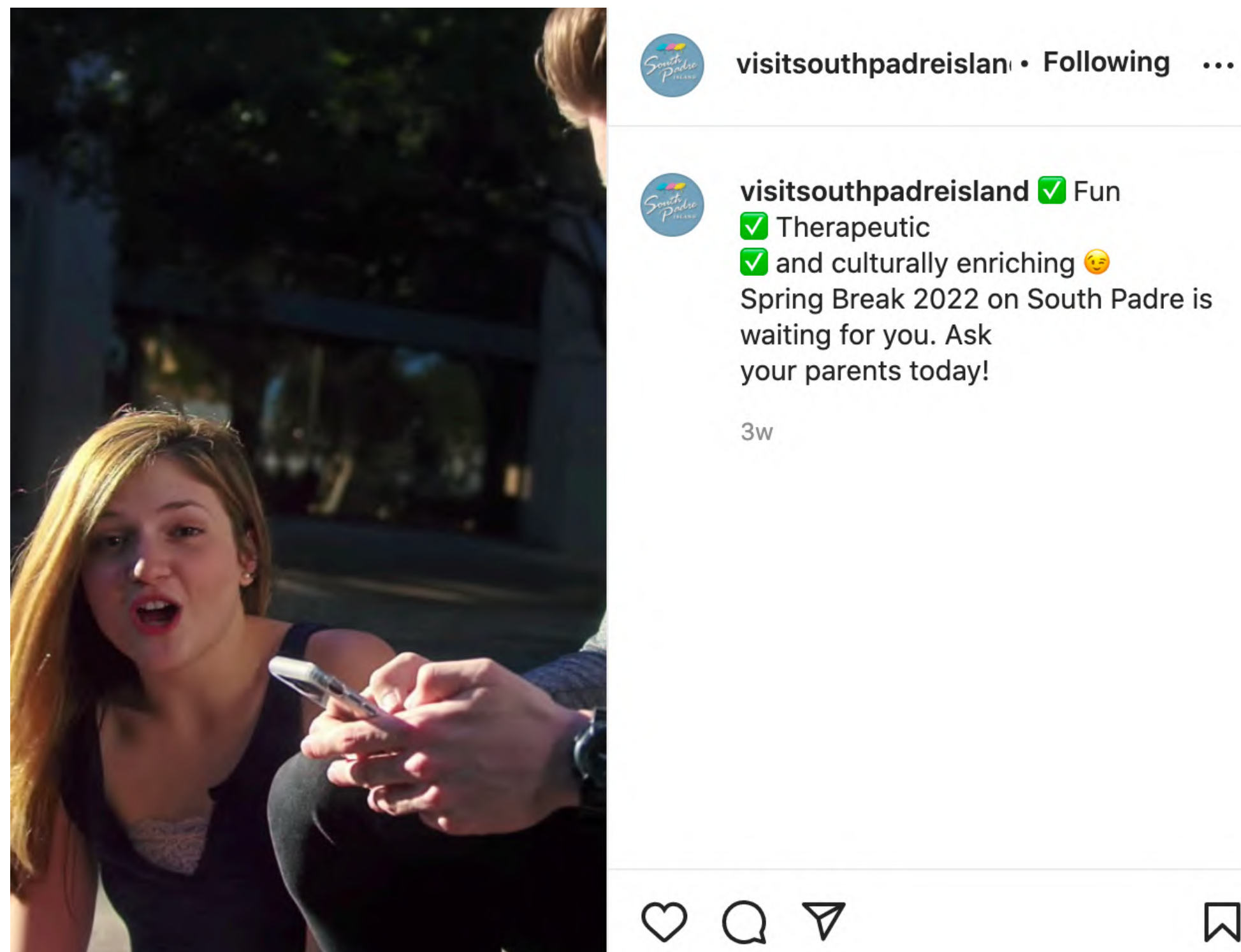
## TIKTOK



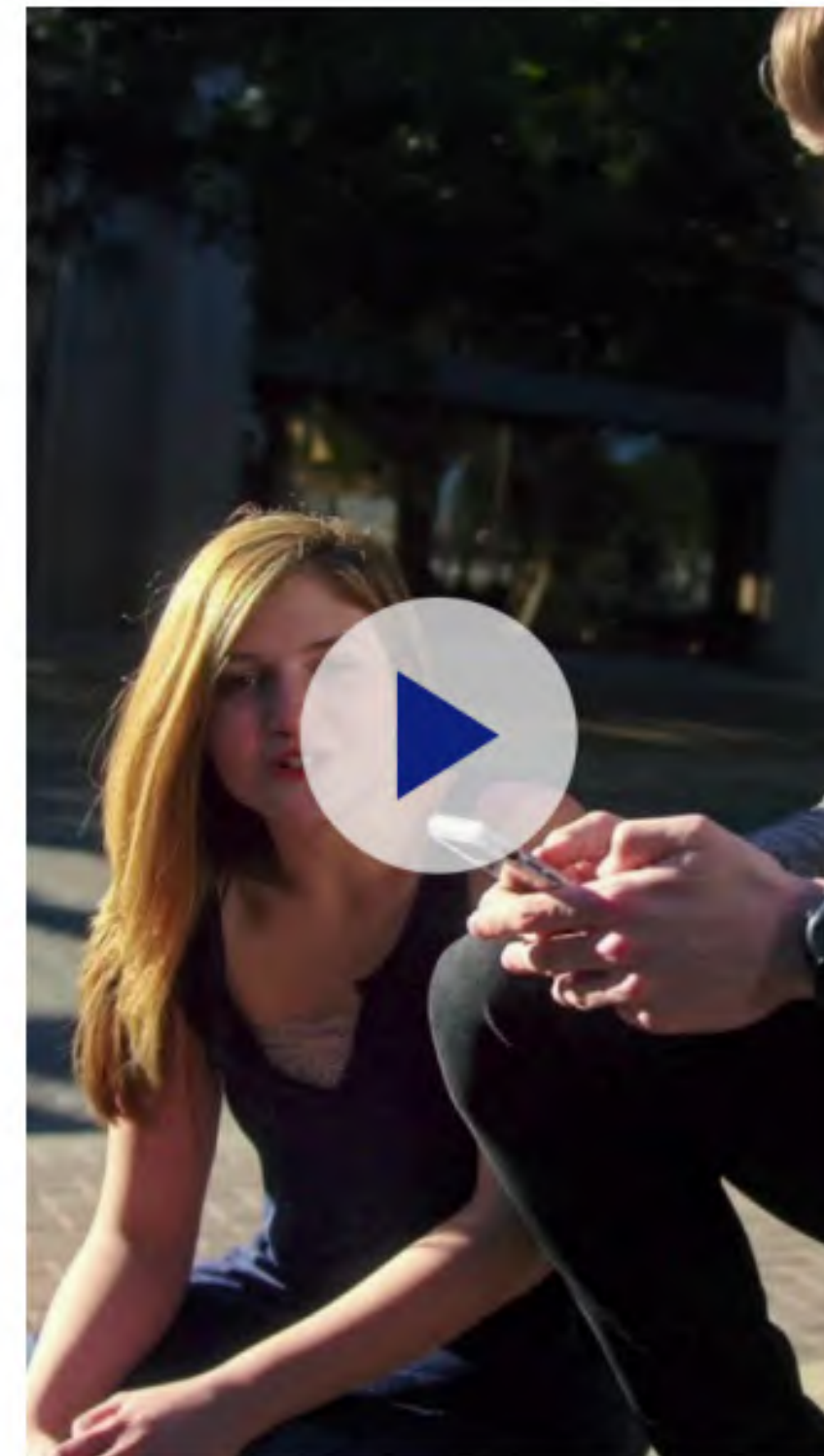


# SOCIAL MEDIA CREATIVE (COLLEGE SB)

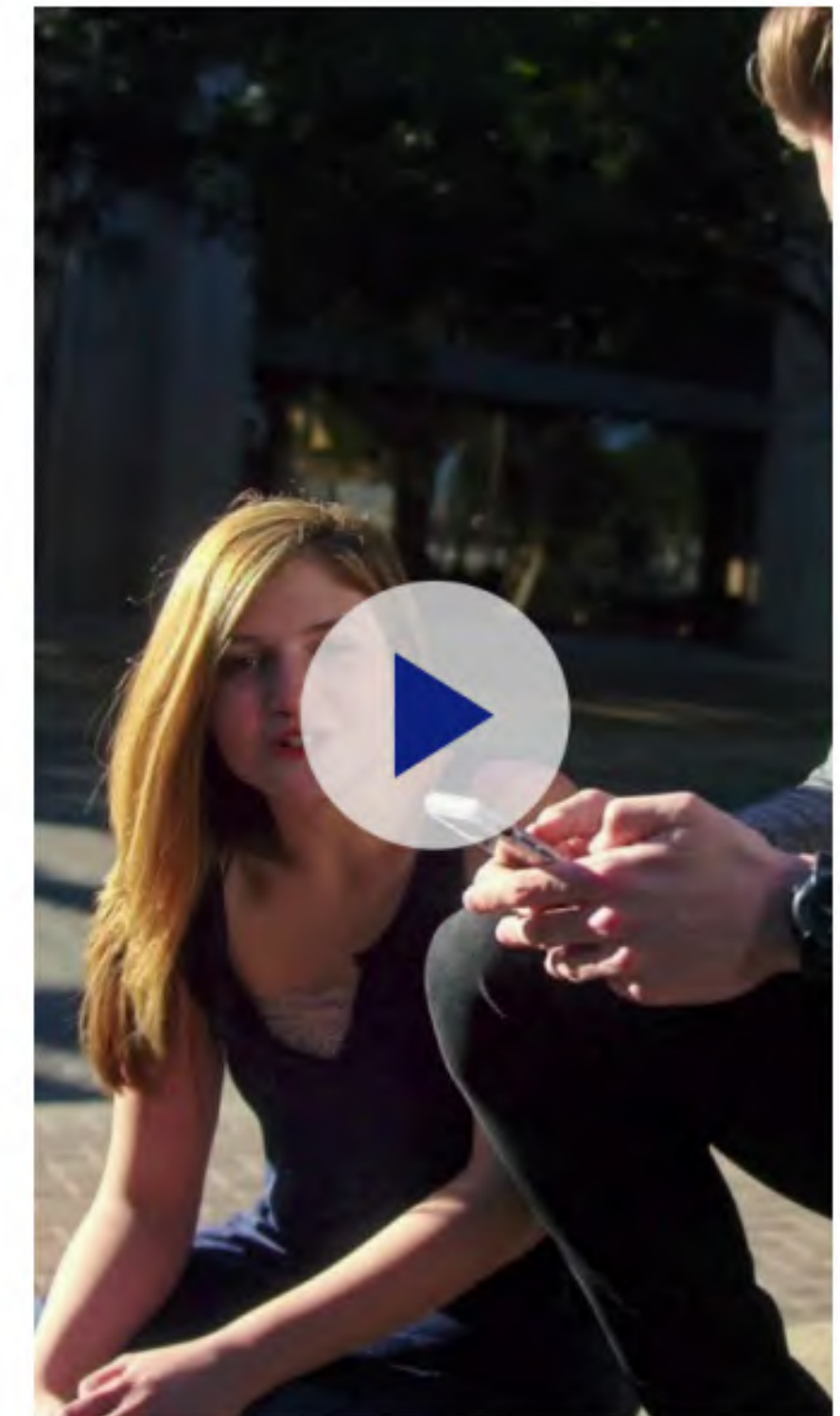
## INSTAGRAM



## SNAPCHAT



## TIKTOK



# SOCIAL MEDIA PERFORMANCE

CAMPAIGN	Family TikTok	Family SB: FB/IG	College SB: IG	College: Snapchat	College TikTok
SPEND	\$2,066	\$18,567	\$8,838	\$28,497	\$8,820
REMAINING SPEND with	\$2,940	\$6,433	\$7,906	\$4,247	\$9,923
REACH	-	627,767	458,258	-	-
IMPRESSIONS	466,067	2,299,782	1,695,383	5,243,497	2,261,316
LINK CLICKS	4,765	11,897	5,884	41,271	22,578
CPC	\$0.43	\$0.84	\$1.50	\$0.69	\$0.39
Travel Industry CPC	\$0.51 TikTok	\$0.97 Facebook	\$1 - \$2 Instagram	\$0.98 Snapchat	\$0.51 TikTok



# SOCIAL INSIGHTS

## ■ Key Takeaways

- Boost of \$8,230.71 has been added to the social budget for College Spring Break
- Tiktok currently leads as the top platform with high engagement on link clicks and lower CPC's.
- CPC on all platforms are at or under average CPC for travel industry.

## ■ Going Forward

- Continue to optimize campaigns to drive awareness and conversions
- Consider reallocating a portion of funds in the Family Facebook campaign to TikTok as it's performing well.



# BRAND DIGITAL MEDIA PERFORMANCE REPORT

## 1/1/22-2/17/22



# DIGITAL DISPLAY PERFORMANCE



# BRAND - SITE OVERVIEW

Display Partner	Impressions	Clicks	CTR	CTR Benchmark	Pixel Fires	Conversions	Spend
Sojern (Display)	2,023,266	1,277	0.06%	0.09%	1,712	15	\$11,128
Expedia	523,084	561	0.11%	0.09%	1,299	52	\$10,131
Travel Spike	N/A	2,090	N/A	N/A	875	86	\$1,777
TOTAL	2,546,350	3,928	0.15%	0.09%	3,886	153	\$23,036

\*Conversions tracked include various website buttons

# CREATIVE PERFORMANCE - DISPLAY

Creative	Impressions	Clicks	CTR	CTR Benchmark	Pixel Fires	Conversions
Spend Spring Break Near the Shore	1,160,746	864	0.07%	0.09%	1,221	38
Catch of the Day - Bonding	1,335,579	957	0.07%	0.09%	1,339	28
TOTAL	2,496,325	1,821	0.07%	0.09%	2,560	66

\*Conversions tracked include various website buttons

# CREATIVE PERFORMANCE - NATIVE

Creative	Clicks	Pixel Fires	Conversions
Family Time	1,000	570	32
Spring into Adventure	735	547	45
Catch a Break	126	77	5
Beach Sunshine	160	73	4
Start Your Adventure	69	32	0
TOTAL	1,735	1,299	86

\*Conversions tracked include various website buttons





# DISPLAY INSIGHTS

- The brand campaign launched on February 1st and has ramped up nicely in a shortly amount of time
- Expedia has delivered the highest CTR thus far
  - Ads currently click-through to the SPI homepage
  - Recommend to shift this to an Expedia landing page for better user experience
- Travel Spike is a cost per click platform, therefore no impressions or CTR is included
  - Travel Spike creative consists of native ads that are currently being optimized towards the top performing creative
- The “Spend Spring Break Near the Shore” display creative has delivered the highest conversions, while both creative versions have delivered the same CTR
- Moving forward
  - Continue to optimize campaigns to drive awareness and conversions
  - Increase bids on top performing tactics
  - Monitor frequency caps to ensure customers are not served an ad too often

# PAID SEARCH

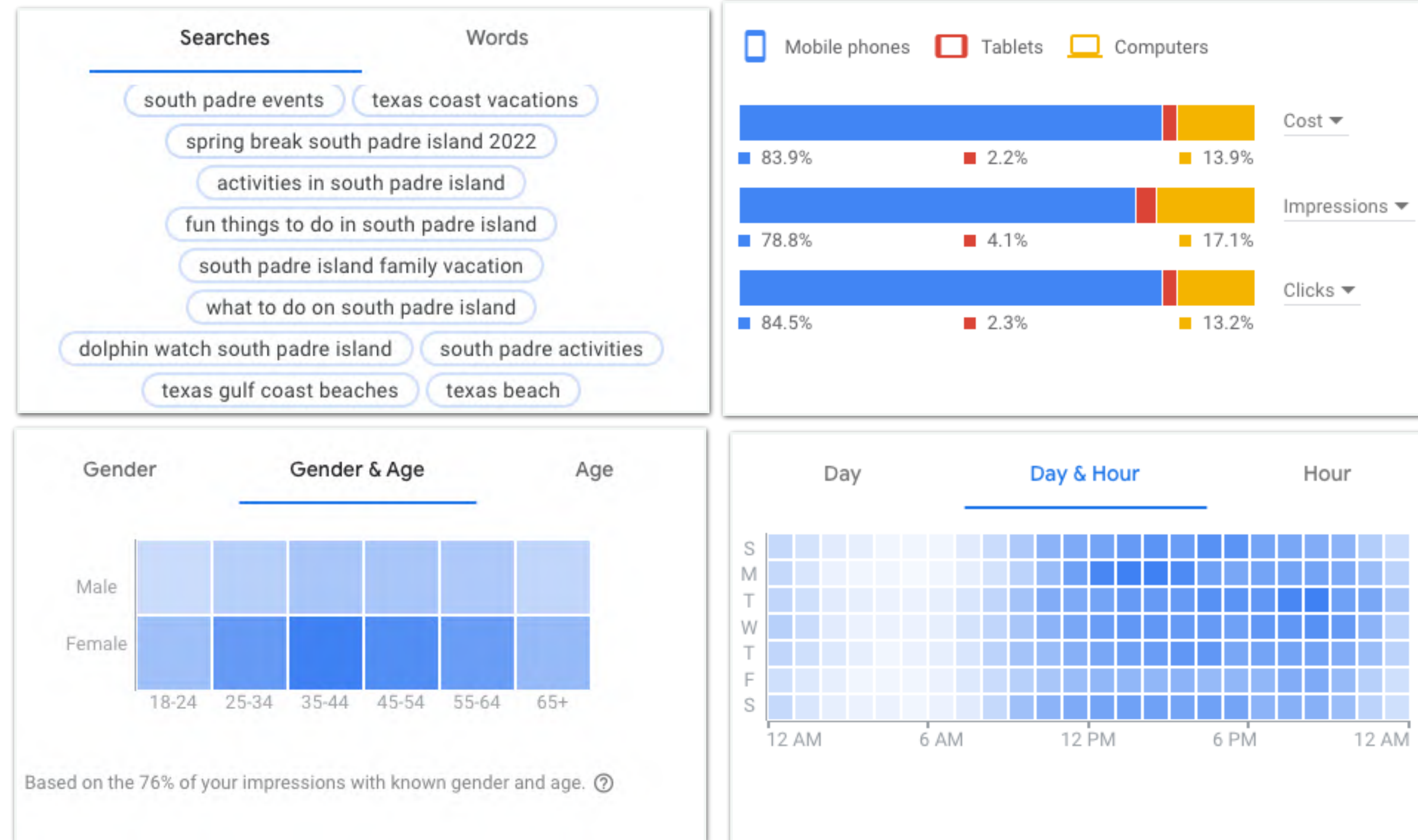


# CAMPAIGN PERFORMANCE BREAKDOWN

Campaign	Impressions	Clicks	CTR	CTR Benchmark	Avg. CPC	Avg. CPC Benchmark	Conversions	Spend
Brand	78,892	9,099	11.53%	4.68%	\$0.45	\$0.61	636	\$4,061
Competitive	12,387	2,132	17.21%	4.68%	\$0.73	\$0.61	6	\$1,564
TOTAL	91,279	11,231	12.30%	4.68%	\$0.50	\$0.61	642	\$5,625

\*Conversions tracked include various website buttons and form fill

# ADDITIONAL INSIGHTS



# PAID SEARCH INSIGHTS

- Overall, the brand campaign is driving strong results
  - The campaign has achieved a CTR well above the benchmark of 4.68%
- The Brand campaigns saw 636 conversions during to date
  - Conversions include form fill and various website buttons
- MoM trends show average cost per click are declining
  - Currently the campaign has seen a positive 37% decline
- The majority of conversions and clicks occur on mobile devices
- Females 35-44 were the top converting audience
- The peak in conversions occurred during the week between 11am-7pm
- Moving forward
  - Continue to optimize by increasing bids on top performing keywords
  - Adjusting bids to reach the target audience during peak days and times



# PAID SOCIAL



# SOCIAL MEDIA ADS

## FACEBOOK/INSTAGRAM



**Visit South Padre Island**  
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⋮ ×

Fireworks... but make it romantic ❤️ That's right! We will be having a fireworks display bayside on February 12 at 9 pm. [...See more](#)



SOPADRE.COM

**Fireworks Show 2022**


LEARN MORE



**Visit South Padre Island**  
Sponsored · 🌟

⋮ ×

CLOSED \* G I F T A W A Y \*  
Love is in the air and Valentine's Day is right around the corner. We want to treat [...See more](#)



# SOCIAL MEDIA PERFORMANCE

CAMPAIGN	FB/IG Valentine Giveaway	FB/IG Firework Show
SPEND	\$150	\$100
REACH	1,332	13,060
IMPRESSIONS	17,506	25,583
LINK CLICKS	49	394
CPR (cost per engagement)	\$0.11	\$0.25
Travel Industry CPC	\$0.97 Facebook	\$0.97 Facebook



# INSIGHTS

## ■ Key Takeaways

- Regional boosted posts performed above average regarding cost-per-result.

## ■ Going Forward

- Launch Yearly Brand Awareness Campaign “That’s As Hard As It Gets” w/o Feb 21 with new approved creative:



THANK YOU!





**CITY OF SOUTH PADRE ISLAND  
CONVENTION AND VISITORS ADVISORY BOARD  
AGENDA REQUEST FORM**

**MEETING DATE:** February 23, 2022

**NAME & TITLE:** Linette Hernandez, Management Assistant

**DEPARTMENT:** Convention and Visitors Bureau

**ITEM**

Presentation and discussion by Predictive Data Lab on campaign performances, KPIs and analytics. (Moore)

**ITEM BACKGROUND**

N/A

**BUDGET/FINANCIAL SUMMARY**

02-594-0530

**COMPREHENSIVE PLAN GOAL**

N/A

**LEGAL REVIEW**

Sent to Legal: No

Approved by Legal: No

**RECOMMENDATIONS/COMMENTS:**

# VISIT SOUTH PADRE ISLAND

**Spring Break Report**  
**12/20/21 - 1/31/22**



**PREDICTIVE**  
DATA LAB

# TABLE OF CONTENTS



## **1. SPRING BREAK CAMPAIGNS**

### **1. COLLEGE SPRING BREAK**

### **2. FAMILY SPRING BREAK**

### **3. PAID SEARCH**

### **4. RECOMMENDATION**

# SPRING BREAK CAMPAIGNS



Two active campaigns:

## COLLEGE SPRING BREAK



## FAMILY SPRING BREAK



# SPRING BREAK CAMPAIGNS



CAMPAIGN TO DATE PERFORMANCE



Activity	12/20/21-1/31/22	2/1/22-3/15/22	Total
Impressions	8,154,471		
Clicks	36,972		
CTR	0.44%		
Conversions	183		
Total Spend	\$63,441	\$96,559	\$160,000

\*Conversions tracked include various website buttons and form fill



# SPRING BREAK CAMPAIGNS



CAMPAIGN TO DATE PERFORMANCE

Site	Impressions	Clicks	CTR	CTR Benchmark	AVC (Audio Completion Rate)	Pixel Fires	Conversions	Spend
Basis (Display)	3,174,322	4,334	0.14%	0.09%	N/A	2,270	138	\$25,025
Spotify (Audio)	659,148	126	0.02%	N/A	91%	65	5	\$10,000
TOTAL	3,833,470	4,460	0.12%		91%	2,335	143	\$35,025

\*Conversions tracked include various website buttons and form fill

DISPLAY ACCOUNTS FOR 71% OF BUDGET AND IS PROVIDING A CPC OF \$5.77

AUDIO ACCOUNTS FOR 29% AND IS PROVIDING A COST PER COMPLETION OF \$0.02

# SPRING BREAK CAMPAIGNS

CAMPAIGN PERFORMANCE (JANUARY)

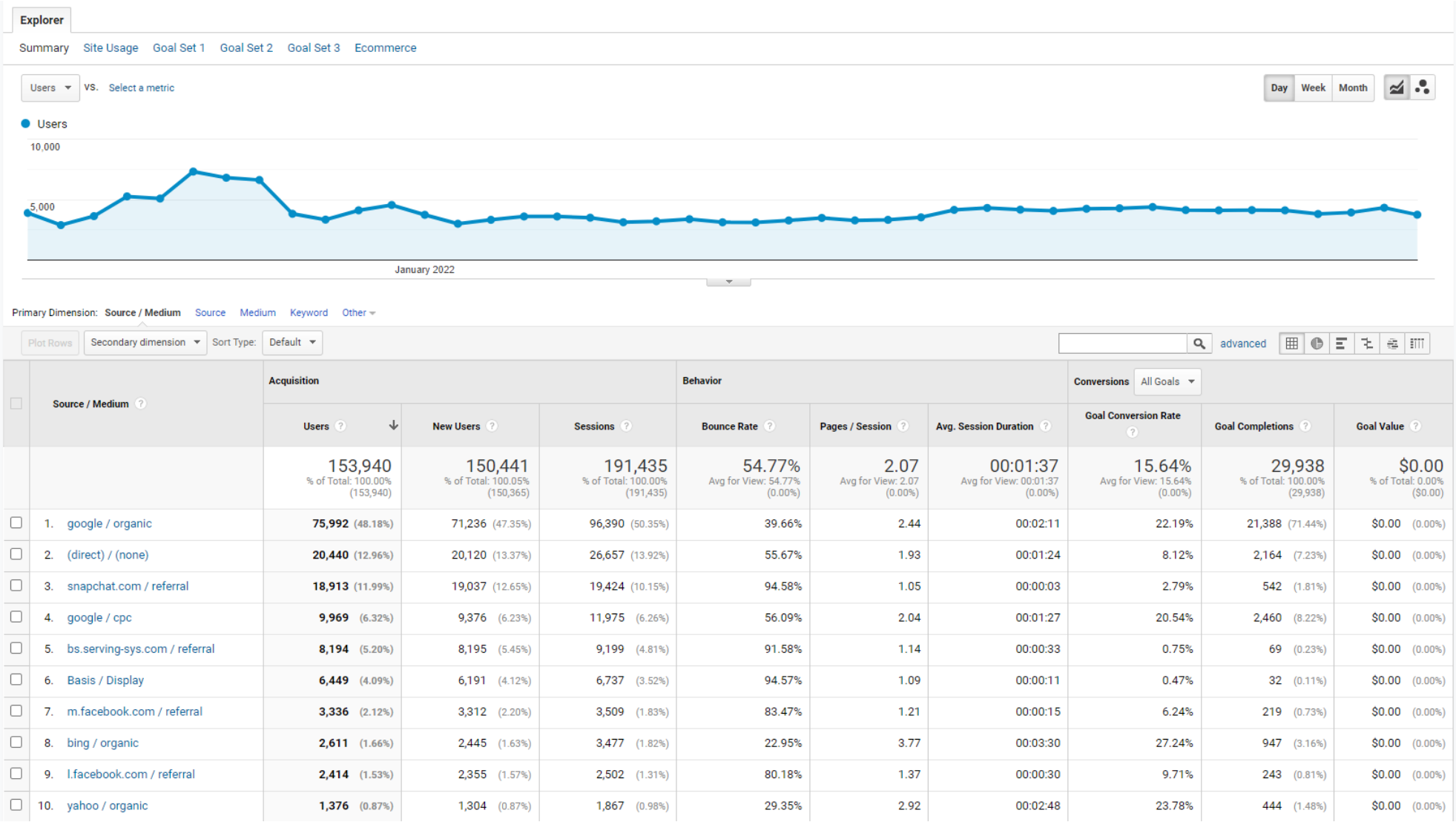
CAMPAIGN	College SB: IG	College: Snapchat	TIKTOK
SPEND	\$5,000	\$20,000	-
REMAINING SPEND	\$15,000	\$10,000	\$10,000
REACH	292,957		-
IMPRESSIONS	1,097,579	3,207,193	-
LINK CLICKS	3,686	27,303	-
CPC	\$1.36	Cost Per Click: \$0.73. Cost per thousand impressions: \$6.24	-



SNAPCHAT IS PROVIDING THE BEST CPC ACROSS THE ENTIRE CAMPAIGN

# SPRING BREAK WEBSITE PERFORMANCE

DATE RANGE: 12/20/2021 – 1/31/2022



SNAPCHAT IS ALSO THE TOP DRIVER OF TRAFFIC TO THE WEBSITE, DRIVING OVER 18K VISITORS TO THE SITE

# SPRING BREAK WEBSITE PERFORMANCE

DATE RANGE: 12/20/2021 – 1/31/2022



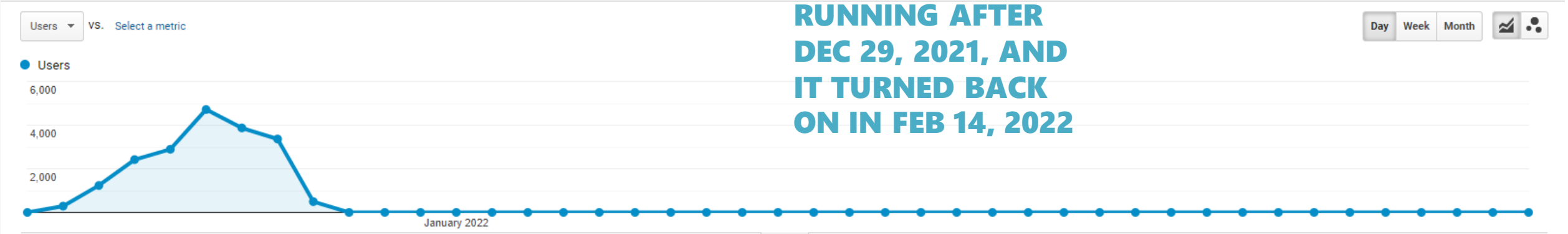
Dec 20, 2021 - Jan 31, 2022

All Users  
100.00% Users

+ Add Segment

Explorer

SummarySite UsageGoal Set 1Goal Set 2Goal Set 3Ecommerce



SNAPCHAT SEEMS TO HAVE STOPPED RUNNING AFTER DEC 29, 2021, AND IT TURNED BACK ON IN FEB 14, 2022

Primary Dimension: Source / MediumSourceMediumKeywordOther

Plot Rows		Secondary dimension		Sort Type: Default		SNAP		advanced			
Source / Medium		Acquisition			Behavior			Conversions All Goals			
		Users	New Users	Sessions	Bounce Rate	Pages / Session	Avg. Session Duration	Goal Conversion Rate	Goal Completions	Goal Value	
		18,913 % of Total: 12.29% (153,940)	19,037 % of Total: 12.66% (150,365)	19,424 % of Total: 10.15% (191,435)	94.58% Avg for View: 54.77% (72.71%)	1.05 Avg for View: 2.07 (-49.38%)	00:00:03 Avg for View: 00:01:37 (-97.26%)	2.79% Avg for View: 15.64% (-82.16%)	542 % of Total: 1.81% (29,938)	\$0.00 % of Total: 0.00% (\$0.00)	
1. snapchat.com / referral		18,913(100.00%)	19,037(100.00%)	19,424(100.00%)	94.58%	1.05	00:00:03	2.79%	542(100.00%)	\$0.00 (0.00%)	

Show rows: 10 Go to: 1 1 - 1 of 1

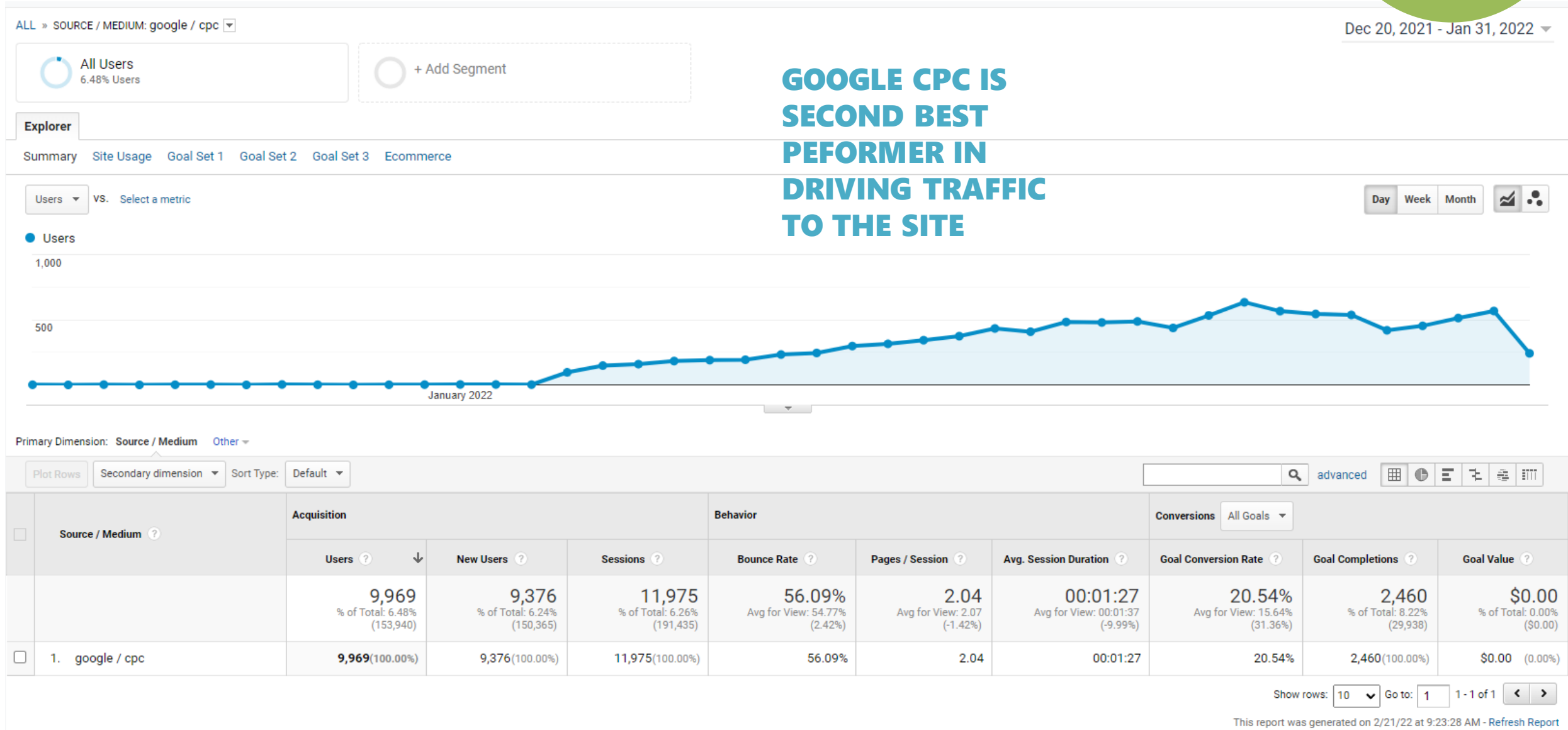
This report was generated on 2/21/22 at 9:18:48 AM - Refresh Report

Source (s): Zimmerman Spring Break Dec + Jan Report

# SPRING BREAK WEBSITE PERFORMANCE



DATE RANGE: 12/20/2021 – 1/31/2022



GOOGLE CPC IS  
SECOND BEST  
PEFORMER IN  
DRIVING TRAFFIC  
TO THE SITE

Source (s): Zimmerman Spring Break Dec + Jan Report



# SPRING BREAK CAMPAIGNS



CAMPAIGN TO DATE PERFORMANCE



Activity	12/20/21-1/31/22	2/1/22-3/10/22	Total
Impressions	4,549,807		
Clicks	17,843		
CTR	0.39%		
Conversions	168		
Total Spend	\$40,130	\$59,870	\$100,000

\*Conversions tracked include various website buttons and form fill

# SPRING BREAK CAMPAIGNS



CAMPAIGN TO DATE PERFORMANCE



Site	Impressions	Clicks	CTR	CTR Benchmark	VCR (Video Complete Rate)	Pixel Fires	Conversions	Spend
Basis (Display)	1,833,955	1,633	0.09%	0.09%	N/A	3,559	123	\$13,021
Stack Adapt (OTT)	376,222	N/A	N/A	N/A	99%	0	0	\$9,406
TOTAL	2,210,177	1,633	0.07%	0.09%	99%	3,559	123	\$22,427

\*Conversions tracked include various website buttons

# SPRING BREAK CAMPAIGNS

CAMPAIGN TO DATE PERFORMANCE



Site	Impressions	Clicks	CTR	CTR Benchmark	Pixel Fires	Conversions
Desktop	891,916	467	0.05%	0.09%	1,410	79
Mobile	696,670	704	0.10%	0.09%	2,149	44
TOTAL	1,588,586	1,171	0.07%	0.09%	3,559	123

\*Conversions tracked include various website buttons and form fill

**DESKTOP ACCOUNTS FOR 56% OF IMPRESSIONS BUT 39% OF ALL CLICKS**

# SPRING BREAK CAMPAIGNS

CAMPAIGN TO DATE PERFORMANCE

CAMPAIGN	Family SB: FB/IG
SPEND	\$10,000
REMAINING SPEND	\$20,000
REACH	627,767
IMPRESSIONS	2,299,782
LINK CLICKS	11,897
CPC	\$0.84

\*Conversions tracked include various website buttons and form fill



# PAID SEARCH



## CAMPAIGN TO DATE PERFORMANCE

Campaign	December	January	% Change
Impr.	33,627	89,703	167%
Clicks	2,714	8,550	215%
CTR	8.07%	9.53%	18%
Avg. CPC	\$2.75	\$1.30	-53%
Conversions	0	85	

\*Conversions tracked include various website buttons and form fill





# RECOMMENDATIONS

CAMPAIGN TO DATE PERFORMANCE

**COLLEGE SPRING BREAK:  
IN AN EFFORT TO REDUCE COST PER CLICK AND COST PER ACQUISITION (CONVERSIONS)  
WE RECOMMEND SHIFTING WEIGHT (BY 20-25%) TO SNAPCHAT AND GOOGLE CPC.**

**FAMILY SPRING BREAK:  
WE RECOMMEND SHIFTING WEIGHT FROM CROSS PLATFORM DESKTOP TO MOBILE, AS IT  
ACCOUNTS FOR 61% OF ALL CLICKS IN DISPLAY.**

# Q&A



**PREDICTIVE**  
DATA LAB

**CITY OF SOUTH PADRE ISLAND  
CONVENTION AND VISITORS ADVISORY BOARD  
AGENDA REQUEST FORM**

**MEETING DATE:** February 23, 2022

**NAME & TITLE:** Linette Hernandez, Management Assistant

**DEPARTMENT:** Convention and Visitors Bureau

**ITEM**

Presentation and recap on the 2021 McAllen Holiday Parade. (Rodriguez)

**ITEM BACKGROUND**

N/A

**BUDGET/FINANCIAL SUMMARY**

N/A

**COMPREHENSIVE PLAN GOAL**

N/A

**LEGAL REVIEW**

Sent to Legal: No

Approved by Legal: No

**RECOMMENDATIONS/COMMENTS:**

**CITY OF SOUTH PADRE ISLAND  
CONVENTION AND VISITORS ADVISORY BOARD  
AGENDA REQUEST FORM**

**MEETING DATE:** February 23, 2022

**NAME & TITLE:** Linette Hernandez, Management Assistant

**DEPARTMENT:** Convention and Visitors Bureau

**ITEM**

Discussion and possible action to approve the funding request for the following Special Events:

- \* Flag Football World Championship Tour South Padre Regional in April 2022
- \* SPI Half Marathon in November 2022
- \* Texas Gulf Association State Championship in April/May 2022

**ITEM BACKGROUND**

SEC approved the following on 2/15/2022:

- \* Flag Football World Championship Tour- \$3,000 in funding towards marketing
- \* SPI Half Marathon- \$10,000 in funding towards marketing
- \* Texas Gulf Association State Championship- \$3,000 in funding towards marketing and \$2,000 in operational costs

**BUDGET/FINANCIAL SUMMARY**

02-593-8099

**COMPREHENSIVE PLAN GOAL**

N/A

**LEGAL REVIEW**

Sent to Legal: No

Approved by Legal: No

**RECOMMENDATIONS/COMMENTS:**

## APPLICATION FOR INITIAL FUNDING

Today's Date: 2/4/2022

### ORGANIZATON INFORMATION

Name of Organization: FFWCT

Address: 209 Trailwood Dr

City, State, Zip: Allen, TX 75002

Contact Name: Travis Burnett Contact Email: travis@ffwct.com

Contact Office PhoneNumber: 9729229234

Contact Cell PhoneNumber: 9729229234

Website Address for Event or Sponsoring Entity: ffwct.com

Non-Profit or For-Profit status: For-Profit Tax ID #: \_\_\_\_\_

Entity's CreationDate: 8/2015

Purpose of your organization:

Hosting the world's largest club level flag football tournaments nationwide.

\_\_\_\_\_  
\_\_\_\_\_

### EVENT INFORMATION

Name of Event: FFWCT South Padre Regional

Date(s) of Event: April 2-3, 2022

Primary Location of Event: Isla Grand Beach Resort & Port Isabel High School

Amount Requested: \$3000

Primary Purpose of Funded Activity/Facility:

For a flag football tournament featuring all traveling teams from around Texas and nationwide.

\_\_\_\_\_  
\_\_\_\_\_



**How will the hotel tax funds be used: (please attach a list of the hotel tax funded expenditures?)**

Cover facility costs, event marketing, hotels and staff travel.

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**Percentage of Hotel Tax Support of Related Costs**

100 Percentage of Total Event Costs Covered by Hotel Occupancy Tax

100 Percentage of Total Annual Facility Costs Covered by Hotel Occupancy Tax for the Funded Event

0 Percentage of Annual Staff Costs Covered by Hotel Occupancy Tax for the Funded Event

If staff costs are covered, estimate percentage of time staff spends annually on the funded event(s) compared to other activities \_\_\_\_\_ %

**Are you asking for any cost reductions for city facility rentals or city services, and if so, please quantify and explain:**

Have not requested it, would accept it if offered.

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**Which Category or Categories Apply to Funding Request & Amount Requested Under Each Category:**

- a) **Convention Center or Visitor Information Center:** construction, improvement, equipping, repairing, operation, and maintenance of convention center facilities or visitor information centers, or both. Amount requested under this category: \$ \_\_\_\_\_
- b) **Registration of Convention Delegates:** furnishing of facilities, personnel, and materials for the registration of convention delegates or registrants. Amount requested under this category: \$ \_\_\_\_\_
- c) **Advertising, Solicitations, Promotional programs to attract tourists and convention delegates or registrants to the municipality or its vicinity.** Amount requested under this category: \$ 500
- d) **Promotion of the Arts that Directly Enhance Tourism and the Hotel & Convention Industry:** the encouragement, promotion, improvement, and application of the arts that can be shown to have some direct impact on tourism and the hotel/convention industry. The impact may be that the art facility or event can show hotel nights that are booked due to their events or that guest at hotels attend the arts event. Eligible forms of art include instrumental and vocal music, dance, drama, folk art, creative writing, architecture, design and allied fields, painting, sculpture photography, graphic and craft arts, motion picture, radio, television, tape and sound recording, and other arts related to the presentation, performance, execution, and exhibition of these major art forms: \$ \_\_\_\_\_
- e) **Historical restoration and preservation projects or activities or advertising and conducting solicitation and promotional programs to encourage tourists and convention delegates to visit preserved historic sites or museums.** Amount requested under this category: \$ \_\_\_\_\_
- f) **Expenses including promotional expenses, directly related to a sporting event in which the majority of participants are tourists. The event must substantially increase economic activity at hotels within the city or its vicinity.** Amount requested under this category: \$ 2500

How many attendees are expected to come to the sporting related event? 600

How many of the attendees are expected to be from more than 75 miles away? 600

Quantify how the sporting related event will substantially increase economic activity at hotels within the city or its vicinity?

Will be a 2 day event with most likely 100% travel in rate and a 2 night average stay.

- g) **Funding transportation systems for transporting tourists from hotels to and near the city to any of the following destinations: 1) the commercial center of the city; 2) a convention center in the city; 3) other hotels in or near the city; and 4) tourist attractions in or near the city. Please note that the ridership of any such transportation must be primarily tourists to qualify for hotel tax funding. Amount requested under this category: \$**

What sites or attractions will tourists be taken to by this transportation?

Will members of the general public (non-tourists) be riding on this transportation?

What percentage of the ridership will be local citizens?

- h) **Signage directing tourists to sights and attractions that are visited frequently by hotel guests in the municipality. Amount requested under this category: \$**

What tourist attractions will be the subject of the signs?

## QUESTIONS FOR ALL FUNDING REQUEST CATEGORIES

How many years have you held this Event? 0

Expected Attendance: 1200

How many people attending the Event will use South Padre Island lodging establishments? 1200

How many nights do you anticipate the majority of the tourists will stay? 2

Will you reserve a room block for this Event at an area hotel(s)? Yes

Where and how many rooms will be blocked?

100-200 rooms blocked at Isla Grand Beach Resort as host hotel, possibly others in the future.

List other years (over the last three years) that you have hosted your Event or Project with amount of assistance given from HOT and the number of hotel rooms used:

Month/Year Held	Assistance Amount	Number of Hotel Rooms Used
_____	_____	_____
_____	_____	_____
_____	_____	_____

How will you measure the impact of your event on area hotel activity (e.g.; room block usage information, survey of hoteliers, etc.)?

Room blocks, event surveys and data collected through registration.

Please list other organization, government entities, and grants that have offered financial support to your project: \_\_\_\_\_

Will the event charge admission? Yes If so, what is the cost per person? \$300 per team/~\$30 per person

Do you anticipate a net profit from the event? Yes

If there is a net profit, what is the anticipated amount and how will it be used?

Generally for regionals we might make a small profit, \$500-\$1000 or so, but many times break even or even lose money.

All marketing and promotions will be coordinated through the CVA's agency, unless exempted from this requirement by the Executive Director, in which case all creative must be pre-approved by the Executive Director (or designee) and payments will be on a reimbursement basis. Please list all promotion efforts your organization is planning and the amount estimated for each media outlet:

- Newspaper: \$ \_\_\_\_\_
- Radio: \$ \_\_\_\_\_
- TV: \$ \_\_\_\_\_
- Website, Social Media: \$ 500
- Other Paid Advertising: \$ \_\_\_\_\_

Anticipated Number of Press Releases to Media: \_\_\_\_\_

Anticipated Number Direct Emails to out-of-town recipients: 10

Other Promotions: \_\_\_\_\_

A link to the CVB must be included on your promotional handouts and in your website for booking hotel nights during this event. Are you able to comply? ☒ Yes ☐ No

Will you negotiate a special rate or hotel/event package to attract overnight stays?

Yes

*[If we have a tour operator, we will require them to use that service.]*

What other marketing initiatives are you planning to promote hotel and convention activity for this event?

We will be promoting after parties and welcome parties, highlighting other attractions and the beaches.

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Who is your target audience? Athletes and parents of athletes who play flag football

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What geographic region(s) are you marketing to?

All of United States and Mexico, for this event mostly Texas and Mexico.

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If the funding requested is related to a permanent facility (e.g. museum, visitor center):

- Expected Visitation by Tourists Monthly/Annually: \_\_\_\_\_
- Percentage of those who visit the facility who indicate they are staying at area hotels/lodging facilities: \_\_\_\_\_ % (use a visitor log that asks them to check a box if they are staying at an area lodging facility)

What amount of event insurance do you have for your event and who is the carrier:

\$1,000,000 Commercial General Liability and additional coverage, 6L National Casualty Company

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*[Insert South Padre Island Minimum Event Insurance Coverage Minimums and duty to list South Padre Island as an additionally insured]*

Any marketing for the event must be consistent with the brand image for South Padre Island and all such marketing pieces that are funded with hotel tax must be coordinated and developed by the South Padre Island CVB marketing agency. Are you able to comply?

☒ Yes ☐ No

Where appropriate, the CVB will require access to event participant database information that will show zip code data to measure likely impact from the funded event.

**Submit to complete applications to:**

April Brown  
Special Events Manager  
C/O City of South Padre Island Convention and Visitors Bureau  
7355 Padre Blvd.  
South Padre Island, TX 78597  
Phone: (956) 761-8392  
Email: april@sopadre.com

# South Padre Island Convention & Visitors Bureau

## Special Event Applicant Checklist

THIS FORM MUST BE COMPLETED BY APPLICANT

FFWCT South Padre Regional

2/4/2022

Name of Event

Date Submitted

- ☒ Received and understood the separate **Special Events Policy**
- ☒ Received and understood the separate **HOT Funding Guidelines**
- ☒ Completed the **South Padre Island Hotel Tax Funding Application** form
- ☒ **Enclosed a description of all planned activities or schedule of events (REQUIRED)**
- ☒ Enclosed a sponsor list (categorized by "confirmed" and "pending")
- ☒ Enclosed a vendor/exhibitor list (categorized by "confirmed" and "pending")
- ☒ Enclosed an event map
- ☒ Enclosed security/safety plans
- ☒ **Enclosed a complete detailed budget (REQUIRED)**
- ☒ **Enclosed an advertising/marketing and promotion plan (REQUIRED)**
- ☒ Enclosed copies of promotional materials (if available)
- ☒ Enclosed a summary of previous special event experience of organizer(s)
- ☐ Enclosed a history of event (if previously produced)
- ☒ Indicated the type(s) of assistance requested
- ☒ **In Room night projections, with back-up, for the Funded Event (REQUIRED)**
- ☒ Indicated the amount of financial support (if requested)

Travis Burnett

Digitally signed by Travis Burnett  
Date: 2022.02.04 12:05:06 -06'00'

2/4/2022

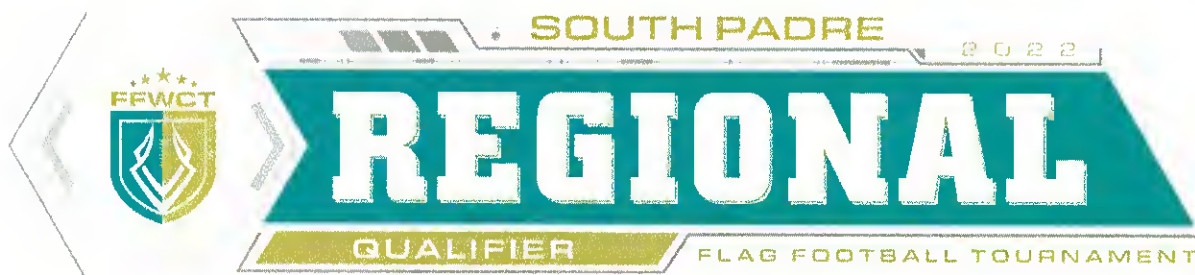
Authorized Signature

Date

Travis Burnett

Print Name





### **General Schedule**

The 2022 FFWCT South Padre Regional will feature flag football games at Port Isabel High School and on the beach at the Isla Grand Beach Resort. Games will run from 9am – 7pm both days at both locations. Setup will be around 7:30am both days, and we are usually out no later than 30 minutes after the last game ends.

### **FFWCT Experience**

We run 25+ tournaments a year nationwide, many in Texas as our home state, with events ranging from 30 teams to just under 800 teams at our World Championships in Florida that we just held. We will be sending our primary directors to operate this event, where we fully staff, equip and execute everything on our end smoothly.

### **South Padre Promotion Plan**

For marketing and advertising we will be heavily promoting the event through our social media platforms, primarily Facebook and Instagram, with paid ads and general inviting of teams to the event. We will also be including the event in a dedicated email blast to our players, and featured on our website, as well as directly promoted through affiliate leagues in Texas, Mexico and Louisiana.

## **Budget**

### **Expenses – based on estimated 50 teams**

- Field Costs - \$1,000
- Director Staffing - \$2000
- Officials – \$4,500 – Estimated 75 games at \$30/game with 2 officials per field
- Hotels – \$6,300 – 14 rooms @ \$150/night over 3 nights
- Marketing & Advertising - \$500
- Insurance - \$500
- Estimated Total = \$14,800

### **Income – based on estimated 50 teams**

- Registration revenue- \$15,000 at \$300/team



## APPLICATION FOR INITIAL FUNDING

Today's Date: 1/8/22

### ORGANIZATION INFORMATION

Name of Organization: RAV RUN ADVENTURES

Address: 3207 NOBLE DR

City, State, Zip: BROWNSVILLE TX

Contact Name: ROB MCBEE Contact Email: ravrunning956@gmail.com

Contact Office Phone Number: 956 465 8576

Contact Cell Phone Number: 956 465 8576

Website Address for Event or Sponsoring Entity: ravrunadevntures.com

Non-Profit or For-Profit status: \_\_\_\_\_ Tax ID #: \_\_\_\_\_

Entity's Creation Date: 1/1/2018

### Purpose of your organization:

We exist to cultivate healthy activities for the RGV and Beyond. With each event we do we choose and worthy non-profit entity to support.

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### EVENT INFORMATION

Name of Event: 2022 SOUTH PADRE ISLAND HALF MARATHON

Date(s) of Event: November 12/13

Primary Location of Event: sidewalk and pedestrian lanes - start and finish line in Isla blanca Park (Sandpiper Pavillion)

Amount Requested: \$15,000

### Primary Purpose of Funded Activity/Facility:

To bring a high quality Half Marathon to South Padre Island.

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**How will the hotel tax funds be used: (please attach a list of the hotel tax funded expenditures?)**

Please see attachment.

**Percentage of Hotel Tax Support of Related Costs**

15 Percentage of Total Event Costs Covered by Hotel Occupancy Tax

0 Percentage of Total Annual Facility Costs Covered by Hotel Occupancy Tax for the Funded Event

0 Percentage of Annual Staff Costs Covered by Hotel Occupancy Tax for the Funded Event

If staff costs are covered, estimate percentage of time staff spends annually on the funded event(s) compared to other activities \_\_\_\_\_ %

**Are you asking for any cost reductions for city facility rentals or city services, and if so, please quantify and explain:**

No

**Which Category or Categories Apply to Funding Request & Amount Requested Under Each Category:**

- a) **Convention Center or Visitor Information Center:** construction, improvement, equipping, repairing, operation, and maintenance of convention center facilities or visitor information centers, or both. Amount requested under this category: \$ \_\_\_\_\_
- b) **Registration of Convention Delegates:** furnishing of facilities, personnel, and materials for the registration of convention delegates or registrants. Amount requested under this category: \$ \_\_\_\_\_
- c) **Advertising, Solicitations, Promotional programs to attract tourists and convention delegates or registrants to the municipality or its vicinity.** Amount requested under this category: \$ 15,000
- d) **Promotion of the Arts that Directly Enhance Tourism and the Hotel & Convention Industry:** the encouragement, promotion, improvement, and application of the arts that can be shown to have some direct impact on tourism and the hotel/convention industry. The impact may be that the art facility or event can show hotel nights that are booked due to their events or that guest at hotels attend the arts event. Eligible forms of art include instrumental and vocal music, dance, drama, folk art, creative writing, architecture, design and allied fields, painting, sculpture photography, graphic and craft arts, motion picture, radio, television, tape and sound recording, and other arts related to the presentation, performance, execution, and exhibition of these major art forms: \$ \_\_\_\_\_
- e) **Historical restoration and preservation projects or activities or advertising and conducting solicitation and promotional programs to encourage tourists and convention delegates to visit preserved historic sites or museums.** Amount requested under this category: \$ \_\_\_\_\_
- f) **Expenses including promotional expenses, directly related to a sporting event in which the majority of participants are tourists. The event must substantially increase economic activity at hotels within the city or its vicinity.** Amount requested under this category: \$ 10,000



How many attendees are expected to come to the sporting related event? 2000

How many of the attendees are expected to be from more than 75 miles away? 50%

Quantify how the sporting related event will substantially increase economic activity at hotels within the city or its vicinity?

Hotel stays/Restaurant dining/SPI activities (mini golf/jet ski rentals/etc)

\_\_\_\_\_  
\_\_\_\_\_

- g) Funding transportation systems for transporting tourists from hotels to and near the city to any of the following destinations: 1) the commercial center of the city; 2) a convention center in the city; 3) other hotels in or near the city; and 4) tourist attractions in or near the city. Please note that the ridership of any such transportation must be primarily tourists to qualify for hotel tax funding. Amount requested under this category: \$ \_\_\_\_\_

What sites or attractions will tourists be taken to by this transportation?

\_\_\_\_\_

Will members of the general public (non-tourists) be riding on this transportation?

\_\_\_\_\_

What percentage of the ridership will be local citizens? \_\_\_\_\_

- h) Signage directing tourists to sights and attractions that are visited frequently by hotel guests in the municipality. Amount requested under this category: \$ \_\_\_\_\_

What tourist attractions will be the subject of the signs?

\_\_\_\_\_

\_\_\_\_\_

#### QUESTIONS FOR ALL FUNDING REQUEST CATEGORIES

How many years have you held this Event? 4

Expected Attendance: 2000

How many people attending the Event will use South Padre Island lodging establishments? approx 1200

How many nights do you anticipate the majority of the tourists will stay? 1-3

Will you reserve a room block for this Event at an area hotel(s)? YES

Where and how many rooms will be blocked?

We havent determined this yet

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_



List other years (over the last three years) that you have hosted your Event or Project with amount of assistance given from HOT and the number of hotel rooms used:

Month/Year Held	Assistance Amount	Number of Hotel Rooms Used
11/19	3500	100
9/20	5000	500
11/21	7500	1060

How will you measure the impact of your event on area hotel activity (e.g.; room block usage information, survey of hoteliers, etc.)?

Online Registration surveys

Please list other organization, government entities, and grants that have offered financial support to your project: \_\_\_\_\_

Will the event charge admission? Yes If so, what is the cost per person? 65

Do you anticipate a net profit from the event? yes

If there is a net profit, what is the anticipated amount and how will it be used?

approx 20,000 - Donation to Sea turtle Inc. and investment back into our business.

All marketing and promotions will be coordinated through the CVA's agency, unless exempted from this requirement by the Executive Director, in which case all creative must be pre-approved by the Executive Director (or designee) and payments will be on a reimbursement basis. Please list all promotion efforts your organization is planning and the amount estimated for each media outlet:

- Newspaper: \$ \_\_\_\_\_
- Radio: \$ \_\_\_\_\_
- TV: \$ \_\_\_\_\_
- Website, Social Media: \$ 75 %
- Other Paid Advertising: \$ 25 %

Anticipated Number of Press Releases to Media: 2-4

Anticipated Number Direct Emails to out-of-town recipients: 10 Plus

Other Promotions: Signage at other events, flyers on cars, QR Code Campaigns

A link to the CVB must be included on your promotional handouts and in your website for booking hotel nights during this event. Are you able to comply? ☒ Yes ☐ No

Will you negotiate a special rate or hotel/event package to attract overnight stays?

YES

[If we have a tour operator, we will require them to use that service.]



What other marketing initiatives are you planning to promote hotel and convention activity for this event?

SOCIAL MEDIA POSTS and BOOSTING

---

Who is your target audience? RUNNERS/WALKERS

---

What geographic region(s) are you marketing to?

SOUTH TX and SURROUNDING AREAS

---

If the funding requested is related to a permanent facility (e.g. museum, visitor center):

- Expected Visitation by Tourists Monthly/Annually: \_\_\_\_\_
- Percentage of those who visit the facility who indicate they are staying at area hotels/lodging facilities: \_\_\_\_\_ % (use a visitor log that asks them to check a box if they are staying at an area lodging facility)

What amount of event insurance do you have for your event and who is the carrier:

WE use RRCA Insurance (Road runners Club of america)

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*[Insert South Padre Island Minimum Event Insurance Coverage Minimums and duty to list South Padre Island as an additionally insured]*

Any marketing for the event must be consistent with the brand image for South Padre Island and all such marketing pieces that are funded with hotel tax must be coordinated and developed by the South Padre Island CVB marketing agency. Are you able to comply?

☒ Yes ☐ No

Where appropriate, the CVB will require access to event participant database information that will show zip code data to measure likely impact from the funded event.

Submit to complete applications to:

Marisa Amaya  
Event Development Manager  
C/O City of South Padre Island Convention and Visitors Bureau  
7355 Padre Blvd.  
South Padre Island, TX 78597  
Phone: (956) 761-3834  
Email: [marisa@sopadre.com](mailto:marisa@sopadre.com)



## **SPI HALF MARATHON EVENT HISTORY**

2019 – 250 Runners – 100 Rooms

2020 – 800 Runners – 500 Rooms

2021-1400 Runners- 1060 Rooms

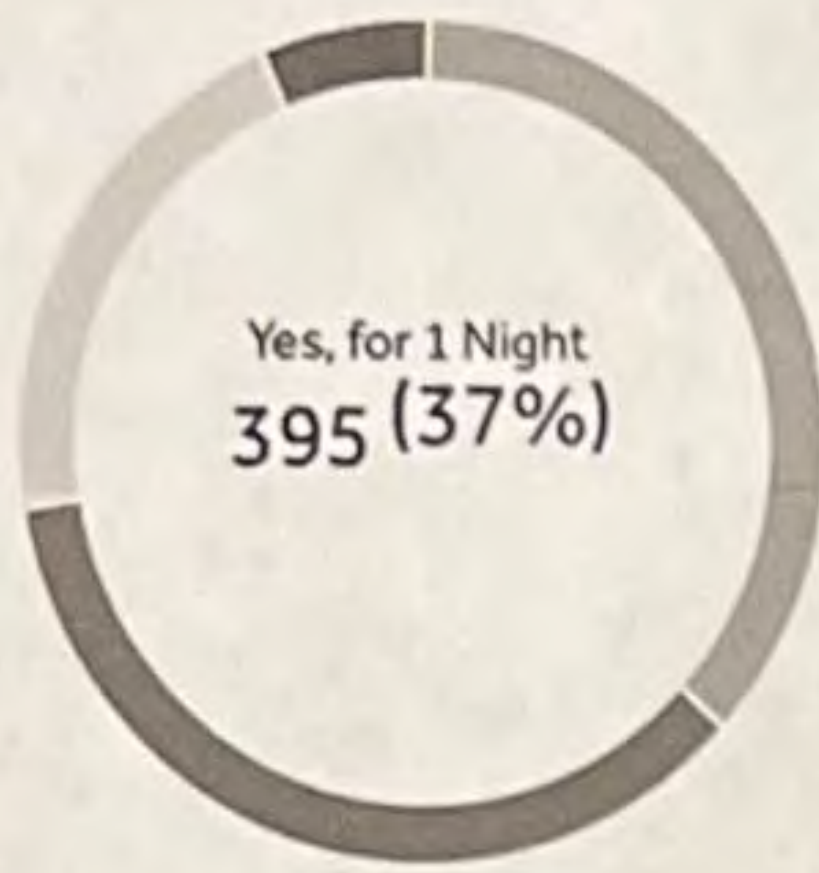
## **ROOM NIGHT PROJECTIONS**

BASED ON GROWTH OF PAST 3 YEARS AND  
ESTIMATED ATTENDANCE

Predicting **1500 room Nights**

Last years rooms was 1060- (Backup Included)





- Yes, For 1 Night
- No, I Will Drive To SPI On Race Day
- Yes, For 2 Nights
- Yes, For More Than 2 Nights

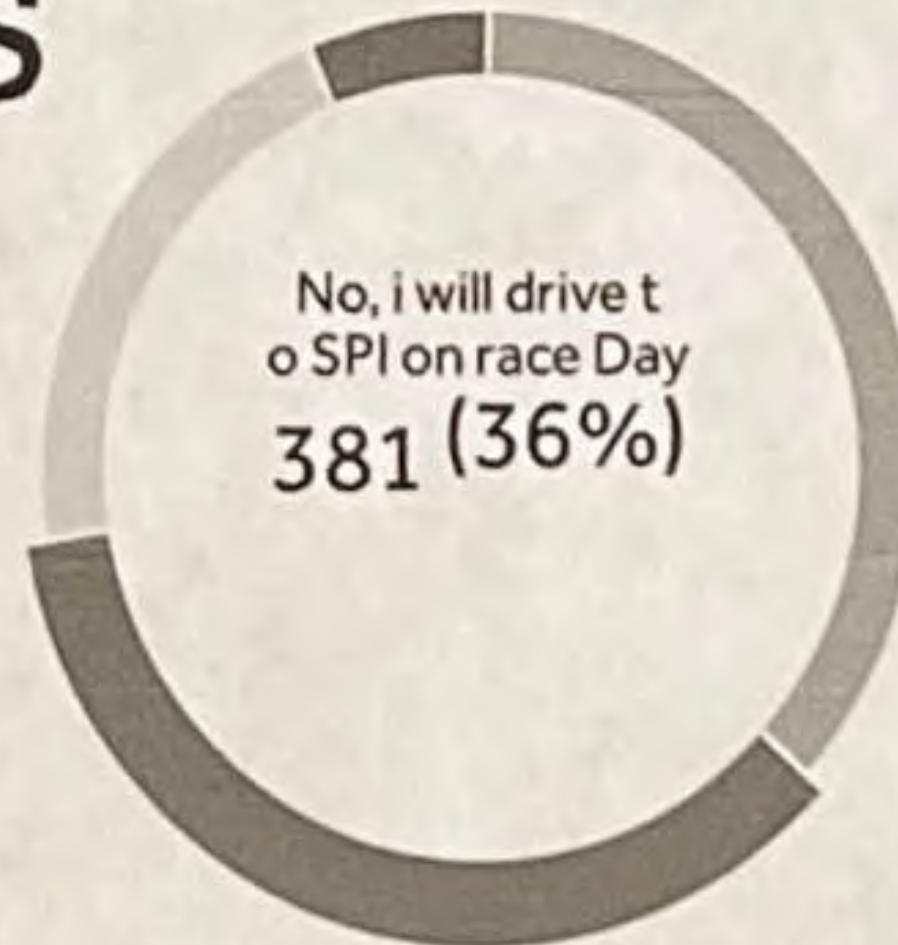


- Yes, For 1 Night
- No, I Will Drive To SPI On Race Day
- Yes, For 2 Nights
- Yes, For More Than 2 Nights

## Room Nights



- Yes, For 1 Night
- No, I Will Drive To SPI On Race Day
- Yes, For 2 Nights
- Yes, For More Than 2 Nights



- Yes, For 1 Night
- No, I Will Drive To SPI On Race Day
- Yes, For 2 Nights
- Yes, For More Than 2 Nights

Yes for 1 Night = 395

Yes for 2 Nights =  $226 \times 2 = 452$

Yes for more than 2 Nights =  $71 \times 3 = 213$

**Total 1060**



# **2022 SOUTH PADRE ISLAND HALF MARATHON**

## **SCHEDULE OF EVENTS**

FRIDAY NOV 11- PACKET PICKUP

SATUDAY NOV 12 – 5k/1MILE

SUNDAY NOV 13 – HALF MARATHON

## **SAFETY / SECURITY**

Last year, we hired 4 SPI Police Officers to assist us on the route. We will be doing this again to keep our runners safe.



# MARKETING BUDGET:

TOTAL : \$15,000

## BREAKDOWN

\$8,000 – Social media marketing (Mostly Facebook and Instagram)  
Target runners and specific areas

\$2,000 – Website and email blasting

\$5,000 – Printed materials – signs to display at local trails and running events, business cards w  
QR Codes, Flyers to display at local businesses and trails.

## **RAV SPECIAL EVENT HISTORY**

4 Years running with SPI Half Marathon

3 Years running with STAR WARS DAY RUN

RUN, WHITE, and BLUE – 4 years



South Padre Island Convention & Visitors Bureau

# Special Event Applicant Checklist

THIS FORM MUST BE COMPLETED BY APPLICANT

## SOUTH PADRE ISLAND HALF MARATHON

Name of Event

Date Submitted

- ☒ Received and understood the separate **Special Events Policy**
- ☒ Received and understood the separate **HOT Funding Guidelines**
- ☒ Completed the **South Padre Island Hotel Tax Funding Application** form
- ☒ Enclosed a description of all planned activities or schedule of events (REQUIRED)
- ☐ Enclosed a sponsor list (categorized by "confirmed" and "pending") - TBD
- ☐ Enclosed a vendor/exhibitor list (categorized by "confirmed" and "pending") - TBD
- ☐ Enclosed an event map
- ☒ Enclosed security/safety plans
- ☒ Enclosed a complete detailed budget (REQUIRED) - marketing budget included
- ☒ Enclosed an advertising/marketing and promotion plan (REQUIRED)
- ☐ Enclosed copies of promotional materials (if available) TBD
- ☒ Enclosed a summary of previous special event experience of organizer(s)
- ☒ Enclosed a history of event (if previously produced)
- ☒ Indicated the type(s) of assistance requested
- ☒ In Room night projections, with back-up, for the Funded Event (REQUIRED)
- ☒ Indicated the amount of financial support (if requested)

Authorized Signature

Date

Print Name



## APPLICATION FOR INITIAL FUNDING

Today's Date: 1-30-2022

Name of Organization: Texas Gulf Surfing Association (TGSA)

Address: P.O. Box 1529

City, State, Zip: Port Aransas, TX 78373

Contact Name: Mary Goldsmith Contact Email: marygoldsmith  
@yahoo.com

Contact Office Phone Number: 361-658-6258

Contact Cell Phone Number: 361-658-6258

Website Address for Event or Sponsoring Entity: www.surftgsa.org

Non-Profit or For-Profit status: Non-profit Tax ID #: 56-2517782

Entity's Creation Date: 1988

Purpose of your organization:

To promote the sport of surfing through family-  
oriented competition with a focus on good sports-  
manship, education and environmental awareness

Name of Event: Texas State Surfing Championships

Date(s) of Event: April 9-10, April 23-24, April 30-May 1 or May 14-15

Primary Location of Event: Isla Blanca Park (permit pending)

Amount Requested: \$5,000

Primary Purpose of Funded Activity/Facility:

Culmination of the 2021/2022 competition season  
where State Titles will be determined

How will the hotel tax funds be used: (please attach a list of the hotel tax funded expenditures?)

Event t-shirts \$1500 Trophies + 3000 Cameron County fees \$675

Percentage of Hotel Tax Support of Related Costs

38% Percentage of Total Event Costs Covered by Hotel Occupancy Tax

Percentage of Total Annual Facility Costs Covered by Hotel Occupancy Tax for the Funded Event

0 Percentage of Annual Staff Costs Covered by Hotel Occupancy Tax for the Funded Event

If staff costs are covered, estimate percentage of time staff spends annually on the funded event(s) compared to other activities N/A %

Are you asking for any cost reductions for city facility rentals or city services, and if so, please quantify and explain:

N/A

Which Category or Categories Apply to Funding Request & Amount Requested Under Each Category:

- a) **Convention Center or Visitor Information Center:** construction, improvement, equipping, repairing, operation, and maintenance of convention center facilities or visitor information centers, or both. Amount requested under this category: \$ N/A
- b) **Registration of Convention Delegates:** furnishing of facilities, personnel, and materials for the registration of convention delegates or registrants. Amount requested under this category: \$ N/A
- c) **Advertising, Solicitations, Promotional programs to attract tourists and convention delegates** or registrants to the municipality or its vicinity. Amount requested under this category: \$ N/A
- d) **Promotion of the Arts that Directly Enhance Tourism and the Hotel & Convention Industry:** the encouragement, promotion, improvement, and application of the arts that can be shown to have some direct impact on tourism and the hotel/convention industry. The impact may be that the art facility or event can show hotel nights that are booked due to their events or that guest at hotels attend the arts event. Eligible forms of art include instrumental and vocal music, dance, drama, folk art, creative writing, architecture, design and allied fields, painting, sculpture photography, graphic and craft arts, motion picture, radio, television, tape and sound recording, and other arts related to the presentation, performance, execution, and exhibition of these major art forms: \$ N/A
- e) **Historical restoration and preservation projects or activities or advertising and conducting solicitation and promotional programs to encourage tourists and convention delegates to visit preserved historic sites or museums.** Amount requested under this category: \$ N/A
- f) **Expenses including promotional expenses, directly related to a sporting event in which the majority of participants are tourists. The event must substantially increase economic activity at hotels within the city or its vicinity.** Amount requested under this category: \$ 5,000 (100%)

How many attendees are expected to come to the sporting related event? 200

How many of the attendees are expected to be from more than 75 miles away? 195

Quantify how the sporting related event will substantially increase economic activity at hotels within the city or its vicinity?

The TGSA membership mostly consists of surfers and their families from the Houston/Galveston and Corpus Christi/Pat Aransas areas. Our members and families will rent lodging, eat in restaurants and spend money in South Padre as visitors.

- g) Funding transportation systems for transporting tourists from hotels to and near the city to any of the following destinations: 1) the commercial center of the city; 2) a convention center in the city; 3) other hotels in or near the city; and 4) tourist attractions in or near the city. Please note that the ridership of any such transportation must be primarily tourists to qualify for hotel tax funding. Amount requested under this category: \$ N/A

What sites or attractions will tourists be taken to by this transportation?

Will members of the general public (non-tourists) be riding on this transportation?

What percentage of the ridership will be local citizens? —

- h) Signage directing tourists to sights and attractions that are visited frequently by hotel guests in the municipality. Amount requested under this category: \$ N/A

What tourist attractions will be the subject of the signs?

How many years have you held this Event? 30 years +

Expected Attendance: 250

How many people attending the Event will use South Padre Island lodging establishments? 195

How many nights do you anticipate the majority of the tourists will stay? 3 nights

Will you reserve a room block for this Event at an area hotel(s)? We would like to

Where and how many rooms will be blocked?

pending

List other years (over the last three years) that you have hosted your Event or Project with amount of assistance given from HOT and the number of hotel rooms used:

Month/Year Held	Assistance Amount	Number of Hotel Rooms Used
2021	\$3,500	140

How will you measure the impact of your event on area hotel activity (e.g.; room block usage information, survey of hoteliers, etc.)?

Survey of participants by QR code and forms filled out at event

Please list other organization, government entities, and grants that have offered financial support to your project: None

Will the event charge admission? No If so, what is the cost per person? —

Do you anticipate a net profit from the event? No

If there is a net profit, what is the anticipated amount and how will it be used?

Any net profit will be used for general operating expenses such as liability insurance, equipment maintenance etc.

All marketing and promotions will be coordinated through the CVA's agency, unless exempted from this requirement by the Executive Director, in which case all creative must be pre-approved by the Executive Director (or designee) and payments will be on a reimbursement basis. Please list all promotion efforts your organization is planning and the amount estimated for each media outlet:

- Newspaper: \$ \_\_\_\_\_
- Radio: \$ \_\_\_\_\_
- TV: \$ \_\_\_\_\_
- Website, Social Media: \$ \_\_\_\_\_
- Other Paid Advertising: \$ \_\_\_\_\_

Advertising will be via the TGSF web site & TGSF Facebook & Instagram - no paid advertising

Anticipated Number of Press Releases to Media: 5

Anticipated Number Direct Emails to out-of-town recipients: 2

Other Promotions: \_\_\_\_\_

A link to the CVB must be included on your promotional handouts and in your website for booking hotel nights during this event. Are you able to comply? ☒ Yes ☐ No

Will you negotiate a special rate or hotel/event package to attract overnight stays?

We would like to - and request assistance

[If we have a tour operator, we will require them to use that service.]



What other marketing initiatives are you planning to promote hotel and convention activity for this event?

We will increase nights in South Padre with a two-day contest.  
We request assistance with a hotel block for our members.  
We could not get one last year due to Mother's Day. We are blocking  
Who is your target audience? Surfers, beach spectators out Mother's Day this year.

What geographic region(s) are you marketing to?

All of coastal Texas (most members are in Houston/Balveston  
or Corpus Christi/Port Aransas

If the funding requested is related to a permanent facility (e.g. museum, visitor center): N/A

- Expected Visitation by Tourists Monthly/Annually: \_\_\_\_\_
- Percentage of those who visit the facility who indicate they are staying at area hotels/lodging facilities: \_\_\_\_\_ % (use a visitor log that asks them to check a box if they are staying at an area lodging facility)

What amount of event insurance do you have for your event and who is the carrier:

Vantapro Specialty Ins. Co. + US Fire Ins. Co. - \$1 mil/\$3 mil  
Accident Medical \$25,000 (see attached for Cameron County) -  
please provide addtl insured information for SPI  
[Insert South Padre Island Minimum Event Insurance Coverage Minimums and duty to list South Padre Island as an additionally insured]

Any marketing for the event must be consistent with the brand image for South Padre Island and all such marketing pieces that are funded with hotel tax must be coordinated and developed by the South Padre Island CVB marketing agency. Are you able to comply?

☒ Yes ☐ No

Where appropriate, the CVB will require access to event participant database information that will show zip code data to measure likely impact from the funded event.

Submit to complete applications to:

April Brown  
Special Events Manager  
C/O City of South Padre Island Convention and Visitors Bureau  
7355 Padre Blvd.  
South Padre Island, TX 78597  
Phone: (956) 761-8392  
Email: april@sopadre.com

# South Padre Island Convention & Visitors Bureau

## Special Event Applicant Checklist

Texas State Surfing Championships  
Name of Event

1-30-2022  
Date Submitted

- ☒ Received and understood the separate **Special Events Policy**
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- ☐ Enclosed an event map
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- ☒ Enclosed a complete detailed budget (REQUIRED)
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- ☐ Enclosed a summary of previous special event experience of organizer(s)
- ☐ Enclosed a history of event (if previously produced)
- ☐ Indicated the type(s) of assistance requested
- ☒ In Room night projections, with back-up, for the Funded Event (REQUIRED)
- ☐ Indicated the amount of financial support (if requested)

MAG Smith  
Authorized Signature

1-30-2022  
Date

Mary A. Goldsmith  
Print Name  
President  
Texas Gulf Surfing Association

### Schedule of Events for Texas State Surfing Championships (preliminary)—

The contest will be called on or off for a scheduled contest day by noon on the previous day based on surf conditions and any other factors affecting the event.

#### Friday evening—

Participants and their friends and families arrive

Possible welcome event on Friday evening with heat sheets posted – seeking sponsor

#### Saturday—

Set-up to begin at sunrise

Welcome to competitors

Competition begins – approximately 7-8am

Texas State Surfing Championship competition until approximately 5-6pm

Break down beach setup

Possible social gathering for TGSA members and families – outside venue – seeking sponsor

#### Sunday—

Set-up to begin at sunrise

Competition resumes – approximately 7-8am

Competition is completed

Awards ceremony (probably on the beach)

(If the surf is good, it is anticipated that numerous TGSA participants will stay in South Padre on Sunday night, but not as part of the contest.)

Texas State Surfing Championships  
May 8, 2021  
Isla Blanca Park, South Padre Island

Income –

Sponsorship – South Padre CVB	2,625.00 (expect 875.00 more)
Entries	7,172.42
Total:	9,797.42

Expenses –

Trophies	2,499.66
Cash awards	585.00
Supplies	343.63
Event t-shirts	1,185.00
Cameron County fees	395.00
Lunch for contest crew	159.12
Fees and travel allowance for crew	4,347.16
Total:	9,514.57

Net profit from event: 282.85

(Net profit goes to general fund for recurring expenses for liability insurance, website, office, equipment repairs and replacement, etc. Note that this was initially expected to be a two-day event in which case expenses for fees, travel allowances, Cameron County and crew lunch expense would have approximately doubled. Our membership is growing and any future plans will have to anticipate a two-day event.)

## Advertising/Marketing and Promotion Plan – Texas State Surfing Championships

The TGSA will make numerous pre-event announcements including sponsor recognition on its website [surfTGSA.org](http://surfTGSA.org) and on its Facebook and Instagram accounts. The TGSA anticipates posters in Texas surf shops.



In Room night projections – Texas State Surfing Championships

The TGSA projects that 120 participants and their friends and families will attend and spend at least 2 nights in South Padre

**CITY OF SOUTH PADRE ISLAND  
CONVENTION AND VISITORS ADVISORY BOARD  
AGENDA REQUEST FORM**

**MEETING DATE:** February 23, 2022

**NAME & TITLE:** Linette Hernandez, Management Assistant

**DEPARTMENT:** Convention and Visitors Bureau

**ITEM**

Update regarding the following Special Events:

\* American Junior Golf Association Tournament in June 2022

\* Splash in April/May 2022

**ITEM BACKGROUND**

N/A

**BUDGET/FINANCIAL SUMMARY**

02-593-8099

**COMPREHENSIVE PLAN GOAL**

N/A

**LEGAL REVIEW**

Sent to Legal: No

Approved by Legal: No

**RECOMMENDATIONS/COMMENTS:**

# American Jr. Golf Tournament

**June 13 – 16, 2022**



## **Funding Update**

- \$10,000 Approved by SEC & CVAB July 2019
- \$7,500 - 75% Paid in Oct. 2019
- **\$2,500 – 25% Pending**
- Postponed due to COVID-19 in April 2020 & 2021

## **SPI Golf Course – Laguna Vista**

- Pricing has increased per player
- Estimating 78-108 golfers each day
- \$54 per round per player
- 5 rounds total

## **Sample Schedule**

- Monday, June 13, 2022
  - 8 a.m. Shotgun Start – AJGA Qualifier
  - 1:30 p.m. Shotgun Start – AJGA Official Practice Round
- Tuesday, June 14 – Thursday, June 16, 2022
  - 7:30 – 9:30 a.m. of off Nos. 1 & 10

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## Update at SEC Meeting

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Paul Magee <paul@globalgrooveevents.com>

To: April Brown <april@sopadre.com>

Cc: Duvie Alcozer <duvie@sopadre.com>

Paul magee and globalgroove events look like setting record attendances for this years whole new splash unified to take place from April 28th - May 1st.

Splash unified new look will include a new flag ship resort (beach side resort) as well as the splash website offering all other accommodation options on the island.

From welcome party fashion shows inter grated with live performers, themed events, TV celebrities and djs, splash unified is sure to make a big splash.

An all new RUPAULS RACE season 14 currently airing on VH1 will have splash welcome 3 of the current contestants that will be performing on Friday night at Clayton's

Saturday will be a night in white with special guest and currently on TV shows, CELEBRITY BIG BROTHER on the major network CBS and a judge on RUPAULS DRAG race along with tik t

All this and not to mention the welcome party, pool parties, party cruises and a farewell party to complete four days of amazing entertainment for all on south padre island.



TV PERSONALITY

**CARSON  
KRESSLEY**

**GG**  
Globalgroove

# Splash

UNIFIED

APRIL 28 - MAY 1, 2022

SOUTH PADRE ISLAND, TX

TICKETS + INFO AT [SPLASHSOUTHPADRE.COM](https://www.splashsouthpadre.com)

**South  
Padre**  
ISLAND

**RuPaul**  
DRAG RACE



**WILLOW  
PILL**



**DAYA  
BETTY**



**JASMINE  
KENNEDIE**



ALONDRA GARIBAY AS

**GLORIATREVI**



#SPLASHUNIFIED | APR 28 - MAY 1, 2022 | TICKETS + INFO AT [SPLASHSOUTHPADRE.COM](https://www.splashsouthpadre.com)







JASMINE  
KENNEDIE

WILLOW  
PILL

DAYA  
BETTY

# To the Beach

FRIDAY, APRIL 29 • 9P-2A

HOSTED BY NATHAN PARIS // FEATURING DJ SUPERMAN



APR 28 - MAY 1, 2022 | TICKETS + INFO AT [SPLASHSOUTHPADRE.COM](https://www.splashsouthpadre.com)

**CITY OF SOUTH PADRE ISLAND  
CONVENTION AND VISITORS ADVISORY BOARD  
AGENDA REQUEST FORM**

**MEETING DATE:** February 23, 2022

**NAME & TITLE:** Linette Hernandez, Management Assistant

**DEPARTMENT:** Convention and Visitors Bureau

**ITEM**

Discussion and possible action to approve the contract renewal for the Lamar digital billboards. (Rodriguez)

\* McAllen/Laredo/Austin: March-May 2022.

\* Oklahoma: April-September 2022

**ITEM BACKGROUND**

N/A

**BUDGET/FINANCIAL SUMMARY**

02-594-0531

**COMPREHENSIVE PLAN GOAL**

N/A

**LEGAL REVIEW**

Sent to Legal: Yes

Approved by Legal: Yes

**RECOMMENDATIONS/COMMENTS:**



CONTRACT # 3773199

Date: 2/14/2022  
New/Renewal: NEW  
Account Executive: Mario Martinez

CONTRACTED BY AGENCY ON BEHALF OF ADVERTISER	
Customer #	135256-0
Name	SOUTH PADRE ISLAND CONVENTION & VISITORS
Address	7355 PADRE BLVD
City/State/Zip	SOUTH PADRE ISLAND, TX 78597
Contact	Lori Moore
Email Address	lori@sopadre.com
Phone #	(956) 761-8387
Fax #	
P.O./ Reference #	3Mkts-SOU-2022
Advertiser/Product	SOUTH PADRE ISLAND CONVENTION & VISITORS
Campaign	

Space										
# of Panels: 4								Billing Cycle: Every 4 weeks		
Panel # TAB ID	Market	Location	Illum	Media Type	Size	Misc	Service Dates	# Service Periods	Invest Per Period	Cost
70009 30673390	045-HIDALGO COUNTY, TX	SS Exp 83 250' W/O S. 29th St, McAllen	Yes	Digital Bulletin	14' 0" x 48' 0"		03/07/22-05/29/22	3	\$3,900.00	\$11,700.00
77782 30880972	078-LAREDO, TX	I-35 SO. @ 5000 SAN BERNARDO	Yes	Digital Bulletin	14' 0" x 48' 0"		03/07/22-05/29/22	3	\$3,800.00	\$11,400.00
77785 30876225	078-LAREDO, TX	1717 BOB BULLOCK LOOP 20 UNIT 1	Yes	Digital Bulletin	10' 6" x 36' 0"		03/07/22-05/29/22	3	\$2,350.00	\$7,050.00
91312 30704381	288-KYLE, TX	W/S I-35 3 MI N/O CR 150 F/N	Yes	Digital Bulletin	14' 0" x 48' 0"		03/07/22-05/29/22	3	\$6,000.00	\$18,000.00
Total Space Costs:									\$48,150.00	

**Special Considerations:**

Advertiser authorizes and instructs The Lamar Companies (Lamar) to display in good and workmanlike manner, and to maintain for the terms set forth above, outdoor advertising displays described above or on the attached list. In consideration thereof, Advertiser agrees to pay Lamar all contracted amounts within thirty (30) days after the date of billing. Advertiser acknowledges and agrees to be bound by the terms and conditions on all pages of this contract.

The Agency representing this Advertiser in the contract executes this contract as an agent for a disclosed principal, but hereby expressly agrees to be liable jointly and severally and in solidio with Advertiser for the full and faithful performance of Advertiser's obligations hereunder. Agency waives notice of default and consents to all extensions of payment.

The undersigned representative or agent of Advertiser hereby warrants to Lamar that he/she is the Media Buyer

(Officer/Title)

of the Advertiser and is authorized to execute this contract on behalf of the Advertiser.

Agency/Buying Service:	SOUTH PADRE ISLAND CONVENTION & VISITORS
Signature:	
	(signature above)
Name:	
	(print name above)
Date:	
	(date above)

Advertiser:	SOUTH PADRE ISLAND CONVENTION & VISITORS
Signature:	
	(signature above)
Name:	
	(print name above)
Date:	
	(date above)

THE LAMAR COMPANIES	This contract is NOT BINDING UNTIL ACCEPTED by a Lamar General Manager.	
ACCOUNT EXECUTIVE: Mario Martinez	GENERAL MANAGER	DATE

INITIALS







CONTRACT # 3773199

## STANDARD CONDITIONS

1. **Late Artwork:** The Advertiser must provide or approve art work, materials and installation instructions ten (10) days prior to the initial Service Date. In the case of default in furnishing or approval of art work by Advertiser, billing will occur on the initial Service Date.
2. **Copyright/Trademark:** Advertiser warrants that all approved designs do not infringe upon any trademark or copyright, state or federal. Advertiser agrees to defend, indemnify and hold Lamar free and harmless from any and all loss, liability, claims and demands, including attorney's fees arising out of the character contents or subject matter of any copy displayed or produced pursuant to this contract.
3. **Payment Terms:** Lamar will, from time to time at intervals following commencement of service, bill Advertiser at the address on the face hereof. Advertiser will pay Lamar within thirty (30) days after the date of invoice. If Advertiser fails to pay any invoice when it is due, in addition to amounts payable thereunder, Advertiser will promptly reimburse collection costs, including reasonable attorney's fees plus a monthly service charge at the rate of 1.5% of the outstanding balance of the invoice to the extent permitted by applicable law. Delinquent payment will be considered a breach of this contract. Payments will be applied as designated by the Advertiser; non designated payments will be applied to the oldest invoices outstanding.
4. **Service Interruptions:** If Lamar is prevented from posting or maintaining any of the spaces by causes beyond its control of whatever nature, including but not limited to acts of God, strikes, work stoppages or picketing, or in the event of damage or destruction of any of the spaces, or in the event Lamar is unable to deliver any portion of the service required in this contract, including buses in repair, or maintenance, this contract shall not terminate. Credit shall be allowed to Advertiser at the standard rates of Lamar for such space or service for the period that such space or service shall not be furnished or shall be discontinued or suspended. In the case of illumination, should there be more than a 50% loss of illumination, a 20% pro-rata credit based on four week billing will be given. If this contract requires illumination, it will be provided from dusk until 11:00p.m. Lamar may discharge this credit, at its option, by furnishing advertising service on substitute space, to be reasonably approved by Advertiser, or by extending the term of the advertising service on the same space for a period beyond the expiration date. The substituted or extended service shall be of a value equal to the amount of such credit.
5. **Entire Agreement:** This contract, all pages, constitutes the entire agreement between Lamar and Advertiser. Lamar shall not be bound by any stipulations, conditions, or agreements not set forth in this contract. Waiver by Lamar of any breach of any provision shall not constitute a waiver of any other breach of that provision or any other provision.
6. **Copy Acceptance:** Lamar reserves the right to determine if copy and design are in good taste and within the moral standards of the individual communities in which it is to be displayed. Lamar reserves the right to reject or remove any copy either before or after installation, including immediate termination of this contract.
7. **Termination:** All contracts are non-cancellable by Advertiser without the written consent of Lamar. Breach of any provisions contained in this contract may result in cancellation of this contract by Lamar.
8. **Materials/Storage:** Production materials will be held at customer's written request. Storage fees may apply.
9. **Installation Lead Time:** A leeway of five (5) working days from the initial Service Date is required to complete the installation of all non-digital displays.
10. **Customer Provided Production:** The Advertiser is responsible for producing and shipping copy production. Advertiser is responsible for all space costs involved in the event production does not reach Lamar by the established Service Dates. These materials must be produced in compliance with Lamar production specifications and must come with a 60 day warranty against fading and tearing.
11. **Bulletin Enhancements:** Cutouts/extensions, where allowed, are limited in size to 5 feet above, and 2 feet to the sides and 1 foot below normal display area. The basic fabrication charge is for a maximum 12 months.
12. **Assignment:** Advertiser shall not sublet, resell, transfer, donate or assign any advertising space without the prior written consent of Lamar.
13. **Digital Provisions:** Lamar will strive to provide Advertisers with 100% of the time they contract. However, due to problems with power interruptions, emergency governmental warnings (e.g. Amber Alerts) or other unforeseen interruptions, Lamar is guaranteeing copy will be displayed an average of 92.5% of the time contracted. If a location should be lost during the period of display for any reason, a digital location of equal advertising value will be substituted or credit issued for the loss of service. For purposes of determining whether a credit is due, the average number of guaranteed impressions per day will be measured over the duration of the contract, e.g., during a four week contract, the available impressions during the entire four week term of the contract will be calculated and 92.5% of that number will be used as the basis to determine whether a credit is due the Advertiser. If Lamar has provided 92.5% or greater of available impressions, then no credit will be due.

INITIALS





CONTRACT # 3773199

14. Customer Supplied Content (iSpots) License and Indemnity Agreement

Copyright/Trademark: Advertiser warrants that all approved designs do not infringe upon any trademark or copyright, state or federal. Advertiser agrees to defend, indemnify and hold Lamar free and harmless from any and all loss, liability, claims and demands, including attorney's fees arising out of the character, contents or subject matter of any copy displayed or produced pursuant to this contract.

14(a) - Customer Supplied Content - When Advertiser desires to purchase digital advertising from Lamar featuring images, photographs, graphics, text, data, or other such media ("Customer Supplied Content (CSC)") that will be provided by Advertiser, some of which may be owned and/or provided, directly or indirectly, by a third party (hereinafter "Third Party Customer Supplied Content or Third Party CSC"):

(i) the Advertiser shall be solely responsible to ensure the appropriateness and inoffensive or otherwise innocuous nature of the CSC or Third Party CSC.

(ii) Advertiser acknowledges that Advertiser is solely responsible for acquiring, licensing, and/or purchasing any Third Party CSC and/or has the authority to use and to license CSC and Third Party CSC.

(iii) Advertiser warrants that the CSC and/or Third Party CSC will comply with all applicable local, state and federal laws and regulations.

(iv) Advertiser shall be solely responsible for the truthfulness, accuracy, integrity, and lawfulness of the CSC and/or Third Party CSC.

(v) Advertiser shall defend, cover, indemnify and hold Lamar harmless for all loss, expense or damages, of whatever nature, which may be incurred by Lamar as a result of any claims or actions in connection with Lamar's or Lamar's affiliates and subsidiaries for use of the CSC or Third Party CSC. Claims or Actions shall specifically include but not be limited to the CSC's or Third Party CSC's public appropriateness. The foregoing duty to defend, cover and indemnify shall include, without limitation, a duty to pay any attorneys' fees and other costs of defense incurred by Lamar and its affiliates or subsidiaries.

(vi) Advertiser hereby grants to Lamar a paid up, non-exclusive, royalty-free license to use, reproduce, display, perform and modify the CSC and Third Party CSC, on its digital displays or to adapt the CSC and Third Party CSC for such use. The license granted herein includes the right to prepare works which may be considered derivative works of the CSC and/or Third Party CSC or any intellectual property contained therein. Additionally, Advertiser grants to Lamar such trademark license rights as may be necessary for Lamar to use the CSC and Third Party CSC on its digital displays.





CONTRACTED BY AGENCY ON BEHALF OF ADVERTISER	
Customer #	135256-0
Name	SOUTH PADRE ISLAND CONVENTION & VISITORS
Address	7355 PADRE BLVD
City/State/Zip	SOUTH PADRE ISLAND, TX 78597
Contact	Lori Moore
Email Address	lori@sopadre.com
Phone #	(956) 761-8387
Fax #	
P.O./ Reference #	266-SOU-22
Advertiser/Product	SOUTH PADRE ISLAND CONVENTION & VISITORS
Campaign	

Space								Billing Cycle: Every 4 weeks		
# of Panels: 8										
Panel # TAB ID	Market	Location	Illum	Media Type	Size	Misc	Service Dates	# Service Periods	Invest Per Period	Cost
9002 30448668	266-OKLAHOMA COUNTY, OK	I-40, .3 mi E/O MERIDIAN, SS/WF	Yes	Digital Bulletin	14' 0" x 48' 0"		04/19/22-09/05/22	5	\$2,000.00	\$10,000.00
9005 14931092	266-OKLAHOMA COUNTY, OK	800 N. I-44 (STATE FAIR GROUNDS) ES/SF	Yes	Digital Bulletin	14' 0" x 48' 0"		04/19/22-09/05/22	5	\$2,000.00	\$10,000.00
9015 234676	266-OKLAHOMA COUNTY, OK	4507 S. I-44, S/O SW 44TH, WS/NF	Yes	Digital Bulletin	14' 0" x 48' 0"		04/19/22-09/05/22	5	\$3,200.00	\$16,000.00
9021 30637770	266-OKLAHOMA COUNTY, OK	7003 N. BROADWAY EXT, .6 mi S/O WILSHIRE, WS/NF	Yes	Digital Bulletin	14' 0" x 48' 0"		04/19/22-09/05/22	5	\$2,000.00	\$10,000.00
9002 30448668	266-OKLAHOMA COUNTY, OK	I-40, .3 mi E/O MERIDIAN, SS/WF	Yes	Digital Bulletin	14' 0" x 48' 0"		09/06/22-09/12/22	1	\$583.00	\$583.00
9006 14931093	266-OKLAHOMA COUNTY, OK	2400 N. I-235, ES/SF	Yes	Digital Bulletin	14' 0" x 48' 0"		09/06/22-09/12/22	1	\$584.00	\$584.00
9015 234676	266-OKLAHOMA COUNTY, OK	4507 S. I-44, S/O SW 44TH, WS/NF	Yes	Digital Bulletin	14' 0" x 48' 0"		09/06/22-09/12/22	1	\$1,250.00	\$1,250.00
9021 30637770	266-OKLAHOMA COUNTY, OK	7003 N. BROADWAY EXT, .6 mi S/O WILSHIRE, WS/NF	Yes	Digital Bulletin	14' 0" x 48' 0"		09/06/22-09/12/22	1	\$583.00	\$583.00
Total Space Costs:									\$49,000.00	

Special Considerations: Additional bonus: Two 3-day Event Packages to be used at the advertiser's discretion during the term of the contract. Advertising on panel 9015 on this contract, as well as the bonus advertising, will be guaranteed space. All other digital boards will be pre-emptive space.

Advertiser authorizes and instructs The Lamar Companies (Lamar) to display in good and workmanlike manner, and to maintain for the terms set forth above, outdoor advertising displays described above or on the attached list. In consideration thereof, Advertiser agrees to pay Lamar all contracted amounts within thirty (30) days after the date of billing. Advertiser acknowledges and agrees to be bound by the terms and conditions on all pages of this contract.

The Agency representing this Advertiser in the contract executes this contract as an agent for a disclosed principal, but hereby expressly agrees to be liable jointly and severally and in solidio with Advertiser for the full and faithful performance of Advertiser's obligations hereunder. Agency waives notice of default and consents to all extensions of payment.

The undersigned representative or agent of Advertiser hereby warrants to Lamar that he/she is the Media Buyer

(Officer/Title)

of the Advertiser and is authorized to execute this contract on behalf of the Advertiser.

Agency/Buying Service:	SOUTH PADRE ISLAND CONVENTION & VISITORS
Signature:	
	(signature above)
Name:	
	(print name above)
Date:	
	(date above)

Advertiser:	SOUTH PADRE ISLAND CONVENTION & VISITORS
Signature:	
	(signature above)
Name:	
	(print name above)
Date:	
	(date above)

INITIALS



Oklahoma City  
123 NW 50th Street  
Oklahoma City, OK 73118  
Phone: 405-528-2693  
Fax: 405-557-1648



CONTRACT # 3774175

Date: 2/15/2022  
New/Renewal: RENEWAL  
Account Executive: Lisa Garza  
Phone: 405-528-2693

THE LAMAR COMPANIES

This contract is NOT BINDING UNTIL ACCEPTED by a Lamar General Manager.

ACCOUNT EXECUTIVE: Lisa Garza

GENERAL MANAGER

DATE

### STANDARD CONDITIONS

- 1. Late Artwork:** The Advertiser must provide or approve art work, materials and installation instructions ten (10) days prior to the initial Service Date. In the case of default in furnishing or approval of art work by Advertiser, billing will occur on the initial Service Date.
- 2. Copyright/Trademark:** Advertiser warrants that all approved designs do not infringe upon any trademark or copyright, state or federal. Advertiser agrees to defend, indemnify and hold Lamar free and harmless from any and all loss, liability, claims and demands, including attorney's fees arising out of the character contents or subject matter of any copy displayed or produced pursuant to this contract.
- 3. Payment Terms:** Lamar will, from time to time at intervals following commencement of service, bill Advertiser at the address on the face hereof. Advertiser will pay Lamar within thirty (30) days after the date of invoice. If Advertiser fails to pay any invoice when it is due, in addition to amounts payable thereunder, Advertiser will promptly reimburse collection costs, including reasonable attorney's fees plus a monthly service charge at the rate of 1.5% of the outstanding balance of the invoice to the extent permitted by applicable law. Delinquent payment will be considered a breach of this contract. Payments will be applied as designated by the Advertiser; non designated payments will be applied to the oldest invoices outstanding.
- 4. Service Interruptions:** If Lamar is prevented from posting or maintaining any of the spaces by causes beyond its control of whatever nature, including but not limited to acts of God, strikes, work stoppages or picketing, or in the event of damage or destruction of any of the spaces, or in the event Lamar is unable to deliver any portion of the service required in this contract, including buses in repair, or maintenance, this contract shall not terminate. Credit shall be allowed to Advertiser at the standard rates of Lamar for such space or service for the period that such space or service shall not be furnished or shall be discontinued or suspended. In the case of illumination, should there be more than a 50% loss of illumination, a 20% pro-rata credit based on four week billing will be given. If this contract requires illumination, it will be provided from dusk until 11:00p.m. Lamar may discharge this credit, at its option, by furnishing advertising service on substitute space, to be reasonably approved by Advertiser, or by extending the term of the advertising service on the same space for a period beyond the expiration date. The substituted or extended service shall be of a value equal to the amount of such credit.
- 5. Entire Agreement:** This contract, all pages, constitutes the entire agreement between Lamar and Advertiser. Lamar shall not be bound by any stipulations, conditions, or agreements not set forth in this contract. Waiver by Lamar of any breach of any provision shall not constitute a waiver of any other breach of that provision or any other provision.
- 6. Copy Acceptance:** Lamar reserves the right to determine if copy and design are in good taste and within the moral standards of the individual communities in which it is to be displayed. Lamar reserves the right to reject or remove any copy either before or after installation, including immediate termination of this contract.
- 7. Termination:** All contracts are non-cancellable by Advertiser without the written consent of Lamar. Breach of any provisions contained in this contract may result in cancellation of this contract by Lamar.
- 8. Materials/Storage:** Production materials will be held at customer's written request. Storage fees may apply.
- 9. Installation Lead Time:** A leeway of five (5) working days from the initial Service Date is required to complete the installation of all non-digital displays.
- 10. Customer Provided Production:** The Advertiser is responsible for producing and shipping copy production. Advertiser is responsible for all space costs involved in the event production does not reach Lamar by the established Service Dates. These materials must be produced in compliance with Lamar production specifications and must come with a 60 day warranty against fading and tearing.
- 11. Bulletin Enhancements:** Cutouts/extensions, where allowed, are limited in size to 5 feet above, and 2 feet to the sides and 1 foot below normal display area. The basic fabrication charge is for a maximum 12 months.
- 12. Assignment:** Advertiser shall not sublet, resell, transfer, donate or assign any advertising space without the prior written consent of Lamar.

INITIALS



Page 2 of 3

Oklahoma City  
123 NW 50th Street  
Oklahoma City, OK 73118  
Phone: 405-528-2683  
Fax: 405-557-1648



CONTRACT # 3774175

Date: 2/15/2022  
New/Renewal: RENEWAL  
Account Executive: Lisa Garza  
Phone: 405-528-2683

13. Digital Provisions: Lamar will strive to provide Advertisers with 100% of the time they contract. However, due to problems with power interruptions, emergency governmental warnings (e.g. Amber Alerts) or other unforeseen interruptions, Lamar is guaranteeing copy will be displayed an average of 92.5% of the time contracted. If a location should be lost during the period of display for any reason, a digital location of equal advertising value will be substituted or credit issued for the loss of service. For purposes of determining whether a credit is due, the average number of guaranteed impressions per day will be measured over the duration of the contract, e.g., during a four week contract, the available impressions during the entire four week term of the contract will be calculated and 92.5% of that number will be used as the basis to determine whether a credit is due the Advertiser. If Lamar has provided 92.5% or greater of available impressions, then no credit will be due.

#### 14. Customer Supplied Content (iSpots) License and Indemnity Agreement

Copyright/Trademark: Advertiser warrants that all approved designs do not infringe upon any trademark or copyright, state or federal. Advertiser agrees to defend, indemnify and hold Lamar free and harmless from any and all loss, liability, claims and demands, including attorney's fees arising out of the character, contents or subject matter of any copy displayed or produced pursuant to this contract.

14(a) - Customer Supplied Content - When Advertiser desires to purchase digital advertising from Lamar featuring images, photographs, graphics, text, data, or other such media ("Customer Supplied Content (CSC)") that will be provided by Advertiser, some of which may be owned and/or provided, directly or indirectly, by a third party (hereinafter "Third Party Customer Supplied Content or Third Party CSC"):

(i) the Advertiser shall be solely responsible to ensure the appropriateness and inoffensive or otherwise innocuous nature of the CSC or Third Party CSC.

(ii) Advertiser acknowledges that Advertiser is solely responsible for acquiring, licensing, and/or purchasing any Third Party CSC and/or has the authority to use and to license CSC and Third Party CSC.

(iii) Advertiser warrants that the CSC and/or Third Party CSC will comply with all applicable local, state and federal laws and regulations.

(iv) Advertiser shall be solely responsible for the truthfulness, accuracy, integrity, and lawfulness of the CSC and/or Third Party CSC.

(v) Advertiser shall defend, cover, indemnify and hold Lamar harmless for all loss, expense or damages, of whatever nature, which may be incurred by Lamar as a result of any claims or actions in connection with Lamar's or Lamar's affiliates and subsidiaries for use of the CSC or Third Party CSC. Claims or Actions shall specifically include but not be limited to the CSC's or Third Party CSC's public appropriateness. The foregoing duty to defend, cover and indemnify shall include, without limitation, a duty to pay any attorneys' fees and other costs of defense incurred by Lamar and its affiliates or subsidiaries.

(vi) Advertiser hereby grants to Lamar a paid up, non-exclusive, royalty-free license to use, reproduce, display, perform and modify the CSC and Third Party CSC, on its digital displays or to adapt the CSC and Third Party CSC for such use. The license granted herein includes the right to prepare works which may be considered derivative works of the CSC and/or Third Party CSC or any intellectual property contained therein. Additionally, Advertiser grants to Lamar such trademark license rights as may be necessary for Lamar to use the CSC and Third Party CSC on its digital displays.

INITIALS



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# DIGITAL PROOF OF PLAY

**CUSTOMER:** SOUTH PADRE ISLAND CONVENTION & VISITORS  
**ADVERTISER:** SOUTH PADRE ISLAND CONVENTION & VISITORS  
**REPORT DATES:** Wednesday 1/5/2022 to Friday 2/18/2022

Report Summary		PERFORMANCE	PLAYS	IMPRESSIONS
		Guaranteed	236,898	8,919,611.28
		Delivered	310,532	11,323,183.18
		Variance	73,634	2,403,571.91
Display (Panel #): 045 - 070009		PERFORMANCE	PLAYS	IMPRESSIONS
		Anticipated	52,416	1,113,929.40
		Delivered	99,047	2,104,917.68




Plant:	Brownsville/Rio Grande Valley		
Location Description:	SS Exp 83 250' W/O S. 29th St, McAllen	Facing/Read:	West
Size:	14' 0 x 48' 0	Dwell Time:	8 seconds
# Slots:	8	Audited Impressions/Week:	200,708
Anticipated Impressions/Day:	26,522	Audited Impressions/Day:	28,672
* Anticipated Plays/Day:	1,248	** Impressions Per Play:	21.2517056
* anticipated plays per day calculated based on 92.5% contracted uptime		** impressions per play is calculated based on 100% up time	

Slot E on Panel: 045 - 070009	Contract Dates: 1/5/2022 - 2/16/2022	PERFORMANCE	PLAYS	IMPRESSIONS
Contract - Seq: 3720546 - 2	Slot Dates: 1/6/2022 - 2/16/2022	Anticipated	52,416	1,113,929.40
Customer Number: 135256 - 0	Contracted Days: 42	Delivered	99,047	2,104,917.68


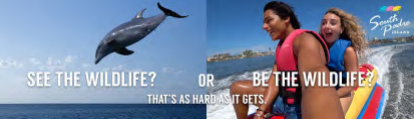
Design Name	Uploaded On	Days Played	Avg. Plays/Day	Total Plays Delivered	Image
266_SP Family.jpg	1/7/2022 1:27:08 PM	1/18/2022 - 2/16/2022	64	1,934	

Design Name	Uploaded On	Days Played	Avg. Plays/Day	Total Plays Delivered	Image
266_RGV Quilt Guild.jpg	1/4/2022 10:23:29 AM	1/6/2022 - 2/11/2022	383	14,199	

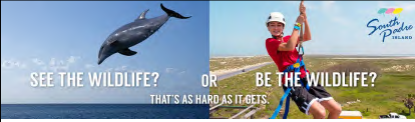

Design Name	Uploaded On	Days Played	Avg. Plays/Day	Total Plays Delivered	Image
South padre Spi Market Days Jan Feb.png	1/5/2022 10:12:32 PM	1/6/2022 - 2/16/2022	384	16,162	

Design Name	Uploaded On	Days Played	Avg. Plays/ Day	Total Plays Delivered	Image
SPICE DIGITAL Banner2022 copy.jpg	1/18/2022 3:50:10 PM	1/18/2022 - 1/19/2022	205	410	
Design Name	Uploaded On	Days Played	Avg. Plays/ Day	Total Plays Delivered	Image
South padre Spi kite fest.png	1/5/2022 10:12:59 PM	1/6/2022 - 2/16/2022	388	16,313	
Design Name	Uploaded On	Days Played	Avg. Plays/ Day	Total Plays Delivered	Image
Valentine's Day DIGITAL Banner.jpg	1/26/2022 5:56:03 PM	1/26/2022 - 2/11/2022	223	3,807	
Design Name	Uploaded On	Days Played	Avg. Plays/ Day	Total Plays Delivered	Image
South Padre - Family.jpg	1/6/2022 5:17:36 PM	1/6/2022 - 2/11/2022	327	12,127	
Design Name	Uploaded On	Days Played	Avg. Plays/ Day	Total Plays Delivered	Image
South padre- Spring Break.jpg	1/6/2022 5:18:00 PM	1/6/2022 - 2/11/2022	306	11,346	
Design Name	Uploaded On	Days Played	Avg. Plays/ Day	Total Plays Delivered	Image
South padre Oil and Gas Event.jpg	1/17/2022 8:31:07 AM	1/17/2022 - 2/16/2022	287	8,901	
Design Name	Uploaded On	Days Played	Avg. Plays/ Day	Total Plays Delivered	Image
South padre RGV Quilt Guild DIGITAL Banner copy (1).jpg	1/5/2022 10:13:32 PM	1/18/2022 - 2/16/2022	64	1,933	



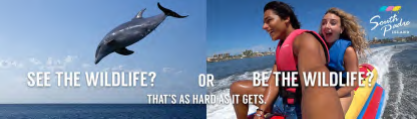


Design Name	Uploaded On	Days Played	Avg. Plays/Day	Total Plays Delivered	Image
266_1.19.22 WOWE.jpg	1/19/2022 10:49:56 AM	1/19/2022 - 2/16/2022	344	9,981	
Design Name	Uploaded On	Days Played	Avg. Plays/Day	Total Plays Delivered	Image
266_SP Spring Break.jpg	1/7/2022 1:27:13 PM	1/18/2022 - 2/16/2022	64	1,934	

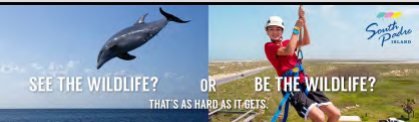
Display (Panel #): 078 - 077782		PERFORMANCE	PLAYS	IMPRESSIONS
		Anticipated	57,276	5,291,739.87
		Delivered	69,439	6,415,481.61
Plant:	Lamar Advertising of Laredo			
Location Description:	I-35 SO. @ 5000 SAN BERNARDO	Facing/Read:	North	
Size:	14' 0 x 48' 0	Dwell Time:	10 seconds	
# Slots:	6	Audited Impressions/Week: 931,293		
Anticipated Impressions/Day:	123,064	Audited Impressions/Day: 133,041		
* Anticipated Plays/Day:	1,332	** Impressions Per Play: 92.3901786		
* anticipated plays per day calculated based on 92.5% contracted uptime		** impressions per play is calculated based on 100% up time		

Slot F on Panel: 078 - 077782	Contract Dates: 1/5/2022 - 2/16/2022		PERFORMANCE		PLAYS	IMPRESSIONS
Contract - Seq: 3720546 - 1	Slot Dates: 1/5/2022 - 2/16/2022		Anticipated		57,276	5,291,739.87
Customer Number: 135256 - 0	Contracted Days: 43		Delivered		69,439	6,415,481.61
Design Name		Uploaded On	Days Played	Avg. Plays/Day	Total Plays Delivered	Image
266_SP Family.jpg		1/7/2022 1:27:08 PM	1/18/2022 - 2/16/2022	48	1,459	
Design Name		Uploaded On	Days Played	Avg. Plays/Day	Total Plays Delivered	Image
266_RGV Quilt Guild.jpg		1/4/2022 10:23:29 AM	1/5/2022 - 2/11/2022	267	10,173	

Design Name	Uploaded On	Days Played	Avg. Plays/ Day	Total Plays Delivered	Image
South padre Spi Market Days Jan Feb.png	1/5/2022 10:12:32 PM	1/5/2022 - 2/16/2022	272	11,724	
Design Name	Uploaded On	Days Played	Avg. Plays/ Day	Total Plays Delivered	Image
SPICE DIGITAL Banner 2022 copy.jpg	1/18/2022 3:50:10 PM	1/18/2022 - 1/19/2022	143	287	
Design Name	Uploaded On	Days Played	Avg. Plays/ Day	Total Plays Delivered	Image
South padre Spi kite fest.png	1/5/2022 10:12:59 PM	1/5/2022 - 2/16/2022	275	11,832	
Design Name	Uploaded On	Days Played	Avg. Plays/ Day	Total Plays Delivered	Image
Valentine's Day DIGITAL Banner.jpg	1/26/2022 5:56:03 PM	1/26/2022 - 2/11/2022	133	2,263	
Design Name	Uploaded On	Days Played	Avg. Plays/ Day	Total Plays Delivered	Image
South Padre - Family.jpg	1/6/2022 5:17:36 PM	1/6/2022 - 2/11/2022	231	8,562	
Design Name	Uploaded On	Days Played	Avg. Plays/ Day	Total Plays Delivered	Image
South padre- Spring Break.jpg	1/6/2022 5:18:00 PM	1/6/2022 - 2/11/2022	218	8,079	
Design Name	Uploaded On	Days Played	Avg. Plays/ Day	Total Plays Delivered	Image
South padre Oil and Gas Event.jpg	1/17/2022 8:31:07 AM	1/17/2022 - 2/16/2022	187	5,815	

Design Name	Uploaded On	Days Played	Avg. Plays/Day	Total Plays Delivered	Image
South padre RGV Quilt Guild DIGITAL Banner copy (1).jpg	1/5/2022 10:13:32 PM	1/18/2022 - 2/16/2022	48	1,458	
Design Name	Uploaded On	Days Played	Avg. Plays/Day	Total Plays Delivered	Image
266_1.19.22 WOWE.jpg	1/19/2022 10:49:56 AM	1/19/2022 - 2/16/2022	218	6,327	
Design Name	Uploaded On	Days Played	Avg. Plays/Day	Total Plays Delivered	Image
266_SP Spring Break.jpg	1/7/2022 1:27:13 PM	1/18/2022 - 2/16/2022	48	1,460	

Display (Panel #):	078 - 077785	PERFORMANCE	PLAYS	IMPRESSIONS
		Anticipated	57,276	777,408.06
		Delivered	64,352	873,450.72
Plant:	Lamar Advertising of Laredo			
Location Description:	1717 BOB BULLOCK LOOP 20 UNIT 1	Facing/Read:	South	
Size:	10.5' 6 x 36' 0	Dwell Time:	10 seconds	
# Slots:	6	Audited Impressions/Week:	136,816	
Anticipated Impressions/Day:	18,079	Audited Impressions/Day:	19,545	
* Anticipated Plays/Day:	1,332	** Impressions Per Play:	13.5730159	
* anticipated plays per day calculated based on 92.5% contracted uptime		** impressions per play is calculated based on 100% up time		

Slot D on Panel: 078 - 077785	Contract Dates: 1/5/2022 - 2/16/2022		PERFORMANCE		PLAYS	IMPRESSIONS
Contract - Seq: 3720546 - 1	Slot Dates: 1/5/2022 - 2/16/2022		Anticipated		57,276	777,408.06
Customer Number: 135256 - 0	Contracted Days: 43		Delivered		64,352	873,450.72
Design Name		Uploaded On	Days Played	Avg. Plays/Day	Total Plays Delivered	Image
266_SP Family.jpg		1/7/2022 1:27:08 PM	1/18/2022 - 2/16/2022	51	1,541	

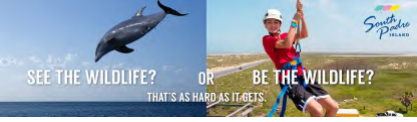
Design Name	Uploaded On	Days Played	Avg. Plays/Day	Total Plays Delivered	Image
266_RGV Quilt Guild.jpg	1/4/2022 10:23:29 AM	1/5/2022 - 2/11/2022	235	8,965	
Design Name	Uploaded On	Days Played	Avg. Plays/Day	Total Plays Delivered	Image
South padre Spi Market Days Jan Feb.png	1/5/2022 10:12:32 PM	1/5/2022 - 2/16/2022	245	10,571	
Design Name	Uploaded On	Days Played	Avg. Plays/Day	Total Plays Delivered	Image
SPICE DIGITAL Banner 2022 co py.jpg	1/18/2022 3:50:10 PM	1/18/2022 - 1/19/2022	114	228	
Design Name	Uploaded On	Days Played	Avg. Plays/Day	Total Plays Delivered	Image
South padre Spi kite fest.pn g	1/5/2022 10:12:59 PM	1/5/2022 - 2/16/2022	247	10,635	
Design Name	Uploaded On	Days Played	Avg. Plays/Day	Total Plays Delivered	Image
Valentine's Day DIGITAL Bann er.jpg	1/26/2022 5:56:03 PM	1/26/2022 - 2/11/2022	149	2,543	
Design Name	Uploaded On	Days Played	Avg. Plays/Day	Total Plays Delivered	Image
South Padre - Family.jpg	1/6/2022 5:17:36 PM	1/6/2022 - 2/11/2022	198	7,345	
Design Name	Uploaded On	Days Played	Avg. Plays/Day	Total Plays Delivered	Image
South padre- Spring Break.jp g	1/6/2022 5:18:00 PM	1/6/2022 - 2/11/2022	186	6,917	


Design Name	Uploaded On	Days Played	Avg. Plays/ Day	Total Plays Delivered	Image
South padre Oil and Gas Event .jpg	1/17/2022 8:31:07 AM	1/17/2022 - 2/16/2022	188	5,855	 A banner for an "OIL & GAS HIRING EVENT" on March 17, 2022, from 9am to 1pm at the South Padre Island Convention Centre. It includes the website www.PermianBasinHiringEvents.com and a "HIRING ON THE SPOT!" badge. The South Padre Island logo is in the bottom right.
Design Name	Uploaded On	Days Played	Avg. Plays/ Day	Total Plays Delivered	Image
South padre RGV Quilt Guild DIGITAL Banner copy (1).jpg	1/5/2022 10:13:32 PM	1/18/2022 - 2/16/2022	51	1,540	 A banner for the "RIO GRANDE VALLEY QUILT SHOW" on February 18 & 19, 9AM - 4PM at the SPI Convention Centre. It features a quilt logo on the left and the South Padre Island logo on the right.
Design Name	Uploaded On	Days Played	Avg. Plays/ Day	Total Plays Delivered	Image
266_1.19.22 WOWE.jpg	1/19/2022 10:49:56 AM	1/19/2022 - 2/16/2022	230	6,671	 A banner for the "WINTER OUTDOOR WILDLIFE EXPO" from February 8-12, 2022. It features a circular seal on the left and the South Padre Island logo on the right.
Design Name	Uploaded On	Days Played	Avg. Plays/ Day	Total Plays Delivered	Image
266_SP Spring Break.jpg	1/7/2022 1:27:13 PM	1/18/2022 - 2/16/2022	51	1,541	 A banner for "Spring Break" featuring a whale on the left and two people on the right. Text includes "SEE THE WILDLIFE?", "OR BE THE WILDLIFE?", and "THAT'S AS HARD AS IT GETS". The South Padre Island logo is in the bottom right.





Display (Panel #): <div>288 - 091312</div>		PERFORMANCE	PLAYS	IMPRESSIONS
		Anticipated	69,930	1,736,533.95
		Delivered	77,694	1,929,333.17
Plant:	Austin			
Location Description:	W/S I-35 3 MI N/O CR 150 F/N	Facing/Read:	North	
Size:	14' 0 x 48' 0	Dwell Time:	8 seconds	
# Slots:	6	Audited Impressions/Week: 312,889		
Anticipated Impressions/Day:	41,346	Audited Impressions/Day: 44,698		
* Anticipated Plays/Day:	1,665	** Impressions Per Play: 24.8324603		
* anticipated plays per day calculated based on 92.5% contracted uptime		** impressions per play is calculated based on 100% up time		


Slot F on Panel: 288 - 091312	Contract Dates: 1/5/2022 - 2/16/2022	PERFORMANCE	PLAYS	IMPRESSIONS
Contract - Seq: 3720546 - 3	Slot Dates: 1/6/2022 - 2/16/2022	Anticipated	69,930	1,736,533.95
Customer Number: 135256 - 0	Contracted Days: 42	Delivered	77,694	1,929,333.17

Design Name	Uploaded On	Days Played	Avg. Plays/Day	Total Plays Delivered	Image
266_SP Family.jpg	1/7/2022 1:27:08 PM	1/18/2022 - 2/16/2022	65	1,979	

Design Name	Uploaded On	Days Played	Avg. Plays/Day	Total Plays Delivered	Image
266_RGV Quilt Guild.jpg	1/4/2022 10:23:29 AM	1/6/2022 - 2/11/2022	287	10,651	

Design Name	Uploaded On	Days Played	Avg. Plays/Day	Total Plays Delivered	Image
South padre Spi Market Days Jan Feb.png	1/5/2022 10:12:32 PM	1/6/2022 - 2/16/2022	301	12,670	

Design Name	Uploaded On	Days Played	Avg. Plays/Day	Total Plays Delivered	Image
SPICE DIGITAL Banner 2022 copy.jpg	1/18/2022 3:50:10 PM	1/18/2022 - 1/19/2022	169	338	

Design Name	Uploaded On	Days Played	Avg. Plays/Day	Total Plays Delivered	Image
South padre Spi kite fest.png	1/5/2022 10:12:59 PM	1/6/2022 - 2/16/2022	304	12,769	

Design Name	Uploaded On	Days Played	Avg. Plays/ Day	Total Plays Delivered	Image
Valentine's Day DIGITAL Banner.jpg	1/26/2022 5:56:03 PM	1/26/2022 - 2/11/2022	171	2,908	
Design Name	Uploaded On	Days Played	Avg. Plays/ Day	Total Plays Delivered	Image
South Padre - Family.jpg	1/6/2022 5:17:36 PM	1/6/2022 - 2/11/2022	242	8,965	
Design Name	Uploaded On	Days Played	Avg. Plays/ Day	Total Plays Delivered	Image
South padre- Spring Break.jpg	1/6/2022 5:18:00 PM	1/6/2022 - 2/11/2022	227	8,418	
Design Name	Uploaded On	Days Played	Avg. Plays/ Day	Total Plays Delivered	Image
South padre Oil and Gas Event .jpg	1/17/2022 8:31:07 AM	1/17/2022 - 2/16/2022	229	7,113	
Design Name	Uploaded On	Days Played	Avg. Plays/ Day	Total Plays Delivered	Image
South padre RGV Quilt Guild DIGITAL Banner copy (1).jpg	1/5/2022 10:13:32 PM	1/18/2022 - 2/16/2022	65	1,979	
Design Name	Uploaded On	Days Played	Avg. Plays/ Day	Total Plays Delivered	Image
266_1.19.22 WOVE.jpg	1/19/2022 10:49:56 AM	1/19/2022 - 2/16/2022	273	7,925	
Design Name	Uploaded On	Days Played	Avg. Plays/ Day	Total Plays Delivered	Image
266_SP Spring Break.jpg	1/7/2022 1:27:13 PM	1/18/2022 - 2/16/2022	65	1,979	

# DIGITAL PROOF OF PLAY

**CUSTOMER:** SOUTH PADRE ISLAND CONVENTION & VISITORS  
**ADVERTISER:** SOUTH PADRE ISLAND CONVENTION & VISITORS  
**REPORT DATES:** Monday 11/22/2021 to Tuesday 2/15/2022

Report Summary		PERFORMANCE	PLAYS	IMPRESSIONS
		Guaranteed	419,328	10,726,429.50
		Delivered	757,241	19,391,016.95
		Variance	337,913	8,664,587.45
Display (Panel #): 266 - 009002		PERFORMANCE	PLAYS	IMPRESSIONS
		Anticipated	104,832	2,610,786.60
		Delivered	182,898	4,554,979.85

Plant: Oklahoma City  
 Location Description: I-40, .3 mi E/O MERIDIAN, SS/WF Facing/Read: West  
 Size: 14' 0 x 48' 0 Dwell Time: 8 seconds  
 # Slots: 8 Audited Impressions/Week: 235,206  
 Anticipated Impressions/Day: 31,081 Audited Impressions/Day: 33,600  
 \* Anticipated Plays/Day: 1,248 \*\* Impressions Per Play: 24.9044815

\* anticipated plays per day calculated based on 92.5% contracted uptime

\*\* impressions per play is calculated based on 100% up time

Slot G on Panel: 266 - 009002	Contract Dates: 11/23/2021 - 2/14/2022	PERFORMANCE	PLAYS	IMPRESSIONS
Contract - Seq: 3693438 - 2	Slot Dates: 11/23/2021 - 2/14/2022	Anticipated	104,832	2,610,786.60
Customer Number: 135256 - 0	Contracted Days: 84	Delivered	182,898	4,554,979.85

Design Name	Uploaded On	Days Played	Avg. Plays/Day	Total Plays Delivered	Image
266_SP Family.jpg	1/7/2022 1:27:08 PM	1/7/2022 - 2/14/2022	247	9,652	

Design Name	Uploaded On	Days Played	Avg. Plays/Day	Total Plays Delivered	Image
266_11.23 Field Trip-Digital Banner 05-19-21.jpg	11/22/2021 10:49:46 AM	11/23/2021 - 2/14/2022	414	34,785	

Design Name	Uploaded On	Days Played	Avg. Plays/Day	Total Plays Delivered	Image
266_RGV Quilt Guild.jpg	1/4/2022 10:23:29 AM	1/4/2022 - 2/14/2022	260	10,940	

Design Name	Uploaded On	Days Played	Avg. Plays/ Day	Total Plays Delivered	Image
266_11.23 Sea Turtle Inc-Digital Banner 05-19-21.jpg	11/22/2021 10:49:41 AM	11/23/2021 - 2/14/2022	414	34,781	
Design Name	Uploaded On	Days Played	Avg. Plays/ Day	Total Plays Delivered	Image
Cameron County Amphitheater-Christmas.jpg	11/29/2021 7:08:05 PM	11/29/2021 - 12/4/2021	580	3,482	
Design Name	Uploaded On	Days Played	Avg. Plays/ Day	Total Plays Delivered	Image
266_11.23 ATX_Texas Best Beaches-Digital Banner.jpg	11/22/2021 10:49:53 AM	11/23/2021 - 2/14/2022	414	34,787	
Design Name	Uploaded On	Days Played	Avg. Plays/ Day	Total Plays Delivered	Image
266_11.23 SPI Birding Ctr-DIGITAL Banner-2021-2 05-19-21.jpg	11/22/2021 10:49:36 AM	11/23/2021 - 2/14/2022	414	34,786	
Design Name	Uploaded On	Days Played	Avg. Plays/ Day	Total Plays Delivered	Image
266_New Years Fireworks 2021.jpg	12/20/2021 3:10:54 PM	12/20/2021 - 12/31/2021	371	4,455	
Design Name	Uploaded On	Days Played	Avg. Plays/ Day	Total Plays Delivered	Image
266_1.19.22 WOWE.jpg	1/19/2022 10:49:56 AM	1/19/2022 - 2/12/2022	223	5,578	
Design Name	Uploaded On	Days Played	Avg. Plays/ Day	Total Plays Delivered	Image
266_SP Spring Break.jpg	1/7/2022 1:27:13 PM	1/7/2022 - 2/14/2022	247	9,652	



Display (Panel #):	266 - 009005	PERFORMANCE	PLAYS	IMPRESSIONS
		Anticipated	104,832	2,645,096.70
		Delivered	161,964	4,086,638.07

Plant:	Oklahoma City	Facing/Read:	South
Location Description:	800 N. I-44 (STATE FAIR GROUNDS)	Dwell Time:	8 seconds
Size:	14' 0 x 48' 0	Audited Impressions/Week:	238,297
# Slots:	8	Audited Impressions/Day:	34,042
Anticipated Impressions/Day:	31,489	** Impressions Per Play:	25.231768
* Anticipated Plays/Day:	1,248		
* anticipated plays per day calculated based on 92.5% contracted uptime		** impressions per play is calculated based on 100% up time	



Slot E on Panel: 266 - 009005	Contract Dates: 11/23/2021 - 2/14/2022	PERFORMANCE	PLAYS	IMPRESSIONS
Contract - Seq: 3693438 - 2	Slot Dates: 11/23/2021 - 12/30/2021	Anticipated	47,424	1,196,591.36
Customer Number: 135256 - 0	Contracted Days: 38	Delivered	66,757	1,684,397.13

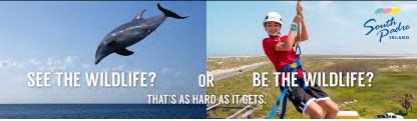



Design Name	Uploaded On	Days Played	Avg. Plays/Day	Total Plays Delivered	Image
266_11.23 Field Trip-Digital Banner 05-19-21.jpg	11/22/2021 10:49:46 AM	11/23/2021 - 12/30/2021	391	14,875	

Design Name	Uploaded On	Days Played	Avg. Plays/Day	Total Plays Delivered	Image
266_11.23 Sea Turtle Inc-Digital Banner 05-19-21.jpg	11/22/2021 10:49:41 AM	11/23/2021 - 12/30/2021	391	14,873	

Design Name	Uploaded On	Days Played	Avg. Plays/Day	Total Plays Delivered	Image
Cameron County Amphitheater-Christmas.jpg	11/29/2021 7:08:05 PM	11/29/2021 - 12/4/2021	300	1,802	

Design Name	Uploaded On	Days Played	Avg. Plays/Day	Total Plays Delivered	Image
266_11.23 ATX_Texas Best Beaches-Digital Banner.jpg	11/22/2021 10:49:53 AM	11/23/2021 - 12/30/2021	391	14,883	

Design Name	Uploaded On	Days Played	Avg. Plays/ Day	Total Plays Delivered	Image
266_11.23 SPI Birding Ctr-DI GITAL Banner-2021-2 05-19-21.jpg jpg	11/22/2021 10:49:36 AM	11/23/2021 - 12/30/2021	391	14,878	
Design Name	Uploaded On	Days Played	Avg. Plays/ Day	Total Plays Delivered	Image
266_New Years Fireworks 2021 .jpg	12/20/2021 3:10:54 PM	12/20/2021 - 12/30/2021	495	5,446	

Slot H on Panel: 266 - 009005	Contract Dates: 11/23/2021 - 2/14/2022	<b>PERFORMANCE</b>		<b>PLAYS</b>	<b>IMPRESSIONS</b>
Contract - Seq: 3693438 - 2	Slot Dates: 12/31/2021 - 2/14/2022	Anticipated		57,408	1,448,505.34
Customer Number: 135256 - 0	Contracted Days: 46	Delivered		95,207	2,402,240.93
Design Name	Uploaded On	Days Played	Avg. Plays/ Day	Total Plays Delivered	Image
266_SP Family.jpg	1/7/2022 1:27:08 PM	1/7/2022 - 2/14/2022	260	10,154	
Design Name	Uploaded On	Days Played	Avg. Plays/ Day	Total Plays Delivered	Image
266_11.23 Field Trip-Digital Banner 05-19-21.jpg	11/22/2021 10:49:46 AM	12/31/2021 - 2/14/2022	306	14,109	
Design Name	Uploaded On	Days Played	Avg. Plays/ Day	Total Plays Delivered	Image
266_RGV Quilt Guild.jpg	1/4/2022 10:23:29 AM	1/4/2022 - 2/14/2022	277	11,646	
Design Name	Uploaded On	Days Played	Avg. Plays/ Day	Total Plays Delivered	Image
266_11.23 Sea Turtle Inc-Dig ital Banner 05-19-21.jpg	11/22/2021 10:49:41 AM	12/31/2021 - 2/14/2022	306	14,106	

Design Name	Uploaded On	Days Played	Avg. Plays/Day	Total Plays Delivered	Image
266_11.23 ATX_Texas Best Beaches-Digital Banner.jpg	11/22/2021 10:49:53 AM	12/31/2021 - 2/14/2022	306	14,111	
Design Name	Uploaded On	Days Played	Avg. Plays/Day	Total Plays Delivered	Image
266_11.23 SPI Birding Ctr-DIGITAL Banner-2021-2 05-19-21.jpg	11/22/2021 10:49:36 AM	12/31/2021 - 2/14/2022	306	14,110	
Design Name	Uploaded On	Days Played	Avg. Plays/Day	Total Plays Delivered	Image
266_New Years Fireworks 2021.jpg	12/20/2021 3:10:54 PM	12/31/2021 - 12/31/2021	530	530	
Design Name	Uploaded On	Days Played	Avg. Plays/Day	Total Plays Delivered	Image
266_1.19.22 WOVE.jpg	1/19/2022 10:49:56 AM	1/19/2022 - 2/12/2022	251	6,287	
Design Name	Uploaded On	Days Played	Avg. Plays/Day	Total Plays Delivered	Image
266_SP Spring Break.jpg	1/7/2022 1:27:13 PM	1/7/2022 - 2/14/2022	260	10,154	

Display (Panel #):	266 - 009015	PERFORMANCE	PLAYS	IMPRESSIONS
		Anticipated	104,832	2,798,831.70
		Delivered	197,629	5,276,349.88
Plant:	Oklahoma City			
Location Description:	4507 S. I-44, S/O SW 44TH, WS/NF	Facing/Read:	North	
Size:	14' 0 x 48' 0	Dwell Time:	8 seconds	
# Slots:	8	Audited Impressions/Week: 252,147		
Anticipated Impressions/Day:	33,319	Audited Impressions/Day: 36,021		
* Anticipated Plays/Day:	1,248	** Impressions Per Play: 26.6982572		
* anticipated plays per day calculated based on 92.5% contracted uptime		** impressions per play is calculated based on 100% up time		

Slot E on Panel: 266 - 009015	Contract Dates: 11/23/2021 - 2/14/2022	PERFORMANCE	PLAYS	IMPRESSIONS
Contract - Seq: 3693438 - 1	Slot Dates: 11/23/2021 - 2/14/2022	Anticipated	104,832	2,798,831.70
Customer Number: 135256 - 0	Contracted Days: 84	Delivered	197,629	5,276,349.88

Design Name	Uploaded On	Days Played	Avg. Plays/Day	Total Plays Delivered	Image
266_SP Family.jpg	1/7/2022 1:27:08 PM	1/7/2022 - 2/14/2022	320	12,509	




Design Name	Uploaded On	Days Played	Avg. Plays/Day	Total Plays Delivered	Image
266_11.23 Field Trip-Digital Banner 05-19-21.jpg	11/22/2021 10:49:46 AM	11/23/2021 - 2/14/2022	428	35,990	

Design Name	Uploaded On	Days Played	Avg. Plays/Day	Total Plays Delivered	Image
266_RGV Quilt Guild.jpg	1/4/2022 10:23:29 AM	1/4/2022 - 2/14/2022	338	14,228	

Design Name	Uploaded On	Days Played	Avg. Plays/Day	Total Plays Delivered	Image
266_11.23 Sea Turtle Inc-Digital Banner 05-19-21.jpg	11/22/2021 10:49:41 AM	11/23/2021 - 2/14/2022	428	35,988	

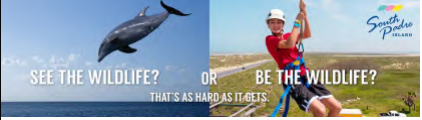
Design Name	Uploaded On	Days Played	Avg. Plays/Day	Total Plays Delivered	Image
Cameron County Amphitheater-Christmas.jpg	11/29/2021 7:08:05 PM	11/29/2021 - 12/4/2021	374	2,247	





Design Name	Uploaded On	Days Played	Avg. Plays/Day	Total Plays Delivered	Image
266_11.23 ATX_Texas Best Beaches-Digital Banner.jpg	11/22/2021 10:49:53 AM	11/23/2021 - 2/14/2022	428	35,993	
Design Name	Uploaded On	Days Played	Avg. Plays/Day	Total Plays Delivered	Image
266_11.23 SPI Birding Ctr-DIGITAL Banner-2021-2 05-19-21.jpg	11/22/2021 10:49:36 AM	11/23/2021 - 2/14/2022	428	35,993	
Design Name	Uploaded On	Days Played	Avg. Plays/Day	Total Plays Delivered	Image
266_New Years Fireworks 2021.jpg	12/20/2021 3:10:54 PM	12/20/2021 - 12/31/2021	471	5,655	
Design Name	Uploaded On	Days Played	Avg. Plays/Day	Total Plays Delivered	Image
266_1.19.22 WOVE.jpg	1/19/2022 10:49:56 AM	1/19/2022 - 2/12/2022	260	6,516	
Design Name	Uploaded On	Days Played	Avg. Plays/Day	Total Plays Delivered	Image
266_SP Spring Break.jpg	1/7/2022 1:27:13 PM	1/7/2022 - 2/14/2022	320	12,510	


Display (Panel #):	266 - 009021	PERFORMANCE	PLAYS	IMPRESSIONS
		Anticipated	104,832	2,671,714.50
		Delivered	214,750	5,473,049.15
Plant:	Oklahoma City			
Location Description:	7003 N. BROADWAY EXT, .6 mi S/O	Facing/Read:	North	
Size:	14' 0 x 48' 0	Dwell Time:	8 seconds	
# Slots:	8	Audited Impressions/Week: 240,695		
Anticipated Impressions/Day:	31,806	Audited Impressions/Day: 34,385		
* Anticipated Plays/Day:	1,248	** Impressions Per Play: 25.4856771		
* anticipated plays per day calculated based on 92.5% contracted uptime		** impressions per play is calculated based on 100% up time		


Slot F on Panel: 266 - 009021	Contract Dates: 11/23/2021 - 2/14/2022	PERFORMANCE	PLAYS	IMPRESSIONS
Contract - Seq: 3693438 - 2	Slot Dates: 11/23/2021 - 2/14/2022	Anticipated	104,832	2,671,714.50
Customer Number: 135256 - 0	Contracted Days: 84	Delivered	214,750	5,473,049.15




Design Name	Uploaded On	Days Played	Avg. Plays/Day	Total Plays Delivered	Image
266_SP Family.jpg	1/7/2022 1:27:08 PM	1/7/2022 - 2/14/2022	292	11,424	

Design Name	Uploaded On	Days Played	Avg. Plays/Day	Total Plays Delivered	Image
266_11.23 Field Trip-Digital Banner 05-19-21.jpg	11/22/2021 10:49:46 AM	11/23/2021 - 2/14/2022	485	40,814	

Design Name	Uploaded On	Days Played	Avg. Plays/Day	Total Plays Delivered	Image
266_RGV Quilt Guild.jpg	1/4/2022 10:23:29 AM	1/4/2022 - 2/14/2022	309	13,005	

Design Name	Uploaded On	Days Played	Avg. Plays/Day	Total Plays Delivered	Image
266_11.23 Sea Turtle Inc-Digital Banner 05-19-21.jpg	11/22/2021 10:49:41 AM	11/23/2021 - 2/14/2022	485	40,809	

Design Name	Uploaded On	Days Played	Avg. Plays/Day	Total Plays Delivered	Image
Cameron County Amphitheater-Christmas.jpg	11/29/2021 7:08:05 PM	11/29/2021 - 12/4/2021	638	3,832	

Design Name	Uploaded On	Days Played	Avg. Plays/Day	Total Plays Delivered	Image
266_11.23 ATX_Texas Best Beaches-Digital Banner.jpg	11/22/2021 10:49:53 AM	11/23/2021 - 2/14/2022	485	40,817	
Design Name	Uploaded On	Days Played	Avg. Plays/Day	Total Plays Delivered	Image
266_11.23 SPI Birding Ctr-DIGITAL Banner-2021-2 05-19-21.jpg	11/22/2021 10:49:36 AM	11/23/2021 - 2/14/2022	485	40,814	
Design Name	Uploaded On	Days Played	Avg. Plays/Day	Total Plays Delivered	Image
266_New Years Fireworks 2021.jpg	12/20/2021 3:10:54 PM	12/20/2021 - 12/31/2021	395	4,750	
Design Name	Uploaded On	Days Played	Avg. Plays/Day	Total Plays Delivered	Image
266_1.19.22 WOVE.jpg	1/19/2022 10:49:56 AM	1/19/2022 - 2/12/2022	282	7,061	
Design Name	Uploaded On	Days Played	Avg. Plays/Day	Total Plays Delivered	Image
266_SP Spring Break.jpg	1/7/2022 1:27:13 PM	1/7/2022 - 2/14/2022	292	11,424	

# OOH Exposure & Impact in 2022

A recent Harris Poll asked consumers what their travel, commuting and purchasing plans are for the first half of 2022. The study revealed that there is a ton of opportunity to reach consumers with out of home advertising this coming year.

**60%** of consumers say they frequently skip online ads due to digital burnout.

More than half of consumers say they have recently engaged with an OOH ad.

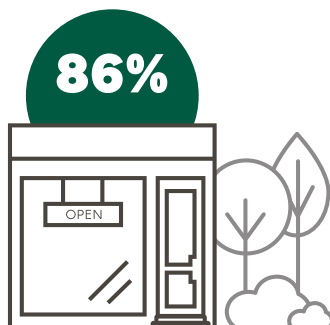
**43%** visited a website

**39%** searched for information

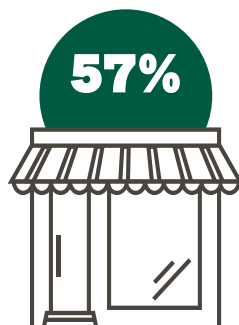
**39%** made a purchase

Consumers will be visiting these types of businesses at least weekly:

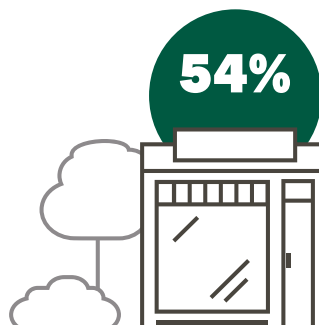
Grocery Stores



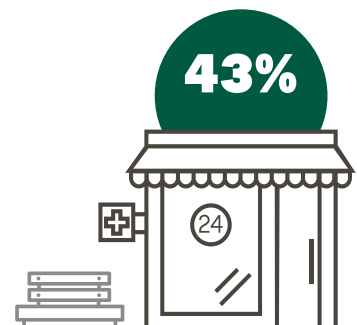
Retail Stores



Restaurants



Pharmacies



## Travel & Commuting

**72%** of Americans plan to travel in the first half of 2022.

**62%** will travel by car.

**74%** of Americans are currently commuting at least part time.

**78%** of workers will be commuting by mid-2022.

SOURCE: The Harris Poll



# Out of Home is **Engaging** Consumers More Than Ever

**The impacts of the COVID-19 pandemic have been many.** A recent Harris Poll revealed a few unexpected impacts on consumer opinions of the outdoors, and the ads they see while outside. Here's what consumers are saying:

## Consumers are spending more time outdoors.

**69%** of participants reported that they have an increased appreciation for their outdoor surroundings.



**65%**

are trying to find safe, outdoor activities



**71%**

are walking around their town or neighborhood



**58%**

are spending time in parks



**57%**

are utilizing outdoor seating at restaurants



**38%** say they saw useful safety information on OOH ads

**23%** say they were educated about something new

**20%** saw updates on advertiser hours and services

**45%** of people surveyed said they **notice out of home ads more now** than they did before the pandemic.

70% of consumers report being annoyed by online pop-up ads.

60% of online impressions are generated by non-human bots.

56% of digital ads are never visible on screen, but are still considered delivered.

### *Online Advertising* **DISADVANTAGES**

Limited frequency - millions of websites

Privacy and security concerns

Ads can be counted as "impressions" even if they aren't visible on the screen

Placement is hard to prove

Internet sites don't use traditional media measurement

40% of internet users have installed some sort of ad blocker

### *Online Advertising* **ADVANTAGES**

Internet ads generate direct and immediate responses

Real-time transaction opportunity

Allows for one-to-one marketing with direct targeting

Online advertising has quick turnaround and production

**Out of home reaches ALL consumers, even those who are not actively reading and noticing your ad. The size is eye-catching and memorable, and billboards can target any size geographic area you want!**

SOURCES: Insightstone, Adweek, Think With Google, Global Web Index

**CITY OF SOUTH PADRE ISLAND  
CONVENTION AND VISITORS ADVISORY BOARD  
AGENDA REQUEST FORM**

**MEETING DATE:** February 23, 2022

**NAME & TITLE:** Linette Hernandez, Management Assistant

**DEPARTMENT:** Convention and Visitors Bureau

**ITEM**

Discussion and possible to approve the Rio Sports Live marketing/media buy for March-September 2022. (Moore)

**ITEM BACKGROUND**

N/A

**BUDGET/FINANCIAL SUMMARY**

02-594-0531

**COMPREHENSIVE PLAN GOAL**

N/A

**LEGAL REVIEW**

Sent to Legal: No

Approved by Legal: No

**RECOMMENDATIONS/COMMENTS:**



Rio Sports Live  
237 N. Sam Houston  
San Benito, TX 78586  
(956) 291-2538  
riosportslive@gmail.com

## **SPI Marketing Proposal March 1, 2022 through Sept. 30, 2022**

City of South Padre Island  
Attn: Lori Moore  
7355 Padre Blvd.  
South Padre Island TX, 78597

I am submitting a proposal for South Padre Island for advertising and promotions for 2022. I have put this together to show the growth of Rio Sports Live over the past year and how that has assisted in reaching further than projections. I have also discounted the bottom line price again in efforts to continue to assist in your growth through the effort of my company which I feel is a win-win for all involved.

My thanks again to you for taking the time to review this and I look forward to working together for another year.

Thank you,  
Joe R Bowling Jr.





## 2022 Overview

### Current Audience

Platform	Number	Percentage	Age Range	Top Areas
Facebook Followers	58,700	51% Female, 49% Male	25-55 72%	Corpus 9.1%
YouTube Subs	29,600	39% Female, 61% Male	25-55 51.6%	Texas 78%
Instagram	13,700	6,000 Engagements weekly.		
Twitter Followers	9,879	54,000 Profile visits monthly.		

**Streams directly to school platforms have reached over 600,000 this past year.**

### Impressions 2020 - 2021

Impressions delivered on a Tier 1 or 2 Package. (Not Including direct streams to schools.)

	Facebook/YouTube	Twitter	Roku/Web	Total
2020	15,465,581	11,397,075	3,838,418	30,700,574
2021	21,560,457	14,541,000	6,530,755	42,632,212

### Broadcasts and Coverage 2021

**1,826 Live Events featuring over 200 schools.**

215 High School Football  
487 High School Basketball  
348 High School Baseball/Softball  
295 High School Volleyball  
86 High School Soccer  
27 High School Other (Swimming, Track, Water Polo, Wrestling etc...)  
332 Summer travel and leagues  
36 Other (Womens Football, Boxing etc...)

**Projected Broadcasts 2022 is over 3,000 live events.**

RSL Network launch and update. Work continues on the release of an app that will provide individual channels running 24 hours per day with live and recorded content. Channels for specific schools will be available within the network on our website as well as the platforms of ROKU, Apple TV, and Amazon Prime. Projected launch is early 2022 with full launch in August. Initial launch up to three channels with projected channel content to be near or over 50.



## Current Tier Options 2022

### **Tier I \$6,250 per month. Investment \$75,000**

This includes all regular season games and events for ALL Events, ALL systems, with full television style advertising at an average of 4 times per. It also includes banner representation on website (ALL PAGES), on social media and on Pre, Post and Halftime slates. This also includes ALL UIL Playoff games broadcast. This also includes production of ads and edits throughout the year. Includes the naming of a player of The Game. This also includes placement as the exclusive Pre-roll sponsor for ALL highlights.

### **Tier II \$4,166.66 per month Investment \$50,000**

This includes all regular season games and events for ALL SYSTEMS with full television style advertising at an average of 4 times per. It also includes banner representation on website (ALL PAGES), on social media and on Pre, Post and Halftime slates. This also includes ALL UIL Playoff games broadcast. This also includes production of ads and edits throughout the year. This also includes placement as the exclusive post-roll sponsor for ALL highlights.

### **Tier III \$2,500.025 per month. Investment \$30,000**

This includes all regular season games and events for ALL Events RGV or Coastal Bend with full television style advertising at an average of 4 times per. It also includes banner representation on website (ALL PAGES), on social media and on Pre, Post and Halftime slates. This does NOT include UIL Playoff broadcasts.

### **Tier IV \$833.33 per month. Investment \$10,000**

This includes all regular season broadcasts for Primary game RGV or Coastal Bend plus up to two added games RGV or Coastal Bend on any day. It also includes banner representation on website (ALL PAGES), on social media and on Pre, Post and Halftime slates. This does NOT include UIL Playoff broadcasts.

### **Non Tier Packages available as low as \$300 Per Month.**

\*\*\* 10% Discount on campaigns 12 months paid in advance.

\*\*\* Add 15% for any package less than 6 months. \*\*\*Add 20% for any package less than 3 months.

\*\*\*Add 30% for any advertiser wanting football season only. (August through December)

\*\*\* RSL Network expected launch by August 2022. Anyone on board prior to the launch will be given 3,000 :15 commercials at no added charge.

Rio Sports Live LLC, 237 N Sam Houston, San Benito, TX 78586 [riosportslive@gmail.com](mailto:riosportslive@gmail.com)



## **SI and 2022**

This was the package with pricing from previous years and , as promised, Rio Sports Live will honor rates for 2022.

### **Tier 1 Option Modified Specially for SPI**

**Corporate \$6,250 per month Discount \$1,250 per month Investment \$35,000.**

This includes all regular season games and events for ALL EVENTS. It also includes banner representation on website, on social media and on Pre, Post and Halftime slates. This also includes ALL UIL Playoff games broadcast. It includes SPI in ALL highlight reels.

This also includes production of ads and edits throughout the year.

Added to this is the assurance that, as the RSL Network is released, a total of 5,000 ads per channel will be inserted featuring SPI. This is 2,000 more than offered at this time to other advertisers. These commercials will be offered to businesses at a rate of \$5.00 each. With the initial launch having a minimum of three channels this will be at least 15,000 commercials added here for you at no extra charge.

This represents a savings of tens of thousands of dollars compared to current pricing levels for new advertisers.

Looking forward to continued working with you regarding this and feel that this is a viable opportunity for you to continue experiencing benefits through our growth.

Joe R Bowling Jr  
Rio Sports Live LLC  
237 N Sam Houston  
San Benito, Texas 78586  
956-291-253

**CITY OF SOUTH PADRE ISLAND  
CONVENTION AND VISITORS ADVISORY BOARD  
AGENDA REQUEST FORM**

**MEETING DATE:** February 23, 2022

**NAME & TITLE:** Linette Hernandez, Management Assistant

**DEPARTMENT:** Convention and Visitors Bureau

**ITEM**

Discussion and action concerning the new meeting date for March 2022. (Till)

**ITEM BACKGROUND**

N/A

**BUDGET/FINANCIAL SUMMARY**

N/A

**COMPREHENSIVE PLAN GOAL**

N/A

**LEGAL REVIEW**

Sent to Legal: No

Approved by Legal: No

**RECOMMENDATIONS/COMMENTS:**