## Convention Sales Performance: Sylvia Soliz – Local RGV Market 2010-2011

LOCAL/	Oct.	Nov.	Dec.	Jan.	Feb.	March	April	May	June	July	Aug.
RGV											
MARKET											
Monthly											
Goal:	2										
Physical	3	6									
Sales Calls (10)											
Prospecting/	29	7									
calls (50)											
Bid Proposals	1	2									
(5)											
Bid	0	0									
Presentations (5) *YR											
Sales Leads	12	4									
Generated											
(11)											
Sales	10	3									
Contracts											
Generated (9)											
Fam Tours	0	0									
Hosted (*)											
Site	0	1									
Inspections (2)											
Client Events	0	0									
(1-2											
Annually)											