**DATE:** October 12, 2023

TO: Honorable Mayor and City Council Members

FROM: Finance Department SUBJECT: Financial Report

## **SALES TAX COLLECTIONS**

| SALES TAX     | REPORTED TO | COLLECTED BY | FY 2023      | FY 2023      |              | FY 2022      | INCREASE     |
|---------------|-------------|--------------|--------------|--------------|--------------|--------------|--------------|
| MONTH         | THE STATE   | SPI          | TOTAL        | G.F.         | EDC          | TOTAL        | (DECREASE)   |
| SEPT          | OCT         | NOV          | 405,111.56   | 303,833.67   | 101,277.89   | 487,212.93   | (82,101.37)  |
| OCT           | NOV         | DEC          | 351,230.50   | 263,422.88   | 87,807.63    | 308,907.01   | 42,323.49    |
| NOV           | DEC         | JAN          | 315,485.93   | 236,614.45   | 78,871.48    | 293,742.68   | 21,743.25    |
| DEC           | JAN         | FEB          | 338,890.43   | 254,167.82   | 84,722.61    | 322,797.73   | 16,092.70    |
| JAN           | FEB         | MAR          | 318,511.00   | 238,883.25   | 79,627.75    | 258,733.75   | 59,777.25    |
| FEB           | MAR         | APR          | 367,695.45   | 275,771.59   | 91,923.86    | 275,042.76   | 92,652.69    |
| MAR           | APR         | MAY          | 509,963.77   | 382,472.83   | 127,490.94   | 482,644.00   | 27,319.77    |
| APR           | MAY         | JUN          | 410,613.45   | 307,960.09   | 102,653.36   | 432,289.37   | (21,675.92)  |
| MAY           | JUN         | JUL          | 489,051.70   | 366,788.78   | 122,262.93   | 479,000.38   | 10,051.32    |
| JUN           | JUL         | AUG          | 803,115.61   | 602,336.71   | 200,778.90   | 712,495.95   | 90,619.66    |
| JUL           | AUG         | SEPT         | 801,686.06   | 601,264.55   | 200,421.52   | 751,282.25   | 50,403.81    |
| AUG           | SEPT        | OCT          | 523,404.92   | 392,553.690  | 130,851.230  | 513,626.54   | 9,778.38     |
| TOTAL         |             |              | 5,634,760.38 | 4,226,070.29 | 1,408,690.10 | 5,317,775.35 | 316,985.03   |
|               |             |              |              |              |              |              |              |
| BUDGET AMOUNT |             |              | 5,362,203.00 | 4,062,203.00 | 1,300,000.00 | 3,830,706.00 | 1,531,497.00 |

## **GENERAL FUND SALES TAX COMPARISON**

| SALES TAX | REPORTED TO | COLLECTED BY |              |              |         |            |            |
|-----------|-------------|--------------|--------------|--------------|---------|------------|------------|
| MONTH     | THE STATE   | SPI          | FY 2023      | FY 2022      | CHANGE  | <u>YTD</u> |            |
| SEPT      | OCT         | NOV          | 303,833.67   | 365,409.70   | -16.85% | -16.85%    | -61,576.03 |
| OCT       | NOV         | DEC          | 263,422.88   | 231,680.26   | 13.70%  | -5.00%     | -29,833.41 |
| NOV       | DEC         | JAN          | 236,614.45   | 220,307.01   | 7.40%   | -1.65%     | -13,525.97 |
| DEC       | JAN         | FEB          | 254,167.82   | 242,098.30   | 4.99%   | -0.14%     | -1,456.45  |
| JAN       | FEB         | MAR          | 238,883.25   | 194,050.31   | 23.10%  | 3.46%      | 43,376.49  |
| FEB       | MAR         | APR          | 275,771.59   | 206,282.07   | 33.69%  | 7.73%      | 112,866.01 |
| MAR       | APR         | MAY          | 382,472.83   | 361,983.00   | 5.66%   | 7.32%      | 133,355.84 |
| APR       | MAY         | JUN          | 307,960.09   | 324,217.03   | -5.01%  | 5.46%      | 117,098.90 |
| MAY       | JUN         | JUL          | 366,788.78   | 359,250.29   | 2.10%   | 4.97%      | 124,637.39 |
| JUN       | JUL         | AUG          | 602,336.71   | 534,371.96   | 12.72%  | 6.34%      | 192,602.13 |
| JUL       | AUG         | SEPT         | 601,264.55   | 563,461.69   | 6.71%   | 6.39%      | 230,404.99 |
| AUG       | SEPT        | OCT          | 392,553.69   | 385,219.91   | 1.90%   | 5.96%      | 237,738.77 |
| TOTAL     |             |              | 4,226,070.29 | 3,988,331.51 | 5.96%   |            |            |