

**NOTICE OF ECONOMIC DEVELOPMENT CORPORATION REGULAR MEETING
CITY OF SOUTH PADRE ISLAND**

TUESDAY, NOVEMBER 16, 2021

9:00 AM AT THE MUNICIPAL BUILDING,
CITY COUNCIL CHAMBERS, 2ND FLOOR

4601 PADRE BOULEVARD, SOUTH PADRE ISLAND, TEXAS

1.Call to order

2.Pledge of Allegiance and Pledge to the Texas flag

3.Public Comments and Announcements

This is an opportunity for citizens to speak to Council relating to agenda or non-agenda items. Speakers are required to address Council at the podium and give their name before addressing their concerns. [Note: State law will not permit the City Council to discuss, debate or consider items that are not on the agenda. Citizen comments may be referred to City Staff or may be placed on the agenda of a future City Council meeting]

4.Approve Consent Agenda

4.1. Discussion and action to approve the minutes from the October 19, 2021 board meeting

4.2. Review and approve the EDC financial report for October 2021

5.Regular Agenda

5.1. Discussion and possible action regarding a Facade Improvement Grant application for Calypso retail store located at 1501 Padre Blvd.

5.2. Discussion and action to approve the September and October financial reports for the South Padre Island Birding and Nature Center

5.3. Report from the Manager of the South Padre Island Birding and Nature Center including marketing, events, admissions, and operations

5.4. Executive Director activity report including economic indicators, projects, meetings, training, and events

6.Adjourn

NOTE:

Agenda: NOVEMBER 16, 2021

One or more members of the City of South Padre Island City Council may attend this meeting; if so, this statement satisfies the requirements of the OPEN MEETINGS ACT.

DATED NOVEMBER 12, 2021

Darla Lapeyre, Executive Director

I, THE UNDERSIGNED AUTHORITY, DO HEREBY CERTIFY THAT THE ABOVE NOTICE OF MEETING OF THE ECONOMIC DEVELOPMENT CORPORATION OF THE CITY OF SOUTH PADRE ISLAND, TEXAS IS A TRUE AND CORRECT COPY OF SAID NOTICE AND THAT I POSTED A TRUE AND CORRECT COPY OF SAID NOTICE ON THE BULLETIN BOARD AT CITY HALL/MUNICIPAL BUILDING ON **NOVEMBER 12, 2021**, AT/OR BEFORE 9:00 AM AND REMAINED SO POSTED CONTINUOUSLY FOR AT LEAST 72 HOURS PRECEDING THE SCHEDULED TIME OF SAID MEETING.

Darla Lapeyre, Executive Director

THIS FACILITY IS WHEELCHAIR ACCESSIBLE, AND ACCESSIBLE PARKING SPACES ARE AVAILABLE. REQUESTS FOR ACCOMMODATIONS OR INTERPRETIVE SERVICES MUST BE MADE 48 HOURS PRIOR TO THIS MEETING. PLEASE CONTACT BUILDING OFFICIAL, BELINDA TARVER AT (956)761-8103.

Agenda: NOVEMBER 16, 2021 - ECONOMIC DEVELOPMENT CORPORATION REGULAR MEETING Economic Development Corporation

**CITY OF SOUTH PADRE ISLAND
ECONOMIC DEVELOPMENT CORPORATION
AGENDA REQUEST FORM**

MEETING DATE: November 16, 2021

NAME & TITLE: Darla Lapeyre, EDC Director

DEPARTMENT: Economic Development Council

ITEM

Discussion and action to approve the minutes from the October 19, 2021 board meeting

ITEM BACKGROUND

Minutes are attached for your review and approval.

BUDGET/FINANCIAL SUMMARY

n/a

COMPREHENSIVE PLAN GOAL

n/a

LEGAL REVIEW

Sent to Legal:

Approved by Legal:

RECOMMENDATIONS/COMMENTS:

**CITY OF SOUTH PADRE ISLAND
ECONOMIC DEVELOPMENT CORPORATION
BOARD OF DIRECTORS**

MINUTES

Regular Meeting
October 19, 2021

1. CALL TO ORDER

A regular meeting of the Board of Directors of the City of South Padre Island Economic Development Corporation was held on Tuesday, October 19, 2021 at the South Padre Island Paul Y. Cunningham, Jr. Municipal Building, 2nd floor, 4601 Padre Blvd., South Padre Island, Texas 78597. President Ken Medders, Jr. called the meeting to order at 9:00 a.m. Other Board members present were Vice-President Kevin Miller, Secretary/Treasurer Tom Bainter, and Directors Glenda George, Gayle Hood, and Lynne Tate. Also present were Executive Director Darla Lapeyre, City Council member Lydia Caballero, City Finance Director Rodrigo Gimenez, South Padre Island Birding and Nature Center Manager Cristin Howard, Art Business Incubator Program Director Deanna Powell, and Shane Wilson with Fishing's Future.

2. PLEDGE OF ALLEGIANCE AND PLEDGE TO THE TEXAS FLAG

3. PUBLIC COMMENTS AND ANNOUNCEMENTS

City Council member Lydia Caballero spoke to the Board about helping people with disabilities.

4. PRESENTATIONS AND PROCLAMATIONS

4.1 Presentation regarding an update from the Art Business Incubator on events and activities

Program Director Deanna Powell gave the Board an update on the Art Business Incubator for 2021 including sales, programs, and events.

5. APPROVE CONSENT AGENDA

5.1. Approve the minutes from the August 17, 2021 Meeting

5.2 Review the EDC financial reports for August and September 2021

Upon a motion from Tom Bainter and a second by Kevin Miller, the Board unanimously approved the consent agenda.

6. REGULAR AGENDA:

6.1. Discussion and possible action regarding a request from Shane Wilson to be a sponsor for Fishing's Future South Padre Island Special Needs Vessel Initiative

Shane Wilson, President of Fishing's Future gave a presentation to the Board on the organization and the new initiative for fishing excursions for those with special needs. Upon a motion from Gayle Hood and a second by Kevin Miller the Board unanimously approved sponsoring Fishing's Future Special Needs Vessel Initiative in the amount of \$20,000 by transferring the funds from Designated Projects to Promotions.

6.2 Update on the Deep Water Marina project from Gayle Hood

Gayle Hood presented the latest information regarding the deep water marina feasibility study. It was discussed to move the December meeting date to the same date as City Council so Greg Weykamp with Edgewater Resources can present the study results to both EDC and City Council. Gayle also suggested hiring Greg and his team for grant writing for the marina project.

6.3 Discussion and possible action to approve the allocation of funding in FY 2021-22 for ongoing/pending projects including Second Causeway, Deep Water Marina, Aquarium Conceptual Exhibit Design, Sand Dollars for Success, Birding and Nature Center Audit, and the Economic Index and Visitation Study

Upon a motion from Kevin Miller and a second by Gayle Hood, the Board unanimously approved the allocation of funding from excess reserves to the FY 2021-22 annual budget as follows:

Second Causeway \$333,000

Deep Water Marina Study remaining balance \$36,000

Aquarium Conceptual Exhibit Design \$40,000 (other \$40,000 was approved by CVB)

Sand Dollars for Success new business winner category \$10,000

Birding and Nature Center audit \$17,000 max

Economic Index and Visitation Study \$4,000

6.4 Monthly report from the South Padre Island Birding and Nature Center Manager including operations, maintenance, admissions and events

The manager gave her report to the Board.

6.5 Discussion and possible action to approve the financial reports for the Birding and Nature Center for the month of August 2021

Gayle Hood asked about the sales tax adjustment item. Cristin Enholm will report back. Kevin Miller asked for actual vs budget comparison. Cristin did not have the budget information. Upon a motion from Gayle Hood and a second by Lynne Tate the Board approved the August financials. Kevin Miller abstained.

6.6 Discussion and possible action regarding an EVSE Electrical Vehicle Supply Equipment Program for businesses on South Padre Island

Ms. Lapeyre shared the information on the ChargePoint electrical vehicle charging stations and recommends an incentive of \$5,000 for businesses who install an EV station. If the lease option is chosen by the business the reimbursement would be \$1000 a year for 5 years. Ms. Lapeyre will bring customized guidelines and procedures for the program to the Board for approval.

6.7 Executive Director's Activity Report including economic indicators, project updates, and upcoming events

Ms. Lapeyre gave her report including record sales tax revenue for the month of August as well as record Occupancy Tax revenue for the month of August. Other indicators were presented including building permits and property tax. Other topics covered included the CDI training event in the Woodlands from Nov 8-12.

7. EXECUTIVE SESSION

7.1 EXECUTIVE SESSION: Pursuant to Texas Local Government Code Section 551.074 Personnel Matters: the Board will convene into closed session to discuss evaluation and personnel action regarding the Executive Director

The Board went into closed session at 10:21 am and reconvened into open session at 10:35 am.

7.2 Discussion and possible action regarding personnel action for the Executive Director

Upon a motion from Lynne Tate and a second by Gayle Hood the Board unanimously approved a new salary for the Executive Director in the amount of \$78,000 per year.

8. ADJOURNMENT

There being no further business, the meeting was adjourned at 10:37 a.m.

S E A L

Darla Lapeyre
Executive Director

APPROVED:

Ken Medders, Jr.
President

**CITY OF SOUTH PADRE ISLAND
ECONOMIC DEVELOPMENT CORPORATION
AGENDA REQUEST FORM**

MEETING DATE: November 16, 2021

NAME & TITLE: Darla Lapeyre, EDC Director

DEPARTMENT: Economic Development Council

ITEM

Review and approve the EDC financial report for October 2021

ITEM BACKGROUND

The October 2021 financial report is attached for your review and approval

BUDGET/FINANCIAL SUMMARY

n/a

COMPREHENSIVE PLAN GOAL

n/a

LEGAL REVIEW

Sent to Legal:

Approved by Legal:

RECOMMENDATIONS/COMMENTS:



Memo

To: South Padre Island Economic Development Corporation Board of Directors

From: Rodrigo Gimenez, Chief Financial Officer
City of South Padre Island

CC: Darla Lapeyre, Executive Director of the EDC

Date: November 12, 2021

Re: October 31, 2021 Operating Statement

The October 31, 2021 Operating Statement for the South Padre Island Economic Development Corporation as well as the Balance Sheet as of October 31, 2021 are attached for your review.

Sales Tax amounts include the September tax collections sent to the State of Texas in October and distributed to local governments in November. This November allocation payment is accrued for financial statement presentation purposes in the October Operating Statement.

Please contact me at rgimenez@MYSPI.org at your earliest convenience should you have any questions.

City of South Padre Island
Economic Development Corporation
Balance Sheets
October 31, 2021/2020

EDC FUND			
Assets	2021		2020
Cash and Cash Equivalents	\$	1,041,612	\$ 588,804
Investments		398,985	386,560
Receivables - Sales Tax		121,803	94,220
Revolving Loan Receivable		-	10,454
Total Assets	\$	1,562,400	\$ 1,080,038

Liabilities and Fund Balance

Deferred Revenue	\$	-	\$ 10,454
TMRS		409	362
Guardian		17	-
Total Liabilities		426	10,816
Fund Balance	\$	1,561,974	\$ 1,069,222
Total Liabilities and Fund Balance	\$	1,562,400	\$ 1,080,038

BNC FACILITY RESERVE			
Assets	2021		2020
Cash and Cash Equivalents	\$	193,313	\$ 126,051
Total Assets	\$	193,313	\$ 126,051

Liabilities and Fund Balance

Total Liabilities	\$	-	\$ -
Fund Balance		193,313	126,051
Total Liabilities and Fund Balance	\$	193,313	\$ 126,051

City of South Padre Island
Economic Development Corporation
Statements of Revenues, Expenditures and Changes in Fund Balance
October 31, 2021/2020

EDC FUND				
	2021		2020	
	Budget	Actual	Actual	
Revenues				
Sales Tax	\$ 910,000	\$ 121,803	\$	94,220
Interest Revenue	500	55		1,130
Revolving Loan Revenue	-	-		1,026
Miscellaneous Revenue	12,000	-		3,067
Lease Proceeds -BNC Rent	-	1,000		-
Total Revenue	922,500	122,858		99,443
Expenditures				
General Administrative Expenses	421,752	45,205		59,133
Debt Service Transfer	396,650	33,050		32,337
BNC Maintenance Expenses	70,000	1,441		3,418
BNC Facility Transfers	34,098	2,842		6,337
Total Expenditures	922,500	82,538		101,225
Excess (Deficiency) of Revenues Over				
(Under) Expenditures	-	40,320		(1,782)
Fund Balance - Beginning	1,521,654	1,521,654		1,071,004
Fund Balance - Ending	\$ 1,521,654	\$ 1,561,974	\$	1,069,222

BNC FACILITY RESERVE						
	2021		2020			
	Budget	Actual	Actual			
Revenues						
Transfers From EDC	\$	34,098	\$	2,842	\$	6,337
Total Revenue		34,098		2,842		6,337
Expenditures						
Building & Structure Per Facility Reserve						
Study		34,098		-		-
Total Expenditures		34,098		-		-
Excess (Deficiency) of Revenues Over						
(Under) Expenditures		-		2,842		6,337
Fund Balance - Beginning		190,471		190,471		119,714
Fund Balance - Ending	\$	190,471	\$	193,313	\$	126,051

FUND
:80 -ECONOMIC DEVELOPMENT CORP

SCHEDULE OF BUDGETED, ACTUAL AND ENCUMBERED EXPENDITURES

DEPARTMENT
: DEPT 580 - EDC

NOTATION
:

		-- MONTH --	-----	YEAR TO DATE	-----	CURRENT		BUDGET
ACCOUNT	ACCOUNT					MODIFIED	UNENCUMBERED	
NUMBERS	DESCRIPTION	EXPENDITURES	ENCUMBRANCES	EXPENDITURES	TOTALS	BUDGET	BALANCE	PERCENT REMAINING
=====	=====	=====	=====	=====	=====	=====	=====	=====
<u>PERSONNEL SERVICES</u>								
580-0010	SUPERVISION	5,788.80	0.00	5,788.80	5,788.80	78,509.00	72,720.20	92.63
580-0020	CLERICAL	0.00	0.00	0.00	0.00	0.00	0.00	0.00
580-0040	TEMP EMPLOYEES	0.00	0.00	0.00	0.00	0.00	0.00	0.00
580-0060	OVERTIME	0.00	0.00	0.00	0.00	0.00	0.00	0.00
580-0070	FICA	84.42	0.00	84.42	84.42	1,363.00	1,278.58	93.81
580-0080	TMRS	0.00	0.00	0.00	0.00	9,651.00	9,651.00	100.00
580-0081	GROUP INSURANCE	29.77	0.00	29.77	29.77	8,056.00	8,026.23	99.63
580-0083	WORKERS COMPENSATION	112.37	0.00	112.37	112.37	160.00	47.63	29.77
580-0084	UNEMPLOYMENT TAX	0.00	0.00	0.00	0.00	162.00	162.00	100.00
580-0085	LONGEVITY	0.00	0.00	0.00	0.00	1,500.00	1,500.00	100.00
		=====	=====	=====	=====	=====	=====	=====
		6,015.36	0.00	6,015.36	6,015.36	99,401.00	93,385.64	93.95
		=====	=====	=====	=====	=====	=====	=====
<u>GOODS AND SUPPLIES</u>								
580-0101	OFFICE SUPPLIES	115.09	0.00	115.09	115.09	600.00	484.91	80.82
580-0102	LOCAL MEETINGS	36.97	0.00	36.97	36.97	500.00	463.03	92.61
580-0107	BOOKS & PUBLICATIONS	0.00	0.00	0.00	0.00	200.00	200.00	100.00
580-0108	POSTAGE	0.00	0.00	0.00	0.00	100.00	100.00	100.00
580-0150	MINOR TOOLS & EQUIPM	0.00	0.00	0.00	0.00	0.00	0.00	0.00
580-0180	INFORMATION TECHNOLO	0.00	0.00	0.00	0.00	800.00	800.00	100.00
		=====	=====	=====	=====	=====	=====	=====
		152.06	0.00	152.06	152.06	2,200.00	2,047.94	93.09
		=====	=====	=====	=====	=====	=====	=====
<u>MISCELLANEOUS SERVICES</u>								
580-0501	COMMUNICATIONS	50.00	0.00	50.00	50.00	600.00	550.00	91.67
580-0502	LOAN REV EXPENSE	0.00	0.00	0.00	0.00	0.00	0.00	0.00
580-0513	TRAINING EXPENSE	775.00	0.00	775.00	775.00	1,800.00	1,025.00	56.94
580-0520	INSURANCE	0.00	0.00	0.00	0.00	2,000.00	2,000.00	100.00
580-0530	PROFESSIONAL SERVICE	0.00	0.00	0.00	0.00	15,800.00	15,800.00	100.00
580-0534-001	BIRDING MASTER PLAN	0.00	0.00	0.00	0.00	0.00	0.00	0.00
580-0534-002	LOBBYIST	0.00	0.00	0.00	0.00	0.00	0.00	0.00
580-0534-003	COMPREHENSIVE PLAN	0.00	0.00	0.00	0.00	0.00	0.00	0.00
580-0534-004	BEACH MASTER PLAN	0.00	0.00	0.00	0.00	0.00	0.00	0.00
580-0534-005	REGIONAL MOBILITY AU	0.00	0.00	0.00	0.00	0.00	0.00	0.00
580-0534-006	ECONOMIC ACTIVITY IN	0.00	0.00	0.00	0.00	0.00	0.00	0.00
580-0534-010	BAY CLEANUP	0.00	0.00	0.00	0.00	0.00	0.00	0.00
580-0534-012	AREA MARKETING STUDY	0.00	0.00	0.00	0.00	0.00	0.00	0.00
580-0534-013	USDA RBEG	0.00	0.00	0.00	0.00	0.00	0.00	0.00
580-0534-014	I-69 ALLIANCE	0.00	0.00	0.00	0.00	0.00	0.00	0.00
580-0534-015	BROWN PROPERTY INTER	0.00	0.00	0.00	0.00	0.00	0.00	0.00
580-0534-016	BIRDING MASTER NON-C	0.00	0.00	0.00	0.00	0.00	0.00	0.00
580-0534-017	OTHER PROJECTS	0.00	0.00	0.00	0.00	0.00	0.00	0.00

FUND
:80 -ECONOMIC DEVELOPMENT CORP

SCHEDULE OF BUDGETED, ACTUAL AND ENCUMBERED EXPENDITURES

DEPARTMENT
: DEPT 580 - EDC

NOTATION
:

ACCOUNT NUMBERS	ACCOUNT DESCRIPTION	-- MONTH -- -----		YEAR TO DATE		-----		BUDGET PERCENT REMAINING
		EXPENDITURES	ENCUMBRANCES	EXPENDITURES	TOTALS	CURRENT MODIFIED BUDGET	UNENCUMBERED BALANCE	
=====	=====	=====	=====	=====	=====	=====	=====	=====
580-0534-018	GULF OF MEXICO NATUR	0.00	0.00	0.00	0.00	0.00	0.00	0.00
580-0534-019	BUSINESS RECRUITMENT	0.00	0.00	0.00	0.00	0.00	0.00	0.00
580-0534-020	BNC LANDSCAPING PROJ	0.00	0.00	0.00	0.00	0.00	0.00	0.00
580-0540	ADVERTISING	1,948.00	0.00	1,948.00	1,948.00	4,500.00	2,552.00	56.71
580-0550	TRAVEL	0.00	0.00	0.00	0.00	5,000.00	5,000.00	100.00
580-0551	DUES & MEMBERSHIPS	0.00	0.00	0.00	0.00	3,500.00	3,500.00	100.00
580-0555	PROMOTIONS	20,500.00	0.00	20,500.00	20,500.00	23,000.00	2,500.00	10.87
580-0560	RENTAL	0.00	0.00	0.00	0.00	0.00	0.00	0.00
580-0576	BEACH RENOURISHMENT	0.00	0.00	0.00	0.00	0.00	0.00	0.00
580-0599	PROMOTIONS	0.00	0.00	0.00	0.00	0.00	0.00	0.00
		=====	=====	=====	=====	=====	=====	=====
		23,273.00	0.00	23,273.00	23,273.00	56,200.00	32,927.00	58.59
		=====	=====	=====	=====	=====	=====	=====

EQUIPMNT > \$5,000 OUTLAY

580-1001	BUILDINGS & STRUCTUR	0.00	0.00	0.00	0.00	0.00	0.00	0.00
580-1003	FURNITURE & FIXTURES	0.00	0.00	0.00	0.00	0.00	0.00	0.00
580-1004	MACHINERY & EQUIPMEN	0.00	0.00	0.00	0.00	0.00	0.00	0.00
580-1011	INFORMATION TECHNOLO	0.00	0.00	0.00	0.00	0.00	0.00	0.00
		=====	=====	=====	=====	=====	=====	=====
		0.00	0.00	0.00	0.00	0.00	0.00	0.00
		=====	=====	=====	=====	=====	=====	=====

INTERFUND TRANSFERS

580-9470	TRANSFER TO EDC DEBT	33,050.50	0.00	33,050.50	33,050.50	396,650.00	363,599.50	91.67
580-9471	TRANSFER TO GENERAL	0.00	0.00	0.00	0.00	0.00	0.00	0.00
580-9476-01	TSF TO BEACH NOURISH	0.00	0.00	0.00	0.00	0.00	0.00	0.00
580-9483	TSF TO BNC FACILITY	2,841.50	0.00	2,841.50	2,841.50	34,098.00	31,256.50	91.67
		=====	=====	=====	=====	=====	=====	=====
		35,892.00	0.00	35,892.00	35,892.00	430,748.00	394,856.00	91.67
		=====	=====	=====	=====	=====	=====	=====

SPECIAL PROJECTS

580-9175	ELECTION EXPENSE	0.00	0.00	0.00	0.00	0.00	0.00	0.00
580-9178	DESIGNATED PROJECTS	15,764.69	0.00	15,764.69	15,764.69	263,951.00	248,186.31	94.03
580-9178-001	TOMPKINS CHANNEL	0.00	0.00	0.00	0.00	0.00	0.00	0.00
580-9181	BNC CASH ADVANCE	0.00	0.00	0.00	0.00	0.00	0.00	0.00
		=====	=====	=====	=====	=====	=====	=====
		15,764.69	0.00	15,764.69	15,764.69	263,951.00	248,186.31	94.03
		=====	=====	=====	=====	=====	=====	=====

DEPARTMENT TOTAL		81,097.11	0.00	81,097.11	81,097.11	852,500.00	771,402.89	90.49
		=====	=====	=====	=====	=====	=====	=====

FUND
 :80 -ECONOMIC DEVELOPMENT CORP

SCHEDULE OF BUDGETED, ACTUAL AND ENCUMBERED EXPENDITURES

DEPARTMENT
 : BNC BUILDING FACILITY

NOTATION
 :

ACCOUNT NUMBERS	ACCOUNT DESCRIPTION	-- MONTH --		YEAR TO DATE		CURRENT MODIFIED BUDGET	UNENCUMBERED BALANCE	BUDGET PERCENT REMAINING
		EXPENDITURES	ENCUMBRANCES	EXPENDITURES	TOTALS			
=====	=====	=====	=====	=====	=====	=====	=====	=====

REPAIR AND MAINTENANCE

583-0411	BUILDINGS & STRUCTUR	1,440.98	0.00	1,440.98	1,440.98	15,000.00	13,559.02	90.39
		=====	=====	=====	=====	=====	=====	=====
		1,440.98	0.00	1,440.98	1,440.98	15,000.00	13,559.02	90.39
		=====	=====	=====	=====	=====	=====	=====

MISCELLANEOUS SERVICES

583-0520	INSURANCE	0.00	0.00	0.00	0.00	55,000.00	55,000.00	100.00
583-0580	ELECTRICITY	0.00	0.00	0.00	0.00	0.00	0.00	0.00
		=====	=====	=====	=====	=====	=====	=====
		0.00	0.00	0.00	0.00	55,000.00	55,000.00	100.00
		=====	=====	=====	=====	=====	=====	=====

DEPARTMENT TOTAL		1,440.98	0.00	1,440.98	1,440.98	70,000.00	68,559.02	97.94
		=====	=====	=====	=====	=====	=====	=====

SCHEDULE OF BUDGETED, ACTUAL AND ENCUMBERED EXPENDITURES

NOTATION :

15

**CITY OF SOUTH PADRE ISLAND
ECONOMIC DEVELOPMENT CORPORATION
AGENDA REQUEST FORM**

MEETING DATE: November 16, 2021

NAME & TITLE: Darla Lapeyre, EDC Director

DEPARTMENT: Economic Development Council

ITEM

Discussion and possible action regarding a Facade Improvement Grant application for Calypso retail store located at 1501 Padre Blvd.

ITEM BACKGROUND

Tyler Dial, the owner of Calypso will be present at the meeting to answer any questions. I have attached his application. Gene Bagley is the property owner so he has also signed off on the application.

BUDGET/FINANCIAL SUMMARY

n/a

COMPREHENSIVE PLAN GOAL

n/a

LEGAL REVIEW

Sent to Legal:

Approved by Legal:

RECOMMENDATIONS/COMMENTS:



Facade Improvement Grant Program Application form

1. Applicant Name: Tyler G. Dial
2. Contact Name: Tyler G. Dial
3. Name of Tenant: Tyler G. Dial
4. Name of Business: Calypso
5. Telephone Number: 956-433-9887 Fax Number: 956-761-2267
6. Email Address: td92254@aol.com
7. Project Address: 1501 Padre Blvd.
8. Mailing Address: P.O. Box 3346, South Padre Island, TX 78597
9. Does the applicant own the project building? ☐ Yes ☒ No

If the answer to the above question is no, please attach a letter from the owner expressing approval of the project proposal.

10. Will you be using the services of an architect, engineer, or contractor? ☒ Yes ☐ No
11. If yes, list your architect, engineer, or contractor of preference with name and contact number of business: Godwin & Son Signs
Carlos Banda Dry Wall & Painting
12. Estimated Total Project Cost: (A) \$4,200.00 \$687.40 \$11,074 (attach itemized budget)
13. Owner to match 50% of Total: (B) \$2,100.00 \$343.70 \$5,537
- Total Grant Requested from City: (A-B) \$2,100.00 \$343.70 \$5,537.00 (up to 50% of the project cost not to exceed \$25,000)

Attach qualified contractor bid documents and all cost breakdowns by category such as masonry repair, window replacement, etc.

14. Proposed Start Date: December 15, 2021
15. Proposed Completion Date: December 18, 2021
16. What is the existing use of the building?: Retail
17. Will this project proposal cause change in the building use? ☐ Yes ☒ No
18. If so, please explain: _____
19. Please write a summary of the complete project scope. You may attach additional pages.

Pressure wash exterior

Paint exterior

Refurbish Storefront Signage

Gene Bagley
Print Name (Property Owner)
[Signature] 9/7/21
Signature of Property Owner Date

Tyler G. Dial
Print Name (Applicant)
[Signature] 9/7/21
Signature of Applicant Date

APPLICANTS WHO DEVIATE FROM THE APPROVED APPLICATION OR DO NOT PROVIDE COMPLETE APPLICATION WILL BE DISQUALIFIED FROM THIS GRANT PROGRAM

Submit completed application to South Padre Island EDC

For all questions please contact the EDC
at 956-761-6805 or southpadreislandedc@gmail.com

Applicant understands the Facade Improvement Grant is a matching grant, dollar for dollar. In kind contributions and profits generated by the applicant serving as contractor will not be considered as part of the required match.



Paint Permit Application

City of South Padre Island
4601 Padre Blvd.
South Padre Island, TX 78597
Phone (956) 761-8104
Fax: (956) 761-3898

Person pulling permit is required to have a \$10,000 license and permit bond made out to the City of South Padre Island.

Site Location Request

Physical Address: 1501 Pache Blvd

Legal Description: Lot: 1 thru 4 Block: 8 Section: _____ Subdivision: _____

Is this property part of a shopping center (i.e one tenant of many)? ☐ Yes ☒ No

Provide color scheme : repaint existing colors white and pink

Property Owner	Applicant
Name: <u>Gene Bagley</u>	Name: <u>Tyler G. Dial</u>
Mailing Address: <u>P.O. Box 40086</u>	Mailing Address: <u>P.O. Box 3346</u>
City: <u>South Padre Island</u>	City: <u>South Padre Island</u>
State: <u>TX</u> Zip: <u>78597</u>	State: <u>TX</u> Zip: <u>78597</u>
Phone/Cell Phone: <u>956 959 6300</u>	Phone/Cell Phone: <u>956-433-9887</u>
E-mail: _____	E-mail: <u>td92254@aol.com</u>
Signature: <u>[Signature]</u>	Signature: <u>[Signature]</u>
Date: _____	Date: <u>9/2/21</u>

Description



Cellular: (956) 266-2658

CUSTOMER MR. Gene Basley
ADDRESS Calypto (store) DATE 8-26-71
CITY S. P. I. STATE TX.
PHONE NUMBER _____ ZIP CODE _____

20



PH. 956-423-2689

FAX 956-423-3914

313 HAMMOR

HARLINGEN, TX. 78550



Quotation

Calypso
1501 Padre Blvd
South Padre Island, TX 78597

DATE 10/20/2021

Quotation # 10202021-C

Attn: Tyler Dial 956-433-9887
td92254@aol.com

Quotation valid until: 12/19/2021

Project: Refurbish Storefront Signage

Sales Associate: Kelly Hensz

Email: KellyH@godwinsigns.com

...Serving the Valley for Over 70 Years...

Texas Sign Contractor Lic # 18053

Description	AMOUNT
Survey Storefront Sign Background For Overlay Remove Existing Calypso Channel Letters, Neon & Transformers Furnish & Install New Digital Print Sign Background Panel With UV Protected Lamination Bring Channel Letters Back to Shop, Retrofit W/ New Principal LEDs & Power Supplies Repaint Letter Returns (Teal). Fabricate New White Acrylic Faces For Letters With Translucent Vinyl Overlay and 1" Jewelite Trim Face Colors to Match Colors on Business Card As Close as Possible Reinstall Channel Letters on Storefront	
Survey	\$250.00
Labor & Materials	\$5,900.12
Permit Procurement	\$200.00
Price Does Not Include The Permit Fee from The City Of South Padre, This Will Be Added At Cost	
Regulated by the Texas Dept. of Licensing and Regulation, PO Box 12157, Austin, TX 78711, 1-800-803-9202, 512-463-6599; www.license.state.tx.us/complaints	
	Subtotal: \$6,350.12
Estimated Lead Time: 4 -6 weeks	8 1/4% Sales Tax \$ 523.88
	USD. Job Total: \$6,874.00

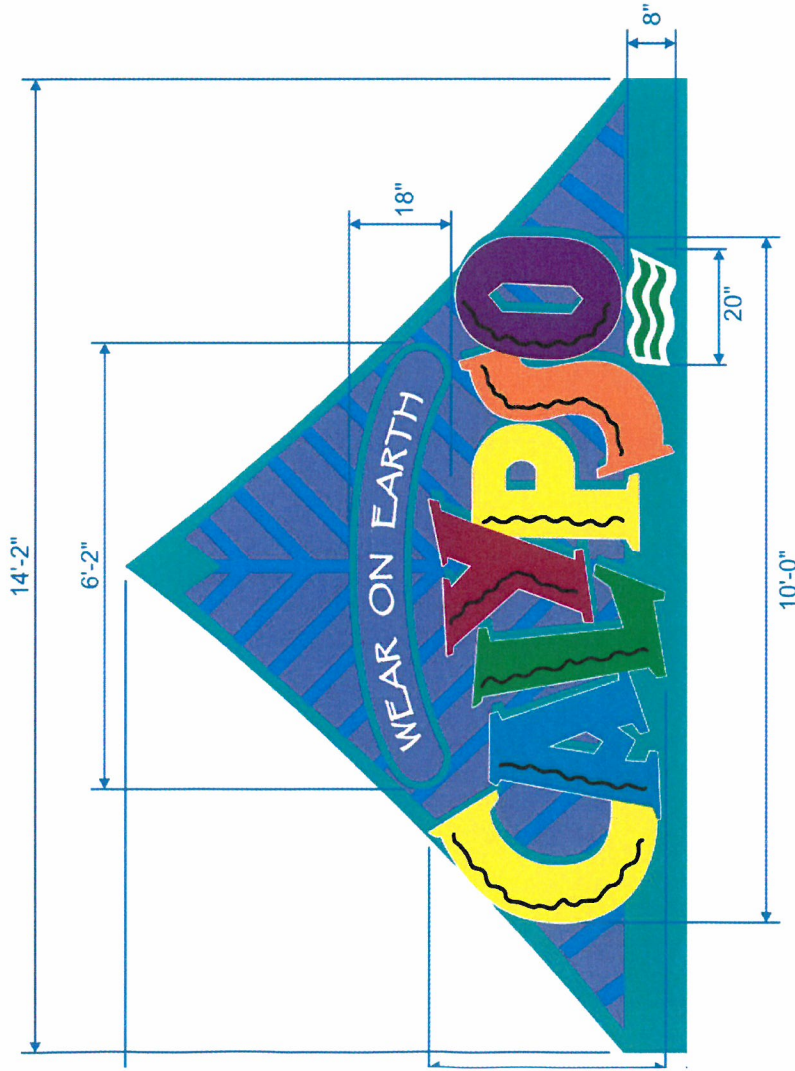
OUR TERMS: 50% DOWN, NET DUE UPON COMPLETION. Our proposal may be withdrawn if not accepted in 60 days. We are state & city licensed, maintain full insurance coverage and warrant our signs from material defects for one year, labor is warranted for ninety days from installation.

ACCEPTANCE: We find the above acceptable as presented by Godwin & Son Signs and hereby authorize work to proceed accordingly. Today's Date: ____/____/____

By: _____ For: _____

If you have any questions concerning this quotation contact Kelly Hensz at 956-423-2689.

THANK YOU - WE APPRECIATE YOUR BUSINESS!



**and Install (1 set) Channel Letters
/ Illuminated, with Accent Backer**

**PLEASE NOTE: UP TO 2 REVISIONS INCLUDED IN INITIAL DESIGN. ANY ADDITIONAL CHANGES WILL INCUR A
STANDARD DESIGN CHARGE OF \$60.00 PER HOUR. PLEASE CAREFULLY PROOFREAD AND CHECK COLORS
BEFORE APPROVING. ANY CHANGES MADE AFTER APPROVAL WILL INCUR ADDITIONAL CHARGES.**

**©COPYRIGHT
GODWIN & SON**

Address:

City:
South Padre Island, TX

Page:
1 of 1

Sales:
Kelly Hensz

Designer:
RDC

Customer:

Calypso

Design #:

05-6543

Date:

10-15-2021

I have carefully reviewed and hereby accept the drawing(s) as shown. I realize that any changes made to these designs before or after production may alter the contract price. All changes must be in writing and approved by both parties prior to production.

Signature:

Color/Vinyl Specs

3630-125 Sunflower	3630-128
3630-57 Olympic Blue	Plum Purple
3630-156 Vivid Green	
3630-78 Vivid Rose (Closest match)	
3630-74 Kumquat Orange	

Revisions

10/15/2021 - Color Revisions

Date:

September 7, 2021

To Whom It May Concern,

As the owner of the building at 1501 Padre Blvd., South Padre Island, TX 78597, this letter serves as my approval to have the building pressure washed and repainted using it's existing colors.

Sincerely,



Gene Bagley

0106

UNITED FIRE & CASUALTY COMPANY

PO Box 73909, Cedar Rapids IA 52407

POLICY NUMBER: 60391552

ACCOUNT NUMBER: 3000140470 (2) PREMIERPRO (SB)

DIRECT BILL -

BUSINESSOWNERS COVERAGE PART

ISSUE DATE 04-04-2021 SEB REPLACEMENT OF 0106 60391552

DECLARATIONS RENEWAL EXTENSION

NAMED BAGLEY GENE INSURED AND ADDRESS PO BOX 40086 SOUTH PADRE ISLAND TX 78597-4086		AGENCY & CODE 834697 SHEPARD WALTON KING INS GRP 121 W PECAN BLVD MCALLEN TX 78501	
POLICY PERIOD: 12:01 A.M. Standard time FROM: 05-07-2021		TO: 05-07-2022 And for successive policy periods as stated below.	
We will provide the insurance described in this policy in return for the premium and compliance with all applicable policy provisions. If we elect to continue this insurance, we will renew this policy if you pay the required renewal premium for each successive policy period, subject to our premiums, rules and forms then in effect. You must pay us prior to the end of the current policy period or else this policy will terminate after any statutorily required notices are mailed to you. An insufficient funds check is not considered payment.			
FORM OF BUSINESS: <input checked="" type="checkbox"/> Individual <input type="checkbox"/> Joint Venture <input type="checkbox"/> Partnership <input type="checkbox"/> Corporation <input type="checkbox"/> Other			
PREM/BLDG	DESCRIBED PREMISES AND COVERAGES	LIMIT OF INSURANCE	PREMIUM
	INTERNET SECURITY & PRIVACY See UW1792 for Coverage Information		85
	ONLINE BANKING THEFT See UW1792 for Coverage Information		58
	01 011501 PADRE BLVD SOUTH PADRE ISLAND TX 78597-6711 FRAME CLOTHING STORES - NOT FURS BUILDING Wind/Hail Excluded Special Causes of Loss Replacement Cost CONTINUED ON BP7124	370,100	1,869
PROPERTY DEDUCTIBLE \$ 2,500			
PERSONAL PROPERTY INFLATION GUARD %			
ABBREVIATIONS: BLDG=BUILDING DED=DEDUCTIBLE PREM=PREMISES MC=MERIT CREDIT INCL = INCLUDED			
LIABILITY AND MEDICAL EXPENSE LIMITS OF INSURANCE			
GENERAL AGGREGATE LIMIT (Other than Products-Completed Operations) \$ 2,000,000	PRODUCTS-COMPLETED OPERATIONS AGGREGATE \$ 2,000,000	PERSONAL AND ADVERTISING INJURY (Per Person Or Organization) \$ 1,000,000	LIABILITY AND MEDICAL EXPENSES PER OCCURRENCE \$ 1,000,000
		DAMAGE TO PREMISES RENTED TO YOU \$ 100,000	MEDICAL EXPENSE (Any One Person) \$ 5,000
Premium Charge Forms Advance Premium SEE UW7002		Premium Charge Forms Advance Premium	
Other Forms SEE UW7002			
AMEND REASON:			
PREMIUM FOR THIS COVERAGE PART \$ 5,139 Endorsement Adjustment Premium \$			
This Declarations Page supersedes and replaces any preceding declarations page bearing the same policy number for this policy period.			
X (COUNTERSIGNED BY AUTHORIZED REPRESENTATIVE)			

BP 71 23 11 17

INSURED COPY

14097820

0106

05-07-2021

POLICY NUMBER: 60391552

BUSINESSOWNERS COVERAGE PART SUPPLEMENTAL DECLARATIONS - PROPERTY

PREM/ BLDG	DESCRIBED PREMISES AND COVERAGES	LIMIT OF INSURANCE	PREMIUM
01 01	CONTINUED		
	LIABILITY		467
	EQUIPMENT BREAKDOWN		Incl
	BUSINESS INCOME ORDINARY PAYROLL		56
	Number of Days: 360		
02 01	2105 PADRE BLVD		
	SOUTH PADRE ISLAND TX 78597-6831		
	MASONRY NON-COMBUSTIBLE		
	CLOTHING STORES - NOT FURS		
	BUILDING	515,500	1,897
	Wind/Hail Excluded		
	Special Causes of Loss		
	Replacement Cost		
	LIABILITY		650
	EQUIPMENT BREAKDOWN		Incl
	BUSINESS INCOME ORDINARY PAYROLL		57
	Number of Days: 360		

BP 71 24 11 17

INSURED COPY

15097830

0106

UNITED FIRE & CASUALTY COMPANY

PO Box 73909, Cedar Rapids IA 52407

POLICY NUMBER: 60391552

ACCOUNT NUMBER: 3000140470

(2) COMMERCIAL UMBRELLA (SB)

DIRECT BILL -

COMMERCIAL LIABILITY UMBRELLA DECLARATIONS

ISSUE DATE 04-04-2021 SEB REPLACEMENT OF 0106 60391552		DECLARATIONS RENEWAL EXTENSION	
1. NAMED BAGLEY GENE INSURED AND		AGENCY & CODE 834697 SHEPARD WALTON KING INS GRP 121 W PECAN BLVD	
2. ADDRESS PO BOX 40086 SOUTH PADRE ISLAND TX 78597-4086		MCALLEN TX 78501	
3. POLICY PERIOD: 12:01 A.M. Standard time		FROM: 05-07-2021 TO: 05-07-2022 And for successive policy periods as stated below.	
We will provide the insurance described in this policy in return for the premium and compliance with all applicable policy provisions. If we elect to continue this insurance, we will renew this policy if you pay the required renewal premium for each successive policy period, subject to our premiums, rules and forms then in effect. You must pay us prior to the end of the current policy period or else this policy will expire, after appropriate notices are mailed to you. An insufficient funds check is not considered payment.			
4. LIMIT OF INSURANCE			
Policy Aggregate Limit		\$ 1,000,000	
Self-Insured Retention		\$	
Personal & Advertising Injury		\$ 1,000,000	
Per Occurrence Limit		\$ 1,000,000	
5. SCHEDULE OF UNDERLYING INSURANCE			
Underlying Insurer, Policy Number, Policy Period	Type of Insurance	Limits of Liability	
UNITED FIRE & CASUALTY CO. 0106 60391552 05/07/2021 to 05/07/2022	PremierPro	General Aggregate	2,000,000
		Products/Completed	2,000,000
		Operations Aggregate	
		Personal and	1,000,000
		Advertising Injury	
		Each Occurrence	1,000,000
6. BUSINESS DESCRIPTION: FORM OF BUSINESS: INDIVIDUAL			
7. Forms SEE UW7002			
8. AMEND REASON:			
9. PREMIUM FOR THIS COVERAGE PART \$500 Endorsement Adjustment Premium \$			
This Declarations Page together with any forms specified hereon, supersedes and replaces any preceding declarations page bearing the same policy number for this policy period.		X (COUNTERSIGNED BY AUTHORIZED REPRESENTATIVE)	

CU 70 01 0106

INSURED COPY

32098000

**CITY OF SOUTH PADRE ISLAND
ECONOMIC DEVELOPMENT CORPORATION
AGENDA REQUEST FORM**

MEETING DATE: November 16, 2021

NAME & TITLE: Darla Lapeyre, EDC Director

DEPARTMENT: Economic Development Council

ITEM

Discussion and action to approve the September and October financial reports for the South Padre Island Birding and Nature Center

ITEM BACKGROUND

The September and October financial reports for the Birding Center are attached for your consideration and approval.

BUDGET/FINANCIAL SUMMARY

n/a

COMPREHENSIVE PLAN GOAL

n/a

LEGAL REVIEW

Sent to Legal:

Approved by Legal:

RECOMMENDATIONS/COMMENTS:

10:08 AM

SOUTH PADRE ISLAND BIRDING & NATURE CENTER

Balance Sheet

11/08/21

As of September 30, 2021

Accrual Basis

	Sep 30, 21
ASSETS	
Current Assets	
Checking/Savings	
\$\$BNC Grant#042080	13,711.66
\$\$BNC Operating 38458	241,212.69
\$\$SPI BNC MMAcct 38415	289,361.32
Cash on Hand	
Cash Bag Gift Shop	400.00
Cash Safe	300.00
Clearing, In-transit	524.00
Register Drawer	200.00
Square Cash Box	600.00
Total Cash on Hand	2,024.00
Total Checking/Savings	546,309.67
Other Current Assets	
Inventory	
Birds Nest	37,566.46
Consignment	48.00
Wine & Beer	599.38
Total Inventory	38,213.84
Inventory Asset	1,348.07
Total Other Current Assets	39,561.91
Total Current Assets	585,871.58
Fixed Assets	
2020 Equipment	505.14
2020 Furnishings	270.92
Accumulated Depreciation	-43,338.00
Alligator Fence	9,501.44
Boardwalk	40,750.00
Building Improvement	22,916.72
Entrance Gate	37,159.50
Furniture and Equipment	
2019 Equipment	2,418.39
2019 Furnishings	1,141.19
Furniture and Equipment - Other	4,963.21
Total Furniture and Equipment	8,522.79
Landscape and Grounds	9,000.00
Total Fixed Assets	85,288.51
TOTAL ASSETS	671,160.09
LIABILITIES & EQUITY	
Liabilities	
Current Liabilities	
Accounts Payable	
Accounts Payable	16,067.06
Total Accounts Payable	16,067.06
Other Current Liabilities	
COVID LOAN	
PPP #2	66,057.00
Total COVID LOAN	66,057.00
INSURANCE	
HEALTH	9,030.00
Total INSURANCE	9,030.00

10:08 AM
11/08/21
Accrual Basis

SOUTH PADRE ISLAND BIRDING & NATURE CENTER
Balance Sheet
As of September 30, 2021

	Sep 30, 21
Payroll Liabilities	
FIT and FICA-Medicare	9,466.05
Total Payroll Liabilities	9,466.05
Payroll Liability	
Volunteer Deduction	1,830.00
Total Payroll Liability	1,830.00
Total Other Current Liabilities	86,383.05
Total Current Liabilities	102,450.11
Long Term Liabilities	
SBA EDIL 7340737402	150,000.00
Total Long Term Liabilities	150,000.00
Total Liabilities	252,450.11
Equity	
Unrestricted	213,573.70
Net Income	205,136.28
Total Equity	418,709.98
TOTAL LIABILITIES & EQUITY	671,160.09

10:09 AM

11/08/21

Accrual Basis

SOUTH PADRE ISLAND BIRDING & NATURE CENTER

Profit & Loss

September 2021

	Sep 21
Ordinary Income/Expense	
Income	
ADMISSIONS INCOME	
EXTENDED PASS ADMISSIONS	365.00
GENERAL ADMISSIONS	27,757.00
GROUP ADMISSIONS	61.14
GUIDED BIRD WALK	259.82
Total ADMISSIONS INCOME	28,442.96
ALLIGATOR SANCTUARY	
ADVENTURE PASS	3,609.00
ALLIGATOR FOOD/PHOTOS	2,022.00
Total ALLIGATOR SANCTUARY	5,631.00
CONTRIBUTIONS	
CONTRIBUTIONS-GENERAL PUBLIC	16.00
DONATIONS	
ANIMAL FEED/SUPPLIES	233.00
EDUCATION	308.30
HABITAT	44.00
JARS	48.91
DONATIONS - Other	100.00
Total DONATIONS	734.21
Total CONTRIBUTIONS	750.21
GIFT SHOP INCOME	
CONSIGNMENT SALES	79.99
GIFT SHOP SALES	15,057.41
WINE & BEER SALES	308.71
Total GIFT SHOP INCOME	15,446.11
Gift Shop Sales	
40201 - Gift Shop Sales	0.00
Total Gift Shop Sales	0.00
Total Income	50,270.28
Cost of Goods Sold	
COST OF GOODS SOLD	
CONSIGNMENT	48.00
GIFT SHOP	
Gift Shop COG	6,394.27
POS Inventory Adjustments	0.00
GIFT SHOP - Other	0.00
Total GIFT SHOP	6,394.27
WINE & BEER	95.55
Total COST OF GOODS SOLD	6,537.82
Total COGS	6,537.82
Gross Profit	43,732.46
Expense	
ALLIGATOR SANCTUARY EXP	
ALLIGATOR SANCTUARY GENERAL EXP	1,615.38
GR QUARTERLY RECONCILIATION	5,718.10
TURTLE/ALLIGATOR FOOD	256.40
Total ALLIGATOR SANCTUARY EXP	7,589.88

10:09 AM

11/08/21

Accrual Basis

SOUTH PADRE ISLAND BIRDING & NATURE CENTER

Profit & Loss

September 2021

	Sep 21
BNC ANIMAL EXHIBIT EXPENSE	
ANIMAL FOOD EXPENSE	19.99
Total BNC ANIMAL EXHIBIT EXPENSE	19.99
DISCOUNT ON SALES TAX	1,102.42
GRANT EXPENDITURES	
EDUCATION	
HEB	68.00
Total EDUCATION	68.00
HABITAT	
HEB	819.81
KLEBERG	12,920.41
Total HABITAT	13,740.22
Total GRANT EXPENDITURES	13,808.22
OPERATIONS EXPENSES	
ADVERTISING & PROMOTION	
GUIDES & DIRECTORIES	63.00
SOCIAL & INTERNET	20.00
Total ADVERTISING & PROMOTION	83.00
CREDIT CARD & BANK FEES	1,632.89
DUES & SUBSCRIPTIONS	103.90
FUNDRAISING & EVENTS	
BENCH	325.90
PLAQUES & BRICKS	45.00
Total FUNDRAISING & EVENTS	370.90
GRANT WRITING	1,000.00
INSURANCE	
DIRECTORS & OFFICERS	1,378.00
Total INSURANCE	1,378.00
LEGAL & PROFESSIONAL	75.00
MAINTENANCE & REPAIRS	
BUILDING	18.44
EQUIPMENT	0.00
GROUND	554.07
HABITAT	200.16
Total MAINTENANCE & REPAIRS	772.67
MILEAGE	
MILEAGE - EMPLOYEE	296.02
Total MILEAGE	296.02
OFFICE & PRINTING	113.19
PAYROLL SERVICE	95.94
SOFTWARE	79.00
SUPPLIES	31.95
Total OPERATIONS EXPENSES	6,032.46
RENT	1,000.00

10:09 AM

SOUTH PADRE ISLAND BIRDING & NATURE CENTER

11/08/21

Profit & Loss

Accrual Basis

September 2021

	Sep 21
SALARIES AND TAXES	
GIFT SHOP & CASHIER	5,824.79
JANITOR	1,124.55
MAINTENANCE	6,379.06
MANAGER	4,615.38
NATURALIST	7,834.40
PAYROLL TAXES	7,549.44
Total SALARIES AND TAXES	33,327.62
SERVICE CONTRACTS	
AIR CONDITIONING	310.00
CLEANING SUPPLIES	654.11
INFORMATION TECHNOLOGY	
COMPUTER COPIER	1,890.79
Total INFORMATION TECHNOLOGY	1,890.79
PARKING EXPENSES & GATE	18.00
SECURITY	934.41
TELEPHONE & INTERNET	
INTERNET	374.00
VOICE	140.31
Total TELEPHONE & INTERNET	514.31
Total SERVICE CONTRACTS	4,321.62
UTILITIES	
WATER / SEWER	2,924.88
Total UTILITIES	2,924.88
Total Expense	70,127.09
Net Ordinary Income	-26,394.63
Other Income/Expense	
Other Income	
INTEREST INCOME	23.78
Total Other Income	23.78
Net Other Income	23.78
Net Income	-26,370.85

10:10 AM

11/08/21

Accrual Basis

SOUTH PADRE ISLAND BIRDING & NATURE CENTER **Profit & Loss Prev Year Comparison** **September 2021**

Ordinary Income/Expense	Sep 21	Sep 20	\$ Change	% Change
Income				
ADMISSIONS INCOME				
DISCOUNT ADMISSIONS	0.00	4.00	-4.00	-100.0%
EXTENDED PASS ADMISSIONS	365.00	910.00	-545.00	-59.9%
GENERAL ADMISSIONS	27,757.00	29,913.00	-2,156.00	-7.2%
GROUP ADMISSIONS	61.14	0.00	61.14	100.0%
GUIDED BIRD WALK	259.82	0.00	259.82	100.0%
Total ADMISSIONS INCOME	28,442.96	30,827.00	-2,384.04	-7.7%
ALLIGATOR SANCTUARY				
ADVENTURE PASS	3,609.00	4,940.00	-1,331.00	-26.9%
ALLIGATOR FOOD/PHOTOS	2,022.00	4,259.46	-2,237.46	-52.5%
Total ALLIGATOR SANCTUARY	5,631.00	9,199.46	-3,568.46	-38.8%
CONTRIBUTIONS				
CONTRIBUTIONS-GENERAL PUBLIC DONATIONS	16.00	50.00	-34.00	-68.0%
ANIMAL FEED/SUPPLIES	233.00	0.00	233.00	100.0%
ANNUAL MEMBERSHIP GIVING INDIVIDUAL				
SANDERLING	0.00	250.00	-250.00	-100.0%
INDIVIDUAL - Other	0.00	100.00	-100.00	-100.0%
Total INDIVIDUAL	0.00	350.00	-350.00	-100.0%
Total ANNUAL MEMBERSHIP GIVING				
EDUCATION	0.00	350.00	-350.00	-100.0%
HABITAT	308.30	0.00	308.30	100.0%
JARS	44.00	0.00	44.00	100.0%
DONATIONS - Other	48.91	0.00	48.91	100.0%
	100.00	7,122.59	-7,022.59	-98.6%
Total DONATIONS	734.21	7,472.59	-6,738.38	-90.2%
PARKING GATE	0.00	19.42	-19.42	-100.0%
Total CONTRIBUTIONS	750.21	7,542.01	-6,791.80	-90.1%
GIFT SHOP INCOME				
CONSIGNMENT SALES	79.99	70.00	9.99	14.3%
GIFT SHOP SALES	15,057.41	15,194.85	-137.44	-0.9%
WINE & BEER SALES	308.71	300.76	7.95	2.6%
Total GIFT SHOP INCOME	15,446.11	15,565.61	-119.50	-0.8%
Gift Shop Sales				
40201 - Gift Shop Sales	0.00	115.00	-115.00	-100.0%
Total Gift Shop Sales	0.00	115.00	-115.00	-100.0%

10:10 AM

11/08/21

Accrual Basis

SOUTH PADRE ISLAND BIRDING & NATURE CENTER

Profit & Loss Prev Year Comparison

September 2021

	Sep 21	Sep 20	\$ Change	% Change
GRANT PROCEEDS				
Trull Foundation	0.00	5,000.00	-5,000.00	-100.0%
Total GRANT PROCEEDS	0.00	5,000.00	-5,000.00	-100.0%
Total Income	50,270.28	68,249.08	-17,978.80	-26.3%
Cost of Goods Sold				
COST OF GOODS SOLD				
CONSIGNMENT				
GIFT SHOP				
Gift Shop COG	6,394.27	0.00	6,394.27	100.0%
POS Inventory Adjustments	0.00	0.00	0.00	0.0%
GIFT SHOP - Other	0.00	-1,966.49	1,966.49	100.0%
Total GIFT SHOP	6,394.27	-1,966.49	8,360.76	425.2%
WINE & BEER	95.55	117.20	-21.65	-18.5%
Total COST OF GOODS SOLD	6,537.82	-1,812.29	8,350.11	460.8%
Total COGS	6,537.82	-1,812.29	8,350.11	460.8%
Gross Profit	43,732.46	70,061.37	-26,328.91	-37.6%
Expense				
ALLIGATOR SANCTUARY EXP				
ALLIGATOR SANCTUARY GENERAL EXP	1,615.38	1,184.84	430.54	36.3%
GR QUARTERLY RECONCILIATION	5,718.10	9,590.94	-3,872.84	-40.4%
TURTLE/ALLIGATOR FOOD	256.40	503.75	-247.35	-49.1%
ALLIGATOR SANCTUARY EXP - Other	0.00	22.32	-22.32	-100.0%
Total ALLIGATOR SANCTUARY EXP	7,589.88	11,301.85	-3,711.97	-32.8%
BNC ANIMAL EXHIBIT EXPENSE				
ANIMAL EXHIBIT EXPENSE	0.00	26.68	-26.68	-100.0%
ANIMAL EXHIBIT SUPPLIES	0.00	40.74	-40.74	-100.0%
ANIMAL FOOD EXPENSE	19.99	0.00	19.99	100.0%
Total BNC ANIMAL EXHIBIT EXPENSE	19.99	67.42	-47.43	-70.4%
DISCOUNT ON SALES TAX				
GRANT EXPENDITURES				
EDUCATION				
HEB	68.00	0.00	68.00	100.0%
Tijerena Foundation	0.00	60.00	-60.00	-100.0%
Total EDUCATION	68.00	60.00	8.00	13.3%
HABITAT				
HEB	819.81	0.00	819.81	100.0%
KLEBERG	12,920.41	0.00	12,920.41	100.0%
Total HABITAT	13,740.22	0.00	13,740.22	100.0%
Total GRANT EXPENDITURES	13,808.22	60.00	13,748.22	22,913.7%

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Accrual Basis

SOUTH PADRE ISLAND BIRDING & NATURE CENTER

Profit & Loss Prev Year Comparison

September 2021

	Sep 21	Sep 20	\$ Change	% Change
OPERATIONS EXPENSES				
ADVERTISING & PROMOTION				
GUIDES & DIRECTORIES	63.00	63.00	0.00	0.0%
SOCIAL & INTERNET	20.00	20.00	0.00	0.0%
ADVERTISING & PROMOTION - Other	0.00	300.00	-300.00	-100.0%
Total ADVERTISING & PROMOTION	83.00	383.00	-300.00	-78.3%
CREDIT CARD & BANK FEES	1,632.89	1,330.29	302.60	22.8%
DUES & SUBSCRIPTIONS	103.90	110.44	-6.54	-5.9%
FUNDRAISING & EVENTS				
BENCH	325.90	0.00	325.90	100.0%
PLAQUES & BRICKS	45.00	0.00	45.00	100.0%
Total FUNDRAISING & EVENTS	370.90	0.00	370.90	100.0%
GIFT SHOP SUPPLIES	0.00	29.97	-29.97	-100.0%
GRANT WRITING	1,000.00	0.00	1,000.00	100.0%
INSURANCE				
DIRECTORS & OFFICERS	1,378.00	643.00	735.00	114.3%
HEALTH	0.00	434.32	-434.32	-100.0%
Total INSURANCE	1,378.00	1,077.32	300.68	27.9%
LEGAL & PROFESSIONAL	75.00	0.00	75.00	100.0%
LOAN EXPENSE	0.00	41.68	-41.68	-100.0%
LOCAL MEETINGS				
VOLUNTEER APPRECIATION	0.00	43.25	-43.25	-100.0%
Total LOCAL MEETINGS	0.00	43.25	-43.25	-100.0%
MAINTENANCE & REPAIRS				
BUILDING	18.44	213.91	-195.47	-91.4%
EQUIPMENT	0.00	0.00	0.00	0.0%
GROUNDS	554.07	895.73	-341.66	-38.1%
HABITAT	200.16	205.00	-4.84	-2.4%
MAINTENANCE & REPAIRS - Other	0.00	529.76	-529.76	-100.0%
Total MAINTENANCE & REPAIRS	772.67	1,844.40	-1,071.73	-58.1%
MERCHANT SER CC FEE	0.00	545.21	-545.21	-100.0%
MILEAGE				
MILEAGE - EMPLOYEE	296.02	0.00	296.02	100.0%
Total MILEAGE	296.02	0.00	296.02	100.0%
OFFICE & PRINTING	113.19	0.00	113.19	100.0%
PAYROLL SERVICE	95.94	100.20	-4.26	-4.3%
SOFTWARE	79.00	85.52	-6.52	-7.6%
SUPPLIES	31.95	0.00	31.95	100.0%
TABC SALES EXPENSE	0.00	250.00	-250.00	-100.0%
TRAVEL	0.00	250.00	-250.00	-100.0%
OPERATIONS EXPENSES - Other	0.00	416.27	-416.27	-100.0%
Total OPERATIONS EXPENSES	6,032.46	6,507.55	-475.09	-7.3%
RENT	1,000.00	1,000.00	0.00	0.0%

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Accrual Basis

SOUTH PADRE ISLAND BIRDING & NATURE CENTER **Profit & Loss Prev Year Comparison** **September 2021**

	Sep 21	Sep 20	\$ Change	% Change
SALARIES AND TAXES				
GIFT SHOP & CASHIER	5,824.79	5,302.05	522.74	9.9%
JANITOR	1,124.55	1,682.10	-557.55	-33.2%
MAINTENANCE	6,379.06	6,343.19	35.87	0.6%
MANAGER	4,615.38	4,615.38	0.00	0.0%
NATURALIST	7,834.40	5,461.54	2,372.86	43.5%
PAYROLL TAXES	7,549.44	1,002.11	6,547.33	653.4%
Total SALARIES AND TAXES	33,327.62	24,406.37	8,921.25	36.6%
SERVICE CONTRACTS				
AIR CONDITIONING	310.00	310.00	0.00	0.0%
CLEANING SUPPLIES	654.11	539.23	114.88	21.3%
INFORMATION TECHNOLOGY				
COMPUTER COPIER	1,890.79	1,593.31	297.48	18.7%
Total INFORMATION TECHNOLOGY	1,890.79	1,593.31	297.48	18.7%
PARKING EXPENSES & GATE				
PEST CONTROL	18.00	0.00	18.00	100.0%
SECURITY	0.00	156.00	-156.00	-100.0%
TELEPHONE & INTERNET	934.41	464.13	470.28	101.3%
INTERNET	374.00	514.35	-140.35	-27.3%
VOICE	140.31	0.00	140.31	100.0%
Total TELEPHONE & INTERNET	514.31	514.35	-0.04	0.0%
SERVICE CONTRACTS - Other	0.00	514.35	-514.35	-100.0%
Total SERVICE CONTRACTS	4,321.62	4,091.37	230.25	5.6%
UTILITIES				
ELECTRICITY	0.00	1,217.84	-1,217.84	-100.0%
WATER / SEWER	2,924.88	2,326.11	598.77	25.7%
Total UTILITIES	2,924.88	3,543.95	-619.07	-17.5%
66900 - Reconciliation Discrepancies	0.00	36.91	-36.91	-100.0%
Total Expense	70,127.09	51,015.42	19,111.67	37.5%
Net Ordinary Income	-26,394.63	19,045.95	-45,440.58	-238.6%
Other Income/Expense				
Other Income	23.78	79.06	-55.28	-69.9%
INTEREST INCOME				
Total Other Income	23.78	79.06	-55.28	-69.9%
Net Other Income	23.78	79.06	-55.28	-69.9%
Net Income	-26,370.85	19,125.01	-45,495.86	-237.9%

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Accrual Basis

SOUTH PADRE ISLAND BIRDING & NATURE CENTER

Profit & Loss Budget vs. Actual

October 2020 through September 2021

	Oct '20 - Sep 21	Budget	\$ Over Budget	% of Budget
Ordinary Income/Expense				
Income				
ADMISSIONS INCOME				
DISCOUNT ADMISSIONS	1,513.00	2,000.00	-487.00	75.7%
EXTENDED PASS ADMISSIONS	13,864.80	12,000.00	1,864.80	115.5%
GENERAL ADMISSIONS	606,327.58	370,000.00	236,327.58	163.9%
GROUP ADMISSIONS	3,204.80	4,000.00	-795.20	80.1%
GUIDED BIRD WALK	6,739.42			
Total ADMISSIONS INCOME	631,649.60	388,000.00	243,649.60	162.8%
ALLIGATOR SANCTUARY				
ADVENTURE PASS	105,994.50	40,000.00	65,994.50	265.0%
ALLIGATOR FOOD/PHOTOS	42,146.73	32,000.00	10,146.73	131.7%
Total ALLIGATOR SANCTUARY	148,141.23	72,000.00	76,141.23	205.8%
BUILDING RENTAL INCOME	200.00	0.00	200.00	100.0%
CONTRIBUTIONS				
CONTRIBUTIONS-GENERAL PUBLIC DESIGNATED	17,745.71	5,000.00	12,745.71	354.9%
GENERAL DONATIONS	21,153.74			
MONARCH	1,455.00	0.00	1,455.00	100.0%
DESIGNATED - Other	0.00	500.00	-500.00	0.0%
Total DESIGNATED	22,608.74	500.00	22,108.74	4,521.7%
DONATIONS				
AMAZON SMILES	117.85			
ANIMAL FEED/SUPPLIES	5,266.32			
ANNUAL MEMBERSHIP GIVING CORPORATE				
GREAT BLUE HERON	0.00	1,500.00	-1,500.00	0.0%
GREAT EGRET	0.00	1,000.00	-1,000.00	0.0%
CORPORATE - Other	0.00	5,000.00	-5,000.00	0.0%
Total CORPORATE	0.00	7,500.00	-7,500.00	0.0%
INDIVIDUAL				
REDDISH EGRET	0.00	500.00	-500.00	0.0%
ROSEATE SPOONBILL	0.00	500.00	-500.00	0.0%
SANDERLING	250.00	500.00	-250.00	50.0%
INDIVIDUAL - Other	5,220.00	1,500.00	3,720.00	348.0%
Total INDIVIDUAL	5,470.00	3,000.00	2,470.00	182.3%
ANNUAL MEMBERSHIP GIVING - Other	750.00			
Total ANNUAL MEMBERSHIP GIVING	6,220.00	10,500.00	-4,280.00	59.2%

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Accrual Basis

SOUTH PADRE ISLAND BIRDING & NATURE CENTER
Profit & Loss Budget vs. Actual
 October 2020 through September 2021

	Oct '20 - Sep 21	Budget	\$ Over Budget	% of Budget
BENCHES	4,000.00			
EDUCATION	13,437.15			
HABITAT	13,154.58	5,000.00	8,154.58	263.1%
HALLO WINGS	0.00	0.00	0.00	0.0%
JANE PAK UNDERPRIVILEGED CHILD	2,000.00			
JARS	10,076.88			
KLEBERG	12,500.00			
SPECIAL EVENTS	0.00	400.00	-400.00	0.0%
SUMMER CAMP	2,126.53	500.00	1,626.53	425.3%
W O W E	0.00	5,000.00	-5,000.00	0.0%
WEBSITE-FACEBOOK	405.00	500.00	-95.00	81.0%
DONATIONS - Other	4,440.25	0.00	4,440.25	100.0%
Total DONATIONS	73,744.56	21,900.00	51,844.56	336.7%
EVENT PARKING	370.00	2,000.00	-1,630.00	18.5%
PARKING GATE	271.45	1,000.00	-728.55	27.1%
CONTRIBUTIONS - Other	0.00	0.00	0.00	0.0%
Total CONTRIBUTIONS	114,740.46	30,400.00	84,340.46	377.4%
GIFT SHOP INCOME				
CONSIGNMENT SALES	1,755.99	1,000.00	755.99	175.6%
GIFT SHOP SALES	282,449.27	170,000.00	112,449.27	166.1%
WINE & BEER SALES	4,962.89	2,000.00	2,962.89	248.1%
GIFT SHOP INCOME - Other	50.00	0.00	50.00	100.0%
Total GIFT SHOP INCOME	289,218.15	173,000.00	116,218.15	167.2%
Gift Shop Sales				
40201 - Gift Shop Sales	0.00	0.00	0.00	0.0%
Total Gift Shop Sales	0.00	0.00	0.00	0.0%
GRANT PROCEEDS				
HEB	15,000.00			
Trull Foundation	1,433.16			
WALMAR STORE	2,000.00			
GRANT PROCEEDS - Other	0.00	30,000.00	-30,000.00	0.0%
Total GRANT PROCEEDS	18,433.16	30,000.00	-11,566.84	61.4%
INTERNET PURCHASES	0.00	0.00	0.00	0.0%
Service Sales	1,000.00			
Total Income	1,203,382.60	693,400.00	509,982.60	173.5%
Cost of Goods Sold				
COST OF GOODS SOLD				
CONSIGNMENT	1,196.50	500.00	696.50	239.3%

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Accrual Basis

SOUTH PADRE ISLAND BIRDING & NATURE CENTER

Profit & Loss Budget vs. Actual

October 2020 through September 2021

	Oct '20 - Sep 21	Budget	\$ Over Budget	% of Budget
GIFT SHOP				
Gift Shop COG	6,394.27			
POS Inventory Adjustments	0.00	0.00	0.00	0.0%
GIFT SHOP - Other	133,258.78	84,000.00	49,258.78	158.6%
Total GIFT SHOP	139,653.05	84,000.00	55,653.05	166.3%
WINE & BEER				
COST OF GOODS SOLD - Other	1,896.36	1,000.00	896.36	189.6%
	0.00	0.00	0.00	0.0%
Total COST OF GOODS SOLD	142,745.91	85,500.00	57,245.91	167.0%
RETURNS, ALLOWANCES, BAD DEBTS				
	0.00	0.00	0.00	0.0%
Total COGS	142,745.91	85,500.00	57,245.91	167.0%
Gross Profit	1,060,636.69	607,900.00	452,736.69	174.5%
Expense				
ALLIGATOR SANCTUARY EXP				
ALLIGATOR SANCTUARY GENERAL EXP	10,205.46	10,000.00	205.46	102.1%
GR QUARTERLY RECONCILIATION	202,462.64	50,000.00	152,462.64	404.9%
TURTLE/ALLIGATOR FOOD	11,288.00	5,000.00	6,288.00	225.8%
Total ALLIGATOR SANCTUARY EXP	223,956.10	65,000.00	158,956.10	344.5%
BNC ANIMAL EXHIBIT EXPENSE				
ANIMAL EXHIBIT EXPENSE	1,955.56	3,000.00	-1,044.44	65.2%
ANIMAL EXHIBIT SUPPLIES	1,776.07	1,500.00	276.07	118.4%
ANIMAL FOOD EXPENSE	1,918.57	1,700.00	218.57	112.9%
Total BNC ANIMAL EXHIBIT EXPENSE	5,650.20	6,200.00	-549.80	91.1%
DISCOUNT ON SALES TAX				
GRANT EXPENDITURES	1,102.42			
EDUCATION				
HEB				
Tijerena Foundation	3,561.14			
Trull Foundation	2,785.03			
WALMART	627.00			
EDUCATION - Other	134.70			
	0.00	30,000.00	-30,000.00	0.0%
Total EDUCATION	7,107.87	30,000.00	-22,892.13	23.7%
HABITAT				
HEB				
KLEBERG	2,163.04			
Tijerena Foundation	23,800.70			
Trull Foundation	765.26			
HABITAT - Other	4,079.13			
	1,704.96			

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Accrual Basis

SOUTH PADRE ISLAND BIRDING & NATURE CENTER

Profit & Loss Budget vs. Actual

October 2020 through September 2021

	Oct '20 - Sep 21	Budget	\$ Over Budget	% of Budget
Total HABITAT	32,513.09			
Total GRANT EXPENDITURES	39,620.96	30,000.00	9,620.96	132.1%
INTEREST EDC LOAN	-224.56			
Merchant deposit fees	17.19			
OPERATIONS EXPENSES				
ADVERTISING & PROMOTION				
BOOTH RENT	0.00	500.00	-500.00	0.0%
GUIDES & DIRECTORIES	6,421.95	2,300.00	4,121.95	279.2%
PRINT	3,116.57	2,000.00	1,116.57	155.8%
SOCIAL & INTERNET	3,508.68	2,000.00	1,508.68	175.4%
SPONSORSHIP	1,025.00			
ADVERTISING & PROMOTION - Other	2,771.54	0.00	2,771.54	100.0%
Total ADVERTISING & PROMOTION	16,843.74	6,800.00	10,043.74	247.7%
CREDIT CARD & BANK FEES	30,305.63	18,000.00	12,305.63	168.4%
DUES & SUBSCRIPTIONS	2,463.44	2,000.00	463.44	123.2%
EDUCATION	216.32	0.00	216.32	100.0%
FUNDRAISING & EVENTS				
ALLIGATOR SANCTUARY	306.66	1,000.00	-693.34	30.7%
BENCH	325.90			
FEES & INCENTIVES & SUPPLIES	0.00	0.00	0.00	0.0%
GREAT TEXAS BIRDING CLASSIC	87.49	500.00	-412.51	17.5%
HALLO WINGS	0.00	0.00	0.00	0.0%
JOJO	0.00	0.00	0.00	0.0%
LETTERS & BROCHURES	0.00	600.00	-600.00	0.0%
MONARCH CELEBRATION	335.43	1,800.00	-1,464.57	18.6%
PLAQUES & BRICKS	178.25	500.00	-321.75	35.7%
SPECIAL EVENTS	500.00	1,000.00	-500.00	50.0%
SUMMER CAMP	465.31	1,000.00	-534.69	46.5%
W O W E	0.00	12,000.00	-12,000.00	0.0%
Total FUNDRAISING & EVENTS	2,199.04	18,400.00	-16,200.96	12.0%
GIFT SHOP SUPPLIES	2,105.99	3,000.00	-894.01	70.2%
GRANT WRITING	11,000.00	0.00	11,000.00	100.0%
INSURANCE				
DIRECTORS & OFFICERS	1,378.00	1,000.00	378.00	137.8%
HEALTH	5,001.27	5,000.00	1.27	100.0%
WORKERS COMPENSATION	1,050.91	2,500.00	-1,449.09	42.0%
Total INSURANCE	7,430.18	8,500.00	-1,069.82	87.4%
LEGAL & PROFESSIONAL	2,931.75	3,000.00	-68.25	97.7%
LOAN EXPENSE				
60000 - Interest expense EDIL SBA	746.18	4,000.00	-3,253.82	18.7%

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Accrual Basis

SOUTH PADRE ISLAND BIRDING & NATURE CENTER
Profit & Loss Budget vs. Actual
 October 2020 through September 2021

	Oct '20 - Sep 21	Budget	\$ Over Budget	% of Budget
LOAN EXPENSE - Other	104.53	0.00	104.53	100.0%
Total LOAN EXPENSE	850.71	4,000.00	-3,149.29	21.3%
LOCAL MEETINGS				
MEALS & SNACKS	1,270.55	1,500.00	-229.45	84.7%
VOLUNTEER APPRECIATION	678.80	1,000.00	-321.20	67.9%
LOCAL MEETINGS - Other	122.40	0.00	122.40	100.0%
Total LOCAL MEETINGS	2,071.75	2,500.00	-428.25	82.9%
MAINTENANCE & REPAIRS				
BUILDING	11,303.96	5,000.00	6,303.96	226.1%
EQUIPMENT	1,017.90	500.00	517.90	203.6%
GROUNDS	16,251.32	8,000.00	8,251.32	203.1%
HABITAT	6,759.39	4,000.00	2,759.39	169.0%
MAINTENANCE & REPAIRS - Other	2,769.63	0.00	2,769.63	100.0%
Total MAINTENANCE & REPAIRS	38,102.20	17,500.00	20,602.20	217.7%
MERCHANT SER CC FEE	249.88	3,000.00	-2,750.12	8.3%
MILEAGE				
INTERN GAS ALLOWANCE	225.00			
MILEAGE - EMPLOYEE	2,553.37			
MILEAGE - Other	682.06			
Total MILEAGE	3,460.43			
OFFICE & PRINTING	1,248.57	3,000.00	-1,751.43	41.6%
PAYROLL SERVICE	1,093.94	2,000.00	-906.06	54.7%
POSTAGE & FREIGHT	283.67	600.00	-316.33	47.3%
SOFTWARE	5,598.08	2,000.00	3,598.08	279.9%
SUPPLIES	96.37	500.00	-403.63	19.3%
TABC SALES EXPENSE	1,295.84	300.00	995.84	431.9%
TRAINING				
ANCA	240.00	300.00	-60.00	80.0%
OTHER	0.00	1,000.00	-1,000.00	0.0%
TRAINING - Other	0.00	0.00	0.00	0.0%
Total TRAINING	240.00	1,300.00	-1,060.00	18.5%
TRAVEL	997.41	2,000.00	-1,002.59	49.9%
OPERATIONS EXPENSES - Other	33.27	0.00	33.27	100.0%
Total OPERATIONS EXPENSES	131,118.21	98,400.00	32,718.21	133.3%
RENT	10,990.00	12,000.00	-1,010.00	91.6%
SALARIES AND TAXES				
CONTRACT	0.00	0.00	0.00	0.0%
CONTRACT LABOR	369.00			

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Accrual Basis

SOUTH PADRE ISLAND BIRDING & NATURE CENTER

Profit & Loss Budget vs. Actual

October 2020 through September 2021

	Oct '20 - Sep 21	Budget	\$ Over Budget	% of Budget
GIFT SHOP & CASHIER				
INTERN	82,224.55	20,000.00	62,224.55	411.1%
JANITOR	0.00	0.00	0.00	0.0%
MAINTENANCE	14,138.78	12,000.00	2,138.78	117.8%
MANAGER	75,920.18	70,000.00	5,920.18	108.5%
NATURALIST	58,674.51	60,000.00	-1,325.49	97.8%
PAYROLL TAXES	82,997.18	78,000.00	4,997.18	106.4%
RESOURCE DEVELOPMENT	53,897.14	25,000.00	28,897.14	215.6%
	0.00	10,000.00	-10,000.00	0.0%
Total SALARIES AND TAXES	368,221.34	275,000.00	93,221.34	133.9%
SERVICE CONTRACTS				
AIR CONDITIONING	3,265.41	4,000.00	-734.59	81.6%
BACKGROUND CHECKS	22.50			
CLEANING SUPPLIES	5,206.03	3,500.00	1,706.03	148.7%
DRINKING WATER	0.00	1,000.00	-1,000.00	0.0%
EBIRD TRAIL TRACKER	0.00	0.00	0.00	0.0%
INFORMATION TECHNOLOGY				
COMPUTER COPIER	22,515.33	13,000.00	9,515.33	173.2%
SERVER	0.00	1,000.00	-1,000.00	0.0%
Total INFORMATION TECHNOLOGY	22,515.33	14,000.00	8,515.33	160.8%
PARKING EXPENSES & GATE				
PEST CONTROL	723.00	500.00	223.00	144.6%
SECURITY	1,019.33	800.00	219.33	127.4%
TELEPHONE & INTERNET	6,184.62	3,000.00	3,184.62	206.2%
EMERGENCY LINES	0.00	200.00	-200.00	0.0%
INTERNET	4,553.90	5,000.00	-446.10	91.1%
VOICE	1,074.04	2,000.00	-925.96	53.7%
TELEPHONE & INTERNET - Other	564.69			
Total TELEPHONE & INTERNET	6,192.63	7,200.00	-1,007.37	86.0%
WEBSITE & CLOUD				
	626.04	500.00	126.04	125.2%
Total SERVICE CONTRACTS	45,754.89	34,500.00	11,254.89	132.6%
UTILITIES				
ELECTRICITY	10,370.69	15,000.00	-4,629.31	69.1%
TRASH	1,597.02	1,800.00	-202.98	88.7%
WATER / SEWER	26,298.10	20,000.00	6,298.10	131.5%
Total UTILITIES	38,265.81	36,800.00	1,465.81	104.0%
66900 - Reconciliation Discrepancies	0.00	0.00	0.00	0.0%
Total Expense	864,472.56	557,900.00	306,572.56	155.0%

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Accrual Basis

SOUTH PADRE ISLAND BIRDING & NATURE CENTER

Profit & Loss Budget vs. Actual

October 2020 through September 2021

	Oct '20 - Sep 21	Budget	\$ Over Budget	% of Budget
Net Ordinary Income	196,164.13	50,000.00	146,164.13	392.3%
Other Income/Expense				
Other Income				
COVID LOAN FORGIVENESS	53,500.00			
INTEREST INCOME	661.94	0.00	661.94	100.0%
Total Other Income	54,161.94	0.00	54,161.94	100.0%
Other Expense				
DEPRECIATION	0.00	0.00	0.00	0.0%
Suspense	-192.44	0.00	-192.44	100.0%
Total Other Expense	-192.44	0.00	-192.44	100.0%
Net Other Income	54,354.38	0.00	54,354.38	100.0%
Net Income	250,518.51	50,000.00	200,518.51	501.0%

10:16 AM

SOUTH PADRE ISLAND BIRDING & NATURE CENTER

11/08/21

Balance Sheet

Accrual Basis

As of October 31, 2021

	Oct 31, 21
ASSETS	
Current Assets	
Checking/Savings	
\$\$BNC Grant#042080	12,548.03
\$\$BNC Operating 38458	219,942.44
\$\$SPI BNC MMAcct 38415	289,376.31
Cash on Hand	
Cash Bag Gift Shop	400.00
Cash Safe	300.00
Clearing, In-transit	524.00
Register Drawer	200.00
Square Cash Box	600.00
Total Cash on Hand	2,024.00
Total Checking/Savings	523,890.78
Other Current Assets	
Inventory	
Birds Nest	43,150.47
Consignment	56.40
Wine & Beer	599.38
Total Inventory	43,806.25
Total Other Current Assets	43,806.25
Total Current Assets	567,697.03
Fixed Assets	
2020 Equipment	505.14
2020 Furnishings	270.92
Accumulated Depreciation	-43,338.00
Alligator Fence	9,501.44
Boardwalk	40,750.00
Building Improvement	22,916.72
Entrance Gate	37,159.50
Furniture and Equipment	
2019 Equipment	2,418.39
2019 Furnishings	1,141.19
Furniture and Equipment - Other	4,963.21
Total Furniture and Equipment	8,522.79
Landscape and Grounds	9,000.00
Total Fixed Assets	85,288.51
TOTAL ASSETS	652,985.54
LIABILITIES & EQUITY	
Liabilities	
Current Liabilities	
Accounts Payable	
Accounts Payable	17,607.81
Total Accounts Payable	17,607.81
Other Current Liabilities	
INSURANCE	
HEALTH	9,203.00
Total INSURANCE	9,203.00
Payroll Liabilities	
FIT and FICA-Medicare	15,028.53
Total Payroll Liabilities	15,028.53
Payroll Liability	

10:16 AM

SOUTH PADRE ISLAND BIRDING & NATURE CENTER

11/08/21

Balance Sheet

Accrual Basis

As of October 31, 2021

	Oct 31, 21
Volunteer Deduction	2,140.00
Total Payroll Liability	2,140.00
Sales Tax Payable	1,726.56
Total Other Current Liabilities	28,098.09
Total Current Liabilities	45,705.90
Long Term Liabilities	
SBA EDIL 7340737402	150,000.00
Total Long Term Liabilities	150,000.00
Total Liabilities	195,705.90
Equity	
Unrestricted	212,151.36
Net Income	245,128.28
Total Equity	457,279.64
TOTAL LIABILITIES & EQUITY	652,985.54

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11/08/21

Accrual Basis

SOUTH PADRE ISLAND BIRDING & NATURE CENTER
Profit & Loss
October 2021

	Oct 21
GRANT EXPENDITURES	
EDUCATION	
WALMART	30.62
Total EDUCATION	30.62
HABITAT	
KLEBERG	1,133.01
Total HABITAT	1,133.01
Total GRANT EXPENDITURES	1,163.63
OPERATIONS EXPENSES	
ADVERTISING & PROMOTION	
BOOTH RENT	900.00
GUIDES & DIRECTORIES	63.00
PRINT	25.90
SOCIAL & INTERNET	132.86
ADVERTISING & PROMOTION - Other	101.27
Total ADVERTISING & PROMOTION	1,223.03
CREDIT CARD & BANK FEES	1,274.82
DUES & SUBSCRIPTIONS	890.49
EDUCATION	10,000.00
FUNDRAISING & EVENTS	
ALLIGATOR SANCTUARY	272.20
BENCH	1,220.56
LETTERS & BROCHURES	345.00
MONARCH CELEBRATION	2,000.00
PLAQUES & BRICKS	621.28
Total FUNDRAISING & EVENTS	4,459.04
GIFT SHOP SUPPLIES	350.65
GRANT WRITING	1,000.00
INSURANCE	
DIRECTORS & OFFICERS	-355.00
HEALTH	919.60
Total INSURANCE	564.60
LEGAL & PROFESSIONAL	157.50
LOCAL MEETINGS	
MEALS & SNACKS	238.06
Total LOCAL MEETINGS	238.06
MAINTENANCE & REPAIRS	
BUILDING	2,721.17
EQUIPMENT	441.58
GROUNDS	2,857.12
HABITAT	911.38
MAINTENANCE & REPAIRS - Other	503.83
Total MAINTENANCE & REPAIRS	7,435.08
MILEAGE	
MILEAGE - EMPLOYEE	81.45
Total MILEAGE	81.45
OFFICE & PRINTING	241.16
PAYROLL SERVICE	197.21
POSTAGE & FREIGHT	49.42
SOFTWARE	272.07
SUPPLIES	782.75
TABC SALES EXPENSE	337.50

10:16 AM

11/08/21

Accrual Basis

SOUTH PADRE ISLAND BIRDING & NATURE CENTER

Profit & Loss

October 2021

	Oct 21
Total OPERATIONS EXPENSES	29,554.83
RENT	2,000.00
SALARIES AND TAXES	
GIFT SHOP & CASHIER	6,145.95
JANITOR	1,193.00
MAINTENANCE	6,221.94
MANAGER	4,615.38
NATURALIST	7,957.77
PAYROLL TAXES	7,548.51
Total SALARIES AND TAXES	33,682.55
SERVICE CONTRACTS	
AIR CONDITIONING	310.00
CLEANING SUPPLIES	34.97
DRINKING WATER	103.90
INFORMATION TECHNOLOGY	
COMPUTER COPIER	1,890.79
Total INFORMATION TECHNOLOGY	1,890.79
PARKING EXPENSES & GATE	18.00
SECURITY	-2,364.09
TELEPHONE & INTERNET	
INTERNET	374.00
VOICE	126.31
Total TELEPHONE & INTERNET	500.31
WEBSITE & CLOUD	10.00
Total SERVICE CONTRACTS	503.88
UTILITIES	
WATER / SEWER	2,493.47
Total UTILITIES	2,493.47
Total Expense	81,457.36
Net Ordinary Income	-26,170.30
Other Income/Expense	
Other Income	
COVID LOAN FORGIVENESS	66,057.00
INTEREST INCOME	22.99
Total Other Income	66,079.99
Other Expense	
AMERICAN EXPRESS CREDIT CARD	-82.31
Total Other Expense	-82.31
Net Other Income	66,162.30
Net Income	39,992.00

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11/08/21

Accrual Basis

SOUTH PADRE ISLAND BIRDING & NATURE CENTER

Profit & Loss Prev Year Comparison

October 2021

Ordinary Income/Expense Income	Oct 21	Oct 20	\$ Change	% Change
ADMISSIONS INCOME				
DISCOUNT ADMISSIONS	0.00	912.00	-912.00	-100.0%
EXTENDED PASS ADMISSIONS	1,474.52	1,321.00	153.52	11.6%
GENERAL ADMISSIONS	34,548.42	36,418.00	-1,869.58	-5.1%
GROUP ADMISSIONS	82.28	0.00	82.28	100.0%
GUIDED BIRD WALK	379.70	192.78	186.92	97.0%
Total ADMISSIONS INCOME	36,484.92	38,843.78	-2,358.86	-6.1%
ALLIGATOR SANCTUARY				
ADVENTURE PASS	3,985.00	5,290.00	-1,305.00	-24.7%
ALLIGATOR FOOD/PHOTOS	2,684.25	4,535.40	-1,851.15	-40.8%
Total ALLIGATOR SANCTUARY	6,669.25	9,825.40	-3,156.15	-32.1%
CONTRIBUTIONS				
DESIGNATED	23.00	0.00	23.00	100.0%
DONATIONS				
ANIMAL FEED/SUPPLIES	198.00	0.00	198.00	100.0%
ANNUAL MEMBERSHIP GIVING INDIVIDUAL	0.00	120.00	-120.00	-100.0%
Total ANNUAL MEMBERSHIP GIVING	0.00	120.00	-120.00	-100.0%
EDUCATION				
HABITAT	270.00	0.00	270.00	100.0%
JARS	134.00	0.00	134.00	100.0%
DONATIONS - Other	247.23	-8,000.00	8,247.23	103.1%
	624.00	0.00	624.00	100.0%
Total DONATIONS	1,473.23	-7,880.00	9,353.23	118.7%
PARKING GATE	0.00	28.89	-28.89	-100.0%
Total CONTRIBUTIONS	1,496.23	-7,851.11	9,347.34	119.1%
GIFT SHOP INCOME				
CONSIGNMENT SALES	112.99	100.00	12.99	13.0%
GIFT SHOP SALES	20,178.90	19,349.57	829.33	4.3%
WINE & BEER SALES	353.06	285.58	67.48	23.6%
Total GIFT SHOP INCOME	20,644.95	19,735.15	909.80	4.6%
Gift Shop Sales				
40201 - Gift Shop Sales	0.00	0.00	0.00	0.0%
Total Gift Shop Sales	0.00	0.00	0.00	0.0%

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11/08/21

Accrual Basis

SOUTH PADRE ISLAND BIRDING & NATURE CENTER

Profit & Loss Prev Year Comparison

October 2021

	Oct 21	Oct 20	\$ Change	% Change
Total Income	65,295.35	60,553.22	4,742.13	7.8%
Cost of Goods Sold				
COST OF GOODS SOLD				
CONSIGNMENT	50.80	63.40	-12.60	-19.9%
GIFT SHOP				
POS Inventory Adjustments	0.00	0.00	0.00	0.0%
GIFT SHOP - Other	9,843.74	16,811.31	-6,967.57	-41.5%
Total GIFT SHOP	9,843.74	16,811.31	-6,967.57	-41.5%
WINE & BEER	113.75	81.64	32.11	39.3%
Total COST OF GOODS SOLD	10,008.29	16,956.35	-6,948.06	-41.0%
Total COGS	10,008.29	16,956.35	-6,948.06	-41.0%
Gross Profit	55,287.06	43,596.87	11,690.19	26.8%
Expense				
ALLIGATOR SANCTUARY EXP				
ALLIGATOR SANCTUARY GENERAL E...	1,342.99	667.83	675.16	101.1%
GR QUARTERLY RECONCILIATION	9,023.21	12,541.64	-3,518.43	-28.1%
TURTLE/ALLIGATOR FOOD	1,558.48	1,442.75	115.73	8.0%
Total ALLIGATOR SANCTUARY EXP	11,924.68	14,652.22	-2,727.54	-18.6%
BNC ANIMAL EXHIBIT EXPENSE				
ANIMAL EXHIBIT SUPPLIES	110.93	59.94	50.99	85.1%
ANIMAL FOOD EXPENSE	29.92	197.52	-167.60	-84.9%
Total BNC ANIMAL EXHIBIT EXPENSE	140.85	257.46	-116.61	-45.3%
DISCOUNT ON SALES TAX	-6.53	0.00	-6.53	-100.0%
GRANT EXPENDITURES				
EDUCATION				
Tijerena Foundation	0.00	170.35	-170.35	-100.0%
WALMART	30.62	0.00	30.62	100.0%
Total EDUCATION	30.62	170.35	-139.73	-82.0%
HABITAT				
KLEBERG	1,133.01	0.00	1,133.01	100.0%
Trull Foundation	0.00	1,125.00	-1,125.00	-100.0%
Total HABITAT	1,133.01	1,125.00	8.01	0.7%
Total GRANT EXPENDITURES	1,163.63	1,295.35	-131.72	-10.2%
OPERATIONS EXPENSES				
ADVERTISING & PROMOTION				

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11/08/21

Accrual Basis

SOUTH PADRE ISLAND BIRDING & NATURE CENTER

Profit & Loss Prev Year Comparison

October 2021

	Oct 21	Oct 20	\$ Change	% Change
BOOTH RENT	900.00	0.00	900.00	100.0%
GUIDES & DIRECTORIES	63.00	1,023.00	-960.00	-93.8%
PRINT	25.90	420.00	-394.10	-93.8%
SOCIAL & INTERNET	132.86	134.22	-1.36	-1.0%
ADVERTISING & PROMOTION - Other	101.27	307.00	-205.73	-67.0%
Total ADVERTISING & PROMOTION	1,223.03	1,884.22	-661.19	-35.1%
CREDIT CARD & BANK FEES	1,274.82	1,918.43	-643.61	-33.6%
DUES & SUBSCRIPTIONS	890.49	76.60	813.89	1,062.5%
EDUCATION	10,000.00	0.00	10,000.00	100.0%
FUNDRAISING & EVENTS				
ALLIGATOR SANCTUARY	272.20	185.02	87.18	47.1%
BENCH	1,220.56	0.00	1,220.56	100.0%
GREAT TEXAS BIRDING CLASSIC	0.00	46.50	-46.50	-100.0%
LETTERS & BROCHURES	345.00	0.00	345.00	100.0%
MONARCH CELEBRATION	2,000.00	220.00	1,780.00	809.1%
PLAQUES & BRICKS	621.28	0.00	621.28	100.0%
Total FUNDRAISING & EVENTS	4,459.04	451.52	4,007.52	887.6%
GIFT SHOP SUPPLIES	350.65	0.00	350.65	100.0%
GRANT WRITING	1,000.00	1,000.00	0.00	0.0%
INSURANCE				
DIRECTORS & OFFICERS	-355.00	0.00	-355.00	-100.0%
HEALTH	919.60	369.17	550.43	149.1%
Total INSURANCE	564.60	369.17	195.43	52.9%
LEGAL & PROFESSIONAL	157.50	0.00	157.50	100.0%
LOAN EXPENSE	0.00	38.27	-38.27	-100.0%
LOCAL MEETINGS				
MEALS & SNACKS	238.06	0.00	238.06	100.0%
VOLUNTEER APPRECIATION	0.00	211.68	-211.68	-100.0%
LOCAL MEETINGS - Other	0.00	20.00	-20.00	-100.0%
Total LOCAL MEETINGS	238.06	231.68	6.38	2.8%
MAINTENANCE & REPAIRS				
BUILDING	2,721.17	29.53	2,691.64	9,114.9%
EQUIPMENT	441.58	0.00	441.58	100.0%
GROUNDS	2,857.12	566.66	2,290.46	404.2%
HABITAT	911.38	0.00	911.38	100.0%
MAINTENANCE & REPAIRS - Other	503.83	0.00	503.83	100.0%
Total MAINTENANCE & REPAIRS	7,435.08	596.19	6,838.89	1,147.1%
MILEAGE				

10:16 AM

11/08/21

Accrual Basis

SOUTH PADRE ISLAND BIRDING & NATURE CENTER

Profit & Loss Prev Year Comparison

October 2021

	Oct 21	Oct 20	\$ Change	% Change
MILEAGE - EMPLOYEE	81.45	0.00	81.45	100.0%
Total MILEAGE	81.45	0.00	81.45	100.0%
OFFICE & PRINTING	241.16	0.00	241.16	100.0%
PAYROLL SERVICE	197.21	100.20	97.01	96.8%
POSTAGE & FREIGHT	49.42	56.60	-7.18	-12.7%
SOFTWARE	272.07	202.62	69.45	34.3%
SUPPLIES	782.75	0.00	782.75	100.0%
TABC SALES EXPENSE	337.50	0.00	337.50	100.0%
TRAVEL	0.00	125.00	-125.00	-100.0%
OPERATIONS EXPENSES - Other	0.00	33.27	-33.27	-100.0%
Total OPERATIONS EXPENSES	29,554.83	7,083.77	22,471.06	317.2%
RENT	2,000.00	1,000.00	1,000.00	100.0%
SALARIES AND TAXES				
GIFT SHOP & CASHIER	6,145.95	5,884.85	261.10	4.4%
JANITOR	1,193.00	1,076.40	116.60	10.8%
MAINTENANCE	6,221.94	7,155.94	-934.00	-13.1%
MANAGER	4,615.38	4,615.38	0.00	0.0%
NATURALIST	7,957.77	5,461.54	2,496.23	45.7%
PAYROLL TAXES	7,548.51	1,837.58	5,710.93	310.8%
Total SALARIES AND TAXES	33,682.55	26,031.69	7,650.86	29.4%
SERVICE CONTRACTS				
AIR CONDITIONING	310.00	310.00	0.00	0.0%
CLEANING SUPPLIES	34.97	0.00	34.97	100.0%
DRINKING WATER	103.90	0.00	103.90	100.0%
INFORMATION TECHNOLOGY				
COMPUTER COPIER	1,890.79	450.00	1,440.79	320.2%
Total INFORMATION TECHNOLOGY	1,890.79	450.00	1,440.79	320.2%
PARKING EXPENSES & GATE				
PEST CONTROL	18.00	0.00	18.00	100.0%
SECURITY	0.00	91.99	-91.99	-100.0%
TELEPHONE & INTERNET	-2,364.09	144.63	-2,508.72	-1,734.6%
INTERNET	374.00	374.00	0.00	0.0%
VOICE	126.31	106.00	20.31	19.2%
TELEPHONE & INTERNET - Other	0.00	42.06	-42.06	-100.0%
Total TELEPHONE & INTERNET	500.31	522.06	-21.75	-4.2%
WEBSITE & CLOUD	10.00	18.17	-8.17	-45.0%
Total SERVICE CONTRACTS	503.88	1,536.85	-1,032.97	-67.2%
UTILITIES				

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11/08/21

Accrual Basis

SOUTH PADRE ISLAND BIRDING & NATURE CENTER Profit & Loss Prev Year Comparison

October 2021

	Oct 21	Oct 20	\$ Change	% Change
TRASH	0.00	109.68	-109.68	-100.0%
WATER / SEWER	2,493.47	2,383.34	110.13	4.6%
Total UTILITIES	2,493.47	2,493.02	0.45	0.0%
Total Expense	81,457.36	54,350.36	27,107.00	49.9%
Net Ordinary Income	-26,170.30	-10,753.49	-15,416.81	-143.4%
Other Income/Expense				
Other Income				
COVID LOAN FORGIVENESS	66,057.00	0.00	66,057.00	100.0%
INTEREST INCOME	22.99	70.30	-47.31	-67.3%
Total Other Income	66,079.99	70.30	66,009.69	93,897.1%
Other Expense				
AMERICAN EXPRESS CREDIT CARD	-82.31	0.00	-82.31	-100.0%
Total Other Expense	-82.31	0.00	-82.31	-100.0%
Net Other Income	66,162.30	70.30	66,092.00	94,014.2%
Net Income	39,992.00	-10,683.19	50,675.19	474.4%

**CITY OF SOUTH PADRE ISLAND
ECONOMIC DEVELOPMENT CORPORATION
AGENDA REQUEST FORM**

MEETING DATE: November 16, 2021

NAME & TITLE: Darla Lapeyre, EDC Director

DEPARTMENT: Economic Development Council

ITEM

Report from the Manager of the South Padre Island Birding and Nature Center including marketing, events, admissions, and operations

ITEM BACKGROUND

Cristin Enholm will present her report to the Board.

BUDGET/FINANCIAL SUMMARY

n/a

COMPREHENSIVE PLAN GOAL

n/a

LEGAL REVIEW

Sent to Legal:

Approved by Legal:

RECOMMENDATIONS/COMMENTS:

MISSION STATEMENT

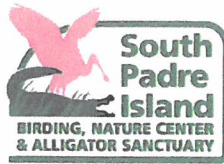
The Mission of the South Padre Island Birding and Nature Center to educate the public about the birds of South Padre Island and its environs: the flora, fauna and natural environment of South Padre Island and the Laguna Madre Coastal Area, with an emphasis on conservation and environmental awareness.

OCTOBER 2021 ACTIVITY REPORT, EXECUTIVE DIRECTOR

- Number of visitors 4,864
- Sold a brick Paver for \$500.00
- Rollie Waters artwork brought in \$147.22
- 10/5 Meet with the city's new marketing team, Zimmerman Marketing for a private tour and on 10/6 went to the CVB for the meet and greet with Zimmerman Marketing
- Submitted the Hot Tax Application for WOVE.
- Attended the Special Events Committee meeting for the Hot Tax money of \$5,000.00. The CVB recommended the committee grant us the 5k. The past four years we have only requested \$2,000.00 . I was able to submit the report/ survey UTRGV did in 2019 that showed the heads in beds for our event.
- CVB ADVISORY BOARD approved the \$5,000.00 - \$3,000 for Marketing and \$2,000.00 for operations (costs of rental van or money towards Raptor Project Show)
- 10/14 had a private tour for the Aviation Conference being held at the Marriott/ Javi and I worked the event for 1 hour
- Met with an A&M student for a marketing interview for her class assignment
- I volunteered the KC Wood golf tournament on Friday 10/8. This event benefited Friends of Animal Rescue. 85 players paid \$450.00 registration fee for a 2-day golf tournament and that money goes directly to the charity \$38,250.00 and they received around another \$14,000.00 from the Calcutta after 1, 2 and 3rd place was given out. I would like to see BNC be the recipients one day. I will work on this!
- Monarch day was successful we were up 60% over the previous Saturday. Plant sale \$532.00. Visitors: 400 . We had a few vendors, face painting, Mariachis, music by Leslie and Danica, costume contest and parade, moon bounce, children's arts and crafts, face painting and sand castle building. GIFT SHOP SALES WERE \$2,176.81/ ADMISSIONS were \$3,060.50
Made some notes and will be working on a power point and gathering the final numbers to get funding for next year. Mayors Monarch pledge states the city must do a butterfly festival each year.
- Advertizing was in the Coastal Current for Hallowings Monarch Migration Celebration
- Preparing tours and volunteers to be at our booth during the birding festival November 11-14th
- Rodent problem is getting under control, rat traps are working that John has provided
- June put in her 2 weeks' notice to take a higher paying job. I did some checking around and gift shop people are making about \$12-15.00 per hour.
- Ginny and I continued to work on budget and cleaning up chart of accounts in Quick Books
- Talked with Laura, the Resource and Development employee regarding grants for the expansion. She explained she can meet with the committee when we are ready. Brick and Mortar grants are possible but it requires blueprints and clear definitive plans and they will likely ask for

a capital fundraising campaign locally as well. This isn't something you pull out of the hat and add to the grant seeking agenda. It requires real committee work. . The level of work will require an increase in her fees as well.

- Attended the SPI Chamber of Commerce Annual Luncheon on 10/28



**Naturalist Javier Gonzalez
Monthly Report
October – November 2021**

Oct. 13th-15th – Black-throated Blue Warbler RARE BIRD

I found a rare to the area Black-throated Blue Warbler in the front gardens and quite a few birders came to see it during the three full days it was here. This species usually migrates down the Atlantic coast and on to wintering sites in the Caribbean islands. It is a very striking looking warbler species. The bird was very cooperative and content as it fueled up on the many Berlandier's Fiddlewood and Pigeon Berry fruit in the gardens. We hope to get more and more rarities showing up to draw birders as our habitats grow and we increase coverage. Birders were very happy to get nice looks and photos. I helped many relocate the bird in the gardens and they were all grateful.

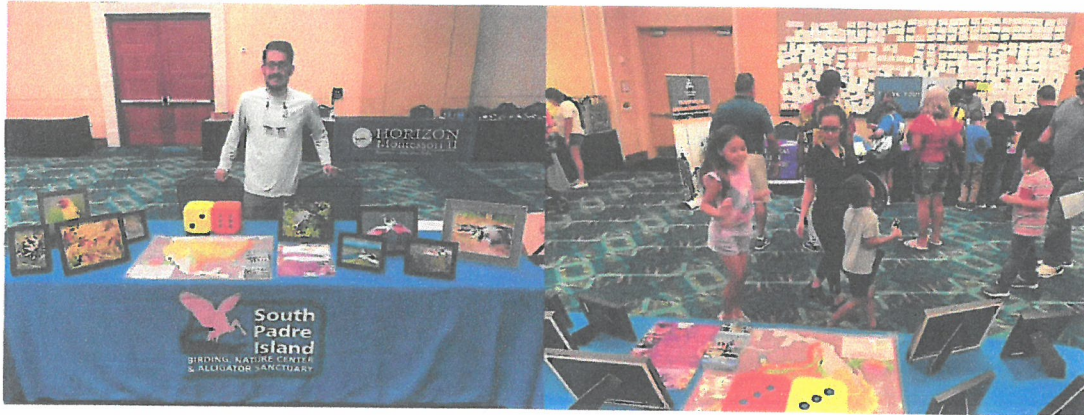


Oct 19 & 20 Attended City of SPI's Special Events Meeting and City Council Meeting

I attended the City's special events meeting with Cris to request funds for our upcoming WOWE. We explained the reasons why WOWE is such a great event and we were awarded funds. The next day I attended the City Council Meeting and invited city residents to our HalloWings Celebration during the Public Comments period.

October 23rd - Fiesta de las Palmas

Remy and I attended McAllen's Fiesta de las Palmas to promote our park and our HalloWings Celebration event. Volunteers, Carolyn and Paul, attended the next day. We were able to talk to 478 people during the event. It is one of the biggest events put on by the city and draws a great crowd.



Oct. 30th – HalloWings Monarch Migration Celebration

Spent the week leading to the event working to tidy up the gardens so they could look as best as possible with staff and volunteers. We had the biggest flower bloom so far this year and we had a nice diversity of butterflies show up for the event. I also worked to set up the event, tear down, and I lead butterfly tours and presented on Monarch Gardening for Conservation. I was also in charge of our native plant sale. I chose and acquired the plants and made signs detailing their bloom periods, growth habits, and site preferences. I also assisted in the selling of plants. This is the nicest event we do in the year. The flowers, great weather, butterflies, migratory birds, and costumes, and music bring lots of color and a pleasant feel to the event. In my opinion, it is the most beautiful time to enjoy nature at its best on the island. Some people mentioned that it is their favorite SPI event.

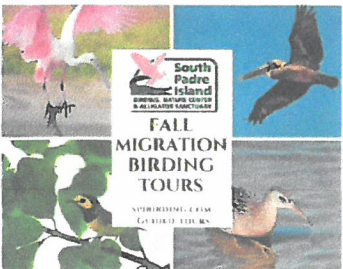






Birding Tours:

We continue to offer near daily birding tours, and attendance is increasing as the fall migration continues. I currently have 5 active birding guides other than myself and will soon be getting more as winter-Texan birding guides arrive for the season. We continue to advertise through our website, social media, and by putting up posters at the hotels and visitor center.



Volunteer Coordinating Volunteers/Hours: 10 Active Volunteers

Birding Guides: (5) birding guides lead 4 different tours for a total of 6 volunteer hours a week.

Greeters: (5) Greeters x 4 volunteer hours a week each = 20 volunteer hours a week.

Habitat: I have one volunteers helping with maintaining our gardens and grounds that comes twice a week about 3 hours each morning = 6hrs a week.

Upcoming:

RGV Birding Festival Nov. 10th – 15

I'll be guiding tours and representing the SPIBNC all week at the festival. Gardens and wetlands are prepped and ready for birders to enjoy.

Coastal Tip Christmas Bird Count on Wednesday, December 15th.

Resource Development Report

Laura Lyles Reagan, October 2021

1. Grant Log

*Awards highlighted in green

Funder 2019	Status
Tijerina Foundation	Funded - \$20,000 Received
Funder 2020	
HEB	Funded - \$7,500
Trull Foundation	Funded \$5,000
Funder 2021	New Submissions
Meadows Foundation	Pending
Ed Rachal – Habitat Restoration	Pending
<u>NEW</u> - E.C. Sams Foundation	Resubmitted for documentary
AKR Foundation	\$12,500 matching grant
HEB	\$15,000 (2 installments)
Walmart Community Grants (3x)	\$ 2,000
Duke Energy	Invited/ Submitted – \$25,000 Pending
Ed Rachal for documentary	\$50,000 Pending
<u>NEW</u> – Coca Cola Foundation	Pending

2. Grant Development in Process

Documentary Grant Work: Tijerina Foundation LOI

We were told to apply again in 2 years. The foundation decided that they fund previously awarded every 3 years.

Respectfully submitted,
Laura Lyles Reagan
SPIBNC Contracted Resource Developer

**CITY OF SOUTH PADRE ISLAND
ECONOMIC DEVELOPMENT CORPORATION
AGENDA REQUEST FORM**

MEETING DATE: November 16, 2021

NAME & TITLE: Darla Lapeyre, EDC Director

DEPARTMENT: Economic Development Council

ITEM

Executive Director activity report including economic indicators, projects, meetings, training, and events

ITEM BACKGROUND

Ms. Lapeyre will give her monthly report on activity.

BUDGET/FINANCIAL SUMMARY

n/a

COMPREHENSIVE PLAN GOAL

n/a

LEGAL REVIEW

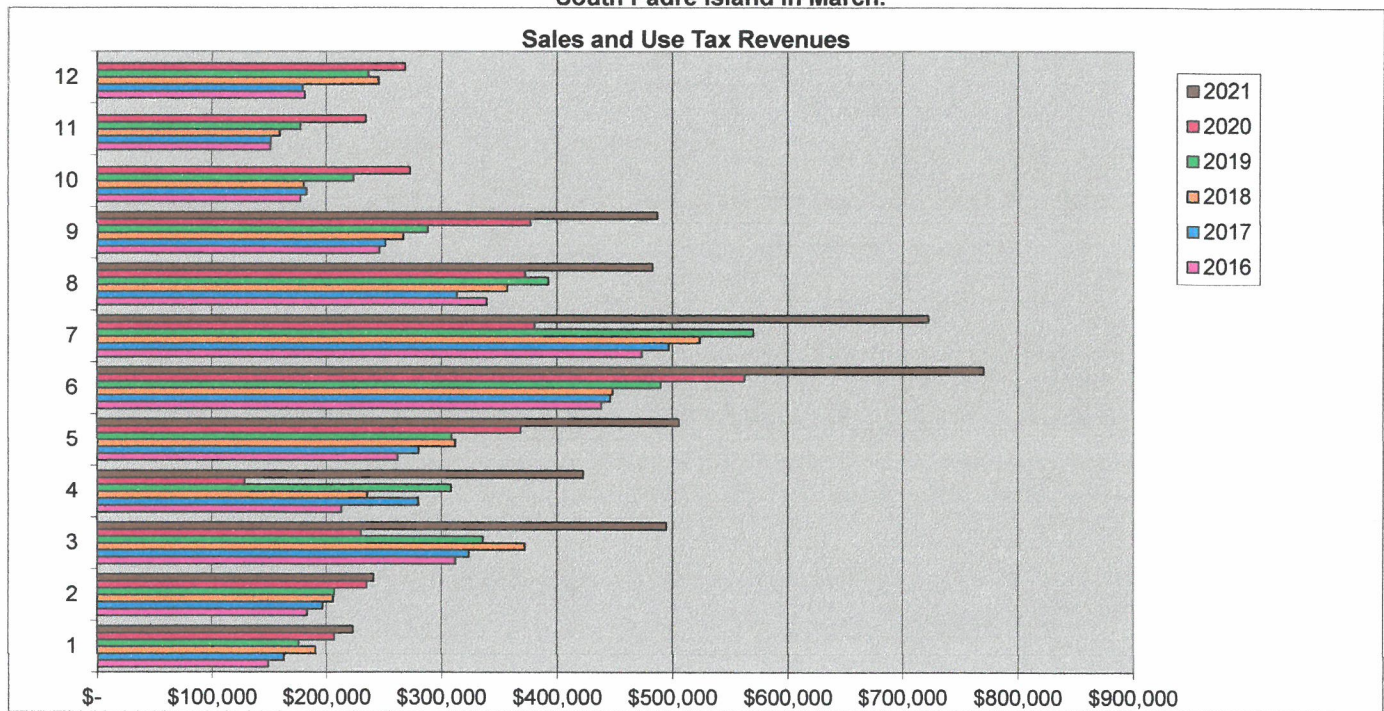
Sent to Legal:

Approved by Legal:

RECOMMENDATIONS/COMMENTS:

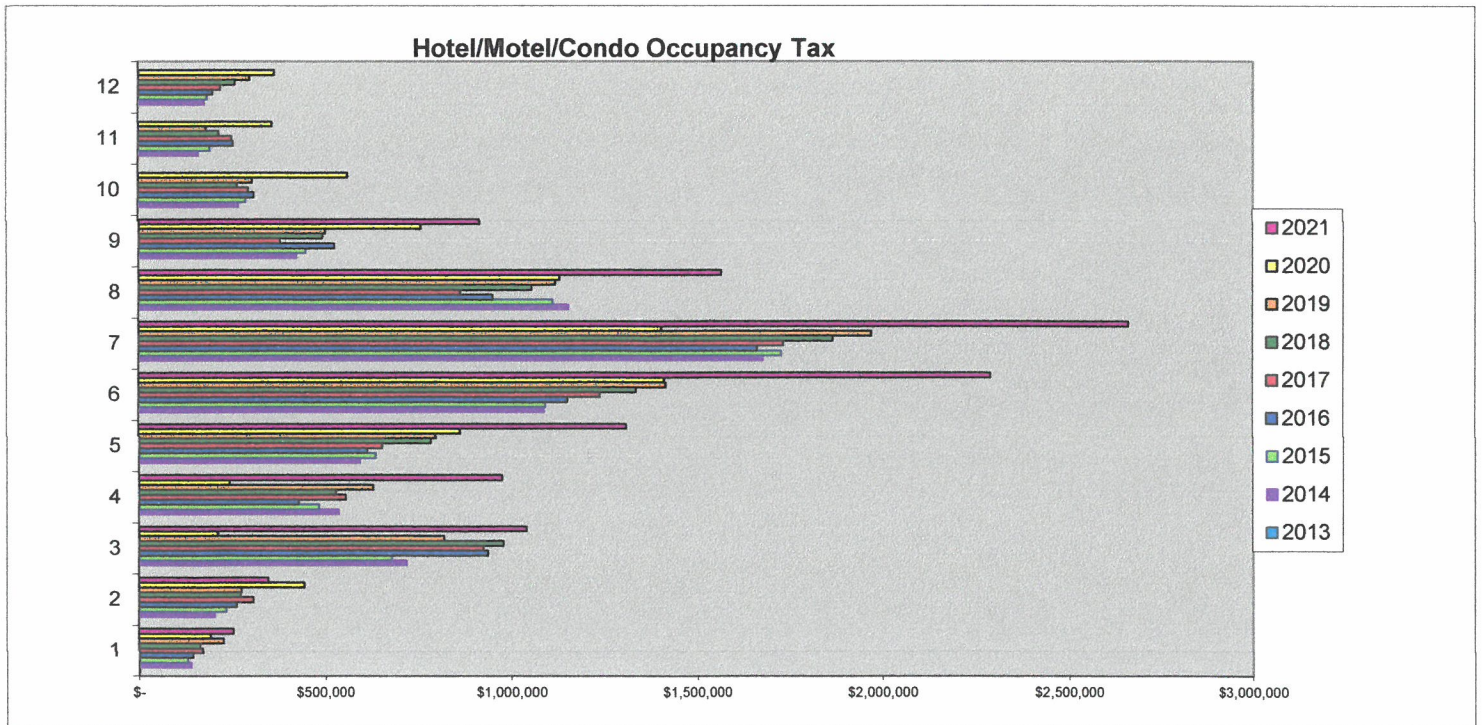
South Padre Island Sales and Use Tax Revenues							
	2016	2017	2018	2019	2020	2021	
							%
January	\$ 148,673	\$ 162,359	\$ 190,422	\$ 175,596	\$ 207,167	\$ 223,339	7.81
February	183,246	196,705	206,130	207,214	235,373	241,316	2.52
March	311,867	323,169	372,025	335,634	230,459	494,628	114.63
April	213,305	279,898	235,839	308,112	127,981	422,700	230.28
May	262,341	280,107	311,590	308,505	368,630	505,501	37.13
June	438,459	446,128	448,195	490,070	562,527	769,966	36.88
July	473,223	496,833	523,677	569,913	380,495	722,161	89.80
August	339,074	313,046	356,980	392,292	372,290	482,858	29.70
September	245,959	251,213	267,254	288,079	376,880	487,213	29.28
October	177,265	182,611	180,060	224,079	273,111		
November	151,043	151,463	159,287	177,006	234,603		
December	180,991	178,991	245,571	236,658	268,826		
Total	\$ 3,125,446	\$ 3,262,523	\$ 3,497,030	\$ 3,713,158	\$ 3,638,342		

NOTE: Percentages of change March vs. April each year are principally the result of the month in which Easter falls. Amounts reported in January are based on January sales, for example, even though reported by the State and received by South Padre Island in March.



South Padre Island Hotel/Motel/Condo Occupancy Tax									
	2014	2015	2016	2017	2018	2019	2020	2021	%
	change								
January	\$ 140,192	\$ 130,054	\$ 144,395	\$ 171,097	\$ 164,700	\$ 228,657	\$ 193,535	\$ 253,495	30.98
February	204,078	234,729	262,332	307,996	272,536	274,976	443,097	347,493	(21.58)
March	718,514	680,389	936,915	925,001	978,343	819,446	212,961	1,039,175	387.96
April	535,518	482,346	428,171	554,854	527,203	630,240	244,163	974,684	299.19
May	593,135	637,343	614,276	653,664	782,548	796,574	863,922	1,307,987	51.40
June	1,086,514	1,090,245	1,149,624	1,236,747	1,333,234	1,414,224	1,410,875	2,287,286	62.12
July	1,679,092	1,728,733	1,662,906	1,734,025	1,866,364	1,970,602	1,404,029	2,660,927	89.52
August	1,153,488	1,111,051	951,521	865,453	1,054,553	1,117,813	1,129,404	1,566,423	38.69
September	422,559	447,169	524,272	379,134	492,714	499,726	758,500	915,860	20.75
October	268,955	288,878	311,226	295,670	265,913	306,918	562,291		
November	161,516	193,079	254,499	251,333	216,520	182,865	359,178		
December	177,192	185,416	199,886	221,956	259,784	299,065	364,421		
Total	\$7,135,926	\$7,209,432	\$7,440,023	\$7,596,930	\$8,214,412	\$8,541,106	\$7,946,376		

Occupancy tax is 17% as of January 2017. 10.5% is collected by the City of South Padre Island monthly, .5% by the County, and 6% by the state of Texas quarterly. Any hotel or condo visit longer than 30 days is tax exempt. Percentages of change March vs. April are partially the result of the month in which Easter falls. The monthly occupancy tax reports from the finance office include any late payments received from properties behind in their taxes. The City reports them in the month they are paid.



South Padre Island Property Tax Revenue							
	2015	2016	2017	2018	2019	2020	2021
January	\$ 775,106	\$ 842,301	\$ 809,677	\$ 889,250	\$ 921,496	\$ 991,020	\$ 941,954
February	643,376	851,485	779,513	906,895	605,288	761,007	714,493
March	126,429	133,534	245,531	243,804	172,025	151,234	130,602
April	108,299	108,879	164,361	178,924	95,987	174,352	119,886
May	68,063	54,257	88,915	67,485	152,987	124,756	80,443
June	84,304	94,716	78,442	78,199	110,719	108,447	87,793
July	111,522	85,053	70,064	121,814	110,878	154,634	96,487
August	30,635	35,618	33,474	35,950	45,116	47,465	38,911
September	25,557	13,612	95,148	127,921	29,166	48,670	52,400
October	1,344,874	1,699,349	522,220	3,258,610	3,252,125	2,946,582	
November	2,797,154	2,639,129	3,863,902	1,645,455	1,592,727	2,097,636	
December	584,920	802,241	793,295	650,276	714,894	868,027	
TOTAL	\$ 6,700,239	\$ 7,360,174	\$ 7,544,542	\$ 8,204,583	\$ 7,834,289	\$ 8,473,830	
As of October 1:							
Tax rate per \$100	0.28564	0.30564	0.31564	0.31564	0.31564	0.31374	
Taxable value	\$ 2,478,519,198	\$ 2,495,811,088	\$ 2,523,614,600	\$ 2,558,588,118	\$ 2,645,276,110	\$ 2,677,970,971	

South Padre Island Building Permit Valuations

	2016	2017	2018	2019	2020	2021	Commercial	Residential
January	\$ 2,620,888	\$ 1,800,672	\$ 2,646,580	\$1,499,429	\$2,286,952	\$ 972,584	\$ 266,405	\$ 786,179
February	1,675,855	5,039,127	863,730	999,507	171,380	3,081,587	568,446	2,513,141
March	3,840,221	292,310	1,466,569	965,340	1,338,156	1,164,683	416,875	747,808
April	816,823	683,307	688,098	1,609,909	1,775,173	1,982,107	187,300	1,794,807
May	1,227,546	1,478,355	1,156,579	1,129,901	610,223	1,207,576	89,980	1,117,596
June	595,320	1,318,655	2,974,574	3,209,806	976,008	2,138,841	162,788	1,976,053
July	1,236,569	40,748,569	750,081	881,066	312,048	1,641,160	99,007	1,542,153
August	1,973,961	1,431,102	624,914	373,493	637,682	1,850,785	1,233,460	617,325
September	3,132,869	392,210	1,593,682	1,997,460	1,082,946	2,849,396	1,239,860	1,609,536
October	963,435	480,367	363,576	5,620,569	1,416,147	13,497,580	9,814,942	3,682,638
November	1,028,228	638,848	1,360,146	643,019	848,113			
December	582,797	1,201,460	1,061,966	2,596,653	3,417,308			
Total	\$ 19,694,512	\$ 55,504,982	\$ 15,550,495	\$ 21,526,152	\$ 14,872,136			

OJECTS: 0 -ZZZZZZZZZZ
PLIED DATES: 0/00/0000 THRU 99/99/9999
SUED DATES: 10/01/2021 THRU 10/31/2021 USE SEGMENT DATES
PIRE DATES: 0/00/0000 THRU 99/99/9999
ATUS: ALL

OJECT EGMENT	ISSUE DATE SEGMENT DT	NAME DESCRIPTION	LOCATION BUILDING CODE	CONTRACTOR SEG. CONT.	DESCRIPTION VALUATION	PROJ TYPE FEE
211095 OOF-RES	10/01/2021 10/01/2021	FOERSTER, WILLIAM RESIDENTIAL ROOF	116 E GEORGIA RUTH ROOF-RES - RESIDENTIAL ROOF	MARCELINO MARCELINO	RESIDENTIAL ROOF 8,000.00	ROOF-RES 56.00
211096 LDR-NEW	10/01/2021 10/01/2021	HERNANDEZ, JULIAN NEW RESIDENTIAL BUILDING	102 E WHITING 101 - SINGLE FAMILY	F3 DESIGN F3 DESIGN	NEW RESIDENTIAL BUILDING 650,000.00	BLDR-NEW 2,551.50
211097 LDR-REM	10/01/2021 10/01/2021	PICCONE, ALEJANDRO RESIDENTIAL REMODEL	6300 PADRE BLVD 821 BLDR-REM - RESIDENTIAL REMO	PICCONE PICCONE	RESIDENTIAL REMODEL 9,000.00	BLDR-REM 63.00
211099 LDR-REP	10/04/2021 10/04/2021	SIEBRECHT, VICKI RESIDENTIAL REPAIR	227 W MORNINGSIDE 214 BLDR-REP - RESIDENTIAL REPA	JOHN RAMOS JOHN RAMOS	RESIDENTIAL REPAIR 15,000.00	BLDR-REP 105.00
211100 LDC-REP	10/04/2021 10/04/2021	PADRE BREEZE CONDOMINIUMS H COMMERCIAL REPAIR	119 E BAHAMA HOA BLDC-REP - COMMERCIAL REPAI	IBARRA IBARRA	COMMERCIAL REPAIR 2,500.00	BLDC-REP 25.00
211101 LDR-REP	10/04/2021 10/04/2021	JUMPER, ROY RESIDENTIAL REPAIR	129 E CAPRICORN BLDR-REP - RESIDENTIAL REPA	OMAR RAMOS OMAR RAMOS	RESIDENTIAL REPAIR 11,500.00	BLDR-REP 80.50
211104 LDC-REM	10/04/2021 10/04/2021	CARRELL, WILLIAM & MICHE COMMERCIAL REMODEL	2213 PADRE BLVD BLDC-REM - COMMERCIAL REMOD	AVIG AVIG	COMMERCIAL REMODEL 65,000.00	BLDC-REM 455.00
211105 LDR-REM	10/04/2021 10/04/2021	GARCIA, RAUL RESIDENTIAL REMODEL	222 W OLEANDER BLDR-REM - RESIDENTIAL REMO	AVIG AVIG	RESIDENTIAL REMODEL 30,000.00	BLDR-REM 210.00
211121 LDR-REM	10/05/2021 10/05/2021	WEISHAUP, MARK ANDREW RESIDENTIAL REMODEL	208 W KINGFISH B106 BLDR-REM - RESIDENTIAL REMO	OMAR RAMOS OMAR RAMOS	RESIDENTIAL REMODEL 35,000.00	BLDR-REM 245.00
211135 LDR-REP	10/06/2021 10/06/2021	RICH, KEVIN & GERALDI RESIDENTIAL REPAIR	3701 GULF BLVD B BLDR-REP - RESIDENTIAL REPA	BAYSIDE BAYSIDE	RESIDENTIAL REPAIR 5,613.85	BLDR-REP 39.30
211145 LDC-REM	10/08/2021 10/08/2021	DIAZ, ARTURO COMMERCIAL REMODEL	5705 LAGUNA CIRCLE S BLDC-REM - COMMERCIAL REMOD	GEOVAL GEOVAL	COMMERCIAL REMODEL 600,000.00	BLDC-REM 4,200.00
211147 LDR-ADD	10/08/2021 10/08/2021	PORTER, DENNIS RESIDENTIAL ADDITION	123 E POLARIS BLDR-ADD - RESIDENTIAL ADDI	IKES IKES	RESIDENTIAL ADDITION 60,000.00	BLDR-ADD 420.00
211149 LDR-REM	10/11/2021 10/11/2021	CALIFA NYDIA G ET AL CO-TRU RESIDENTIAL REMODEL	107 E DOLPHIN BLDR-REM - RESIDENTIAL REMO	KINGFISHER KINGFISHER	RESIDENTIAL REMODEL 38,000.00	BLDR-REM 266.00
211152 LDC-NEW	10/11/2021 10/11/2021	AZOULAY, YEHUDA NEW COMMERCIAL BUILDING	6000 PADRE BLVD BLDC-NEW - NEW COMMERCIAL B	AZOULAY AZOULAY	NEW COMMERCIAL BUILDING 700,000.00	BLDC-NEW 4,900.00
211168 LDC-NEW	10/13/2021 10/13/2021	JPO ENTERPRISES INC NEW COMMERCIAL BUILDING	109 E PARADE BLDC-NEW - NEW COMMERCIAL B	MAC LEO MAC LEO	NEW COMMERCIAL BUILDING 2,150,000.00	BLDC-NEW 15,050.00
211169 OOF-COM	10/13/2021 10/13/2021	TAFEL, ZEEV COMMERCIAL ROOF	904 PADRE BLVD ROOF-COM - COMMERCIAL ROOF	CASTILLO CASTILLO	COMMERCIAL ROOF 89,975.25	ROOF-COM 629.83

OJECTS: 0 -ZZZZZZZZZZ
PLIED DATES: 0/00/0000 THRU 99/99/9999
SUEED DATES: 10/01/2021 THRU 10/31/2021 USE SEGMENT DATES
PIRE DATES: 0/00/0000 THRU 99/99/9999
ATUS: ALL

OJECT EGMENT	ISSUE DATE SEGMENT DT	NAME DESCRIPTION	LOCATION BUILDING CODE	CONTRACTOR SEG. CONT.	DESCRIPTION VALUATION	PROJ TYPE FEE

211170 OOF-COM	10/13/2021 10/13/2021	TAFEL, ZEEV COMMERCIAL ROOF	2216 PADRE BLVD ROOF-COM - COMMERCIAL ROOF	CASTILLO CASTILLO	COMMERCIAL ROOF 88,812.26	ROOF-COM 621.69
211178 OOF-RES	10/14/2021 10/14/2021	GIFFORD, PAUL RESIDENTIAL ROOF	114B E DOLPHIN ROOF-RES - RESIDENTIAL ROOF	TEXAS PLAT TEXAS PLAT	RESIDENTIAL ROOF 10,013.23	ROOF-RES 70.09
211179 OOF-RES	10/14/2021 10/14/2021	KANIEFSKI, WALT RESIDENTIAL ROOF	123A E ATOL ROOF-RES - RESIDENTIAL ROOF	TEXAS PLAT TEXAS PLAT	RESIDENTIAL ROOF 9,200.00	ROOF-RES 64.40
211180 LDR-REM	10/14/2021 10/14/2021	JENSEN, HEIDI & TROY RESIDENTIAL REMODEL	6608 PADRE BLVD 124 BLDR-REM - RESIDENTIAL REMO	MOREAU MOREAU	RESIDENTIAL REMODEL 21,395.00	BLDR-REM 149.77
211186 LDR-REM	10/15/2021 10/15/2021	MCGEE, MICHAEL RESIDENTIAL REMODEL	404 PADRE BLVD 506 BLDR-REM - RESIDENTIAL REMO	GOMEZ P GOMEZ P	RESIDENTIAL REMODEL 9,000.00	BLDR-REM 63.00
211187 LDR-REM	10/15/2021 10/15/2021	CLIFTON, CHARLES RESIDENTIAL REMODEL	5550 GULF BLVD 705 BLDR-REM - RESIDENTIAL REMO	GOMEZ P GOMEZ P	RESIDENTIAL REMODEL 2,500.00	BLDR-REM 25.00
211188 LDR-REM	10/15/2021 10/15/2021	GONZALES, NELDIE RESIDENTIAL REMODEL	6608 PADRE BLVD 334 BLDR-REM - RESIDENTIAL REMO	SISTERS SISTERS	RESIDENTIAL REMODEL 19,045.00	BLDR-REM 133.32
211203 LDR-REM	10/19/2021 10/19/2021	HERNANDEZ, MARIA ESTHER RESIDENTIAL REMODEL	2100 GULF BLVD 1105 BLDR-REM - RESIDENTIAL REMO	BASILIO BASILIO	RESIDENTIAL REMODEL 2,000.00	BLDR-REM 25.00
211204 LDR-REM	10/19/2021 10/19/2021	BUSH, PAULA RESIDENTIAL REMODEL	4300 GULF BLVD 204 BLDR-REM - RESIDENTIAL REMO	M & X M & X	RESIDENTIAL REMODEL 25,000.00	BLDR-REM 175.00
211207 LDC-REP	10/19/2021 10/19/2021	CALM SEAS CONDOMINIUMS COMMERCIAL REPAIR	127 E MARS BLDC-REP - COMMERCIAL REPAI	JMR CONST JMR CONST	COMMERCIAL REPAIR 71,140.00	BLDC-REP 497.98
211208 LDR-NEW	10/19/2021 10/19/2021	SHORES ABODE LLC NEW RESIDENTIAL BUILDING	8311 MARINA DR 101 - SINGLE FAMILY	GRIT GRIT	NEW RESIDENTIAL BUILDING 2,500,000.00	BLDR-NEW 6,357.00
211212 LDR-REM	10/19/2021 10/19/2021	WILLIAMS, LINDA RESIDENTIAL REMODEL	3000 GULF BLVD 709 BLDR-REM - RESIDENTIAL REMO	DELGADO DELGADO	RESIDENTIAL REMODEL 31,200.00	BLDR-REM 218.40
211216 LDC-REM	10/20/2021 10/20/2021	HOSP SOUTX MARG LLC COMMERCIAL REMODEL	310 PADRE BLVD BLDC-REM - COMMERCIAL REMOD	ALAMO ALAMO	COMMERCIAL REMODEL 5,000,000.00	BLDC-REM 35,000.00
211222 LDC-ADD	10/20/2021 10/20/2021	BREAKAWAY CRUISES COMMERCIAL ADDITION	33384 STATE PARK ROAD 100 B BLDC-ADD - COMMERCIAL ADDIT	CAMACHO CAMACHO	COMMERCIAL ADDITION 6,000.00	BLDC-ADD 200.00
211227 LDR-REM	10/21/2021 10/21/2021	VILLARREAL, MARIO ARNOLDO RESIDENTIAL REMODEL	6608 PADRE BLVD 138 BLDR-REM - RESIDENTIAL REMO	DIAMOND DIAMOND	RESIDENTIAL REMODEL 14,500.00	BLDR-REM 101.50
211229 OOF-COM	10/22/2021 10/22/2021	ISLA GRAND BEACH RESORT COMMERCIAL ROOF	500 PADRE BLVD ROOF-COM - COMMERCIAL ROOF	RAMIREZ RAMIREZ	COMMERCIAL ROOF 42,000.00	ROOF-COM 294.00

OJECTS: 0 -ZZZZZZZZZZ
PLIED DATES: 0/00/0000 THRU 99/99/9999
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ATUS: ALL

OJECT EGMENT	ISSUE DATE SEGMENT DT	NAME DESCRIPTION	LOCATION BUILDING CODE	CONTRACTOR SEG. CONT.	DESCRIPTION VALUATION	PROJ TYPE FEE
211238 LDC-REP	10/25/2021 10/25/2021	LAS OLAS CONDOMINIUMS COMMERCIAL REPAIR	2700 GULF BLVD BLDC-REP - COMMERCIAL REPAI	JMJ MJM	COMMERCIAL REPAIR 609,191.00	BLDC-REP 4,264.34
211239 LDR-REM	10/25/2021 10/25/2021	FUENTES, DAVID RESIDENTIAL REMODEL	3000 GULF BLVD 302 BLDR-REM - RESIDENTIAL REMO	KINGFISHER KINGFISHER	RESIDENTIAL REMODEL 7,500.00	BLDR-REM 52.50
211242 LDR-REM	10/25/2021 10/25/2021	THE FOX FAMILY TRUST RESIDENTIAL REMODEL	7000 GULF BLVD 502 BLDR-REM - RESIDENTIAL REMO	MOULEDOUS MOULEDOUS	RESIDENTIAL REMODEL 34,250.00	BLDR-REM 239.75
211243 LDR-REM	10/25/2021 10/25/2021	CALLAWAY W M JR LTD RESIDENTIAL REMODEL	334 PADRE BLVD 2502 BLDR-REM - RESIDENTIAL REMO	SISTERS SISTERS	RESIDENTIAL REMODEL 48,228.00	BLDR-REM 337.60
211244 LDR-REM	10/25/2021 10/25/2021	GARZA, SOCORRO RESIDENTIAL REMODEL	2216 GULF BLVD 107 BLDR-REM - RESIDENTIAL REMO	SPI RENO SPI RENO	RESIDENTIAL REMODEL 6,550.00	BLDR-REM 45.85
211251 LDR-REP	10/26/2021 10/26/2021	VASQUEZ, GILBERT RESIDENTIAL REPAIR	132B E ACAPULCO BLDR-REP - RESIDENTIAL REPA	FELICIANO FELICIANO	RESIDENTIAL REPAIR 4,500.00	BLDR-REP 31.50
211252 LDC-REM	10/26/2021 10/26/2021	CITY OF SOUTH PADRE ISLAND COMMERCIAL REMODEL	321 PADRE BLVD BLDC-REM - COMMERCIAL REMOD	SHAMROCK SHAMROCK	COMMERCIAL REMODEL 5,627.00	BLDC-REM 39.39
211253 LDC-ADD	10/27/2021 10/27/2021	SPI RENTALS LLC COMMERCIAL ADDITION	3901 PADRE BLVD BLDC-ADD - COMMERCIAL ADDIT	FEDIGAN FEDIGAN	COMMERCIAL ADDITION 250,000.00	BLDC-ADD 1,750.00
211256 LDC-REP	10/27/2021 10/27/2021	CONTINENTAL CONDOMINIUMS HO COMMERCIAL REPAIR	4908 GULF BLVD HOA BLDC-REP - COMMERCIAL REPAI	RENDON RENDON	COMMERCIAL REPAIR 47,450.00	BLDC-REP 332.15
211262 LDR-REP	10/27/2021 10/27/2021	BUDDY'S HOME LLC RESIDENTIAL REPAIR	5600 GULF BLVD 1102 BLDR-REP - RESIDENTIAL REPA	JOHN RAMOS JOHN RAMOS	RESIDENTIAL REPAIR 1,500.00	BLDR-REP 25.00
211263 LDR-ADD	10/27/2021 10/27/2021	MONTANARO, FRANCISCO RESIDENTIAL ADDITION	6511 BEACH DR BLDR-ADD - RESIDENTIAL ADDI	MARC MARC	RESIDENTIAL ADDITION 61,643.00	BLDR-ADD 431.50
211266 LDC-ADD	10/27/2021 10/27/2021	BAHIA MAR CO OWNERS ASSN COMMERCIAL ADDITION	6300 PADRE BLVD HOA BLDC-ADD - COMMERCIAL ADDIT	JMJ MJM	COMMERCIAL ADDITION 30,246.00	BLDC-ADD 211.72
211268 OOF-COM	10/28/2021 10/28/2021	BSD PM LLC SERIES ALPHA COMMERCIAL ROOF	3500 PADRE BLVD ROOF-COM - COMMERCIAL ROOF	DBM DBM	COMMERCIAL ROOF 32,000.00	ROOF-COM 224.00
211276 LDC-ADD	10/29/2021 10/29/2021	SOUTHERN WAVE LLC COMMERCIAL ADDITION	2412 PADRE BLVD BLDC-ADD - COMMERCIAL ADDIT	FERRONE FERRONE	COMMERCIAL ADDITION 25,000.00	BLDC-ADD 175.00
211277 LDR-REP	10/29/2021 10/29/2021	PERALES, OSIEL RESIDENTIAL REPAIR	104 E LING BLDR-REP - RESIDENTIAL REPA	OSIEL OSIEL	RESIDENTIAL REPAIR 12,500.00	BLDR-REP 87.50
* TOTALS ***		NUMBER OF PROJECTS:	47	VALUATION:	13,497,579.59 FEES:	81,540.08

OJECTS: 0 -ZZZZZZZZZZ
PLIED DATES: 0/00/0000 THRU 99/99/9999
SUE'D DATES: 10/01/2021 THRU 10/31/2021 USE SEGMENT DATES
PIRE DATES: 0/00/0000 THRU 99/99/9999
ATUS: ALL

*** SEGMENT RECAP ***

PROJECT SEGMENT - DESCRIPTION	# OF SEGMENTS	VALUATION	FEE
BLDC-ADD - COMMERCIAL ADDITION	4	311,246.00	2,336.72
BLDC-NEW - NEW COMMERCIAL BUILDIN	2	2,850,000.00	19,950.00
BLDC-REM - COMMERCIAL REMODEL	4	5,670,627.00	39,694.39
BLDC-REP - COMMERCIAL REPAIR	4	730,281.00	5,119.47
BLDR-ADD - RESIDENTIAL ADDITION	2	121,643.00	851.50
BLDR-NEW - NEW RESIDENTIAL BUILDI	2	3,150,000.00	8,908.50
BLDR-REM - RESIDENTIAL REMODEL	16	333,168.00	2,350.69
BLDR-REP - RESIDENTIAL REPAIR	6	50,613.85	368.80
ROOF-COM - COMMERCIAL ROOF	4	252,787.51	1,769.52
ROOF-RES - RESIDENTIAL ROOF	3	27,213.23	190.49
*** TOTALS ***	47	13,497,579.59	81,540.08

South Padre Island Housing Report

October 2021

Price Distribution

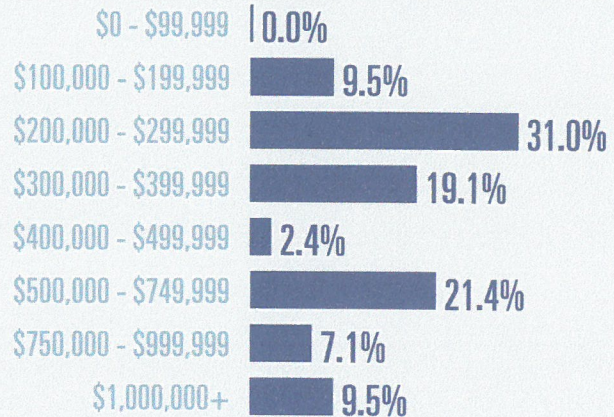


Median price

\$352,500

↑ **17.5%**

Compared to October 2020



Active listings

↓ **66.7%**

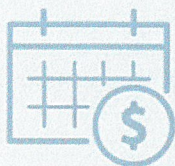
77 in October 2021



Closed sales

↓ **27%**

46 in October 2021



Days on market

Days on market 49

Days to close 21

Total 70

143 days less than October 2020



Months of inventory

1.3

Compared to 5.6 in October 2020

About the data used in this report

Data used in this report come from the Texas REALTOR® Data Relevance Project, a partnership among the Texas Association of REALTORS® and local REALTOR® associations throughout the state. Analysis is provided through a research agreement with the Real Estate Center at Texas A&M University.