INTERNATIONAL TOURISM PERFORMANCE: LILI DEROUSIE – MONTHLY REPORT – 2010-2011

	Oct.	Nov.	Dec.	Jan.	Feb.	March	April	May	June	July	Aug.
Monthly Goal:											
Physical Sales Calls (24)	2	9									
Prospecting/ calls (250)	371	436									
Bid Proposals ()	1	00									
Bid Presentations () *5		0									
Sales Leads Generated	1	1									
Sales contracts Generated	1	0									
Fam Tours Hosted	0	0									
Site Inspections	1	1									
Client Events (1-2 Annually)	0	0									