Convention Sales Performance: Sylvia Soliz – Local RGV Market 2010-2011

LOCAL/	Oct.	Nov.	Dec.	Jan.	Feb.	March	April	May	June	July	Aug.
RGV							-				-
MARKET											
Monthly											
Goal:											
Physical	3										
Sales Calls											
(10)											
Prospecting/ calls (50)	29										
Bid Proposals (5)	1										
Bid	0										
Presentations	-										
(5) * YR											
Sales Leads	12										
Generated											
(11)											
Sales	10										
Contracts											
Generated (9)											
Fam Tours	0										
Hosted (*)	0										
Site	0										
Inspections (2)											
Client Events	0	1						1			
(1-2											
Annually)											