Convention Sales Performance: Connie Ledbetter – Texas/National 2010-2011

Texas/	Oct.	Nov.	Dec.	Jan.	Feb.	March	April	May	June	July	Aug.
National											
Goal:											
Physical	15										
Sales Calls											
(10) Prospecting/	20										
(phone/e- mail)	20										
calls (100)											
Bid Proposals (5)	4										
Bid	0										
Presentations (5) *YR											
Sales Leads	9										
Generated											
(15) 10 repeat and 5 new											
Sales											
Contracts											
Generated (10)											
Fam Tours	0										
Hosted (*1-2)											
Site	0										
Inspections											
(2)mo.								_			
Client Events	0										
(1-2 A											
Annually)											