

**DATE:** September 12, 2018  
**TO:** Honorable Mayor and City Council Members  
**FROM:** Finance Department  
**SUBJECT:** Financial Report

**SALES TAX COLLECTIONS**

SALES TAX MONTH	REPORTED TO THE STATE	COLLECTED BY SPI	FY 2018	FY 2018		FY 2017	INCREASE (DECREASE)
			TOTAL	G.F.	EDC	TOTAL	
SEPT	OCT	NOV	251,213.40	188,410.05	62,803.35	245,959.11	5,254.29
OCT	NOV	DEC	182,611.09	136,958.32	45,652.77	177,264.96	5,346.13
NOV	DEC	JAN	151,463.00	113,597.25	37,865.75	151,042.84	420.16
DEC	JAN	FEB	178,991.10	134,243.33	44,747.78	180,991.08	(1,999.98)
JAN	FEB	MAR	190,422.01	142,816.51	47,605.50	162,358.96	28,063.05
FEB	MAR	APR	206,129.80	154,597.35	51,532.45	196,705.27	9,424.53
MAR	APR	MAY	372,024.57	279,018.43	93,006.14	323,169.33	48,855.24
APR	MAY	JUN	235,839.47	176,879.60	58,959.87	279,898.03	(44,058.56)
MAY	JUN	JUL	311,589.87	233,692.40	77,897.47	280,107.79	31,482.08
JUN	JUL	AUG	448,195.04	336,146.28	112,048.76	446,128.24	2,066.80
JUL	AUG	SEPT	523,677.00	392,757.75	130,919.25	496,832.71	26,844.29
AUG	SEPT	OCT		0.00	0.00	313,046.46	
<b>TOTAL</b>			<u>3,052,156.35</u>	<u>2,289,117.26</u>	<u>763,039.09</u>	<u>3,253,504.78</u>	<u>111,698.03</u>
<b>BUDGET AMOUNT</b>			<u>3,165,017.00</u>	<u>2,395,017.00</u>	<u>770,000.00</u>	<u>3,101,198.00</u>	<u>63,819.00</u>

**GENERAL FUND SALES TAX COMPARISON**

SALES TAX MONTH	REPORTED TO THE STATE	COLLECTED BY SPI	FY 2018	FY 2017	CHANGE	YTD	
SEPT	OCT	NOV	188,410.05	184,469.33	2.14%	2.14%	3,940.72
OCT	NOV	DEC	136,958.32	132,948.72	3.02%	2.50%	7,950.32
NOV	DEC	JAN	113,597.25	113,282.13	0.28%	1.92%	8,265.44
DEC	JAN	FEB	134,243.33	135,743.31	-1.11%	1.19%	6,765.45
JAN	FEB	MAR	142,816.51	121,769.22	17.28%	4.04%	27,812.74
FEB	MAR	APR	154,597.35	147,528.95	4.79%	4.17%	34,881.14
MAR	APR	MAY	279,018.43	242,377.00	15.12%	6.63%	71,522.57
APR	MAY	JUN	176,879.60	209,923.52	-15.74%	2.99%	38,478.65
MAY	JUN	JUL	233,692.40	210,080.84	11.24%	4.14%	62,090.21
JUN	JUL	AUG	336,146.28	334,596.18	0.46%	3.47%	63,640.31
JUL	AUG	SEPT	392,757.75	372,624.53	5.40%	3.80%	83,773.52
AUG	SEPT	OCT	0.00	234,784.84	-100.00%	-6.19%	-151,011.31
<b>TOTAL</b>			<u>2,289,117.26</u>	<u>2,440,128.58</u>	<u>-6.19%</u>		