

### Memo

To: South Padre Island Economic Development Corporation Board of Directors

From: Rodrigo Gimenez, Finance Director

City of South Padre Island

CC: Darla Lapeyre

Date: October 16, 2014

Re: September 30, 2014 Operating Statement

The September 30, 2014 Operating Statement for the South Padre Island Economic Development Corporation as well as the Balance Sheet as of September 30, 2014 are attached for your review. Transactions summarized in the statements are those processed through the Finance Department of the City.

The Birding and Nature Center sales are not reflected in these financial statements, since they took their bookkeeping in house in October 2011.

Sales Tax amounts include the August tax collections sent to the State of Texas in September and distributed to local governments in October. This October allocation payment is accrued for financial statement presentation purposes in the September operating statement.

Due to the end of the fiscal year, additional expenditures may be posted in subsequent weeks in accordance with Generally Accepted Accounting Principles.

Please contact me at rgimenez@MYSPI.org at your earliest convenience should you have any questions.

"A Certified Retirement Community"

# City of South Padre Island Economic Development Corporation Balance Sheet September 30, 2014/2013

| Assets                             | 2014      | 2013                |
|------------------------------------|-----------|---------------------|
| Cash and cash equivalents          | \$476,352 | \$310,610           |
| Receivables - Sales Tax            | \$94,317  | \$87,509            |
| Revolving Loan Receivable          | \$77,080  | \$89,988            |
| Gift Shop Inventory                | \$0       | \$0                 |
| Due From General Fund              | \$0       | \$0                 |
| Due from EDC Debt Service          | \$0       | \$0                 |
| Due from BNC-Bank fees             | \$0       | \$115               |
| Prepaid Expenses                   | \$0       | \$0                 |
| TOTAL ASSETS                       | \$647,749 | \$488,223           |
| Liabilities and Fund Balances      |           |                     |
| Deferred Revenue                   | \$77,080  | \$89,988            |
| Accounts Payable                   | \$77,080  | \$09,986<br>\$0     |
| Sales Tax Payable                  | \$0       | \$0<br>\$0          |
| Payroll Taxes Payable              | \$348     | \$628               |
| Wages Payable                      | \$1,390   | \$1,264             |
| Due to General Fund                | \$1,550   | \$1,204             |
| Due to BNC-sales net of bank fees  | \$0       | \$0                 |
| Reserved for Emcumbrances          | \$0       | \$0                 |
| Other liabilities                  | \$0       | \$0                 |
| Deferred Revenue                   | \$0       | \$0                 |
| Total Liabilities                  | \$78,818  | \$91,880            |
| Fund Balance                       | \$568,931 | \$396,343           |
|                                    | 7.2.3,002 | <del>+110/010</del> |
| Total Liabilities and Fund Balance | \$647,749 | \$488,223           |

# City of South Padre Island Economic Development Corporation STATEMENT OF REVENUES, EXPENDITURES AND CHANGES IN FUND BALANCES September 30, 2014/2013

|                                      | 2014          |           | 2013      |  |
|--------------------------------------|---------------|-----------|-----------|--|
|                                      | Budget Actual |           | Actual    |  |
| REVENUES                             |               |           |           |  |
| Sales Tax                            | \$620,000     | \$766,525 | \$705,550 |  |
| Revolving Loan Revenue               | \$8,000       | \$12,908  | \$7,457   |  |
| Grant Revenue                        | \$126,544     | \$126,544 | \$179,232 |  |
| Interest Revene                      | \$3,600       | \$4,361   | \$3,907   |  |
| BNC Expense Reimbursement            | \$10,138      | \$0       | \$4,445   |  |
| Miscellaneous Revenues               | \$0           | \$106     | \$1,551   |  |
| Total Revenue                        | \$768,282     | \$910,444 | \$902,142 |  |
|                                      |               |           |           |  |
| <u>EXPENDITURES</u>                  |               |           |           |  |
| General Administrative Expenses      | \$723,282     | \$671,090 | \$746,332 |  |
| BNC Cash Advances                    | \$90,000      | \$58,010  | \$66,779  |  |
| Birding Center Expenses              | \$17,000      | \$21,466  | \$36,073  |  |
| Total Expenditures                   | \$830,282     | \$750,566 | \$849,184 |  |
|                                      |               |           |           |  |
| Excess (Deficiency) of Revenues Over |               |           |           |  |
| (Under) Expenditures                 | (\$62,000)    | \$159,878 | \$52,958  |  |
| Fund balance - beginning             | \$409,053     | \$409,053 | \$343,385 |  |
| Fund balance - ending                | \$347,053     | \$568,931 | \$396,343 |  |

#### MEMORANDUM

DATE: October 16, 2014

TO: EDC Board of Directors FROM: Rodrigo Gimenez

SUBJECT: Financial Report for the Twelve Months Ended September 30, 2014

|                                  | Current |              |         | BUDGET   |           |
|----------------------------------|---------|--------------|---------|----------|-----------|
|                                  | Month   | YEAR TO DATE |         |          | PERCENT   |
|                                  | Actual  | Actual       | Budget  | Variance | REMAINING |
| REVENUES                         |         |              |         | _        |           |
| SALES TAX                        | 94,317  | 766,525      | 620,000 | 146,525  | 23.63%    |
| BNC EXPENSE REIMBURSEMENT        | 0       | 0            | 10,138  | (10,138) | -100.00%  |
| GRANT REVENUE                    | 0       | 126,544      | 126,544 | 0        | 0.00%     |
| REVOLVING LOAN REVENUE           | 1,607   | 12,908       | 8,000   | 4,908    | 61.35%    |
| MISCELLANEOUS REVENUE            | 0       | 106          | 0       | 106      | 0.00%     |
| PROGRAMS/EVENTS REVENUE          | 0       | 0            | 0       | 0        | 0.00%     |
| INTEREST REVENUE                 | 537     | 4,361        | 3,600   | 761      | 21.14%    |
| TOTAL REVENUES                   | 96,462  | 910,444      | 768,282 | 142,162  | 18.50%    |
| GENERAL ADMINISTRATIVE EXPENSES  |         |              |         |          |           |
| PERSONNEL SERVICES               | 7,341   | 70,806       | 71,337  | 531      | 0.74%     |
| OFFICE SUPPLIES                  | 166     | 1,078        | 1,200   | 122      | 10.20%    |
| LOCAL MEETINGS                   | 176     | 176          | 300     | 124      | 41.38%    |
| BOOKS & PUBLICATIONS             | 0       | 439          | 400     | (39)     | -9.80%    |
| POSTAGE                          | 0       | 15           | 200     | 185      | 92.59%    |
| MINOR TOOLS & EQUIP.             | 0       | 100          | 1,000   | 900      | 90.00%    |
| TELEPHONE                        | 55      | 898          | 1,500   | 602      | 40.14%    |
| TRAINING EXPENSE                 | 0       | 575          | 1,200   | 625      | 52.08%    |
| PROFESSIONAL SVCS                | 508     | 9,358        | 11,100  | 1,742    | 15.70%    |
| ADVERTISING                      | 0       | 2,975        | 3,131   | 156      | 4.98%     |
| TRAVEL                           | 600     | 1,432        | 2,000   | 568      | 28.38%    |
| PROMOTIONS                       | 0       | 645          | 3,000   | 2,355    | 78.50%    |
| DUES & MEMBERSHIPS               | 0       | 1,065        | 1,000   | (65)     | -6.50%    |
| RENTAL                           | 0       | 0            | 0       | 0        | 0.00%     |
| INSURANCE                        | 0       | 0            | 0       | 0        | 0.00%     |
| BIRDING PLAN & IMPROVEMENTS      | 0       | 0            | 0       | 0        | 0.00%     |
| LOBBYIST                         | 2,083   | 25,000       | 25,000  | 0        | 0.00%     |
| ECONOMIC ACTIVITY INDEX          | 0       | 4,000        | 4,000   | 0        | 0.00%     |
| BUSINESS RECRUITMENT/DEVELOPMENT | 3,585   | 20,423       | 35,000  | 14,577   | 41.65%    |
| BNC LANDSCAPING PROJECT          | 0       | 126,544      | 126,544 | (0)      | 0.00%     |
| BEACH NOURISHMENT                | 0       | 0            | 0       | 0        | 0.00%     |
| TRANSFER FOR BOND PAYMENT        | 33,505  | 402,062      | 402,062 | 0        | 0.00%     |
| MARINE SCIENCE CENTER            | 0       | 3,500        | 3,745   | 245      | 6.54%     |
| OTHER PROJECTS                   | 0       | 0            | 29,563  | 29,563   | 100.00%   |
| TOTALGENERAL ADMINISTRATIVE      |         |              |         |          |           |
| EXPENSES                         | 48,020  | 671,090      | 723,282 | 52,192   | 7.22%     |
| ADMINISTRATIVE OPERATING RESULTS | 48,442  | 239,355      | 45,000  | 194,355  |           |
| BNC CASH ADVANCE                 | 0       | 58,010       | 90,000  | 31,990   | 35.54%    |

#### MEMORANDUM

DATE: October 16, 2014

TO: EDC Board of Directors

FROM: Rodrigo Gimenez

SUBJECT: Financial Report for the Twelve Months Ended September 30, 2014

|   | Current |          |             |          | BUDGET    |
|---|---------|----------|-------------|----------|-----------|
|   | Month   | ١        | EAR TO DATE |          | PERCENT   |
|   | Actual  | Actual   | Budget      | Variance | REMAINING |
| BIRDING CENTER GENERAL ADMINISTRATIVE EXPENSES: |         |          |             |          |           |
| INSURANCE                                       | 0       | (5,923)  | 0           | (5,923)  |           |
| ELECTRICITY                                     | 2,601   | 27,389   | 17,000      | (10,389) |           |
| TOTAL BIRDING CENTER GENERAL                    |         |          |             |          |           |
| ADMINSTRATIVE EXPENSES                          | 2,601   | 21,466   | 17,000      | (16,312) |           |
| BIRDING CENTER INCOME (LOSS)                    | (2,601) | (21,466) | (17,000)    | 16,312   |           |
| TOTAL EDC REVENUES OVER (UNDER)                 |         |          |             |          |           |
| EXPENSES  | 45,841  | 159,878  | (62,000)    | 242,657  |           |

This report reflects transactions recorded for the month of September 2014, with the exception of Sales Tax Revenue. Sales Tax Revenue received in October 2014 for August 2014 sales by merchants in the amount of \$94,316.73 is included in revenue for the September 2014 report.