Convention Sales Performance: Sylvia Soliz – Local RGV Market

LOCAL/ RGV MARKET Monthly Goal:	Sept.	Oct.	Nov.	Dec.	Jan.	Feb.	March	April	May	June	July	Aug.
Physical Sales Calls (10)	1	1	1	39	3							
Prospecting/ calls (200)	36	30	33	81	56							
Bid Proposals (5)	3	3	6	1	3							
Bid Presentations (5) *YR	0	1	0	0	0							
Sales Leads Generated (11)	9	10	5	3	13							
Sales Contracts Generated (9)	9	8	1	3	12							
Fam Tours Hosted (*)	0	0	0	0	0							
Site Inspections (2)	3	1	0	1	1							
Client Events (1-2 Annually)	0	0	0	0	0 CANCELLED							