Convention Sales Performance: Connie Ledbetter – Texas/National

LOCAL/ RGV MARKET Monthly Goal:	Sept.	Oct.	Nov.	Dec.	Jan.	Feb.	March	April	May	June	July	Aug.
Physical Sales Calls (30)	0	1	17	26	3							
Prospecting/ calls (150)	43	35	29	16	44							
Bid Proposals (4)	1	1	1	3	9							
Bid Presentations (5) *YR	0	0	0	0	0							
Sales Leads Generated (7)	5	4	1	2	11							
Sales Contracts Generated (9)	1	4	0	9	6							
Fam Tours Hosted (*1-2)	0	0	0	0	0							
Site Inspections (1)	0	3	0	0	1							
Client Events (1-2 Annually)	0	0	CANCELLED	0	0							